

# Notes to the Financial Statements

## 1 Basis of preparation

The consolidated financial statements of CK Hutchison Holdings Limited (the "Company" or "CK Hutchison") and its subsidiaries (the "Group") have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and the applicable disclosure requirements of the Hong Kong Companies Ordinance Cap. 622. These financial statements have been prepared under the historical cost convention except for defined benefit plans plan assets, certain properties and financial instruments which are measured at fair values, as explained in the significant accounting policies set out in note 2.

## 2 Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

In the current year, the Group has adopted all of the new and revised standards, amendments and interpretations issued by the HKICPA that are relevant to the Group's operations and mandatory for annual periods beginning 1 January 2017. The effect of the adoption of these new and revised standards, amendments and interpretations was not material to the Group's results of operations or financial position.

### (a) Basis of consolidation

The financial statements of the Group include the financial statements of the Company and its direct and indirect subsidiary companies and also incorporate the Group's interests in associated companies and joint arrangements on the basis set out in notes 2(c) and 2(d) below. Results of subsidiary and associated companies and joint arrangements acquired or disposed of during the year are included as from their effective dates of acquisition to 31 December 2017 or up to the dates of disposal as the case may be. The acquisition of subsidiaries is accounted for using the acquisition method.

### (b) Subsidiary companies

A subsidiary is an entity over which the Company has control. The Company controls an entity when the Company is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. In the consolidated financial statements, subsidiary companies are accounted for as described in note 2(a) above.

### (c) Associated companies

An associate is an entity, other than a subsidiary or a joint venture, in which the Group has a long-term equity interest and over which the Group is in a position to exercise significant influence over its management, including participation in the financial and operating policy decisions.

The results and net assets of associates are incorporated in these financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for under HKFRS 5, Non-current assets held for sale and discontinued operations. The total carrying amount of such investments is reduced to recognise any identified impairment loss in the value of individual investments.

### (d) Joint arrangements

A joint arrangement is an arrangement of which two or more parties have joint control and over which none of the participating parties has unilateral control.

Investments in joint arrangements are classified either as joint operations or joint ventures, depending on the contractual rights and obligations each investor has. Joint operations arise where the investors have rights to the assets and obligations for the liabilities of an arrangement. The Group recognises its direct right to the assets, liabilities, revenue and expenses of joint operations and its share of any jointly held or incurred assets, liabilities, revenues and expenses. Joint ventures arise where the investors have rights to the net assets of the arrangement. The results and net assets of joint ventures are incorporated in these financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for under HKFRS 5, Non-current assets held for sale and discontinued operations. The total carrying amount of such investments is reduced to recognise any identified impairment loss in the value of individual investments.

## 2 Significant accounting policies (continued)

### (e) Fixed assets

Fixed assets are stated at cost less depreciation and any impairment loss. Buildings are depreciated on the basis of an expected life of 50 years, or the remainder thereof, or over the remaining period of the lease of the underlying leasehold land, whichever is less. The period of the lease includes the period for which a right to renewal is attached. Aircrafts are depreciated on a straight-line basis, after taking into account a residual value of 10% of their costs, over an expected useful life of 25 years from their respective dates of first use.

Depreciation of other fixed assets is provided on the straight-line basis to write off their costs over their estimated useful lives. The principal annual rates used for these purposes are as follows:

Motor vehicles	20 - 25%
Plant, machinery and equipment	3 <sup>1</sup> / <sub>3</sub> - 20%
Container terminal equipment	3 - 20%
Telecommunications equipment	2.5 - 20%
Rolling stock and other railway assets	2.5 - 5%
Water and sewerage infrastructure assets	0.5 - 25%
Leasehold improvements	Over the unexpired period of the lease or 15%, whichever is greater

The gain or loss on disposal or retirement of a fixed asset is the difference between the net sales proceeds and the carrying amount of the relevant asset, and is recognised in the income statement.

### (f) Investment properties

Investment properties are interests in land and buildings that are held to earn rentals or for capital appreciation or both. Such properties are carried in the statement of financial position at their fair value. Changes in fair values of investment properties are recorded in the income statement.

### (g) Leasehold land

The acquisition costs and upfront payments made for leasehold land are presented on the face of the statement of financial position as leasehold land and expensed in the income statement on a straight-line basis over the period of the lease.

### (h) Telecommunications licences, other licences, brand names, trademarks and other rights

Separately acquired telecommunications licences, other licences, brand names, trademarks and other rights are carried at historical cost. Telecommunications licences, other licences, brand names, trademarks and other rights with a finite useful life are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of these assets over their estimated useful lives:

Telecommunications licences and other licences	2 to 20 years
Brand names, trademarks and other rights	2 to 45 years

Telecommunications licences, other licences, brand names, trademarks and other rights that are considered to have an indefinite useful life to the Group are not amortised and are tested for impairment annually and when there is indication that they may be impaired.

### (i) Telecommunications customer acquisition costs

Telecommunications customer acquisition costs ("CACs") comprise the net costs to acquire and retain mobile telecommunications customers, which are primarily 3G and LTE customers. Telecommunications CACs are expensed and recognised in the income statement in the period in which they are incurred.

## Notes to the Financial Statements

### 2 Significant accounting policies *(continued)*

#### (j) Goodwill

Goodwill is initially measured at cost, being excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the fair value of the net identifiable assets acquired and liabilities assumed. Goodwill on acquisition of a foreign operation is treated as an asset of the foreign operation.

Goodwill is subject to impairment test annually and when there is indication that the carrying value may not be recoverable.

If the cost of acquisition is less than the fair value of the Group's share of the net identifiable assets of the acquired company, the difference is recognised directly in the income statement.

The profit or loss on disposal is calculated by reference to the net assets at the date of disposal including the attributable amount of goodwill but does not include any attributable goodwill previously eliminated against reserves.

#### (k) Contractual customer relationships

Separately acquired contractual customer relationships are carried at historical cost. These contractual customer relationships are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method from five to seven years over the expected useful life of the customer relationship.

#### (l) Deferred tax

Deferred tax is recognised, using the liabilities method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax losses and tax credits can be utilised.

#### (m) Liquid funds and other listed investments, and other unlisted investments

"Liquid funds and other listed investments" are investments in listed / traded debt securities, listed equity securities, long-term deposits and cash and cash equivalents. "Other unlisted investments", disclosed under other non-current assets, are investments in unlisted debt securities, unlisted equity securities and other receivables. These investments are recognised and de-recognised on the date the Group commits to purchase or sell the investments or when they expire. These investments are classified and accounted for as follows:

##### *Loans and receivables*

"Loans and receivables" are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. At the end of the reporting period subsequent to initial recognition, loans and receivables are carried at amortised cost using the effective interest method less impairment. Interest calculated using the effective interest method is recognised in the income statement.

##### *Held-to-maturity investments*

"Held-to-maturity investments" are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group has the positive intention and ability to hold to maturity. At the end of the reporting period subsequent to initial recognition, held-to-maturity investments are carried at amortised cost using the effective interest method less impairment. Interest calculated using the effective interest method is recognised in the income statement.

##### *Financial assets at fair value through profit or loss*

"Financial assets at fair value through profit or loss" are financial assets where changes in fair value are recognised in the income statement in the period in which they arise. At the end of the reporting period subsequent to initial recognition, these financial assets are carried at fair value. In addition, any dividends or interests earned on these financial assets are recognised in the income statement.

## 2 Significant accounting policies (continued)

### (m) Liquid funds and other listed investments, and other unlisted investments (continued)

#### *Available-for-sale investments*

"Available-for-sale investments" are non-derivative financial assets that are not classified as loans and receivables, held-to-maturity investments or financial assets at fair value through profit or loss. At the end of the reporting period subsequent to initial recognition, these financial assets are carried at fair value and changes in fair value are recognised in other comprehensive income and accumulated under the heading of revaluation reserve except for impairment losses which are charged to the income statement. Where these investments are interest bearing, interest calculated using the effective interest method is recognised in the income statement. Dividends from available-for-sale investments are recognised when the right to receive payment is established. When available-for-sale investments are sold, the cumulative fair value gains or losses previously recognised in revaluation reserve is removed from revaluation reserve and recognised in the income statement.

### (n) Derivative financial instruments and hedging activities

Derivative financial instruments are utilised by the Group in the management of its foreign currency and interest rate exposures. Derivative financial instruments are initially measured at fair value on the contract date, and are remeasured to fair value at subsequent reporting dates. Changes in fair value are recognised based on whether certain qualifying criteria under HKAS 39 are satisfied in order to apply hedge accounting, and if so, the nature of the items being hedged.

Derivatives designated as hedging instruments to hedge the fair value of recognised assets or liabilities or firm commitments may qualify as fair value hedges. The Group mainly enters into interest rate swap contracts to swap certain fixed interest rate borrowings into floating interest rate borrowings. Changes in the fair value of these derivative contracts, together with the changes in the fair value of the hedged assets or liabilities attributable to the hedged risk are recognised in the income statement. At the same time, the carrying amount of the the hedged asset or liability or firm commitments in the statement of financial position is adjusted for the changes in fair value.

Derivatives designated as hedging instruments to hedge against the cash flows attributable to recognised assets or liabilities or forecast payments may qualify as cash flow hedges. The Group mainly enters into interest rate swap contracts to swap certain floating interest rate borrowings to fixed interest rate borrowings and foreign currency contracts to hedge the currency risk associated with certain forecast foreign currency payments and obligations. Changes in the fair value relating to the effective portion of these derivative contracts are recognised in other comprehensive income and accumulated under the heading of hedging reserve. The gain or loss relating to the ineffective portion is recognised in the income statement. Amounts accumulated are removed from hedging reserve and recognised in the income statement in the periods when the hedged derivative contract matures or is early terminated, except, when the forecast transaction results in the recognition of a non-financial asset or a non-financial liability, the amounts accumulated are transferred from hedging reserve and, then they are included in the initial cost of the asset or liability.

Derivatives designated as hedging instruments to hedge the net investment in a foreign operation are accounted for in a way similar to cash flow hedges. Any gain or loss on the hedging instrument relating to the effective portion is recognised in other comprehensive income and accumulated under the heading of exchange reserve. The gain or loss relating to the ineffective portion is recognised in the income statement. Amounts accumulated are removed from exchange reserve and recognised in the income statement in the periods when the foreign operation is disposed of.

Derivatives that do not qualify for hedge accounting under HKAS 39 will be accounted for with the changes in fair value being recognised in the income statement.

### (o) Trade and other receivables

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less provision for impairment. Appropriate allowance for estimated irrecoverable amounts are recognised in the income statement when there is objective evidence that the asset is impaired.

## Notes to the Financial Statements

### 2 Significant accounting policies *(continued)*

#### (p) Inventories

Inventories consist mainly of retail goods. The carrying value of retail stock is mainly determined using the weighted average cost method. Inventories are stated at the lower of cost and net realisable value. Cost includes all direct expenditure and other appropriate attributable costs incurred in bringing inventories to their present location and condition.

#### (q) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

#### (r) Borrowings and borrowing costs

Borrowings and debt instruments are initially measured at fair value, net of transaction costs, and are subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the settlement or redemption amount is recognised over the period of the borrowings using the effective interest method.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised in the income statement in the period in which they are incurred.

#### (s) Trade and other payables

Trade and other payables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method.

#### (t) Customer loyalty credits

Customer loyalty credits are accounted for as a separate component of the sales transaction in which they are granted.

#### (u) Share capital

Share capital issued by the Company are recorded in equity at the proceeds received, net of direct issue costs.

#### (v) Provisions

Provisions are recognised when it is probable that an outflow of economic benefits will be required to settle a present obligation as a result of past events and a reliable estimate can be made of the amount of the obligation.

#### (w) Leased assets

Assets acquired pursuant to finance leases and hire purchase contracts that transfer to the Group substantially all the rewards and risks of ownership are accounted for as if purchased.

Finance leases are capitalised at the inception of the leases at the lower of the fair value of the leased assets or the present value of the minimum lease payments. Lease payments are treated as consisting of capital and interest elements. The capital element of the leasing commitment is included as a liability and the interest element is charged to the income statement. All other leases are accounted for as operating leases and the rental payments are charged to the income statement on accrual basis.

## 2 Significant accounting policies (continued)

### (x) Asset impairment

Assets that have an indefinite useful life are tested for impairment annually and when there is indication that they may be impaired. Assets that are subject to depreciation and amortisation are reviewed for impairment to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of an asset's fair value less costs to dispose and value in use. Such impairment loss is recognised in the income statement except where the asset is carried at valuation and the impairment loss does not exceed the revaluation surplus for that asset, in which case it is treated as a revaluation decrease.

### (y) Pension plans

Pension plans are classified into defined benefit and defined contribution plans. The pension plans are generally funded by the relevant Group companies taking into account the recommendations of independent qualified actuaries and by payments from employees for contributory plans.

The Group's contributions to the defined contribution plans are charged to the income statement in the year incurred.

Pension costs for defined benefit plans are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the future service lives of employees in accordance with the advice of the actuaries who carry out a full valuation of the plans. The liability or asset recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan assets. The present value of the defined benefit obligation is measured by discounting the estimated future cash outflows using interest rates determined by reference to market yields at the end of the reporting period based on government agency or high quality corporate bonds with currency and term similar to the estimated term of benefit obligations.

Remeasurements arising from defined benefit plans are recognised in other comprehensive income in the period in which they occur and reflected immediately in retained profit. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

Pension costs are charged to the income statement within staff costs.

### (z) Share-based payments

The Company has no share option scheme but certain of the Company's subsidiary companies and associated companies have issued equity-settled and cash-settled share-based compensation plans. Equity-settled share-based payments are measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the respective group companies' estimate of their shares that will eventually vest and adjusted for the effect of non-market-based vesting conditions.

For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at the end of the reporting period.

### (aa) Foreign exchange

Transactions in foreign currencies are converted at the rates of exchange ruling at the transaction dates. Monetary assets and liabilities are translated at the rates of exchange ruling at the end of the reporting period.

## Notes to the Financial Statements

### 2 Significant accounting policies (continued)

#### (aa) Foreign exchange (continued)

The financial statements of foreign operations are translated into Hong Kong dollars using the year end rates of exchange for the statement of financial position items and the average rates of exchange for the year for the income statement items. Exchange differences are recognised in other comprehensive income and accumulated under the heading of exchange reserve. Exchange differences arising from foreign currency borrowings and other currency instruments designated as hedges of such overseas investments, are recognised in other comprehensive income and accumulated under the heading of exchange reserve.

Exchange differences arising from translation of inter-company loan balances between Group entities are recognised in other comprehensive income and accumulated under the heading of exchange reserve when such loans form part of the Group's net investment in a foreign entity. On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a joint venture that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the exchange gains or losses accumulated in exchange reserve in respect of that operation attributable to the owners of the Company are transferred out of the exchange reserve and are recognised in the income statement.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in the income statement. For all other partial disposals (i.e. partial disposals of associates or joint ventures that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is transferred out of the exchange reserve and are recognised in the income statement.

All other exchange differences are recognised in the income statement.

#### (ab) Business combinations

The Group applies the provisions of HKFRS 3, Business combinations, to transactions and other events that meet the definition of a business combination within the scope of HKFRS 3. Where the acquisition method of accounting is used to account for business combinations, the consideration transferred is the sum of the acquisition date fair values of the assets transferred, equity instruments issued or liabilities incurred by the Group to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are generally recognised in profit or loss as incurred. Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

The difference between the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of any pre-existing investment in the acquiree over the acquisition date fair value of assets acquired and the liabilities assumed is recognised as goodwill. If the consideration transferred and the fair value of pre-existing investment in the acquiree is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the Group, the difference is recognised as a gain directly in profit or loss by the Group on the acquisition date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the Group's previously held equity interest in the acquiree.

Business combinations are initially accounted for on a provisional basis. The Group retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed as of the acquisition date. The measurement period is the period from the date the Group obtains complete information about the facts and circumstances that existed as of the acquisition date, and ends on 12 months from the date of the acquisition.

## 2 Significant accounting policies (continued)

### (ac) Revenue recognition

Revenue is measured at the fair value of the consideration received and receivable and represents amounts receivable for goods and services provided in the normal course of business, net of returns, discounts and sales related taxes. Revenue is recognised to the extent that it is probable that economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably.

#### *Ports and Related Services*

Revenue from the provision of ports and related services is recognised when the service is rendered.

#### *Retail*

Revenue from the sale of retail goods is recognised at point of sale less an estimate for sales return based on past experience where goods are sold with a right to return. Retail sales are usually settled in cash or by credit card and debit card. The recorded revenue is the gross amount of sales, including credit card fees payable for the transaction.

#### *Infrastructure*

Income from contracts is recognised according to the stage of completion.

Aircraft leasing income are recognised on a straight-line basis over the period of the lease.

#### *Energy*

Revenue associated with the sale of crude oil, natural gas, natural gas liquids, synthetic crude oil, purchased commodities and refined petroleum products is recognised when the title passes to the customer.

Revenue associated with the sale of transportation, processing and natural gas storage services is recognised when the service is provided.



## Notes to the Financial Statements

### 2 Significant accounting policies (continued)

#### (ac) Revenue recognition (continued)

##### *Telecommunications services*

Revenue from the provision of telecommunications services with respect to voice, video, internet access, messaging and media services, including data services and information provision, is recognised when the service is rendered and, depending on the nature of the services, is recognised either at gross amount billed to the customer or the amount receivable as commission for facilitating the services.

Revenue from the sale of prepaid mobile calling cards is deferred until such time as the customer uses the card or upon the expiry of the service period.

For bundled transactions under contract comprising of provision of mobile telecommunications services and sale of a device (e.g. handsets), the amount of revenue recognised upon the sale of the device is accrued as determined by considering the estimated fair values of each of the services element and device element of the contract.

Other service income is recognised when the service is rendered.

Customer service revenue is mobile telecommunications service revenue, and where a customer is invoiced for a bundled transaction under contract, the invoiced amount less amounts related to accrued device revenue and also less other service income.

Total revenue arising from telecommunications services comprises of service revenue, other service income and sale of device revenue.

##### *Finance and investments*

Dividend income from investments in securities is recognised when the Group's right to receive payment is established.

Interest income is recognised on a time proportion basis using the effective interest method.

#### (ad) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest million Hong Kong dollars unless otherwise stated.

## 2 Significant accounting policies (continued)

### (ae) New standards and interpretations not yet adopted

At the date these financial statements are authorised for issue, the following standards, amendments and interpretations were in issue, and applicable to the Group's financial statements for annual accounting periods beginning on or after 1 January 2018, but not yet effective and have not been early adopted by the Group:

Annual Improvements 2014-2016 Cycle <sup>(i)</sup>	Improvements to HKFRSs in relation to HKAS 28 "Investments in Associates and Joint Ventures"
Annual Improvements 2015-2017 Cycle <sup>(ii)</sup>	Improvements to HKFRSs
HKAS 28 (Amendments) <sup>(ii)</sup>	Long-term interests in Associates and Joint Ventures
HKAS 40 (Amendments) <sup>(ii)</sup>	Transfers of Investment Property
HKFRS 2 (Amendments) <sup>(ii)</sup>	Classification and Measurement of Share-based Payment Transactions
HKFRS 9 <sup>(i)</sup>	Financial Instruments
HKFRS 9 (Amendments) <sup>(ii)</sup>	Prepayment Features with Negative Compensation
HKFRS 15 <sup>(ii)</sup>	Revenue from Contracts with Customers
HKFRS 15 (Amendments) <sup>(ii)</sup>	Clarifications to HKFRS 15 Revenue from Contracts with Customers
HKFRS 16 <sup>(ii)</sup>	Leases
HKFRS 10 and HKAS 28 (Amendments) <sup>(iii)</sup>	Sale or Contribution of Assets between an Investor and its Associate or Joint Venture
HK(IFRIC) Interpretation 22 <sup>(ii)</sup>	Foreign Currency Transactions and Advance Consideration
HK(IFRIC) Interpretation 23 <sup>(ii)</sup>	Uncertainty over Income Tax Treatments

(i) Effective for the Group for annual periods beginning on or after 1 January 2018.

(ii) Effective for the Group for annual periods beginning on or after 1 January 2019.

(iii) The original effective date of 1 January 2016 has been postponed until further announcement by the HKICPA.

The Group is continuing to assess the implications of the adoption of these standards.

#### *(i) HKFRS 9 Financial Instruments*

HKFRS 9 Financial Instruments addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets. HKFRS 9 is mandatory for the Group's financial statements for annual periods beginning on or after 1 January 2018. The Group will adopt this new standard from 1 January 2018.

HKFRS 9 introduces a new classification and measurement approach for financial assets that reflects the business model in which assets are managed and their cash flow characteristics. HKFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income ("FVOCI") and fair value through profit or loss ("FVPL"). The new financial instruments standard eliminates the existing HKAS 39 Financial Instruments: Recognition and Measurement categories of held to maturity, loans and receivables and available-for-sale ("AFS").

Certain financial assets that are currently classified as loans and receivables and measured at amortised cost will be classified and measured as FVOCI or as FVPL under the new standard and certain financial assets that are currently classified as AFS equity securities will be classified and measured as FVPL under the new standard. Other than these changes, the Group does not expect the new guidance to result in any significant change on the classification and measurement of its financial assets for these reasons: (i) debt securities currently classified as AFS financial assets will satisfy the conditions for classification as FVOCI and hence there will be no change to the accounting for these assets; (ii) a FVOCI election is available for the equity securities which are currently classified as AFS financial assets. Whilst this election has no impact on the measurement of these assets, once the election is made the fair value gains or losses accumulated in the investment revaluation reserve account will not be reclassified to profit or loss following the derecognition of the particular investment, which is different from the current accounting treatment; (iii) equity securities currently measured at FVPL will continue to be measured on the same basis under HKFRS 9; and (iv) other loans and receivables financial assets currently measured at amortised cost will meet the conditions for classification at amortised cost under HKFRS 9.

## Notes to the Financial Statements

### 2 Significant accounting policies (continued)

#### (ae) New standards and interpretations not yet adopted (continued)

##### (i) HKFRS 9 Financial Instruments (continued)

There will not be any impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at FVPL and the Group does not have any such liabilities. The derecognition rules have been transferred from HKAS 39 and have not been changed.

HKFRS 9 replaces the "incurred loss" impairment model in HKAS 39 with a forward-looking "expected credit loss" ("ECL") model. The new impairment model will apply to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 Revenue from Contracts with Customers, lease receivables, loan commitments and certain financial guarantee contracts. The Group expects to apply the simplified approach to recognise lifetime expected losses for amounts due from customers. As regards lease receivables, loan commitments, financial guarantee contracts, and certain other financial assets (which are currently presented under Liquid funds and other listed investments, and other unlisted investments) the Group considers that they have low credit risk and hence expects to recognise 12-month expected credit losses for such items. The Group is continuing to assess the implications of applying the new impairment model. While the application of this new guidance represents a change in accounting, this is not expected to have a material impact on the Group's financial position and / or financial performance as, based on assessment today, the credit losses calculated pursuant to the new requirements for a number of the Group's operations are not expected to be significantly different from the amount recognised under their current credit loss provision practices.

The new hedge accounting rules will align the accounting for hedging instruments more closely with the Group's financial risk management practices. Generally, more hedge relationships might be eligible for hedge accounting under HKFRS 9, as the standard introduces a more principles-based approach. At this stage the Group does not expect to identify any new hedging relationships. The Group's current hedge relationships will qualify as continuing hedges upon the adoption of HKFRS 9. As a consequence, the Group does not expect a significant impact on the accounting for its hedging relationships.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments when this new financial instruments standard is adopted in 2018.

Apart from providing more extensive disclosures on the Group's financial instruments transactions and introducing changes in the classification and measurement (including impairment) for financial assets, the Group does not expect the application of HKFRS 9 will have a significant impact on its financial position and / or financial performance.

Changes in accounting policies resulting from the adoption of HKFRS 9 will generally be applied retrospectively, except for hedge accounting and where the standard provides transition exemptions. The Group will elect to apply the transition exemptions, and comparative information for prior periods with respect to classification and measurement (including impairment) changes is not restated and differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of HKFRS 9 will generally be recognised as an adjustment to the opening balance of retained profit (or other component of equity, as appropriate) in the year of adoption, i.e. as at 1 January 2018.

## 2 Significant accounting policies (continued)

### (ae) New standards and interpretations not yet adopted (continued)

#### *(ii) HKFRS 15 Revenue from contracts with customers*

HKFRS 15 Revenue from Contracts with Customers establishes a framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including HKAS 18 Revenue, HKAS 11 Construction Contracts, and the related Interpretations when it becomes effective. HKFRS 15 is mandatory for the Group's financial statements for annual periods beginning on or after 1 January 2018. The Group will adopt this new standard from 1 January 2018.

The new revenue standard requires the transaction price of a contract to be allocated to individual performance obligation (or distinct good or service). Under HKFRS 15, the objective when allocating the transaction price is for an entity to allocate the transaction price to each performance obligation in an amount that depicts the amount of consideration to which the entity expects to be entitled in exchange for transferring the promised goods or services to the customer. The Group does not expect the new guidance to have a significant impact on the Group's accounting with respect to the allocation of the transaction price to performance obligations identified as its current pricing practices are broadly consistent with this requirement. Currently, the Group allocates and recognises revenue among the different distinct elements of a contract separately. The Group apportions revenue earned from a contract, based on and in proportion to the respective amount of consideration that the Group expects to be entitled in exchanging for transferring the distinct promised goods or services. On this basis, the revenue attributed to the respective distinct elements arising from the application of the new guidance is not expected to be significantly different from the amount recognised under the Group's current pricing practices.

The new revenue standard introduces specific criteria for determining whether to capitalise certain costs, distinguishing between those costs associated with obtaining a contract and those costs associated with fulfilling a contract. Currently, the costs associated with obtaining a contract are expensed as incurred. The accounting for some of these costs will change upon adoption of HKFRS 15. The new standard requires the incremental costs of obtaining contracts to be recognised as an asset when incurred, and expensed over the contract period. Incremental costs of obtaining a contract are those costs that would not have incurred if the contract had not been obtained (for example, sales commissions payable on obtaining a contract). HKFRS 15 also requires some contract fulfillment costs, where they relate to performance obligation which is satisfied over time, to be recognised as an asset when incurred, and expensed on a systematic basis consistent with the pattern of satisfying the performance obligation.

The new revenue standard also introduces expanded disclosure requirements relating to revenue and new guidance on the presentation of contract assets and receivables in the statement of financial position. HKFRS 15 distinguishes between a contract asset and a receivable based on whether receipt of the consideration is conditional on something other than passage of time. Upfront unbilled revenues currently included in the consolidated statement of financial position as receivables will be recorded as contract assets if the receipt of the consideration is conditional upon fulfillment of another performance obligation.

Apart from providing more extensive disclosures on the Group's revenue transactions and introducing changes in accounting for the costs associated with obtaining a contract, the Group does not expect the application of HKFRS 15 will have a significant impact on its financial position and / or financial performance.

HKFRS 15 permits either a full retrospective or a modified retrospective approach for the adoption. The Group will elect to apply the modified retrospective approach for transition to the new revenue standard. Under this transition approach, (i) comparative information for prior periods is not restated; (ii) the date of the initial application of HKFRS 15 is the first day of the annual reporting period in which the Group first applies the requirement of HKFRS 15, i.e. 1 January 2018; (iii) the Group recognises the cumulative effect of initially applying the guidance as an adjustment to the opening balance of retained profit (or other component of equity, as appropriate) in the year of adoption, i.e. as at 1 January 2018; and (iv) the Group will elect to apply the new standard only to contracts that are not completed contracts at 1 January 2018.

## Notes to the Financial Statements

### 2 Significant accounting policies *(continued)*

#### (ae) New standards and interpretations not yet adopted *(continued)*

##### *(iii) HKFRS 16 Leases*

HKFRS 16 specifies how an entity will recognise, measure, present and disclose leases. HKFRS 16 is mandatory for the Group's financial statements for annual periods beginning on or after 1 January 2019. The Group currently plans to adopt this new standard from 1 January 2019.

The new standard provides a single, on balance sheet lease accounting model for lessees. It will result in almost all leases being recognised by the lessee on the balance sheet, as the distinction between operating and finance leases is removed. Under HKFRS 16, an asset (the right to use the leased item) and a financial liability to pay rentals are recognised. The only exceptions are short-term and low-value leases. In addition, the nature of expenses related to those leases will now change as HKFRS 16 replaces the straight-line operating lease expense with a depreciation charge for right-of-use assets and interest expense on lease liabilities. With all other variables remain constant the new accounting treatment will lead to a higher EBITDA and EBIT. The combination of a straight-line depreciation of the right-of-use asset and effective interest rate method applied to the lease liability results in a decreasing "total lease expense" over the lease term. In the initial years of a lease, the new standard will result in an income statement expense which is higher than the straight-line operating lease expense typically recognised under the current standard, and a lower expense after the mid-term of the lease as the interest expense reduces. The Group's profit after tax for a particular year may be affected negatively or positively depending on the maturity of the Group's overall lease portfolio in that year.

As a lessee, the Group can either apply the standard using a full retrospective approach, or a modified retrospective approach with optional practical expedients.

The transition accounting under the full retrospective approach requires entities to retrospectively apply the new standard to each prior reporting period presented. Under this transition approach, an entity will require extensive information about its leasing transactions in order to apply the standard retrospectively. This will include historical information about lease payments and discount rates. It will also include the historical information that the entity would have used in order to make the various judgements and estimates that are necessary to apply the lessee accounting model. The information will be required as at lease commencement, and also as at each date on which an entity would have been required to recalculate lease assets and liabilities on a reassessment or modification of the lease.

In view of the costs and massive complexity involved of applying the full retrospective approach the Group is considering to elect the modified retrospective approach. Under the modified retrospective approach, (i) comparative information for prior periods is not restated; (ii) the date of the initial application of HKFRS 16 is the first day of the annual reporting period in which the Group first applies the requirement of HKFRS 16, i.e. 1 January 2019; and (iii) the Group recognises the cumulative effect of initially applying the guidance as an adjustment to the opening balance of retained profit (or other component of equity, as appropriate) in the year of adoption, i.e. as at 1 January 2019.

The new standard will affect primarily the accounting for the Group's operating leases. The Group has not yet quantified to what extent these changes will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows on adoption of HKFRS 16. The quantitative effect will depend on, inter alia, the transition method chosen, the extent to which the Group uses the practical expedients and recognition exemptions, and any additional leases that the Group enters into.

## 2 Significant accounting policies (continued)

### (ae) New standards and interpretations not yet adopted (continued)

The impact on adoption of these standards will be disclosed in the first set of consolidated financial statements issued by the Group following the initial application of the respective standard.

There are no other standards that have been issued but are not yet effective and upon their initial application that would be expected to have a material impact on the financial position and / or financial performance of the Group.

### (af) Presentation of consolidated income statement line items

In connection with the reorganisation completed in 2015, the Group recognised in its 2015 consolidated income statement a net gain of HK\$14,260 million on remeasurement of its previously held equity interest in former associated company Hutchison Whampoa Limited ("HWL") and certain interests in co-owned assets. The Group presented this material profit and loss item separately as "Profits on disposal of investments" and reported it under an additional line item titled "Profits on disposal of investments and others" for an aggregate amount of HK\$13,613 million in its 2015 consolidated income statement. The 2016 balance for the same consolidated income statement line item was a net loss of HK\$344 million. Irrespective that the 2016 balance was not sufficiently material to warrant a separate presentation, the Group maintained the same presentation as 2015 in its 2016 consolidated financial statements in order to assist users of the financial statements to understand the Group's 2015 financial performance.

If the same additional line item presentation is maintained, the current year consolidated income statement will show a net loss of HK\$11 million for this item, compared to 2016's balance of a net loss of HK\$344 million. As the amounts for both the current year and the comparative 2016 year are insignificant, an insertion of the same additional income statement line item as 2015 and 2016 in the current year financial statements is considered unnecessary. Accordingly, the Group has reclassified the 2016 balance (which is a loss of HK\$344 million) to "Other operating expenses" to conform to the current year presentation. While this reclassification impacted previously reported "Other operating expenses", there was no impact on profit before tax and profit after tax in the consolidated income statement, and any of the other primary financial statements.

## 3 Critical accounting estimates and judgements

Note 2 includes a summary of the significant accounting policies used in the preparation of the financial statements. The preparation of financial statements often requires the use of judgements to select specific accounting methods and policies from several acceptable alternatives. Furthermore, significant estimates and assumptions concerning the future may be required in selecting and applying those methods and policies in the financial statements. The Group bases its estimates and judgements on historical experience and various other assumptions that it believes are reasonable under the circumstances. Actual results may differ from these estimates and judgements under different assumptions or conditions.

The following is a review of the more significant assumptions and estimates, as well as the accounting policies and methods used in the preparation of the financial statements.

### (a) Basis of consolidation

The determination of the Group's level of control over another entity will require exercise of judgement under certain circumstances. The Company controls an entity when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Group also considers, in particular, whether it obtains benefits, including non-financial benefits, from its power to control the entity. As such, the classification of the entity as a subsidiary, a joint venture, a joint operation, an associate or a cost investment might require the application of judgement through the analysis of various indicators, such as the percentage of ownership interest held in the entity, the representation on the entity's board of directors and various other factors including, if relevant, the existence of agreement with other shareholders, applicable statutes and regulations and their requirements.

### 3 Critical accounting estimates and judgements *(continued)*

#### (b) Long-lived assets

Assets that have an indefinite useful life are tested for impairment annually and when there is indication that they may be impaired. Assets that are subject to depreciation and amortisation are reviewed for impairment to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of an asset's fair value less costs to dispose and value in use. Such impairment loss is recognised in the income statement except where the asset is carried at valuation and the impairment loss does not exceed the revaluation surplus for that asset, in which case it is treated as a revaluation decrease and is recognised in other comprehensive income.

Judgement is required in the area of asset impairment, particularly in assessing: (1) whether an event has occurred that may indicate that the related asset values may not be recoverable; (2) whether the carrying value of an asset can be supported by the recoverable amount, being the higher of fair value less costs to dispose or net present value of future cash flows which are estimated based upon the continued use of the asset in the business; and (3) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions used to determine the level, if any, of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test and as a result affect the Group's financial condition and results of operations. If there is a significant adverse change in the projected performance and resulting future cash flow projections, it may be necessary to take an impairment charge to the income statement.

#### (c) Depreciation and amortisation

##### *(i) Fixed assets*

Depreciation of operating assets constitutes a substantial operating cost for the Group. The cost of fixed assets is charged as depreciation expense over the estimated useful lives of the respective assets using the straight-line method. The Group periodically reviews changes in technology and industry conditions, asset retirement activity and residual values to determine adjustments to estimated remaining useful lives and depreciation rates.

Actual economic lives may differ from estimated useful lives. Periodic reviews could result in a change in depreciable lives and therefore depreciation expense in future periods.

##### *(ii) Telecommunications licences, other licences, brand names, trademarks and other rights*

Telecommunications licences, other licences, brand names, trademarks and other rights with a finite useful life are carried at cost less accumulated amortisation and are reviewed for impairment annually. Telecommunications licences, other licences, brand names, trademarks and other rights that are considered to have an indefinite useful life are not amortised and are tested for impairment annually and when there is indication that they may be impaired.

Certain brand names related to Retail and Telecommunications are considered to have an indefinite useful life as there is no foreseeable limit to the period over which they are expected to generate net cash inflows.

Judgement is required to determine the useful lives of the telecommunications licences, other licences, brand names, trademarks and other rights. The actual economic lives of these assets may differ from the current contracted or expected usage periods, which could impact the amount of amortisation expense charged to the income statement. In addition, governments from time to time revise the terms of licences to change, amongst other terms, the contracted or expected licence period, which could also impact the amount of amortisation expense charged to the income statement.

### 3 Critical accounting estimates and judgements *(continued)*

#### (c) Depreciation and amortisation *(continued)*

##### *(iii) Telecommunications customer acquisition costs*

Telecommunications customer acquisition costs ("CACs") comprise the net costs to acquire and retain mobile telecommunications customers, which are primarily 3G and LTE customers. Telecommunications CACs are expensed and recognised in the income statement in the period in which they are incurred.

Judgement is required to determine the most appropriate accounting policy for telecommunications CACs. Any change in the accounting policy to capitalise these costs will impact the charge to the income statement as these costs will be capitalised and amortised over the contract periods.

#### (d) Goodwill

Goodwill is initially measured at cost, being excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the fair value of the net identifiable assets acquired and liabilities assumed. Goodwill is recorded as a separate asset or, as applicable, included within investments in associated companies and joint ventures. Goodwill is also subject to the impairment test annually and when there are indications that the carrying value may not be recoverable.

#### (e) Tax

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were previously recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying values in the financial statements. Deferred tax assets are recognised to the extent it is probable that future taxable profits will be available against which the deductible temporary differences and the carry forward of unused tax losses and tax credits can be utilised, based on all available evidence. Recognition primarily involves judgement regarding the future financial performance of the particular legal entity or tax group. A variety of other factors are also evaluated in considering whether there is convincing evidence that it is probable that some portion or all of the deferred tax assets will ultimately be realised, such as the existence of taxable temporary differences, group relief, tax planning strategies and the periods in which estimated tax losses can be utilised.

The ultimate realisation of deferred tax assets recognised for certain of the Group's businesses depends principally on these businesses maintaining profitability and generating sufficient taxable profits to utilise the underlying unused tax losses. It may be necessary for some or all of the deferred tax assets recognised to be reduced and charged to the income statement if there is a significant adverse change in the projected performance and resulting projected taxable profits of these businesses. Judgement is required to determine key assumptions adopted in the taxable profit and loss projections and changes to key assumptions used can significantly affect these taxable profit and loss projections.



### 3 Critical accounting estimates and judgements *(continued)*

#### (f) Business combinations and goodwill

As disclosed in note 2(ab), the Group applies the provisions of HKFRS 3 to transactions and other events that meet the definition of a business combination within the scope of HKFRS 3. When the Group completes a business combination, the identifiable assets acquired and the liabilities assumed, including intangible assets, contingent liabilities and commitments, are recognised at their fair value. Judgement is required to determine the fair values of the assets acquired, the liabilities assumed, and the purchase consideration, and on the allocation of the purchase consideration to the identifiable assets and liabilities. If the purchase consideration exceeds the fair value of the net assets acquired then the incremental amount paid is recognised as goodwill. If the purchase price consideration is lower than the fair value of the net assets acquired then the difference is recorded as a gain in the income statement. Allocation of the purchase consideration between finite lived assets and indefinite lived assets such as goodwill affects the subsequent results of the Group as finite lived intangible assets are amortised, whereas indefinite lived intangible assets, including goodwill, are not amortised.

#### (g) Provisions for commitments, onerous contracts and other guarantees

The Group has entered into a number of procurement and supply contracts related to specific assets in the ordinary course of its business and provided guarantees in respect of bank and other borrowing facilities to associated companies and joint ventures. Where the unavoidable costs of meeting the obligations under these procurement and supply contracts exceed the associated, expected future net benefits, an onerous contract provision is recognised, or where the borrowing associated companies and joint ventures are assessed to be unable to repay the indebtedness that the Group has guaranteed, a provision is recognised. The calculation of these provisions will involve the use of estimates. These onerous provisions are calculated by taking the unavoidable costs that will be incurred under the contract and deducting any estimate revenues or predicted income to be derived from the assets, or by taking the unavoidable costs that will be incurred under the guarantee and deducting any estimated recoverable value from the investment in such associated companies and joint ventures.

#### (h) Pension costs

The Group operates several defined benefit plans. Pension costs for defined benefit plans are assessed using the projected unit credit method in accordance with HKAS 19, "Employee Benefits". Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the future service lives of employees in accordance with the advice of the actuaries who carry out a full valuation of the plans. The liability or asset recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan assets. The present value of the defined benefit obligation is measured by discounting the estimated future cash outflows using interest rates determined by reference to market yields at the end of the reporting period based on government agency or high quality corporate bonds with currency and term similar to the estimated term of benefit obligations. Remeasurements arising from defined benefit plans are recognised in other comprehensive income in the period in which they occur and reflected immediately in retained profit. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

Management appoints actuaries to carry out full valuations of these pension plans to determine the pension obligations that are required to be disclosed and accounted for in the financial statements in accordance with the HKFRS requirements.

The actuaries use assumptions and estimates in determining the fair value of the defined benefit plans and evaluate and update these assumptions on an annual basis. Judgement is required to determine the principal actuarial assumptions to determine the present value of defined benefit obligations and service costs. Changes to the principal actuarial assumptions can significantly affect the present value of plan obligations and service costs in future periods.

### 3 Critical accounting estimates and judgements *(continued)*

#### (i) Sale and leaseback transactions

The Group classifies leases into finance leases or operating leases in accordance with the accounting policies stated in note 2(w). Determining whether a lease transaction is a finance lease or an operating lease is a complex issue and requires substantial judgement as to whether the lease agreement transfers substantially all the risks and rewards of ownership to or from the Group. Careful and considered judgement is required on various complex aspects that include, but are not limited to, the fair value of the leased asset, the economic life of the leased asset, whether renewal options are included in the lease term and determining an appropriate discount rate to calculate the present value of the minimum lease payments.

Classification as a finance lease or operating lease determines whether the leased asset is capitalised and recognised on the statement of financial position as set out in note 2(w). In sale and leaseback transactions, the classification of the leaseback arrangements as described above determines how the gain or loss on the sale transaction is recognised. It is either deferred and amortised (finance lease) or recognised in the income statement immediately (operating lease).

#### (j) Allocation of revenue for bundled telecommunications transactions with customers

The Group has bundled transactions under contract with customers including sales of both services and hardware (for example handsets). The amount of revenue recognised upon the sale of hardware is determined by considering the estimated fair values of each of the service element and hardware element of the contract. Significant judgement is required in assessing fair values of both of these elements by considering inter alia, standalone selling price, the consideration to which the Group expects to be entitled in exchange for transferring the services and hardware to the customer, and other relevant observable market data. Changes in the estimated fair values may cause the revenue recognised for sales of services and hardware to change individually but not the total bundled revenue from a specific customer throughout its contract term. The Group periodically re-assesses the fair value of the elements as a result of changes in market conditions.

## Notes to the Financial Statements

### 4 Revenue

An analysis of revenue of the Company and subsidiary companies is as follows:

	2017 HK\$ million	2016 HK\$ million
Sale of goods	152,235	152,606
Revenue from services	92,035	104,124
Interest	4,135	2,979
Dividend income	110	133
	<b>248,515</b>	259,842

### 5 Operating segment information

Saved as disclosed in the notes below, the column headed as Company and Subsidiaries refers to the holding company of the Group and subsidiary companies' respective items and the column headed as Associates and JV refers to the Group's share of associated companies and joint ventures' respective items. Segments are reported in a manner consistent with internal reporting currently provided to the board of directors of the Company who is responsible for allocating resources and assessing performance of the operating segments.

#### *Ports and Related Services:*

This division had 287 operational berths as at 31 December 2017.

#### *Retail:*

The Retail division had 14,124 stores across 24 markets as at 31 December 2017.

#### *Infrastructure:*

The Infrastructure division comprises a 75.67% interest in CK Infrastructure Holdings Limited ("CKI"), a company listed on The Stock Exchange of Hong Kong Limited ("Stock Exchange"), interests in certain co-owned infrastructure investments, and aircraft leasing business (which was disposed during 2016) are reported under this division.

#### *Husky Energy:*

This comprises the Group's 40.19% interest in Husky Energy, an integrated energy company listed on the Toronto Stock Exchange in Canada.

#### *Telecommunications:*

The Group's telecommunications division consists of 3 Group Europe with businesses in 6 countries in Europe, a 66.09% interest in Hutchison Telecommunications Hong Kong Holdings ("HTHKH"), which is listed on the Stock Exchange, Hutchison Asia Telecommunications and a 87.87% interest in the Australian Securities Exchange listed Hutchison Telecommunications (Australia) ("HTAL"), which has a 50% interest in a joint venture company, Vodafone Hutchison Australia Pty Limited ("VHA").

Following the completion in November 2016 of the formation of a 50 / 50 joint venture, VIP-CKH Luxembourg S.à r.l. (the "Italian Joint Venture"), to jointly own and operate the telecommunications businesses in Italy of 3 Italia S.p.A., a then indirect subsidiary of the Company, and WIND Acquisition Holdings Finance S.p.A., a then wholly-owned subsidiary of VEON Ltd., the Group's share of the results of the Italian Joint Venture is presented in the column headed as Associates and JV. Prior to the completion of the formation of the Italian Joint Venture, the results of the Group's telecommunications businesses in Italy was presented in the column headed as Company and Subsidiaries.

HTAL's share of VHA's results is presented within the line item titled "Finance & Investments and Others". See note 5(t).

## 5 Operating segment information (continued)

Finance & Investments and Others is presented to reconcile to the totals included in the Group's income statement and statement of financial position, which covers the activities of other areas of the Group which are not presented separately and include Hutchison Whampoa (China), Hutchison E-Commerce, Hutchison Water (which was disposed during the year) and corporate head office operations, the Marionnaud business, listed subsidiary Hutchison China MediTech, listed associates TOM Group and CK Life Sciences Int'l., (Holdings) Inc. ("CK Life Sciences"), and the returns earned on the Group's holdings of cash and liquid investments.

Revenue from external customers is after elimination of inter-segment revenue. The amounts eliminated mainly attributable to Retail of HK\$70 million (2016 - HK\$52 million), Hutchison Telecommunications Hong Kong Holdings of HK\$222 million (2016 - HK\$297 million) and Hutchison Asia Telecommunications of HK\$9 million (2016 - HK\$11 million).

(a) The following is an analysis of the Group's revenue by operating segments:

	Revenue							
	Company and Subsidiaries	Associates and JV	2017 Total		Company and Subsidiaries	Associates and JV	2016 Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Ports and Related Services #	25,762	8,384	34,146	8%	24,027	8,157	32,184	9%
Retail	123,834	32,329	156,163	38%	121,969	29,533	151,502	40%
Infrastructure	18,599	38,770	57,369	14%	19,569	33,642	53,211	14%
Husky Energy	–	44,948	44,948	11%	–	30,467	30,467	8%
3 Group Europe	46,548	24,186	70,734	17%	58,417	3,998	62,415	16%
Hutchison Telecommunications Hong Kong Holdings	9,685	–	9,685	2%	12,133	–	12,133	3%
Hutchison Asia Telecommunications	7,695	–	7,695	2%	8,200	–	8,200	2%
Finance & Investments and Others	16,392	17,705	34,097	8%	15,527	16,684	32,211	8%
	<b>248,515</b>	<b>166,322</b>	<b>414,837</b>	<b>100%</b>	<b>259,842</b>	<b>122,481</b>	<b>382,323</b>	<b>100%</b>
Non-controlling interests' share of HPH Trust's revenue	–	1,069	1,069		–	1,017	1,017	
	<b>248,515</b>	<b>167,391</b>	<b>415,906</b>		<b>259,842</b>	<b>123,498</b>	<b>383,340</b>	

# includes the Group's attributable share of HPH Trust's revenue based on the effective shareholdings in HPH Trust during 2017. Revenue reduced by HK\$1,069 million for 2017 (2016 - HK\$1,017 million), being adjustments to exclude non-controlling interests' share of revenue of HPH Trust.

## Notes to the Financial Statements

### 5 Operating segment information (continued)

- (b) The Group uses two measures of segment results, EBITDA (see note 5(m)) and EBIT (see note 5(n)). The following is an analysis of the Group's results by operating segments by EBITDA:

	EBITDA <sup>(m)</sup>							
	2017				2016			
	Company and Subsidiaries HK\$ million	Associates and JV HK\$ million	Total HK\$ million	%	Company and Subsidiaries HK\$ million	Associates and JV HK\$ million	Total HK\$ million	%
Ports and Related Services <sup>#</sup>	8,921	3,642	12,563	12%	7,705	3,934	11,639	12%
Retail	11,911	2,887	14,798	14%	11,949	2,618	14,567	16%
Infrastructure	10,451	22,582	33,033	32%	11,358	19,770	31,128	33%
Husky Energy	–	8,992	8,992	9%	–	9,284	9,284	10%
3 Group Europe	14,546	9,791	24,337	23%	17,242	1,702	18,944	20%
Hutchison Telecommunications Hong Kong Holdings <sup>(n)</sup>	4,272	65	4,337	4%	2,543	64	2,607	3%
Hutchison Asia Telecommunications	558	–	558	1%	2,298	–	2,298	2%
Finance & Investments and Others <sup>(o)</sup>	1,852	3,884	5,736	5%	258	3,800	4,058	4%
<b>EBITDA</b>	<b>52,511</b>	<b>51,843</b>	<b>104,354</b>	<b>100%</b>	<b>53,353</b>	<b>41,172</b>	<b>94,525</b>	<b>100%</b>
Non-controlling interests' share of HPH Trust's EBITDA	–	741	741		–	711	711	
<b>EBITDA (see note 33(a))</b>	<b>52,511</b>	<b>52,584</b>	<b>105,095</b>		<b>53,353</b>	<b>41,883</b>	<b>95,236</b>	
Depreciation and amortisation	(17,105)	(19,921)	(37,026)		(16,014)	(15,646)	(31,660)	
Interest expenses and other finance costs	(8,274)	(9,750)	(18,024)		(7,118)	(6,160)	(13,278)	
Current tax	(5,415)	(2,483)	(7,898)		(3,334)	(2,913)	(6,247)	
Deferred tax	2,599	(756)	1,843		(1,217)	(552)	(1,769)	
Non-controlling interests	(8,502)	(388)	(8,890)		(8,904)	(370)	(9,274)	
	<b>15,814</b>	<b>19,286</b>	<b>35,100</b>		<b>16,766</b>	<b>16,242</b>	<b>33,008</b>	

- # includes the Group's attributable share of HPH Trust's EBITDA based on the effective shareholdings in HPH Trust during 2017. EBITDA reduced by HK\$741 million for 2017 (2016 - HK\$711 million), being adjustments to exclude non-controlling interests' share of EBITDA of HPH Trust.

## 5 Operating segment information (continued)

(c) The following is an analysis of the Group's results by operating segments by EBIT:

	EBIT <sup>(a)</sup>							
	Company and Subsidiaries	Associates and JV	2017 Total		Company and Subsidiaries	Associates and JV	2016 Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Ports and Related Services <sup>#</sup>	6,008	2,211	8,219	12%	5,019	2,548	7,567	12%
Retail	9,821	2,268	12,089	18%	10,028	2,031	12,059	19%
Infrastructure	7,535	15,914	23,449	35%	7,547	14,615	22,162	35%
Husky Energy	–	2,703	2,703	4%	–	3,429	3,429	6%
<b>3 Group Europe</b>								
EBITDA before the following non-cash items:	14,546	9,791	24,337		17,242	1,702	18,944	
Depreciation	(3,968)	(1,103)	(5,071)		(4,208)	(161)	(4,369)	
Amortisation of licence fees and other rights	(1,164)	(1,535)	(2,699)		(1,567)	(170)	(1,737)	
EBIT – 3 Group Europe	9,414	7,153	16,567	25%	11,467	1,371	12,838	20%
Hutchison Telecommunications Hong Kong Holdings <sup>(b)</sup>	688	19	707	1%	1,036	19	1,055	2%
Hutchison Asia Telecommunications	226	–	226	–	2,130	–	2,130	3%
Finance & Investments and Others <sup>(b)</sup>	1,714	1,918	3,632	5%	112	1,767	1,879	3%
<b>EBIT</b>	<b>35,406</b>	<b>32,186</b>	<b>67,592</b>	<b>100%</b>	<b>37,339</b>	<b>25,780</b>	<b>63,119</b>	<b>100%</b>
Non-controlling interests' share of HPH Trust's EBIT	–	477	477		–	457	457	
Interest expenses and other finance costs	(8,274)	(9,750)	(18,024)		(7,118)	(6,160)	(13,278)	
Current tax	(5,415)	(2,483)	(7,898)		(3,334)	(2,913)	(6,247)	
Deferred tax	2,599	(756)	1,843		(1,217)	(552)	(1,769)	
Non-controlling interests	(8,502)	(388)	(8,890)		(8,904)	(370)	(9,274)	
	<b>15,814</b>	<b>19,286</b>	<b>35,100</b>		<b>16,766</b>	<b>16,242</b>	<b>33,008</b>	

<sup>#</sup> includes the Group's attributable share of HPH Trust's EBIT based on the effective shareholdings in HPH Trust during 2017. EBIT reduced by HK\$477 million for 2017 (2016 – HK\$457 million), being adjustments to exclude non-controlling interests' share of EBIT of HPH Trust.

## Notes to the Financial Statements

### 5 Operating segment information (continued)

(d) The following is an analysis of the Group's depreciation and amortisation by operating segments:

	Depreciation and amortisation					
	Company and Subsidiaries	Associates and JV	2017 Total	Company and Subsidiaries	Associates and JV	2016 Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Ports and Related Services #	2,913	1,431	4,344	2,686	1,386	4,072
Retail	2,090	619	2,709	1,921	587	2,508
Infrastructure	2,916	6,668	9,584	3,811	5,155	8,966
Husky Energy	–	6,289	6,289	–	5,855	5,855
3 Group Europe	5,132	2,638	7,770	5,775	331	6,106
Hutchison Telecommunications Hong Kong Holdings <sup>(o)</sup>	3,584	46	3,630	1,507	45	1,552
Hutchison Asia Telecommunications	332	–	332	168	–	168
Finance & Investments and Others	138	1,966	2,104	146	2,033	2,179
	17,105	19,657	36,762	16,014	15,392	31,406
Non-controlling interests' share of HPH Trust's depreciation and amortisation	–	264	264	–	254	254
	17,105	19,921	37,026	16,014	15,646	31,660

# includes the Group's attributable share of HPH Trust's depreciation and amortisation based on the effective shareholdings in HPH Trust during 2017. Depreciation and amortisation reduced by HK\$264 million for 2017 (2016 - HK\$254 million), being adjustments to exclude non-controlling interests' share of depreciation and amortisation of HPH Trust.

(e) The following is an analysis of the Group's capital expenditure by operating segments:

	Capital expenditure							
	Fixed assets, investment properties and leasehold land	Telecom-munications licences	Brand names and other rights	2017 Total	Fixed assets, investment properties and leasehold land	Telecom-munications licences	Brand names and other rights	2016 Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Ports and Related Services	3,700	–	3	3,703	2,858	–	26	2,884
Retail	3,148	–	–	3,148	2,403	–	–	2,403
Infrastructure	5,543	–	6	5,549	5,532	–	18	5,550
Husky Energy	–	–	–	–	–	–	–	–
3 Group Europe	7,880	197	3	8,080	7,449	427	376	8,252
Hutchison Telecommunications Hong Kong Holdings	1,018	–	9	1,027	1,131	1,779	40	2,950
Hutchison Asia Telecommunications	2,103	19	–	2,122	439	1,807	–	2,246
Finance & Investments and Others	278	–	8	286	234	–	27	261
	23,670	216	29	23,915	20,046	4,013	487	24,546

## 5 Operating segment information (continued)

(f) The following is an analysis of the Group's total assets by operating segments:

	Total assets								
	Company and Subsidiaries				2017 Total assets	Company and Subsidiaries			
	Segment assets <sup>(a)</sup>	Deferred tax assets	Investments in associated companies and interests in joint ventures	Segment assets <sup>(a)</sup>		Deferred tax assets	Investments in associated companies and interests in joint ventures	2016 Total assets	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Ports and Related Services	75,531	184	26,242	101,957	72,286	151	25,982	98,419	
Retail	196,903	1,140	13,707	211,750	191,458	871	11,181	203,510	
Infrastructure	172,958	489	157,420	330,867	161,567	482	122,900	284,949	
Husky Energy	–	–	62,976	62,976	–	–	58,709	58,709	
3 Group Europe	114,415	18,015	32,723	165,153	93,493	14,270	24,365	132,128	
Hutchison Telecommunications Hong Kong Holdings	23,500	338	434	24,272	26,628	53	459	27,140	
Hutchison Asia Telecommunications	7,973	–	–	7,973	5,111	–	–	5,111	
Finance & Investments and Others	181,303	29	13,975	195,307	190,407	29	13,063	203,499	
	772,583	20,195	307,477	1,100,255	740,950	15,856	256,659	1,013,465	



## Notes to the Financial Statements

### 5 Operating segment information (continued)

(g) The following is an analysis of the Group's total liabilities by operating segments:

	Total liabilities							
	Segment liabilities <sup>(i)</sup>	Current & non-current borrowings and other non-current liabilities	Current & deferred tax liabilities	2017 Total liabilities	Segment liabilities <sup>(i)</sup>	Current & non-current borrowings and other non-current liabilities	Current & deferred tax liabilities	2016 Total liabilities
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Ports and Related Services	13,746	16,652	4,624	35,022	15,888	15,212	4,485	35,585
Retail	25,813	13,768	10,523	50,104	23,929	12,428	10,322	46,679
Infrastructure	15,305	102,354	7,165	124,824	14,448	72,881	6,120	93,449
Husky Energy	–	–	–	–	–	–	–	–
3 Group Europe	23,866	14,759	460	39,085	17,954	12,223	32	30,209
Hutchison Telecommunications Hong Kong Holdings	2,229	4,286	3	6,518	3,615	4,926	579	9,120
Hutchison Asia Telecommunications	5,219	17,010	3	22,232	4,616	16,990	2	21,608
Finance & Investments and Others	7,820	217,350	5,753	230,923	8,017	220,122	4,486	232,625
	93,998	386,179	28,531	508,708	88,467	354,782	26,026	469,275

#### Additional information in respect of geographical locations

(h) Additional disclosures of the Group's revenue by geographical location are shown below:

	Revenue							
	Company and Subsidiaries	Associates and JV	2017 Total		Company and Subsidiaries	Associates and JV	2016 Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Hong Kong	40,302	4,963	45,265	11%	44,859	5,107	49,966	13%
Mainland China	29,446	7,234	36,680	9%	29,178	6,585	35,763	9%
Europe	117,303	77,602	194,905	47%	127,743	52,906	180,649	48%
Canada <sup>(i)</sup>	469	43,852	44,321	11%	478	29,514	29,992	8%
Asia, Australia and Others	44,603	14,966	59,569	14%	42,057	11,685	53,742	14%
Finance & Investments and Others	16,392	17,705	34,097	8%	15,527	16,684	32,211	8%
	248,515	166,322	414,837 <sup>(1)</sup>	100%	259,842	122,481	382,323 <sup>(1)</sup>	100%

(1) see note 5(a) for reconciliation to total revenue included in the Group's income statement.

## 5 Operating segment information (continued)

(i) Additional disclosures of the Group's EBITDA by geographical location are shown below:

	EBITDA <sup>(m)</sup>							
	Company and Subsidiaries	Associates and JV	2017 Total		Company and Subsidiaries	Associates and JV	2016 Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Hong Kong	3,864	2,506	6,370	6%	2,766	2,034	4,800	5%
Mainland China	4,873	4,806	9,679	9%	5,802	4,165	9,967	11%
Europe	31,424	24,867	56,291	54%	34,113	16,789	50,902	54%
Canada <sup>(s)</sup>	299	7,598	7,897	8%	347	8,200	8,547	9%
Asia, Australia and Others	10,199	8,182	18,381	18%	10,067	6,184	16,251	17%
Finance & Investments and Others <sup>(s)</sup>	1,852	3,884	5,736	5%	258	3,800	4,058	4%
<b>EBITDA</b>	<b>52,511</b>	<b>51,843</b>	<b>104,354 <sup>(2)</sup></b>	<b>100%</b>	<b>53,353</b>	<b>41,172</b>	<b>94,525 <sup>(2)</sup></b>	<b>100%</b>

(2) see note 5(b) for reconciliation to total EBITDA included in the Group's income statement.

(j) Additional disclosures of the Group's EBIT by geographical location are shown below:

	EBIT <sup>(n)</sup>							
	Company and Subsidiaries	Associates and JV	2017 Total		Company and Subsidiaries	Associates and JV	2016 Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Hong Kong	110	1,472	1,582	2%	927	991	1,918	3%
Mainland China	3,836	3,221	7,057	10%	4,831	2,662	7,493	12%
Europe	21,978	18,335	40,313	60%	23,669	13,094	36,763	58%
Canada <sup>(s)</sup>	276	1,932	2,208	4%	249	3,120	3,369	5%
Asia, Australia and Others	7,492	5,308	12,800	19%	7,551	4,146	11,697	19%
Finance & Investments and Others <sup>(s)</sup>	1,714	1,918	3,632	5%	112	1,767	1,879	3%
<b>EBIT</b>	<b>35,406</b>	<b>32,186</b>	<b>67,592 <sup>(3)</sup></b>	<b>100%</b>	<b>37,339</b>	<b>25,780</b>	<b>63,119 <sup>(3)</sup></b>	<b>100%</b>

(3) see note 5(c) for reconciliation to total EBIT included in the Group's income statement.

## Notes to the Financial Statements

### 5 Operating segment information (continued)

(k) Additional disclosures of the Group's capital expenditure by geographical location are shown below:

	Capital expenditure							
	Fixed assets, investment properties and leasehold land	Telecom- munications licences	Brand names and other rights	2017 Total	Fixed assets, investment properties and leasehold land	Telecom- munications licences	Brand names and other rights	2016 Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	1,569	–	9	1,578	1,575	1,779	40	3,394
Mainland China	1,239	–	–	1,239	952	–	–	952
Europe	14,545	197	3	14,745	13,876	427	376	14,679
Canada	182	–	–	182	27	–	–	27
Asia, Australia and Others	5,857	19	9	5,885	3,382	1,807	44	5,233
Finance & Investments and Others	278	–	8	286	234	–	27	261
	23,670	216	29	23,915	20,046	4,013	487	24,546

(l) Additional disclosures of the Group's total assets by geographical location are shown below:

	Total assets							
	Company and Subsidiaries	Investments in associated		2017 Total assets	Company and Subsidiaries	Investments in associated		2016 Total assets
	Segment assets <sup>(i)</sup>	Deferred tax assets	companies and interests in joint ventures		Segment assets <sup>(i)</sup>	Deferred tax assets	companies and interests in joint ventures	
HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Hong Kong	55,423	366	22,521	78,310	66,608	94	38,123	104,825
Mainland China	48,697	726	27,190	76,613	48,818	479	29,014	78,311
Europe	370,864	18,830	120,642	510,336	335,587	15,022	87,365	437,974
Canada <sup>(i)</sup>	6,249	3	63,977	70,229	4,732	8	53,543	58,283
Asia, Australia and Others	110,047	241	59,172	169,460	94,798	224	35,551	130,573
Finance & Investments and Others	181,303	29	13,975	195,307	190,407	29	13,063	203,499
	772,583	20,195	307,477	1,100,255	740,950	15,856	256,659	1,013,465

## 5 Operating segment information *(continued)*

- (m) EBITDA represents the EBITDA of the Company and subsidiary companies as well as the Group's share of the EBITDA of associated companies and joint ventures except for HPH Trust which are included based on the Group's effective share of EBITDA for this operation. EBITDA is defined as earnings before interest expenses and other finance costs, tax, depreciation and amortisation, and includes profits on disposal of investments and other earnings. Information concerning EBITDA has been included in the Group's financial information and consolidated financial statements and is used by many industries and investors as one measure of gross cash flow generation. The Group considers EBITDA to be an important performance measure which is used in the Group's internal financial and management reporting to monitor business performance. EBITDA is therefore presented as a measure of segment results in accordance with HKFRS 8. EBITDA is not a measure of cash liquidity or financial performance under HKFRS and the EBITDA measures used by the Group may not be comparable to other similarly titled measures of other companies. EBITDA should not necessarily be construed as an alternative to cash flows or results from operations as determined in accordance with HKFRS.
- (n) EBIT represents the EBIT of the Company and subsidiary companies as well as the Group's share of the EBIT of associated companies and joint ventures except for HPH Trust which are included based on the Group's effective share of EBIT for this operation. EBIT is defined as earnings before interest expenses and other finance costs and tax. Information concerning EBIT has been included in the Group's financial information and consolidated financial statements and is used by many industries and investors as one measure of results from operations. The Group considers EBIT to be an important performance measure which is used in the Group's internal financial and management reporting to monitor business performance. EBIT is therefore presented as a measure of segment results in accordance with HKFRS 8. EBIT is not a measure of financial performance under HKFRS and the EBIT measures used by the Group may not be comparable to other similarly titled measures of other companies. EBIT should not necessarily be construed as an alternative to results from operations as determined in accordance with HKFRS.
- (o) During the year, HTHKH disposed of its fixed-line telecommunications business and reported a one-off gain of HK\$5,614 million. HTHKH also reported a one-off after tax and non-controlling interests accelerated depreciation charges of HK\$1,391 million for certain 2G and 3G mobile telecommunications fixed assets in Hong Kong and Macau. The Group's share of this disposal gain is approximately HK\$2,034 million at the EBITDA (included in Other operating expenses) level and EBIT level. The Group's share of these accelerated depreciation charges is approximately HK\$2,182 million at the EBIT level (included in Depreciation and amortisation).
- (p) EBITDA and EBIT (included in Other operating expenses) of Finance & Investments and Others include a disposal gain of a manufacturing plant in Mainland China amounting to approximately HK\$1,922 million and hedging losses of approximately HK\$1,173 million on settlement of forward contracts against the Group's earnings in British Pounds, Euro and Renminbi.
- (q) Segment assets comprise fixed assets, investment properties, leasehold land, telecommunications licences, brand names and other rights, goodwill, other non-current assets, liquid funds and other listed investments, cash and cash equivalents and other current assets. As additional information, non-current assets (excluding financial instruments, deferred tax assets, post-employment benefits assets and assets from insurance contracts) for Hong Kong, Mainland China, Europe, Canada, and Asia, Australia and Others amounted to HK\$81,118 million (2016 - HK\$116,283 million), HK\$84,307 million (2016 - HK\$85,976 million), HK\$443,138 million (2016 - HK\$383,148 million), HK\$68,789 million (2016 - HK\$58,432 million) and HK\$156,169 million (2016 - HK\$119,226 million) respectively.
- (r) Segment liabilities comprise trade and other payables and pension obligations.
- (s) Include contribution from the United States of America for Husky Energy.
- (t) In this Operating segment information note, HTAL's share of VHA's results is presented within the line item titled "Finance & Investments and Others". Previously, this item was presented within the line item titled "Profits on disposal of investments and others". This change in presentation is to reflect the effect of the change in consolidated income statement line items presentation disclosed under note 2(af). Accordingly, certain comparative figures in this Operating segment information note have been reclassified to conform to the presentation adopted for the current year. This reclassification impacted certain previously reported figures in the Operating segment information note for "Finance & Investments and Others", and also impacted certain previously reported figures under the columns headed "Associates and JV" and "Total" in respect of the sub-total and total figures for Revenue and Depreciation and amortisation, sub-total figures for EBITDA and EBIT, and Interest expenses and other finance costs.

## Notes to the Financial Statements

### 6 Directors' emoluments

	2017 HK\$ million	2016 HK\$ million
Directors' emoluments	512	488

Directors' emoluments comprise payments to directors by the Company and its subsidiaries in connection with the management of the affairs of the Company and its subsidiaries. The emoluments exclude amounts received from the Company's listed subsidiaries and paid to the Company. The amounts disclosed above are the amounts recognised as directors' emolument expenses in the Group's income statement for 2017 and 2016.

Further details of the directors' emoluments of HK\$511.95 million (2016 - HK\$487.61 million) are set out in note 6(a).

The Company does not have a share option scheme for the purchase of ordinary shares in the Company. None of the directors have received any share-based payments from the Company or any of its subsidiaries during the year (2016 - nil).

In 2017, the five individuals whose emoluments were the highest for the year were four directors of the Company and one director of a subsidiary of the Company. The remuneration of the director of the subsidiary company consisted of basic salary, allowances and benefits-in-kind - HK\$4.73 million; provident fund contribution - HK\$0.3 million and discretionary bonus - HK\$28.34 million.

In 2016, the five individuals whose emoluments were the highest for the year were five directors of the Company.

#### (a) Directors' emolument expenses recognised in the Group's income statement:

Name of directors	2017					
	Director's fees HK\$ million	Basic salaries, allowances and benefits- in-kind HK\$ million	Discretionary bonuses HK\$ million	Provident fund contributions HK\$ million	Inducement or compensation fees HK\$ million	Total emoluments HK\$ million
LI Ka-shing <sup>(1) (7)</sup>	0.01	-	-	-	-	0.01
LI Tzar Kuoi, Victor	0.22	4.89	63.87	-	-	68.98
<i>Paid by the Company</i>	0.08	-	32.27	-	-	32.35
	0.30	4.89	96.14	-	-	101.33
FOK Kin Ning, Canning <sup>(2)</sup>	0.22	11.59	197.68	1.04	-	210.53
Frank John SIXT <sup>(2)</sup>	0.22	8.64	52.58	0.75	-	62.19
IP Tak Chuen, Edmond	0.22	1.62	10.07	-	-	11.91
<i>Paid by the Company</i>	0.08	1.80	11.35	-	-	13.23
	0.30	3.42	21.42	-	-	25.14
KAM Hing Lam	0.22	2.42	9.88	-	-	12.52
<i>Paid by the Company</i>	0.08	4.20	11.35	-	-	15.63
	0.30	6.62	21.23	-	-	28.15
LAI Kai Ming, Dominic <sup>(2)</sup>	0.22	5.84	52.01	1.10	-	59.17
Edith SHIH <sup>(3)</sup>	0.22	4.30	17.13	0.36	-	22.01
CHOW Kun Chee, Roland <sup>(4)</sup>	0.22	-	-	-	-	0.22
CHOW WOO Mo Fong, Susan <sup>(3) (4)</sup>	0.22	-	-	-	-	0.22
LEE Yeh Kwong, Charles <sup>(4)</sup>	0.22	-	-	-	-	0.22
LEUNG Siu Hon <sup>(4)</sup>	0.22	-	-	-	-	0.22
George Colin MAGNUS <sup>(4)</sup>	0.22	-	-	-	-	0.22
<i>Paid by the Company</i>	0.08	-	-	-	-	0.08
	0.30	-	-	-	-	0.30
KWOK Tun-li, Stanley <sup>(5) (6)</sup>	0.35	-	-	-	-	0.35
CHENG Hoi Chuen, Vincent <sup>(5) (6) (7)</sup>	0.41	-	-	-	-	0.41
Michael David KADOORIE <sup>(5)</sup>	0.22	-	-	-	-	0.22
LEE Wai Mun, Rose <sup>(5)</sup>	0.22	-	-	-	-	0.22
William SHURNIAK <sup>(5) (6)</sup>	0.35	-	-	-	-	0.35
WONG Chung Hin <sup>(5) (6) (7)</sup>	0.41	-	-	-	-	0.41
WONG Yick-ming, Rosanna <sup>(5) (7)</sup>	0.28	-	-	-	-	0.28
<b>Total</b>	<b>5.21</b>	<b>45.30</b>	<b>458.19</b>	<b>3.25</b>	<b>-</b>	<b>511.95</b>

## 6 Directors' emoluments (continued)

### (a) Directors' emolument expenses recognised in the Group's income statement (continued):

Name of directors	2016						Total emoluments HK\$ million
	Director's fees HK\$ million	Basic salaries, allowances and benefits-in-kind HK\$ million	Discretionary bonuses HK\$ million	Provident fund contributions HK\$ million	Inducement or compensation fees HK\$ million		
LI Ka-shing <sup>(1) (7)</sup>	0.01	—	—	—	—	0.01	
LI Tzar Kuoi, Victor							
<i>Paid by the Company</i>	0.22	4.89	53.87	—	—	58.98	
<i>Paid by CKI</i>	0.08	—	30.44	—	—	30.52	
	0.30	4.89	84.31	—	—	89.50	
FOK Kin Ning, Canning <sup>(2)</sup>	0.22	11.60	186.99	1.95	—	200.76	
CHOW WOO Mo Fong, Susan <sup>(2) (8)</sup>	0.13	5.08	34.83	1.00	—	41.04	
Frank John SIXT <sup>(2)</sup>	0.22	8.55	42.58	0.75	—	52.10	
IP Tak Chuen, Edmond							
<i>Paid by the Company</i>	0.22	1.62	9.59	—	—	11.43	
<i>Paid by CKI</i>	0.08	1.80	11.02	—	—	12.90	
	0.30	3.42	20.61	—	—	24.33	
KAM Hing Lam							
<i>Paid by the Company</i>	0.22	2.42	9.59	—	—	12.23	
<i>Paid by CKI</i>	0.08	4.20	11.02	—	—	15.30	
	0.30	6.62	20.61	—	—	27.53	
LAI Kai Ming, Dominic <sup>(2)</sup>	0.22	5.82	42.00	1.10	—	49.14	
CHOW Kun Chee, Roland <sup>(4)</sup>	0.22	—	—	—	—	0.22	
LEE Yeh Kwong, Charles <sup>(4)</sup>	0.22	—	—	—	—	0.22	
LEUNG Siu Hon <sup>(4)</sup>	0.22	—	—	—	—	0.22	
George Colin MAGNUS <sup>(4)</sup>							
<i>Paid by the Company</i>	0.22	—	—	—	—	0.22	
<i>Paid by CKI</i>	0.08	—	—	—	—	0.08	
	0.30	—	—	—	—	0.30	
KWOK Tun-li, Stanley <sup>(5) (6)</sup>	0.35	—	—	—	—	0.35	
CHENG Hoi Chuen, Vincent <sup>(5) (6) (7)</sup>	0.41	—	—	—	—	0.41	
Michael David KADOORIE <sup>(5)</sup>	0.22	—	—	—	—	0.22	
LEE Wai Mun, Rose <sup>(5)</sup>	0.22	—	—	—	—	0.22	
William SHURNIAK <sup>(5) (6)</sup>	0.35	—	—	—	—	0.35	
WONG Chung Hin <sup>(5) (6) (7)</sup>	0.41	—	—	—	—	0.41	
WONG Yick-ming, Rosanna <sup>(5) (7)</sup>	0.28	—	—	—	—	0.28	
<b>Total</b>	<b>4.90</b>	<b>45.98</b>	<b>431.93</b>	<b>4.80</b>	<b>—</b>	<b>487.61</b>	

- (1) No remuneration was paid to Mr Li Ka-shing during the year other than a director's fee of HK\$5,000 (2016 - HK\$5,000). The amount of director's fee shown above is a result of rounding.
- (2) Directors' fees received by these directors from the Company's listed subsidiaries during the period they served as directors that have been paid to the Company are not included in the amounts above.
- (3) Appointed on 1 January 2017.
- (4) Non-executive director.
- (5) Independent non-executive director. The total emoluments of the independent non-executive directors of the Company are HK\$2.24 million (2016 - HK\$2.24 million).
- (6) Member of the Audit Committee.
- (7) Member of the Remuneration Committee.
- (8) Retired on 1 August 2016.

## Notes to the Financial Statements

### 7 Interest expenses and other finance costs

	2017 HK\$ million	2016 HK\$ million
Bank loans and overdrafts	1,556	1,588
Other loans	264	200
Notes and bonds	7,605	7,759
Interest bearing loans from non-controlling shareholders	260	274
Other finance costs	60	4
	<b>9,745</b>	9,825
Amortisation of loan facilities fees and premiums or discounts relating to borrowings	210	99
Other non-cash interest adjustments <sup>(a)</sup>	(1,311)	(2,480)
	<b>8,644</b>	7,444
Less: interest capitalised <sup>(b)</sup>	(370)	(326)
	<b>8,274</b>	7,118

(a) Other non-cash interest adjustments represent amortisation of bank and other debts' fair value adjustments arising from acquisitions of HK\$1,725 million (2016 - HK\$2,741 million) net with notional adjustments to the carrying amount of certain obligations recognised in the consolidated statement of financial position to the present value of the estimated future cash flows expected to be required for their settlement in the future of HK\$414 million (2016 - HK\$261 million).

(b) Borrowing costs have been capitalised at various applicable rates ranging from 4.6% to 6.2% per annum (2016 - 0.4% to 6.2% per annum).

### 8 Tax

	2017 HK\$ million	2016 HK\$ million
Current tax charge		
Hong Kong	598	382
Outside Hong Kong	4,817	2,952
	<b>5,415</b>	3,334
Deferred tax charge (credit)		
Hong Kong	(255)	72
Outside Hong Kong	(2,344)	1,145
	<b>(2,599)</b>	1,217
	<b>2,816</b>	4,551

Hong Kong profits tax has been provided for at the rate of 16.5% (2016 - 16.5%) on the estimated assessable profits less estimated available tax losses. Tax outside Hong Kong has been provided for at the applicable rate on the estimated assessable profits less estimated available tax losses.

## 8 Tax (continued)

The differences between the Group's expected tax charge (credit), calculated at the domestic rates applicable to the country concerned, and the Group's tax charge (credit) for the years were as follows:

	2017 HK\$ million	2016 HK\$ million
Tax calculated at the domestic rates applicable in the country concerned	7,101	6,950
Tax effect of:		
Tax losses not recognised	1,474	585
Income not subject to tax	(1,847)	(1,077)
Expenses not deductible for tax purposes	1,535	1,413
Recognition of previously unrecognised tax losses	(2,010)	(1,812)
Utilisation of previously unrecognised tax losses	(926)	(988)
Under provision in prior years	33	72
Other temporary differences	(2,456)	(454)
Effect of change in tax rate	(88)	(138)
<b>Total tax for the year</b>	<b>2,816</b>	<b>4,551</b>

## 9 Earnings per share for profit attributable to ordinary shareholders

The calculation of earnings per share is based on profit attributable to ordinary shareholders of the Company of HK\$35,100 million (2016 - HK\$33,008 million) and on 3,857,678,500 shares in issue during 2017 (2016 - weighted average number of shares outstanding during 2016 - 3,859,441,388 shares).

The Company does not have a share option scheme. Certain of the Company's subsidiary and associated companies have employee share options outstanding as at 31 December 2017 and 2016. The employee share options of these subsidiary and associated companies outstanding as at 31 December 2017 and 2016 did not have a dilutive effect on earnings per share.

## 10 Distributions and dividends

### (a) Distribution paid on perpetual capital securities

	2017 HK\$ million	2016 HK\$ million
Distribution paid on perpetual capital securities	1,192	1,486

### (b) Dividends

	2017 HK\$ million	2016 HK\$ million
Interim dividend, paid of HK\$0.78 per share (2016 - HK\$0.735 per share)	3,009	2,837
Final dividend, proposed of HK\$2.07 per share (2016 - HK\$1.945 per share)	7,985	7,503
	<b>10,994</b>	<b>10,340</b>

In 2017, the calculation of the interim dividend and final dividend is based on 3,857,678,500 shares (2016 - 3,859,678,500 shares for interim dividend and 3,857,678,500 shares for final dividend) in issue.



## Notes to the Financial Statements

### 11 Other comprehensive income (losses)

	2017		
	Before-tax amount	Tax effect	Net-of-tax amount
	HK\$ million	HK\$ million	HK\$ million
Available-for-sale investments			
Valuation gains recognised directly in reserves	149	–	149
Valuation gains previously in reserves recognised in income statement	(36)	–	(36)
Remeasurement of defined benefit obligations recognised directly in reserves	1,730	(213)	1,517
Cash flow hedges (forward foreign currency contracts, cross currency interest rate swap contracts and interest rate swap contracts)			
Losses recognised directly in reserves	(114)	(50)	(164)
Losses previously in reserves recognised in initial cost of non-financial items	1	–	1
Losses on net investment hedges (forward foreign currency contracts) recognised directly in reserves	(4,683)	–	(4,683)
Gains on translating overseas subsidiaries' net assets recognised directly in reserves	4,625	–	4,625
Losses previously in exchange and other reserves related to subsidiaries, associated companies and joint ventures disposed during the year recognised in income statement	40	–	40
Share of other comprehensive income of associated companies	3,167	–	3,167
Share of other comprehensive income of joint ventures	10,315	–	10,315
	<b>15,194</b>	<b>(263)</b>	<b>14,931</b>

	2016		
	Before-tax amount	Tax effect	Net-of-tax amount
	HK\$ million	HK\$ million	HK\$ million
Available-for-sale investments			
Valuation losses recognised directly in reserves	(537)	–	(537)
Valuation losses previously in reserves recognised in income statement	541	–	541
Remeasurement of defined benefit obligations recognised directly in reserves	(2,239)	328	(1,911)
Cash flow hedges (forward foreign currency contracts and interest rate swap contracts)			
Losses recognised directly in reserves	(1,411)	188	(1,223)
Gains previously in reserves recognised in initial cost of non-financial items	(13)	2	(11)
Gains on net investment hedges (forward foreign currency contracts) recognised directly in reserves	6,112	–	6,112
Losses on translating overseas subsidiaries' net assets recognised directly in reserves	(18,423)	–	(18,423)
Gains previously in exchange and other reserves related to subsidiaries disposed during the year recognised in income statement	(209)	–	(209)
Share of other comprehensive income (losses) of associated companies	(541)	–	(541)
Share of other comprehensive income (losses) of joint ventures	(11,663)	–	(11,663)
	<b>(28,383)</b>	<b>518</b>	<b>(27,865)</b>

## 12 Fixed assets

	Land and buildings HK\$ million	Telecom- network assets HK\$ million	Aircraft HK\$ million	Other assets <sup>(a)</sup> HK\$ million	Total HK\$ million
<b>Cost</b>					
At 1 January 2016	26,294	30,091	14,274	117,203	187,862
Additions	1,125	1,113	1	17,807	20,046
Relating to subsidiaries acquired (see note 33(c))	26	1,690	–	400	2,116
Disposals	(4)	(92)	(188)	(442)	(726)
Relating to subsidiaries disposed (see note 33(d))	(1,391)	(4,854)	(14,087)	(4,496)	(24,828)
Transfer from (to) other assets	32	–	–	(2,394)	(2,362)
Transfer between categories	219	6,088	–	(6,097)	210
Exchange translation differences	(1,934)	(1,975)	–	(15,074)	(18,983)
At 31 December 2016 and 1 January 2017	<b>24,367</b>	<b>32,061</b>	<b>–</b>	<b>106,907</b>	<b>163,335</b>
Additions	<b>1,632</b>	<b>3,336</b>	<b>–</b>	<b>18,553</b>	<b>23,521</b>
Relating to subsidiaries acquired (see note 33(c))	<b>4</b>	<b>334</b>	<b>–</b>	<b>107</b>	<b>445</b>
Disposals	<b>(71)</b>	<b>(2,797)</b>	<b>–</b>	<b>(959)</b>	<b>(3,827)</b>
Relating to subsidiaries disposed (see note 33(d))	<b>(35)</b>	<b>(7,618)</b>	<b>–</b>	<b>(625)</b>	<b>(8,278)</b>
Transfer between categories	<b>(44)</b>	<b>5,244</b>	<b>–</b>	<b>(4,935)</b>	<b>265</b>
Exchange translation differences	<b>1,396</b>	<b>2,393</b>	<b>–</b>	<b>9,102</b>	<b>12,891</b>
At 31 December 2017	<b>27,249</b>	<b>32,953</b>	<b>–</b>	<b>128,150</b>	<b>188,352</b>
<b>Accumulated depreciation and impairment</b>					
At 1 January 2016	442	1,997	623	4,945	8,007
Charge for the year	1,114	4,041	642	7,465	13,262
Disposals	(2)	(42)	(7)	(172)	(223)
Relating to subsidiaries disposed (see note 33(d))	(22)	(760)	(1,258)	(56)	(2,096)
Transfer from (to) other assets	3	–	–	(410)	(407)
Transfer between categories	18	334	–	(142)	210
Exchange translation differences	(106)	(258)	–	(652)	(1,016)
At 31 December 2016 and 1 January 2017	<b>1,447</b>	<b>5,312</b>	<b>–</b>	<b>10,978</b>	<b>17,737</b>
Charge for the year	<b>1,015</b>	<b>5,848</b>	<b>–</b>	<b>7,816</b>	<b>14,679</b>
Disposals	<b>(23)</b>	<b>(2,753)</b>	<b>–</b>	<b>(696)</b>	<b>(3,472)</b>
Relating to subsidiaries disposed (see note 33(d))	<b>(5)</b>	<b>(1,406)</b>	<b>–</b>	<b>(134)</b>	<b>(1,545)</b>
Transfer between categories	<b>(177)</b>	<b>165</b>	<b>–</b>	<b>277</b>	<b>265</b>
Exchange translation differences	<b>146</b>	<b>727</b>	<b>–</b>	<b>1,026</b>	<b>1,899</b>
At 31 December 2017	<b>2,403</b>	<b>7,893</b>	<b>–</b>	<b>19,267</b>	<b>29,563</b>
<b>Net book value</b>					
At 31 December 2017	<b>24,846</b>	<b>25,060</b>	<b>–</b>	<b>108,883</b>	<b>158,789</b>
At 31 December 2016	22,920	26,749	–	95,929	145,598
At 1 January 2016	25,852	28,094	13,651	112,258	179,855

(a) Cost and net book value of other assets include HK\$22,937 million (2016 - HK\$19,303 million) and HK\$19,287 million (2016 - HK\$17,306 million) respectively relate to the business of Ports and Related Services, and HK\$80,475 million (2016 - HK\$68,749 million) and HK\$72,599 million (2016 - HK\$64,421 million) respectively relate to the business of Infrastructure.

## Notes to the Financial Statements

### 12 Fixed assets (continued)

The analysis of the Group's aggregate future minimum lease receivable under non-cancellable operating leases of fixed assets is as follows:

	2017 HK\$ million	2016 HK\$ million
Within 1 year	3,317	3,744
After 1 year, but within 5 years	5,199	7,194
After 5 years	1,468	1,909

### 13 Investment properties

	2017 HK\$ million	2016 HK\$ million
<b>Valuation</b>		
At 1 January	344	334
Increase in fair value of investment properties	16	10
At 31 December	360	344

Investment properties have been fair valued as at 31 December 2017 and 31 December 2016 by DTZ Debenham Tie Leung Limited, professional valuers.

As at 31 December 2017 and 2016, the fair value of investment properties which reflects the highest and best use was arrived at by reference to comparable market transactions and also taking reference of capitalising the rental income derived from the existing tenancies with due provision for the reversionary income potential of the properties.

There were no transfers among Level 1, Level 2 and Level 3 during the year. The Group's policy is to recognise transfers into /out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

As at 31 December 2017 and 2016, the Group's aggregate future minimum lease receivable under non-cancellable operating leases is not material.

## 14 Leasehold land

	2017 HK\$ million	2016 HK\$ million
<b>Net book value</b>		
At 1 January	8,155	7,215
Additions	149	–
Relating to subsidiaries acquired (see note 33(c))	105	1,877
Amortisation for the year	(428)	(416)
Relating to subsidiaries disposed (see note 33(d))	–	(257)
Exchange translation differences	324	(264)
At 31 December	8,305	8,155

## 15 Telecommunications licences

	2017 HK\$ million	2016 HK\$ million
<b>Net book value</b>		
At 1 January	23,936	32,608
Additions	216	4,013
Relating to subsidiaries acquired (see note 33(c))	1,962	–
Amortisation for the year	(998)	(823)
Relating to subsidiaries disposed (see note 33(d))	–	(8,899)
Exchange translation differences	2,155	(2,963)
At 31 December	27,271	23,936
Cost	29,507	25,027
Accumulated amortisation and impairment	(2,236)	(1,091)
	27,271	23,936

The carrying amount of telecommunications licences primarily arises from the acquisition of HWL's businesses pursuant to the Merger Proposal in 2015.

The Group's telecommunications licences in the UK are considered to have an indefinite useful life and their carrying amount at 31 December 2017 is £1,555 million (2016 - £1,359 million).

## Notes to the Financial Statements

### 16 Brand names and other rights

	Brand names HK\$ million	Other rights HK\$ million	Total HK\$ million
<b>Net book value</b>			
At 1 January 2016	66,172	16,061	82,233
Additions	–	487	487
Transfer from other assets	–	2,304	2,304
Amortisation for the year	(12)	(1,501)	(1,513)
Relating to subsidiaries disposed (see note 33(d))	(2,099)	(2,234)	(4,333)
Exchange translation differences	(3,941)	(1,612)	(5,553)
At 31 December 2016 and 1 January 2017	<b>60,120</b>	<b>13,505</b>	<b>73,625</b>
Additions	–	29	29
Relating to subsidiaries acquired (see note 33(c))	–	134	134
Amortisation for the year	(12)	(988)	(1,000)
Relating to subsidiaries disposed (see note 33(d))	–	(503)	(503)
Exchange translation differences	2,677	1,023	3,700
At 31 December 2017	<b>62,785</b>	<b>13,200</b>	<b>75,985</b>
Cost	<b>62,817</b>	<b>15,625</b>	<b>78,442</b>
Accumulated amortisation	<b>(32)</b>	<b>(2,425)</b>	<b>(2,457)</b>
	<b>62,785</b>	<b>13,200</b>	<b>75,985</b>

The carrying amount of brand names and other rights primarily arises from the acquisition of HWL's businesses pursuant to the Merger Proposal in 2015. At 31 December 2017,

- brand names relate to Retail of approximately HK\$51 billion (2016 - HK\$49 billion) and Telecommunications of approximately HK\$12 billion (2016 - HK\$11 billion) are considered to have an indefinite useful life; and
- other rights, which include rights of use of telecommunications network infrastructure sites of HK\$711 million (2016 - HK\$750 million), operating and service content rights of HK\$9,903 million (2016 - HK\$10,000 million), resource consents and customer lists of HK\$2,586 million (2016 - HK\$2,755 million) are amortised over their finite useful lives.

## 17 Goodwill

	2017 HK\$ million	2016 HK\$ million
<b>Cost</b>		
At 1 January	254,748	261,449
Relating to subsidiaries acquired (see note 33(c))	1,271	27
Relating to subsidiaries disposed (see note 33(d))	(5,929)	–
Exchange translation differences	5,244	(6,728)
At 31 December	255,334	254,748

Goodwill primarily arises from the acquisition of HWL's businesses pursuant to the Merger Proposal in 2015. As at 31 December 2017, the carrying amount of goodwill has been mainly allocated to Retail of approximately HK\$114 billion (2016 - HK\$114 billion) and CKI of approximately HK\$39 billion (2016 - HK\$39 billion).

Goodwill and assets with indefinite useful lives (telecommunication licences and brand names) are allocated to business units and divisions as described in notes 15, 16 and in this note. In assessing whether these assets have suffered any impairment, the carrying value of the respective business unit or division on which these assets are allocated is compared with its recoverable amount, which is the higher of the asset's fair value less costs to dispose and value in use. The recoverable amounts are determined, where applicable, by reference to the prevailing trading prices and with consideration for premium over the Group's controlling block of shares held (Level 3 of the HKFRS 13 fair value hierarchy), or by utilising cash flow projections based on the latest approved financial budgets for 5 years discounted to present value at a pre-tax rate of 3% to 8% (2016 - 3% to 9%) and where applicable, in the calculation, the cash flows beyond the 5 year period have been extrapolated using a growth rate of 1% to 4% (2016 - 1% to 4%) per annum. The Group prepared the financial budgets reflecting current and prior year performances, market development expectations, including the expected market share and growth momentum, and where available and relevant, observable market data. There are a number of assumptions and estimates involved for the preparation of the budget, the cash flow projections for the period covered by the approved budget and the estimated terminal value at the end of the budget period. Key assumptions, where applicable, include the expected growth in revenues and gross margin, inventory level, volume and operating costs, timing of future capital expenditures, growth rates and selection of discount rates and, where applicable, for the fair value less cost of disposal calculation, the prevailing trading prices, the earning multiple and control premium that can be realised for the estimated fair value. A reasonably possible change in a key assumption would not cause the recoverable amount to fall below the carrying value of the respective business units and divisions. The results of the tests undertaken as at 31 December 2017 and 2016 indicated no impairment charge was necessary.

## Notes to the Financial Statements

### 18 Associated companies

	2017 HK\$ million	2016 HK\$ million
Unlisted shares	8,917	8,553
Listed shares, Hong Kong	64,408	65,803
Listed shares, outside Hong Kong	78,202	78,095
Share of undistributed post acquisition reserves	(10,341)	(6,636)
	<b>141,186</b>	145,815
Amounts due from (net with amounts due to) associated companies <sup>(a)</sup>	<b>4,157</b>	4,591
	<b>145,343</b>	150,406

The market value of the above listed investments at 31 December 2017 was HK\$116,870 million (2016 - HK\$114,919 million), inclusive of HK\$43,574 million (2016 - HK\$38,080 million) and HK\$53,505 million (2016 - HK\$56,703 million) for material associated companies, namely Husky Energy and Power Assets Holdings Limited ("Power Assets") respectively.

(a) Amounts due from (net with amounts due to) associated companies

	2017 HK\$ million	2016 HK\$ million
Amounts due from associated companies <sup>(i)</sup>		
Interest free	340	148
Interest bearing at fixed rates <sup>(ii)</sup>	3,444	3,667
Interest bearing at floating rates <sup>(iii)</sup>	907	1,310
	<b>4,691</b>	5,125
Amount due to an associated company <sup>(iv)</sup>		
Interest free	534	534
Amounts due from (net with amounts due to) associated companies	<b>4,157</b>	4,591

(i) At 31 December 2017 and 2016, the amounts due from associated companies are unsecured and have no fixed terms of repayment except for HK\$592 million which are repayable within one to four years (2016 - HK\$982 million which are repayable within one to five years).

(ii) At 31 December 2017, HK\$3,444 million (2016 - HK\$3,667 million) bear interests at fixed rates ranging from approximately 10.9% to 11.2% (2016 - 6.5% to 11.2%) per annum.

(iii) At 31 December 2017, HK\$907 million (2016 - HK\$1,310 million) bear interests at floating rates ranging from approximately 2.0% to 2.3% (2016 - 1.9% to 8.5%) per annum with reference to Euro Interbank Offered Rate, Hong Kong Interbank Offered Rate and London Interbank Offered Rate, as applicable.

(iv) At 31 December 2017 and 2016, the amount due to an associated company is unsecured and has no fixed terms of repayment.

## 18 Associated companies (continued)

There are no material contingent liabilities relating to the Group's interests in the associated companies, save as for those disclosed in note 37.

Set out below are additional information in respect of the Group's material associated companies in 2017:

	2017	
	Material associated companies	
	Husky Energy HK\$ million	Power Assets HK\$ million
Dividends received from associated companies	–	12,685
Gross amount of the following items of the associated companies <sup>(b)</sup> :		
Total revenue	111,858	1,420
EBITDA	22,378	19,243
EBIT	6,726	14,121
Other comprehensive income	4,780	1,482
Total comprehensive income	10,547	9,801
Current assets	34,145	25,574
Non-current assets	228,164	118,935
Current liabilities	21,323	6,832
Non-current liabilities	79,853	4,589
Net assets (net of preferred shares, perpetual capital securities and non-controlling interests)	156,695	133,088
Reconciliation to the carrying amount of the Group's interests in associated companies:		
Group's interest	40.2%	38.0%
Group's share of net assets, and its carrying amount	62,976	50,591

	Husky Energy HK\$ million	Power Assets HK\$ million	Other associated companies HK\$ million	2017 Total HK\$ million
Group's share of the following items of the associated companies <sup>(b)</sup> :				
Profits less losses after tax	2,345	3,214	1,238	6,797
Other comprehensive income	1,922	586	659	3,167
Total comprehensive income	4,267	3,800	1,897	9,964



## Notes to the Financial Statements

### 18 Associated companies (continued)

Set out below are additional information in respect of the Group's material associated companies in 2016:

	2016	
	Material associated companies	
	Husky Energy HK\$ million	Power Assets HK\$ million
Dividends received from associated companies	690 <sup>(c)</sup>	2,257
Gross amount of the following items of the associated companies <sup>(b)</sup> :		
Total revenue	75,827	1,288
EBITDA	23,106	15,290
EBIT	8,534	11,168
Other comprehensive income (losses)	4,395	(5,798)
Total comprehensive income	10,565	619
Current assets	25,001	61,871
Non-current assets	219,245	105,083
Current liabilities	18,487	2,641
Non-current liabilities	75,210	8,725
Net assets (net of preferred shares, perpetual capital securities and non-controlling interests)	146,125	155,588
Reconciliation to the carrying amount of the Group's interests in associated companies:		
Group's interest	40.2%	38.9%
Group's share of net assets, and its carrying amount	58,709	60,479

	Husky Energy HK\$ million	Power Assets HK\$ million	Other associated companies HK\$ million	2016 Total HK\$ million
Group's share of the following items of the associated companies <sup>(b)</sup> :				
Profits less losses after tax	2,479	2,494	1,389	6,362
Other comprehensive income (losses)	1,766	(2,253)	(54)	(541)
Total comprehensive income	4,245	241	1,335	5,821

(b) After translation into Hong Kong dollars and consolidation adjustments.

(c) Represented stock dividends received from Husky Energy in January 2016.

Particulars regarding the principal associated companies are set forth on pages 263 to 266.

## 19 Interests in joint ventures

	2017 HK\$ million	2016 HK\$ million
Unlisted shares	113,091	100,255
Share of undistributed post acquisition reserves	9,491	(7,302)
	<b>122,582</b>	92,953
Amounts due from (net with amounts due to) joint ventures <sup>(a)</sup>	<b>39,552</b>	13,300
	<b>162,134</b>	106,253

(a) Amounts due from (net with amounts due to) joint ventures

	2017 HK\$ million	2016 HK\$ million
Amounts due from joint ventures <sup>(i)</sup>		
Interest free	2,137	2,409
Interest bearing at fixed rates <sup>(ii)</sup>	20,101	8,235
Interest bearing at floating rates <sup>(iii)</sup>	17,699	2,733
	<b>39,937</b>	13,377
Amounts due to joint ventures <sup>(iv)</sup>		
Interest free	385	77
Amounts due from (net with amounts due to) joint ventures	<b>39,552</b>	13,300

- (i) At 31 December 2017 and 2016, the amounts due from joint ventures are unsecured except for HK\$133 million (2016 - HK\$104 million) and have no fixed terms of repayment except for HK\$1,807 million which are repayable within one to two years (2016 - HK\$460 million) which are repayable within one to three years) and HK\$164 million (2016 - nil) which is repayable in 2027.
- (ii) At 31 December 2017, HK\$20,101 million (2016 - HK\$8,235 million) bear interests at fixed rates ranging from approximately 4.9% to 16.0% (2016 - 8.0% to 11.0%) per annum.
- (iii) At 31 December 2017, HK\$17,699 million (2016 - HK\$2,733 million) bear interests at floating rates ranging from approximately 1.7% to 6.5% (2016 - 1.8% to 6.6%) per annum with reference to Australian Bank Bill Swap Reference Rate, Euro Interbank Offered Rate, Hong Kong Interbank Offered Rate, Hong Kong Prime rate and London Interbank Offered Rate, as applicable.
- (iv) At 31 December 2017 and 2016, the amounts due to joint ventures are unsecured and have no fixed terms of repayment.

## Notes to the Financial Statements

### 19 Interests in joint ventures *(continued)*

There are no material contingent liabilities relating to the Group's interests in the joint ventures, save as for those disclosed in note 37.

Set out below are the aggregate amount of the Group's share of the following items of joint ventures:

	2017 HK\$ million	2016 HK\$ million
Profits less losses after tax <sup>(b)</sup>	12,500	10,251
Other comprehensive income (losses)	10,315	(11,663)
Total comprehensive income (losses)	22,815	(1,412)
Capital commitments	2,247	1,862

- (b) From the second half of 2012, VHA is undergoing a shareholder-sponsored restructuring under the leadership of the other shareholder under the applicable terms of the shareholders' agreement. HTAL's share of VHA's results for the current year is a loss of HK\$11 million (2016: a loss of HK\$371 million). This item is presented within the consolidated income statement line item titled other operating expenses (see note 2(a)) to separately identify it.

Particulars regarding the principal joint ventures are set forth on pages 263 to 266.

### 20 Deferred tax

	2017 HK\$ million	2016 HK\$ million
Deferred tax assets	20,195	15,856
Deferred tax liabilities	25,583	23,692
Net deferred tax liabilities	(5,388)	(7,836)

Movements in net deferred tax assets (liabilities) are summarised as follows:

	2017 HK\$ million	2016 HK\$ million
At 1 January	(7,836)	(5,076)
Relating to subsidiaries acquired (see note 33(c))	249	2
Relating to subsidiaries disposed (see note 33(d))	657	(2,004)
Transfer to current tax	(235)	175
Net credit (charge) to other comprehensive income	(263)	518
Net credit (charge) to the income statement		
Unused tax losses	1,218	(653)
Accelerated depreciation allowances	(181)	161
Fair value adjustments arising from acquisitions	732	(194)
Withholding tax on undistributed profits	89	(116)
Other temporary differences	741	(415)
Exchange translation differences	(559)	(234)
At 31 December	(5,388)	(7,836)

## 20 Deferred tax (continued)

Analysis of net deferred tax assets (liabilities):

	2017 HK\$ million	2016 HK\$ million
Unused tax losses	16,687	13,846
Accelerated depreciation allowances	(9,588)	(9,181)
Fair value adjustments arising from acquisitions	(8,905)	(9,582)
Revaluation of investment properties and other investments	119	126
Withholding tax on undistributed profits	(461)	(587)
Other temporary differences	(3,240)	(2,458)
	<b>(5,388)</b>	<b>(7,836)</b>

The Group is subject to income taxes in numerous jurisdictions and significant judgement is required in determining the worldwide provision for income taxes. To the extent that dividends distributed from investments in subsidiaries, branches and associates, and interests in joint ventures are expected to result in additional taxes, appropriate amounts have been provided for. No deferred tax has been provided for the temporary differences arising from undistributed profits of these companies to the extent that the undistributed profits are considered permanently employed in their businesses and it is probable that such temporary differences will not reverse in the foreseeable future.

The deferred tax assets and liabilities are offset when there is a legally enforceable right to set off and when the deferred income taxes relate to the same fiscal authority. The amounts shown in the consolidated statement of financial position are determined after appropriate offset.

At 31 December 2017, the Group has recognised accumulated deferred tax assets amounting to HK\$20,195 million (2016 - HK\$15,856 million) of which HK\$18,015 million (2016 - HK\$14,270 million) relates to 3 Group Europe.

Note 3(e) contains information about the estimates, assumptions and judgements relating to the recognition of deferred tax assets for unused tax losses carried forward.

The Group has not recognised deferred tax assets of HK\$13,354 million at 31 December 2017 (2016 - HK\$13,837 million) in respect of unutilised tax losses, tax credits and deductible temporary differences totalling HK\$55,385 million (2016 - HK\$53,193 million). These unutilised tax losses, tax credits and deductible temporary differences can be carried forward against future taxable income. Of this amount, HK\$31,053 million (2016 - HK\$32,464 million) can be carried forward indefinitely and the balances expire in the following years:

	2017 HK\$ million	2016 HK\$ million
In the first year	6,677	2,404
In the second year	4,414	6,525
In the third year	6,015	3,947
In the fourth year	2,097	4,610
After the fourth year	5,129	3,243
	<b>24,332</b>	<b>20,729</b>

## Notes to the Financial Statements

### 21 Other non-current assets

	2017 HK\$ million	2016 HK\$ million
Other unlisted investments		
Loans and receivables		
Unlisted debt securities	179	165
Available-for-sale investments		
Unlisted equity securities	2,649	1,059
Fair value hedges		
Interest rate swaps	45	119
Cash flow hedges		
Interest rate swaps	31	–
Forward foreign exchange contracts	293	196
Other contracts	–	2
Net investment hedges	1,791	3,199
Other derivative financial instruments	192	356
	<b>5,180</b>	<b>5,096</b>

The carrying values of the unlisted debt securities approximate the fair values as these investments bear floating interest rates and are repriced within one to six-month periods at the prevailing market interest rates.

Unlisted equity securities where there is a history of dividends are carried at fair value based on the discounted present value of expected future dividends. The value of the remaining unlisted equity securities are not significant to the Group.

## 22 Liquid funds and other listed investments

	2017 HK\$ million	2016 HK\$ million
Available-for-sale investments		
Managed funds, outside Hong Kong	4,916	2,932
Listed / traded debt securities, outside Hong Kong	1,168	1,184
Listed equity securities, Hong Kong	1,546	1,621
Listed equity securities, outside Hong Kong	25	58
	7,655	5,795
Financial assets at fair value through profit or loss	158	159
	7,813	5,954

Components of managed funds, outside Hong Kong are as follows:

	2017 HK\$ million	2016 HK\$ million
Listed debt securities	4,697	2,765
Listed equity securities	169	151
Cash and cash equivalents	50	16
	4,916	2,932

Included in listed / traded debt securities outside Hong Kong as at 31 December 2017 and 2016 are notes issued by listed associated company, Husky Energy at a principal amount of US\$25 million mature in 2019.

The fair values of the available-for-sale investments and financial assets designated as "at fair value through profit or loss" are based on quoted market prices.

At 31 December, liquid funds and other listed investments are denominated in the following currencies:

	2017		2016	
	Available- for-sale investments Percentage	Financial assets at fair value through profit or loss Percentage	Available- for-sale investments Percentage	Financial assets at fair value through profit or loss Percentage
HK dollars	20%	—	28%	—
US dollars	65%	71%	54%	69%
Other currencies	15%	29%	18%	31%
	100%	100%	100%	100%

## Notes to the Financial Statements

### 22 Liquid funds and other listed investments (continued)

Listed / traded debt securities as at 31 December presented above are analysed as follows:

	2017 Percentage	2016 Percentage
<b>Credit ratings</b>		
Aaa / AAA	19%	12%
Aa1 / AA+	60%	58%
Aa3 / AA-	–	2%
Other investment grades	4%	6%
Unrated	17%	22%
	<b>100%</b>	<b>100%</b>
<b>Sectorial</b>		
US Treasury notes	56%	58%
Government and government guaranteed notes	17%	4%
Husky Energy notes	4%	6%
Financial institutions notes	1%	3%
Others	22%	29%
	<b>100%</b>	<b>100%</b>
Weighted average maturity	<b>2.4 years</b>	2 years
Weighted average effective yield	<b>1.42%</b>	2.35%

### 23 Cash and cash equivalents

	2017 HK\$ million	2016 HK\$ million
Cash at bank and in hand	27,356	25,461
Short term bank deposits	133,114	130,809
	<b>160,470</b>	156,270

The carrying amounts of cash and cash equivalents approximate their fair values.

## 24 Trade and other receivables

	2017 HK\$ million	2016 HK\$ million
Trade receivables	14,132	13,202
Less: provision for estimated impairment losses for bad debts	(2,586)	(2,615)
Trade receivables – net	11,546	10,587
Other receivables and prepayments	39,812	34,470
Fair value hedges		
Interest rate swaps	9	2
Cash flow hedges		
Forward foreign exchange contracts	1	8
Net investment hedges	–	3,282
Other derivative financial instruments	–	23
	<b>51,368</b>	<b>48,372</b>

Trade and other receivables are stated at the expected recoverable amount, net of any provision for estimated impairment losses for bad debts where it is deemed that a receivable may not be fully recoverable. The carrying amounts of these assets approximate their fair values.

Trade receivables exposures are managed locally in the operating units where they arise and credit limits are set as deemed appropriate for the customer. The Group has established credit policies for customers in each of its core businesses. The average credit period granted for trade receivables ranges from 30 to 45 days. As stated above trade receivables which are past due at the end of the reporting period are stated at the expected recoverable amount, net of provision for estimated impairment losses for bad debts. Given the profile of our customers and the Group's different types of businesses, the Group generally does not hold collateral over these balances.

The Group's five largest customers contributed less than 4% of the Group's revenue for the year ended 31 December 2017 (2016 - less than 4%).

(a) At 31 December, the ageing analysis of the trade receivables presented based on the invoice date, is as follows:

	2017 HK\$ million	2016 HK\$ million
Less than 31 days	8,271	7,260
Within 31 to 60 days	1,779	1,889
Within 61 to 90 days	797	771
Over 90 days	3,285	3,282
	<b>14,132</b>	<b>13,202</b>



## Notes to the Financial Statements

### 24 Trade and other receivables (continued)

- (b) As at 31 December 2017, out of the trade receivables of HK\$14,132 million (2016 - HK\$13,202 million), HK\$8,628 million (2016 - HK\$8,665 million) are impaired and it is assessed that portion of these receivables is expected to be recoverable. The amount of the provision for estimated impairment losses for bad debts is HK\$2,586 million (2016 - HK\$2,615 million). The ageing analysis of these trade receivables is as follows:

	2017 HK\$ million	2016 HK\$ million
Not past due	3,825	3,878
Past due less than 31 days	742	985
Past due within 31 to 60 days	575	636
Past due within 61 to 90 days	420	504
Past due over 90 days	3,066	2,662
	<b>8,628</b>	8,665

Movements on the provision for estimated impairment losses for bad debts are as follows:

	2017 HK\$ million	2016 HK\$ million
At 1 January	2,615	3,767
Additions	1,283	1,845
Utilisations	(1,133)	(782)
Write back	(303)	(255)
Relating to subsidiaries disposed	(62)	(1,410)
Exchange translation differences	186	(550)
At 31 December	<b>2,586</b>	2,615

The ageing analysis of trade receivables not impaired is as follows:

	2017 HK\$ million	2016 HK\$ million
Not past due	3,002	2,887
Past due less than 31 days	1,704	989
Past due within 31 to 60 days	343	273
Past due within 61 to 90 days	137	129
Past due over 90 days	318	259
	<b>5,504</b>	4,537

## 25 Trade and other payables

	2017 HK\$ million	2016 HK\$ million
Trade payables	19,252	17,380
Other payables and accruals	69,144	64,002
Provisions (see note 26)	1,014	744
Interest free loans from non-controlling shareholders	389	927
Cash flow hedges		
Interest rate swaps	11	–
Forward foreign exchange contracts	2	1
Other contracts	10	–
Net investment hedges	396	3
Other derivative financial instruments	10	41
	<b>90,228</b>	<b>83,098</b>

The Group's five largest suppliers accounted for less than 18% of the Group's cost of purchases for the year ended 31 December 2017 (2016 - less than 22%).

At 31 December, the ageing analysis of the trade payables is as follows:

	2017 HK\$ million	2016 HK\$ million
Less than 31 days	12,994	11,648
Within 31 to 60 days	3,623	3,015
Within 61 to 90 days	1,500	1,327
Over 90 days	1,135	1,390
	<b>19,252</b>	<b>17,380</b>

## Notes to the Financial Statements

### 26 Provisions

	Provision for commitments, onerous contracts and other guarantees HK\$ million	Closure obligation HK\$ million	Assets retirement obligation HK\$ million	Others HK\$ million	Total HK\$ million
At 1 January 2016	34,233	493	817	524	36,067
Additions	–	15	6	104	125
Interest accretion	–	6	24	–	30
Utilisations	(1,767)	(80)	(107)	(24)	(1,978)
Write back	–	(46)	–	(69)	(115)
Relating to subsidiaries disposed	–	–	(62)	(95)	(157)
Exchange translation differences	26	(77)	(67)	(7)	(125)
<b>At 31 December 2016 and 1 January 2017</b>	<b>32,492</b>	<b>311</b>	<b>611</b>	<b>433</b>	<b>33,847</b>
Additions	–	12	20	636	668
Interest accretion	–	–	29	–	29
Utilisations	(5,486)	(98)	–	(1)	(5,585)
Write back	–	(75)	–	(256)	(331)
Relating to subsidiaries acquired	–	–	34	–	34
Relating to subsidiaries disposed	–	–	(34)	–	(34)
Exchange translation differences	314	33	32	19	398
<b>At 31 December 2017</b>	<b>27,320</b>	<b>183</b>	<b>692</b>	<b>831</b>	<b>29,026</b>

Provisions are analysed as:

	2017 HK\$ million	2016 HK\$ million
Current portion (see note 25)	1,014	744
Non-current portion (see note 30)	28,012	33,103
	<b>29,026</b>	<b>33,847</b>

The provision for closure obligations represents costs to execute integration plans and store closures. The provision for assets retirement obligations represents the present value of the estimated future costs of dismantling and removing fixed assets when they are no longer used and restoring the sites on which they are located. The provision for commitments, onerous contracts and other guarantees represents the unavoidable costs of meeting these commitments and obligations after deducting the associated, expected future benefits and / or estimated recoverable value.

## 27 Bank and other debts

The carrying amount of bank and other debts comprises items measured at amortised cost and an element of fair value which is due to movements in interest rates. The following is an analysis of the carrying amount of the bank and other debts:

	2017			2016		
	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million
Bank loans	19,080	92,091	111,171	20,612	64,371	84,983
Other loans	249	1,279	1,528	669	1,569	2,238
Notes and bonds	2,377	207,740	210,117	50,312	154,514	204,826
Total principal amount of bank and other debts	21,706	301,110	322,816	71,593	220,454	292,047
Unamortised fair value adjustments arising from acquisitions	2	10,337	10,339	336	11,647	11,983
Total bank and other debts before the following items <sup>(i)</sup>	21,708	311,447	333,155	71,929	232,101	304,030
Unamortised loan facilities fees and premiums or discounts related to debts	(5)	(822)	(827)	–	(603)	(603)
Adjustments to bank and other debts pursuant to unrealised gains (losses) on interest rate swap contracts	9	(349)	(340)	(49)	(238)	(287)
	21,712	310,276	331,988	71,880	231,260	303,140

(i) See note 31(c)(i).

## Notes to the Financial Statements

### 27 Bank and other debts (continued)

Analysis of principal amount of bank and other debts:

	2017			2016		
	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million
Bank loans	19,080	92,091	111,171	20,612	64,371	84,983
Other loans	249	1,279	1,528	669	1,569	2,238
Notes and bonds						
HK\$500 million notes, 4.88% due 2018	500	–	500	–	500	500
HK\$500 million notes, 4.3% due 2020	–	500	500	–	500	500
HK\$500 million notes, 4.35% due 2020	–	500	500	–	500	500
HK\$300 million notes, 3.9% due 2020	–	300	300	–	300	300
HK\$400 million notes, 3.45% due 2021	–	400	400	–	400	400
HK\$300 million notes, 3.35% due 2021	–	300	300	–	300	300
HK\$260 million notes, 4% due 2027	–	260	260	–	260	260
US\$300 million notes, LIBOR* + 0.7% due 2017	–	–	–	2,340	–	2,340
US\$492 million notes - Series B, 7.45% due 2017	–	–	–	3,837	–	3,837
US\$1,000 million notes, 2% due 2017	–	–	–	7,800	–	7,800
US\$1,000 million notes, 3.5% due 2017	–	–	–	7,800	–	7,800
US\$2,000 million notes, 1.625% due 2017	–	–	–	15,600	–	15,600
US\$1,000 million notes, 5.75% due 2019	–	7,800	7,800	–	7,800	7,800
US\$1,500 million notes, 7.625% due 2019	–	11,700	11,700	–	11,700	11,700
US\$1,000 million notes, 2.25% due 2020	–	7,800	7,800	–	–	–
US\$750 million notes, 1.875% due 2021	–	5,850	5,850	–	5,850	5,850
US\$1,500 million notes, 4.625% due 2022	–	11,700	11,700	–	11,700	11,700
US\$1,000 million notes, 2.875% due 2022	–	7,800	7,800	–	–	–
US\$500 million notes, 3.25% due 2022	–	3,900	3,900	–	3,900	3,900
US\$750 million notes, 2.75% due 2023	–	5,850	5,850	–	–	–
US\$1,500 million notes, 3.625% due 2024	–	11,700	11,700	–	11,700	11,700
US\$500 million notes, 2.75% due 2026	–	3,900	3,900	–	3,900	3,900
US\$309 million notes - Series C, 7.5% due 2027	–	2,410	2,410	–	2,410	2,410
US\$500 million notes, 3.25% due 2027	–	3,900	3,900	–	–	–
US\$800 million notes, 3.5% due 2027	–	6,240	6,240	–	–	–
US\$1,039 million notes, 7.45% due 2033	–	8,107	8,107	–	8,107	8,107
US\$25 million notes - Series D, 6.988% due 2037	–	196	196	–	196	196
SGD320 million notes, 3.408% due 2018	1,859	–	1,859	–	1,718	1,718
EUR1,250 million notes, 2.5% due 2017	–	–	–	10,100	–	10,100
EUR1,500 million notes, 1.375% due 2021	–	13,890	13,890	–	12,120	12,120
EUR750 million notes, 3.625% due 2022	–	6,945	6,945	–	6,060	6,060
EUR1,350 million notes, 1.25% due 2023	–	12,501	12,501	–	10,908	10,908
EUR600 million bonds, 1% due 2024	–	5,556	5,556	–	–	–

## 27 Bank and other debts (continued)

Analysis of principal amount of bank and other debts (continued):

	2017			2016		
	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million
EUR1,000 million notes, 0.875% due 2024	–	9,260	9,260	–	8,080	8,080
EUR650 million notes, 2% due 2028	–	6,019	6,019	–	5,252	5,252
GBP113 million bonds, 5.625% due 2017	–	–	–	1,088	–	1,088
GBP180 million bonds, 6% due 2017	–	–	–	1,732	–	1,732
GBP300 million bonds, 5.831% due 2020	–	3,144	3,144	–	2,886	2,886
GBP100 million notes, 5.82% due 2021	–	1,048	1,048	–	962	962
GBP350 million bonds, 6.875% due 2023	–	3,668	3,668	–	3,367	3,367
GBP400 million bonds, 6.359% due 2025	–	4,192	4,192	–	3,848	3,848
GBP33 million notes, 2.56% due 2026	–	346	346	–	317	317
GBP300 million bonds, 1.625% due 2026	–	3,144	3,144	–	2,886	2,886
GBP303 million bonds, 5.625% due 2026	–	3,175	3,175	–	2,914	2,914
GBP300 million bonds, 2.375% due 2027	–	3,144	3,144	–	–	–
GBP45 million notes, 2.56% due 2028	–	471	471	–	433	433
GBP90 million notes, 3.54% due 2030	–	943	943	–	866	866
GBP22 million notes, 2.83% due 2031	–	230	230	–	212	212
GBP350 million bonds, 5.625% due 2033	–	3,668	3,668	–	3,367	3,367
GBP246 million (2016 - GBP247 million) bonds, 5.87526% due 2034	17	2,558	2,575	11	2,364	2,375
GBP400 million bonds, 6.697% due 2035	–	4,192	4,192	–	3,848	3,848
GBP50 million notes, 5.01% due 2036	–	524	524	–	481	481
GBP100 million notes, LIBOR* + 2.33% due 2036	–	1,048	1,048	–	962	962
GBP215 million (2016 - GBP207 million) bonds, RPI# + 2.033% due 2036	–	2,252	2,252	–	1,997	1,997
GBP58 million (2016 - GBP59 million) bonds, 6.627% due 2037	1	612	613	4	562	566
GBP100 million notes, 3.19% due 2037	–	1,048	1,048	–	–	–
GBP84 million (2016 - GBP82 million) bonds, RPI# + 1.6274% due 2041	–	886	886	–	786	786
GBP360 million bonds, 5.125% due 2042	–	3,773	3,773	–	3,463	3,463
GBP400 million bonds, 3.529% due 2042	–	4,192	4,192	–	–	–
GBP140 million (2016 - GBP135 million) bonds, RPI# + 1.7118% due 2049	–	1,467	1,467	–	1,301	1,301
GBP140 million (2016 - GBP135 million) bonds, RPI# + 1.7484% due 2053	–	1,467	1,467	–	1,301	1,301
JPY3,000 million notes, 1.75% due 2019	–	211	211	–	205	205
JPY15,000 million notes, 2.6% due 2027	–	1,053	1,053	–	1,025	1,025
	2,377	207,740	210,117	50,312	154,514	204,826
	21,706	301,110	322,816	71,593	220,454	292,047

\* LIBOR represents the London Interbank Offered Rate

# RPI represents UK Retail Price Index

## Notes to the Financial Statements

### 27 Bank and other debts (continued)

Bank and other debts at principal amount are repayable as follows:

	2017			2016		
	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million
<b>Bank loans</b>						
Current portion	19,080	–	19,080	20,612	–	20,612
After 1 year, but within 2 years	–	7,937	7,937	–	8,097	8,097
After 2 years, but within 5 years	–	79,418	79,418	–	52,669	52,669
After 5 years	–	4,736	4,736	–	3,605	3,605
	<b>19,080</b>	<b>92,091</b>	<b>111,171</b>	20,612	64,371	84,983
<b>Other loans</b>						
Current portion	249	–	249	669	–	669
After 1 year, but within 2 years	–	256	256	–	218	218
After 2 years, but within 5 years	–	412	412	–	528	528
After 5 years	–	611	611	–	823	823
	<b>249</b>	<b>1,279</b>	<b>1,528</b>	669	1,569	2,238
<b>Notes and bonds</b>						
Current portion	2,377	–	2,377	50,312	–	50,312
After 1 year, but within 2 years	–	19,736	19,736	–	2,235	2,235
After 2 years, but within 5 years	–	64,655	64,655	–	43,761	43,761
After 5 years	–	123,349	123,349	–	108,518	108,518
	<b>2,377</b>	<b>207,740</b>	<b>210,117</b>	50,312	154,514	204,826
	<b>21,706</b>	<b>301,110</b>	<b>322,816</b>	71,593	220,454	292,047

The bank and other debts of the Group as at 31 December 2017 are secured to the extent of HK\$25,986 million (2016 – HK\$19,920 million).

Borrowings with principal amount of HK\$116,333 million (2016 – HK\$91,799 million) bear interest at floating interest rates and borrowings with principal amount of HK\$206,483 million (2016 – HK\$200,248 million) bear interest at fixed interest rates.

## 27 Bank and other debts (continued)

Borrowings at principal amount are denominated in the following currencies (inclusive of the effect of hedging transactions):

	2017 Percentage	2016 Percentage
US dollars	35%	41%
Euro	28%	27%
HK dollars	5%	5%
British Pounds	22%	21%
Other currencies	10%	6%
	100%	100%

Derivative financial instruments are principally utilised by the Group in the management of its foreign currency and interest rate exposures. The Group has entered into interest rate swap agreements with banks and other financial institutions mainly to swap fixed interest rate borrowings to floating interest rate borrowings to manage the fixed and floating interest rate mix of the Group's total debt portfolio. At 31 December 2017, the notional amount of the outstanding interest rate swap agreements with financial institutions amounted to HK\$9,600 million (2016 - HK\$25,200 million).

In addition, interest rate swap agreements with notional amount of HK\$27,950 million (2016 - HK\$8,678 million) were entered to swap floating interest rate borrowings to fixed interest rate borrowings to mainly mitigate interest rate exposures to certain infrastructure project related borrowings.

As at 31 December 2017, the Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$23,010 million (2016 - nil) to Euro principal amount of borrowings to reflect currency exposures of its underlying businesses.



## Notes to the Financial Statements

### 27 Bank and other debts *(continued)*

- (a) The analysis of derivative financial instruments utilised by the Group in the management of its interest rate and foreign currency exposures are as follows:

	2017			2016		
	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million	Current portion HK\$ million	Non-current portion HK\$ million	Total HK\$ million
<b>Fair value hedges</b>						
Derivative financial assets						
Interest rate swaps (see notes 21 and 24)	9	45	54	2	119	121
Derivative financial liabilities						
Interest rate swaps (see note 30)	–	(37)	(37)	–	–	–
	9	8	17	2	119	121
<b>Cash flow hedges</b>						
Derivative financial assets						
Interest rate swaps (see note 21)	–	31	31	–	–	–
Forward foreign exchange contracts (see notes 21 and 24)	1	293	294	8	196	204
Other contracts (see note 21)	–	–	–	–	2	2
	1	324	325	8	198	206
Derivative financial liabilities						
Interest rate swaps (see notes 25 and 30)	(11)	(532)	(543)	–	(550)	(550)
Cross currency interest rate swaps (see note 30)	–	(1,888)	(1,888)	–	–	–
Forward foreign exchange contracts (see notes 25 and 30)	(2)	(1)	(3)	(1)	–	(1)
Other contracts (see notes 25 and 30)	(10)	(374)	(384)	–	(402)	(402)
	(23)	(2,795)	(2,818)	(1)	(952)	(953)
	(22)	(2,471)	(2,493)	7	(754)	(747)
<b>Net investment hedges</b>						
Derivative financial assets (see notes 21 and 24)	–	1,791	1,791	3,282	3,199	6,481
Derivative financial liabilities (see notes 25 and 30)	(396)	(895)	(1,291)	(3)	–	(3)
	(396)	896	500	3,279	3,199	6,478

## 28 Interest bearing loans from non-controlling shareholders

	2017 HK\$ million	2016 HK\$ million
Interest bearing loans from non-controlling shareholders	3,143	4,283

At 31 December 2017, these loans bear interest at rates ranging from 2.3% to 11% per annum (2016 - Stockholm Interbank Offered Rate +1.73% to 11%). The carrying amounts of the borrowings approximate their fair values.

## 29 Pension plans

	2017 HK\$ million	2016 HK\$ million
Defined benefit assets	–	–
Defined benefit liabilities	3,770	5,369
Net defined benefit liabilities	3,770	5,369

The Group operates a number of defined benefit and defined contribution plans, the assets of which are held independently of the Group's assets in trustee administered funds.

### (a) Defined benefit plans

The Group's major defined benefit plans are in Hong Kong, the United Kingdom and the Netherlands. The plans are either contributory final salary pension plans or contributory career average pay plans or non-contributory guaranteed return defined contribution plans. No other post-retirement benefits are provided.

The principal actuarial assumptions used for the purpose of the actuarial valuation were as follows:

	2017	2016
Discount rates	0.15% - 2.55%	0.29% - 2.80%
Future salary increases	1.0% - 4.0%	0.5% - 4.0%
Interest credited on two principal plans in Hong Kong	5.0% - 6.0%	5.0% - 6.0%

The amount recognised in the consolidated statement of financial position is determined as follows:

	2017 HK\$ million	2016 HK\$ million
Present value of defined benefit obligations	31,528	29,392
Fair value of plan assets	27,761	24,026
	3,767	5,366
Restrictions on assets recognised	3	3
Net defined benefit liabilities	3,770	5,369

## Notes to the Financial Statements

### 29 Pension plans (continued)

#### (a) Defined benefit plans (continued)

Movements in net defined benefit liabilities and its components are as follows:

	Present value of defined benefit obligations	Fair value of plan assets	Asset ceiling	Net defined benefit liabilities
	HK\$ million	HK\$ million	HK\$ million	HK\$ million
At 1 January 2017	29,392	(24,026)	3	5,369
Net charge (credit) to the income statement				
Current service cost	724	40	–	764
Past service cost and gains and losses on settlements	(115)	–	–	(115)
Interest cost (income)	745	(614)	–	131
	1,354	(574)	–	780
Net charge (credit) to other comprehensive income				
Remeasurements loss (gain):				
Actuarial gain arising from change in demographic assumptions	(434)	–	–	(434)
Actuarial loss arising from change in financial assumptions	233	–	–	233
Actuarial gain arising from experience adjustment	(139)	–	–	(139)
Return on plan assets excluding interest income	–	(1,548)	–	(1,548)
Exchange translation differences	2,622	(2,171)	–	451
	2,282	(3,719)	–	(1,437)
Contributions paid by the employer	–	(886)	–	(886)
Contributions paid by the employee	112	(112)	–	–
Benefits paid	(1,552)	1,552	–	–
Relating to subsidiaries acquired (see note 33(c))	11	–	–	11
Transfer from (to) other liabilities	(71)	4	–	(67)
At 31 December 2017	31,528	(27,761)	3	3,770

## 29 Pension plans *(continued)*

### (a) Defined benefit plans *(continued)*

	Present value of defined benefit obligations HK\$ million	Fair value of plan assets HK\$ million	Asset ceiling HK\$ million	Net defined benefit liabilities HK\$ million
At 1 January 2016	28,823	(24,760)	3	4,066
Net charge (credit) to the income statement				
Current service cost	624	44	–	668
Past service cost and gains and losses on settlements	(331)	–	–	(331)
Interest cost (income)	830	(741)	–	89
	1,123	(697)	–	426
Net charge (credit) to other comprehensive income				
Remeasurements loss (gain):				
Actuarial gain arising from change in demographic assumptions	(49)	–	–	(49)
Actuarial loss arising from change in financial assumptions	4,721	–	–	4,721
Actuarial gain arising from experience adjustment	(425)	–	–	(425)
Return on plan assets excluding interest income	–	(1,962)	–	(1,962)
Exchange translation differences	(3,473)	3,077	–	(396)
	774	1,115	–	1,889
Contributions paid by the employer	–	(862)	–	(862)
Contributions paid by the employee	100	(100)	–	–
Benefits paid	(1,266)	1,266	–	–
Relating to subsidiaries disposed (see note 33(d))	(146)	–	–	(146)
Transfer from (to) other liabilities	(16)	12	–	(4)
At 31 December 2016	29,392	(24,026)	3	5,369

The net defined benefit liabilities presented above represent the deficit calculated in accordance with Hong Kong Accounting Standard 19 "Employee Benefits" ("HKAS 19") and is the difference between the present value of the defined benefit obligation and the fair value of plan assets. Management appointed actuaries to carry out a valuation of these pension plans to determine the pension obligation and the fair value of the plan assets that are required to be disclosed and accounted for in the financial statements in accordance with HKAS 19 (the "accounting actuarial valuations"). The realisation of the deficit disclosed above is contingent upon the realisation of the actuarial assumptions made which is dependent upon a number of factors including the market performance of plan assets. The accounting actuarial valuations are not used for the purposes of determining the funding contributions to the defined benefit pension plans. Contributions to fund the obligations are based upon the recommendations of independent qualified actuaries for each of the Group's pension plans to fully fund the relevant schemes on an ongoing basis. Funding requirements of the Group's major defined benefit pension plans are detailed below.

## Notes to the Financial Statements

### 29 Pension plans (continued)

#### (a) Defined benefit plans (continued)

The Group operates two principal pension plans in Hong Kong. One plan, which has been closed to new entrants since 1994, provides pension benefits based on the greater of the aggregate of the employee and employer vested contributions plus a minimum interest thereon of 6% per annum, and pension benefits derived by a formula based on the final salary and years of service. An independent actuarial valuation, undertaken for funding purposes under the provision of Hong Kong's Occupational Retirement Schemes Ordinance ("ORSO"), at 31 May 2017 reported a funding level of 125% of the accrued actuarial liabilities on an ongoing basis. The valuation used the attained age valuation method and the main assumptions in the valuation are an investment return of 5% per annum, salary increases of 4% per annum and interest credited to balances of 6% per annum. The valuation was prepared by Tian Keat Aun, a Fellow of The Institute and Faculty of Actuaries, and William Chow, a Fellow of the Society of Actuaries, of Towers Watson Hong Kong Limited. The second plan provides benefits equal to the employer vested contributions plus a minimum interest thereon of 5% per annum. As at 31 December 2017, vested benefits under this plan are fully funded in accordance with the ORSO funding requirements. During the year, forfeited contributions totalling HK\$20 million (2016 - HK\$15 million) were used to reduce the current year's level of contributions and HK\$2 million forfeited contribution was available at 31 December 2017 (2016 - HK\$1 million) to reduce future years' contributions.

The Group operates three contributory defined benefit pension plans for its ports operation in the United Kingdom. The plans are all final salary in nature and they are not open to new entrants. Of the three plans, the Port of Felixstowe Pension Plan ("Felixstowe Scheme") is the principal plan. An independent actuarial valuation, undertaken for funding purposes under the provision of the Pensions Act 2004, at 31 December 2015 reported a funding level of 86% of the accrued actuarial liabilities on an ongoing basis. The sponsoring employers have since made additional contributions of GBP7.5 million and 2.7% of active members' pensionable salaries in 2016 and agreed to make additional contributions of GBP7.5 million per annum until 30 June 2023 and 2.7% of active members' pensionable salaries per annum until 30 September 2018 to eliminate the shortfall by 30 June 2023. The valuation used the projected unit credit method and the main assumptions in the valuation are a pre-retirement discount rates of 5% per annum; post-retirement discount rate of 4.45% per annum for non-pensioners and 2.9% per annum for pensioners; pensionable earnings increases of 2.8% per annum; pre-retirement Retail Price Index ("RPI") inflation of 2.8% per annum; post-retirement RPI inflation of 4.05% per annum for non-pensioners and 2.6% per annum for pensioners; pre-retirement Consumer Price Index ("CPI") inflation of 1.8% per annum; post-retirement CPI inflation of 3.05% per annum for non-pensioners and 1.6% per annum for pensioners; and pension increases of 2% to 3.5% per annum for non-pensioners and 1.4% to 2.55% per annum for pensioners. The valuation was prepared by Lloyd Cleaver, a Fellow of the Institute and Faculty of Actuaries, of Towers Watson Limited.

The Group's defined benefit pension plans for its ports and retail operations in the Netherlands are guaranteed contracts undertaken by insurance companies to provide defined benefit payable under the plans in return for actuarially determined contributions based on tariffs and conditions agreed for the term of the contracts. As the risk of providing past pension benefits is underwritten by the insurance companies, the Group does not carry funding risk relating to past service. The annual contribution to provide current year benefits varies in accordance with annual actuarial calculations.

The Group operates a defined benefit pension plan for certain of its retail operation in the United Kingdom. It is not open to new entrants. With effect from 28 February 2010, accrual of future defined benefits for all active members was ceased and the final salary linkage was also severed. An independent actuarial valuation, undertaken for funding purposes under the provision of the Pensions Act 2004, at 31 March 2015 reported a funding level of 75% of the accrued actuarial liabilities on an ongoing basis. The sponsoring employers have since made additional contributions of GBP5.4 million in 2016 and GBP11 million in 2017 (included a GBP5.5 million additional voluntary contribution), with further contribution of GBP11 million (included a GBP5.5 million additional voluntary contribution) expected to be paid in 2018 and agreed to make additional contributions of GBP5.5 million per annum until 31 December 2023, to eliminate the shortfall by 31 December 2023. The valuation used the projected unit credit method and the main assumptions in the valuation are investment returns of 2.85% to 4.7% per annum and pension increases of 2.05% to 3.25% per annum. The valuation was prepared by Paul Jayson, a Fellow of the Institute and Faculty of Actuaries, of Barnett Waddingham LLP.

In addition, the Group operates three defined benefit pension plans for certain of its infrastructure operation in the United Kingdom. Of the three plans, the Northumbrian Water Pension Scheme ("NWPS") is the principal plan and it closed to new entrants on 1 January 2008. An independent actuarial valuation, undertaken for funding purposes under the provision of the Pensions Act 2004, at 31 December 2016 reported a funding level of 76.7% of the accrued actuarial liabilities on an ongoing basis. The sponsoring employer has since made additional contributions to fund the deficit of GBP11.1 million per annum until 31 March 2017, GBP11.4 million per annum from 1 April 2017 until 31 March 2031, increasing in line with RPI, with the first increase in April 2018. In addition, the sponsoring employer will pay GBP2.6 million per annum from 1 April 2021 to 31 March 2031, increasing in line with RPI, with the first increase in April 2022 until 31 March 2031. These contributions, together with additional investment returns of 0.6% per annum above the discount rate, are expected to eliminate the shortfall by 31 March 2022. The valuation used the projected unit credit method and the main assumptions in the valuation are pre-retirement discount rate of 3.3% per annum; post-retirement discount rate of 2.4% per annum; RPI inflation of 3.5% per annum; CPI inflation of 2.5%; and pension increases of 2% to 3.5% per annum. The valuation was prepared by Gavin Hamill, a Fellow of the Institute and Faculty of Actuaries, of Towers Watson Limited.

## 29 Pension plans (continued)

### (a) Defined benefit plans (continued)

#### (i) Plan assets

Fair value of the plan assets are analysed as follows:

	2017 Percentage	2016 Percentage
Equity instruments		
Consumer markets and manufacturing	8%	8%
Energy and utilities	3%	3%
Financial institutions and insurance	7%	7%
Telecommunications and information technology	4%	3%
Units trust and equity instrument funds	4%	4%
Others	10%	10%
	<b>36%</b>	35%
Debt instruments		
US Treasury notes	–	1%
Government and government guaranteed notes	14%	15%
Financial institutions notes	1%	2%
Others	7%	8%
	<b>22%</b>	26%
Qualifying insurance policies	20%	20%
Properties	8%	9%
Other assets	14%	10%
	<b>100%</b>	100%

The debt instruments are analysed by issuers' credit rating as follows:

	2017 Percentage	2016 Percentage
Aaa / AAA	5%	8%
Aa1 / AA+	4%	8%
Aa2 / AA	61%	49%
Aa3 / AA-	–	1%
A1 / A+	1%	1%
A2 / A	8%	10%
Other investment grades	13%	19%
No investment grades	8%	4%
	<b>100%</b>	100%

The fair value of the above equity instruments and debt instruments are determined based on quoted market prices.

Fair value of plan assets of HK\$27,761 million (2016 - HK\$24,026 million) includes investments in the Company's shares with a fair value of HK\$36 million (2016 - HK\$27 million).

The long term strategic asset allocations of the plans are set and reviewed from time to time by the plans' trustees taking into account the membership and liability profile, and the liquidity requirements of the plans.

## Notes to the Financial Statements

### 29 Pension plans (continued)

#### (a) Defined benefit plans (continued)

##### (ii) Defined benefit obligation

The average duration of the defined benefit obligation as at 31 December 2017 is 18 years (2016 - 18 years).

The Group expects to make contributions of HK\$980 million (2016 - HK\$924 million) to the defined benefit plans next year.

HKAS 19 "Employee Benefits" requires disclosure of a sensitivity analysis for the significant actuarial assumptions, used to determine the present value of the defined benefit obligations, that shows the effects of a hypothetical change in the relevant actuarial assumption at the end of the reporting period on defined benefit obligations.

The effect that is disclosed in the following assumes that (a) a hypothetical change of the relevant actuarial assumption had occurred at the end of the reporting period and had applied to the relevant actuarial assumption in existence on that date; and (b) the sensitivity analysis for each type of actuarial assumption does not reflect inter-dependencies between different assumptions.

The preparation and presentation of the sensitivity analysis for significant actuarial assumptions is solely for compliance with HKAS 19 disclosure requirements in respect of defined benefit obligations. The sensitivity analysis measures changes in the defined benefit obligations from hypothetical instantaneous changes in one actuarial assumption (e.g. discount rate or future salary increase), the amount so generated from the sensitivity analysis are "what-if" forward-looking estimates. The sensitivity analyses are for illustration purposes only and it should be noted that in practice actuarial assumptions rarely change in isolation. Actual results in the future may differ materially from the sensitivity analyses due to developments in the markets which may cause fluctuations in actuarial assumptions (e.g. discount rate or future salary increase) to vary and therefore it is important to note that the hypothetical amounts so generated do not present a projection of likely future events and profits or losses.

If the discount rate is 0.25% higher or lower, the defined benefit obligation would decrease by 3.7% or increase by 3.9% respectively (2016 - decrease by 3.9% or increase by 3.8% respectively).

If the future salary increase is 0.25% higher or lower, the defined benefit obligation would increase by 0.3% or decrease by 0.3% respectively (2016 - increase by 0.5% or decrease by 0.4% respectively).

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognised in the statement of financial position.

#### (b) Defined contribution plans

The Group's cost in respect of defined contribution plans for the year amounted to HK\$1,197 million (2016 - HK\$1,039 million) which has been charged to the profit or loss for the year. Forfeited contributions of HK\$15 million (2016 - HK\$9 million) were used to reduce the current year's level of contributions and no forfeited contribution was available at 31 December 2017 (2016 - nil) to reduce future years' contributions.

### 30 Other non-current liabilities

	2017 HK\$ million	2016 HK\$ million
Fair value hedges		
Interest rate swaps	37	–
Cash flow hedges		
Interest rate swaps	532	550
Cross currency interest rate swaps	1,888	–
Forward foreign exchange contracts	1	–
Other contracts	374	402
Net investment hedges	895	–
Other derivative financial instruments	4,059	1,810
Obligations for telecommunications licences and other rights	5,670	5,850
Other non-current liabilities	9,580	5,644
Provisions (see note 26)	28,012	33,103
	<b>51,048</b>	<b>47,359</b>

### 31 Share capital, share premium, perpetual capital securities and capital management

#### (a) Share capital and share premium

	Number of shares	Share capital HK\$ million	Share premium HK\$ million	Total HK\$ million
At 1 January 2016	3,859,678,500	3,860	244,691	248,551
Buy-back and cancellation of issued shares <sup>(i)</sup>	(2,000,000)	(2)	(186)	(188)
At 31 December 2016, 1 January and 31 December 2017	<b>3,857,678,500</b>	<b>3,858</b>	<b>244,505</b>	<b>248,363</b>

- (i) The Company acquired a total of 2,000,000 of its own shares through purchases on the Stock Exchange on 17 and 18 November 2016. The purchased shares were subsequently cancelled. The total amount paid to acquire the shares was approximately HK\$189 million and had been deducted from share capital, share premium and retained profit of HK\$2 million, HK\$186 million and HK\$1 million, respectively.



## Notes to the Financial Statements

### 31 Share capital, share premium, perpetual capital securities and capital management (continued)

#### (b) Perpetual capital securities

	2017 HK\$ million	2016 HK\$ million
US\$1,000 million issued in 2012	–	7,870
HK\$1,000 million issued in 2012	–	1,025
US\$425.3 million issued in 2013*	3,373	3,373
EUR1,750 million issued in 2013	18,266	18,242
US\$1,000 million issued in 2017	7,842	–
	<b>29,481</b>	30,510

In May 2012, July 2012, January 2013, May 2013 and May 2017, wholly owned subsidiary companies of the Group issued perpetual capital securities with nominal amount of US\$1,000 million (approximately HK\$7,800 million), HK\$1,000 million, US\$500 million (approximately HK\$3,875 million), EUR1,750 million (approximately HK\$17,879 million) and US\$1,000 million (approximately HK\$7,800 million) respectively for cash.

During the year, the Group had redeemed US\$1,000 million (approximately HK\$7,800 million) and HK\$1,000 million nominal amount of perpetual capital securities that were originally issued in May 2012 and July 2012 respectively. During the year ended 31 December 2016, the Group had redeemed SGD730 million nominal amount of perpetual capital securities that were originally issued in September 2011.

These securities are perpetual, subordinated and the coupon payment is optional in nature. Therefore, perpetual capital securities are classified as equity instruments and recorded in equity in the consolidated statement of financial position.

\* US\$74.7 million nominal values of perpetual capital securities were repurchased during the year ended 31 December 2013.

## 31 Share capital, share premium, perpetual capital securities and capital management (continued)

### (c) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue to provide returns for shareholders and to support the Group's stability and growth. The Group regularly reviews and manages its capital structure to ensure optimal capital structure to maintain a balance between higher shareholders' returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

At 31 December 2017, total equity amounted to HK\$591,547 million (2016 - HK\$544,190 million), and consolidated net debt of the Group, excluding loans from non-controlling shareholders which are viewed as quasi equity, was HK\$164,872 million (2016 - HK\$141,806 million). The Group's net debt to net total capital ratio increased to 21.7% from 20.5% at the end of last year.

As additional information, the following table shows the net debt to net total capital ratios calculated on the basis of including loans from non-controlling shareholders and also with the Group's investments in its listed subsidiaries and associated companies marked to market value at the end of the reporting period.

Net debt / Net total capital ratios <sup>(i)</sup> at 31 December:

	2017	2016
A1 – excluding interest-bearing loans from non-controlling shareholders from debt	21.7%	20.5%
A2 – as in A1 above and investments in listed subsidiaries and associated companies marked to market value	22.1%	21.7%
B1 – including interest-bearing loans from non-controlling shareholders as debt	22.1%	21.1%
B2 – as in B1 above and investments in listed subsidiaries and associated companies marked to market value	22.5%	22.3%

- (i) Net debt is defined on the consolidated statement of cash flows. Total bank and other debts are defined, for the purpose of "Net debt" calculation, as the total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions. Net total capital is defined as total bank and other debts plus total equity and loans from non-controlling shareholders net of total cash, liquid funds and other listed investments.

## Notes to the Financial Statements

### 32 Reserves

	Attributable to ordinary shareholders			Total HK\$ million
	Retained profit HK\$ million	Exchange reserve HK\$ million	Others <sup>(a)</sup> HK\$ million	
At 1 January 2017	520,616	(30,832)	(343,978)	145,806
Profit for the year	35,100	–	–	35,100
Other comprehensive income (losses)				
Available-for-sale investments				
Valuation gains recognised directly in reserves	–	–	145	145
Valuation gains previously in reserves recognised in income statement	–	–	(36)	(36)
Remeasurement of defined benefit obligations recognised directly in reserves	1,268	–	–	1,268
Cash flow hedges (forward foreign currency contracts, cross currency interest rate swap contracts and interest rate swap contracts)				
Losses recognised directly in reserves	–	–	(134)	(134)
Losses previously in reserves recognised in initial cost of non-financial items	–	–	1	1
Losses on net investment hedges (forward foreign currency contracts) recognised directly in reserves	–	(3,847)	–	(3,847)
Gains on translating overseas subsidiaries' net assets recognised directly in reserves	–	2,551	–	2,551
Losses previously in exchange and other reserves related to subsidiaries, associated companies and joint ventures disposed during the year recognised in income statement	–	20	2	22
Gains previously in other reserves related to subsidiaries disposed during the year transferred directly to retained profit	9	–	(9)	–
Share of other comprehensive income (losses) of associated companies	101	2,897	(48)	2,950
Share of other comprehensive income of joint ventures	178	8,569	242	8,989
Tax relating to components of other comprehensive income (losses)	(151)	–	(43)	(194)
Other comprehensive income, net of tax	1,405	10,190	120	11,715
Dividends paid relating to 2016	(7,503)	–	–	(7,503)
Dividends paid relating to 2017	(3,009)	–	–	(3,009)
Transaction costs in relation to issuance of perpetual capital securities	(62)	–	–	(62)
Transaction costs in relation to issuance of shares of a subsidiary	(41)	–	–	(41)
Transaction costs in relation to equity contribution from non-controlling interests	(14)	–	–	(14)
Share option schemes and long term incentive plans of subsidiary companies	–	–	9	9
Unclaimed dividends write back of a subsidiary	6	–	–	6
Relating to purchase of non-controlling interests	–	–	(342)	(342)
Relating to partial disposal of subsidiary companies	–	–	28	28
At 31 December 2017	546,498	(20,642)	(344,163)	181,693

## 32 Reserves (continued)

	Attributable to ordinary shareholders			
	Retained profit HK\$ million	Exchange reserve HK\$ million	Others <sup>(a)</sup> HK\$ million	Total HK\$ million
At 1 January 2016	500,909	(13,986)	(342,039)	144,884
Profit for the year	33,008	—	—	33,008
Other comprehensive income (losses)				
Available-for-sale investments				
Valuation losses recognised directly in reserves	—	—	(506)	(506)
Valuation losses previously in reserves recognised in income statement	—	—	462	462
Remeasurement of defined benefit obligations recognised directly in reserves	(1,590)	—	—	(1,590)
Cash flow hedges (forward foreign currency contracts and interest rate swap contracts)				
Losses recognised directly in reserves	—	—	(1,180)	(1,180)
Gains previously in reserves recognised in initial cost of non-financial items	—	—	(12)	(12)
Gains on net investment hedges (forward foreign currency contracts) recognised directly in reserves	—	5,128	—	5,128
Losses on translating overseas subsidiaries' net assets recognised directly in reserves	—	(15,590)	—	(15,590)
Gains previously in exchange and other reserves related to subsidiaries disposed during the year recognised in income statement	(323)	(24)	194	(153)
Share of other comprehensive income (losses) of associated companies	(453)	659	(175)	31
Share of other comprehensive income (losses) of joint ventures	(1,101)	(7,021)	(1,281)	(9,403)
Tax relating to components of other comprehensive income (losses)	232	—	153	385
Other comprehensive income (losses), net of tax	(3,235)	(16,848)	(2,345)	(22,428)
Dividends paid relating to 2015	(7,140)	—	—	(7,140)
Dividends paid relating to 2016	(2,837)	—	—	(2,837)
Transaction costs in relation to equity contribution from non-controlling interests	(87)	—	—	(87)
Buy-back and cancellation of issued shares (see note 31(a)(i))	(1)	—	—	(1)
Share option schemes and long term incentive plans of subsidiary companies	—	—	5	5
Unclaimed dividends write back of a subsidiary	5	—	—	5
Relating to purchase of non-controlling interests	—	—	(1,065)	(1,065)
Relating to partial disposal of subsidiary companies	(6)	2	1,466	1,462
At 31 December 2016	520,616	(30,832)	(343,978)	145,806

(a) Other reserves comprise revaluation reserve, hedging reserve and other capital reserves. As at 31 December 2017, revaluation reserve deficit amounted to HK\$503 million (1 January 2017 – HK\$792 million and 1 January 2016 – HK\$763 million), hedging reserve deficit amounted to HK\$2,094 million (1 January 2017 – HK\$1,982 million and 1 January 2016 – surplus of HK\$673 million) and other capital reserves deficit amounted to HK\$341,566 million (1 January 2017 – HK\$341,204 million and 1 January 2016 – HK\$341,949 million). Revaluation surplus (deficit) arising from revaluation to market value of listed debt securities and listed equity securities which are available for sale are included in the revaluation reserve. Fair value changes arising from the effective portion of hedging instruments designated as cash flow hedges are included in the hedging reserve.

## Notes to the Financial Statements

### 33 Notes to consolidated statement of cash flows

(a) Reconciliation of profit after tax to cash generated from operating activities before interest expenses and other finance costs, tax paid and changes in working capital

	2017 HK\$ million	2016 HK\$ million
<b>Profit after tax</b>	<b>43,602</b>	41,912
Less: share of profits less losses of		
Associated companies	<b>(6,797)</b>	(6,362)
Joint ventures	<b>(12,500)</b>	(10,251)
	<b>24,305</b>	25,299
Adjustments for:		
Current tax charge	<b>5,415</b>	3,334
Deferred tax (credit) charge	<b>(2,599)</b>	1,217
Interest expenses and other finance costs	<b>8,274</b>	7,118
Depreciation and amortisation	<b>17,105</b>	16,014
Others	<b>11</b>	371
<b>EBITDA of Company and subsidiaries<sup>(a)</sup></b>	<b>52,511</b>	53,353
Loss on disposal of other unlisted investments	–	25
Loss (profit) on disposal of fixed assets	<b>(1,943)</b>	116
Dividends received from associated companies and joint ventures	<b>19,029</b>	8,747
Profit on disposal of subsidiaries, associated companies and joint ventures	<b>(2,829)</b>	(401)
Other non-cash items	<b>1,369</b>	211
	<b>68,137</b>	62,051

### 33 Notes to consolidated statement of cash flows (continued)

#### (a) Reconciliation of profit after tax to cash generated from operating activities before interest expenses and other finance costs, tax paid and changes in working capital (continued)

##### (i) Reconciliation of EBITDA:

	2017 HK\$ million	2016 HK\$ million
EBITDA of Company and subsidiaries	52,511	53,353
Share of EBITDA of associated companies and joint ventures		
Share of profits less losses of		
Associated companies	6,797	6,362
Joint ventures	12,500	10,251
Adjustments for:		
Depreciation and amortisation	19,921	15,646
Interest expenses and other finance costs	9,750	6,160
Current tax charge	2,483	2,913
Deferred tax charge	756	552
Non-controlling interests	388	370
Others	(11)	(371)
	52,584	41,883
EBITDA (see notes 5(b) and 5(m))	105,095	95,236

#### (b) Changes in working capital

	2017 HK\$ million	2016 HK\$ million
Increase in inventories	(1,825)	(581)
Increase in debtors and prepayments	(5,320)	(3,046)
Increase (decrease) in creditors	2,771	(605)
Other non-cash items	4,078	(4,618)
	(296)	(8,850)

## Notes to the Financial Statements

### 33 Notes to consolidated statement of cash flows (continued)

#### (c) Purchase of subsidiary companies

The following table summarises the consideration paid and the amounts of the assets acquired and liabilities assumed recognised for acquisitions completed during the years.

	2017 HK\$ million	2016 HK\$ million
Purchase consideration transferred:		
Cash and cash equivalents paid	3,925	874
Fair value of investments held by the Company prior to acquisition	–	1,350
	<b>3,925</b>	<b>2,224</b>
Fair value		
Fixed assets	445	2,116
Leasehold land	105	1,877
Telecommunications licences	1,962	–
Brand names and other rights	134	–
Deferred tax assets	249	2
Cash and cash equivalents	201	541
Trade and other receivables	195	2,473
Inventories	4	72
Creditors and current tax liabilities	(504)	(4,314)
Bank and other debts	(20)	(39)
Pension obligations	(11)	–
Net identifiable assets acquired	2,760	2,728
Non-controlling interests	(106)	(531)
	<b>2,654</b>	<b>2,197</b>
Goodwill	1,271	27
Total consideration	<b>3,925</b>	<b>2,224</b>
Net cash outflow (inflow) arising from acquisition:		
Cash and cash equivalents paid	3,925	874
Cash and cash equivalents acquired	(201)	(541)
Total net cash outflow	<b>3,724</b>	<b>333</b>

The assets acquired and liabilities assumed are recognised at the acquisition date fair value and are recorded at the consolidation level.

Acquisition related costs of approximately HK\$58 million (2016 - HK\$4 million) had been charged to income statement during the year and included in the line item titled other operating expenses.

The contribution to the Group's revenue and profit before tax from these subsidiaries acquired during the year ended 31 December 2017 and 2016 since the respective date of acquisition are not material.

### 33 Notes to consolidated statement of cash flows (continued)

#### (d) Disposal of subsidiary companies

	2017 HK\$ million	2016 HK\$ million
Consideration received or receivable		
Cash and cash equivalents	14,556	6,995
Non-cash consideration	1,920	24,224
Total disposal consideration	16,476	31,219
Carrying amount of net assets disposed	(13,764)	(30,971)
Cumulative exchange gain in respect of the net assets of the subsidiaries and related hedging instruments and other reserves reclassified from equity to profit or loss on loss of control of subsidiaries	4	153
Gain on disposal*	2,716	401
Net cash inflow (outflow) on disposal of subsidiaries		
Cash and cash equivalents received as consideration	14,556	6,995
Less: Cash and cash equivalents disposed	(355)	(4,148)
Total net cash consideration	14,201	2,847
Analysis of assets and liabilities over which control was lost		
Fixed assets	6,733	22,732
Leasehold land	–	257
Telecommunications licences	–	8,899
Goodwill	5,929	–
Brand names and other rights	503	4,333
Associated companies	673	–
Interests in joint ventures	(1)	1,450
Deferred tax assets	–	2,033
Liquid funds and other listed investments	4	–
Trade and other receivables	1,850	7,229
Inventories	5	268
Creditors and current tax liabilities	(1,630)	(9,919)
Bank and other debts	(9)	(10,228)
Deferred tax liabilities	(657)	(29)
Pension obligations	–	(146)
Non-controlling interests	9	(56)
Net assets (excluding cash and cash equivalents) disposed	13,409	26,823
Cash and cash equivalents disposed	355	4,148
Net assets disposed	13,764	30,971

\* The gains on disposal for the years ended 31 December 2017 and 2016 are recognised in the consolidated income statement and are included in the line item titled other operating expenses.

The effect on the Group's results from the subsidiaries disposed are not material for the years ended 31 December 2017 and 2016.



## Notes to the Financial Statements

### 33 Notes to consolidated statement of cash flows (continued)

#### (e) Reconciliation of liabilities arising from financing activities

	Bank and other debt HK\$ million	Interest bearing loans from non-controlling shareholders HK\$ million	Interest free loans from non-controlling shareholders HK\$ million	Total HK\$ million
At 1 January 2016	303,552	4,827	951	309,330
Financing cash flows				
New borrowings	76,306	–	–	76,306
Repayment of borrowings	(45,365)	–	–	(45,365)
Net loans from (to) non-controlling shareholders	–	62	(3)	59
Non-cash changes				
Amortisation of loan facilities fees and premiums or discounts relating to borrowings (see note 7)	99	–	–	99
Gain arising on adjustment for hedged items in a designated fair value hedge (see note 35(h))	(690)	–	–	(690)
Amortisation of bank and other debts' fair value adjustments arising from acquisitions (see note 7(a))	(2,741)	–	–	(2,741)
Relating to subsidiaries acquired (see note 33(c))	39	–	–	39
Relating to subsidiaries disposed (see note 33(d))	(10,228)	–	–	(10,228)
Exchange translation differences	(17,832)	(606)	(21)	(18,459)
<b>At 31 December 2016 and 1 January 2017</b>	<b>303,140</b>	<b>4,283</b>	<b>927</b>	<b>308,350</b>
Financing cash flows				
New borrowings	100,488	–	–	100,488
Repayment of borrowings	(87,674)	–	–	(87,674)
Net loans to non-controlling shareholders	–	(1,523)	(616)	(2,139)
Non-cash changes				
Amortisation of loan facilities fees and premiums or discounts relating to borrowings (see note 7)	210	–	–	210
Gain arising on adjustment for hedged items in a designated fair value hedges (see note 35(h))	(103)	–	–	(103)
Amortisation of bank and other debts' fair value adjustments arising from acquisitions (see note 7(a))	(1,725)	–	–	(1,725)
Relating to subsidiaries acquired (see note 33(c))	20	–	–	20
Relating to subsidiaries disposed (see note 33(d))	(9)	–	–	(9)
Exchange translation differences	17,641	383	78	18,102
<b>At 31 December 2017</b>	<b>331,988</b>	<b>3,143</b>	<b>389</b>	<b>335,520</b>

### 34 Share-based payments

The Company does not have a share option scheme but certain of the Company's subsidiary companies and associated companies have issued equity-settled and cash-settled share-based payments to certain employees. The aggregate amount of the share-based payments recognised by these companies are not material to the Group.

## 35 Financial risk management

The Group's major financial assets and financial liabilities include cash and cash equivalents, liquid funds and other listed investments and borrowings. Details of these financial assets and financial liabilities are disclosed in the respective notes. The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Directors, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates on the Group's overall financial position and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. It is the Group's policy not to have credit rating triggers that would accelerate the maturity dates of the Group's borrowings. The Group uses interest rate and foreign currency swaps and forward contracts as appropriate for risk management purposes only, for hedging transactions and for managing the Group's exposure to interest rate and foreign exchange rate fluctuations. In limited circumstances, the Group also enters into swaps and forward contracts relating to oil and gas prices to hedge earnings and cash flow in Husky Energy. It is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles, with significant underlying leverage or derivative exposure.

### (a) Cash management and funding

The Group operates a central cash management system for all of its unlisted subsidiaries. Except for listed and certain overseas entities conducting businesses in non-HK or non-US dollar currencies, the Group generally obtains long-term financing at the Group level to on-lend or contribute as equity to its subsidiaries and associated companies to meet their funding requirements and provide more cost-efficient financing. These borrowings include a range of capital market issues and bank borrowings, for which the proportions will change depending upon financial market conditions and projected interest rates. The Group regularly and closely monitors its overall debt position and reviews its funding costs and maturity profile to facilitate refinancing.

The Group continues to maintain a robust financial position. Cash, liquid funds and other listed investments ("liquid assets") amounted to HK\$168,283 million at 31 December 2017 (2016 - HK\$162,224 million), mainly reflecting the cash arising from positive funds from operations from the Group's businesses and cash from new borrowings, including floating rate loans of AUD1,550 million (approximately HK\$9,207 million), floating rate loans of US\$700 million (approximately HK\$5,460 million) and guaranteed bonds of EUR600 million (approximately HK\$5,516 million) by listed subsidiary CKI and proceeds from HTHKH's disposal of its fixed-line telecommunication business of HK\$14,244 million, partly offset by the acquisitions of DUET Group of AUD2,976 million (approximately HK\$17,275 million), ista of EUR1,543 million (approximately HK\$14,236 million), Reliance of CAD715 million (approximately HK\$4,458 million) and UK Broadband Limited of GBP292 million (approximately HK\$2,952 million), dividend payments to ordinary and non-controlling shareholders as well as distributions to perpetual capital securities holders, the repayment and early repayment of certain borrowings and capex and investment spendings. Liquid assets were denominated as to 23% in HK dollars, 53% in US dollars, 7% in Renminbi, 4% in Euro, 7% in British Pounds and 6% in other currencies (2016 - 18% were denominated in HK dollars, 54% in US dollars, 6% in Renminbi, 8% in Euro, 6% in British Pounds and 8% in other currencies).

Cash and cash equivalents represented 95% (2016 - 96%) of the liquid assets, US Treasury notes and listed / traded debt securities 4% (2016 - 3%) and listed equity securities 1% (2016 - 1%).

The US Treasury notes and listed / traded debt securities, including those held under managed funds, consisted of US Treasury notes of 56% (2016 - 58%), government and government guaranteed notes of 17% (2016 - 4%), notes issued by the Group's associated company, Husky Energy of 4% (2016 - 6%), notes issued by financial institutions of 1% (2016 - 3%), and others of 22% (2016 - 29%). Of these US Treasury notes and listed / traded debt securities, 79% (2016 - 70%) are rated at Aaa / AAA or Aa1 / AA+ with an average maturity of 2.4 years (2016 - 2.0 years) on the overall portfolio. The Group has no exposure in mortgage-backed securities, collateralised debt obligations or similar asset classes.

### 35 Financial risk management (continued)

#### (b) Interest rate exposure

The Group manages its interest rate exposure with a focus on reducing the Group's overall cost of debt and exposure to changes in interest rates. When considered appropriate, the Group uses derivatives such as interest rate swaps and forward rate agreements to manage its interest rate exposure. The Group's main interest rate exposure relates to US dollar, British Pound, Euro and HK dollar borrowings.

At 31 December 2017, approximately 36% (2016 - approximately 31%) of the Group's total principal amount of bank and other debts were at floating rates and the remaining 64% (2016 - approximately 69%) were at fixed rates. The Group has entered into various interest rate agreements with major financial institution counterparties to swap approximately HK\$9,600 million (2016 - approximately HK\$25,200 million) principal amount of fixed interest rate borrowings to effectively become floating interest rate borrowings. In addition, HK\$27,950 million (2016 - HK\$8,678 million) principal amount of floating interest rate borrowings that were used to finance long term investments have been swapped to fixed interest rate borrowings. After taking into consideration these interest rate swaps, approximately 30% (2016 - approximately 37%) of the Group's total principal amount of bank and other debts were at floating rates and the remaining 70% (2016 - approximately 63%) were at fixed rates at 31 December 2017. All of the aforementioned interest rate derivatives are designated as hedges and these hedges are considered highly effective.

#### (c) Foreign currency exposure

For overseas subsidiaries, associated companies and other investments, which consist of non-HK dollar or non-US dollar assets, the Group generally endeavours to establish a natural hedge for debt financing with an appropriate level of borrowings in those same currencies. For overseas businesses that are in the development phase, or where borrowings in local currency are not or are no longer attractive, the Group may not borrow in the local currency or may repay existing borrowings and monitor the development of the businesses' cashflow and the relevant debt markets with a view to refinance these businesses with local currency borrowings in the future when conditions are more appropriate. Exposure to movements in exchange rates for individual transactions (such as major procurement contracts) directly related to its underlying businesses is minimised by using forward foreign exchange contracts and currency swaps where active markets for the relevant currencies exist. The Group generally does not enter into foreign currency hedges in respect of its long-term equity investments in overseas subsidiaries and associated companies, except in relation to certain infrastructure investments. At 31 December 2017, the Group had foreign exchange forward contracts with banks to hedge these infrastructure investments. The total notional amount of these net investment hedges amounted to HK\$59,430 million (2016 - HK\$41,929 million).

The Group has operations in over 50 countries and conducts businesses in over 50 currencies. The Group's functional currency for reporting purposes is Hong Kong Dollars and the Group's reported results in Hong Kong Dollars are exposed to exchange translation gains or losses on its foreign currency earnings. The Group generally does not enter into foreign currency hedges in respect of its foreign currency earnings. At times of significant exchange rate volatility and where appropriate opportunities arise, the Group may prudently enter into forward foreign currency contracts and currency swaps for selective foreign currencies for a portion of its budgeted foreign currency earnings to limit potential downside foreign currency exposure on its earnings. In 2017, the Group entered into hedges which are accounted for as fair value through profit or loss by ways of forward contracts against British Pounds, Euro and Renminbi currency risks. These contracts resulted in realised hedging losses of HK\$1,173 million during the year which were fully offset by translation gains against the hedged rates on the Group's attributable earnings in those currencies in 2017. All forward contracts for hedging earnings have been fully settled and no foreign currency hedge have been entered into in respect of expected 2018 foreign currency earnings.

As at 31 December 2017, the Group's total principal amount of bank and other debts are denominated as follows: 42% in US dollars, 21% in Euro, 5% in HK dollars, 22% in British Pounds and 10% in other currencies (2016 - 41% in US dollars, 27% in Euro, 5% in HK dollars, 21% in British Pounds and 6% in other currencies). The Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$23,010 million (2016 - nil) to Euro principal amount of borrowings to reflect currency exposures of its underlying businesses. The Group's total principal amount of bank and other debts, after the above swaps, are denominated as follows: 35% in US dollars, 28% in Euro, 5% in HK dollars, 22% in British Pounds and 10% in other currencies (2016 - 41% in US dollars, 27% in Euro, 5% in HK dollars, 21% in British Pounds and 6% in other currencies).

## 35 Financial risk management (continued)

### (d) Credit exposure

The Group's holdings of cash, managed funds and other liquid investments, interest rate and foreign currency swaps and forward currency contracts with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to non-performance by its counterparties through monitoring their equity share price movements and credit ratings as well as setting approved counterparty credit limits that are regularly reviewed.

The Group is also exposed to counterparties credit risk from its operating activities, particularly in its ports businesses. Such risks are continuously monitored by the local operational management.

### (e) Market price risk

The Group's main market price risk exposures relate to listed / traded debt and equity securities as described in "liquid assets" above and the interest rate swaps as described in "interest rate exposure" above. The Group's holding of listed / traded debt and equity securities represented approximately 5% (2016 - approximately 4%) of the liquid assets. The Group controls this risk through active monitoring of price movements and changes in market conditions that may have an impact on the value of these financial assets and instruments.

### (f) Market risks sensitivity analyses

For the presentation of financial assets and financial liabilities market risks (including interest rate risk, currency risk and other price risk) information, HKFRS 7 "Financial Instruments: Disclosures" requires disclosure of a sensitivity analysis for each type of financial market risk that shows the effects of a hypothetical change in the relevant market risk variable to which the Group is exposed at the end of the reporting period on profit for the year and on total equity.

The effect that is disclosed in the following sections assumes that (a) a hypothetical change of the relevant risk variable had occurred at the end of the reporting period and had been applied to the relevant risk variable in existence on that date; and (b) the sensitivity analysis for each type of financial market risk does not reflect inter-dependencies between risk variables, e.g. the interest rate sensitivity analysis does not take into account of the impact of changes in interest rates would have on the relative strengthening and weakening of the currency with other currencies.

**The preparation and presentation of the sensitivity analysis on financial market risk is solely for compliance with HKFRS 7 disclosure requirements in respect of financial assets and financial liabilities. The sensitivity analysis measures changes in the fair value and / or cash flows of the Group's financial assets and financial liabilities from hypothetical instantaneous changes in one risk variable (e.g. functional currency rate or interest rate), the amount so generated from the sensitivity analysis are "what-if" forward-looking estimates. The sensitivity analyses are for illustration purposes only and it should be noted that in practice market rates rarely change in isolation. Actual results in the future may differ materially from the sensitivity analyses due to developments in the global markets which may cause fluctuations in market rates (e.g. exchange or interest rate) to vary and therefore it is important to note that the hypothetical amounts so generated do not represent a projection of likely future events and profits or losses.**

#### (i) Interest rate sensitivity analysis

Interest rate risk as defined by HKFRS 7 arises on interest-bearing financial assets and financial liabilities.

The interest rate sensitivity analysis is based on the following assumptions:

In the cases of non-derivative financial assets and financial liabilities with fixed interest rates, changes in market interest rates only affect profit for the year or total equity if these financial assets and financial liabilities are measured at fair value. Accordingly, all non-derivative financial assets and financial liabilities with fixed interest rates that are carried at amortised cost are excluded from the interest rate sensitivity analysis as they are not subject to interest rate risk as defined in HKFRS 7.

### 35 Financial risk management *(continued)*

#### (f) Market risks sensitivity analyses *(continued)*

##### (i) Interest rate sensitivity analysis *(continued)*

In the cases of derivative financial assets and financial liabilities designated as hedging instruments for hedging interest rate risks, changes in market interest rates affect their fair values. All interest rate hedges are expected to be highly effective. Changes in the fair value of fair value interest rate hedges and changes in the fair value of the hedged items that are attributable to interest rate movements effectively balance out with each other in income statement in the same period. Accordingly, these hedging instruments and hedged items are excluded from the interest rate sensitivity analysis as they are not exposed to interest rate risk as defined in HKFRS 7. Changes in the fair value of cash flow interest rate hedges resulting from market interest rate movements affect total equity and are therefore taken into consideration in the sensitivity analysis.

In the cases of derivative financial assets and financial liabilities that are not part of an interest rate risk hedging relationship, changes in their fair values (arising from gain or loss from remeasurement of these interest rate derivatives to fair value) resulting from market interest rate movements affect profit for the year and total equity, and are therefore taken into consideration in the sensitivity analysis.

Major financial assets and financial liabilities for the purpose of the interest rate sensitivity analysis include:

- cash and cash equivalents (see note 23)
- some of the listed debt securities and managed funds (see note 22) carried at fair value that bear interest at fixed rate
- some of the listed debt securities and managed funds (see note 22) that bear interest at floating rate
- some of the bank and other debts (see note 27) that bear interest at floating rate
- interest bearing loans from non-controlling shareholders (see note 28)

Under these assumptions, the impact of a hypothetical 100 basis points (2016 - 100 basis points) increase in market interest rate at 31 December 2017, with all other variables held constant:

- profit for the year would increase by HK\$674 million due to increase in interest income (2016 - HK\$366 million);
- total equity would increase by HK\$674 million due to increase in interest income (2016 - HK\$366 million); and
- total equity would increase by HK\$728 million due to change in fair value of derivative financial instruments (2016 - nil).

##### (ii) Foreign currency exchange rate sensitivity analysis

Currency risk as defined by HKFRS 7 arises on financial assets and financial liabilities being denominated in a currency that is not the functional currency and being of a monetary nature. Therefore, non-monetary financial assets and financial liabilities, monetary financial assets and financial liabilities denominated in the entity's functional currency and differences resulting from the translation of financial statements of overseas subsidiaries into the Group's presentation currency are not taken into consideration for the purpose of the sensitivity analysis for currency risk.

The foreign currency exchange rate sensitivity analysis is based on the following assumptions:

Major non-derivative monetary financial assets and financial liabilities are either directly denominated in the functional currency or are transferred to the functional currency through the use of foreign currency swaps and forward foreign exchange contracts. Exchange fluctuations of these monetary financial assets and financial liabilities therefore have no material effects on profit for the year and total equity.

In the cases of derivative financial assets and financial liabilities designated as hedging instruments for hedging currency risks, changes in foreign exchange rates affect their fair values. All currency hedges are expected to be highly effective. Changes in the fair value of foreign currency fair value hedges and changes in the fair value of the hedged items effectively balance out with each other in income statement in the same period. As a consequence, these hedging instruments and hedged items are excluded from the foreign currency exchange rate sensitivity analysis as they are not exposed to currency risk as defined in HKFRS 7. Changes in the fair value of foreign currency cash flow hedges resulting from market exchange rate movements affect total equity and are therefore taken into consideration in the sensitivity analysis.

## 35 Financial risk management (continued)

### (f) Market risks sensitivity analyses (continued)

#### (ii) Foreign currency exchange rate sensitivity analysis (continued)

Major financial assets and financial liabilities for the purpose of the foreign currency exchange rate sensitivity analysis include:

- some of the cash and cash equivalents (see note 23)
- some of the liquid funds and other listed investments (see note 22)
- some of the bank and other debts (see note 27)

Under these assumptions, the impact of a hypothetical 5% weakening of HK dollar against all exchange rates at the end of the reporting period, with all other variables held constant, on the Group's profit for the year and total equity is set out in the table below.

	2017		2016	
	Hypothetical increase (decrease) in profit after tax HK\$ million	Hypothetical increase (decrease) in total equity HK\$ million	Hypothetical increase (decrease) in profit after tax HK\$ million	Hypothetical increase (decrease) in total equity HK\$ million
Euro	20	(340)	(191)	(213)
British Pounds	76	(1,248)	(41)	(1,647)
Australian dollars	64	(359)	151	(39)
Renminbi	12	12	(44)	(44)
US dollars	2,281	2,281	1,367	1,367
Japanese Yen	(104)	(104)	(103)	(103)

#### (iii) Other price sensitivity analysis

Other price risk as defined by HKFRS 7 arises from changes in market prices (other than those arising from interest rate risk and currency risk as detailed in "interest rate exposure" and "foreign currency exposure" paragraphs above) on financial assets and financial liabilities.

The other price sensitivity analysis is based on the assumption that changes in market prices (other than those arising from interest rate risk and currency risk) of financial assets and financial liabilities only affect profit for the year or total equity if these financial assets and financial liabilities are measured at the fair values. Accordingly, all non-derivative financial assets and financial liabilities carried at amortised cost are excluded from the other price sensitivity analysis as they are not subject to other price risk as defined in HKFRS 7.

Major financial assets and financial liabilities for the purpose of the other price sensitivity analysis include:

- available-for-sale investments (see note 22)
- financial assets at fair value through profit or loss (see note 22)

## Notes to the Financial Statements

### 35 Financial risk management *(continued)*

#### (f) Market risks sensitivity analyses *(continued)*

##### (iii) Other price sensitivity analysis *(continued)*

Under these assumptions, the impact of a hypothetical 5% increase in the market price of the Group's available-for-sale investments and financial assets at fair value through profit or loss at the end of the reporting period, with all other variables held constant:

- profit for the year would increase by HK\$8 million (2016 - HK\$8 million) due to increase in gains on financial assets at fair value through profit or loss;
- total equity would increase by HK\$8 million (2016 - HK\$8 million) due to increase in gains on financial assets at fair value through profit or loss; and
- total equity would increase by HK\$383 million (2016 - HK\$290 million) due to increase in gains on available-for-sale investments which are recognised in other comprehensive income.

#### (g) Contractual maturities of financial liabilities

The following tables detail the remaining contractual maturities at the end of the reporting period of the Group's non-derivative financial liabilities and derivative financial liabilities, which are based on contractual undiscounted principal cash flows and the earliest date the Group can be required to pay:

##### Non-derivative financial liabilities:

	Contractual maturities			Total undiscounted cash flows HK\$ million	Difference from carrying amounts HK\$ million	Carrying amounts HK\$ million
	Within 1 year HK\$ million	After 1 year, but within 5 years HK\$ million	After 5 years HK\$ million			
<b>At 31 December 2017</b>						
Trade payables	19,252	–	–	19,252	–	19,252
Other payables and accruals	69,144	–	–	69,144	–	69,144
Interest free loans from non-controlling shareholders	389	–	–	389	–	389
Bank loans	19,080	87,355	4,736	111,171	(291)	110,880
Other loans	249	668	611	1,528	(3)	1,525
Notes and bonds	2,377	84,391	123,349	210,117	9,466	219,583
Interest bearing loans from non-controlling shareholders	–	956	2,187	3,143	–	3,143
Obligations for telecommunications licences and other rights	836	3,402	1,877	6,115	(445)	5,670
	111,327	176,772	132,760	420,859	8,727	429,586

The table above excludes interest accruing and payable on certain of these liabilities which are estimated to be HK\$9,738 million in "within 1 year" maturity band, HK\$28,580 million in "after 1 year, but within 5 years" maturity band, and HK\$32,138 million in "after 5 years" maturity band. These estimates are calculated assuming effect of hedging transactions and interest rates with respect to variable rate financial liabilities remain constant and there is no change in aggregate principal amount of financial liabilities other than repayment at scheduled maturity as reflected in the table.

## 35 Financial risk management (continued)

### (g) Contractual maturities of financial liabilities (continued)

#### Derivative financial liabilities:

	Contractual maturities			
	Within 1 year HK\$ million	After 1 year, but within 5 years HK\$ million	After 5 years HK\$ million	Total undiscounted cash flows HK\$ million
<b>At 31 December 2017</b>				
Fair value hedges:				
Interest rate swaps				
Net inflow (outflow)	(74)	50	–	(24)
Cash flow hedges:				
Interest rate swaps				
Net outflow	(165)	(329)	(64)	(558)
Cross currency interest rate swaps				
Net inflow (outflow)	513	(2,347)	–	(1,834)
Forward foreign exchange contracts				
Inflow	380	9	–	389
Outflow	(380)	(9)	–	(389)
Other contracts				
Net outflow	(23)	(87)	(339)	(449)
Net investment hedges				
Inflow	16,952	9,791	13,684	40,427
Outflow	(17,187)	(9,752)	(13,872)	(40,811)
Other derivative financial instruments				
Net outflow	(263)	(3,182)	(659)	(4,104)

#### Non-derivative financial liabilities:

	Contractual maturities				Difference from carrying amounts HK\$ million	Carrying amounts HK\$ million
	Within 1 year HK\$ million	After 1 year, but within 5 years HK\$ million	After 5 years HK\$ million	Total undiscounted cash flows HK\$ million		
<b>At 31 December 2016</b>						
Trade payables	17,380	–	–	17,380	–	17,380
Other payables and accruals	64,002	–	–	64,002	–	64,002
Interest free loans from non-controlling shareholders	927	–	–	927	–	927
Bank loans	20,612	60,766	3,605	84,983	(362)	84,621
Other loans	669	746	823	2,238	–	2,238
Notes and bonds	50,312	45,996	108,518	204,826	11,455	216,281
Interest bearing loans from non-controlling shareholders	–	1,593	2,690	4,283	–	4,283
Obligations for telecommunications licences and other rights	610	3,179	2,871	6,660	(810)	5,850
	154,512	112,280	118,507	385,299	10,283	395,582



## Notes to the Financial Statements

### 35 Financial risk management *(continued)*

#### (g) Contractual maturities of financial liabilities *(continued)*

##### Non-derivative financial liabilities *(continued)*:

The table above excludes interest accruing and payable on certain of these liabilities which are estimated to be HK\$8,665 million in "within 1 year" maturity band, HK\$25,348 million in "after 1 year, but within 5 years" maturity band, and HK\$31,882 million in "after 5 years" maturity band. These estimates are calculated assuming effect of hedging transactions and interest rates with respect to variable rate financial liabilities remain constant and there is no change in aggregate principal amount of financial liabilities other than repayment at scheduled maturity as reflected in the table.

##### Derivative financial liabilities:

	Contractual maturities			Total undiscouted cash flows HK\$ million
	Within 1 year HK\$ million	After 1 year, but within 5 years HK\$ million	After 5 years HK\$ million	
<b>At 31 December 2016</b>				
Cash flow hedges:				
Interest rate swaps				
Net outflow	(118)	(277)	(264)	(659)
Forward foreign exchange contracts				
Inflow	127	—	—	127
Outflow	(131)	—	—	(131)
Other contracts				
Net outflow	(9)	(119)	(376)	(504)
Net investment hedges				
Inflow	786	—	—	786
Outflow	(792)	—	—	(792)
Other derivative financial instruments				
Net outflow	(254)	(968)	(1,132)	(2,354)

#### (h) In accordance with the disclosure requirement of HKFRS 7, other gains and losses recognised in income statement include the following items:

	2017 HK\$ million	2016 HK\$ million
Change in fair value of financial assets at fair value through profit or loss	2	64
Losses arising on derivatives in a designated fair value hedge	(103)	(690)
Gains arising on adjustment for hedged items in a designated fair value hedge	103	690
Interest income on available-for-sale financial assets	62	85

## 35 Financial risk management (continued)

### (i) Carrying amounts and fair values of financial assets and financial liabilities

The fair value of financial assets and financial liabilities, together with the carrying amounts in the consolidated statement of financial position, are as follows:

	2017		2016	
	Carrying amounts HK\$ million	Fair values HK\$ million	Carrying amounts HK\$ million	Fair values HK\$ million
<b>Financial assets</b>				
Loans and receivables *				
Trade receivables (see note 24)	11,546	11,546	10,587	10,587
Other receivables and prepayments (see note 24)	39,812	39,812	34,470	34,470
Unlisted debt securities (see note 21)	179	179	165	165
	<b>51,537</b>	<b>51,537</b>	<b>45,222</b>	<b>45,222</b>
Available-for-sale investments #				
Unlisted equity securities (see note 21)	2,649	2,649	1,059	1,059
Managed funds, outside Hong Kong (see note 22)	4,916	4,916	2,932	2,932
Listed / traded debt securities, outside Hong Kong (see note 22)	1,168	1,168	1,184	1,184
Listed equity securities, Hong Kong (see note 22)	1,546	1,546	1,621	1,621
Listed equity securities, outside Hong Kong (see note 22)	25	25	58	58
Financial assets at fair value through profit or loss # (see note 22)	158	158	159	159
	<b>10,462</b>	<b>10,462</b>	<b>7,013</b>	<b>7,013</b>
Fair value hedges #				
Interest rate swaps (see notes 21 and 24)	54	54	121	121
Cash flow hedges #				
Interest rate swaps (see note 21)	31	31	–	–
Forward foreign exchange contracts (see notes 21 and 24)	294	294	204	204
Other contracts (see note 21)	–	–	2	2
Net investment hedges # (see notes 21 and 24)	1,791	1,791	6,481	6,481
Other derivative financial instruments # (see notes 21 and 24)	192	192	379	379
	<b>2,362</b>	<b>2,362</b>	<b>7,187</b>	<b>7,187</b>
	<b>64,361</b>	<b>64,361</b>	<b>59,422</b>	<b>59,422</b>

## Notes to the Financial Statements

### 35 Financial risk management (continued)

#### (i) Carrying amounts and fair values of financial assets and financial liabilities (continued)

	2017		2016	
	Carrying amounts HK\$ million	Fair values HK\$ million	Carrying amounts HK\$ million	Fair values HK\$ million
<b>Financial liabilities</b>				
Financial liabilities *				
Trade payables (see note 25)	19,252	19,252	17,380	17,380
Other payables and accruals (see note 25)	69,144	69,144	64,002	64,002
Bank and other debts (see note 27)	331,988	341,334	303,140	311,083
Interest free loans from non-controlling shareholders (see note 25)	389	389	927	927
Interest bearing loans from non-controlling shareholders (see note 28)	3,143	3,143	4,283	4,283
Obligations for telecommunications licences and other rights (see note 30)	5,670	5,670	5,850	5,850
	<b>429,586</b>	<b>438,932</b>	395,582	403,525
Fair value hedges #				
Interest rate swaps (see note 30)	37	37	—	—
Cash flow hedges #				
Interest rate swaps (see notes 25 and 30)	543	543	550	550
Cross currency interest rate swaps (see note 30)	1,888	1,888	—	—
Forward foreign exchange contracts (see notes 25 and 30)	3	3	1	1
Other contracts (see notes 25 and 30)	384	384	402	402
Net investment hedges # (see notes 25 and 30)	1,291	1,291	3	3
Other derivative financial instruments # (see notes 25 and 30)	4,069	4,069	1,851	1,851
	<b>8,215</b>	<b>8,215</b>	2,807	2,807
	<b>437,801</b>	<b>447,147</b>	398,389	406,332

\* carried at amortised cost (see note 35(j)(ii) below)

# carried at fair value (see note 35(j)(i) below)

## 35 Financial risk management (continued)

### (j) Fair value measurements

- (i) Financial assets and financial liabilities measured at fair value

#### *Fair value hierarchy*

The table below analyses recurring fair value measurements for financial assets and financial liabilities. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to valuation techniques used. The different levels are defined as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: Inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs).

	Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million	Total HK\$ million
<b>At 31 December 2017</b>				
<b>Financial assets</b>				
Available-for-sale investments				
Unlisted equity securities (see note 21)	–	–	2,649	2,649
Managed funds, outside Hong Kong (see note 22)	4,916	–	–	4,916
Listed / traded debt securities, outside Hong Kong (see note 22)	212	956	–	1,168
Listed equity securities, Hong Kong (see note 22)	1,546	–	–	1,546
Listed equity securities, outside Hong Kong (see note 22)	25	–	–	25
Financial assets at fair value through profit or loss (see note 22)	112	46	–	158
	<b>6,811</b>	<b>1,002</b>	<b>2,649</b>	<b>10,462</b>
Fair value hedges				
Interest rate swaps (see notes 21 and 24)	–	54	–	54
Cash flow hedges				
Interest rate swaps (see note 21)	–	31	–	31
Forward foreign exchange contracts (see notes 21 and 24)	–	294	–	294
Net investment hedges (see note 21)	–	1,791	–	1,791
Other derivative financial instruments (see note 21)	–	192	–	192
	–	<b>2,362</b>	–	<b>2,362</b>
<b>Financial liabilities</b>				
Fair value hedges				
Interest rate swaps (see note 30)	–	(37)	–	(37)
Cash flow hedges				
Interest rate swaps (see notes 25 and 30)	–	(543)	–	(543)
Cross currency interest rate swaps (see note 30)	–	(1,888)	–	(1,888)
Forward foreign exchange contracts (see notes 25 and 30)	–	(3)	–	(3)
Other contracts (see notes 25 and 30)	–	(384)	–	(384)
Net investment hedges (see notes 25 and 30)	–	(1,291)	–	(1,291)
Other derivative financial instruments (see notes 25 and 30)	–	(4,069)	–	(4,069)
	–	<b>(8,215)</b>	–	<b>(8,215)</b>

## Notes to the Financial Statements

### 35 Financial risk management *(continued)*

#### (j) Fair value measurements *(continued)*

##### (i) Financial assets and financial liabilities measured at fair value *(continued)*

###### *Fair value hierarchy (continued)*

	Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million	Total HK\$ million
<b>At 31 December 2016</b>				
<b>Financial assets</b>				
Available-for-sale investments				
Unlisted equity securities (see note 21)	–	–	1,059	1,059
Managed funds, outside Hong Kong (see note 22)	2,932	–	–	2,932
Listed / traded debt securities, outside Hong Kong (see note 22)	326	858	–	1,184
Listed equity securities, Hong Kong (see note 22)	1,621	–	–	1,621
Listed equity securities, outside Hong Kong (see note 22)	58	–	–	58
Financial assets at fair value through profit or loss (see note 22)	110	49	–	159
	5,047	907	1,059	7,013
Fair value hedges				
Interest rate swaps (see notes 21 and 24)	–	121	–	121
Cash flow hedges				
Forward foreign exchange contracts (see notes 21 and 24)	–	204	–	204
Other contracts (see note 21)	–	2	–	2
Net investment hedges (see notes 21 and 24)	–	6,481	–	6,481
Other derivative financial instruments (see notes 21 and 24)	–	379	–	379
	–	7,187	–	7,187
<b>Financial liabilities</b>				
Cash flow hedges				
Interest rate swaps (see note 30)	–	(550)	–	(550)
Forward foreign exchange contracts (see note 25)	–	(1)	–	(1)
Other contracts (see note 30)	–	(402)	–	(402)
Net investment hedges (see note 25)	–	(3)	–	(3)
Other derivative financial instruments (see notes 25 and 30)	–	(1,851)	–	(1,851)
	–	(2,807)	–	(2,807)

The fair value of financial assets and financial liabilities that are not traded in active market is determined by using valuation techniques. Specific valuation techniques used to value financial assets and financial liabilities include discounted cash flow analysis, are used to determine fair value for the financial assets and financial liabilities.

During the year ended 31 December 2017 and 2016, there were no transfers between the Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 from or to Level 1 or Level 2 fair value measurements.

## 35 Financial risk management *(continued)*

### (j) Fair value measurements *(continued)*

#### (i) Financial assets and financial liabilities measured at fair value *(continued)*

##### *Level 3 fair values*

The movements of the balance of financial assets and financial liabilities measured at fair value based on Level 3 are as follows:

	2017 HK\$ million	2016 HK\$ million
At 1 January	1,059	1,518
Total gains (losses) recognised in		
Income statement	–	(26)
Other comprehensive income	46	(388)
Additions	130	75
Relating to subsidiaries disposed	1,413	–
Disposals	(18)	(43)
Exchange translation differences	19	(77)
At 31 December	2,649	1,059
Total losses recognised in income statement relating to those financial assets and financial liabilities held at the end of the reporting period	–	(26)

The fair value of financial assets and financial liabilities that are grouped under Level 3 is determined by using valuation techniques including discounted cash flow analysis. In determining fair value, specific valuation techniques are used with reference to inputs such as dividend stream and other specific input relevant to those particular financial assets and financial liabilities.

Changing unobservable inputs used in Level 3 valuation to reasonable alternative assumptions would not have significant impact on the Group's profit or loss.

#### (ii) Financial assets and financial liabilities that are not measured at fair value but fair value disclosures are required

Except for bank and other debts as detailed in the table 35(i) above, the carrying amounts of the financial assets and financial liabilities recognised in the consolidated statement of financial position approximate their fair values.

##### *Fair value hierarchy*

The table below analyses the fair value measurements disclosures for bank and other debts. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to valuation techniques used.

	Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million	Total HK\$ million
<b>At 31 December 2017</b>				
Bank and other debts	214,297	127,037	–	341,334
	Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million	Total HK\$ million
<b>At 31 December 2016</b>				
Bank and other debts	214,108	96,975	–	311,083

The fair value of the bank and other debts included in level 2 category above are estimated using discounted cash flow calculations based upon the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

## Notes to the Financial Statements

### 35 Financial risk management (continued)

#### (k) Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements or similar agreements

The following tables set out the carrying amounts of recognised financial assets and recognised financial liabilities that:

- (1) are offset in the Group's consolidated statement of financial position; or
- (2) are subject to an enforceable master netting arrangements or similar agreements that covers similar financial instruments, irrespective of whether they are offset in the Group's consolidated statement of financial position.

	Gross amounts of recognised financial assets (liabilities)	Gross amounts offset in the consolidated statement of financial position	Net amounts presented in the consolidated statement of financial position	Related amounts not offset in the consolidated statement of financial position		Net amounts
				Financial assets (liabilities)	Cash collateral pledged (received)	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
<b>At 31 December 2017</b>						
<b>Financial assets</b>						
Trade receivables	57	(3)	54	(35)	–	19
Other receivables and prepayments	994	(568)	426	–	–	426
Cash flow hedges						
Forward foreign exchange contracts	2	–	2	(2)	–	–
Net investment hedges	487	–	487	(275)	–	212
Other derivative financial instruments	192	–	192	(82)	–	110
	1,732	(571)	1,161	(394)	–	767
<b>Financial liabilities</b>						
Trade payables	(4,355)	571	(3,784)	–	–	(3,784)
Other payables and accruals	(43)	–	(43)	35	–	(8)
Cash flow hedges						
Forward foreign exchange contracts	(2)	–	(2)	2	–	–
Net investment hedges	(275)	–	(275)	275	–	–
Other derivative financial instruments	(539)	–	(539)	82	–	(457)
	(5,214)	571	(4,643)	394	–	(4,249)
<b>At 31 December 2016</b>						
<b>Financial assets</b>						
Trade receivables	42	(3)	39	(27)	–	12
Other receivables and prepayments	696	(386)	310	–	–	310
Cash flow hedges						
Forward foreign exchange contracts	196	–	196	(1)	–	195
Net investment hedges	1,144	–	1,144	(3)	–	1,141
Other derivative financial instruments	301	–	301	(299)	–	2
	2,379	(389)	1,990	(330)	–	1,660
<b>Financial liabilities</b>						
Trade payables	(3,648)	389	(3,259)	–	–	(3,259)
Other payables and accruals	(41)	–	(41)	27	–	(14)
Cash flow hedges						
Forward foreign exchange contracts	(1)	–	(1)	1	–	–
Net investment hedges	(3)	–	(3)	3	–	–
Other derivative financial instruments	(299)	–	(299)	299	–	–
	(3,992)	389	(3,603)	330	–	(3,273)

## 36 Pledge of assets

At 31 December 2017, assets of the Group totalling HK\$27,990 million (2016 - HK\$24,994 million) were pledged as security for bank and other debts.

## 37 Contingent liabilities

At 31 December 2017, CK Hutchison Holdings Limited, and its subsidiaries provide guarantees in respect of bank and other borrowing facilities to its associated companies and joint ventures of HK\$3,911 million (2016 - HK\$3,797 million).

The amount utilised by its associated companies and joint ventures are as follows:

	2017 HK\$ million	2016 HK\$ million
To associated companies	2,687	2,470
To joint ventures	623	593

At 31 December 2017, the Group had provided performance and other guarantees of HK\$3,307 million (2016 - HK\$3,950 million).

## 38 Commitments

The Group's outstanding commitments contracted for at 31 December 2017, where material, not provided for in the financial statements at 31 December 2017 are as follows:

### Capital commitments

- (a) Ports and Related Services – HK\$73 million (2016 - HK\$674 million)
- (b) 3 Group Europe – HK\$3,271 million (2016 - HK\$3,038 million)
- (c) Telecommunications, Hong Kong and Asia – HK\$1,836 million (2016 - HK\$699 million)
- (d) Other fixed assets – HK\$187 million (2016 - HK\$184 million)

### Operating lease commitments — future aggregate minimum lease payments for land and buildings leases

- (a) In the first year – HK\$11,494 million (2016 - HK\$9,888 million)
- (b) In the second to fifth years inclusive – HK\$21,947 million (2016 - HK\$17,614 million)
- (c) After the fifth year – HK\$41,343 million (2016 - HK\$29,938 million)

### Operating lease commitments — future aggregate minimum lease payments for other assets

- (a) In the first year – HK\$1,041 million (2016 - HK\$1,290 million)
- (b) In the second to fifth years inclusive – HK\$2,528 million (2016 - HK\$3,351 million)
- (c) After the fifth year – HK\$400 million (2016 - HK\$377 million)

## 39 Related parties transactions

Transactions between the Company and its subsidiaries have been eliminated on consolidation. Transactions between the Group and other related parties during the year are not significant to the Group. The outstanding balances with associated companies and joint ventures are disclosed in notes 18 and 19. In addition, during 2015, the acquisition of HWL resulted in the consolidation of traded debt securities outside Hong Kong issued by listed associated company, Husky Energy with a principal amount of US\$25 million which will mature in 2019.

No transactions have been entered with the directors of the Company (being the key management personnel) during the year other than the emoluments paid to them (being the key management personnel compensation).



## Notes to the Financial Statements

### 40 Legal proceedings

As at 31 December 2017, the Group is not engaged in any material litigation or arbitration proceedings, and no material litigation or claim is known by the Group to be pending or threatened against it.

### 41 US dollar equivalents

Amounts in these financial statements are stated in Hong Kong dollars (HK\$), the functional currency of the Company. The translation into US dollars (US\$) of these financial statements as of, and for the year ended, 31 December 2017, is for convenience only and has been made at the rate of HK\$7.8 to US\$1. This translation should not be construed as a representation that the Hong Kong dollar amounts actually represented have been, or could be, converted into US dollars at this or any other rate.

### 42 Profit before tax

Profit before tax is shown after crediting and charging the following items:

	2017 HK\$ million	2016 HK\$ million
<i>Credits:</i>		
Share of profits less losses of associated companies		
Listed	6,042	5,735
Unlisted	755	627
	<b>6,797</b>	6,362
Dividend and interest income from managed funds and other investments		
Listed	91	126
Unlisted	141	144
<i>Charges:</i>		
Depreciation and amortisation		
Fixed assets	14,679	13,262
Leasehold land	428	416
Telecommunications licences	998	823
Brand names and other rights	1,000	1,513
	<b>17,105</b>	16,014
Inventories write-off	1,181	1,114
Operating leases		
Properties	17,081	18,129
Hire of plant and machinery	2,023	1,939
Auditors' remuneration		
Audit and audit related work - PricewaterhouseCoopers	163	210
- other auditors	17	19
Non-audit work - PricewaterhouseCoopers	35	26
- other auditors	63	46

### 43 Statement of financial position of the Company, as at 31 December 2017

	2017 HK\$ million	2016 HK\$ million
Non-current assets		
Subsidiary companies – Unlisted shares <sup>(a)</sup>	355,164	355,164
Current assets		
Amounts due from subsidiary companies <sup>(b)</sup>	9,292	9,397
Other receivables	176	28
Cash	6	7
Current liabilities		
Other payables and accruals	47	43
Net current assets	9,427	9,389
<b>Net assets</b>	<b>364,591</b>	<b>364,553</b>
<b>Capital and reserves</b>		
Share capital (see note 31(a))	3,858	3,858
Share premium (see note 31(a))	244,505	244,505
Reserves – Retained profit <sup>(c)</sup>	116,228	116,190
<b>Shareholders' funds</b>	<b>364,591</b>	<b>364,553</b>

**Fok Kin Ning, Canning**  
*Director*

**Frank John Sixt**  
*Director*

## Notes to the Financial Statements

### 43 Statement of financial position of the Company, as at 31 December 2017 (continued)

- (a) Particulars regarding the principal subsidiary companies are set forth on pages 263 to 266.
- (b) Amounts due from subsidiary companies are interest-free, unsecured and repayable on demand.
- (c) Reserves – Retained profit

	HK\$ million
At 1 January 2016	115,973
Profit for the year	10,195
Buy-back and cancellation of issued shares (see note 31(a)(i))	(1)
Dividends paid relating to 2015	(7,140)
Dividends paid relating to 2016	(2,837)
At 31 December 2016	<b>116,190</b>
Profit for the year	<b>10,550</b>
Dividends paid relating to 2016	<b>(7,503)</b>
Dividends paid relating to 2017	<b>(3,009)</b>
At 31 December 2017	<b>116,228</b>

- (d) The Company does not have an option scheme for the purchase of ordinary shares in the Company.
- (e) The net profit of the Company is HK\$10,550 million (2016 - HK\$10,195 million) and is included in determining the profit attributable to ordinary shareholders of the Company in the consolidated income statement.
- (f) At 31 December 2017, the Company's share premium and retained profit amounted to HK\$244,505 million (2016 - HK\$244,505 million) and HK\$116,228 million (2016 - HK\$116,190 million) respectively, and subject to a solvency test, they are available for distribution to shareholders.

### 44 Approval of financial statements

The financial statements set out on pages 164 to 266 were approved and authorised for issue by the Board of Directors on 16 March 2018.