Annual Report 2003 Seizing New Growth Opportunities

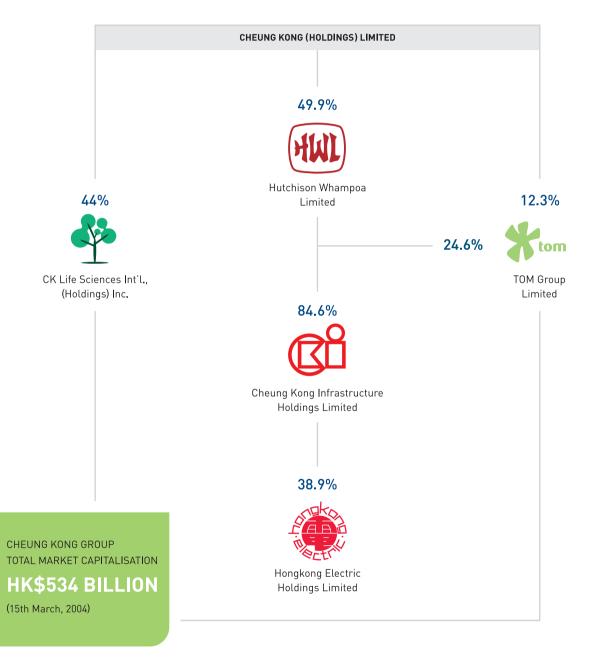


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GROUP STRUCTURE





GROUP STRUCTURE

GROUP FINANCIAL SUMMARY

PROFIT AND LOSS ACCOUNT (HK\$ million)

| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 |
|--------------------------------------|--------|--------|--------|--------|--------|--------|--------|-------|-------|--------|
| Turnover | 14,841 | 12,309 | 13,202 | 7,857 | 11,865 | 8,193 | 9,341 | 7,486 | 9,122 | 14,336 |
| Profit attributable to shareholders* | 10,039 | 11,029 | 13,653 | 16,429 | 5,951 | 59,454 | 19,422 | 7,177 | 8,782 | 9,815 |
| Interim dividend paid | 593 | 659 | 758 | 896 | 643 | 758 | 880 | 880 | 880 | 880 |
| Final dividend proposed | 1,824 | 2,068 | 2,412 | 2,826 | 2,022 | 2,412 | 2,826 | 2,826 | 2,826 | 3,011 |
| Profit for the year retained* | 7,622 | 8,302 | 10,483 | 12,707 | 3,286 | 56,284 | 15,716 | 3,471 | 5,076 | 5,924 |

BALANCE SHEET (HK\$ million)

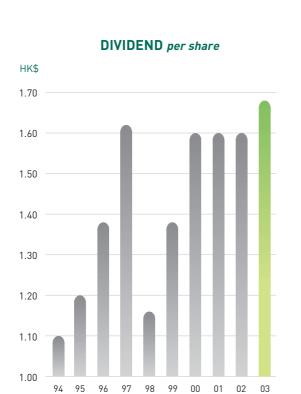
| | 1994 | 1995 | 1996 | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 |
|--|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|
| Fixed assets | 3,763 | 4,574 | 4,857 | 3,294 | 13,936 | 21,290 | 15,245 | 14,841 | 19,016 | 17,217 |
| Investment in listed associates* | 25,576 | 27,610 | 33,400 | 45,952 | 47,330 | 102,159 | 115,896 | 118,193 | 122,893 | 126,391 |
| Other non-current assets* | 21,134 | 19,840 | 25,948 | 27,385 | 30,103 | 26,207 | 31,474 | 35,632 | 32,290 | 31,586 |
| Net current assets | 13,639 | 12,645 | 22,978 | 22,763 | 9,346 | 9,376 | 14,554 | 17,979 | 18,359 | 20,435 |
| | 64,112 | 64,669 | 87,183 | 99,394 | 100,715 | 159,032 | 177,169 | 186,645 | 192,558 | 195,629 |
| Long term loans | 16,829 | 8,545 | 12,016 | 13,642 | 10,245 | 10,238 | 13,806 | 18,728 | 19,255 | 16,357 |
| Deferred items* | 12 | 47 | 14 | 17 | 12 | 56 | 66 | 111 | 272 | 319 |
| Minority interests* | 2,648 | 2,560 | 4,840 | 2,135 | 5,163 | 6,737 | 3,297 | 4,681 | 4,483 | 4,110 |
| Total net assets* | 44,623 | 53,517 | 70,313 | 83,600 | 85,295 | 142,001 | 160,000 | 163,125 | 168,548 | 174,843 |
| Representing: | | | | | | | | | | |
| Share capital | 1,099 | 1,099 | 1,149 | 1,149 | 1,149 | 1,149 | 1,158 | 1,158 | 1,158 | 1,158 |
| Share premium | 2,752 | 2,752 | 7,856 | 7,856 | 7,856 | 7,856 | 9,331 | 9,331 | 9,331 | 9,331 |
| Reserves and retained profits* | 38,948 | 47,598 | 58,896 | 71,769 | 74,268 | 130,584 | 146,685 | 149,810 | 155,233 | 161,343 |
| Proposed final dividend | 1,824 | 2,068 | 2,412 | 2,826 | 2,022 | 2,412 | 2,826 | 2,826 | 2,826 | 3,011 |
| Total shareholders' funds* | 44,623 | 53,517 | 70,313 | 83,600 | 85,295 | 142,001 | 160,000 | 163,125 | 168,548 | 174,843 |
| Net assets per share – book value (HK\$)* | 20.31 | 24.35 | 30.60 | 36.39 | 37.12 | 61.81 | 69.08 | 70.43 | 72.77 | 75.49 |
| Earnings per share (HK\$)* | 4.57 | 5.02 | 5.98 | 7.15 | 2.59 | 25.88 | 8.42 | 3.10 | 3.79 | 4.24 |
| Dividend per share (HK\$) | 1.10 | 1.20 | 1.38 | 1.62 | 1.16 | 1.38 | 1.60 | 1.60 | 1.60 | 1.68 |
| | | | | | | | | | | |

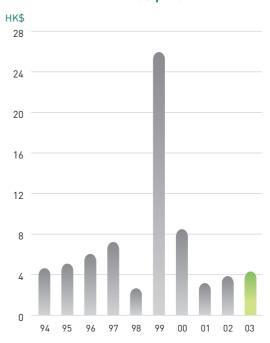
* Figures have been restated to account for the prior year adjustments described in note 1 (k) to financial statements.

RESULTS HIGHLIGHTS

HK\$ Million 60,000 50,000 40,000 30,000 20,000 10,000 0 95 96 99 00 01 02 03 94 97 98

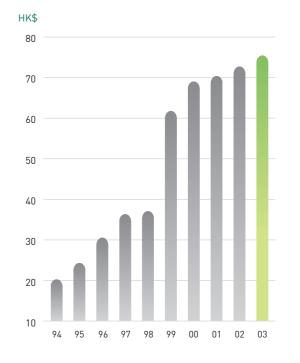
PROFIT ATTRIBUTABLE TO SHAREHOLDERS





EARNINGS per share

NET BOOK VALUE per share



RESULTS HIGHLIGHTS

3

2003 BUSINESS HIGHLIGHTS

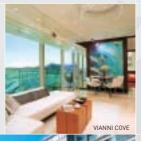
JAN-MAR

APR-JUN



- The Metropolis Residence, Hung Hom was offered for sale with favourable response.
- AMTD Financial Planning Limited was formed to provide professional and objective financial planning services.
- Rambler Crest in Tsing Yi, a quality project jointly developed with the Hutchison Whampoa Group, was released to the market.

- Vianni Cove, Tin Shui Wai was released to meet the demand from end users.
- Launch of One Beacon Hill in Kowloon Tong, a luxury project well-received by purchasers.



 Successfully bid for the Former Marine Police Headquarters Site in Tsim Sha Tsui for the development of heritage tourism facilities.





- Release of The Cairnhill Phase 1 in Tsuen Wan, a quality project widely accepted by the market.
- Caribbean Coast Phase 2, Tung Chung was put to the market with satisfactory sales results.





- Successfully raised a 5-year syndicated loan of HK\$2,400 million for general working capital.
- Ranked No. 9 in the category of "Best Managed Company
 – Hong Kong" in the "Asia's Best Companies 2003" survey
 conducted by the *FinanceAsia*.

JUL-SEP



 Disposal of the Group's interest in five retail shopping malls to the Singapore – listed Fortune REIT.



- OCT-DEC
- Ranked No. 2 again in the "Top 500 International Chinese Entrepreneurs in 2003" survey conducted by Yazhou Zhoukan.
- Setting up of a HK\$10 billion Retail Note Issuance Programme, the first of its kind in Asia.



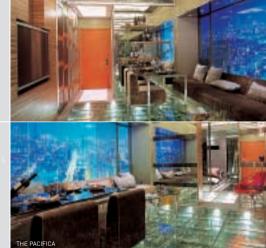
- RETAIL NOTE ISSUANCE PROGRAMME
- Brought to Hong Kong a communications breakthrough with the launch of "Vfone" – a broadband-based video phone which offers video, voice and data communications.



- The Cheung Kong Group ranked as the "Second Top Donor" and received the Award of Merit in "The Community Chest 2002/2003 Awards".
- Recorded good sales results for Seasons Villas, Yuen Long.
- Won various awards in "2003/2004 Review 200: Asia's Leading Companies" organised by the *Far Eastern Economic Review*: "Company Leaders – Top 10 Hong Kong Companies" (Ranked No. 6); "Financial Soundness" (Ranked No. 3 in Hong Kong); and "Long-term Vision" (Ranked No. 3 in Hong Kong).

003 BUSINESS HIGHLIGHTS





 Registered encouraging results for the sales of The Pacifica Phase 1, Cheung Sha Wan.



REPORT OF THE CHAIRMAN AND THE MANAGING DIRECTOR

SEIZING NEW GROWTH OPPORTUNITIES

We are well positioned to seize new growth opportunities on the path of economic recovery, building on our unique advantages of solid financials, flexibility and a strong capacity for global investments.

PROFIT FOR THE YEAR

The Group's audited consolidated profit attributable to shareholders for the year ended 31st December, 2003 amounted to HK\$9,815 million (2002 (restated) - HK\$8,782 million). Earnings per share were HK\$4.24 (2002 (restated) - HK\$3.79).

DIVIDEND

The Directors have decided to recommend the payment of a final dividend of HK\$1.30 per share in respect of 2003, to shareholders whose names appear on the Register of Members of the Company on 20th May, 2004. This together with the interim dividend of HK\$0.38 per share gives a total of HK\$1.68 per share for the year (2002 - HK\$1.60 per share). The proposed dividend will be paid on 25th May, 2004 following approval at the Annual General Meeting.

The Group's audited consolidated profit attributable to shareholders amounted to HK\$9,815 million.



REPORT OF THE CHAIRMAN AND THE MANAGING DIRECTOR (continued)

PROSPECTS

Operations

2003 was a watershed year for Hong Kong's economy. Against the backdrop of an already weak economy, business activities were further frustrated by the outbreak of Severe Acute Respiratory Syndrome ("SARS") in the first half of the year. Fortunately, overall market sentiment and confidence improved visibly in the second half year when the SARS epidemic was contained. A series of Central Government-supported policies, including the Closer Economic Partnership Arrangement ("CEPA"), the lifting of restrictions for individual travelers from the Mainland, and the opening up of the Renminbi clearing business in Hong Kong, acted as further stimuli to Hong Kong's economic recovery.

The Group's various businesses continued to grow steadily in 2003 despite the difficult global market. To gear up for the reviving economy, we will continue to follow the four major principles that have guided us to solid growth:

- take proactive steps to further strengthen the core property business;
- expedite diversified new tech ventures by leveraging on our existing advantages;
- pursue business and geographic diversification through strategic investments made by listed affiliated companies;
- enhance solid financials and corporate governance regime to promote shareholders' interests.

Core Property Business

The Group's profit before share of results of the Hutchison Whampoa Group increased by 64%. The stimuli provided by the recovering economy, lower unemployment, and shrinking deflation have resulted in steady improvements in property activities, both in terms of volume and prices. This is evidence of the beginning of a gradual recovery in the local property market. Following our proactive and prudent investment strategies, various developments and marketing campaigns were launched as planned last year. Our sales results surpassed original targets in 2003 as our customer and earnings base continued to strengthen and expand. Overall returns for the Group's existing projects have been satisfactory. We expect to cultivate new streams of revenue for the Group as our sizable landbank, comprising various prime sites acquired at reasonable cost during the last few years, is developed into diversified quality projects that will bring additional value to the Group.

Underlying housing demand and purchasing power will continue to surge following the clearer land supply and housing policies of the SAR Government. The market is set to show a healthy recovery, along with a rebounding economy and rising market confidence. We are well positioned to seize the opportunities arising from the steady market upturn. In an ongoing drive to strengthen our property business, we will continue to replenish our quality landbank, expand our diversified property development portfolio, and further enhance our brand value.

In August 2003, the Group completed the sale of its interest in five retail shopping malls to the Singapore-listed Fortune Real Estate Investment Trust. This reflects our efforts to enhance the underlying value of rental properties and bring better returns to our shareholders. As Hong Kong actively accelerates its economic integration with the Mainland and nurtures cross-border tourism, demand is expected to surge in the retail rental market. We continue to focus on expanding and enhancing our quality rental portfolio, which has been rapidly extended in recent years, in order to tap into the major opportunities that lie ahead.

The Group continued to expand overseas during the year, pursuing suitable investments for prime sites and developments in property markets outside Hong Kong. Our solid ventures in the Mainland, the United Kingdom and Singapore have provided good models for future investments in other potential markets. The formula that led us to our success in Hong Kong, as well as our responsiveness to different markets, will place us on a solid footing to further extend our geographic coverage and market penetration.

Diversified New Tech Platforms

The Group embraces technological advancement and is open to technology opportunities as they emerge. A number of new tech projects have reached the harvesting stage and have started to add value to the Group's assets. CK Life Sciences Int'l., (Holdings) Inc. ("CK Life Sciences") is a promising biotech investment with immense potential for value creation. Displaying rapid progress and growth, CK Life Sciences is making encouraging headway in R&D and business development, while its strong capital base provides sufficient funding for the ongoing R&D work in the pipeline. In 2003, notable progress was made in research for cancer and AIDS, the patent portfolio continued to grow, new products were rolled out, and the eco-fertiliser business continued to extend its geographic reach. During the year, CK Life Sciences also received a number of awards, evidence of international recognition for its R&D achievements. Given the significant underlying commercial value of various projects that will be introduced to the market in the future, we look forward to promising growth for CK Life Sciences.



REPORT OF THE CHAIRMAN AND THE MANAGING DIRECTOR (continued)

In March 2004, the Group and the Hutchison Whampoa Group completed the disposal of their entire interest in PowerCom Network Hong Kong Limited ("PowerCom") and Hutchison Global Communications Investments Limited ("HGC") respectively to Hutchison Global Communications Holdings Limited (formerly Vanda Systems & Communications Holdings Limited) ("HGC Holdings"). The integration of PowerCom, HGC and HGC Holdings will create an IT and communications technology powerhouse with innovative offerings such as broadband services through power sockets. This transaction is a good example of the synergies, value and benefits that new tech businesses can generate once they mature. The Group and the Hutchison Whampoa Group now hold an approximately 3.6% and 52.5% interest in HGC Holdings respectively.

We have our sights firmly set on new tech investments to create new sources of returns for shareholders. In addition to our existing value-added projects, we are eyeing opportunities in other high tech arenas that show potential for growth and value generation.

Listed Affiliated Companies

Market response has been positive for the 3G telecommunications services, a primary focus of the Hutchison Whampoa Group in the United Kingdom, Italy, Australia and Hong Kong. The handset shortage is resolved as all major handset manufacturers are now in the market. Decreasing operating costs, along with the continuous improvement in technology, will soon establish 3G as a necessity in modern life. The long term prospects for this business are tremendous. We expect that the Hutchison Whampoa Group will enter a new phase of growth when the strong value creating capacity of the 3G business is fully realised over the next few years. In the meantime, all of the traditional core businesses, both locally and overseas, have performed better than last year. These businesses, together with the 3G operations, will continue to grow and generate satisfactory returns.

2003 represented a year of sustained organic growth for Cheung Kong Infrastructure Holdings Limited ("CKI"). A year-on-year profit growth has been maintained for the seventh consecutive year. Hongkong Electric Holdings Limited ("Hongkong Electric"), an associate of CKI, continued to provide a steady profit contribution to CKI, and strong performance in the Australian and Chinese operations provided solid revenue streams. Equipped with strong financials, CKI is very well positioned to make new, secure and profitable investments as it progresses along its growth roadmap. In 2003, the results of Hongkong Electric were adversely affected by an increase in tax charges due to an increase in tax rates and a substantial one-off provision for deferred tax, as well as very low demand growth resulting from the impact of the SARS crisis. However, the fundamentals of Hongkong Electric remain sound, and its overseas investments continue to perform well. Its strong financial position supports its ongoing worldwide search for suitable investment opportunities offering an acceptable return relative to the risks involved.

Financial Position and Corporate Governance

In the highly competitive global market, the Group has demonstrated a strong ability to maintain its established market position, and to seize timely opportunities for global expansion. This ability hinges on our visionary and innovative mindset, as well as our traditional philosophy of financial prudence - low debt ratio and strong liquidity. We are well positioned to seize new growth opportunities on the path of economic recovery, building on our unique advantages of solid financials, flexibility and a strong capacity for global investments.

We place great emphasis on our core values of honesty and integrity. As part of our commitment to good corporate practice, we have in place a corporate governance framework that gives balanced weight to shareholders' interests and management issues. Decisions are made in compliance with corporate governance practices to enhance shareholder value.



REPORT OF THE CHAIRMAN AND THE MANAGING DIRECTOR (continued)

Prospects

We look to 2004 with optimism. Hong Kong is uniquely positioned to benefit from China's robust economic growth, fuelled by accelerated market liberalisation and economic reform. Coupled with Central Government-supported policies designed to assist Hong Kong revitalise itself, this provides a sound platform for the continued recovery of Hong Kong's economy, and the gradual upturn of the property market in the coming year.

CEPA is set to be a strong catalyst for economic integration between Hong Kong and the Mainland. This offers plenty of investment opportunities for Hong Kong, and bodes well for its long-term economic prospects. The virtues of the people of Hong Kong - diligent, entrepreneurial and innovative - will again lead us to a new era of exciting growth. We will see Hong Kong play a greater role as a bridge between the Mainland and the international markets, further sharpening its regional and global competitiveness. This vision, shared by all of us, will be realised if we always strive for excellence, and bring into full play our unique qualities.

We look ahead to more promising prospects for the Cheung Kong Group as the global economy continues to improve. We are confident that our quality businesses around the globe, supported by the strategic investments of the Hutchison Whampoa Group in 39 countries, are well poised to seize new opportunities and forge new growth in the years to come. As a multi-national company with real dynamism and vitality, the Group will go from strength to strength by adhering to our philosophy of merging eastern and western styles of management, as well as leveraging on our outstanding management team, dedicated and talented staff, and sound financials.

Acknowledgement

The Group has produced sound results under difficult and challenging market conditions. We take this opportunity to extend our thanks to our colleagues on the Board, the staff members of the Group and our diligent employees worldwide for their hard work, loyal service and contributions during the year.

Li Ka-shing Chairman Li Tzar Kuoi, Victor Managing Director

Hong Kong, 18th March, 2004

MANAGEMENT DISCUSSION AND ANALYSIS

BUSINESS REVIEW

Major Business Activities

The following are important events that took place during 2003:

1. Developments completed during 2003:

| Name | Location | Total Gross Floor Area (sq. m.) | Group's Interest |
|--|---|---------------------------------------|---------------------|
| Banyan Garden Phase 1 | New Kowloon Inland Lot No. 6320 | 73,490 | Joint Venture |
| Hampton Place | Kowloon Inland Lot No. 11107 | 52,070 | 100% |
| Princeton Tower | The Remaining Portions of Inland Lots Nos. 3999-4005 | 9,060 | 100% |
| Queen's Terrace Towers 1 and 2 | The Remaining Portion of Inland Lot No. 8897 | 43,130 | Joint Venture |
| Rambler Crest and Commercial/Hotel Development | Tsing Yi Town Lot No. 140 | 155,200 | 30% |
| Seasons Villas | The Remaining Portion and The Extension thereto of Lot No. 815 in D.D. 110 Yuen Long | 10,320 | 100% |
| Beverly Hills Phase 1 | Chongqing | 32,650 | 50% |
| Laguna Verona Phase B Stages 3 to 5 | Dongguan | 35,470 | 47% |



MANAGEMENT DISCUSSION AND ANALYSIS (continued)

| Name | Location | Total Gross Floor Area (sq. m.) | Group's Interest |
|--|----------------------------|---------------------------------------|---------------------|
| Le Parc (Huangpu Yayuan) Phases 3 and 4 | Futian, Shenzhen | 198,700 | 50% |
| Regency Park Phase 1A | Pudong Huamu, Shanghai | 13,650 | 50% |
| Seasons Villas Phases 6 and 6A | Pudong Huamu, Shanghai | 20,270 | 50% |
| The Summit | Xuhui, Shanghai | 63,960 | 50% |
| Costa del Sol Phase 1 | Bayshore Road, Singapore | 93,390 | 76% |
| Albion Riverside | London, the United Kingdom | 29,090 | 45% |

2. Developments in Progress and Scheduled for Completion in 2004:

| Name | Location | Total Gross Floor Area (sq. m.) | Group's Interest |
|--------------------------------|---------------------------------|---------------------------------------|---------------------|
| Banyan Garden Phases 2 and 3 | New Kowloon Inland Lot No. 6320 | 90,100 | Joint Venture |
| The Cairnhill | Tsuen Wan Town Lot No. 395 | 76,890 | 50% |
| Caribbean Coast Albany Cove | Tung Chung Town Lot No. 5 | 96,790 | Joint Venture |
| One Beacon Hill | New Kowloon Inland Lot No. 6277 | 72,480 | 100% |
| The Pacifica Phase 1 | New Kowloon Inland Lot No. 6275 | 79,830 | 50% |

| Name | Location | Total Gross Floor Area (sq. m.) | Group's Interest |
|---|--|---------------------------------------|---------------------|
| Sky Tower | The Remaining Portion of Kowloon Inland Lot No. 4013 | 118,760 | 40% |
| Vianni Cove | Tin Shui Wai Town Lot No. 27 | 74,500 | 60% |
| Beverly Hills Phase 2 | Chongqing | 41,590 | 50% |
| Cape Coral Phases 1 and 2A | Panyu Dashi, Guangzhou | 203,220 | 50% |
| The Center | Xuhui, Shanghai | 87,200 | 50% |
| Dynasty Garden Phases 1 and 2 | Baoan, Shenzhen | 114,490 | 50% |
| Horizon Cove Phase 3A | Zhuhai | 83,800 | 50% |
| Laguna Verona Phase B Stage 6 and Phase C | Dongguan | 54,150 | 47% |
| Oriental Plaza Phase IV Serviced Apartments | No. 1 East Chang An Ave. Dong Cheng District, Beijing | 47,000 | 33.3775% |
| Regency Park Phases 1C, 2, 3, 4, 5A, 5B and 6 | Pudong Huamu, Shanghai | 141,870 | 50% |
| Cairnhill Crest | Singapore | 40,870 | 50% |
| Costa del Sol Phase 2 | Bayshore Road, Singapore | 45,560 | 76% |

MANAGEMENT DISCUSSION AND ANALYSIS

1.0



3. New Acquisitions and Joint Developments and Other Major Events:

- (1) March 2003:- The sale of the Group's entire interest in the property holding company of Royal Garden in Fuzhou was completed.
- (2) May 2003:- The Group, through its affiliate iBusinessCorporation, and the Commonwealth Bank Group announced the formation of a joint venture, namely AMTD Financial Planning Limited ("AMTD"). In co-operation with specialist suppliers and business partners, AMTD focuses exclusively on helping clients to meet their financial goals through professional and objective financial planning services.
- (3) June 2003:- The Group executed the land grant with the Government in respect of the Former Marine Police Headquarters Site at Kowloon Inland Lot No. 11161, Salisbury Road, Tsim Sha Tsui. The site has an area of approximately 12,300 sq. m. and is planned for the development of heritage tourism facilities which comprise a total gross floor area of about 11,500 sq. m.
- (4) July 2003:- The Group entered into agreements with respect to the sale of the Group's entire interest in five retail shopping malls in Hong Kong, namely The Metropolis Mall, Ma On Shan Plaza, The Household Center, Smartland and Jubilee Court Shopping Centre, to Fortune REIT, a Singapore unit trust. The disposal of interest in those shopping malls was completed on 12th August, 2003.
- (5) August 2003:- A wholly owned subsidiary of the Group subscribed for 129,685,000 units ("Units") of Fortune REIT at HK\$4.75 per Unit ("Offer Price") representing approximately 27.4% of the total Units of Fortune REIT in issue immediately following such subscription. The Units of Fortune REIT were listed on the Main Board of the Singapore Exchange Securities Trading Limited on 12th August, 2003. The closing price of the Units as at 10th March, 2004 was HK\$5.10, which represents an increase of approximately 7.4% as compared to the Offer Price.
- (6) October 2003:- A wholly owned subsidiary of the Group set up a HK\$10 billion Retail Note Issuance Programme (the "Programme") allowing the Group to issue notes ("Retail Notes") in series to retail investors. Three series of Retail Notes amounting to approximately HK\$1.3 billion have been issued under the Programme.
- (7) November 2003:- The Group executed the land grant with the Government for the exchange of Lot No. 2286 in D.D. 106, Yuen Long. Designated for residential purposes, the site has an area of approximately 20,500 sq. m. and a total developable gross floor area of about 8,200 sq. m.

- (8) November 2003:- A wholly owned subsidiary of the Group acquired Aberdeen Inland Lot No. 354, 41 Heung Yip Road, Wong Chuk Hang. The site has an area of approximately 2,000 sq. m. and is under planning.
- (9) November 2003:- CK Communications Limited, a wholly owned subsidiary of the Group, and Hutchison Global Communications Limited brought to Hong Kong a communications breakthrough with the launch of "Vfone" - a broadband-based video phone which offers video, voice and data communications. As the most advanced broadband on-premise communications device, "Vfone" is embedded with the latest open-system technology that allows cross-network communications.
- (10) January 2004:- The Group and CLP Telecommunications Limited ("CLPT") entered into a conditional agreement with Hutchison Global Communications Holdings Limited (formerly Vanda Systems & Communications Holdings Limited) ("HGC Holdings") to dispose of the respective entire interest of the Group (as to 81%) and CLPT (as to 19%) in PowerCom Network Hong Kong Limited ("PowerCom") to HGC Holdings for a total consideration of approximately HK\$391 million, which was satisfied by the issue and allotment to the Group and CLPT of an aggregate of 488,572,636 new shares of HGC Holdings credited as fully paid at an issue price of HK\$0.80 per share. The completion of the disposal of interest in PowerCom took place on 12th March, 2004.
- (11) During the year under review, the Group continued to acquire agricultural land with potential for development. Some of these sites are under varying stages of design and planning applications.
- (12) The Group's property projects in the Mainland are on schedule, both in terms of sale and leasing.



MANAGEMENT DISCUSSION AND ANALYSIS (continued)

Property Sales

Turnover of property sales for the year, including share of property sales of jointly controlled entities, was HK\$12,971 million (2002 - HK\$7,638 million), an increase of HK\$5,333 million when compared to last year, and comprised mainly the sale of residential units of The Metropolis Residence which was completed last year and the sale of residential units of Queen's Terrace (Towers 1 and 2), Banyan Garden (Phase 1), Hampton Place and Rambler Crest in Hong Kong, Le Parc (Phases 3 and 4) in the Mainland, Costa del Sol (Phase 1) in Singapore and Albion Riverside in the United Kingdom which were all completed during the year. Approximately 90% of the residential units of these completed projects were sold as of the year end date.

Contribution from property sales, including share of results of jointly controlled entities, was HK\$1,660 million (2002 - HK\$635 million), an increase of HK\$1,025 million when compared to last year. Despite the lack of contribution from the property sales of The Metropolis Residence, Queen's Terrace and Hampton Place and the re-scheduling of the completion of One Beacon Hill and Vianni Cove in Hong Kong for 2004, the overall result from property sales for the year improved satisfactorily from last year.

Contribution from property sales for 2004 will mainly come from the sale of residential units of Banyan Garden (Phases 2 and 3), One Beacon Hill, Vianni Cove, The Cairnhill and The Pacifica in Hong Kong upon completion of these projects. During the year, the residential units of these projects were offered for presale and approximately 90% of all the units have been presold up to the year end date.

Property Rental

Turnover of property rental for the year was HK\$695 million (2002 - HK\$806 million), a decrease of HK\$111 million when compared to last year mainly due to the disposal of Ma On Shan Plaza, The Household Center, Smartland and Jubilee Court Shopping Centre to Fortune REIT, a Singapore unit trust, and a decrease in rental from commercial office properties during the year. The Group's existing investment property portfolio comprises mainly retail shopping malls and commercial office properties in Hong Kong which accounted for approximately 34 % and 35 % respectively of the turnover of property rental for the year.

Contribution from property rental, including share of results of jointly controlled entities and unlisted associates, was HK\$839 million (2002 - HK\$816 million), an increase of HK\$23 million when compared to last year. Increase in contribution was due to increase in share of profits of jointly controlled entities which more than offset the decrease in contribution as a result of the Group's disposal of various retail shopping malls and diminished rental from commercial office properties. Increase in share of profits of jointly controlled entities was mainly attributable to the Group's increase in interest in various investment properties in Hong Kong last year and the growth of rental income of investment properties, including the Beijing Oriental Plaza, in the Mainland.

At the year end date, the Group's investment property portfolio recorded an investment property revaluation deficit of HK\$784 million, based on professional valuation, due to a decline in rental rates of commercial office properties in Hong Kong.

Hotels and Serviced Suites

Turnover of hotels and serviced suites for the year was HK\$452 million (2002 - HK\$391 million), an increase of HK\$61 million when compared to last year. Increase in turnover was mainly a result of full year operation of the Horizon Suite Hotel in Hong Kong and the Sheraton Shenyang Lido Hotel in the Mainland which commenced operation in the middle of 2002.

Contribution from hotels and serviced suites, including share of results of jointly controlled entities and unlisted associates, was HK\$83 million (2002 - HK\$52 million), an increase of HK\$31 million when compared to last year. Operating conditions for hotels and serviced suites in the first half year were difficult due to the SARS outbreak in Hong Kong and the Mainland. Operations were soon back to normal in the second half year after the virus was checked. The overall contribution from hotels and serviced suites increased from last year as Horizon Suite Hotel and Harbour Plaza Metropolis in Hong Kong and Sheraton Shenyang Lido Hotel in the Mainland made their first full year contribution to group profit.

The outlook for hotels and serviced suites operation in Hong Kong and the Mainland is good. Contribution from hotels and serviced suites is expected to be better in 2004.

Property and Project Management

Turnover of property and project management for the year was HK\$218 million (2002 - HK\$287 million), a decrease of HK\$69 million when compared to last year. Contribution from property and project management, including share of results of jointly controlled entities and unlisted associates, was HK\$74 million (2002 - HK\$80 million), a decrease of HK\$6 million when compared to last year. Decrease in turnover and contribution was attributable to the decrease in project management services rendered to joint development projects during the year.

While the contribution from property management is not significant, the Group is committed to providing top quality services to properties under our management. At the year end date, the total floor area under the Group's property management exceeded 70 million square feet and this is expected to grow steadily following the gradual completion of the Group's property projects in the coming years.

Major Associates

The associated Hutchison Whampoa Group recorded consolidated profit after tax for the year of HK\$14,378 million (2002 (restated) - HK\$14,362 million). All divisions of the Hutchison Whampoa Group (except the 3G business) reported EBIT growth.

The CK Life Sciences Group, another listed associate, reported profit attributable to shareholders amounted to HK\$928,000 for the year. Listed in July 2002 and achieving profitability in 2003, the CK Life Sciences Group made encouraging progress in business development as well as R&D.



MANAGEMENT DISCUSSION AND ANALYSIS (continued)

FINANCIAL REVIEW

Liquidity and Financing

During the year, the Group issued notes in the total amount of HK\$1,512 million with three to ten years terms and redeemed notes in the total amount of HK\$2,500 million when due. At the year end date, outstanding bonds and notes issued by the Group amounted to HK\$8.1 billion.

Together with bank loans of HK\$9.8 billion, the Group's total borrowings at the year end date were HK\$17.9 billion, a decrease of HK\$4 billion from last year end date, and the maturity profile spread over a period of ten years with HK\$1.6 billion repayable within one year, HK\$15.8 billion within two to five years and HK\$0.5 billion within six to ten years.

The Group continued to maintain a low gearing ratio, calculated on the basis of the Group's net borrowings (after deducting cash and bank balances of HK\$5.2 billion) over shareholders' funds, at 7.3% (2002 (restated) - 11.7%) at the year end date.

With cash and marketable securities in hand as well as available banking facilities, the Group's liquidity position remains strong and the Group has sufficient financial resources to satisfy its commitments and working capital requirements.

Treasury Policies

The Group maintains a conservative approach on foreign exchange exposure management. At the year end date, approximately 94% of the Group's borrowings was in HK\$ with the balance in US\$, SGD and RMB mainly for the purpose of financing projects outside Hong Kong. While the Group derives its revenue and maintains cash balances mainly in HK\$, it ensures that its exposure to fluctuations in foreign exchange rates is minimised.

The Group's borrowings are principally on a floating rate basis. For the fixed rate bonds and notes issued by the Group, interest rate swaps arrangements have been in place to convert the rates to floating rate basis.

When appropriate and at times of interest rate or exchange rate uncertainty or volatility, hedging instruments including swaps and forwards are used in the Group's management of exposure to interest rate and exchange rate fluctuations.

Charges on Assets

At the year end date, certain assets of the Group with aggregate carrying value of HK\$1,248 million (2002 - HK\$852 million) were pledged to secure bank loan facilities utilised by subsidiaries.

Contingent Liabilities

At the year end date, the Group's contingent liabilities were as follows:

- (a) share of contingent liabilities of jointly controlled entities in respect of guaranteed return payments payable to the other party of a co-operative joint venture in the next 46 years amounted to HK\$4,538 million; and
- (b) guarantees provided for bank loans utilised by jointly controlled entities and affiliated companies amounted to HK\$2,721 million (2002 - HK\$3,007 million) and HK\$23 million (2002 - HK\$25 million) respectively.

Employees

At the year end date, the Group employed approximately 6,600 employees for its principal businesses. The related employees' cost (excluding directors' emoluments) amounted to approximately HK\$968 million for the year. The Group ensures that the pay levels of its employees are competitive and employees are rewarded on a performance related basis within the general framework of the Group's salary and bonus system. The Group does not have any share option scheme for employees.



DIRECTORS' BIOGRAPHICAL INFORMATION

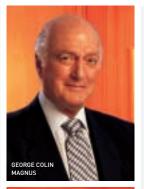




LI KA-SHING, KBE, GBM, aged 75, is the founder of the Company. He has been the Chairman since 1971 and acted as the Managing Director from 1971 to 1998. Mr. Li has also been the Chairman of Hutchison Whampoa Limited since 1981. He has been engaged in many major commercial developments in Hong Kong for more than 50 years. Mr. Li served as a member of the Hong Kong Special Administrative Region's Basic Law Drafting Committee, Hong Kong Affairs Adviser and the Preparatory Committee for the Hong Kong Special Administrative Region. He is also an Honorary Citizen of Beijing, Shantou, Guangzhou, Shenzhen, Nanhai, Foshan, Chaozhou, Zhuhai and Winnipeg, Canada respectively. Mr. Li is a keen supporter of community service organisations, and has served as honorary chairman of many such groups over the years. Mr. Li has received Honorary Doctorates from Beijing University, University of Hong Kong, Hong Kong University of Science and Technology, Chinese University of Hong Kong, City University of Hong Kong, Open University of Hong Kong, University of Calgary in Canada and Cambridge University in the United Kingdom. Mr. Li Ka-shing is the father of Mr. Li Tzar Kuoi, Victor, the Managing Director and Deputy Chairman of the Company.

LI TZAR KUOI, VICTOR, aged 39, joined the Group in 1985 and acted as Deputy Managing Director from 1993 to 1998. He has been Deputy Chairman since 1994 and Managing Director since 1999. He is also the Chairman of Cheung Kong Infrastructure Holdings Limited and CK Life Sciences Int'l., (Holdings) Inc., Deputy Chairman of Hutchison Whampoa Limited, an Executive Director of Hongkong Electric Holdings Limited, the Co-Chairman of Husky Energy Inc. and a Director of The Hongkong and Shanghai Banking Corporation Limited. Mr. Victor Li serves as a member of the Standing Committee of the 10th Chinese People's Political Consultative Conference. He is also a member of the Commission on Strategic Development and the Economic and Employment Council of the Hong Kong Special Administrative Region. He holds a Bachelor of Science degree in Civil Engineering and a Master of Science degree in Structural Engineering.

GEORGE COLIN MAGNUS, OBE, aged 68, has been an Executive Director since 1980 and Deputy Chairman since 1985. He is also the Chairman of Hongkong Electric Holdings Limited, Deputy Chairman of Cheung Kong Infrastructure Holdings Limited and an Executive Director of Hutchison Whampoa Limited. He holds a Master's degree in Economics.





KAM HING LAM, aged 57, has been Deputy Managing Director since 1993. He is also the Group Managing Director of Cheung Kong Infrastructure Holdings Limited, the President and Chief Executive Officer of CK Life Sciences Int'l., (Holdings) Inc., and an Executive Director of Hutchison Whampoa Limited and Hongkong Electric Holdings Limited. He holds a Bachelor of Science degree in Engineering and a Master's degree in Business Administration.

CHUNG SUN KEUNG, DAVY, aged 53, has been an Executive Director since 1993. He is a Registered Architect.

IP TAK CHUEN, EDMOND, aged 51, has been an Executive Director since 1993. He is also Deputy Chairman of Cheung Kong Infrastructure Holdings Limited, the Senior Vice President and Chief Investment Officer of CK Life Sciences Int'l., (Holdings) Inc., a Non-executive Director of TOM Group Limited, and a Director of ARA Asset Management

(Singapore) Limited. He holds a Bachelor of Arts degree in Economics and a Master of Science degree in Business Administration.

PAU YEE WAN, EZRA, aged 48, joined the Cheung Kong Group in 1982 and has been an Executive Director since 1993.

WOO CHIA CHING, GRACE, aged 47, joined the Cheung Kong Group in 1987 and has been an Executive Director since 1996. She holds a Bachelor of Arts degree from the University of Pennsylvania, U.S.A. and a Master's degree in City and Regional Planning from Harvard University, U.S.A.

CHIU KWOK HUNG, JUSTIN, aged 53, joined the Cheung Kong Group in 1997 and has been an Executive Director since 2000. He is the Chairman of ARA Asset Management (Singapore) Limited, and a member of the Shanghai Committee of the Chinese People's Political Consultative Conference. He holds Bachelor degrees in Sociology and Economics and is a Fellow of Hong Kong Institute of Real Estate Administration.









JUSTIN

CHUNG SUN KEUNG

IP TAK CHUEN EDMOND

DAVY







DIRECTORS' BIOGRAPHICAL INFORMATION (continued)







LEUNG SIU HON, aged 72, has been a Director since 1984. He holds a B.A. Law (Honors) (Southampton) degree and has been awarded the Honorary degree of Doctor of Laws by the University of Southampton in July 2001. Mr. Leung is a solicitor of the High Court of the Hong Kong Special Administrative Region and an attesting officer appointed by the PRC. He is presently a consultant of Messrs. S.H. Leung and Co., Solicitors.

FOK KIN-NING, CANNING, aged 52, has been a Director since 1985. Mr. Fok is currently the Group Managing Director of Hutchison Whampoa Limited and Deputy Chairman of Cheung Kong Infrastructure Holdings Limited and Hongkong Electric Holdings Limited. He is also the Chairman of Hutchison Harbour Ring Limited, Hutchison Telecommunications (Australia) Limited, Hutchison Global Communications Holdings Limited and Partner Communications Company Ltd., and the Co-Chairman of Husky Energy Inc. He holds a Bachelor of Arts degree and is a member of the Australian Institute of Chartered Accountants.

FRANK JOHN SIXT, aged 52, has been a Director since 1991. He is the Chairman of TOM Group Limited and TOM Online Inc., the Group Finance Director of Hutchison Whampoa Limited, and an Executive Director of Cheung Kong Infrastructure Holdings Limited, Hongkong Electric Holdings Limited and Hutchison Global Communications Holdings

Limited. He is also a Director of Hutchison Telecommunications (Australia) Limited, Husky Energy Inc. and Partner Communications Company Ltd. Mr. Sixt holds a Master's degree in Arts and a Bachelor's degree in Civil Law, and is a member of the Bar and of the Law Society of the Provinces of Quebec and Ontario, Canada.

CHOW KUN CHEE, ROLAND, aged 66, has been a Director since 1993. He is a solicitor of the High Court of the Hong Kong Special Administrative Region and is a consultant of Messrs. Herbert Tsoi and Partners, Solicitors. He holds a Master of Laws degree from the University of London.

WONG YICK-MING, ROSANNA, DBE, JP, aged 51, has been a Director since 2001. She holds a Doctor of Philosophy degree in Sociology from the University of California (Davis), U.S.A.

and has been awarded Honorary Doctorates from Chinese University of Hong Kong, Hong Kong Polytechnic University, The University of Hong Kong and University of Toronto in Canada. She is currently a member of the National Committee of the Chinese People's Political Consultative Conference and the Chairman of the Education Commission of the Hong Kong Special Administrative Region. She is also the Executive Director of the Hong Kong Federation of Youth Groups and a Director of The Hongkong and Shanghai Banking Corporation Limited.









YEH YUAN CHANG, ANTHONY, aged 80, has been a Director since 1993. He holds a Master's degree in Science (Mechanical Engineering). He is the Honorary Life President of Tai Ping Carpets International Limited.

CHOW NIN MOW, ALBERT, aged 54, has been a Director since 1983. He is the Chairman and Managing Director of Wah Yip (Holdings) Limited.







SIMON MURRAY, CBE, aged 64, has been a Director since 1993. He is currently the Chairman of General Enterprise Management Services Limited, a private equity fund management company sponsored by Simon Murray And Associates. He is also a director of a number of public companies including Hutchison Whampoa Limited and Orient Overseas (International) Limited.

KWOK TUN-LI, STANLEY, aged 77, has been a Director since 1989. He holds a Bachelor's degree in Science (Architecture) from St. John's University, Shanghai, China, and an A.A. Diploma from the Architectural Association School of Architecture, London, England. He is also presently a Director of Amara International Investment Corporation, CTC Bank of Canada, Husky Energy Inc. and Stanley Kwok Consultants Inc.





CHOW NIN MOW ALBERT

REPORT OF THE DIRECTORS

The Directors have pleasure in presenting to shareholders their annual report together with the audited financial statements of the Company and of the Group for the year ended 31st December, 2003.

PRINCIPAL ACTIVITIES

The principal activities of the Company are investment holding and project management. Its subsidiaries are active in the field of property development and investment, hotel and serviced suite operation, property and project management and investment in securities.

RESULTS AND DIVIDENDS

Results of the Group for the year ended 31st December, 2003 are set out in the consolidated profit and loss account on page 58.

The Directors recommend the payment of a final dividend of HK\$1.30 per share which, together with the interim dividend of HK\$0.38 per share paid on 17th October, 2003, makes a total dividend of HK\$1.68 per share for the year.

FIXED ASSETS

Movements in fixed assets during the year are set out in note (7) to the financial statements.

RESERVES

Movements in reserves during the year are set out in note (18) to the financial statements.

GROUP FINANCIAL SUMMARY

Results, assets and liabilities of the Group for the last ten years are summarised on page 2

PROPERTIES

Particulars of major properties held by the Group are set out on pages 54 to 57.

DIRECTORS

The Directors of the Company are listed on page 100. The Directors' biographical information is set out on pages 22 to 25.

Dr. Wong Yick-ming, Rosanna was appointed as an alternate director to Mr. Simon Murray on 9th July, 2003.

In accordance with the Company's Articles of Association, the Directors of the Company (including Non-executive Directors) retire in every year by rotation. Mr. Chung Sun Keung, Davy, Mr. Ip Tak Chuen, Edmond, Mr. Chiu Kwok Hung, Justin, Mr. Chow Kun Chee, Roland, Dr. Wong Yick-ming, Rosanna and Mr. Yeh Yuan Chang, Anthony will retire from office and, being eligible, offer themselves for re-election at the forthcoming annual general meeting.

DIRECTORS' EMOLUMENTS

Directors' emoluments comprise payments to the Company's Directors by the Group in connection with the management of the affairs of the Group. The emoluments of the Company's Directors for the year ended 31st December, 2003, excluding emoluments received by them from the Group's associates, are as follows:

| HK\$ Million | Director Fees | Salaries, Allowances and Benefits in Kind | Pension Scheme Contribution | Discretionary Bonus | Inducement or Compensation Fee | Total |
|--|------------------|--|-----------------------------------|------------------------|--------------------------------------|--------|
| Li Ka-shing ⁽¹⁾ | 0.01 | - | - | _ | - | 0.01 |
| Li Tzar Kuoi, Victor ⁽²⁾ | 0.03 | 27.62 | 2.76 | 4.36 | - | 34.77 |
| George Colin Magnus ⁽³⁾ | 0.03 | 7.34 | 0.73 | 0.76 | - | 8.86 |
| Kam Hing Lam ⁽⁴⁾ | 0.03 | 14.69 | 1.46 | 0.15 | - | 16.33 |
| Chung Sun Keung, Davy | 0.03 | 6.39 | 0.64 | 3.20 | - | 10.26 |
| Ip Tak Chuen, Edmond (5) | 0.03 | 10.22 | 1.02 | 2.48 | - | 13.75 |
| Pau Yee Wan, Ezra | 0.03 | 7.34 | 0.73 | 4.02 | - | 12.12 |
| Woo Chia Ching, Grace | 0.03 | 7.34 | 0.73 | 5.85 | - | 13.95 |
| Chiu Kwok Hung, Justin | 0.03 | 6.51 | 0.65 | 5.00 | - | 12.19 |
| Leung Siu Hon ⁽⁶⁾ | 0.06 | - | - | - | - | 0.06 |
| Fok Kin-ning, Canning | 0.03 | - | - | - | - | 0.03 |
| Frank John Sixt | 0.03 | - | - | - | - | 0.03 |
| Chow Kun Chee, Roland $^{\scriptscriptstyle{(6)}}$ | 0.06 | - | - | - | - | 0.06 |
| Wong Yick-ming, Rosanna | 0.03 | - | - | - | - | 0.03 |
| Hung Siu-lin, Katherine | 0.03 | - | - | - | - | 0.03 |
| Yeh Yuan Chang, Anthony | 0.03 | - | - | - | _ | 0.03 |
| Chow Nin Mow, Albert | 0.03 | - | - | - | - | 0.03 |
| Simon Murray | 0.03 | - | - | - | - | 0.03 |
| Kwok Tun-li, Stanley | 0.03 | - | - | - | - | 0.03 |
| | 0.61 | 87.45 | 8.72 | 25.82 | _ | 122.60 |

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REPORT OF THE DIRECTORS (continued)

Notes:

- (1) Mr. Li Ka-shing received a director's fee of HK\$5,000 from the Company. The amount of director's fee shown above is a result of rounding. The director's fee of HK\$50,000 received by Mr. Li Ka-shing from Hutchison Whampoa Limited was paid back to the Company.
- (2) Part of the directors' emoluments in the sum of HK\$3,650,000 received by Mr. Li Tzar Kuoi, Victor from the Hutchison Whampoa Group and the director's fee of HK\$50,000 received by him from CK Life Sciences Int'L, (Holdings) Inc. were paid back to the Company.
- (3) Part of the directors' emoluments in the sum of HK\$3,224,000 received by Mr. Geroge Colin Magnus from the Hutchison Whampoa Group was paid back to the Company.
- (4) Part of the directors' emoluments in the sum of HK\$1,502,000 received by Mr. Kam Hing Lam from the Hutchison Whampoa Group and the directors' emoluments of HK\$4,250,000 received by him from CK Life Sciences Int'l., (Holdings) Inc. were paid back to the Company.
- (5) Part of the directors' emoluments in the sum of HK\$1,850,000 received by Mr. Ip Tak Chuen, Edmond from Cheung Kong Infrastructure Holdings Limited and the directors' emoluments of HK\$1,850,000 received by him from CK Life Sciences Int'l., (Holdings) Inc. were paid back to the Company.
- (6) Mr. Leung Siu Hon and Mr. Chow Kun Chee, Roland, both Independent Non-executive Directors who are also members of the Audit Committee of the Company, received an additional fee of HK\$30,000 each.

DISCLOSURE OF INTERESTS

Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures

As at 31st December, 2003, the interests or short positions of the Directors and chief executives of the Company in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance ("SFO")) which were notified to the Company and The Stock Exchange of Hong Kong Limited (the "Stock Exchange") pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under Section 352 of the SFO, or which were required, pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), to be notified to the Company and the Stock Exchange, were as follows:

1. Long positions in Shares

⁽a) The Company

| | | Number of Ordinary Shares | | | | | |
|----------------------------|---|---------------------------|----------|------------------------|-------------------------|-------------|---------------------|
| | | Personal | Family | Corporate | Other | | Approximate % of |
| Name of Director | Capacity | Interest | Interest | Interest | Interest | Total | Shareholding |
| | | | | | | | |
| Li Ka-shing | Interest of controlled corporation | - | - | 32,133,000 (Note 1) | 825,661,744 (Note 2) | 857,794,744 | 37.04% |
| | & founder of discretionary trusts | | | | | | |
| Li Tzar Kuoi, Victor | Beneficial owner, interest of child or spouse, interest | 220,000 | 100,000 | 579,000 (Note 4) | 825,661,744 (Note 2) | 826,560,744 | 35.69% |
| | of controlled corporations & beneficiary of trusts | | | | | | |
| George Colin Magnus | Beneficial owner, interest of child | 56,000 | 10,000 | - | 184,000 (Note 5) | 250,000 | 0.01% |
| | or spouse & beneficiary of trust | | | | | | |
| Kam Hing Lam | Beneficial owner | 10,000 | - | - | - | 10,000 | ≃0% |
| Leung Siu Hon | Beneficial owner & interest of child or spouse | 635,500 | 64,500 | - | - | 700,000 | 0.03% |
| Chow Kun Chee, Roland | Beneficial owner | 65,600 | - | - | - | 65,600 | ≃0% |
| Hung Siu-lin, Katherine | Beneficial owner | 20,000 | - | - | - | 20,000 | ~0% |
| Yeh Yuan Chang, Anthony | Interest of child or spouse | - | 384,000 | - | - | 384,000 | 0.02% |

REPORT OF THE DIRECTORS

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(b) Associated Corporations

Hutchison Whampoa Limited

| | Number of Ordinary Shares Approximate | | | | | | | |
|----------------------------|--|----------------------|--------------------|-----------------------|---------------------------|---------------|----------------------|--|
| Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | % of Shareholding | |
| Li Ka-shing | Interest of controlled corporation & founder of discretionary trusts | - | - | 6,833,000 (Note 1) | 2,141,698,773 (Note 3) | 2,148,531,773 | 50.40% | |
| Li Tzar Kuoi, Victor | Interest of controlled corporations & beneficiary of trusts | - | - | 1,086,770 (Note 4) | 2,141,698,773 (Note 3) | 2,142,785,543 | 50.26% | |
| George Colin Magnus | Beneficial owner & interest of child or spouse | 990,100 | 9,900 | - | - | 1,000,000 | 0.02% | |
| Kam Hing Lam | Beneficial owner | 60,000 | - | - | - | 60,000 | ~0% | |
| Leung Siu Hon | Beneficial owner & interest of child or spouse | 11,000 | 28,600 | - | - | 39,600 | ≃0% | |
| Fok Kin-ning, Canning | Interest of controlled corporation | - | _ | 2,110,875 (Note 8) | _ | 2,110,875 | 0.05% | |
| Frank John Sixt | Beneficial owner | 50,000 | - | - | - | 50,000 | ~0% | |
| Chow Kun Chee, Roland | Beneficial owner | 49,931 | - | - | - | 49,931 | ~0% | |
| Hung Siu-lin, Katherine | Beneficial owner | 34,000 | - | - | - | 34,000 | ~0% | |
| Yeh Yuan Chang, Anthony | Interest of child or spouse | - | 100,000 | - | - | 100,000 | ~0% | |
| Chow Nin Mow, Albert | Beneficial owner | 97 | - | - | - | 97 | ~0% | |
| Simon Murray | Beneficial owner & beneficiary of trust | 25,000 | - | - | 17,000 (Note 9) | 42,000 | ~0% | |

| Cheung Kong Infrastructure Holdings Limited | | | | | | | | | |
|---|---------------------------------------|---------------------------|--------------------|-----------------------|---------------------------|---------------|-------------------------------------|--|--|
| | | Number of Ordinary Shares | | | | | | | |
| Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | Approximate % of Shareholding | | |
| Li Ka-shing | Founder of discretionary trusts | - | - | - | 1,912,109,945 (Note 6) | 1,912,109,945 | 84.82% | | |
| Li Tzar Kuoi, Victor | Beneficiary of trusts | - | - | - | 1,912,109,945 (Note 6) | 1,912,109,945 | 84.82% | | |
| Kam Hing Lam | Beneficial owner | 100,000 | - | - | - | 100,000 | ≃0% | | |

CK Life Sciences Int'l., (Holdings) Inc.

| | Number of Ordinary Shares Approximate | | | | | | |
|--------------------------|---|----------------------|--------------------|---------------------------|---------------------------|---------------|-------------------------------------|
| Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | Approximate % of Shareholding |
| Li Ka-shing | Interest of controlled corporations & | - | - | 1,880,005,715 (Note 1) | 2,820,008,571 (Note 7) | 4,700,014,286 | 73.36% |
| | founder of discretionary trusts | | | | | | |
| Li Tzar Kuoi, Victor | Beneficial owner & beneficiary of trusts | 1,500,000 | - | - | 2,820,008,571 (Note 7) | 2,821,508,571 | 44.04% |
| George Colin Magnus | Beneficial owner, interest of child or spouse & beneficiary of trust | 502,240 | 400 | - | 7,360 (Note 5) | 510,000 | 0.01% |
| Kam Hing Lam | Interest of child or spouse | - | 4,150,000 | - | - | 4,150,000 | 0.06% |
| Chung Sun Keung, Davy | Beneficial owner | 250,000 | - | - | - | 250,000 | ≃0% |
| lp Tak Chuen, Edmond | Beneficial owner | 1,500,000 | - | - | - | 1,500,000 | 0.02% |
| Pau Yee Wan, Ezra | Beneficial owner | 600,000 | _ | - | _ | 600,000 | 0.01% |
| Woo Chia Ching, Grace | Beneficial owner | 750,000 | - | - | - | 750,000 | 0.01% |
| Leung Siu Hon | Beneficial owner, interest of child or spouse & interest of controlled corporation | 525,420 | 2,000 | 1,980 (Note 10) | - | 529,400 | 0.01% |

REPORT OF THE DIRECTORS .

REPORT OF THE DIRECTORS (continued)

| | | Number of Ordinary Shares | | | | | | | |
|----------------------------|---------------------------------------|---------------------------|--------------------|-----------------------|-------------------|-----------|-------------------------------------|--|--|
| Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | Approximate % of Shareholding | | |
| | | | | | | | | | |
| Fok Kin-ning, Canning | Interest of controlled corporation | - | - | 1,000,000 (Note 8) | - | 1,000,000 | 0.02% | | |
| Frank John Sixt | Beneficial owner | 600,000 | - | - | - | 600,000 | 0.01% | | |
| Chow Kun Chee, Roland | Beneficial owner | 602,624 | - | - | - | 602,624 | 0.01% | | |
| Hung Siu-lin, Katherine | Beneficial owner | 6,000 | - | - | - | 6,000 | ~0% | | |
| Yeh Yuan Chang, Anthony | Beneficial owner | 500,000 | - | - | - | 500,000 | 0.01% | | |
| Kwok Tun-li, Stanley | Interest of child or spouse | - | 200,000 | - | - | 200,000 | ≃ 0% | | |

Other Associated Corporations

| | | | Number of Ordinary Shares | | | | | |
|-------------------------------|-------------------------|------------------------------------|---------------------------|--------------------|-----------------------|--------------------------|-------------|-------------------------------------|
| Name of Company | Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | Approximate % of Shareholding |
| | | | | | | | | |
| Beautiland Company Limited | Li Ka-shing | Founder of discretionary trusts | - | - | - | 100,000,000 (Note 11) | 100,000,000 | 100% |
| | Li Tzar Kuoi, Victor | Beneficiary of trusts | - | - | - | 100,000,000 (Note 11) | 100,000,000 | 100% |
| Jabrin Limited | Li Ka-shing | Founder of discretionary trusts | - | - | - | 9,000 (Note 11) | 9,000 | 90% |
| | Li Tzar Kuoi, | Beneficiary of trusts | _ | - | - | 9,000 | 9,000 | 90% |
| | Victor | | | | | (Note 11) | | |
| Kobert Limited | Li Ka-shing | Founder of | - | - | - | 4,900 | 4,900 | 100% |
| | | discretionary trusts | | | | (Note 11) | | |
| | Li Tzar Kuoi, | Beneficiary of trusts | - | - | - | 4,900 | 4,900 | 100% |
| | Victor | | | | | (Note 11) | | |
| Tsing-Yi Realty, Limited | Li Ka-shing | Founder of discretionary trusts | - | - | - | 3,150,000 (Note 11) | 3,150,000 | 100% |
| | | - | | | | | | |
| | Li Tzar Kuoi, Victor | Beneficiary of trusts | - | - | - | 3,150,000 (Note 11) | 3,150,000 | 100% |

| | | Number of Ordinary Shares | | | | | | |
|---|--------------------------|---|----------------------|--------------------|-----------------------|-------------------|-----------|-------------------------------------|
| Name of Company | Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total | Approximate % of Shareholding |
| | | | | | | | | |
| Tosbo Limited | Li Ka-shing | Interest of controlled corporations & founder of | - | - | 4 (Note 1) | 6 (Note 12) | 10 | 100% |
| | | discretionary trusts | | | | | | |
| Hutchison Harbour Ring Limited | Fok Kin-ning, Canning | Interest of controlled corporation | - | - | 5,000,000 (Note 8) | - | 5,000,000 | 0.07% |
| Hutchison Telecommunications (Australia) Limited | Fok Kin-ning, Canning | Beneficial owner & interest of controlled corporation | 100,000 n | - | 1,000,000 (Note 8) | - | 1,100,000 | 0.16% |

2. Long Positions in Underlying Shares

| Name of Company | Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total |
|---|--------------------------|--|--|--------------------|--|-------------------|--|
| Hutchison Telecommunications (Australia) Limited | Fok Kin-ning, Canning | Beneficial owner & interest of controlled corporation | 134,000 underlying shares under 134,000 5.5% unsecured convertible notes due 2007 | - | 1,340,001 underlying shares under 1,340,001 5.5% unsecured convertible notes due 2007 (Note 8) | - | 1,474,001 underlying shares under 1,474,001 5.5% unsecured convertible notes due 2007 |

3. Long Positions in Debentures

| Name of Company | Name of Director | Capacity | Personal Interest | Family Interest | Corporate Interest | Other Interest | Total |
|--|--------------------------|---------------------------------------|----------------------|--------------------|--|-------------------|--|
| Hutchison Whampoa International (01/11) Limited | Li Tzar Kuoi, Victor | Interest of controlled corporation | - | - | US\$2,000,000 7% Notes due 2011 (Note 4) | - | US\$2,000,000 7% Notes due 2011 |
| Hutchison Whampoa International (03/13) Limited | Li Tzar Kuoi, Victor | Interest of controlled corporation | - | - | US\$11,000,000 6.5% Notes due 2013 (Note 4) | - | US\$11,000,000 6.5% Notes due 2013 |
| Hutchison Whampoa Finance (03/13) Limited | Fok Kin-ning, Canning | Interest of controlled corporation | - | - | Euro31,900,000 5.875% Notes due 2013 (Note 8) | - | Euro31,900,000 5.875% Notes due 2013 |

Notes:

(1) Such interests are held by certain companies of which Mr. Li Ka-shing is interested in the entire issued share capital.

(2) The two references to 825,661,744 shares relate to the same block of shares in the Company. Mr. Li Ka-shing is the settlor of each of The Li Ka-Shing Unity Discretionary Trust ("DT1") and another discretionary trust ("DT2"). Each of Li Ka-Shing Unity Trustee Corporation Limited ("TDT1", which is the trustee of DT1) and Li Ka-Shing Unity Trustcorp Limited ("TDT2", which is the trustee of DT2) holds units in The Li Ka-Shing Unity Trust ("UT1") but is not entitled to any interest or share in any particular property comprising the trust assets of the said unit trust. The discretionary beneficiaries of each of DT1 and DT2 are, inter alia, Mr. Li Tzar Kuoi, Victor, his wife and children, and Mr. Li Tzar Kai, Richard. Li Ka-Shing Unity Trustee Company Limited ("TUT1") as trustee of UT1 and companies controlled by TUT1 as trustee of UT1 ("TUT1 related companies") hold a total of such 825,661,744 shares.

The entire issued share capital of TUT1 and of the trustees of DT1 and DT2 are owned by Li Ka-Shing Unity Holdings Limited ("Unity Holdco"). Each of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard is interested in one-third of the entire issued share capital of Unity Holdco. TUT1 is only interested in the shares of the Company by reason only of its obligation and power to hold interests in those shares in its ordinary course of business as trustee and, when performing its functions as trustee, exercises its power to hold interests in the shares of the Company independently without any reference to Unity Holdco or any of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard as a holder of the shares of Unity Holdco as aforesaid.

As Mr. Li Ka-shing may be regarded as a founder of each of DT1 and DT2 for the purpose of the SF0 and Mr. Li Tzar Kuoi, Victor is a discretionary beneficiary of each of DT1 and DT2, and by virtue of the above, both Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor are taken to have a duty of disclosure in relation to the shares of the Company held by TUT1 as trustee of UT1 and TUT1 related companies under the SF0 as Directors of the Company. Although Mr. Li Tzar Kai, Richard is interested in one-third of the entire issued share capital of Unity Holdco and is a discretionary beneficiary of each of DT1 and DT2, he is not a Director of the Company and has no duty of disclosure in relation to the shares of the Company held by TUT1 as trustee of UT1 and TUT1 related companies of the Company held by TUT1 as trustee of UT1 and DT2.

- (3) The two references to 2,141,698,773 shares in Hutchison Whampoa Limited ("HWL") relate to the same block of shares comprising:
 - (a) 2,130,202,773 shares held by certain subsidiaries of the Company. By virtue of the interests in the shares of the Company in relation to which each of Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor has a duty of disclosure under the SFO in the issued share capital of the Company as described in Note (2) above and as a Director of the Company, they are taken to have a duty of disclosure in relation to the said shares of HWL under the SFO; and
 - (b) 11,496,000 shares held by Li Ka-Shing Castle Trustee Company Limited ("TUT3") as trustee of The Li Ka-Shing Castle Trust ("UT3"). Mr. Li Ka-shing is the settlor of each of the two discretionary trusts ("DT3" and "DT4"). Each of Li Ka-Shing Castle Trustee Corporation Limited ("TDT3", which is the trustee of DT3) and Li Ka-Shing Castle Trustcorp Limited ("TDT4", which is the trustee of DT4) holds units in UT3 but is not entitled to any interest or share in any particular property comprising the trust assets of the said unit trust. The discretionary beneficiaries of each of DT3 and DT4 are, inter alia, Mr. Li Tzar Kuoi, Victor, his wife and children, and Mr. Li Tzar Kai, Richard.

The entire issued share capital of TUT3 and the trustees of DT3 and DT4 are owned by Li Ka-Shing Castle Holdings Limited ("Castle Holdco"). Each of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard is interested in one-third of the entire issued share capital of Castle Holdco. TUT3 is only interested in the shares of HWL by reason only of its obligation and power to hold interests in those shares in its ordinary course of business as trustee and, when performing its functions as trustee, exercises its power to hold interests in the shares of HWL independently without any reference to Castle Holdco or any of Mr. Li Ka-shing, Mr. Li Tzar Kuoi, Victor and Mr. Li Tzar Kai, Richard as a holder of the shares of Castle Holdco as aforesaid.

As Mr. Li Ka-shing may be regarded as a founder of each of DT3 and DT4 for the purpose of the SFO and Mr. Li Tzar Kuoi, Victor is a discretionary beneficiary of each of DT3 and DT4, and by virtue of the above, both Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor are taken to have a duty of disclosure in relation to the said shares of HWL held by TUT3 as trustee of UT3 under the SFO as Directors of the Company. Although Mr. Li Tzar Kai, Richard is interested in one-third of the entire issued share capital of Castle Holdco and is a discretionary beneficiary of each of DT3 and DT4, he is not a Director of the Company and has no duty of disclosure in relation to the shares of HWL held by TUT3 as trustee of UT3 under the SFO.

- (4) Such interests are held by certain companies of which Mr. Li Tzar Kuoi, Victor is interested in the entire issued share capital.
- (5) Such interests in the shares are held by a company controlled by a trust under which Mr. George Colin Magnus is a discretionary beneficiary.
- (6) The two references to 1,912,109,945 shares in Cheung Kong Infrastructure Holdings Limited ("CKI") relate to the same block of shares comprising:
 - (a) 1,906,681,945 shares held by a subsidiary of HWL. Certain subsidiaries of the Company hold more than one-third of the issued share capital of HWL. Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor, as Directors of the Company, by virtue of their deemed interests in the shares of the Company as described in Note (2) above, are taken to have a duty of disclosure in relation to such shares of CKI held by the subsidiary of HWL under the SFO; and
 - (b) 5,428,000 shares held by TUT1 as trustee of UT1. By virtue of the deemed interests in TUT1 as trustee of UT1 as described in Note (2) above, each of Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor is taken to have a duty of disclosure in relation to such shares of CKI under the SF0.
- (7) The two references to 2,820,008,571 shares in CK Life Sciences Int'L, (Holdings) Inc. ("CKLS") relate to the same block of shares which are held by a subsidiary of the Company. Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor, as Directors of the Company, are taken to have a duty of disclosure in relation to such shares of CKLS held by the subsidiary of the Company by virtue of their deemed interests in the shares of the Company as described in Note (2) above under the SFO.
- (8) Such interests are held by a company which is equally owned by Mr. Fok Kin-ning, Canning and his wife.
- (9) Such interests are held by an offshore family trust fund under which Mr. Simon Murray is a discretionary beneficiary.
- (10) Such interests are held by a company which is wholly owned by Mr. Leung Siu Hon and his wife.
- (11) These are subsidiaries of the Company and such shares are held through the Company and TUT1 as trustee of UT1. Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor, as Directors of the Company, by virtue of their deemed interests in the shares of the Company and TUT1 as trustee of UT1 as described in Note (2) above, are taken to have a duty of disclosure in relation to such shares under the SF0.
- (12) These shares are held by a subsidiary of the Company. By virtue of the deemed interests in the shares of the Company as described in Note (2) above and as a Director of the Company, Mr. Li Ka-shing is taken to have a duty of disclosure in relation to such shares under the SFO.

As at 31st December, 2003, by virtue of their deemed interests in the shares of the Company as described in Note (2) above and as Directors of the Company, Mr. Li Ka-shing and Mr. Li Tzar Kuoi, Victor, are deemed to be interested in the securities of the subsidiaries and associated companies of the Company held through the Company under the provisions of the SFO.

Certain Directors held qualifying shares in certain subsidiaries in trust for the Company and other subsidiaries.

Save as disclosed above, none of the Directors or chief executives of the Company had, as at 31st December, 2003, any interests or short positions in the shares, underlying shares and debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) which would have to be notified to the Company and the Stock Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests or short positions which they were taken or deemed to have under such provisions of the SFO), or which were recorded in the register required to be kept by the Company under Section 352 of the SFO, or which were required to be notified to the Stock Exchange pursuant to the Listing Rules.

At no time during the year was the Company or subsidiary a party to any arrangements which enabled any Director to acquire benefits by means of the acquisition of shares in or debentures of the Company or of any other body corporate.

No other contracts of significance to which the Company or a subsidiary was a party and in which a Director has a material interest subsisted at the balance sheet date or at any time during the year.

None of the Directors has any service contract with the Company or any of its subsidiaries.

INTERESTS AND SHORT POSITIONS OF SHAREHOLDERS DISCLOSEABLE UNDER THE SFO

So far as is known to any Director or chief executive of the Company, as at 31st December, 2003, shareholders (other than Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO were as follows:

1. Long positions of substantial shareholders in the shares of the Company

| Name of Shareholder | Capacity | Number of Ordinary Shares | Approximate % of Shareholding |
|---|-----------------------------------|------------------------------|-------------------------------|
| | | | |
| Li Ka-Shing Unity Trustee Company Limited as trustee of The Li Ka-Shing Unity Trust | Trustee | 825,661,744 (Note) | 35.65% |
| Li Ka-Shing Unity Trustee Corporation Limited as trustee of The Li Ka-Shing Unity Discretionary Trust | Trustee & beneficiary of trust | 825,661,744 (Note) | 35.65% |
| Li Ka-Shing Unity Trustcorp Limited as trustee of another discretionary trust | Trustee & beneficiary of trust | 825,661,744 (Note) | 35.65% |
| 2. Long positions of other persons in the sl | nares of the Company | | |

| Name of Shareholder | Capacity | Number of Ordinary Shares | Approximate % of Shareholding |
|--------------------------------|--------------------|------------------------------|-------------------------------|
| | | | |
| Templeton Global Advisors Ltd. | Investment manager | 124,748,836 | 5.39% |

Note: The three references to 825,661,744 shares relate to the same block of shares in the Company. Each of TUT1 as trustee of UT1, TDT1 as trustee of DT1 and TDT2 as trustee of another discretionary trust is taken to have a duty of disclosure in relation to the said shares of the Company as described in Note (2) under the section headed "Directors' Interests and Short Positions in Shares, Underlying Shares and Debentures" under the SF0.

Save as disclosed above, as at 31st December, 2003, the Company has not been notified by any persons (other than Directors or chief executives of the Company) who had interests or short positions in the shares or underlying shares of the Company which would fall to be disclosed to the Company under the provisions of Divisions 2 and 3 of Part XV of the SFO, or which were recorded in the register required to be kept by the Company under Section 336 of the SFO.

CONNECTED TRANSACTIONS

- (1) On 25th February, 2003 and 1st April, 2003, the Company agreed to make available two loan facilities ("Loan Facilities") for up to US\$143 million and up to US\$78 million respectively to Hui Xian Holdings Limited and/or its subsidiaries ("Hui Xian"). The Loan Facilities would be provided on a several basis pro-rated to the respective interests of the Group and Hutchison Whampoa Limited ("Hutchison Whampoa") or its wholly owned subsidiaries (the "Hutchison Whampoa Group") in Hui Xian. The Loan Facilities constituted connected transactions for the Company under Rule 14.25(2)(b) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").
- (2) On 28th January, 2004, a wholly owned subsidiary of the Company entered into a conditional agreement with Hutchison Global Communications Holdings Limited (formerly Vanda Systems & Communications Holdings Limited) ("HGC Holdings") in relation to the disposal of its entire interest in PowerCom Network Hong Kong Limited to HGC Holdings ("Disposal") for a consideration of approximately HK\$316.59 million, which was satisfied by the issue and allotment to the Group of 395,743,835 new shares in HGC Holdings credited as fully paid at an issue price of HK\$0.80 per share. As HGC Holdings is an associate of Hutchison Whampoa within the meaning of the Listing Rules and thus the Disposal constituted a connected transaction under Rule 14.25(1) of the Listing Rules.
- (3) The Group had provided guarantees or indemnities ("Guarantees or Indemnities") for companies in respect of which both the Group and the Hutchison Whampoa Group or other joint venture partner(s) have interests. The Guarantees or Indemnities were provided by the Group and the Hutchison Whampoa Group or other joint venture partner(s) on a several basis and pro-rated to their respective interests in the relevant company. Such arrangements constituted or might constitute connected transactions for the Company under Rule 14.25(2)(b) of the Listing Rules.

| Date | Name of Company | Guarantee/Indemnity provided by the Group |
|-------------------|--|---|
| 16th May, 2003 | Matrica Limited | 30% of the liabilities of the maximum amount of HK\$847,386,500 under an undertaking given by an independent financial institution in favour of the Government of the Hong Kong Special Administrative Region (the "SAR Government") and the Director of Lands with respect to the grant of consent for the sale of the residential units or car parking spaces in the development on Tsing Yi Town Lot No. 140. |
| 16th June, 2003 | Shanghai Westgate Mall Co., Ltd. | 50% of the obligations under a loan of US\$47 million made available by an independent financial institution. |
| 24th June, 2003 | Hutchison Whampoa Properties (Beijing Chaoyang) Limited | 50% of the obligations under a credit facility of HK\$332 million made available by an independent financial institution. |
| 26th August, 2003 | Hutchison Enterprises (Chongqing) Limited | 50% of the obligations under a loan of US\$29.5 million made available by an independent financial institution. |
| 26th August, 2003 | Hutchison Whampoa Properties (Guangzhou Liwan) Limited | 50% of the obligations under a loan of HK\$200 million made available by an independent financial institution. |

REPORT OF THE DIRECTORS (continued)

| Date | Name of Company | Guarantee/Indemnity provided by the Group |
|----------------------|--|--|
| 22nd September, 2003 | Hutchison Whampoa Properties (Guangzhou Panyu) Limited | 50% of the obligations under a loan of up to HK\$150 million made available by an independent financial institution. |
| 24th September, 2003 | Hutchison Whampoa Properties (Guangzhou Panyu) Limited | 50% of the obligations under a loan of up to HK\$78 million made available by an independent financial institution. |
| 24th September, 2003 | Shanghai Helian Property Development Co., Ltd | 50% of the obligations under a loan facility of up to HK\$700 million made available by an independent financial institution. |
| 26th September, 2003 | Hutchison Whampoa Properties (Guangzhou Liwan) Limited | 50% of the obligations under a loan of HK\$360 million made available by an independent financial institution. |
| 26th September, 2003 | Hutchison Whampoa Properties (Guangzhou Panyu) Limited | 50% of the obligations under a loan of up to HK\$220 million made available by an independent financial institution. |
| 31st October, 2003 | Hutchison Enterprises (Chongqing) Limited | 50% of the obligations under a loan of HK\$70 million made available by an independent financial institution. |
| 31st October, 2003 | Hutchison Whampoa Properties (Chongqing Jiangbei) Limited | 50% of the obligations under a loan of HK\$140 million made available by an independent financial institution. |
| 4th November, 2003 | Hutchison Whampoa Properties (Zhuhai) Company Limited | 50% of the obligations under a loan facility of HK\$200 million made available by an independent financial institution. |
| 24th February, 2003 | Wisdom Choice Investment Limited | 60% of all liabilities of the maximum amount of HK\$495,763,300 under an undertaking given by an independent financial institution in favour of the SAR Government and the Director of Lands with respect to the grant of consent for the sale of the residential units, car parking spaces and motor cycle parking spaces in the development on Tin Shui Wai Town Lot No. 27. |
| 22nd August, 2003 | Dragon Beauty International Limited | 50% of all liabilities of the maximum amount of HK\$553,074,000 under an undertaking given by an independent financial institution in favour of the SAR Government and the Director of Lands with respect to the grant of consent for the sale of the residential units in Phase 1 of the development on New Kowloon Inland Lot No. 6275. |

MAJOR CUSTOMERS AND SUPPLIERS

During the year, 61% of the Group's purchases were attributable to the Group's five largest suppliers with the largest supplier accounting for 29% of the Group's purchases. The Group's turnover attributable to the Group's five largest customers was less than 30%.

None of the Directors, their associates or any shareholder (which to the knowledge of the Directors owns more than 5% of the Company's issued share capital) has any interest in the Group's five largest suppliers.

DIRECTORS' INTERESTS IN COMPETING BUSINESSES

During the year, the interests of Directors in the businesses which compete or are likely to compete, either directly or indirectly, with the businesses of the Group (the "Competing Business") as required to be disclosed pursuant to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited were as follows:

1. Core business activities of the Group

- (1) Property development and investment.
- (2) Hotel and serviced suite operation.
- (3) Property and project management.
- (4) Investment in securities.
- (5) Information technology, e-commerce and new technology.

2. Interests in Competing Business

| Name of Director | Name of Company | Nature of Interest | Competing Business (Note) |
|----------------------|---|--|---------------------------------------|
| | | | |
| Li Ka-shing | Hutchison Whampoa Limited | Chairman | (1), (2), (3), (4) & (5) |
| Li Tzar Kuoi, Victor | Hutchison Whampoa Limited Cheung Kong Infrastructure | Deputy Chairman Chairman | (1), (2), (3), (4) & (5) (4) & (5) |
| | Holdings Limited Hongkong Electric Holdings Limited | Executive Director | (4) & (5) |
| | CK Life Sciences Int'l., (Holdings) Inc. | Chairman | (4) & (5) |
| George Colin Magnus | Hutchison Whampoa Limited Cheung Kong Infrastructure Holdings Limited | Executive Director Deputy Chairman | (1), (2), (3), (4) & (5) (4) & (5) |
| | Hongkong Electric Holdings Limited | Chairman | (4) & (5) |
| Kam Hing Lam | Hutchison Whampoa Limited | Executive Director | (1), (2), (3), (4) & (5) |
| | Cheung Kong Infrastructure Holdings Limited | Group Managing Director | (4) & (5) |
| | Hongkong Electric Holdings Limited | Executive Director | (4) & (5) |
| | CK Life Sciences Int'l., (Holdings) Inc. | President and Chief Executive Officer | (4) & (5) |



REPORT OF THE DIRECTORS (continued)

| Name of Director | Name of Company | Nature of Interest | Competing Business (Note) |
|----------------------------|---|---|------------------------------|
| lp Tak Chuen, Edmond | Cheung Kong Infrastructure | Deputy Chairman | (4) & (5) |
| Eamona | Holdings Limited CK Life Sciences Int'l., (Holdings) Inc. | Senior Vice President and Chief Investment Officer | (4) & (5) |
| | TOM Group Limited ARA Asset Management | Non-executive Director Director | (4) & (5) (3) |
| | (Singapore) Limited CATIC International Holdings Limited | Non-executive Director | (1) & (4) |
| | Excel Technology International Holdings Limited | Non-executive Director | (4) & (5) |
| | Hanny Holdings Limited | Non-executive Director | (4) & (5) |
| | Shougang Concord International Enterprises Company Limited | Non-executive Director | (1) & (4) |
| | Trasy Gold Ex Limited | Non-executive Director (Resigned on 28th May, 2003) | (4) & (5) |
| Chiu Kwok Hung, Justin | ARA Asset Management (Singapore) Limited | Chairman | (3) |
| Fok Kin-ning, Canning | Hutchison Whampoa Limited | Group Managing Director | (1), (2), (3), (4) & (5) |
| J. | Cheung Kong Infrastructure Holdings Limited | Deputy Chairman | (4) & (5) |
| | Hongkong Electric Holdings Limited | Deputy Chairman | (4) & (5) |
| | Hutchison Harbour Ring Limited Hutchison Global Communications | Chairman Chairman | (1) & (5) (5) |
| | Holdings Limited Hanny Holdings Limited | Non-executive Director | (4) & (5) |
| Frank John Sixt | Hutchison Whampoa Limited | Group Finance Director | (1), (2), (3), (4) & (5) |
| | Cheung Kong Infrastructure Holdings Limited | Executive Director | (4) & (5) |
| | Hongkong Electric Holdings Limited | Executive Director | (4) & (5) |
| | TOM Group Limited TOM Online Inc. | Chairman Chairman | (4) & (5) (5) |
| | Hutchison Global Communications Holdings Limited | Executive Director | (5) |
| Hung Siu-lin, Katherine | The Hong Kong Housing Society | Supervisory Board Member | (1) & (3) |
| | Hong Kong Young Women's Christian Association | Hotel Management Committee Member | (1), (2) & (3) |
| | The Scout Association of Hong Kong | Hotel Management Committee Member | (1), (2) & (3) |
| Chow Nin Mow, Albert | Wah Yip (Holdings) Limited | Chairman, Managing Director and | (1) & (3) |

Note: Such businesses may be made through subsidiaries, associated companies or by way of other forms of investments.

Save as disclosed above, none of the Directors is interested in any business apart from the Group's businesses which competes or is likely to compete, either directly or indirectly, with businesses of the Group.

PURCHASE, SALE OR REDEMPTION OF SHARES

The Company has not redeemed any of its shares during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's shares during the year.

COMMUNITY RELATIONS

During the year, the Group supported a wide variety of charities and activities beneficial to the community. Donations made by the Group during the year amounted to approximately HK\$29,700,000.

CODE OF BEST PRACTICE

The Company has complied with Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited throughout the accounting period covered by this annual report.

AUDIT COMMITTEE

Pursuant to the requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited, an Audit Committee of the Company was established in December 1998 with reference to "A Guide for the Formation of an Audit Committee" issued by the Hong Kong Society of Accountants. Regular meetings have been held by the Committee since its establishment and the Committee met twice in 2003.

The Audit Committee is answerable to the Board and the principal duties of the Committee include the review and supervision of the Company's financial reporting process and internal controls.

AUDITORS

The financial statements for the year have been audited by Messrs. Deloitte Touche Tohmatsu who retire and offer themselves for re-appointment.

On behalf of the Board **Li Ka-shing** Chairman

Hong Kong, 18th March, 2004



SENIOR MANAGEMENT'S BIOGRAPHICAL INFORMATION

Accounts Department

Man Ka Keung, Simon, aged 46, Chief Manager, joined the Cheung Kong Group in December 1987. He has over 23 years of experience in accounting and auditing. He holds a Bachelor's degree in Economics and is an associate member of The Institute of Chartered Accountant in Australia.

Lee Shu Yan, Simon, aged 40, Manager, joined the Cheung Kong Group in October 1987. He has over 21 years of experience in accounting. He holds a Postgraduate Diploma in Management Studies. He is a fellow member of The Association of Chartered Certified Accountants, an associate member of the Hong Kong Society of Accountants and a non-practising member of The Chinese Institute of Certified Public Accountants.

Advertising Department

Yuen Tim Hung, Kenneth, aged 46, Senior Manager, joined the Cheung Kong Group in March 1984. He has over 22 years of experience in both advertising and marketing. He holds a Diploma in Communications. He is also in charge of certain sales projects.

Choi Wan Ling, Cabbae, aged 38, Advertising Manager, joined the Cheung Kong Group in November 1993. She has over 12 years of experience in advertising. She holds a Bachelor of Arts degree in Geography and Chinese.

Building Cost & Contract Department

Kwan Chi Kin, Anthony, aged 48, Chief Manager, joined the Cheung Kong Group in May 1990. He has over 26 years of experience in building construction and quantity surveying. He holds a Higher Diploma in Building Technology and Management. He is a Registered Professional Engineer, a professional member of The Royal Institution of Chartered Surveyors, a member of The Hong Kong Institute of Surveyors, a member of The Chartered Institute of Building, a member of The Hong Kong Institute of Engineers, a member of the Hong Kong Institute of Construction Managers and a member of Chartered Management Institute.

Chan Kin Sun, Sidney, aged 49, Contracts Manager, joined the Cheung Kong Group in January 1998. He has over 27 years of experience in quantity surveying. He holds a Technician Diploma in Building and Architecture Studies (Building). He is a member of The Chartered Institute of Building, a member of The Hong Kong Institution of Engineers and an associate member of the Chartered Institute of Arbitrators.

Ho Kin Chung, Richard, aged 48, Contracts Manager, joined the Cheung Kong Group in March 2000. He has over 25 years of experience in quantity surveying. He holds a Higher Diploma in Building Technology & Management. He is a professional member of The Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Wong Tak On, Andy, aged 40, Contracts Manager, joined the Cheung Kong Group in May 1997. He has over 16 years of experience in quantity surveying. He holds a Bachelor of Applied Science degree in Building Studies. He is a member of The Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Yau Charm Ping, Steve, aged 44, Contracts Manager, joined the Cheung Kong Group in June 1987. He has over 22 years of experience in quantity surveying. He holds an Advanced Higher Diploma in Quantity Surveying and is a professional associate of The Royal Institution of Chartered Surveyors.

Chairman's Office

Au Siu Yin, Amy, aged 41, Manager, joined the Cheung Kong Group in February 1990. She has over 19 years of experience in office and charity project management. She holds a Bachelor of Arts degree and a Master's degree in Business Administration. She is an associate member of The Institute of Chartered Secretaries and Administrators.

Lo Wai Fong, Katherine, aged 47, Manager, Charitable Projects, joined the Cheung Kong Group in April 1998. She has over 23 years in charity project management. She holds a Bachelor of Arts degree, a Master of Arts degree in Missiology and a Doctor of Philosophy degree.

China Department

Chan Yuet Ming, Louis, aged 44, General Manager, Beijing Oriental Plaza, joined the Cheung Kong Group in October 1992. He has over 19 years of experience in project management. He holds a Bachelor of Science degree in Architecture and a Bachelor's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of the Hong Kong Institute of Architects.

Wang Qi, James, aged 40, Manager, Business Development, joined the Cheung Kong Group in January 1994. He has over 18 years of experience in business development and is the Chief Representative of the Beijing Office of the Company. He holds a Master's degree in Management Science.

Hui Tung Keung, Tommy, aged 41, Business Development Manager, China Hotels, joined the Cheung Kong Group in January 1994. He has over 20 years of experience in accounting and hotel management.

Lee Chi Kin, Casey, aged 41, Business Development Manager, China Hotels, joined the Cheung Kong Group in August 1998. He has over 19 years of experience in accounting. He holds a Bachelor's degree of Social Sciences. He is a member of The Chinese Institute of Certified Public Accountants, a fellow of The Association of Chartered Certified Accountants and an associate member of the Hong Kong Society of Accountants.

Cheung Sau Ying, Dorothy, aged 42, Finance Manager, China Hotels, joined the Cheung Kong Group in August 2000. She has over 21 years of experience in accounting. She holds a Higher Certificate in Company Secretaries and Administration. She is an associate member of The Institute of Chartered Secretaries and Administrators and an associate member of The Hong Kong Institute of Company Secretaries. **Chu Yu Fai, Kenneth**, aged 51, Finance Manager, China Hotels, joined the Cheung Kong Group in July 1994. He has over 25 years of experience in finance, accounting and auditing. He holds a Bachelor of Arts degree in Economics and a Bachelor of Commerce degree in Business Administration. He is a Certified Management Accountant.

Wu Kwok Leung, Eddy, aged 47, Finance Manager, Lai Loi Project, joined the Cheung Kong Group in November 1993. He has over 26 years of experience in accounting. He holds a Diploma in Chinese Law and a Higher Certificate in Accountancy.

Yeung Chi Keung, Nicky, aged 40, Finance Manager, China Hotels, joined the Cheung Kong Group in April 1997. He has over 16 years of experience in both accounting and auditing. He holds a Master's degree in Business Administration. He is a member of American Institute of Certified Public Accountants and an associate member of the Hong Kong Society of Accountants.

Chan Pak Wing, Thomas, aged 47, Manager, China Housing Development, joined the Cheung Kong Group in August 1993. He has over 22 years of experience in project management. He holds a Bachelor of Applied Science degree in Civil Engineering, a Bachelor of Commerce degree in Business Administration and a Master's degree in Business Administration. He is a Canadian Professional Engineer and a member of The Institute of Highways and Transportation (Great Britain).

Chan Wai Ming, aged 50, Project Manager, China Hotels, joined the Cheung Kong Group in May 1997. He has over 27 years of experience in project management and holds a Higher Certificate in Building Technology.

Lam Ka Keung, aged 46, Project Manager, Guangzhou Project, joined the Cheung Kong Group in June 1994. He has over 26 years of experience in project management. He holds a Higher Certificate in Construction Technology.

Leung Shau Yung, Fabian, aged 41, Project Manager, joined the Cheung Kong Group in May 1997. He has over 15 years of experience in project management. He holds a Bachelor of Science degree in Architecture and a Bachelor of Architecture degree. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of the Hong Kong Institute of Architects.

Ng Hok Leung, Sidney, aged 48, Project Manager, China Hotels, joined the Cheung Kong Group in June 1998. He has over 30 years of experience in construction and engineering management.

Company Secretarial Department

Yeung, Eirene, aged 43, Corporate Business Counsel & Company Secretary, joined the Cheung Kong Group in August 1994. She has over 19 years of experience in corporate and commercial legal work, regulatory compliance and company secretarial field. She is also the Company Secretary of Cheung Kong Infrastructure Holdings Limited and CK Life Sciences Int'., (Holdings) Inc., and a Director of ARA Asset Management (Singapore) Limited. She is a solicitor of the High Court of the Hong Kong Special Administrative Region and of the Supreme Court of Judicature in England and Wales. She holds a Bachelor's degree in Laws and a Master's degree in Business Administration. She is also a panel member of The Hong Kong Institute of Company Secretaries.

Chan Siu Kuen, Mildred, aged 40, Manager, joined the Cheung Kong Group in September 2000. She has over 16 years of experience in company secretarial field. She holds a Bachelor of Arts degree in Accountancy and a professional diploma in Company Secretaryship and Administration. She is an associate member of The Institute of Chartered Secretaries and Administrators and an associate member of The Hong Kong Institute of Company Secretaries.

Law Kai Chung, Edmund, aged 36, Manager, joined the Cheung Kong Group in October 2000. He has over 10 years of experience in the legal field. He holds a Bachelor's degree in Laws. He is a solicitor of the High Court of the Hong Kong Special Administrative Region and of the Supreme Court of England and Wales. He is a member of The Law Society of Hong Kong.

Lee Miu Ling, Landy, aged 42, Manager, joined the Cheung Kong Group in April 2001. She has over 14 years of experience in company secretarial field. She holds a Master's degree in Arbitration and a Master's degree in Laws. She is an associate member of The Institute of Chartered Secretaries and Administrators and an associate member of The Hong Kong Institute of Company Secretaries.

Construction Audit & Quality Assurance Department

Tsui Ying Kit, Simon, aged 44, Manager, joined the Cheung Kong Group in March 1976. He has over 23 years of experience in electrical and mechanical engineering and building quality management. He holds a Higher Certificate in Supervisory & Quality Management, and is a Certified Facility Manager and a member of International Facility Management Association.

Corporate Affairs Department

Tong Wai Che, Wendy, aged 43, Chief Corporate Affairs Officer, joined the Cheung Kong Group in March 1999. She is also the Chief Corporate Affairs Officer of Cheung Kong Infrastructure Holdings Limited and CK Life Sciences Int'L, (Holdings) Inc. She has over 19 years of experience in public relations and corporate affairs. She holds a Bachelor's degree in Business Administration.

Cheong Yuen Mei, Winnie, aged 35, Senior Corporate Affairs Manager, joined the Cheung Kong Group in March 1999. She has over 13 years of experience in public relations and corporate affairs. She holds a Bachelor of Arts degree in Philosophy.

Credit Administration

Ma Lai Chee, Gerald, aged 36, Senior Manager, Corporate Business Development, joined the Cheung Kong Group in February 1996. He is a Director of AMTD Financial Planning Limited, iBusiness Corporation Limited, CK Communications Limited, PowerCom Network Hong Kong Limited, Career Times Online Limited and mReferral Corporation (HK) Limited. He has over 14 years of experience in financial management, banking and sales & marketing. He holds a Bachelor of Commerce degree in Finance.

Design & Promotion Department

Yam Kin Wah, Peter, aged 44, Senior Manager, joined the Cheung Kong Group in August 1985. He has over 21 years of experience in design and promotion. He holds a Diploma in Chinese Language and Literature.

Chan Ka Hay, Eliza, aged 40, Manager, joined the Cheung Kong Group in October 1993. She has over 16 years of experience in design and promotion. She holds a Diploma in Sociology.

Development Department

Shen Wai Yee, Grace, aged 52, Chief Manager, Construction Management Division, joined the Cheung Kong Group in September 1989. She has over 22 years of experience in project management. She holds a Bachelor's degree in Sociology and Architecture. She is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of the Hong Kong Institute of Architects.

Lui Wai Yu, Albert, aged 53, Senior Project Manager, joined the Cheung Kong Group in July 1978. He has over 30 years of experience in project management.

Chan Hon Shing, aged 42, Project Manager, joined the Cheung Kong Group in December 1995. He has over 17 years of experience in architectural profession and project management. He holds a Bachelor's degree in Architectural Studies and a Bachelor's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of the Hong Kong Institute of Architects.

Ho Ting Fung, Albert, aged 50, Project Manager/Manager of Interior Architecture, joined the Cheung Kong Group in November 1998. He has over 24 years of experience in project/interior architectural management. He holds a Bachelor's degree in Architectural Studies and a Bachelor's degree in Architecture. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region, a corporate member of The Royal Institute of British Architects and a member of the Hong Kong Institute of Architects.

Leung Chun Fung, Victor, aged 45, Project Manager, joined the Cheung Kong Group in May 1995. He has over 20 years of experience in project management. He holds a Bachelor of Engineering Degree in Civil Engineering.

Mok Wai Chung, David, aged 44, Project Manager, joined the Cheung Kong Group in April 1989. He has over 20 years of experience in project management. He holds a Bachelor of Arts degree in Architectural Studies, a Bachelor's degree in Architecture, a Master's degree in Business Administration and a Master of Science degree in E-Commerce. He is a Registered Architect, an Authorized Person (List of Architects) of the Hong Kong Special Administrative Region and a member of the Hong Kong Institute of Architects.

Pun Wing Chiu, Anthony, aged 40, Project Manager, Structural, joined the Cheung Kong Group in September 1999. He has over 16 years of experience in project/structural engineering management. He holds a Bachelor of Science degree in Civil Engineering. He is a Chartered Engineer, a Registered Professional Engineer, a Registered Structural Engineer, a member of The Hong Kong Institute of Engineers and a member of The Institution of Structural Engineers.

Tang Sek Wai, Max, aged 44, Project Manager, joined the Cheung Kong Group in November 1986. He has over 18 years of experience in project management. He holds a Master's degree in Environmental Engineering Management and a Master's degree in Business Administration (Executive). He is a Chartered Builder and a member of The Hong Kong Institute of Engineers.

E & M Department

Lo Kin Hing, Isaac, aged 42, Senior Manager, joined the Cheung Kong Group in April 2003. He has over 17 years of experience in electrical & mechanical engineering. He holds a Master of Science degree in Construction Project Management. He is a Chartered Engineer, a Registered Professional Engineer, a fellow of The Chartered Institute of Building Service Engineering (UK), a fellow of The Institute of Electrical Engineers and a member of The Hong Kong Institution of Engineers.

EDP Department

Tsui Chi Kong, Steve, aged 47, Chief Manager, joined the Cheung Kong Group in February 1988. He has over 21 years of experience in information technology management. He holds a Bachelor's degree in Laws and a Master of Science degree in Computer Science. He is a member of the Hong Kong Computer Society.

Man Chun Keung, Raymond, aged 43, System Manager, joined the Cheung Kong Group in December 1987. He has over 16 years of experience in system development. He holds a Bachelor of Science degree in Computing Science and is a member of the Hong Kong Computer Society.

Human Resources & Administration Department

Pong Yiu Kee, Alice, aged 48, Chief Manager, joined the Cheung Kong Group in September 2001. She has over 24 years of experience in human resources and administration management. She is a member of the Hong Kong Management Association.

Pau Shiu Yung, Anita, aged 47, Manager, Administration, joined the Cheung Kong Group in December 1977. She has over 26 years of experience in office administration management. She is a member of the Hong Kong Institute of Human Resources Management.

Internal Audit Department

Lee King Yuen, Albert, aged 48, Senior Manager, joined the Cheung Kong Group in November 1987. He has over 26 years of experience in auditing. He is also a Director of Citybase Property Management Limited and Goodwell Property Management Limited. He holds a Bachelor of Science degree in Business Administration. He is a fellow of the Hong Kong Society of Accountants and a fellow of The Association of Chartered Certified Accountants.

Leasing Department

Lee Po Chu, Eileen, aged 43, Senior Leasing Manager, joined the Cheung Kong Group in October 2003. She has over 22 years of experience in property leasing. She holds a Diploma in Business.

Wong See Hang, Resina, aged 40, Senior Leasing Manager, joined the Cheung Kong Group in June 1990. She has over 18 years of experience in property leasing. She holds a Bachelor of Arts degree in History.

Wong Ling Fei, Mable, aged 41, Leasing Manager, joined the Cheung Kong Group in September 2002. She has over 15 years of experience in property leasing.

Tsui Fan, Frank, aged 32, Manager, E-Park, joined the Cheung Kong Group in July 1998. He has over 9 years of experience in car park management. He holds a Bachelor of Business degree in Marketing and a Master's degree in Business Administration.

Legal Departmen[:]

Yip Kin Ming, Emmanuel, aged 51, Chief Manager, joined the Cheung Kong Group in July 1985. He has over 20 years of experience in legal field. He holds a Diploma in Economics.

Wong Fung King, Amy, aged 44, Legal Manager, joined the Cheung Kong Group in June 1998. She has over 19 years of experience in legal field. She holds a Bachelor of Law Degree and a Postgraduate Certificate in Laws. She is a solicitor of the High Court of the Hong Kong Special Administrative Region.

Property Investment & Valuation Department

(In alphabetical order)

Chan Man Wai, Anthony, aged 41, Senior Manager, joined the Cheung Kong Group in January 1994. He has over 14 years of experience in property development & investment, land management and property valuation. He holds a Bachelor of Science degree with Honours in Electrical Engineering, a Master's degree in Business Administration and a Master's degree in Land Management. He is a Registered Professional Surveyor and a member of The Royal Institution of Chartered Surveyors and a member of The Hong Kong Institute of Surveyors.

Chiu Siu Kam, Selene, aged 37, Senior Manager, joined the Cheung Kong Group in February 1997. She has over 14 years of experience in property valuation. She holds a Bachelor of Science degree in Estate Management and a Master's degree in Business Administration. She is a Registered Professional Surveyor and an associate member of The Hong Kong Institute of Surveyors.

Lee Shuk Lan, Nanette, aged 42, Assistant to Director, joined the Cheung Kong Group in May 1999. She has over 19 years of experience in professional consultancy, property development, investment and valuation. She holds a Bachelor of Science degree in Land Management. She is a Registered Professional Surveyor and a member of The Hong Kong Institute of Surveyors.

Sales Department

Ho Yu Ying, Patrick, aged 55, Senior Sales Manager, joined the Cheung Kong Group in November 1975. He has over 34 years of experience in property sales.

Kwok Tze Wai, William, aged 38, Senior Sales Manager, joined the Cheung Kong Group in May 1989. He has over 15 years of experience in property sales. He holds a Bachelor of Science degree in Business Administration Marketing.

Lau Kai Man, Joseph, aged 45, Senior Sales Manager, joined the Cheung Kong Group in June 1981. He has over 25 years of experience in property sales.

Wong See Chung, Francis, aged 42, Senior Sales Manager, joined the Cheung Kong Group in January 1994. He has over 8 years of experience in property sales. He holds a Master's degree in Business Administration.

Leung Yuen Kwan, Josephine, aged 35, Sales Manager, joined the Cheung Kong Group in July 1995. She has over 10 years of experience in market research and property sales. She holds a Bachelor of Commerce degree in Marketing and Finance.

Ng Chui Ha, Fiona, aged 40, Manager, Sales Administration, joined the Cheung Kong Group in December 1990. She has over 17 years of experience in sales administration. She holds a Bachelor's degree in History.

Yap So Han, Brenda, aged 39, Manager, Sales Administration, joined the Cheung Kong Group in May 1990. She has over 15 years of experience in sales administration. She holds a Diploma in Business Administration.

Sales Department - Building Management

Ho Kwong Fai, Ellickey, aged 41, Assistant General Manager, Building Management, joined the Cheung Kong Group in September 1994 and is a Director of Goodwell-Fortune Property Services Limited. He has over 18 years of experience in building management and holds a Professional Diploma in Real Estate Administration.

Wong Wo Muk, Philip, aged 44, Manager, Building Management - Development, joined the Cheung Kong Group in May 1987 and is a Director of Goodwell-Fortune Property Services Limited. He has over 21 years of experience in building management. He holds a Bachelor's degree in Business Studies and a Postgraduate Diploma in Surveying (Real Estate Development).



HIGHLIGHTS OF DEVELOPMENT PROJECTS

SEASONS VILLAS

Unique French Style

Located at 233 Kam Tin Road, Shek Kong, Yuen Long, this prestigious development comprises 112 exquisite French villas and has facilities including an outdoor swimming pool and children's play equipment.













ONE BEACON HILL

Extraordinary Grandeur

Located at No. 1 Beacon Hill Road, Kowloon Tong, this magnificent development has a total of 16 blocks and 604 residential units with deluxe fittings, and has commanding views of the Kowloon Peninsula and the famed Hong Kong skyline.

















CARIBBEAN COAST

Art of Living

Located at Man Tung Road, Tung Chung, this resort-style development has 13 high-rise towers and 8 low-rise buildings totaling 5,430 residential units. Ample leisure facilities include deluxe clubhouses of over 610,000 sq. ft., beach environment outdoor swimming pools, Japanese spas and mini-bar.

















THE CAIRNHILL

Lush Greenery

Located at 108 Route Twisk, Tsuen Wan, this deluxe development totaling 770 residential units is nestled in the lush rolling hillside and commands a panoramic sea-view.





















HAMPTON PLACE

Sweeping Views

Located at 11 Hoi Fan Road, Kowloon, this quality development with a panoramic view of the Victoria Harbour has 3 towers totaling 880 residential units. Comprehensive facilities include a 30-metre outdoor landscaped swimming pool, grand lawn area, golf practice area and children's play area.











SCHEDULE OF MAJOR PROPERTIES

Dated the 31st day of December, 2003

A. PROPERTIES FOR/UNDER DEVELOPMENT

| Location | Lot Number | Group's Interest | Approx. Site Area (sq. m.) |
|--|--------------------------------|---------------------|----------------------------------|
| Hong Kong | | | |
| Vianni Cove, Tin Shui Wai | T.S.W.T.L. 27 | 60.0% | 14,901 |
| One Beacon Hill, Kowloon Tong | N.K.I.L. 6277 | 100.0% | 41,578 |
| The Cairnhill, Tsuen Wan | T.W.T.L. 395 | 50.0% | 25,630 |
| Sky Tower, Kowloon City | K.I.L. 4013, Sec. D & R.P. | 40.0% | 14,180 |
| The Pacifica, Cheung Sha Wan | N.K.I.L. 6275 | 50.0% | 16,064 |
| A site at Hung Hom Bay | K.I.L. 11103 | 100.0% | 9,940 |
| A site at Hung Hom Bay | K.I.L. 11110 | 100.0% | 20,364 |
| A site at Tai Hang | I.L. 8972 | 100.0% | 7,230 |
| A site at Kwai Chung | K.C.T.L. 467 | 100.0% | 7,825 |
| A site at Kam Sheung Road, Kam Tin | Lot 2286 in D.D. 106 | 100.0% | 20,522 |
| A site at Tsim Sha Tsui | K.I.L. 11161 | 100.0% | 12,289 |
| A site at Tin Shui Wai | T.S.W.T.L. 24 | 98.5% | 32,794 |
| A site at Aberdeen | A.I.L. 354 | 100.0% | 2,006 |
| A site at Fung Yuen, Tai Po | Various lots in D.D. 11 | 100.0% | 187,471 |
| A site at Yuen Long | Lot 1457 R.P. in D.D. 123 Y.L. | 60.0% | 799,977 |
| A site at North District | Various lots | 100.0% | 162,704 |
| Various sites at Yuen Long | Various lots | 100.0% | 148,477 |
| Various sites at Tai Po | Various lots | 100.0% | 20,921 |
| A site at Kam Sheung Road, Kam Tin | Various lots | 100.0% | 47,573 |
| The Mainland | | | |
| Oriental Plaza, Beijing | - | 33.4% | 94,624 |
| The Center, Xuhui, Shanghai | _ | 50.0% | 17,111 |
| Beverly Hills, Chongqing | _ | 50.0% | 90,522 |
| Dynasty Garden, Baoan, Shenzhen | - | 50.0% | 79,767 |
| Regency Park, Pudong, Shanghai | - | 50.0% | 388,092 |
| Laguna Verona, Dongguan | - | 47.3% | 86,499 |
| | | | 107,146 |
| | | | 2,431,587 |
| Cape Coral, Panyu, Guangzhou | - | 50.0% | 429,315 |
| Horizon Cove, Zhuhai | - | 50.0% | 269,541 |
| Cubai Shanghai | | E0.0% | 50 729 |
| Gubei, Shanghai Huangsha MTR Station, Guangzhou | | 50.0% 50.0% | 50,728 71,281 |
| Xuedarenzhuang Village, Beijing | - | 100.0% | 741,822 |
| Overseas | | | |
| Costa del Sol, Bayshore Road, Singapore | _ | 76.0% | 39,702 |
| Cairnhill Crest, Singapore | - | 50.0% | 14,598 |
| One Raffles Quay, Singapore | - | 33.3% | 15,600 |
| Chelsea Harbour Phase 2, London, UK | - | 22.5% | 8,903 |
| Lots Road, London, UK | - | 22.5% | 26,790 |
| | | | 20,770 |

| Approx. Floor Area Attributable to the Group (sq. m.) | Existing Land Use | Stage of Completion | Estimated Date of Completion |
|--|---------------------------------------|------------------------------------|-----------------------------------|
| (041111) | | | |
| (7.200 | | | |
| 44,703 | Residential | Interior finishing | January, 2004 |
| 72,480 | Residential | Interior finishing | February, 2004 |
| 26,849 | Residential | Interior finishing | May, 2004 |
| 11,594 | Residential | Superstructure in progress | July, 2004 |
| 24,154 | Residential/Commercial | Interior finishing | June, 2004 |
| 23,350 | Residential | Interior finishing | August, 2004 |
| 8,568 | Hotel | Planning | June, 2007 |
| 39,918 | Residential/Commercial | Superstructure in progress | September, 2004 |
| 32,215 | Residential | Superstructure in progress | March, 2005 |
| 119,280 | Hotel | Superstructure in progress | August, 2005 |
| 107,444 | Hotel | Superstructure in progress | September, 2005 |
| 47,300 | Residential | Foundation work | December, 2005 |
| 74,340 | Serviced Apartment/Hotel/Commercial | Foundation work | December, 2005 |
| 8,209 | Residential | Site formation | December, 2005 |
| 11,513 | Commercial/Hotel | Demolition work | June, 2006 |
| 95,984 | Residential/Commercial | Foundation work | February, 2006 |
| 69,698 | Residential | Foundation work | February, 2008 |
| - | Industrial | Planning | - |
| - | Agricultural land | Planning | - |
| - | Agricultural land | Planning | - |
| - | Agricultural land | Planning | - |
| - | Agricultural land | Planning | - |
| - | Agricultural land | Planning | - |
| - | Agricultural land | Planning | - |
| | | | NA 1 0007 |
| 15,687 | Serviced Apartment | Interior finishing | March, 2004 |
| 43,603 | Commercial | Superstructure in progress | March, 2004 |
| 20,798 | Residential | Superstructure in progress | August, 2004 |
| 27,177 | Residential | Superstructure in progress | March, 2004 |
| 30,071 | Residential | Foundation work | September, 2004 |
| 16,637 | Residential | Foundation work | September, 2004 |
| 54,298 | Residential | Foundation work | December, 2004 |
| 10,970 | Residential | Superstructure in progress | June, 2004 |
| 14,672 | Residential/Commercial Residential | Foundation work | December, 2004 |
| 437,311 | Residential/Commercial | Planning | - |
| 61,179 | | Interior finishing | June, 2004 |
| 40,434 | Residential Residential | Foundation work Foundation work | December, 2004 |
| 16,240 | Residential | Foundation work | September, 2005 |
| 111,312 41,901 | Residential | Foundation work | September, 2007 December, 2004 |
| 92,870 | Residential | Planning | June, 2007 |
| 78,269 | Residential/Commercial | Planning | December, 2005 |
| 165,780 | Residential/Commercial | Foundation work | December, 2005 |
| 445,093 | Residential | Site formation | December, 2003 |
| 445,075 | | Site formation | December, 2007 |
| 34,628 | Residential | Interior finishing | August, 2004 |
| 20,438 | Residential | Superstructure in progress | December, 2004 |
| 49,511 | Commercial | Foundation work | April, 2004 |
| 2,466 | Residential | Planning | September, 2006 |
| 14,711 | Residential/Commercial | Planning | - |
| | | · taining | |

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SCHEDULE OF MAJOR PROPERTIES (continued)

B. PROPERTIES FOR INVESTMENT/OWN USE

| Location | Lot Number | Group's Interest |
|---|--------------|---------------------|
| Hong Kong | | |
| The Center (Portion), Central | - | 100.0% |
| Centre De Laguna, Kwun Tong | - | 100.0% |
| United Centre (Portion), Admiralty | - | 100.0% |
| Kingswood Ginza, Tin Shui Wai | T.S.W.T.L. 4 | 98.5% |
| Harbour Plaza Resort City, Tin Shui Wai | T.S.W.T.L. 4 | 98.5% |
| MLC Millennia Plaza, North Point | I.L. 8885 | 60.9% |
| Harbour Plaza North Point | I.L. 8885 | 60.9% |
| Horizon Suite Hotel at Tolo Harbour, Ma On Shan | S.T.T.L. 461 | 51.0% |
| The Metropolis Tower, Hung Hom | - | 50.0% |
| Harbour Plaza Metropolis, Hung Hom | - | 50.0% |
| City One Shatin (Portion), Sha Tin | - | 50.0% |
| Waldorf Garden (Portion), Tuen Mun | - | 50.0% |
| Victoria Mall, Tsim Sha Tsui | - | 42.5% |
| A commercial/hotel development at Tsing Yi | - | 30.0% |
| Modern Warehouse, Kwun Tong | K.T.I.L. 62 | 100.0% |
| Prosperity Center (Portion), Kwun Tong | - | 100.0% |
| 8 Tung Yuen Street, Yau Tong | Y.T.M.L. 69 | 100.0% |
| The Mainland | | |
| Sheraton Shenyang Lido Hotel, Shenyang | - | 99.0% |
| Sheraton Chengdu Lido Hotel, Chengdu | - | 70.0% |
| Harbour Plaza, Chongqing | - | 50.0% |
| Metropolitan Plaza, Chongqing | - | 50.0% |
| Oriental Plaza, Beijing | - | 33.4% |
| Westgate Mall, Shanghai | - | 30.0% |
| Seasons Villas, Pudong, Shanghai | - | 50.0% |
| • • | | |

C. PROPERTIES IN WHICH THE GROUP HAS A DEVELOPMENT INTEREST

| Location | Lot Number | Approx. Site Area (sq. m.) |
|--|--------------------------------|----------------------------------|
| Hong Kong Caribbean Coast, Tung Chung | T.C.T.L. 5 | 67,901 |
| Banyan Garden, Cheung Sha Wan Tiu Keng Leng Station Development | N.K.I.L. 6320 T.K.O.T.L. 73 | 19,473 32,334 |

Notes to Schedule of Major Properties:

- 1. Properties which are insignificant, including overseas properties, agricultural land and completed properties for sales, are not included.
- 2. Properties owned by listed associates are not included.
- 3. For properties in which the Group has a development interest, other parties provide the land whilst the Group finances the construction costs and occasionally also the land costs, and is entitled to a share of the sales proceeds/properties after completion or a share of the development profits in accordance with the terms and conditions of the joint development agreements.

| Approx. Site Area (sq. m.) | Approx. Floor Area Attributable to the Group (sq. m.) | Existing Use | Lease Term |
|----------------------------------|--|-------------------------------------|-------------------|
| | | | |
| _ | 112,728 | Commercial | Medium Term Lease |
| _ | 3.995 | Commercial | Medium Term Lease |
| _ | 3,509 | Commercial | Long Lease |
| _ | 45,795 | Commercial | Medium Term Lease |
| _ | 60,591 | Hotel | Medium Term Lease |
| _ | 12,332 | Commercial | Medium Term Lease |
| _ | 19,410 | Hotel | Medium Term Lease |
| 8,000 | 28,560 | Hotel | Medium Term Lease |
| _ | 11,733 | Commercial | Medium Term Lease |
| _ | 21,429 | Hotel | Medium Term Lease |
| _ | 19,253 | Commercial | Medium Term Lease |
| _ | 3.755 | Commercial | Medium Term Lease |
| _ | 6,685 | Commercial | Medium Term Lease |
| _ | 13,573 | Commercial/Hotel | Medium Term Lease |
| 1,858 | 22,296 | Industrial/Office | Medium Term Lease |
| _ | 16,688 | Industrial/Office | Medium Term Lease |
| 2,108 | 7,170 | Godown | Medium Term Lease |
| | | | |
| 14,449 | 81,180 | Hotel | Medium Term Lease |
| 4,615 | 39,174 | Hotel | Medium Term Lease |
| - | 22,425 | Hotel | Medium Term Lease |
| - | 70,212 | Commercial | Medium Term Lease |
| - | 172,228 | Commercial/Hotel/Serviced Apartment | Medium Term Lease |
| - | 30,640 | Commercial | Medium Term Lease |
| - | 58,190 | Residential | Medium Term Lease |

| Approx. Floor Area of the Development (sq. m.) | Existing Land Use | Stage of Completion | Estimated Date of Completion |
|--|--|--|---|
| 96,795 122,252 61,338 10,500 90,097 123,427 | Residential/Commercial Residential Residential Residential/Commercial Residential/Commercial | Superstructure in progress Superstructure in progress Foundation work Foundation work Superstructure in progress Planning | September, 2004 May, 2005 March, 2006 September, 2006 April, 2004 February, 2006 |

SCHEDULE OF MAJOR PROPERTIES

CONSOLIDATED PROFIT AND LOSS ACCOUNT

| | | 2003 | 2002 |
|--|------|------------|--------------------------|
| | Note | \$ Million | (Restated) \$ Million |
| | Note | | |
| Group turnover | | 8,467 | 2,445 |
| Share of property sales of jointly controlled entities | | 5,869 | 6,677 |
| Turnover | (2) | 14,336 | 9,122 |
| Group turnover | | 8,467 | 2,445 |
| Investment and other income | | 2,164 | 1,254 |
| Operating costs | | | |
| Property and related costs | | (6,382) | (993) |
| Salaries and related expenses | | (620) | (698) |
| Interest expenses | | (517) | (650) |
| Other expenses | | (284) | (311) |
| | | (7,803) | (2,652) |
| Share of results of jointly controlled entities | | 1,020 | 606 |
| Revaluation deficit of investment properties | | (784) | (825) |
| Profit on spin-off of subsidiaries | | - | 1,001 |
| Operating profit | | 3,064 | 1,829 |
| Share of results of associates | | 5,916 | 8,205 |
| Profit before taxation | (3) | 8,980 | 10,034 |
| Taxation | (4) | 837 | (1,309) |
| Profit after taxation | | 9,817 | 8,725 |
| Minority interests | | (2) | 57 |
| Profit attributable to shareholders | (5) | 9,815 | 8,782 |
| Dividends | | | |
| Interim dividend paid at \$0.38 | | 880 | 880 |
| (2002 – \$0.38) per share | | | 000 |
| Final dividend proposed at \$1.30 | | 3,011 | 2,826 |
| (2002 – \$1.22) per share | | | |
| | | 3,891 | 3,706 |
| Earnings per share | (6) | \$4.24 | \$3.79 |

CONSOLIDATED BALANCE SHEET

| | | 2003 | 2002 |
|---------------------------------------|-------|------------|--------------------------|
| | Note | \$ Million | (Restated) \$ Million |
| Non-current assets | | | |
| Fixed assets | (7) | 17,217 | 19,016 |
| Associates | (9) | 127,241 | 123,780 |
| Jointly controlled entities | (10) | 22,576 | 25,857 |
| Investments in securities | (11) | 7,231 | 4,960 |
| Long term loans | | 929 | 542 |
| Deferred tax assets | (16) | - | 44 |
| | | 175,194 | 174,199 |
| | | | |
| Investments in securities | (11) | 3,659 | 900 |
| Stock of properties | (12) | 13,891 | 20,177 |
| Debtors, deposits and prepayments | (13) | 2,060 | 1,428 |
| Bank balances and deposits | | 5,182 | 2,156 |
| | | 24,792 | 24,661 |
| Current liabilities | | | |
| Bank and other loans | (14) | 1,585 | 2,618 |
| Creditors and accruals | (15) | 2,210 | 3,159 |
| Provision for taxation | | 562 | 525 |
| Net current assets | | 20,435 | 18,359 |
| Total assets less current liabilities | | 195,629 | 192,558 |
| Non-current liabilities | | | |
| Bank and other loans | (14) | 16,357 | 19,255 |
| Deferred tax liabilities | (16) | 319 | 272 |
| | | 16,676 | 19,527 |
| Minority interests | | 4,110 | 4,483 |
| Total net assets | | 174,843 | 168,548 |
| Representing: | | | |
| Share capital | (17) | 1,158 | 1,158 |
| Share premium | (17) | 9,331 | 9,331 |
| Reserves | (18) | 2,291 | 2,105 |
| Retained profits | (10) | 159,052 | 153,128 |
| Proposed final dividend | \.·// | 3,011 | 2,826 |
| Total shareholders' funds | | 174,843 | 168,548 |

Directors Li Ka-shing Ip Tak Chuen, Edmond

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BALANCE SHEET

| | Note | 2003 \$ Million | 2002 \$ Million |
|-----------------------------------|------|--------------------|--------------------|
| Non-current assets | | | |
| Fixed assets | (7) | 27 | 47 |
| Subsidiaries | (8) | 27,280 | 24,785 |
| Associates | (9) | 397 | 553 |
| Jointly controlled entities | (10) | 137 | 1,406 |
| Investments in securities | (11) | 14 | 14 |
| Long term loans | | 20 | 22 |
| | | 27,875 | 26,827 |
| Current assets | | | |
| Stock of properties | (12) | 3 | 3 |
| Debtors, deposits and prepayments | (13) | 30 | 64 |
| Dividend receivable | | 500 | 1,600 |
| Bank balances and deposits | | 653 | 226 |
| | | 1,186 | 1,893 |
| Current liabilities | | | |
| Creditors and accruals | (15) | 115 | 135 |
| Net current assets | | 1,071 | 1,758 |
| Total net assets | | 28,946 | 28,585 |
| Representing: | | | |
| Share capital | (17) | 1,158 | 1,158 |
| Share premium | | 9,331 | 9,331 |
| Reserves | (18) | 616 | 616 |
| Retained profits | (19) | 14,830 | 14,654 |
| Proposed final dividend | | 3,011 | 2,826 |
| Total shareholders' funds | | 28,946 | 28,585 |

Directors Li Ka-shing Ip Tak Chuen, Edmond

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

| | 2003 | 2002 |
|---|------------|--------------------------|
| | \$ Million | (Restated) \$ Million |
| Total shareholders' funds at 1st January, as previously reported | 171,012 | 165,375 |
| Prior year adjustments (note 1 (k)) | | |
| Retained profits | (2,039) | (1,945) |
| Reserves | (425) | (305) |
| Total shareholders' funds at 1st January, as restated | 168,548 | 163,125 |
| Net profit for the year | 9,815 | 8,782 |
| Items recognised in reserves (note 18) | | |
| Exchange gains on translation of financial statements of subsidiaries, jointly controlled entities and associates | 47 | 17 |
| Surplus on revaluation of investment properties dealt with in reserves | 139 | 330 |
| | 186 | 347 |
| Dividends paid | (3,706) | (3,706) |
| Total shareholders' funds at 31st December | 174,843 | 168,548 |



CONSOLIDATED CASH FLOW STATEMENT

| | | 2003 | 2002 |
|--|------|------------|--------------------------|
| | Note | \$ Million | (Restated) \$ Million |
| Operating activities | | | |
| Cash generated from operations | (a) | 5,357 | 2,124 |
| Advance to jointly controlled entities | | (1,509) | (1,621 |
| Dividend/repayment from jointly controlled entities | | 4,803 | 4,134 |
| Dividend from associates | | 3,687 | 3,795 |
| Dividend from investments in securities | | 64 | 55 |
| Interest received | | 299 | 393 |
| Advance of long term loans | | (395) | (63 |
| Dividend paid to shareholders | | (3,706) | (3,706 |
| Dividend paid to minorities | | (98) | (12 |
| Profits tax paid | | (32) | (64 |
| Net cash from operating activities | | 8,470 | 5,035 |
| Investing activities | | | |
| Spin-off of subsidiaries | | - | (22 |
| Increase of interest in subsidiaries | | - | (15 |
| Increase of interest in jointly controlled entities | | - | (328 |
| Restructure of interests in jointly controlled entities and associates | | - | 210 |
| Advance to jointly controlled entities | | (57) | (119 |
| Repayment from/(advance to) associates | | 133 | (126 |
| Purchase of long term investments | | (3,110) | (625 |
| Disposal/redemption of long term investments | | 1,563 | 242 |
| Addition of fixed assets | | (630) | (654 |
| Disposal of fixed assets | | 1,514 | 4 |
| Net cash used in investing activities | | (587) | (1,433 |
| Financing activities | | | |
| Borrowing of bank and other loans | | 2,881 | 5,581 |
| Repayment of bank and other loans | | (6,812) | (8,089 |
| Increase/(decrease) in funding from minorities | | (218) | 407 |
| Interest paid | | (708) | (920 |
| Net cash used in financing activities | | (4,857) | (3,021 |
| Net increase in cash and cash equivalents | | 3,026 | 581 |
| Cash and cash equivalents at 1st January | | 2,156 | 1,575 |
| Cash and cash equivalents at 31st December | (b) | 5,182 | 2,156 |

Notes:

(a) Cash generated from operations

| | 2003 \$ Million | 2002 \$ Million |
|---|--------------------|--------------------|
| Profit before taxation | 8,980 | 10,034 |
| Interest income | (331) | (404) |
| Interest expenses | 517 | 650 |
| Dividend income from investments in securities | (62) | (64) |
| Share of results of jointly controlled entities | (1,020) | (606) |
| Share of results of associates | (5,916) | (8,205) |
| Profit on spin-off of subsidiaries | - | (1,001) |
| Revaluation deficit of investment properties | 784 | 825 |
| Profit on disposal of investment properties | (182) | - |
| Gain on long term investments | (589) | (91) |
| Depreciation | 116 | 104 |
| Increase in investments in securities | (2,565) | (274) |
| (Increase)/decrease in stock of properties | 3,898 | (2,739) |
| Increase in customers' deposits received | 3,198 | 2,679 |
| Increase in debtors, deposits and prepayments | (664) | (31) |
| Increase/(decrease) in creditors and accruals | (796) | 1,236 |
| Exchange difference and other items | (11) | 11 |
| | 5,357 | 2,124 |

(b) Cash and cash equivalents

| | 2003 \$ Million | 2002 \$ Million |
|----------------------------|--------------------|--------------------|
| Bank balances and deposits | 5,182 | 2,156 |

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NOTES TO FINANCIAL STATEMENTS

1. PRINCIPAL ACCOUNTING POLICIES

(a) Basis of preparation

The financial statements are prepared under the historical cost convention, as modified for the revaluation of certain properties and investments in securities, and comply with the Statements of Standard Accounting Practice ("SSAP") in Hong Kong.

In order to comply with SSAP12 (revised) "Income Taxes" which became effective from 1st January, 2003 in Hong Kong, the Group's accounting policy for deferred tax was changed and the effects of such change are set out in note 1 (k).

(b) Consolidation

The consolidated financial statements of the Group include the financial statements of the Company and of all its direct and indirect subsidiaries made up to 31st December, and also incorporate the Group's interests in jointly controlled entities and associates on the basis set out in note (1)(d) and note (1)(e) respectively.

Results of subsidiaries, jointly controlled entities and associates acquired or disposed of during the year are included as from their effective dates of acquisition to the end of the year or up to the dates of disposal as the case may be. Goodwill on acquisition of subsidiaries is carried at cost and amortised over its estimated useful life.

(c) Subsidiaries

A subsidiary is a company in which more than 50% of its issued voting capital is held long term by the Group. Investments in subsidiaries are carried at cost less provision for diminution in value where appropriate.

(d) Jointly controlled entities

A jointly controlled entity is an entity in which the Group has a long term equity interest and of which its financial and operating policies are under contractual arrangements jointly controlled by the Group and other parties.

Investments in jointly controlled entities are carried in the balance sheet at cost plus the Group's share of their aggregate post-acquisition results and reserves less dividends received and provision for diminution in value. When the investment cost in a jointly controlled entity, less any provision for diminution in value where appropriate, is not expected to be fully recoverable in accordance with the contract terms upon dissolution of the jointly controlled entity at the expiry of the contractual arrangement, the expected shortfall is amortised on a straight line basis over the remaining contractual period.

Results of jointly controlled entities are incorporated in the financial statements to the extent of the Group's share of the post-acquisition profits less losses calculated from their financial statements made up to 31st December.

(e) Associates

An associate is a company, not being a subsidiary or jointly controlled entity, in which the Group has a long term equity interest of not less than 20% and the Group exercises significant influence over its management.

Investments in associates are carried in the balance sheet at cost plus the Group's share of their aggregate postacquisition results and reserves less dividends received and provision for diminution in value. Goodwill on acquisition of associates is carried at cost and amortised over its estimated useful life.

Results of associates are incorporated in the financial statements to the extent of the Group's share of the postacquisition profits less losses calculated from their financial statements made up to 31st December, after adjusting, where practicable, for inconsistency with the Group's accounting policies.

(f) Investments in securities

Investments in securities intended to be held on a continuing basis, which are not investments in subsidiaries, jointly controlled entities or associates, are classified as investment securities and are carried at cost less provision for diminution in value where appropriate. Results of these investments are included in the profit and loss account only to the extent of dividends and interests received and receivable.

Other investments are stated at fair value in the balance sheet. Changes in fair value are dealt with in the profit and loss account.

(g) Fixed assets

Fixed assets, other than investment properties and hotel and serviced suite properties, are stated at cost less depreciation and provision for diminution in value where appropriate.

Investment properties, which are held for rental, are stated at their open market values at the year end date. Annual valuations are undertaken by independent professional valuers. Increases in valuations are credited to investment property revaluation reserve whereas decreases in valuations are firstly set off against revaluation reserve and thereafter charged to the profit and loss account. When revalued investment properties are sold, the relevant revaluation surplus or deficit is transferred to the profit and loss account.

Hotel and serviced suite properties, which are held for operation, are stated at cost less provision for diminution in value where appropriate. Hotel and serviced suite properties are maintained in good condition and no depreciation is provided based on their high residual values if the unexpired lease terms are over 20 years. Costs incurred to maintain their continual good condition are charged to the profit and loss account in the year in which they are incurred.

No depreciation is provided on investment properties or hotel and serviced suite properties with an unexpired lease term of over 20 years. When the unexpired lease term is 20 years or less, depreciation is provided on the then carrying value over the remaining term of the lease.

Leasehold land is amortised over the remaining term of the lease on a straight-line basis. Buildings on the leasehold land are depreciated at annual rates of 2% to 4% on the cost of the respective building. Other fixed assets are depreciated on a straight-line basis at annual rates of 5% to $33^{1}/_{3}$ % based on their respective estimated useful lives.

(h) Stock of properties

Stock of properties are stated at the lower of cost and net realisable value. Net realisable value is determined by reference to sale proceeds received after the balance sheet date less selling expenses, or by management estimates based on prevailing market condition.

Costs of properties include acquisition costs, development expenditure, interest and other direct costs attributable to such properties. The carrying values of properties held by subsidiaries are adjusted in the consolidated financial statements to reflect the Group's actual acquisition costs where appropriate.

(i) Revenue recognition

When properties under development are sold, income is recognised when the property is completed and the relevant occupation permit is issued by the Authorities. Payments received from the purchasers prior to this stage are recorded as customers' deposits received and are deducted from the value of stock of properties.

Rental income is recognised on a straight-line basis over the terms of the respective leases. Income from property and project management is recognised when the services are rendered. Revenue from hotel and serviced suite operation is recognised upon provision of the services. Interest income is recognised on a time proportion basis that takes into account the effective yield on the asset; and dividend income is recognised when the right to receive payment is certain.

(j) Foreign exchange

Monetary assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the rates of exchange ruling at that date. Transactions during the year are converted at the rates of exchange ruling at the dates of transactions. Exchange differences are included in the profit and loss account.

For financial statements of subsidiaries, jointly controlled entities and associates denominated in foreign currencies, balance sheet items are translated at the year end rates of exchange and results for the year are translated at the average rates of exchange during the year. Exchange differences are dealt with in the reserves.

(k) Taxation

Hong Kong profits tax is provided for at the prevailing rate on the estimated assessable profits less available tax relief for losses brought forward of each individual company comprising the Group. Overseas taxation is provided for at the applicable local rates on the estimated assessable profits of the individual company concerned.

In prior years, tax deferred or accelerated by the effect of timing difference, between income and expenditure recognised in the accounts and for tax purposes, was provided using the liability method to the extent that it is probable that a liability or an asset will crystallise.

In order to comply with SSAP12 (revised) "Income Taxes" which became effective from 1st January, 2003 in Hong Kong, the Group's accounting policy for deferred tax was changed. Deferred tax liabilities are provided in full, using the current applicable rates, on all temporary differences between the carrying amounts of assets and liabilities in the balance sheet and their tax bases, and deferred tax assets are recognised, using the current applicable rates, to the extent that it is probable that future taxable profits will be available against which the deductible temporary differences and unused tax losses can be utilised.

(k) Taxation (continued)

The change of accounting policy mentioned above has been applied retrospectively. As a result and incorporating the Group's share of Hutchison Whampoa Limited's adjustments due to adoption of SSAP12 (revised), the profit attributable to shareholders was increased by \$2,076 million for the year ended 31st December, 2003 and was decreased by \$94 million for the year ended 31st December, 2002; retained profits and reserves at 1st January, 2003 were reduced by \$2,039 million and \$425 million respectively; and retained profits and reserves at 1st January, 2002 were reduced by \$1,945 million and \$305 million respectively. Certain comparative figures have been restated accordingly.

(l) Borrowing costs

Borrowing costs are charged to the profit and loss account in the year in which they are incurred, except to the extent that they are capitalised as being directly attributable to the acquisition and development of properties which necessarily take a substantial period of time to complete.

2. TURNOVER AND CONTRIBUTION

The principal activities of the Group are property development and investment, hotel and serviced suite operation, property and project management and investment in securities.

Turnover of Group activities comprises proceeds from property sales, gross rental income, revenue from hotel and serviced suite operation and income from property and project management. In addition, the Group also accounts for its proportionate share of proceeds from property sales of jointly controlled entities as turnover. Turnover of jointly controlled entities (save for proceeds from property sales shared by the Group) and turnover of listed and unlisted associates are not included.

Turnover of the Group by operating activities for the year are as follows:

| | 2003 \$ Million | 2002 \$ Million |
|--|--------------------|--------------------|
| Property sales | 7,102 | 961 |
| Property rental | 695 | 806 |
| Hotels and serviced suites | 452 | 391 |
| Property and project management | 218 | 287 |
| Group turnover | 8,467 | 2,445 |
| Share of property sales of jointly controlled entities | 5,869 | 6,677 |
| Turnover | 14,336 | 9,122 |

During the year, the Group's overseas operations (including property sales of jointly controlled entities) were mainly in the Mainland, Singapore and the United Kingdom which accounted for approximately 16%, 11% and 6% of the turnover respectively.

2. TURNOVER AND CONTRIBUTION (continued)

Profit contribution by operating activities for the year are as follows:

| | Compa subsic | iny and diaries | Jointly co entitie unlisted a | es and | Tot | al |
|---|------------------------|------------------------|-------------------------------------|---|--|------------------------|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million |
| Property sales Property rental Hotels and serviced suites Property and project management | 895 549 62 72 | 209 618 49 81 | 765 290 21 2 | 426 198 3 (1) | 1,660 839 83 74 | 635 816 52 80 |
| | 1,578 | 957 | 1,078 | 626 | 2,656 | 1,583 |
| Investment and finance Interest expenses Revaluation deficit of investment properties Profit on spin-off of subsidiaries Others Taxation (excluding share of taxation of listed associates) Minority interests | | | | 1,704 (517) (784) – 109 (535) (2) | 895 (650) (825) 1,001 (151) (286) 57 | |
| Share of net results of listed associates Hutchison Whampoa Limited CK Life Sciences Int'l., (Holdings) Inc. | | | 2,631 7,184 - | 1,624 7,175 (17) | | |
| Profit attributable to shareholders | | | | | 9,815 | 8,782 |



3. PROFIT BEFORE TAXATION

| | 2003 \$ Million | 2002 \$ Million |
|--|--------------------|--------------------|
| Profit before taxation is arrived at after charging: | | |
| Interest expenses | | |
| Bank loans and other loans repayable within 5 years | 653 | 875 |
| Other loans not repayable within 5 years | 40 | 25 |
| | 693 | 900 |
| Less: Interest capitalised (see note (a)) | (176) | (250) |
| | 517 | 650 |
| Directors' emoluments (see note (b)) | | |
| Salaries, allowances and benefits in kind | 88 | 86 |
| Pension scheme contribution | 9 | 9 |
| Discretionary bonus | 26 | 37 |
| | 123 | 132 |
| Less: Amount paid back | (17) | (13) |
| | 106 | 119 |
| Auditors' remuneration | 5 | 5 |
| Costs of properties sold | 5,831 | 767 |
| Depreciation | 116 | 104 |
| Impairment losses | | |
| Investment securities | 70 | 34 |
| Jointly controlled entities | 273 | - |
| Operating lease charges – properties Revaluation deficit of investment properties | 27 784 | 51 825 |
| | 704 | 023 |
| and after crediting: Net rental income | 614 | 728 |
| Interest income from banks | 32 | 33 |
| Income from listed investments | 52 | 55 |
| Dividend from investments in securities | 51 | 45 |
| Interest from investments in securities | 105 | 92 |
| Income from unlisted investments | | |
| Dividend from investments in securities | 11 | 19 |
| Interest from jointly controlled entities | 119 | 239 |
| Interest from investments in securities | 47 | 6 |
| Net realised and unrealised holding gains on other investments | 1,584 | 78 |
| Profit on disposal of investment properties | 182 | - |

3. **PROFIT BEFORE TAXATION (continued)**

Notes:

- (a) Interest was capitalised to property development projects at the average annual rate of approximately 1.5% (2002 2%) during the year.
- (b) Directors' emoluments included directors' fee of \$545,000 (2002 \$545,000). Other than a director's fee of \$5,000, no other remuneration was paid to the Chairman, Mr. Li Ka-shing. The independent non-executive directors received a director's fee of \$30,000 each and for those who acted as members of the Audit Committee, an additional \$30,000 each was paid. Certain directors received directors' remuneration from associates of which \$17 million (2002 \$13 million) was paid back to the Company.

Directors' emoluments (including the five highest paid individuals in the Group) are within the following bands:

| | 2003 Number of Directors | 2002 Number of Directors |
|-----------------------------|--------------------------------|--------------------------------|
| Nil – \$1,000,000 | 11 | 11 |
| \$8,500,001 - \$9,000,000 | 1 | - |
| \$9,000,001 - \$9,500,000 | - | 1 |
| \$9,500,001 – \$10,000,000 | - | 2 |
| \$10,000,001 - \$10,500,000 | 1 | - |
| \$11,000,001 - \$11,500,000 | - | 1 |
| \$12,000,001 - \$12,500,000 | 2 | 1 |
| \$13,500,001 - \$14,000,000 | 2 | - |
| \$14,000,001 - \$14,500,000 | - | 1 |
| \$16,000,001 - \$16,500,000 | 1 | - |
| \$22,000,001 - \$22,500,000 | - | 1 |
| \$34,500,001 – \$35,000,000 | 1 | - |
| \$42,500,001 – \$43,000,000 | - | 1 |

Further details on directors' emoluments can be found in the Report of the Directors on pages 27 and 28.

4. TAXATION

| | 2003 \$ Million | 2002 \$ Million |
|-----------------------------------|--------------------|--------------------|
| Company and subsidiaries | | |
| Hong Kong profits tax | 98 | 45 |
| Overseas tax | 2 | 2 |
| Deferred tax | 118 | 57 |
| Share of taxation charge/(credit) | 218 | 104 |
| Jointly controlled entities | 319 | 173 |
| Associates | (1,374) | 1,032 |
| | (837) | 1,309 |

Hong Kong profits tax has been provided for at the rate of 17.5% (2002 – 16%) and operating profit is reconciled with taxation as follows:

| | 2003 \$ Million | 2002 \$ Million |
|--|--------------------|--------------------|
| | 536 | 293 |
| Effect of increase in Hong Kong tax rate on deferred tax liabilities | 21 | - |
| Effect of different tax rates at overseas locations | 109 | 38 |
| Effect of revaluation deficit of investment properties | 137 | 132 |
| Effect of profit on disposal of investment properties | (32) | - |
| Effect of profit on spin-off of subsidiaries | - | (160) |
| Net effect of tax losses and deductible temporary | | |
| differences utilised/not recognised | 10 | 105 |
| Net effect of non-assessable/deductible items | (246) | (114 |
| Others | 2 | (17) |
| | 537 | 277 |
| Share of taxation charge/(credit) of associates | (1,374) | 1,032 |
| | (837) | 1,309 |

5. PROFIT ATTRIBUTABLE TO SHAREHOLDERS

Profit attributable to shareholders dealt with in the profit and loss account of the Company is \$4,067 million (2002 – \$3,845 million).

6. EARNINGS PER SHARE

The calculation of earnings per share is based on profit attributable to shareholders and on 2,316,164,338 shares (2002 – 2,316,164,338 shares) in issue during the year.

7. FIXED ASSETS

| | Land and | Investment | | s and | | |
|------------------------------|-------------------------|-------------------------|-------------------------|-------------------------|----------------------|---------------------|
| | buildings in | properties in | service in | d suites outside | Other | |
| | Hong Kong \$ Million | Hong Kong \$ Million | Hong Kong \$ Million | Hong Kong \$ Million | assets \$ Million | Total \$ Million |
| Group | | | | | | |
| Cost or valuation | | | | | | |
| At 1st January, 2003 | 48 | 11,999 | 6,275 | 1,252 | 670 | 20,244 |
| Additions/transfers | 307 | (12) | 58 | 23 | 65 | 441 |
| Disposals | - | (1,327) | - | - | (33) | (1,360) |
| Deficits on revaluation | - | (784) | - | - | - | (784) |
| At 31st December, 2003 | 355 | 9,876 | 6,333 | 1,275 | 702 | 18,541 |
| Accumulated depreciation/pro | ovisions | | | | | |
| At 1st January, 2003 | - | - | 891 | - | 337 | 1,228 |
| Depreciation | - | - | - | - | 116 | 116 |
| Written back on disposals | - | - | - | - | (20) | (20) |
| At 31st December, 2003 | - | - | 891 | - | 433 | 1,324 |
| Net book value | | | | | | |
| At 31st December, 2003 | 355 | 9,876 | 5,442 | 1,275 | 269 | 17,217 |
| Net book value | | | | | | |
| At 31st December, 2002 | 48 | 11,999 | 5,384 | 1,252 | 333 | 19,016 |
| | | | | | | |

At the balance sheet date:

- (a) certain properties in Hong Kong with aggregate carrying value of \$15,296 million (2002 \$17,079 million) and certain properties outside Hong Kong with aggregate carrying value of \$1,275 million (2002 \$1,252 million) were held under medium term leases, all other properties were held under long leases; and
- (b) certain hotel properties with aggregate carrying value of \$1,248 million (2002 \$852 million) were pledged to secure bank loan facilities of subsidiaries.

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7. FIXED ASSETS (continued)

| | Other assets \$ Million |
|---------------------------------------|----------------------------|
| Company | |
| Cost | |
| At 1st January, 2003 | 176 |
| Additions | 4 |
| Disposals | (1) |
| At 31st December, 2003 | 179 |
| Accumulated depreciation | |
| At 1st January, 2003 | 129 |
| Depreciation | 24 |
| Written back on disposals | (1) |
| At 31st December, 2003 | 152 |
| Net book value at 31st December, 2003 | 27 |
| Net book value at 31st December, 2002 | 47 |

Analysis of cost and valuation of the Group's fixed assets are as follows:

| | Land and buildings in Hong Kong \$ Million | Investment properties in Hong Kong \$ Million | | s and d suites outside Hong Kong \$ Million | Other assets \$ Million | Total \$ Million |
|---|--|---|------------|---|-------------------------------|---------------------|
| At 31st December, 2003 – at valuation – at cost | - 355 | 9,876 - | - 6,333 | - 1,275 | _ 702 | 9,876 8,665 |
| | 355 | 9,876 | 6,333 | 1,275 | 702 | 18,541 |
| At 31st December, 2002 | | | | | | |
| – at valuation | - | 11,999 | - | - | - | 11,999 |
| – at cost | 48 | - | 6,275 | 1,252 | 670 | 8,245 |
| | 48 | 11,999 | 6,275 | 1,252 | 670 | 20,244 |

Investment properties have been revalued at 31st December, 2003 by DTZ Debenham Tie Leung, professional valuers, on an open market value basis. Gross rental income derived from investment properties during the year amounted to \$522 million (2002 – \$616 million).

8. SUBSIDIARIES

| | Com | Company | | |
|--|----------------------------|----------------------------|--|--|
| | 2003 \$ Million | 2002 \$ Million | | |
| Unlisted investments in subsidiaries Amounts due from subsidiaries Amounts due to subsidiaries | 2,078 28,398 (3,196) | 2,267 28,825 (6,307) | | |
| | 27,280 | 24,785 | | |

Particulars regarding the principal subsidiaries are set out in Appendix I.

9. ASSOCIATES

| | Group | | Company | |
|--|-------------------------|------------------------|--------------------|--------------------|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million |
| Listed investments in associates Unlisted investments in associates | 126,391 589 | 122,893 487 | - 518 | - 518 |
| Amounts due from associates Amounts due to associates | 126,980 407 (146) | 123,380 420 (20) | 518 - (121) | 518 36 (1) |
| | 127,241 | 123,780 | 397 | 553 |
| Market value of investments in associates – listed in Hong Kong | 126,861 | 107,902 | - | _ |

Particulars regarding the principal associates are set out in Appendix II.

10. JOINTLY CONTROLLED ENTITIES

| | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2003 | 2002 | 2003 | 2002 |
| | \$ Million | \$ Million | \$ Million | \$ Million |
| Unlisted investments in jointly controlled entities | 3,975 | 3,498 | 420 | 420 |
| Amounts due from jointly controlled entities | 19,148 | 22,471 | 135 | 1,004 |
| Amounts due to jointly controlled entities | (547) | (112) | (418) | (18) |
| | 22,576 | 25,857 | 137 | 1,406 |

Particulars regarding the principal jointly controlled entities are set out in Appendix III.

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11. INVESTMENTS IN SECURITIES

| INVESTMENTS IN SECORITIES | Gro | oup | Com | Company | |
|---|--------------------|--------------------|--------------------|--------------------|--|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million | |
| Investment securities | | | | | |
| Equity securities – unlisted | 96 | 196 | 14 | 14 | |
| Debt securities – unlisted | | 29 | - | - | |
| Equity securities – listed in Hong Kong | 597 | 430 | - | - | |
| Equity securities – listed overseas | 910 | 910 | - | - | |
| | 1,603 | 1,565 | 14 | 14 | |
| Other investments | | | | | |
| Equity securities – unlisted | 2,995 | 203 | - | - | |
| Debt securities – unlisted | 601 | 47 | - | - | |
| Equity securities – listed in Hong Kong | 2,271 | 1,164 | - | - | |
| Equity securities – listed overseas | 1,417 | 442 | - | - | |
| Debt securities – listed overseas | 2,003 | 2,439 | - | - | |
| | 9,287 | 4,295 | _ | - | |
| Less: Amounts classified under current assets | 3,659 | 900 | - | - | |
| | 5,628 | 3,395 | - | - | |
| Amounts classified under non-current assets | 7,231 | 4,960 | 14 | 14 | |
| Market value of investment securities | | | | | |
| – listed in Hong Kong | 1,459 | 951 | _ | | |
| – listed in Hong Kong – listed overseas | 884 | 476 | | - | |
| Market value of other investments | 504 | 470 | | | |
| – listed in Hong Kong | 2,271 | 1,164 | _ | - | |
| – listed overseas | 3,420 | 2,881 | - | - | |
| | | | | | |
| | 8,034 | 5,472 | - | - | |

12. STOCK OF PROPERTIES

| | Group | | Company | |
|------------------------------------|------------|------------|------------|------------|
| | 2003 | 2002 | 2003 | 2002 |
| | \$ Million | \$ Million | \$ Million | \$ Million |
| Properties for/under development | 12,109 | 14,927 | - | - |
| Joint development projects | 4,745 | 6,076 | - | - |
| Properties for sale | 3,320 | 2,251 | 3 | 3 |
| Less: Customers' deposits received | 20,174 | 23,254 | 3 | 3 |
| | 6,283 | 3,077 | - | - |
| | 13,891 | 20,177 | 3 | 3 |

At the balance sheet date, stock of properties amounting to \$2,187 million (2002 – \$2,270 million) were carried at net realisable value.

13. DEBTORS, DEPOSITS AND PREPAYMENTS

| | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2003 | 2002 | 2003 | 2002 |
| | \$ Million | \$ Million | \$ Million | \$ Million |
| Trade debtors | 1,254 | 313 | - | - |
| Deposits, prepayments and other debtors | 806 | 1,115 | 30 | 64 |
| | 2,060 | 1,428 | 30 | 64 |

The Group's trade debtors mainly comprise receivables for sale of properties and rental. Sales terms vary for each property project and are determined with reference to the prevailing market conditions. Sale of properties are normally completed when the sale prices are fully paid and deferred payment terms are sometimes offered to purchasers at a premium. Rentals are payable in advance by tenants.

Ageing analysis of the Group's trade debtors at the balance sheet date is as follows:

| | 2003 \$ Million | 2002 \$ Million |
|--|--------------------|--------------------|
| Current to one month Two to three months Over three months | 1,209 14 31 | 285 8 20 |
| | 1,254 | 313 |

14. BANK AND OTHER LOANS

| | Group | | Company | |
|--|--------------------|--------------------|--------------------|--------------------|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million |
| Bank loans repayable | | | | |
| within 1 year | 185 | 118 | - | - |
| after 1 year but not exceeding 2 years | 41 | 118 | - | - |
| after 2 years but not exceeding 5 years | 9,590 | 10,648 | - | - |
| after 5 years | - | 1,875 | - | - |
| Other loans repayable | | | | |
| within 1 year | 1,400 | 2,500 | - | - |
| after 1 year but not exceeding 2 years | 3,047 | 1,400 | - | - |
| after 2 years but not exceeding 5 years | 3,176 | 4,914 | - | - |
| after 5 years | 503 | 300 | - | - |
| | 17,942 | 21,873 | _ | _ |
| Less: Amounts classified under current liabilities | 1,585 | 2,618 | - | - |
| Amounts classified under non-current liabilities | 16,357 | 19,255 | - | - |

At the balance sheet date:

- (a) bank loans amounting to \$234 million (2002 \$282 million) were secured by certain assets of the Group; and
- (b) other loans included fixed rate and floating rate notes and bonds issued by wholly owned subsidiaries and guaranteed by the Company as follows:
 - (i) issued by Cheung Kong Finance Cayman Limited and listed on the Luxembourg Stock Exchange:

| HK\$ 300,000,000 | HIBOR + 0.28% due February 2004 (issued in 2001) |
|-------------------|--|
| HK\$ 300,000,000 | 5.36% due May 2004 (issued in 2001) |
| HK\$ 300,000,000 | 5.38% due June 2004 (issued in 2001) |
| HK\$ 200,000,000 | 7.88% due November 2004 (issued in 1999) |
| HK\$ 300,000,000 | 7.75% due December 2004 (issued in 1999) |
| HK\$1,000,000,000 | 7.68% due January 2005 (issued in 2000) |
| HK\$ 550,000,000 | 5.25% due April 2005 (issued in 2002) |
| HK\$1,000,000,000 | HIBOR + 0.5% due July 2005 (issued in 2000) |
| HK\$ 500,000,000 | 7.68% due July 2005 (issued in 2000) |
| HK\$ 300,000,000 | 2.83% due January 2006 (issued in 2003) |
| HK\$ 500,000,000 | 7.88% due December 2006 (issued in 1999) |
| SGD 100,000,000 | 4.55% due March 2007 (issued in 2000) |
| HK\$ 300,000,000 | 8.38% due January 2010 (issued in 2000) |
| US\$ 26,000,000 | 9% (first year)/floating rates (thereafter) due March 2013 |
| | subject to early redemption (issued in 2003) |

14. BANK AND OTHER LOANS (continued)

| (ii) | issued by C | heuna Kona | Bond Finance | e Limited in | Hong Kong: |
|------|-------------|-------------|--------------|--------------|--------------|
| () | issued by o | nearig rong | Dona i man | | riong riong. |

- AUD 20,000,000 4.75% due October 2006 (issued in 2003)
- HK\$ 900,000,000 3% (first 2 years)/4% (thereafter) due October 2008 subject to early redemption (issued in 2003)

(iii) issued by Joynote Ltd and listed on the Singapore Stock Exchange:
 HK\$ 910,000,000 HIBOR+0.38% due September 2007 (issued in 2002)

15. CREDITORS AND ACCRUALS

| | Group | | Company | |
|------------------------------|------------|------------|------------|------------|
| | 2003 | 2002 | 2003 | 2002 |
| | \$ Million | \$ Million | \$ Million | \$ Million |
| Trade creditors | 593 | 1,499 | - | - |
| Accruals and other creditors | 1,617 | 1,660 | 115 | 135 |
| | 2,210 | 3,159 | 115 | 135 |

Ageing analysis of the Group's trade creditors at the balance sheet date is as follows:

| | 200 \$ Millio | |
|--|------------------|----------------|
| Current to one month Two to three months Over three months | 57 1: | |
| | 59 | 3 1,499 |

16. DEFERRED TAX ASSETS/LIABILITIES

At the balance sheet date:

- (a) deferred tax liabilities amounting to \$319 million (2002 \$272 million) were provided on temporary differences arising from accelerated tax depreciation; and
- (b) tax losses and deductible temporary differences amounting to \$2,175 million (2002 \$2,186 million), of which \$112 million (2002 – \$104 million) expire within 5 years, were not recognised.

Deferred tax assets amounting to \$44 million were recognised last year on tax losses which were utilised during the year.

17. SHARE CAPITAL

| | 2003 No. of shares | 2002 No. of shares | 2003 \$ Million | 2002 \$ Million |
|--|-----------------------|-----------------------|--------------------|--------------------|
| Authorised: Shares of \$0.5 each | 3,800,000,000 | 3,800,000,000 | 1,900 | 1,900 |
| Issued and fully paid: Shares of \$0.5 each | 2,316,164,338 | 2,316,164,338 | 1,158 | 1,158 |

18. RESERVES

| RESERVES | Gro | up | Com | Company | |
|---|--------------------|--------------------|--------------------|--------------------|--|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million | |
| Capital reserve Balance at 1st January and 31st December | 345 | 345 | 199 | 199 | |
| Exchange translation reserve Balance at 1st January Company and subsidiaries Share of translation reserve Jointly controlled entities | 95 (6) 53 | 78 (50) 67 | 1 - - | 1 - | |
| Balance at 31st December | 142 | 95 | 1 | 1 | |
| Investment property revaluation reserve Balance at 1st January as previously reported Prior year adjustments (note 1(k)) | 2,090 (425) | 1,640 (305) | 416 - | 416 | |
| Balance at 1st January as restated Revaluation surplus Jointly controlled entities | 1,665 139 | 1,335 330 | 416 - | 416 | |
| Balance at 31st December | 1,804 | 1,665 | 416 | 416 | |
| | 2,291 | 2,105 | 616 | 616 | |

19. RETAINED PROFITS

| | Group | | Company | |
|---|------------|------------|------------|------------|
| | 2003 | 2002 | 2003 | 2002 |
| | \$ Million | \$ Million | \$ Million | \$ Million |
| Balance at 1st January as previously reported | 155,167 | 149,997 | 14,654 | 14,515 |
| Prior year adjustments (note 1(k)) | (2,039) | (1,945) | - | - |
| Balance at 1st January as restated | 153,128 | 148,052 | 14,654 | 14,515 |
| Profit for the year | 9,815 | 8,782 | 4,067 | 3,845 |
| Interim dividend paid | (880) | (880) | (880) | (880) |
| Proposed final dividend | (3,011) | (2,826) | (3,011) | (2,826) |
| Balance at 31st December | 159,052 | 153,128 | 14,830 | 14,654 |

At the balance sheet date, retained profits of the Group included \$98,849 million (2002 – \$95,245 million) retained by associates and \$1,041 million (2002 – \$381 million) retained by jointly controlled entities. The Company's reserves available for distribution to shareholders including the proposed final dividend amounted to \$17,375 million (2002 – \$17,014 million). Proposed final dividend for 2002 was approved by shareholders on 22nd May, 2003 and paid on 27th May, 2003.

20. EMPLOYEES PENSION SCHEMES

The principal employees pension schemes operated by the Group are defined contribution schemes. Contributions are made by either the employer only or both the employer and the employees at rates ranging from approximately 5% to 10% on the employees' salary.

During the year, the Group's costs incurred on employees pension schemes were \$55 million (2002 – \$58 million) and forfeited contributions in the amount of \$10 million (2002 – \$8 million) were used to reduce current year's contributions.



21. COMMITMENTS AND CONTINGENT LIABILITIES

At the balance sheet date:

- (a) the Group had capital commitments as follows:
 - (i) contracted but not provided for fixed assets – \$1,083 million (2002 – \$155 million)
 - (ii) authorised but not contracted for fixed assets – \$36 million (2002 – \$1 million)
- (b) the Group's share of capital commitments of the jointly controlled entities were as follows:
 - (i) contracted but not provided for \$578 million (2002 \$912 million)
 - (ii) authorised but not contracted for \$255 million (2002 \$199 million)
- (c) the Group's share of contingent liabilities of jointly controlled entities in respect of guaranteed return payments payable to the other party of a co-operative joint venture in the next 46 years amounted to \$4,538 million; and
- (d) the Company provided guarantees for loan financing as follows:
 - (i) bank and other loans utilised by subsidiaries \$17,676 million (2002 \$21,544 million)
 - (ii) bank loans utilised by jointly controlled entities \$1,640 million (2002 \$1,918 million)
 - and certain subsidiaries provided guarantees for bank loans utilised by jointly controlled entities and affiliated companies amounted to \$1,081 million (2002 \$1,089 million) and \$23 million (2002 \$25 million) respectively.

22. OPERATING LEASE

Analysis of future minimum lease income receivable by the Group under non-cancellable operating leases for property rental at the balance sheet date is as follows:

| | Gr | oup |
|---|--------------------|--------------------|
| | 2003 \$ Million | 2002 \$ Million |
| Future minimum lease income receivable not later than 1 year later than 1 year and not later than 5 years later than 5 years | 433 385 12 | 602 673 21 |
| | 830 | 1,296 |

Analysis of future minimum lease charges payable by the Group and the Company under non-cancellable operating leases at the balance sheet date are as follows:

| | Group | | Company | |
|---|--------------------|--------------------|--------------------|--------------------|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million |
| Future minimum lease charges payable not later than 1 year later than 1 year and not later than 5 years later than 5 years | 43 28 - | 78 113 2 | 35 23 - | 63 107 - |
| | 71 | 193 | 58 | 170 |

23. RELATED PARTY TRANSACTIONS

During the year and in the ordinary course of business, the Group undertook various joint venture projects with related parties, including the Chairman, Mr. Li Ka-shing, and Hutchison Whampoa Limited, on normal commercial terms. Advances were made to/received from and guarantees were provided for these joint venture projects on a pro rata basis. Advances made/received by the Group at the balance sheet date were disclosed as amount due from/to associates and jointly controlled entities in notes (9) and (10). Guarantees provided by the Group for bank loans utilised by jointly controlled entities at the balance sheet date were disclosed in note (21).

Other than the aforementioned, there were no other significant related party transactions requiring disclosure in the financial statements.

24. SEGMENT INFORMATION

Assets and liabilities of the Group analysed by operating activities are as follows:

| | Company and subsidiaries \$ Million | Jointly controlled entities and unlisted associates \$ Million | Assets \$ Million | Liabilities \$ Million |
|------------------------------------|--|---|----------------------|---------------------------|
| At 31st December, 2003 | | | | |
| Property development | 17,407 | 11,987 | 29,394 | (1,150) |
| Property investment | 10,337 | 7,489 | 17,826 | (191) |
| Hotels and serviced suites | 7,027 | 3,065 | 10,092 | (241) |
| Property and project management | 186 | 26 | 212 | (53) |
| Total segment assets/(liabilities) | | | 57,524 | (1,635) |
| Investments in listed associates | | | 126,391 | - |
| Cash and investments in securities | | | 14,122 | - |
| Bank and other loans | | | - | (17,942) |
| Other assets/(liabilities) | | | 1,949 | (1,456) |
| Total assets/(liabilities) | | | 199,986 | (21,033) |
| At 31st December, 2002 | | | | |
| Property development | 21,989 | 14,755 | 36,744 | (2,033) |
| Property investment | 12,178 | 7,698 | 19,876 | (241) |
| Hotels and serviced suites | 7,030 | 3,334 | 10,364 | (298) |
| Property and project management | 172 | 17 | 189 | (53) |
| Total segment assets/(liabilities) | | | 67,173 | (2,625) |
| Investments in listed associates | | | 122,893 | - |
| Cash and investments in securities | | | 6,401 | - |
| Bank and other loans | | | - | (21,873) |
| Others assets/(liabilities) | | | 2,393 | (1,331) |
| Total assets/(liabilities) | | | 198,860 | (25,829) |

24. SEGMENT INFORMATION (continued)

Total segment assets at the balance sheet date and capital expenditure for segment assets incurred during the year, analysed by geographical locations, are as follows:

| | Total Segm | ent Assets | Capital Expenditure | | |
|--|--|--|---------------------|---------------------|--|
| | 2003 \$ Million | 2002 \$ Million | 2003 \$ Million | 2002 \$ Million | |
| Hong Kong The Mainland Asia Europe North America | 40,493 12,053 4,219 703 56 | 51,031 11,070 4,544 468 60 | 507 50 - - | 654 93 - - | |
| | 57,524 | 67,173 | 557 | 747 | |

Depreciation and capital expenditure incurred during the year, analysed by operating activities, are as follows:

| | Depreo | ciation | Capital Expenditure | | |
|---------------------------------|------------|------------|---------------------|------------|--|
| | 2003 | 2002 | 2003 | 2002 | |
| | \$ Million | \$ Million | \$ Million | \$ Million | |
| Property investment | - | - | 380 | 197 | |
| Hotels and serviced suites | 68 | 50 | 170 | 515 | |
| Property and project management | 27 | 28 | 7 | 35 | |
| | 95 | 78 | 557 | 747 | |

25. APPROVAL OF FINANCIAL STATEMENTS

The financial statements reported in Hong Kong dollars and set out on pages 58 to 89 were approved by the board of directors on 18th March, 2004.

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PRINCIPAL SUBSIDIARIES

Appendix I

The Directors are of the opinion that a complete list of the particulars of all the subsidiaries will be of excessive length and therefore the following list contains only the particulars of the subsidiaries which materially affect the results or assets of the Group. All the companies listed below were incorporated in Hong Kong except otherwise stated.

| Name | Issued Ordinary Share Capital Nominal Value | | Effective percentage held by the Company Directly Indirectly | | Principal Activities | |
|---|---|------------|--|------|--|--|
| Bandick Limited | HK\$ | 2 | | 100 | Property investment | |
| Bermington Investment Limited | HK\$ | 2 | | 100 | Property development | |
| Biro Investment Limited | HK\$ | 10.000 | | 100 | Property development | |
| Bonder Way Investment Limited | HK\$ | 2 | | 100 | Property development | |
| Cheung Kong Bond Finance Limited (Cayman Islands) | US\$ | 1 | | 100 | Finance | |
| Cheung Kong Finance Cayman Limited (Cayman Islands) | US\$ | 1,000 | | 100 | Finance | |
| Cheung Kong Finance Company Limited | HK\$ | 2,500,000 | 100 | | Finance | |
| Cheung Kong Holdings (China) Limited | HK\$ | 2 | | 100 | Investment holding in the Mainland projects | |
| Cheung Kong Investment Company Limited | HK\$ | 20 | 100 | | Investment holding | |
| Cheung Kong Property Development Limited | HK\$ | 2 | 100 | | Project management | |
| Citybase Property Management Limited | HK\$ | 100,000 | | 100 | Property management | |
| Conestoga Limited | HK\$ | 10,000 | | 60.9 | Property investment | |
| Fantastic State Limited | HK\$ | 2 | | 100 | Property development | |
| Flying Snow Limited | HK\$ | 2 | | 100 | Property development | |
| Focus Eagle Investments Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding | |
| Gainbo Limited (British Virgin Islands) | US\$ | 1 | | 100 | Securities & fund investment | |
| Gingerbread Investments Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property development | |
| Glass Bead Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property investment | |
| Global Coin Limited | HK\$ | 2 | | 100 | Property development | |
| Goodwell Property Management Limited | HK\$ | 100,000 | | 100 | Property management | |
| Hero Star Venture Limited (British Virgin Islands) | US\$ | 1 | | 100 | Securities & fund investment | |
| iMarkets Limited | HK\$ | 30,000,000 | | 75 | Provider of electronic trading platform | |
| Japura Development Pte Ltd (Singapore) | SGD | 1,000,000 | | 76 | Property development | |
| Jingcofield Limited (British Virgin Islands) | US\$ | 1,000,000 | | 100 | Property investment | |
| Joynote Ltd (Singapore) | SGD | 2 | | 100 | Finance | |
| Match Power Investment Limited | HK\$ | 2 | | 100 | Property development | |
| Maxchief Limited | HK\$ | 2 | | 100 | Property development | |

| | Shar | Ordinary re Capital | Effective perce held by the Cor | npany | |
|---|-------|------------------------|------------------------------------|-------|------------------------------|
| Name | Nomi | nal Value | Directly Indi | ectly | Principal Activities |
| Megawin International Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property development |
| Metrofond Limited | HK\$ | 2 | | 100 | Property development |
| Million Rise Investments Limited | HK\$ | 2 | | 100 | Property development |
| Mitcham Resources Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding |
| Mutual Luck Investment Limited | HK\$ | 30,000 | | 60 | Property development |
| New Profit Resources Limited | HK\$ | 2 | | 98.47 | Property development |
| Opal Charm Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding |
| Pacific Top Development Limited | HK\$ | 2 | | 100 | Property development |
| Pako Wise Limited | HK\$ | 2 | 100 | | Property investment |
| Pearl Wisdom Limited | HK\$ | 2 | | 100 | Property development |
| Pofield Investments Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property investment |
| Potton Resources Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding |
| Prime Pro Group Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding |
| Randash Investment Limited | HK\$ | 110 | | 60.9 | Hotels & serviced suites |
| Romefield Limited (British Virgin Islands) | US\$ | 1 | | 100 | Investment holding |
| Sai Ling Realty Limited | HK\$ | 10,000 | 100 | | Property development |
| Sino China Enterprises Limited | HK\$ | 2 | | 100 | Property development |
| Super Winner Development Limited | HK\$ | 2 | | 100 | Property development |
| The Center (Holdings) Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property investment |
| Tin Shui Wai Development Limited | HK\$ | 1,000 | | 98.47 | Property investment |
| Towerich Limited | HK\$ | 2 | | 51 | Hotels & serviced suites |
| Union Ford Investments Limited | HK\$ | 2 | | 80 | Property development |
| Winchesto Finance Company Limited | HK\$1 | 5,000,000 | 100 | | Finance |
| Winrise Champion Limited (British Virgin Islands) | US\$ | 1 | | 100 | Property investment |
| Wisdom Choice Investment Limited | HK\$ | 2 | | 60 | Property development |
| Yick Ho Limited | | 6,000,000 | | 100 | Investment in hotel projects |

The principal area of operation of the above companies were in Hong Kong except the following:

| Ν | a | m | ۵ |
|---|---|---|---|
| N | d | ш | e |

Cheung Kong Finance Cayman Limited Cheung Kong Holdings (China) Limited Japura Development Pte Ltd Joynote Ltd Megawin International Limited Yick Ho Limited

Area of Operation

Europe The Mainland Singapore Singapore The Mainland The Mainland

PRINCIPAL SUBSIDIARIES

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PRINCIPAL ASSOCIATES

Appendix II

The Directors are of the opinion that a complete list of the particulars of all the associates will be of excessive length and therefore the following list contains only the particulars of the associates which materially affect the results or assets of the Group. All the companies listed below were incorporated in Hong Kong except otherwise stated.

| | of Issue Share | percentage d Ordinary e Capital ne Company | |
|--|-------------------|---|---|
| Name | Directly | Indirectly | Principal Activities |
| AMTD Financial Planning Limited | | 30.4 | Financial planning |
| CEF Holdings Limited | 50 | | Investment holding & loan financing |
| CK Life Sciences Int'l., (Holdings) Inc. | | 44 | Research & development, |
| (Cayman Islands) | | | commercialisation, marketing & sale o biotechnology products |
| Harbour Plaza Hotel Management (International) | | 50 | Hotel management |
| Limited (British Virgin Islands) | | | |
| Hong Kong Concord Holdings Limited | | 40 | Trading, power plant & securities investment |
| Hutchison Whampoa Limited | | 49.9 | Telecommunications, ports & related services, retail & manufacturing, property & hotels, energy, infrastructure, finance & investments |
| iBusiness Corporation Limited | | 49.6 | e-commerce and investment |
| Metro Broadcast Corporation Limited | | 50 | Radio broadcasting |

The principal area of operation of the above companies were in Hong Kong except the following:

| Name | Area of Operation |
|------------------------------------|-------------------|
| Hong Kong Concord Holdings Limited | The Mainland |

PRINCIPAL JOINTLY CONTROLLED ENTITIES

Appendix III

The Directors are of the opinion that a complete list of the particulars of all the jointly controlled entities will be of excessive length and therefore the following list contains only the particulars of the jointly controlled entities which materially affect the results or assets of the Group. All the jointly controlled entities below were incorporated in Hong Kong except otherwise stated.

| | of Owners | percentage ship Interest ne Company | |
|---|-----------|---|-----------------------------------|
| Name | Directly | Indirectly | Principal Activities |
| Albion Properties Limited (The United Kingdom) | | 45 | Property development |
| Bayswater Developments Limited (British Virgin Islands) | | 50 | Property development & investment |
| Central More Limited | | 50 | Property development |
| Chesgold Limited | | 50 | Property investment |
| Cheung Wo Hing Fung Enterprises Limited (British Virgin Islands) | | 50 | Property investment |
| Circadian Limited (The United Kingdom) | | 22.5 | Property development |
| Clayton Power Enterprises Limited | | 50 | Property development |
| Cosmos Wide International Limited | | 50 | Property development |
| Dragon Beauty International Limited | | 50 | Property development |
| Glenfield Investments Pte Ltd (Singapore) | | 50 | Property development |
| Golden Famous International Limited | | 50 | Property development |
| Hui Xian Investment Limited | | 33.4 | Investment in property project |
| Konorus Investment Limited | | 42.5 | Property development |
| Marketon Investment Limited | | 50 | Property development |
| Matrica Limited | | 30 | Property development & investment |
| Mightypattern Limited | 25 | 25 | Property investment |
| Nanyang Brothers Properties Limited | | 50 | Property development |
| One Raffles Quay Pte Ltd (Singapore) | | 33.3 | Property development |
| Super Lion Enterprises Limited | 50 | | Property development |
| Vigour Limited | | 50 | Property development & investment |

The principal area of operation of the above jointly controlled entities were in Hong Kong except the following:

Name

Albion Properties Limited Bayswater Developments Limited Chesgold Limited Cheung Wo Hing Fung Enterprises Limited Circadian Limited Glenfield Investments Pte Ltd Hui Xian Investment Limited One Raffles Quay Pte Ltd

Area of Operation

The United Kingdom The Mainland The Mainland The United Kingdom Singapore The Mainland Singapore

REPORT OF THE AUDITORS



Certified Public Accountants 26/F, Wing On Centre 111 Connaught Road Central Hong Kong 香港中環干諾道中111號 永安中心**26**樓



To the Members of Cheung Kong (Holdings) Limited

(incorporated in Hong Kong with limited liability)

We have audited the financial statements on pages 58 to 89 which have been prepared in accordance with accounting principles generally accepted in Hong Kong.

RESPECTIVE RESPONSIBILITIES OF DIRECTORS AND AUDITORS

The Companies Ordinance requires the directors to prepare financial statements which give a true and fair view. In preparing financial statements which give a true and fair view it is fundamental that appropriate accounting policies are selected and applied consistently.

It is our responsibility to form an independent opinion, based on our audit, on those financial statements and to report our opinion solely to you, as a body, in accordance with section 141 of the Companies Ordinance, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

BASIS OF OPINION

We conducted our audit in accordance with Statements of Auditing Standards issued by the Hong Kong Society of Accountants. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the circumstances of the Company and the Group, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance as to whether the financial statements are free from material misstatement. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements. We believe that our audit provides a reasonable basis for our opinion.

OPINION

In our opinion the financial statements give a true and fair view of the state of affairs of the Company and the Group as at 31st December, 2003 and of the profit and cash flows of the Group for the year then ended and have been properly prepared in accordance with the Companies Ordinance.

DELOITTE TOUCHE TOHMATSU

Certified Public Accountants Hong Kong, 18th March, 2004

EXTRACTS FROM HUTCHISON WHAMPOA LIMITED FINANCIAL STATEMENTS

The following information is extracted from the 2003 published financial statements of Hutchison Whampoa Limited, a principal associate.

Consolidated Profit and Loss Account

For the year ended 31st December, 2003

| | 2003 HK\$ Million | As restated 2002 HK\$ Million |
|---|----------------------|-------------------------------------|
| Turnover | | == |
| Company and subsidiary companies Share of associated companies and jointly controlled entities | 104,921 40,688 | 75,235 35,894 |
| | | |
| | 145,609 | 111,129 |
| Company and subsidiary companies | | |
| Turnover | 104,921 | 75,235 |
| Cost of inventories sold | 45,295 | 27,521 |
| Staff costs | 16,856 | 11,761 |
| Depreciation and amortisation | 12,619 | 5,636 |
| Other operating expenses | 30,626 | 16,126 |
| Profit on disposal of investments and provisions | 8,893 | 3,395 |
| | 8,418 | 17,586 |
| Share of profits less losses of associated companies | 8,914 | 6,337 |
| Share of profits less losses of jointly controlled entities | 2,786 | 1,872 |
| Earnings before interest expense and taxation | 20,118 | 25,795 |
| Interest and other finance costs, including share of associated | | |
| companies and jointly controlled entities | 9,568 | 7,093 |
| Profit before taxation | 10,550 | 18,702 |
| Current taxation charge | 2,758 | 2,015 |
| Deferred taxation charge (credit) | (5,250) | 318 |
| Profit after taxation | 13,042 | 16,369 |
| Minority interests | (1,336) | 2,007 |
| Profit attributable to shareholders | 14,378 | 14,362 |
| Dividends | 7,375 | 7,375 |

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EXTRACTS FROM HUTCHISON WHAMPOA LIMITED FINANCIAL STATEMENTS (continued)

Consolidated Balance Sheet

At 31st December, 2003

| | | As restated |
|---|------------------|------------------|
| | 2003 | 2002 |
| | HK\$ Million | HK\$ Million |
| ASSETS | | |
| Non-current assets | | |
| Fixed assets | 181,099 | 148,713 |
| Other non-current assets | 105,753 | 95,069 |
| Goodwill | 8,583 | 7,838 |
| Deferred tax assets | 9,338 | 2,032 |
| Associated companies | 51,132 | 45,277 |
| Interests in joint ventures | 39,051 | 35,016 |
| Liquid funds and other listed investments | 63,929 | 75,597 |
| Total non-current assets | 458,885 | 409,542 |
| Cash and cash equivalents | 111,933 | 42,852 |
| Other current assets | 52,859 | 45,755 |
| Current liabilities | 90,240 | 83,429 |
| Net current assets | 74,552 | 5,178 |
| Total assets less current liabilities | 533,437 | 414,720 |
| Non-current liabilities | | |
| Long term liabilities | 230,182 | 141,569 |
| Deferred tax liabilities | 9,032 | 8,680 |
| Pension obligations | 960 | 730 |
| Total non-current liabilities | 240,174 | 150,979 |
| Minority interests | 45,748 | 41,596 |
| Net assets | 247,515 | 222,145 |
| | | |
| CAPITAL AND RESERVES | 1.0// | 1.0// |
| Share capital Reserves | 1,066 246,449 | 1,066 221,079 |
| Shareholders' funds | 247,515 | 222,145 |



CHEUNG KONG GROUP DIVERSIFIED BUSINESS AROUND THE GLOBE

HUTCHISON WHAMPOA LIMITED

Hutchison Whampoa currently has operations in 39 countries with over 170,000 employees. Leveraging on its healthy financial position, solid business foundation, efficient and loyal management and staff, all of its existing core businesses will continue to provide substantial recurring contributions in 2004 and its new 3G operations will demonstrate their potential to create long-term shareholder value.

PORTS AND RELATED SERVICES

TELECOMMUNICATIONS

PROPERTY AND HOTELS

RETAIL AND MANUFACTURING

ENERGY, INFRASTRUCTURE, FINANCE AND INVESTMENTS











HUTCHISON WHAMPOA LIMITED



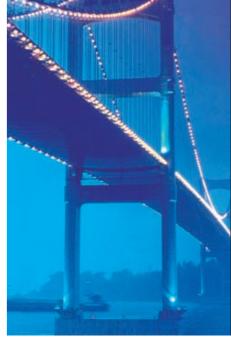














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CHEUNG KONG INFRASTRUCTURE HOLDINGS LIMITED

CKI continues to be the largest diversified infrastructure investment company listed on the Stock Exchange of Hong Kong, and has established a strong position as a significant player in the global infrastructure arena. This is attributable to the steady performance and effective management of its core businesses of Energy Infrastructure, Transportation Infrastructure and Infrastructure Related Business.

INVESTMENT IN HONGKONG ELECTRIC

INFRASTRUCTURE INVESTMENTS - ENERGY

INFRASTRUCTURE INVESTMENTS - TRANSPORTATION

INFRASTRUCTURE RELATED BUSINESS













HONGKONG ELECTRIC HOLDINGS LIMITED

Hongkong Electric remains fully committed to the provision of a world-class, reliable and cost-effective power supply to support the growth and vitality of Hong Kong. It continues to improve productivity and to re-assess all aspects of its operations in order that its customers will benefit from all possible cost savings.

GENERATION, TRANSMISSION AND DISTRIBUTION OF ELECTRICITY

INTERNATIONAL INVESTMENT IN POWER AND POWER-RELATED INDUSTRIES

ENGINEERING CONSULTANCY SERVICES







CORPORATE INFORMATION

DIRECTORS

LI Ka-shing Chairman

LI Tzar Kuoi, Victor Managing Director and Deputy Chairman George Colin MAGNUS Deputy Chairman KAM Hing Lam Deputy Managing Director CHUNG Sun Keung, Davy Executive Director IP Tak Chuen, Edmond Executive Director PAU Yee Wan, Ezra Executive Director WOO Chia Ching, Grace Executive Director CHIU Kwok Hung, Justin Executive Director LEUNG Siu Hon Independent Non-executive Director* FOK Kin-ning, Canning Non-executive Director Frank John SIXT Non-executive Director CHOW Kun Chee, Roland Independent Non-executive Director* WONG Yick-ming, Rosanna Independent Non-executive Director HUNG Siu-lin, Katherine Non-executive Director YEH Yuan Chang, Anthony Independent Non-executive Director CHOW Nin Mow, Albert Non-executive Director Simon MURRAY Independent Non-executive Director KWOK Tun-li, Stanley Independent Non-executive Director

* Members of Audit Committee

COMPANY SECRETARY

Eirene YEUNG

AUDITORS

Deloitte Touche Tohmatsu

BANKERS

The Hongkong and Shanghai Banking Corporation Limited Bank of China (Hong Kong) Limited BNP Paribas Industrial and Commercial Bank of China (Asia) Limited Sumitomo Mitsui Banking Corporation China Construction Bank Citibank, N.A. Mizuho Corporate Bank, Ltd. The Bank of Tokyo-Mitsubishi, Ltd.

SOLICITORS

Woo, Kwan, Lee & Lo

REGISTERED OFFICE

7th Floor, Cheung Kong Center, 2 Queen's Road Central, Hong Kong

SHARE REGISTRARS AND TRANSFER OFFICE

Computershare Hong Kong Investor Services Limited Rooms 1712 - 1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong

INTERNET ADDRESS

http://www.ckh.com.hk

This annual report ("Annual Report") is available in both English and Chinese. Shareholders who have received either the English or the Chinese version of the Annual Report may request a copy in the language different from that has been received by writing to the Company's Registrars, Computershare Hong Kong Investor Services Limited, Rooms 1901-1905, 19th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong.

This Annual Report (in both English and Chinese versions) has been posted on the Company's website at http://www.ckh.com.hk. Shareholders who have chosen to rely on copies of the Company's Corporate Communication (including but not limited to Annual Report, summary financial report (where applicable), Interim Report, summary interim report (where applicable), notice of meeting, listing document, circular and proxy form) posted on the Company's website in lieu of the printed copies thereof may request the printed copy of the Annual Report.

Shareholders who have chosen to receive the Corporate Communication using electronic means through the Company's website and who for any reason have difficulty in receiving or gaining access to the Annual Report posted on the Company's website will promptly upon request be sent the Annual Report in printed form free of charge.

Shareholders may at any time choose to change your choice as to the means of receipt (i.e. in printed form or by electronic means through the Company's website) and/or the language of the Company's Corporate Communication by notice in writing to the Company's Registrars, Computershare Hong Kong Investor Services Limited.