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RESULTS FOR THE YEAR ENDED 31 DECEMBER 2019 HIGHLIGHTS

F				
		Post-IFRS 16 <sup>(1)</sup> B	asis	
			Local	Reported
	2019	2018	currencies	currency
-	HK\$ million	HK\$ million	change	change
Total Revenue <sup>(2)</sup>	439,856	453,230	+1%	-3%
Total EBITDA <sup>(2)</sup>	136,049	113,580	+24%	+20%
Total EBIT <sup>(2)</sup>	75,344	72,885	+7%	+3%
Profit attributable to ordinary shareholders	39,830	39,000	+6%	+2%
Earnings per share <sup>(3)</sup>	HK\$10.33	HK\$10.11		+2%
Final dividend per share	HK\$2.30	HK\$2.30		
Full year dividend per share	HK\$3.17	HK\$3.17		
[		Pre-IFRS 16 <sup>(1)</sup> Ba	asis	
			Local	Reported
	2019	2018	currencies	currency
-	HK\$ million	HK\$ million	change	change
Total Revenue <sup>(2)</sup>	439,856	453,230	+1%	-3%
Total EBITDA <sup>(2)</sup>	112,068	113,580	+2%	-1%
Total EBIT <sup>(2)</sup>	71,108	72,885	+1%	-2%
Profit attributable to ordinary shareholders	39,888	39,000	+6%	+2%

(1) As Hong Kong Financial Reporting Standards are fully converged with International Financial Reporting Standards in the accounting for leases, for ease of reference, International Financial Reporting Standard 16 "Leases" ("IFRS 16") and the precedent lease accounting standard International Accounting Standard 17 "Leases" ("IAS 17") are referred to in this results announcement interchangeably with Hong Kong Financial Reporting Standard 16 "Leases" ("IKFRS 16") and Hong Kong Accounting Standard 17 "Leases" ("HKAS 17"), respectively. Following the adoption of IFRS 16 on 1 January 2019, the Group's statutory results for year ended 31 December 2019 are on a IFRS 16 basis, whereas the statutory results for the corresponding year ended 31 December 2018 are on a IAS 17 basis ("Pre-IFRS 16 basis") as previously reported. Hence, any comparison between the two bases of reporting would not be meaningful. The Group believes that the IAS 17 basis metrics, which are not intended to be a substitute for, or superior to, the reported metrics on a IFRS 16 basis ("Post-IFRS 16 basis"), allows a like-with-like comparison with the prior year results, and better reflects management's view of the Group's underlying operational performance. As a result, the Group has provided an alternative presentation of the Group's EBITDA, EBIT and profit attributable to ordinary shareholders prepared under the Pre-IFRS 16 basis relating to the accounting for leases for the year ended 31 December 2019. Unless otherwise specified, the discussion of the Group's operating results announcement is on a Pre-IFRS 16 basis as mentioned above.

(2) Total revenue, EBITDA and EBIT include the Group's proportionate share of associated companies and joint ventures' respective items, as well as reflecting the Group's share of results on the remaining 10% direct interest in the co-owned infrastructure investments with CK Infrastructure Holdings Limited ("CKI") after the divestment of 90% of the direct economic benefits in October 2018.

(3) Earnings per share for the years ended 31 December 2019 and 2018 is calculated based on profit attributable to ordinary shareholders and CKHH's weighted average number of shares outstanding during the years of 3,856,240,500 and 3,857,216,697 respectively.

# CHAIRMAN'S STATEMENT

Global economic growth rates continued to be hampered by uncertainties surrounding geopolitical and economic risks in 2019. Consequently, externalities such as currency and commodity price volatility adversely impacted the Group's reported profitability. In particular major currencies such as GBP, EURO and RMB have all depreciated against last year by between 4% and 5%, and global crude oil benchmark prices continue to trend at low levels. However, excluding foreign currency translation impacts, the Group was able to maintain both healthy earnings growth and a solid financial profile in 2019, primarily due to well executed financial strategies that materially reduced the Group's debt financing costs for the year and will continue to benefit future periods.

On a Pre-IFRS 16 basis, EBITDA and EBIT decreased 1% and 2% respectively against last year in reported currency. Excluding the adverse translation exchange impacts, EBITDA and EBIT grew 2% and 1% respectively against last year in local currencies, primarily reflecting the full year accretive contribution from 50% interest in Wind Tre acquired in September 2018 as well as improved performance of the telecommunication business in Indonesia, partly offset by lower contribution from the Infrastructure division following divesture in 2018 of economic benefits from the Group's direct interest in six co-owned infrastructure investments, as well as a disappointing performance by Husky Energy. EBITDA and EBIT also include a number of non-cash accounting elements recognised in 2019, including a disposal gain of approximately HK\$6,885 million arising from the derecognition of Hutchison China MediTech Limited as a subsidiary to a 49.86% associated company, following the Group's share of Husky's one-off impairment and other charges (including consolidation adjustments) of HK\$5,983 million, which resulted in a net gain of approximately HK\$902 million.

On a Pre-IFRS 16 basis, profit attributable to ordinary shareholders for the year ended 31 December 2019 of HK\$39,888 million was an increase of 2% in reported currency and an increase of 6% in local currencies compared to 2018, mainly from lower interest expenses.

On a Post-IFRS 16 basis and in reported currency, EBITDA, EBIT and profit attributable to ordinary shareholders increased by 20%, 3% and 2% respectively compared to 2018. Earnings per share were HK\$10.33 for full year, an increase of 2%.

# Dividend

The Board of Directors recommends a final dividend of HK\$2.30 per share (2018 final dividend – HK\$2.30 per share), payable on Friday, 29 May 2020, to shareholders whose names appear on the Register of Members of the Company at the close of business on Wednesday, 20 May 2020, being the record date for determining shareholders' entitlement to the proposed final dividend. Combined with the interim dividend of HK\$0.87 per share, the full year dividend amounts to HK\$3.17 per share (2018 full year dividend – HK\$3.17 per share).

# **Ports and Related Services**

The ports and related services division handled 86.0 million twenty-foot equivalent units ("TEU") through 290 operating berths in 2019, a 2% growth compared to 2018. Higher volumes in Rotterdam in the Netherlands, Klang in Malaysia, Laem Chabang in Thailand, Dammam in Saudi Arabia and Freeport in Bahamas, were partly offset by lower volume in HPH Trust and Panama and the loss of throughput from Shantou International Container Terminals which was fully disposed of at the end of 2018. In reported currency, total revenue of HK\$35,375 million, EBITDA<sup>(1)</sup> of HK\$13,405 million and EBIT<sup>(1)</sup> of HK\$9,061 million were 1%, 0.1% and 4% higher against 2018 respectively. In local currencies, total revenue, EBITDA and EBIT increased 5%, 3% and 7% respectively, driven primarily by higher throughput, disciplined cost controls and lower depreciation and amortisation due to a concession extension.

The division's geographical diversity ensures that it remains resilient and competitive amidst the continuing uncertainties around trade tensions and the slower pace of global trade due to supply chain interruption in the Mainland as a result of the COVID-19 outbreak. The priorities of this division remain enhancing productivity and cost efficiency through technology initiatives, strengthening strategic partnerships and maintaining service quality excellence.

<sup>&</sup>lt;sup>(1)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$16,092 million; EBIT was HK\$10,216 million.

# Retail

The Retail division had 15,794 stores across 25 markets at the end of 2019, a 5% increase compared to last year. In reported currency, total revenue of HK\$169,225 million was flat compared to last year but EBITDA<sup>(2)</sup> and EBIT<sup>(2)</sup> of HK\$16,891 million and HK\$13,671 million increased by 4% and 5% respectively due to a one-off gain of approximately HK\$633 million arising from the formation of the joint venture with Yonghui and Tencent for the division's China supermarket business, partly offset by the challenging trading environment in Hong Kong in the second half of 2019, as well as the adverse foreign currency translation impacts. Excluding the one-off gain, total revenue, EBITDA and EBIT increased by 4%, 4% and 3% respectively in local currencies, primarily reflecting steady growth in the Health and Beauty segment through organic expansion of the store portfolio, enhancing digital retail experiences both in store and online, improving margins through own brand and exclusives offerings, and increasing customer connectivity with its 137 million expanding Health and Beauty loyalty member base.

The Health and Beauty segment, which represented 84% of the Retail division's revenue in 2019, reported total sales growth in local currencies of 6% from a 5% increase in store numbers and a 2.4% growth in comparable stores sales. In local currencies, EBITDA and EBIT increased by 5% and 4% respectively against last year.

Health and Beauty operations in Asia delivered a strong EBITDA growth of 7% in local currencies. Excluding the poor performance of Watsons Hong Kong, EBITDA increased by 14% in local currencies arising from an 8% increase in store numbers and a comparable stores sales uplift of 8.8%, primarily in Malaysia, Philippines and Thailand. Health and Beauty China maintained a healthy EBITDA margin and recorded a 3% growth in EBITDA in local currency. Comparable store sales growth has improved during the year to 2.0% with higher online sales participation in 2019. Health and Beauty China also continued to expand its store portfolio, with a net increase of 339 stores in 2019. Health and Beauty operations in Europe also delivered a strong EBITDA growth of 5% in local currencies from a 3% increase in store numbers and a 2.1% growth in comparable stores sales.

Although the second half of 2019 was particularly challenging for operations in Hong Kong, these only represented 2.6% of the Retail division's EBITDA in 2019. Excluding the Hong Kong contribution, the underlying EBITDA and EBIT performance<sup>(3)</sup> of the division in local currencies were 6% and 5% higher than last year. In the first half of 2020, operations in Hong Kong are expected to continue to be under pressure while Health and Beauty China operations will be adversely affected by business interruptions in the Mainland due to the COVID-19 outbreak. Geographical diversity, strong partner relationships and a loyal member base are the key strengths in maintaining sustainable profitability by this division.

<sup>&</sup>lt;sup>(2)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$27,023 million; EBIT was HK\$14,705 million.

<sup>&</sup>lt;sup>(3)</sup> Excluding the one-off gain on formation of joint venture with Yonghui and Tencent.

# Infrastructure

The Infrastructure division comprises a 75.67%<sup>(4)</sup> interest in CK Infrastructure Holdings Limited ("CKI"), a subsidiary listed in Hong Kong as well as 10% of the economic benefits deriving from the Group's direct holdings in six co-owned infrastructure investments with CKI. Under Economic Benefits Agreements entered into in October 2018, the remaining 90% of the economic benefits deriving from these holdings were assigned to CK Asset Holdings Limited ("CKA"), CKI and Power Assets.

Total EBITDA<sup>(5)</sup> and EBIT<sup>(5)</sup> of this division of HK\$28,488 million and HK\$19,220 million respectively were both 20% lower than 2018 in reported currency, mainly due to adverse foreign currency translation impacts, the full year impact of the disposal of the six co-owned investments mentioned above, the loss on partial disposal of 2.05% interests in Power Assets of HK\$302 million<sup>(6)</sup> and lower earnings contributions from the UK operations primarily due to a change in revenue recognition by UK Power Networks which had no impact on cash earnings or distributions. In local currencies, EBITDA and EBIT decreased by 15% and 16% respectively against 2018.

The Group completed the supplemental arrangements with CKA, CKI and Power Assets during the year to effectively transfer to the respective parties their proportionate voting rights of the co-owned investments in Europe and Canada. The co-owned subsidiaries ceased to be consolidated by the Group by end of 2019 with no gain or loss recognised on deconsolidation.

## CKI

CKI announced a net profit attributable to shareholders under Post-IFRS 16 basis of HK\$10,506 million, 1% higher than 2018. If exchange currency movements on translation are removed, net profit attributable to shareholders increased 6% against last year. A number of CKI's regulated businesses will go through tariff resets during the period between 2020 and 2023, including Northumbrian Water in the UK and SA Power Networks in Australia, which are scheduled to enter new regulatory regime from April and July 2020 respectively. Lower allowable returns under the low interest rate environment and the stringent regulatory stance are expected to pose challenges to CKI's businesses and will inevitably result in lower revenues. The priority of CKI is to continue to preserve an optimal balance between continued earnings growth and a comfortable gearing position under strict investment disciplines.

<sup>&</sup>lt;sup>(4)</sup> Based on the Group's profit sharing ratio in CKI.

<sup>&</sup>lt;sup>(5)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$28,751 million; EBIT was HK\$19,259 million.

<sup>&</sup>lt;sup>(6)</sup> As the Group rebased Power Assets' assets to their fair values in the 2015 Reorganisation, after consolidation adjustment, the disposal gain recognised by CKI resulted in a loss on disposal in the Group's reported results.

# Husky Energy

Husky Energy ("Husky"), our associated company listed in Canada, announced Post-IFRS 16 net earnings before the one-time non-cash impairment and other charges in the fourth quarter of 2019, of C\$976 million, 33% below prior year. This poor performance resulted from lower Upstream earnings which was adversely impacted by the tightening of location differentials between Canada and the US despite the higher crude and natural gas liquids ("NGL") realised prices, as well as lower Downstream performance due to narrower heavy-light differentials, and lower throughput in US refinery segment. The Lima Refinery's production was suspended during fourth quarter of 2019 for facility upgrade which will increase the slate of the heavy crudes in refinery processes as well as increasing crude refining capacity.

Due to lower long-term commodity price assumptions and reductions in planned future capital spending, Husky has recognised a one-time non-cash before-tax impairment and other charges of C\$3.1 billion, primarily related to impairments made on its upstream assets in North America, exploration-related assets write-downs, and derecognition of assets at the Lima Refinery due to its upgrade in the fourth quarter of 2019. As the Group rebased certain of these assets to their fair values in the 2015 Reorganisation, the Group's share of these charges, after consolidation adjustments, of HK\$5,983 million was included under the Group's EBITDA and EBIT results. Excluding this one-off item, the Group's share of EBITDA<sup>(7)</sup> and EBIT<sup>(7)</sup> were HK\$9,122 million and HK\$2,979 million respectively, decreases of 25% and 48% respectively in reported currency or 23% and 47% respectively in local currency against 2018.

Average production for 2019 was 290,000 barrels of oil equivalent per day ("boe/day"), 3% below 2018 average production of 299,200 boe/day. The decrease was primarily due to reduction of heavy crude oil production from ongoing Alberta provincial government-mandated production curtailments, combined with lower production from the suspension of production at the White Rose field during the first half of 2019, from which production was only fully resumed in the second half of the year. The decreases were partly offset by increased bitumen production from the thermal projects in Western Canada. During second half of 2019, Husky announced the commencement of production at its Dee Valley thermal bitumen project, which reached its nameplate capacity of 10,000 barrels/day.

Husky's 2019 full year dividend amounted to C\$0.50 per common share, 11% above C\$0.45 per common share in 2018. Husky will continue to focus on safe and reliable operations and work towards to become a global top-quartile process safety performer, as well as achieving greater cost and capital efficiencies.

<sup>(7)</sup> Under Post-IFRS 16 basis and before the Group's share of impairment and other charges after consolidation adjustments, the Group's share of EBITDA was HK\$9,463 million; EBIT was HK\$3,009 million.

# **CKH Group Telecom**

In July 2019, the Group formed a new wholly-owned telecommunication holding company, CK Hutchison Group Telecom Holdings, which consolidates the Group's **3** Group Europe and Hutchison Telecommunications Hong Kong Holdings ("HTHKH") under one holding entity (collectively "CKH Group Telecom"), providing a diversified telecommunication asset platform across eight geographical locations. In August 2019, the investment grade-rated CKH Group Telecom refinanced all external debt of Wind Tre of approximately  $\in$ 10 billion, which is expected to generate significant interest cost savings from 2020 onwards. Total revenue, EBITDA<sup>(8)</sup> and EBIT<sup>(8)</sup> of this division of HK\$93,517 million, HK\$35,341 million and HK\$21,131 million respectively were 8%, 16% and 15% higher than 2018 respectively in reported currency, and were 12%, 21% and 19% higher respectively in local currencies.

## **3** Group Europe

As at 31 December 2019, **3** Group Europe's active customer base stands at 40.6 million, 5% lower against 2018 mainly from a lower Wind Tre base, partly offset by net additions in other operations.

**3** Group Europe's revenue, EBITDA<sup>(9)</sup> and EBIT<sup>(9)</sup> of HK\$87,516 million, HK\$33,511 million and HK\$20,112 million were 17%, 21% and 18% higher against 2018 respectively in local currencies, primarily reflecting the full year impact of the additional 50% share in Wind Tre, which reported solid results in the second half of 2019 with the network consolidation and modernisation completed, higher than planned synergy realisations, churn reduction and stabilising ARPU. Overall **3** Group Europe continued to report a healthy EBITDA margin of 45%, a 2%-point growth compared to 2018.

Members of **3** Group Europe are in varying stages of introducing 5G capabilities, with strong network and spectrum assets available to support development of emerging 5G opportunities.

The structural separation to form a new telecommunication infrastructure company, CK Hutchison Networks, which will group the 28,500 tower asset interests<sup>(10)</sup> of **3** Group Europe into a separately managed wholly-owned subsidiary of CKH Group Telecom, is progressing well and expected to be completed by mid-2020. The new company enables an effective management of these infrastructure-like assets across the European operations and provides optionality for CKH Group Telecom to rationalise and optimise capital efficiency going forward.

## **Hutchison Telecommunications Hong Kong**

HTHKH, our Hong Kong listed telecommunications subsidiary operating in Hong Kong and Macau, announced Post-IFRS 16 profit attributable to shareholders of HK\$429 million and earnings per share of 8.90 HK cents. As of 31 December 2019, HTHKH had approximately 3.7 million active mobile customers in Hong Kong and Macau.

<sup>&</sup>lt;sup>(8)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$42,417 million; EBIT was HK\$21,987 million.

<sup>&</sup>lt;sup>(9)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$40,126 million; EBIT was HK\$20,952 million.

<sup>(10)</sup> CK Hutchison Networks site count includes European sites only (includes shared sites of joint venture interests in the UK and Sweden), with an option to include a further 9,300 sites in Asia.

# **Hutchison Asia Telecommunications**

As of 31 December 2019, Hutchison Asia Telecommunications ("HAT") had approximately 45.5 million active customer accounts, 9% lower than 2018. HAT's Indonesian operation was adversely impacted by the government imposed subscriber registration requirements since May 2018 but has returned to active customer growth, reporting a 2% increase in the second half of 2019.

HAT reported revenue, EBITDA<sup>(11)</sup> and EBIT<sup>(11)</sup> of HK\$8,984 million, HK\$2,167 million and HK\$1,055 million respectively, representing 9%, 111% and 229% increase in reported currency compared to 2018, primarily attributable to strong margin growth in the Indonesian operation, which reported 58% EBITDA growth compared to 2018. The Vietnamese operation also reported solid margin growth and year-on-year performance improvement. The Sri Lankan operation, which was adversely impacted by the Easter terrorist's attacks in 2019, continued to focus on improving its network through network integration and 4G network rollout.

HAT's EBITDA growth was partly offset by higher depreciation and amortisation with network rollouts advancing in all operations. In local currencies, revenue, EBITDA and EBIT increased 9%, 108% and 218% respectively compared to 2018.

Network improvement and enhancement plans will continue and are expected to be largely completed in 2020. With stronger networks supporting strategic sales and promotion offers in its markets, HAT expects to achieve sustainable growth in 2020.

# Finance & Investments and Others

As at 31 December 2019, the Group's consolidated cash and liquid investments totalled HK\$144,849 million and consolidated total bank and other debts<sup>(12)</sup> amounted to HK\$347,726 million, resulting in consolidated net debt<sup>(12)</sup> of HK\$202,877 million and net debt to net total capital ratio<sup>(12)</sup> of 24.8% (31 December 2018 – 26.0%).

During 2019, the Group partially disposed of its interest in Hutchison China MediTech Limited for cash proceeds totalling US\$310 million (approximately HK\$2,400 million), reducing the Group's shareholding from 60.15% to 49.86%. This resulted in a one-off disposal gain of approximately HK\$6,885 million recognised within this segment arising from the derecognition of Hutchison China MediTech Limited as a subsidiary to an associated company.

In August 2018, the Group's 50% joint venture, Vodafone Hutchison Australia Pty Limited ("VHA") entered into an agreement with TPG Telecom Limited ("TPG") for a proposed merger of equals to establish a fully integrated telecommunications operator in Australia. In February 2020, the Australian Federal Court has ruled to approve the merger and rejected the opposition from the Australian Competition and Consumer Commission. The merger is expected to complete in mid-2020, subject to the remaining regulatory approvals.

<sup>&</sup>lt;sup>(11)</sup> Under Post-IFRS 16 basis, EBITDA was HK\$4,328 million; EBIT was HK\$2,032 million.

<sup>(12)</sup> Total bank and other debts are defined, for the purpose of "Net debt" calculation, as the total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions. Net debt is defined as total bank and other debts less total cash, liquid funds and other listed investments. Net total capital is defined as total bank and other debts plus total equity (adjusted to exclude IFRS 16 effects) and loans from non-controlling shareholders net of total cash, liquid funds and other listed investments. The consolidated net debt to net total capital ratio under IFRS 16 basis, after including IFRS 16 impact in total equity, is 25.3%.

# Outlook

The outbreak and rapid spreading of COVID-19 across continents and the slump in crude oil prices as a result of the recent price war have created unprecedented risks and challenges to the global economy. The trading environment in the Mainland as well as the majority of other countries will become very challenging, severely impacting various businesses and industries. Together with Brexit uncertainties, social unrest in different countries, geopolitical and trade tensions, all will continue to weigh heavily on the global economy.

With various adversities and challenges in the current market conditions, the Group's operations in the year ahead will inevitably be impacted. On a positive note, the Group's telecommunication businesses are expected to be less affected amongst core segments of the Group, and barring any unforeseen circumstances, the outlook for this business will remain positive. The Group will continue to focus and rely on its key strengths of resilience, business and geographical diversities and strong financial fundamentals to deliver a solid and stable performance in 2020.

I would like to thank the Board of Directors and all our dedicated employees around the world for their continued loyalty, diligence, professionalism and contributions to the Group.

Victor T K Li Chairman Hong Kong, 19 March 2020

# **Financial Performance Summary**

	Pre-IFRS 16 <sup>(1</sup>	)	2010		Change	Local currencies
	2019 HK\$ million	%	2018 HK\$ million	%	Change %	change %
<b>B</b>	TIK\$ IIIIIOII	/0	ΠΚ⊅ ΠΠΠΟΠ	/0	/0	/c
Revenue <sup>(2)</sup>	25.275	00/		00/	1.0/	50
Ports and Related Services <sup>(2)</sup>	35,375	8%	35,175	8%	1%	5%
Retail	169,225	38%	168,991	37%	-	49
Infrastructure <sup>(3)</sup>	51,191	12%	64,724	14%	-21%	-179
CK Infrastructure	49,818	11%	53,274	12%	-6%	-22
Co-owned infrastructure investments <sup>(3)</sup>	1,373	1%	11,450	2%	-88%	-875
Husky Energy	47,618	11%	54,251	12%	-12%	-109
CKH Group Telecom <sup>(5)</sup>	93,517	21%	86,733	19%	8%	129
Hutchison Asia Telecommunications	8,984	2%	8,220	2%	9%	99
Finance & Investments and Others <sup>(5)</sup>	33,946	8%	35,136	8%	-3%	19
Total Revenue	439,856	100%	453,230	100%	-3%	19
Ports and Related Services <sup>(2)</sup>	13,405	12%	13,392	12%	-	3%
Retail	16,891	15%	16,164	14%	4%	89
Infrastructure <sup>(3)</sup>	28,488	25%	35,422	31%	-20%	-15%
CK Infrastructure	27,855	25%	29,406	26%	-5%	-
Co-owned infrastructure investments (3)	633	-	6,016	5%	-89%	-89
Husky Energy	3,139	3%	12,106	11%	-74%	-729
Underlying	9,122	8%	12,106	11%	-25%	-23
One-off impairment and other charges <sup>(4)</sup>	(5,983)	-5%	-	-	-	-
CKH Group Telecom <sup>(5)</sup>	35,341	32%	30,357	27%	16%	219
Hutchison Asia Telecommunications	2,167	2%	1,028	1%	111%	1089
Finance & Investments and Others <sup>(5)</sup>	12,637	11%	5,111	4%	147%	1529
- Total EBITDA	112,068	100%	113,580	100%	-1%	2%
EBIT <sup>(2)</sup> –						
Ports and Related Services <sup>(2)</sup>	9,061	13%	8,726	12%	4%	79
Retail	13,671	19%	13,078	18%	5%	89
Infrastructure <sup>(3)</sup>	19,220	27%	24,038	33%	-20%	-169
CK Infrastructure	18,829	26%	20,076	28%	-6%	-13
Co-owned infrastructure investments <sup>(3)</sup>	391	20% 1%	3,962	20% 5%	-90%	-90%
Husky Energy	(3,004)	-4%	5,742	8%	-152%	-1519
Underlying	2,979	4%	5,742	8%	-48%	-47%
One-off impairment and other charges <sup>(4)</sup>	(5,983)	4% -8%	5,742		40%	47)
CKH Group Telecom <sup>(5)</sup>	21,131	30%	18,409	25%	15%	199
Hutchison Asia Telecommunications	1,055	1%	321	2 5/0	229%	2189
Finance & Investments and Others <sup>(5)</sup>	9,974	14%	2,571	4%	288%	2899
Fotal EBIT	71,108	100%	72,885	100%	-2%	
		100/6		100%		17
nterest expenses and other finance costs <sup>(2)</sup>	(15,657)		(18,025)		13%	
Profit Before Tax Tax <sup>(2)</sup>	55,451		54,860		1%	
Current tax	(7,814)		(7,795)		-	
Deferred tax	113		(283)		140%	
_	(7,701)		(8,078)		5%	
– Profit after tax Non-controlling interests and perpetual capital	47,750		46,782		2%	
securities holders' interests	(7,862)	-	(7,782)		-1%	
PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS	39,888		39,000		2%	69

Note 1: As Hong Kong Financial Reporting Standards are fully converged with International Financial Reporting Standards in the accounting for leases, for ease of reference, International Financial Reporting Standard 16 "Leases" ("IFRS 16") and the precedent lease accounting standard International Accounting Standard 17 "Leases" ("IKRS 16") and Hong Kong Financial Reporting Standard 16 "Leases" ("IKKFS 16") and Hong Kong Financial Reporting Standard 16 "Leases" ("IKKFS 16") and Hong Kong Financial Reporting Standard 16 "Leases" ("IKKFS 16") and Hong Kong Financial Reporting Standard 16 "Leases" ("IKKFS 16") and Hong Kong Financial Reporting Standard 16 "Leases" ("IKKFS 16") and Hong Kong Accounting Standard 17 "Leases" ("IKKS 17"), respectively. Following the adoption of IFRS 16 on 1 January 2019, the Group's statutory results for the year ended 31 December 2019 are on a IFRS 16 basis, whereas the statutory results for the corresponding year ended 31 December 2018 are on a IAS 17 basis ("Pre-IFRS 16 basis") as previously reported. Hence, any comparison between the two bases of reporting would not be meaningful. The Group believes that the IAS 17 basis metrics, which are not intended to be a substitute for, or superior to, the reported metrics on a IFRS 16 basis ("Post-IFRS 16 basis"), allows a like-with-like comparison with the prior period results, and better reflects management's view of the Group's underlying operational performance. As a result, the Group has provided an alternative presentation of the Group's EBITDA, EBIT, interest expenses and other finance costs, tax, non-controlling interests and perpetual capital securities holders' interests and profit attributable to ordinary shareholders prepared under the Pre-IFRS 16 basis relating to the accounting for leases for the year ended 31 December 2019. Unless otherwise specified, the discussion of the Group's operating results in this results announcement is on a Pre-IFRS 16 basis as mentioned above.

Note 2: Total revenue, EBITDA, EBIT, interest expenses and other finance costs and tax include the Group's proportionate share of associated companies and joint ventures' respective items. Total revenue, EBITDA and EBIT were adjusted to exclude non-controlling interests' share of results of HPH Trust.

Note 3: Co-owned infrastructure investments with CKI P&L figures for the year ended 31 December 2019 represent the Group's share of results on the remaining 10% direct interest in these investments. The P&L figures for year ended 31 December 2018 represent 10 months of the Group's direct interest in these investments and remaining 10% direct interest in these investments from November 2018 onwards.

Note 4: Represents the Group's share of Husky's impairment and other charges after consolidation adjustments.

Note 5: Revenue of HK\$410 million, EBITDA of HK\$225 million and EBIT of HK\$193 million in 2018 were reclassified from Finance & Investments and Others segment to CKH Group Telecom segment to conform with the 2019 presentation.

CKHH 2019 Annual Results Financial Performance Summary Page 10 of 134

# **Financial Performance Summary**

	Post-IFRS 16 <sup>(1</sup> 2019	)	2018		Change	Local currencies change
	HK\$ million	%	HK\$ million	%	%	%
Revenue <sup>(2)</sup>						
Ports and Related Services <sup>(2)</sup>	35,375	8%	35,175	8%	1%	5%
Retail	169,225	38%	168,991	37%	_	4%
Infrastructure <sup>(3)</sup>	51,191	12%	64,724	14%	-21%	-17%
CK Infrastructure	49,818	11%	53,274	12%	-6%	-2%
Co-owned infrastructure investments <sup>(3)</sup>	1,373	1%	11,450	2%	-88%	-87%
Husky Energy	47,618	11%	54,251	12%	-12%	-10%
CKH Group Telecom <sup>(5)</sup>	93,517	21%	86,733	19%	8%	12%
Hutchison Asia Telecommunications	8,984	2%	8,220	2%	9%	9%
Finance & Investments and Others <sup>(5)</sup>	33,946	8%	35,136	8%	-3%	1%
Total Revenue	439,856	100%	453,230	100%	-3%	1%
EBITDA <sup>(2)</sup>						
Ports and Related Services <sup>(2)</sup>	16,092	12%	13,392	12%	20%	23%
Retail	27,023	20%	16,164	14%	67%	71%
Infrastructure <sup>(3)</sup>	28,751	21%	35,422	31%	-19%	-15%
CK Infrastructure	28,118	21%	29,406	26%	-4%	1%
Co-owned infrastructure investments <sup>(3)</sup>	633	-	6,016	5%	-89%	-89%
Husky Energy	3,480	3%	12,106	11%	-71%	-69%
Underlying	9,463	7%	12,106	11%	-22%	-20%
One-off impairment and other charges <sup>(4)</sup>	(5,983)	-4%			-	
CKH Group Telecom <sup>(5)</sup>	42,417	31%	30,357	27%	40%	44%
Hutchison Asia Telecommunications	4,328	3%	1,028	1%	321%	318%
Finance & Investments and Others <sup>(5)</sup>	13,958	10%	5,111	4%	173%	177%
Total EBITDA	136,049	100%	113,580	100%	20%	24%
EBIT <sup>(2)</sup>						
Ports and Related Services <sup>(2)</sup>	10,216	14%	8,726	12%	17%	20%
Retail	14,705	19%	13,078	18%	12%	16%
Infrastructure <sup>(3)</sup>	19,259	26%	24,038	33%	-20%	-16%
CK Infrastructure	18,868	25%	20,076	28%	-6%	-1%
Co-owned infrastructure investments (3)	391	1%	3,962	5%	-90%	-90%
Husky Energy	(2,974)	-4%	5,742	8%	-152%	-150%
Underlying	3,009	4%	5,742	8%	-48%	-46%
One-off impairment and other charges <sup>(4)</sup> CKH Group Telecom <sup>(5)</sup>	<u>(5,983)</u>	-8%	-	-	- 10%	-
Hutchison Asia Telecommunications	21,987	29% 3%	18,409 321	25%	19% 533%	24% 522%
Finance & Investments and Others <sup>(5)</sup>	2,032 10,119	5% 13%	2,571		294%	295%
Total EBIT	75,344	100%	72,885	100%	3%	7%
		100/0		100/0		770
Interest expenses and other finance costs <sup>(2)</sup>	(20,117)		(18,025)		-12%	
Profit Before Tax Tax <sup>(2)</sup>	55,227		54,860		1%	
Current tax	(7,834)		(7,795)		-1%	
Deferred tax	215		(283)		176%	
	(7,619)		(8,078)		6%	
Profit after tax Non-controlling interests and perpetual capital securities	47,608		46,782		2%	
holders' interests	(7,778)		(7,782)		_	
PROFIT ATTRIBUTABLE TO ORDINARY SHAREHOLDERS	39,830		39,000		2%	6%

Note 1: As Hong Kong Financial Reporting Standards are fully converged with International Financial Reporting Standards in the accounting for leases, for ease of reference, International Financial Reporting Standard 16 "Leases" ("IFRS 16") and the precedent lease accounting standard International Accounting Standard 17 "Leases" ("IAS 17") are referred to in this results announcement interchangeably with Hong Kong Financial Reporting Standard 16 "Leases" ("HKFRS 16") and Hong Kong Accounting Standard 17 "Leases" ("HKAS 17"), respectively. Following the adoption of IFRS 16 on 1 January 2019, the Group's statutory results for the year ended 31 December 2019 are on a IFRS 16 basis, whereas the statutory results for the corresponding year ended 31 December 2018 are on a IAS 17 basis.

Note 2: Total revenue, EBITDA, EBIT, interest expenses and other finance costs and tax include the Group's proportionate share of associated companies and joint ventures' respective items. Total revenue, EBITDA and EBIT were adjusted to exclude non-controlling interests' share of results of HPH Trust.

Note 3: Co-owned infrastructure investments with CKI P&L figures for the year ended 31 December 2019 represent the Group's share of results on the remaining 10% direct interest in these investments. The P&L figures for year ended 31 December 2018 represent 10 months of the Group's direct interest in these investments and remaining 10% direct interest in these investments from November 2018 onwards.

Note 4: Represents the Group's share of Husky's impairment and other charges after consolidation adjustments.

Note 5: Revenue of HK\$410 million, EBITDA of HK\$225 million and EBIT of HK\$193 million in 2018 were reclassified from Finance & Investments and Others segment to CKH Group Telecom segment to conform with the 2019 presentation.

Financial Performance Summary Page 11 of 134

# **Independent Auditor's Report**

## To the Shareholders of CK Hutchison Holdings Limited

(incorporated in the Cayman Islands with limited liability)

## Opinion

### What we have audited

The consolidated financial statements of CK Hutchison Holdings Limited (the "Company") and its subsidiaries (collectively referred to as the "Group") set out on pages 17 to 126, which comprise:

- the consolidated and Company statements of financial position as at 31 December 2019;
- the consolidated income statement for the year then ended;
- the consolidated statement of comprehensive income for the year then ended;
- the consolidated statement of changes in equity for the year then ended;
- the consolidated statement of cash flows for the year then ended; and
- the notes to the consolidated financial statements, which include a summary of significant accounting policies.

### Our opinion

In our opinion, the consolidated financial statements give a true and fair view of the financial position of the Company and of the Group as at 31 December 2019, and of its consolidated profit and its consolidated cash flows for the year then ended in accordance with Hong Kong Financial Reporting Standards ("HKFRSs") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and have been properly prepared in accordance with the disclosure requirements of the Hong Kong Companies Ordinance.

## **Basis for Opinion**

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSAs") issued by the HKICPA. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Independence

We are independent of the Group in accordance with the HKICPA's Code of Ethics for Professional Accountants ("the Code"), and we have fulfilled our other ethical responsibilities in accordance with the Code.

### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Key audit matters identified in our audit are summarised as follows:

- Goodwill and brand names with an indefinite useful life; and
- Investments in associated companies and joint ventures.

### Key Audit Matter

# Goodwill and brand names with an indefinite useful life

Refer to notes 13, 14 and 42 to the consolidated financial statements

The Group has a significant amount of goodwill and brand names with an indefinite useful life arising from various acquisitions. As at 31 December 2019, goodwill amounted to approximately HK\$309 billion and brand names with an indefinite useful life amounted to approximately HK\$68 billion.

Goodwill and brand names with an indefinite useful life are subject to impairment assessments annually and when there is an indication of impairment.

In carrying out the impairment assessments, significant judgements are required to estimate the recoverable amounts, taking into consideration the future cash flows of the respective business units and the assumptions, including the growth rates used in the cash flow projections and the discount rates applied to bring the future cash flows back to their present values.

Based on the results of the impairment assessments conducted, the Group determined that there is no impairment of goodwill and brand names with an indefinite useful life. This judgement is based on recoverable amounts, being the higher of the fair value less costs of disposal and value in use, exceeding the book amounts of the respective business units including goodwill, brand names with an indefinite useful life and other operating assets.

The significant assumptions are disclosed in notes 13, 14 and 42 to the consolidated financial statements.

### How our audit addressed the Key Audit Matter

The procedures to evaluate the Group's assessments of goodwill and brand names with an indefinite useful life included:

- Assessing the appropriateness of the valuation methodologies used;
- Assessing the reasonableness of key assumptions used in the estimation of recoverable amounts based on our knowledge of the relevant business and industry and with the involvement of our valuations specialists;
- Testing source data to supporting evidence on a sample basis, such as approved budgets and available market data and considering the reasonableness of these budgets; and
- Performing sensitivity analyses on the key assumptions to consider reasonable plausible changes on the recoverable amounts, where we flexed the growth rates and discount rates as these are the key assumptions to which the valuation models are the most sensitive.

We found the assumptions adopted in relation to the impairment assessments to be supportable and reasonable based on available evidence.

### Key Audit Matters (continued)

#### Key Audit Matter

Investments in associated companies and joint ventures

Refer to notes 15, 16 and 42 to the consolidated financial statements

The Group has significant investments in associated companies and joint ventures, which are accounted for under the equity method. As at 31 December 2019, investments in associated companies and joint ventures amounted to approximately HK\$288 billion.

Investments in associated companies and joint ventures are subject to impairment assessments when there is an indication of impairment. In carrying out the impairment assessments, significant judgements are required to estimate the recoverable amounts of the Group's investments in the associated companies and the joint ventures, taking into consideration the share of the associated companies' and the joint ventures' future cash flows and the assumptions, including the growth rates used to prepare the associated companies' and joint ventures' cash flow projections, and the discount rates applied to bring the future cash flows back to their present values.

Husky Energy Inc. ("Husky Energy"), a listed associated company of the Group, has recorded an impairment loss for the year ended 31 December 2019. The Group therefore recognised an impairment loss after tax of approximately HK\$4.2 billion relating to Husky Energy for the year ended 31 December 2019 as the Group's carrying value of Husky Energy exceeded its estimated recoverable amount. Refer to note 3(b)(xv) to the consolidated financial statements for details.

Based on the results of the impairment assessments conducted, the Group determined that, except for Husky Energy, there is no impairment of the Group's investments in other associated companies and joint ventures. This judgement is based on recoverable amounts, being the higher of the fair value less costs of disposal and value in use, exceeding the respective book amounts.

#### How our audit addressed the Key Audit Matter

The procedures to evaluate the Group's assessments of investments in associated companies and joint ventures included:

- Testing the Group's assessments as to whether any indication of impairment exists by reference to the available information in the relevant markets and industries;
- Assessing the appropriateness of the valuation methodologies used;
- Checking information used to determine the key assumptions, including growth rates and discount rates, to available market data;
- Testing source data to supporting evidence on a sample basis, such as approved budgets and available market data and considering the reasonableness of these budgets; and
- Performing sensitivity analyses on the key assumptions as stated above.

In the context of the audit of the consolidated financial statements of the Group, we found the assumptions adopted in relation to the impairment assessments to be supportable and reasonable based on available evidence.

## **Other Information**

The directors of the Company are responsible for the other information. The other information comprises all of the information included in the annual report other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# **Responsibilities of Directors and Those Charged with Governance for the Consolidated Financial Statements**

The directors of the Company are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with HKFRSs issued by the HKICPA and that comply with the disclosure requirements of the Hong Kong Companies Ordinance, and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. We report our opinion solely to you, as a body, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.

# Auditor's Responsibilities for the Audit of the Consolidated Financial Statements (continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Luk Lai Yin.

**PricewaterhouseCoopers** *Certified Public Accountants* 

Hong Kong, 19 March 2020

# **Consolidated Income Statement**

for the year ended 31 December 2019

	Note	HK\$ million	HK\$ millior
Revenue	2, 3	299,021	277,129
Cost of inventories sold	, -	,	(109,564
Staff costs			(36,478
Expensed customer acquisition and retention costs		(17,755)	(16,124
Depreciation and amortisation	3	(38,129)	(19,739
-		(40,046)	(49,337
Share of profits less losses of:			
Associated companies		1,524	2,888
Joint ventures		7,404	10,220
		68,102	58,995
Interest expenses and other finance costs	5	(14,305)	(9,797
Profit before tax		53,797	49,198
Current tax	6	(4,891)	(3,912
Deferred tax credit (charge)	6	(1,129)	1,294
Profit after tax		47,777	46,580
Profit attributable to non-controlling interests and holders of			
perpetual capital securities		(7,947)	(7,580
Profit attributable to ordinary shareholders		39,830	39,000
Earnings per share for profit attributable to ordinary	-	W/6 10 22	HK\$ 10.1
	Cost of inventories sold Staff costs Expensed customer acquisition and retention costs Depreciation and amortisation Other operating expenses Share of profits less losses of: Associated companies Joint ventures Interest expenses and other finance costs <b>Profit before tax</b> Current tax Deferred tax credit (charge) <b>Profit after tax</b> <b>Profit after tax</b> <b>Profit after tax</b> <b>Profit attributable to non-controlling interests and holders of</b> <b>perpetual capital securities</b>	Cost of inventories sold       Staff costs         Expensed customer acquisition and retention costs       Depreciation and amortisation       3         Other operating expenses       Share of profits less losses of:       Associated companies       3         Share of profits less losses of:       Associated companies       5         Joint ventures       5         Profit before tax       6         Current tax       6         Deferred tax credit (charge)       6         Profit after tax       6         Profit attributable to non-controlling interests and holders of perpetual capital securities       5         Profit attributable to ordinary shareholders       5         Earnings per share for profit attributable to ordinary       5	Cost of inventories sold(105,959)Staff costs(37,958)Expensed customer acquisition and retention costs(17,755)Depreciation and amortisation3(38,129)Other operating expenses(40,046)Share of profits less losses of:1,524Associated companies1,524Joint ventures7,404Interest expenses and other finance costs5Profit before tax53,797Current tax6Deferred tax credit (charge)6Profit after tax6Profit attributable to non-controlling interests and holders of perptual capital securities(7,947)Profit attributable to ordinary shareholders39,830

Details of distribution paid to the holders of perpetual capital securities, interim dividend paid and proposed final dividend payable to the ordinary shareholders are set out in note 8.

# See note 46.

\* See note 41.

# Consolidated Statement of Comprehensive Income

for the year ended 31 December 2019

2019 <sup>#</sup> US\$ million		Note	2019 HK\$ million	2018 <sup>,</sup> HK\$ million
6,125	Profit after tax		47,777	46,580
	Other comprehensive income (losses)			
	Items that will not be reclassified to profit or loss:			
	Remeasurement of defined benefit obligations recognised directly in			
(115)	reserves		(899)	615
(41)	Equity securities at FVOCI		(222)	(1.(5)
(41)	Valuation losses recognised directly in reserves		(323)	(1,652
38	Share of other comprehensive income of associated companies		300	224
72 22	Share of other comprehensive income of joint ventures	21 (1-)	564	546
22	Tax relating to items that will not be reclassified to profit or loss	31 (b)	170	(93
(24)			(188)	(360
	Items that have been reclassified or may be subsequently reclassif	ied to		
	profit or loss: Debt securities at FVOCI			
12			104	(2)
13 4	Valuation gains (losses) recognised directly in reserves		104	(20
4	Valuation losses previously in reserves recognised in income statem		29	
	Cash flow hedges (forward foreign exchange contracts, cross currency			
(104)	interest rate swap contracts and interest rate swap contracts) Gains (losses) recognised directly in reserves		(000)	363
(104)	Gains (losses) net investment hedges (forward foreign exchange co	ntroota	(808)	303
(70)	and cross currency swap contracts) recognised directly in reserves	littaets	(547)	3,735
(70)	Losses on translating overseas subsidiaries' net assets		(347)	5,755
(104)	recognised directly in reserves		(813)	(9,305
(104)	Losses (gains) previously in exchange and other reserves related to		(015)	(),505
	subsidiaries, associated companies and joint ventures disposed			
581	during the year recognised in income statement		4,535	(2,093
6	Share of other comprehensive income (losses) of associated companies	5	40	(2,835
(81)	Share of other comprehensive income (losses) of joint ventures	-	(632)	(5,307
(- )	Tax relating to items that have been reclassified or may be		( )	(-)
13	subsequently reclassified to profit or loss	31 (b)	103	(69
258			2,011	(15,531
234	Other comprehensive income (losses), net of tax		1,823	(15,891
			40, 600	20.000
6,359	Total comprehensive income		49,600	30,689
	Total comprehensive income attributable to non-controlling intere	ests		
(999)	and holders of perpetual capital securities		(7,794)	(5,540
<b>F Q</b> ( <b>Q</b>			11.007	05.14
5,360	Total comprehensive income attributable to ordinary shareholder	S	41,806	25,143

# See note 46.

\* See note 41.

# **Consolidated Statement of Financial Position**

at 31 December 2019

2019 <sup>#</sup> US\$ million		Note	2019 HK\$ million	2018 HK\$ millio
	Non-current assets			
15,273	Fixed assets	9	119,131	110,603
10,732	Right-of-use assets	10	83,708	
-	Leasehold land	11	-	7,70
8,127	Telecommunications licences	12	63,387	64,22
11,317	Brand names and other rights	13	88,275	88,76
39,614	Goodwill	14	308,986	323,16
18,558	Associated companies	15	144,751	136,28
18,404	Interests in joint ventures	16	143,555	121,39
2,609	Deferred tax assets	17	20,353	20,26
990	Liquid funds and other listed investments	18	7,722	9,29
1,830	Other non-current assets	19	14,276	10,71
127,454			994,144	892,40
	Current assets			
17,580	Cash and cash equivalents	21	137,127	135,41
3,058	Inventories		23,847	23,41
7,142	Trade receivables and other current assets	22	55,709	63,82
27,780			216,683	222,64
19	Assets classified as held for sale	23	149	117,19
27,799			216,832	339,84
	Current liabilities			
5,128	Bank and other debts	24	39,995	25,98
239	Current tax liabilities		1,869	2,07
2,318	Lease liabilities	10	18,079	
12,738	Trade payables and other current liabilities	25	99,358	116,27
20,423			159,301	144,32
-	Liabilities directly associated with assets classified as held for sale	23	-	77,60
20,423			159,301	221,92
7,376	Net current assets		57,531	117,91
134,830	Total assets less current liabilities		1,051,675	1,010,31
	Non-current liabilities			
39,047	Bank and other debts	24	304,565	325,57
94	Interest bearing loans from non-controlling shareholders	27	728	75
9,693	Lease liabilities	10	75,609	
2,156	Deferred tax liabilities	17	16,819	19,26
400 6,906	Pension obligations Other non-current liabilities	28 29	3,123 53,868	2,44 71,40
58,296			454,712	419,49
76,534	Net assets		596,963	590,82

# See note 46.

\* See notes 1 and 41.

# **Consolidated Statement of Financial Position**

at 31 December 2019

2019 <sup>#</sup> US\$ million		Note	2019 HK\$ million	Restated 2018 HK\$ million
	Conital and resources			
494	Capital and reserves Share capital	30 (a)	3,856	3,856
31,330	Share premium	30 (a)	244,377	244,377
27,699	Reserves	31	216,052	197,918
59,523	Total ordinary shareholders' funds		464,285	446,151
1,591	Perpetual capital securities	30 (b)	12,410	12,326
15,420	Non-controlling interests		120,268	132,346
76,534	Total equity		596,963	590,823

# See note 46.

\* See notes 1 and 41.

Fok Kin Ning, Canning Director

Frank John Sixt Director

# Consolidated Statement of Changes in Equity

for the year ended 31 December 2019

	-	Ordi	nary sharehold	Attributable to			
	-	Share capital		Total ordinary	Perpetual	Non-	
Total		and share		shareholders'	capital	controlling	Tota
equity #		premium <sup>(a)</sup>	Reserves (b)	funds	securities	interests	equit
\$ million		HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ millio
75,746	At 31 December 2018, as previously reported, and 1 January 2019	248,233	197,918	446,151	12,326	132,346	590,823
(2,012)	Effect on adoption of HKFRS 16 (see note 41)	-	(11,812)	(11,812)	-	(3,887)	(15,699
	At 1 January 2019, as adjusted	248,233	186,106	434,339	12,326	128,459	575,124
	Profit for the year	-	39,830	39,830	482	7,465	47,777
	Other comprehensive income (losses)			,			
	Equity securities at FVOCI						
(41)	Valuation losses recognised directly in reserves Debt securities at FVOCI	-	(228)	(228)	-	(95)	(323
13	Valuation gains recognised directly in reserves	-	104	104	-	-	104
4	Valuation losses previously in reserves recognised in income statement	-	29	29	-	-	29
(115)	Remeasurement of defined benefit obligations		((25)	((25)		(27.4)	(00)
(115)	recognised directly in reserves Cash flow hedges (forward foreign exchange contracts, cross currency interest rate swap contracts and interest rate swap contracts)	-	(625)	(625)	-	(274)	(899
(104)	· · · ·	-	(692)	(692)	-	(116)	(808
(70)		-	(414)	(414)	-	(133)	(54)
(104)	-	-	(582)	(582)	-	(231)	(813
581	joint ventures disposed during the year recognised in income statement	-	3,850	3,850	-	685	4,535
44	Share of other comprehensive income (losses) of associated companies	-	380	380	-	(40)	340
(9)	Share of other comprehensive income (losses) of joint ventures	-	(64)	(64)	-	(4)	(68
35	Tax relating to components of other comprehensive income (losses)	_	218	218	_	55	27.
234	Other comprehensive income (losses), net of tax		1,976	1,976		(153)	1,82.
	Total comprehensive income		41,806	41,806	482	7,312	49,60
- )	Hedging reserve gains transferred to the carrying value		,	,		,-	.,
(11)	of non-financial item during the year	-	(73)	(73)	-	(10)	(8,
	Dividends paid relating to 2018	-	(8,870)	(8,870)	-	-	(8,87
	Dividends paid relating to 2019	-	(3,355)	(3,355)	-	-	(3,35
	Dividends paid to non-controlling interests	-	-	-	-	(6,769)	(6,76
	Distribution paid on perpetual capital securities	-	-	-	(398)	-	(39
-	Equity contribution from non-controlling interests	-	-	-	-	1	
	Equity redemption to non-controlling interests Share option schemes and long term incentive	-	-	-	-	(10)	(1
8	plans of subsidiary companies	-	36	36	-	27	6
	Unclaimed dividends write back of a subsidiary Relating to purchase of non-controlling interests	-	6 (200)	6 (200)	-	-	(47)
(01)	Relating to partial disposal / disposal of subsidiary	-	(200)	(200)	-	(277)	(47'
(1,009)	companies	-	596	596	-	(8,465)	(7,86
(3,559)		-	(11,860)	(11,860)	(398)	(15,503)	(27,761

# See note 46.

(a) See note 30(a) for further details on share capital and share premium.(b) See note 31 for further details on reserves.

# Consolidated Statement of Changes in Equity for the year ended 31 December 2019

				Attributable to			
			inary shareholde		Demostral	Nor	
Total		Share capital and share		Total ordinary shareholders'	Perpetual	Non-	Tota
equity #		premium * <sup>(a)</sup>	Reserves *(b)	funds *	capital securities *	controlling interests *	equity
JS\$ million		HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
÷		*	·	*	*		•
75,941	At 1 January 2018	248,363	182,123	430,486	29,481	132,374	592,341
5,972	Profit for the year	-	39,000	39,000	551	7,029	46,580
	Other comprehensive income (losses)						
(212)	Equity securities at FVOCI Valuation losses recognised directly in reserves Debt securities at FVOCI	-	(1,490)	(1,490)	-	(162)	(1,652
(3)	Valuation losses recognised directly in reserves	-	(20)	(20)	-	-	(20
79	Remeasurement of defined benefit obligations recognised directly in reserves	-	455	455	-	160	615
	Cash flow hedges (forward foreign exchange						
	contracts, cross currency interest rate swap						
46	contracts and interest rate swap contracts) Gains recognised directly in reserves		322	322		41	363
40	Gains on net investment hedges (forward foreign	-	322	522	-	41	302
	exchange contracts and cross currency swap						
479	contracts) recognised directly in reserves	-	2,892	2,892	-	843	3,735
(1.102)	Losses on translating overseas subsidiaries' net assets recognised directly in reserves		(7 7 2 2 )	(7 722)		(1.572)	(0.205
(1,193)	Gains previously in exchange and other reserves	-	(7,733)	(7,733)	-	(1,572)	(9,305
	related to subsidiaries and joint ventures disposed						
(268)	during the year recognised in income statement	-	(1,810)	(1,810)	-	(283)	(2,093
(225)	Share of other comprehensive income (losses) of		(2.410)	(2,410)		(102)	(2.61)
(335)	associated companies Share of other comprehensive income (losses) of	-	(2,419)	(2,419)	-	(192)	(2,61)
(610)	joint ventures	-	(3,918)	(3,918)	-	(843)	(4,761
	Tax relating to components of other comprehensive						
(21)	income (losses)	-	(136)	(136)	-	(26)	(162
(2,038)	Other comprehensive income (losses), net of tax	-	(13,857)	(13,857)	-	(2,034)	(15,891
3,934	Total comprehensive income	-	25,143	25,143	551	4,995	30,689
	Hedging reserve gains transferred to the carrying value		(14)	(14)			(1)
(2)	of non-financial item during the year Impact of hyperinflation	-	(14) 21	(14) 21	-	(2) 5	(16 26
	Dividends paid relating to 2017	-	(7,985)	(7,985)	-	-	(7,985
,	Dividends paid relating to 2018	-	(3,356)	(3,356)	-	-	(3,356
	Dividends paid to non-controlling interests	-	-	-	-	(5,317)	(5,317
(129)	Distribution paid on perpetual capital securities	-	-	-	(1,006)	-	(1,000
4	Equity contribution from non-controlling interests	-	-	-	-	35	35
(2,402)	Redemption of perpetual capital securities (see		1 740	1 740	(21,175)		(10.424
(2,492) 574	note 30(b)) Issuance of perpetual capital securities (see note 30(b))	-	1,740	1,740	(21,175) 4,475	-	(19,435 4,475
574	Transaction costs in relation to issuance of				-,-75		-,-/.
(4)	perpetual capital securities	-	(33)	(33)	-	-	(33
(17)	Buy-back and cancellation of issued shares (see	(120)	(1)	(121)			(10)
(17)	note 30(a)(i)) Share option schemes and long term incentive	(130)	(1)	(131)	-	-	(131
6	plans of subsidiary companies	-	27	27	-	17	44
	Unclaimed dividends write back of a subsidiary	-	6	6	-	-	(
	Relating to acquisition of subsidiary companies	-	-	-	-	44	44
	Relating to purchase of non-controlling interests	-	(28)	(28)	-	(28)	(50
64	Relating to partial disposal of subsidiary companies	-	275	275	-	223	498
(4,129)		(130)	(9,348)	(9,478)	(17,706)	(5,023)	(32,207
	At 31 December 2018	248,233	197,918	446,151	12,326	132,346	590,823

# See note 46.
\* See note 41.
(a) See note 30(a) for further details on share capital and share premium.
(b) See note 31 for further details on reserves.

# **Consolidated Statement of Cash Flows**

for the year ended 31 December 2019

SS million		Note	2019 HK\$ million	2018 <sup>,</sup> HK\$ million
,		11010		
	Operating activities			
	Cash generated from operating activities before interest expenses			
12,217	and other finance costs, tax paid and changes in working capital	32 (a)	95,291	72,590
(1,874)	Interest expenses and other finance costs paid (net of capitalisation)		(14,621)	(10,661
(747)	Tax paid		(5,823)	(4,584
9,596	Funds from operations (before payment of lease liabilities)		74,847	57,345
(715)	Changes in working capital	32 (b)	(5,577)	(1,611
8,881	Net cash from operating activities		69,270	55,734
	Investing activities			
(4,127)	Purchase of fixed assets		(32,190)	(27,540
(165)	Additions to telecommunications licences		(1,286)	(8,527
(361)	Additions to brand names and other rights		(2,817)	(1,479
(4)	Purchase of subsidiary companies, net of cash acquired	32 (c)	(30)	(14,323
(2)	Additions to other unlisted investments		(17)	(414
82	Repayments of loans from associated companies and joint ventures		641	2,222
	Purchase of and advances to associated companies			
(113)	and joint ventures		(885)	(2,446
19	Proceeds from disposal of fixed assets		150	92
(195)	Proceeds from disposal of subsidiary companies, net of cash disposed	32 (d)	(1,522)	1,121
	Cash disposed arising from de-consolidation of subsidiaries			
(312)	classified as held for sale	23 (b)	(2,429)	-
	Proceeds from partial disposal / disposal of associated companies			
306	and joint ventures		2,388	149
17	Proceeds from disposal of other unlisted investments		130	8
	Cash flows used in investing activities before additions to /			
(4,855)	disposal of liquid funds and other listed investments		(37,867)	(51,137
64	Disposal of liquid funds and other listed investments		503	387
(7)	Additions to liquid funds and other listed investments		(55)	(8,329
(4,798)	Cash flows used in investing activities		(37,419)	(59,079)
4,083	Net cash inflow (outflow) before financing activities		31,851	(3,345
	Financing activities			
27,119	New borrowings	32 (e)	211,526	55,313
(27,110)	Repayment of borrowings	32 (e)	(211,455)	(54,961
(2,048)	Payment of lease liabilities	32 (e)	(15,969)	-
-	Net loans to non-controlling shareholders	32 (e)	(2)	(185
	Consideration received from the economic benefits agreements			
-	(see note 29(b))	32 (e)	-	14,308
	Issue of equity securities by subsidiary companies to non-controlling			
(1)	shareholders / capital redemption by non-controlling shareholders		(10)	25
(61)	Payments to acquire additional interests in subsidiary companies		(478)	(56
282	Proceeds from partial disposal of subsidiary companies		2,201	-
	Proceeds from issue of perpetual capital securities, net of			
-	transaction costs		-	4,442
-	Redemption of perpetual capital securities		-	(19,435
-	Payments for buy-back and cancellation of issued shares		-	(131
(1,567)	Dividends paid to ordinary shareholders		(12,225)	(11,341
(886)	Dividends paid to non-controlling interests		(6,910)	(5,102
(51)	Distribution paid on perpetual capital securities		(398)	(1,006
(4,323)	Cash flows used in financing activities		(33,720)	(18,129
(240)	Decrease in cash and cash equivalents		(1,869)	(21,474
17,820	Cash and cash equivalents at 1 January		138,996	160,470

# See note 46.

\* See note 41.

# **Consolidated Statement of Cash Flows**

for the year ended 31 December 2019

2019 <sup>#</sup> US\$ million		Note	2019 HK\$ million	2018* HK\$ million
17,580	Analysis of cash, liquid funds and other listed investments Cash and cash equivalents, as above Less: cash and cash equivalents included in assets classified		137,127	138,996
-	as held for sale	23	-	(3,585)
17,580	Cash and cash equivalents	21	137,127	135,411
990	Liquid funds and other listed investments	18	7,722	9,292
18,570	Total cash, liquid funds and other listed investments		144,849	144,703
	Total principal amount of bank and other debts and unamortised			
44,550	fair value adjustments arising from acquisitions	24	347,497	352,668
94	Interest bearing loans from non-controlling shareholders	27	728	752
26,074	Net debt		203,376	208,717
(94)	Interest bearing loans from non-controlling shareholders		(728)	(752)
25,980	Net debt (excluding interest bearing loans from non-controlling shareholders)		202,648	207,965

# See note 46.

\* See note 41.

# Notes to the Financial Statements

#### 1 Basis of preparation and presentation

The consolidated financial statements of CK Hutchison Holdings Limited (the "Company" or "CK Hutchison") and its subsidiaries (the "Group") for the year ended 31 December 2019 have been prepared in accordance with the applicable disclosure requirements of the Hong Kong Companies Ordinance Cap. 622 and Hong Kong Financial Reporting Standards ("HKFRS") issued by the Hong Kong Institute of Certified Public Accountants (the "HKICPA").

In the current year, the Group has adopted all of the new and revised standards, amendments and interpretations issued by the HKICPA that are relevant to the Group's operations and mandatory for annual periods beginning 1 January 2019. The Group had to change its accounting policies for leases with effect from 1 January 2019 as a result of adopting the new lease accounting standard Hong Kong Financial Reporting Standard 16 "Leases" ("HKFRS 16"). Other than changes in accounting policies resulting from application of HKFRS 16, the accounting policies and methods of computation used in the preparation of these financial statements are consistent with those used in the Company's consolidated financial statements for the year ended 31 December 2018. A list of the significant accounting policies adopted in the preparation of these financial statements is set out in note 40.

In adopting HKFRS 16, the Group has elected to adopt HKFRS 16 retrospectively and taken transitional provisions in the new standard not to restate comparative information for prior periods. The reclassifications and adjustments arising from the new standard are therefore recognised in the opening statement of financial position on 1 January 2019. The adoption of HKFRS 16 has resulted in a HK\$15,699 million decrease in the opening balance of total equity on 1 January 2019. The effect of adoption of HKFRS 16 is summarised in note 41.

Note 2(b), 3(a) and 23(c) discuss reclassifications of certain 2018 comparative information. These reclassifications have no impact on the total equity as at 31 December 2019 and 31 December 2018 or profit for the year ended 31 December 2019 and 31 December 2018.

These financial statements have been prepared on a historical cost basis, except that defined benefit plans plan assets, certain properties, certain financial assets and liabilities (including derivative instruments) are measured at fair values, and non-current assets and disposal groups classified as held for sale are measured at the lower of carrying amount and fair value less cost to sell. In these financial statements, non-current assets classified as held for sale and assets of a disposal group classified as held for sale are presented separately from other assets in the consolidated statement of financial position. Liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the consolidated statement of financial position. Major classes of assets and liabilities classified as held for sale are disclosed separately in note 23.

#### 2 Revenue

(a) An analysis of revenue of the Company and subsidiary companies is as follows:

	2019	2018
	HK\$ million	HK\$ million
Sale of goods	163,500	165,781
Revenue from services	129,072	105,288
Interest	5,916	5,948
Dividend income	533	112
	299,021	277,129

#### 2 Revenue (continued)

(b) Further details are set out below in respect of revenue of the Company and subsidiary companies, including the disaggregation of revenue from contracts with customers within the scope of HKFRS 15:

(i) By segments '	k
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	Revenue from	m contracts with o	Revenue		
	recognised at a point in time HK\$ million	recognised over time HK\$ million	Subtotal HK\$ million	from other sources HK\$ million	2019 Total HK\$ million
Ports and Related Services	-	26,512	26,512	484	26,996
Retail	132,312	181	132,493	-	132,493
Infrastructure	3,706	10,425	14,131	6,351	20,482
Husky Energy	-	-	-	-	-
CKH Group Telecom					
3 Group Europe	14,137	73,368	87,505	-	87,505
Hutchison Telecommunications Hong					
Kong Holdings	1,969	3,613	5,582	-	5,582
Corporate and Others	-	39	39	253	292
	16,106	77,020	93,126	253	93,379
Hutchison Asia Telecommunications	-	8,984	8,984	-	8,984
Finance & Investments and Others	13,279	267	13,546	3,141	16,687
	165,403	123,389	288,792	10,229	299,021

	Revenue from	n contracts with cu	Revenue		
	recognised at a point in time HK\$ million	recognised over time HK\$ million	Subtotal HK\$ million	from other sources HK\$ million	2018 Total HK\$ million
		THE HILLON	THE IIIIIOI	THE IIIIIOI	
Ports and Related Services	-	26,425	26,425	162	26,587
Retail	133,371	204	133,575	-	133,575
Infrastructure	3,834	10,600	14,434	6,192	20,626
Husky Energy	-	-	-	-	-
CKH Group Telecom					
<b>3</b> Group Europe	12,534	50,321	62,855	-	62,855
Hutchison Telecommunications Hong					
Kong Holdings	4,250	3,662	7,912	-	7,912
Corporate and Others	-	18	18	264	282
	16,784	54,001	70,785	264	71,049
Hutchison Asia Telecommunications	-	8,220	8,220	-	8,220
Finance & Investments and Others	13,404	746	14,150	2,922	17,072
	167,393	100,196	267,589	9,540	277,129

\* Previously reported figures in respect of "Finance & Investments and Others" for 2018 have been reclassified to conform with the presentation of segmental information adopted in the current year (see note 3(a)). These amendments and reclassifications have no impact on the revenue and profit for the current and comparative years nor on the assets and liabilities of the Group as at 31 December 2019 and 31 December 2018.

#### 2 Revenue (continued)

# (b) Further details are set out below in respect of revenue of the Company and subsidiary companies, including the disaggregation of revenue from contracts with customers within the scope of HKFRS 15 (continued):

(ii) By geographical locations \*

	Revenue from	n contracts with c	Revenue		
	recognised at a point in time HK\$ million	recognised over time HK\$ million	Subtotal HK\$ million	from other sources HK\$ million	2019 Total HK\$ million
Hong Kong	30,836	3,499	34,335	698	35,033
Mainland China	30,036	424	30,460	10	30,470
Europe	64,251	93,672	157,923	5,323	163,246
Canada	-	400	400	229	629
Asia, Australia and Others	27,001	25,127	52,128	828	52,956
Finance & Investments and Others	13,279	267	13,546	3,141	16,687
	165,403	123,389	288,792	10,229	299,021

	Revenue from	m contracts with cu	Revenue		
	recognised at a point in time HK\$ million	recognised over time HK\$ million	Subtotal HK\$ million	from other sources HK\$ million	2018 Total HK\$ million
Hong Kong Mainland China	35,404 31,669	3,537 570	38,941 32,239	248	39,189 32,244
Europe	63,108	71,156	134,264	5,118	139,382
Canada Asia, Australia and Others	23,808	392 23,795	392 47,603	231 1,016	623 48,619
Finance & Investments and Others	13,404	746	14,150	2,922	17,072
	167,393	100,196	267,589	9,540	277,129

\* Previously reported figures in respect of "Finance & Investments and Others" for 2018 have been reclassified to conform with the presentation of segmental information adopted in the current year (see note 3(a)). These amendments and reclassifications have no impact on the revenue and profit for the current and comparative years nor on the assets and liabilities of the Group as at 31 December 2019 and 31 December 2018.

#### 2 Revenue (continued)

#### (c) Contract balances related to contracts with customers within the scope of HKFRS 15

Under HKFRS 15, a contract asset or a contract liability is generated when either party to the contract performs, depending on the relationship between the entity's performance and the customer's payment. When an entity satisfies a performance obligation by transferring a promised goods or service, the entity has earned a right to consideration from the customer and, therefore, has a contract asset. When the customer performs first, for example, by prepaying its promised consideration, the entity has a contract liability. Generally, contract assets may represent conditional or unconditional rights to consideration. The right would be conditional, for example, when an entity is required first to satisfy another performance obligation in the customer, the contract asset is classified as and accounted for as a receivable and presented separately from other contract assets. A right is unconditional if nothing other than the passage of time is required before payment of that consideration is due.

The following table provides information about trade receivables, contract assets and contract liabilities from contracts with customers within the scope of HKFRS 15.

	2019 HK\$ million	2018 HK\$ million
Trade receivables (see note 22)	16,863	19,255
Contract assets (see notes 19 and 22)	7,385	6,943
Contract liabilities (see notes 25 and 29)	(6,188)	(5,883)

Trade receivables are non-interest bearing and are generally on terms of 30 to 45 days. In 2019, HK\$1,587 million (2018 - HK\$1,569 million) was recognised in the income statement as provision for expected credit losses on trade receivables.

Contract assets primarily relate to the Group's rights to consideration for delivered services and devices but not billed at the reporting date. Contract assets are transferred to receivables when the rights become unconditional. This usually occurs when the Group issues an invoice to the customer. In 2019, HK\$1,042 million (2018 - HK\$853 million) was recognised in the income statement as provision for expected credit losses on contract assets.

Contract liabilities primarily relate to the Group's unfulfilled performance obligations for which consideration has been received at the reporting date. On fulfilment of its obligations, the contract liability is recognised in revenue in the period when the performance obligations are fulfilled. HK\$5,106 million (2018 - HK\$3,224 million) was recognised as revenue in 2019 that was included in the contract liability balance at the beginning of the year.

(d) Transaction price allocated to the remaining performance obligations

The following table includes revenue expected to be recognised in the future related to performance obligations that are unsatisfied or partially unsatisfied at the reporting date. The Group applies the practical expedient in paragraph 121 of HKFRS 15 and does not disclose the amount of the transaction price allocated to the remaining performance obligations for contracts with an original expected duration of one year or less. In addition, contracts that include a promise to perform an undefined quantity of tasks at a fixed contractual rate per unit, with no contractual minimums that would make some or all of the consideration variable, are not included in the following analysis as the possible transaction prices and the ultimate consideration for those contracts will depend on the occurrence or non-occurrence of future customer usage. In light of these basis of preparation, the following does not reflect the expectation of the Group's future performance. The analysis is solely for compliance with HKFRS 15 disclosure requirement in respect of transaction price allocated to the remaining performance obligations.

		2019	2018
	HK\$ m	illion	HK\$ million
Within one year More than one year		,293 ,534	17,591 7,732
	24	,827	25,323

#### **3** Operating segment information

#### (a) Description of segments and principal activities

The Group manages its businesses by divisions, which are organised by a mixture of both business lines and geography. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management and board of directors for the purposes of making decisions about resource allocation and performance assessment, the Group presents its operating segment information based on the following five operating divisions.

#### Ports and Related Services:

This division operates container terminals in six of the 10 busiest container ports in the world. This division had 290 operational berths as at 31 December 2019. The division comprises the Group's 80% interest in the Hutchison Ports group of companies and its 30.07% interest in the Hutchison Port Holdings Trust ("HPH Trust"). Results of HPH Trust are included in the segment results (under Ports and Related Services) based on the Group's effective shareholdings (net of non-controlling interests) in HPH Trust.

#### Retail:

The retail division consists of the A S Watson ("ASW") group of companies, the largest health and beauty retailer in Asia and Europe in terms of store numbers. ASW operated 12 retail brands with 15,794 stores in 25 markets worldwide as at 31 December 2019.

#### Infrastructure:

The Infrastructure division comprises the Group's 75.67% interest in CK Infrastructure Holdings Limited ("CKI"), a company listed on The Stock Exchange of Hong Kong Limited ("Stock Exchange"), and the Group's direct interests in six infrastructure investments co-owned with CKI comprising of interests in Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities. In October 2018, the Group completed the divesture of an aggregated 90% economic benefits in its direct interest in these six co-owned infrastructure assets. In December 2019, the Group completed supplementary agreements with the counter-parties to the economic arrangements in respect of its direct interests in Northumbrian Water, Park'N Fly, UK Rails, Dutch Enviro Energy and Wales & West Utilities to effectively transfer to these parties the proportionate voting rights of the Group's direct interests in these five co-owned investments. Results of these six infrastructure investments for the period following the divesture are included in the segment results on a net of divesture basis.

#### Husky Energy:

This comprises the Group's 40.19% interest in Husky Energy, an integrated energy company listed on the Toronto Stock Exchange in Canada.

#### Telecommunications:

The Group's telecommunications division consists of **3** Group Europe with businesses in 6 countries in Europe, a 66.09% interest in Hutchison Telecommunications Hong Kong Holdings Limited ("HTHKH"), which is listed on the Stock Exchange and Hutchison Asia Telecommunications. In the second half of 2018, the Group acquired the remaining 50% interest in the **3** Group Europe telecommunications businesses in Italy operated by Wind Tre S.p.A. ("Wind Tre") and became the sole shareholder of Wind Tre. Results of Wind Tre for the period following the acquisition are included in the segment results (under **3** Group Europe) on a 100% basis.

In July 2019, the Group has formed a new wholly-owned telecommunication holding company, CK Hutchison Group Telecom Holdings ("CKH Group Telecom"), which consolidates the Group's telecommunication businesses of **3** Group Europe and HTHKH under one holding entity, providing a diversified telecommunication asset platform across eight geographical locations. For segment information presentation purposes, CKH Group Telecom is presented as an operating division for the current and comparative years in this operating segment note, with separate sub-totals for **3** Group Europe, HTHKH and CKH Group Telecom's Corporate and Others (which covers CKH Group Telecom's corporate head office operations and the returns earned on its holdings of cash and liquid investments). Comparative information for 2018 have been amended accordingly to conform with this change in classification adopted in the current year. These amendments and reclassifications have no impact on the profit for the current and comparative years nor on the assets and liabilities of the Group as at 31 December 2019 and 31 December 2018.

Finance & Investments and Others is presented to reconcile to the totals included in the Group's income statement and statement of financial position, which covers the activities of other areas of the Group that are not presented separately and includes a 87.87% interest in the Australian Securities Exchange listed Hutchison Telecommunications (Australia) ("HTAL"), which has a 50% interest in a joint venture company, Vodafone Hutchison Australia ("VHA"), Hutchison Whampoa (China), Hutchison E-Commerce, the Marionnaud business, listed associated companies Hutchison China MediTech Limited ("Chi-Med") (see note 3(b)(xvi)), TOM Group and CK Life Sciences Int'l., (Holdings) Inc. ("CK Life Sciences"), corporate head office operations and the returns earned on the Group's holdings of cash and liquid investments.

(a) Description of segments and principal activities (continued)

Saved as disclosed in the notes below, the column headed as Company and Subsidiaries refers to the holding company of the Group and subsidiary companies' respective items and the column headed as Associates and JV refers to the Group's share of associated companies and joint ventures' respective items.

(b) Segment results, assets and liabilities

Revenue and expenses are allocated to the reportable segments with reference to revenue generated by those segments and the expenses incurred by those segments. Revenue from external customers is after elimination of inter-segment revenue. The amounts eliminated mainly attributable to Retail of HK\$61 million (2018 - HK\$54 million), Hutchison Telecommunications Hong Kong Holdings of HK\$14 million (2018 - HK\$11 million) and Hutchison Asia Telecommunications of HK\$3 million (2018 - HK\$2 million). The Group uses two measures of segment results, EBITDA (see note 3(b)(xiii)) and EBIT (see note 3(b)(xiv)).

In the current year, the Group has adopted the HKFRS 16 accounting standard (which relates to accounting for leases) for its statutory reporting, but its management reporting has remained on the precedent lease accounting standard Hong Kong Accounting Standard 17 "Leases" ("HKAS 17"). The Group believes that the HKAS 17 basis metrics, which are not intended to be a substitute for, or superior to, the reported metrics on a HKFRS 16 basis ("Post-HKFRS 16 basis"), provide useful information to allow comparable growth rates to be calculated and a like-with-like comparison with the prior period results, and to better reflect management's view of the Group's underlying operational performances. Accordingly, segmental information is presented on a HKAS 17 basis ("Pre-HKFRS 16 basis") as this is the basis of the information used for resource allocation, performance assessment and internal decision-making. As additional information, reconciliation from Pre-HKFRS 16 metrics to Post-HKFRS 16 is included in the following segmental information analysis. The HKAS 17 lease accounting policy is disclosed in note 40(f).

#### (i) An analysis of revenue by segments

				Revenue				
	Company and	Associates	2019		Company and	Associates	2018	
	Subsidiaries	and JV	Total		Subsidiaries	and JV	Total	
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%
Ports and Related Services	26,996	8,379	35,375	8%	26,587	8,588	35,175	8%
Retail	132,493	36,732	169,225	38%	133,575	35,416	168,991	37%
Infrastructure	12,837	38,354	51,191	12%	19,522	45,202	64,724	14%
Husky Energy	-	47,618	47,618	11%	-	54,251	54,251	12%
CKH Group Telecom		,	,			- , -	- ) -	
3 Group Europe	87,505	11	87,516	20%	62,855	15,556	78,411	17%
Hutchison Telecommunications Hong								
Kong Holdings	5,582	-	5,582	1%	7,912	-	7,912	2%
Corporate and Others	292	127	419	-	282	128	410	-
	93,379	138	93,517	21%	71,049	15,684	86,733	19%
Hutchison Asia Telecommunications	8,984	-	8,984	2%	8,220	-	8,220	2%
Finance & Investments and Others	16,687	17,259	33,946	8%	17,072	18,064	35,136	8%
	291,376	148,480	439,856	100%	276,025	177,205	453,230	100%
Portion attributable to:								
Non-controlling interests of HPH Trust	-	1,098	1,098		-	1,098	1,098	
Divesture of infrastructure investments	7,645	4,481	12,126	-	1,104	860	1,964	
	299,021	154,059	453,080		277,129	179,163	456,292	
HKFRS 16 impact	-	-	-	•				
	299,021	154,059	453,080					

### (b) Segment results, assets and liabilities (continued)

(ii) An analysis of EBITDA by segments

I         Associates           s         and JV           n         HK\$ million           3,599         3,215           21,051         3,139           I         69           (17)         53           3,869         34,926           756         756	2019 Total HK\$ million 13,405 16,891 28,488 3,139 33,511 1,389 441 35,341 2,167 12,637 112,068 756	%           12%           15%           25%           3%           30%           1%           32%           2%           11%           100%	Company and Subsidiaries HK\$ million 9,683 12,874 11,234 - 22,787 1,298 225 24,310 1,028 5,913 65,042	Associates and JV HK\$ million 3,709 3,290 24,188 12,106 5,974 73 - 6,047 - (802) 48,538	2018 Total HK\$ million 13,392 16,164 35,422 12,106 28,761 1,371 225 30,357 1,028 5,111 113,580	% 12% 14% 31% 11% 26% 1% - 27% 1% 4%
n HK\$ million 3,599 3,215 21,051 3,139 <i>I</i> <i>69</i> <i>(17)</i> 53 3,869 34,926	HK\$ million 13,405 16,891 28,488 3,139 <i>33,511</i> <i>1,389</i> <i>441</i> 35,341 2,167 12,637 112,068	12% 15% 25% 3% 30% 1% 1% 32% 2% 11%	HK\$ million 9,683 12,874 11,234 - 22,787 1,298 225 24,310 1,028 5,913	HK\$ million 3,709 3,290 24,188 12,106 5,974 73 - 6,047 - (802)	HK\$ million 13,392 16,164 35,422 12,106 28,761 1,371 225 30,357 1,028 5,111	12% 14% 31% 11% 26% - 26% - 27% 1% 4%
3,599 3,215 21,051 3,139 <i>1</i> ( <i>17</i> ) 53 - 3,869 34,926	13,405 16,891 28,488 3,139 33,511 1,389 441 35,341 2,167 12,637 112,068	12% 15% 25% 3% 30% 1% 1% 32% 2% 11%	9,683 12,874 11,234 - 22,787 1,298 225 24,310 1,028 5,913	3,709 3,290 24,188 12,106 5,974 73 - 6,047 - (802)	13,392 16,164 35,422 12,106 28,761 1,371 225 30,357 1,028 5,111	12% 14% 31% 11% 26% - 26% - 27% 1% 4%
3,215 21,051 3,139 1 69 (17) 53 3,869 34,926	16,891 28,488 3,139 <i>33,511</i> <i>1,389</i> <i>441</i> 35,341 2,167 12,637 112,068	15% 25% 3% 30% 1% 1% 32% 2% 11%	12,874 11,234 22,787 1,298 225 24,310 1,028 5,913	3,290 24,188 12,106 5,974 73 - 6,047 - (802)	16,164 35,422 12,106 28,761 1,371 225 30,357 1,028 5,111	14% 31% 11% 26% 1% - 27% 1% 4%
3,215 21,051 3,139 1 69 (17) 53 3,869 34,926	16,891 28,488 3,139 <i>33,511</i> <i>1,389</i> <i>441</i> 35,341 2,167 12,637 112,068	15% 25% 3% 30% 1% 1% 32% 2% 11%	12,874 11,234 22,787 1,298 225 24,310 1,028 5,913	3,290 24,188 12,106 5,974 73 - 6,047 - (802)	16,164 35,422 12,106 28,761 1,371 225 30,357 1,028 5,111	14% 31% 11% 26% 1% - 27% 1% 4%
21,051 3,139 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 3,869 34,926	28,488 3,139 33,511 1,389 441 35,341 2,167 12,637 112,068	25% 3% 30% 1% 1% 32% 2% 11%	11,234 22,787 1,298 225 24,310 1,028 5,913	24,188 12,106 5,974 73 - 6,047 (802)	35,422 12,106 28,761 1,371 225 30,357 1,028 5,111	31% 11% 26% 1% - 27% 1% 4%
3,139 <i>I</i> <i>69</i> <i>(17)</i> 53 3,869 34,926	3,139 33,511 1,389 441 35,341 2,167 12,637 112,068	3% 30% 1% 1% 32% 2% 11%	22,787 1,298 225 24,310 1,028 5,913	12,106 5,974 73 - 6,047 (802)	12,106 28,761 1,371 225 30,357 1,028 5,111	11% 26% 1% - 27% 1% 4%
1 69 (17) 53 3,869 34,926	33,511 1,389 441 35,341 2,167 12,637 112,068	30% 1% 1% 32% 2% 11%	<i>1,298</i> 225 24,310 1,028 5,913	5,974 73 - 6,047 (802)	28,761 1,371 225 30,357 1,028 5,111	26% 1% - 27% 1% 4%
69 (17) 53 - 3,869 34,926	<i>1,389</i> <i>441</i> 35,341 2,167 12,637 112,068	1% 1% 32% 2% 11%	<i>1,298</i> 225 24,310 1,028 5,913	73 6,047 (802)	<i>1,371</i> 225 30,357 1,028 5,111	1% - 27% 1% 4%
69 (17) 53 - 3,869 34,926	<i>1,389</i> <i>441</i> 35,341 2,167 12,637 112,068	1% 32% 2% 11%	225 24,310 1,028 5,913	6,047 (802)	225 30,357 1,028 5,111	- 27% 1% 4%
(17) 53 - 3,869 34,926	441 35,341 2,167 12,637 112,068	1% 32% 2% 11%	225 24,310 1,028 5,913	6,047 (802)	225 30,357 1,028 5,111	- 27% 1% 4%
(17) 53 - 3,869 34,926	441 35,341 2,167 12,637 112,068	1% 32% 2% 11%	225 24,310 1,028 5,913	(802)	225 30,357 1,028 5,111	- 27% 1% 4%
- 3,869 34,926	2,167 12,637 112,068	2% 11%	1,028 5,913	(802)	1,028 5,111	1% 4%
3,869 34,926	12,637	11%	1,028 5,913		1,028 5,111	4%
34,926	112,068					
		100%	65,042	48,538	113,580	100%
756	756					
756	756					
			-	752	752	
^ 35,682	^ 112,824	^	65,042	49,290	114,332	
) (18,136)	(41,233)		(19,351)	(21,615)	(40,966)	
) (6,388)	(15,657)		(9,562)	(8,463)	(18,025)	
) (3,202)	(7,814)		(3,982)	(3,813)	(7,795)	
) 1,235	113		1,369	(1,652)	(283)	
) (480)	(8,345)		(7,563)	(700)	(8,263)	
8 711	39 888		25 953	13 047	39,000	
0,711	0,000		20,900	15,017	57,000	
^ 3,337	^ 23,981	^				
) (2,872)	(19,745)					
) (837)	(4,460)					
) -	(20)					
	102					
-	84					
0.051	39,830					
	y     8,711       4     3,337       5)     (2,872)       6)     (837)       9)     -       5     37	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$ \begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	$\begin{array}{cccccccccccccccccccccccccccccccccccc$

### ^ Reconciliation to Post-HKFRS 16 basis EBITDA :

Pre-HKFRS 16 basis EBITDA per above	77,142	35,682	112,824
HKFRS 16 impact per above	20,644	3,337	23,981
Post-HKFRS 16 basis EBITDA (see note 32(a)(i))	97,786	39,019	136,805

### (b) Segment results, assets and liabilities (continued)

(iii) An analysis of EBIT by segments

	EBIT (LBIT) <sup>(xiv)</sup>							
	Company and Subsidiaries HK\$ million	Associates and JV HK\$ million	2019 Total HK\$ million	%	Company and Subsidiaries HK\$ million	Associates and JV	2018 Total HK\$ million	%
	HK\$ million	HK5 million	HK5 million	%	HK\$ million	HK\$ million	HK\$ million	%0
Ports and Related Services	6,827	2,234	9,061	13%	6,470	2,256	8,726	12%
Retail	11,164	2,507	13,671	19%	10,506	2,572	13,078	18%
Infrastructure	5,320	13,900	19,220	27%	7,825	16,213	24,038	33%
Husky Energy <sup>(xv)</sup>	-	(3,004)	(3,004)	-4%	-	5,742	5,742	8%
CKH Group Telecom								
<b>3</b> Group Europe								
EBITDA before the following								
non-cash items:	33,510	1	33,511		22,787	5,974	28,761	
Depreciation	(9,139)	-	(9,139)		(5,064)	(950)	(6,014)	
Amortisation of licence fees, other								
rights, customer acquisition and								
retention costs	(4,260)	-	(4,260)		(3,626)	(1,458)	(5,084)	
EBIT - 3 Group Europe	20,111	1	20,112	28%	14,097	3,566	17,663	24%
Hutchison Telecommunications Hong								
Kong Holdings	559	22	581	1%	530	23	553	1%
Corporate and Others	455	(17)	438	1%	193	-	193	-
	21,125	6	21,131	30%	14,820	3,589	18,409	25%
Hutchison Asia Telecommunications	1,055	-	1,055	1%	321	-	321	-
Finance & Investments and Others	8,554	1,420	9,974	14%	5,749	(3,178)	2,571	4%
EBIT	54,045	17,063	71,108	100%	45,691	27,194	72,885	100%
Portion attributable to:								
Non-controlling interests of HPH Trust	-	483	483	-	-	481	481	
EBIT	54,045	^ 17,546	71,591	<b>`</b>	45,691	27,675	73,366	
Interest expenses and other finance costs	(9,269)	(6,388)	(15,657)		(9,562)	(8,463)	(18,025)	
Current tax	(4,612)	(3,202)	(7,814)		(3,982)	(3,813)	(7,795)	
Deferred tax credit (charge)	(1,122)	1,235	113		1,369	(1,652)	(283)	
Non-controlling interests	(7,865)	(480)	(8,345)		(7,563)	(700)	(8,263)	
	31,177	8,711	39,888	-	25,953	13,047	39,000	
				-				
HKFRS 16 impact								
EBIT	3,771		)	~				
Interest expenses and other finance costs	,	(837)	(4,460)					
Current tax	(20)	-	(20)					
Deferred tax	65	37	102					
Non-controlling interests		-	84					
	31,454	8,376	39,830					

### ^ Reconciliation to Post-HKFRS 16 basis EBIT :

Pre-HKFRS 16 basis EBIT per above	54,045	17,546	71,591
HKFRS 16 impact per above	3,771	465	4,236
Post-HKFRS 16 basis EBIT	57,816	18,011	75,827

### (b) Segment results, assets and liabilities (continued)

(iv) An analysis of depreciation and amortisation expenses by segments

	Depreciation and amortisation								
	<b>Company</b> and	Associates	2019	Company and	Associates	2018			
	Subsidiaries	and JV	Total	Subsidiaries	and JV	Total			
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million			
Ports and Related Services	2,979	1,365	4,344	3,213	1,453	4,666			
Retail	2,512	708	3,220	2,368	718	3,086			
Infrastructure	2,117	7,151	9,268	3,409	7,975	11,384			
Husky Energy	-	6,143	6,143	-	6,364	6,364			
CKH Group Telecom		,	,						
3 Group Europe	13,399	-	13,399	8,690	2,408	11,098			
Hutchison Telecommunications Hong Kong Holdings	761	47	808	768	50	818			
Corporate and Others	3	-	3	32	-	32			
*	14,163	47	14,210	9,490	2,458	11,948			
Hutchison Asia Telecommunications	1,112	-	1,112	707	-	707			
Finance & Investments and Others	214	2,449	2,663	164	2,376	2,540			
	23,097	17,863	40,960	19,351	21,344	40,695			
Portion attributable to:									
Non-controlling interests of HPH Trust	-	273	273	-	271	271			
	23,097	18,136	41,233	19,351	21,615	40,966			
Divesture of infrastructure investments	(1,841)	-	(1,841)	388	99	487			
	21,256	18,136	39,392	19,739	21,714	41,453			
HKFRS 16 impact	16,873	2,872	19,745						
	38,129	21,008	59,137						

### (b) Segment results, assets and liabilities (continued)

(v) An analysis of capital expenditure by segments

	Capital expenditure <sup>(xxv)</sup>										
				Assets		Fixed assets					
		Telecom-	Brand names	classified		and	Telecom-	Brand names			
		munications	and other	as held	2019	leasehold	munications	and	2018		
	assets @	licences @	rights <sup>@</sup>	for sale	Total	land	licences	other rights	Total		
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million		
Ports and Related Services	3,037	-	-	-	3,037	3,909	-	1	3,910		
Retail	3,072	-	-	-	3,072	3,454	-	-	3,454		
Infrastructure	363	-	75	6,744	7,182	5,924	-	136	6,060		
Husky Energy	-	-	-	-	-	-	-	-	-		
CKH Group Telecom											
3 Group Europe	15,397	1,026	2,735	-	19,158	10,990	6,384	1,341	18,715		
Hutchison											
Telecommunications											
Hong Kong Holdings	503	203	-	-	706	513	-	-	513		
Corporate and Others	4	-	3	-	7	-	-	1	1		
	15,904	1,229	2,738	-	19,871	11,503	6,384	1,342	19,229		
Hutchison Asia											
Telecommunications	2,845	57	-	-	2,902	2,513	2,143	-	4,656		
Finance & Investments											
and Others	318	-	4	-	322	237	-	-	237		
	25,539	1,286	2,817	6,744	36,386	27,540	8,527	1,479	37,546		
HKFRS 16 impact	(93)	-	-	-	(93)						
- 1											
	25,446	1,286	2,817	6,744	36,293						

@ excluding capital expenditure incurred during the year for assets classified as held for sale during the year.

### (b) Segment results, assets and liabilities (continued)

(vi) An analysis of total assets by segments

					Total asse	ts				
	Company and			Investments	Company and					
	Subsid	liaries	Assets	in associated		Subsid	liaries	Assets	in associated	
	-	Deferred	classified	companies and	2019		Deferred	classified	companies and	2018
	Segment	tax	as held	interests in	Total	Segment	tax	as held	interests in	Total
	assets (xxi)	assets	for sale <sup>(xxiii)</sup>	joint ventures	assets	assets (xxi)	assets	for sale (xxiii)	joint ventures	assets
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million				HK\$ million	HK\$ million
	74 ( 49	100		20.250	05.005	74.277	242		20.720	05 227
Ports and Related Services Retail	74,648 200,111	189 908	-	20,250 14,338	95,087	74,366 199,151	243 1,059	-	20,728 13,771	95,337 213,981
Infrastructure	60,929		-	,	215,357	54,963	1,039	- 114,843	,	,
	60,929	4	-	169,167	230,100	, i i i i i i i i i i i i i i i i i i i	12	114,843	145,913	315,731
Husky Energy	-	-	-	61,706	61,706	-	-	-	64,297	64,297
CKH Group Telecom	·									
3 Group Europe	304,498	17,342	149	9	321,998	309,333	18,659	2,352	10	330,354
Hutchison										
Telecommunications										
Hong Kong Holdings	15,345	168	-	335	15,848	19,469	258	-	396	20,123
Corporate and Others	15,516	-	-	28	15,544	13,446	-	-	-	13,446
	335,359	17,510	149	372	353,390	342,248	18,917	2,352	406	363,923
Hutchison Asia										
Telecommunications	15,782	-	-	-	15,782	11,333	-	-	-	11,333
Finance & Investments										
and Others	141,436	29	-	23,550	165,015	155,044	29	-	12,569	167,642
	828,265	18,640	149	289,383	1,136,437	837,105	20,260	117,195	257,684	1,232,244
HKFRS 16 impact	73,903	1,713	-	(1,077)	74,539					
	902,168	20,353	149	288,306	1,210,976					

(vii) An analysis of total liabilities by segments

	Total liabilities									
							Liabilities			
		Current &				Current &	directly			
		non-current				non-current	associated			
	b	orrowings <sup>(xxii)</sup>			b	orrowings (xxii)	with assets			
		and other	Current &	2019		and other	classified	Current &	2018	
	Segment	non-current	deferred tax	Total	Segment	non-current	as held	deferred tax	Total	
	liabilities (xxi)	liabilities	liabilities	liabilities	liabilities (xxi)	liabilities	for sale	liabilities	liabilities	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Ports and Related Services	11,982	17,384	4,032	33,398	13,433	16,127	-	4,472	34,032	
Retail	25,799	12,905	9,819	48,523	26,366	13,407	-	9,962	49,735	
Infrastructure	5,875	32,298	604	38,777	4,910	30,535	77,600	590	113,635	
Husky Energy	-		-	-	-	-	-	-	-	
CKH Group Telecom										
3 Group Europe	38,325	22,745	230	61,300	55,660	110,297	-	94	166,051	
Hutchison										
Telecommunications										
Hong Kong Holdings	1,554	482	24	2,060	1,804	343	-	16	2,163	
Corporate and Others	597	81,976	31	82,604	274	-	-	231	505	
	40,476	105,203	285	145,964	57,738	110,640	-	341	168,719	
Hutchison Asia										
Telecommunications	11,241	14,304	2	25,547	5,976	18,897	-	1	24,874	
Finance & Investments										
and Others	8,987	217,291	5,000	231,278	10,292	234,168	-	5,966	250,426	
	104,360	399,385	19,742	523,487	118,715	423,774	77,600	21,332	641,421	
HKFRS 16 impact	91,809	(229)	(1,054)	90,526						
	196,169	399,156	18,688	614,013						

#### (b) Segment results, assets and liabilities (continued)

(viii) An analysis of revenue by geographical locations

	Revenue <sup>(xx)</sup>										
	Company and	Associates	2019		Company and	Associates	2018				
	Subsidiaries	and JV	Total		Subsidiaries	and JV	Total				
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%			
Hong Kong	35,033	4,498	39,531	9%	39,189	4,752	43,941	10%			
Mainland China	30,470	8,059	38,529	9%	32,244	7,517	39,761	9%			
Europe	155,782	56,566	212,348	48%	138,307	76,821	215,128	47%			
Canada <sup>(xxiv)</sup>	448	47,280	47,728	11%	596	53,651	54,247	12%			
Asia, Australia and Others	52,956	14,818	67,774	15%	48,617	16,400	65,017	14%			
Finance & Investments and Others	16,687	17,259	33,946	8%	17,072	18,064	35,136	8%			
	256,343	143,982	400,325	91%	236,836	172,453	409,289	90%			
	291,376	148,480	439,856 **	100%	276,025	177,205	453,230 **	100%			
HKFRS 16 impact	-	-	-								
	291,376	148,480	439,856 **								

\*\* see note 3(b)(i) for reconciliation of segment revenue to revenue presented in the income statement.

#### (ix) An analysis of EBITDA by geographical locations

	EBITDA (LBITDA) <sup>(xiii)</sup>									
	Company and	Associates	2019		Company and	Associates	2018			
	Subsidiaries	and JV	Total		Subsidiaries	and JV	Total			
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%		
Hong Kong	1,811	1,861	3,672	3%	1,698	1,983	3,681	3%		
Mainland China	5,988	4,526	10,514	10%	6,184	4,924	11,108	10%		
Europe	47,409	14,358	61,767	55%	40,563	22,468	63,031	55%		
Canada <sup>(xxiv)</sup>	347	1,555	1,902	2%	410	10,364	10,774	10%		
Asia, Australia and Others	12,819	8,757	21,576	19%	10,274	9,601	19,875	18%		
Finance & Investments and Others	8,768	3,869	12,637	11%	5,913	(802)	5,111	4%		
	77,142	34,926	112,068 ##	100%	65,042	48,538	113,580 ##	100%		
HKFRS 16 impact	20,644	3,337	23,981							
	97,786	38,263	136,049 ##							
## and note $2(h)(ii)$ for many	iliation of coomo	nt EDITDA to m	nofit on loss mussont	ad in tha i	in a ann a' statann an	+				

## see note 3(b)(ii) for reconciliation of segment EBITDA to profit or loss presented in the income statement.

#### (x) An analysis of EBIT by geographical locations

	EBIT (LBIT) <sup>(xiv)</sup>									
	Company and	Associates	2019		Company and	Associates	2018			
	Subsidiaries	and JV	Total		Subsidiaries	and JV	Total			
	HK\$ million	HK\$ million	HK\$ million	%	HK\$ million	HK\$ million	HK\$ million	%		
Hong Kong	706	861	1,567	2%	561	929	1,490	2%		
Mainland China	4,947	3,068	8,015	11%	5,208	3,397	8,605	12%		
Europe	30,370	10,306	40,676	57%	26,897	15,458	42,355	58%		
Canada <sup>(xxiv)</sup>	324	(4,206)	(3,882)	-5%	390	4,508	4,898	6%		
Asia, Australia and Others	9,144	5,614	14,758	21%	6,886	6,080	12,966	18%		
Finance & Investments and Others	8,554	1,420	9,974	14%	5,749	(3,178)	2,571	4%		
	54,045	17,063	71,108 @@	100%	45,691	27,194	72,885 @@	100%		
HKFRS 16 Impact	3,771	465	4,236							
	57,816	17,528	75,344 @@							

@@ see note 3(b)(iii) for reconciliation of segment EBIT to profit or loss presented in the income statement.

# **3** Operating segment information (continued)

# (b) Segment results, assets and liabilities (continued)

# (xi) An analysis of capital expenditure by geographical locations

				Capita	ıl expenditure	(xxv)			
				Assets		Fixed assets			
		Telecom-	Brand names	classified		and	Telecom-	Brand names	
	Fixed	munications	and other	as held	2019	leasehold	munications	and	2018
	assets @	licences @	rights <sup>@</sup>	for sale	Total	land	licences	other rights	Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Hong Kong	1,295	203	-	-	1,498	1,316	-	-	1,316
Mainland China	958	-	-	-	958	1,147	-	-	1,147
Europe	17,072	1,026	2,738	6,711	27,547	18,626	6,384	1,341	26,351
Canada	-	-	-	33	33	14	-	37	51
Asia, Australia and Others	5,896	57	75	-	6,028	6,200	2,143	100	8,443
Finance & Investments									
and Others	318	-	4	-	322	237	-	1	238
	25,539	1,286	2,817	6,744	36,386	27,540	8,527	1,479	37,546
HKFRS 16 impact	(93)	-	-	-	(93)				
	25,446	1,286	2,817	6,744	36,293				

@ excluding capital expenditure incurred during the year for assets classified as held for sale during the year.

# (xii) An analysis of total assets by geographical locations

_					Total a	ssets					
	Company and		mpany and Investments			Company and			Investments		
	Subsidia	aries	Assets	in associated	-	Subsid	iaries	Assets	in associated		
		Deferred	classified	companies and	2019		Deferred	classified	companies and	2018	
	Segment	tax		interests in	Total	Segment	tax	as held	interests in	Total	
	assets <sup>(xxi)</sup>	assets	for sale <sup>(xxiii)</sup>	joint ventures	assets	assets (xxi)	assets	for sale (xxiii)	joint ventures	assets	
-	HK\$ million H	IK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Hong Kong	51,207	211	-	10,417	61,835	55,494	306	-	14,233	70,033	
Mainland China	43,132	466	-	23,077	66,675	47,989	681	-	23,735	72,405	
Europe	463,304	17,575	149	115,288	596,316	466,226	18,914	114,559	87,437	687,136	
Canada (xxiv)	3,430	4	-	62,883	66,317	3,638	6	2,558	63,027	69,229	
Asia, Australia											
and Others	125,756	355	-	54,168	180,279	108,714	324	78	56,683	165,799	
Finance & Investment	ts										
and Others	141,436	29	-	23,550	165,015	155,044	29	-	12,569	167,642	
-											
	828,265	18,640	149	289,383	1,136,437	837,105	20,260	117,195	257,684	1,232,244	
HKFRS 16 impact	73,903	1,713	-	(1,077)	74,539						
	902,168	20,353	149	288,306	1,210,976						

#### 3 Operating segment information (continued)

- (b) Segment results, assets and liabilities (continued)
  - (xiii) EBITDA (LBITDA) represents the EBITDA (LBITDA) of the Company and subsidiary companies as well as the Group's share of the EBITDA (LBITDA) of associated companies and joint ventures except for HPH Trust which are included based on the Group's effective share of EBITDA for this operation and the Group's interests in six infrastructure investments co-owned with CKI comprising of Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities that are included on a 100% basis before the divesture (see note 3(a) under Infrastructure) and on a net of divesture basis after the divesture. EBITDA (LBITDA) is defined as earnings (losses) before interest expenses and other finance costs, tax, depreciation and amortisation, and includes profits on disposal of investments and other earnings. Information concerning EBITDA (LBITDA) has been included in the Group's financial information and consolidated financial statements and is used by many industries and investors as one measure of gross cash flow generation. The Group considers EBITDA (LBITDA) to be an important performance measure which is used in the Group's internal financial and management reporting to monitor business performance. EBITDA (LBITDA) is therefore presented as a measure of segment results in accordance with HKFRS 8. EBITDA (LBITDA) is not a measure of cash liquidity or financial performance under HKFRS and the EBITDA (LBITDA) measures used by the Group may not be comparable to other similarly titled measures of other companies. EBITDA (LBITDA) should not necessarily be construed as an alternative to cash flows or results from operations as determined in accordance with HKFRS.
  - (xiv) EBIT (LBIT) represents the EBIT (LBIT) of the Company and subsidiary companies as well as the Group's share of the EBIT (LBIT) of associated companies and joint ventures except for HPH Trust which are included based on the Group's effective share of EBIT for this operation and the Group's interests in six infrastructure investments co-owned with CKI comprising of Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities that are included on a 100% basis before the divesture (see note 3(a) under Infrastructure) and on a net of divesture basis after the divesture. EBIT (LBIT) is defined as earnings before interest expenses and other finance costs and tax. Information concerning EBIT (LBIT) has been included in the Group's financial information and consolidated financial statements and is used by many industries and investors as one measure of results from operations. The Group considers EBIT (LBIT) to be an important performance measure which is used in the Group's internal financial and management reporting to monitor business performance. EBIT (LBIT) is therefore presented as a measure of segment results in accordance with HKFRS 8. EBIT (LBIT) is not a measure of financial performance under HKFRS and the EBIT (LBIT) measures used by the Group may not be comparable to other similarly titled measures of other companies. EBIT (LBIT) should not necessarily be construed as an alternative to results from operations as determined in accordance with HKFRS.
  - (xv) The Group's 40.19% owned listed associated company, Husky Energy recognised non-cash asset impairments and other charges aggregating C\$2.3 billion (after tax), primarily related to its upstream assets in North America, including the Sunrise Energy Project and the Atlantic and Western Canada segments, and were largely due to lower long-term commodity price assumptions and a reduction in future capital spending. The reduction in future capital spending has the effect of reducing reserves, which in turn reduces asset values. Other charges included exploration-related write-downs and asset de-recognition at the Lima Refinery associated with redundant equipment following the completion of the crude oil flexibility project. The Group's share of these charges, after consolidation adjustments, is HK\$5,983 million at the EBITDA and EBIT levels, and is reported under "Husky Energy" in the segment results. The Group's share of these charges, after tax and consolidation adjustments, is HK\$4,223 million and is included in "Share of profits less losses of associated companies" in the consolidated income statement.
  - (xvi) During 2019, the Group recognised a one-off disposal gain arising from the de-consolidation of former subsidiary Chi-Med. The disposal gain is HK\$6,885 million at the EBITDA and EBIT levels, and is reported under "Finance & Investments and Others" in this segment information note, and is included in the "Other operating expenses" in the consolidated income statement. Included in this amount is a HK\$6,841 million gain on remeasurement of the entire block (being the unit of accounting) of the Group's retained interest in Chi-Med to its fair value at the date of de-consolidation.
  - (xvii) In October 2018, the Group completed the divesture of an aggregated 90% economic benefits in its direct interest in six infrastructure investments co-owned with CKI comprising of interests in Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities. The Group recognised one-off loss of HK\$2,962 million attributable to ordinary shareholders for the year ended 31 December 2018. The amount of the loss was HK\$3,626 million at the EBITDA and EBIT levels, and was reported under "Finance & Investments and Others" in the segment results and was included in "Other operating expenses" in the income statement for the year ended 31 December 2018.
  - (xviii) In September 2018, the Group completed the acquisition of the remaining 50% interest in the telecommunications businesses in Italy operated by Wind Tre and became the sole shareholder of Wind Tre. The Group recognised one-off re-measurement and other gains of HK\$8,600 million for the year ended 31 December 2018. The amount of the gains were HK\$8,600 million at the EBITDA and EBIT levels, and were reported under "Finance & Investments and Others" in the segment results and were included in "Other operating expenses" in the income statement for the year ended 31 December 2018.
  - (xix) The Group's 30.07% owned listed associated company, HPH Trust reported a one-off impairment of goodwill and investment in a joint venture of HK\$12,289 million for the year ended 31 December 2018. The Group's share of this loss (after consolidation adjustments) amounted to HK\$4,781 million. The amount of the loss was HK\$4,781 million at the EBITDA and EBIT levels, and was reported under "Finance & Investments and Others" in the segment results and was included in "Share of profits less losses of associated companies" in the income statement for the year ended 31 December 2018.

#### **3** Operating segment information (continued)

(b) Segment results, assets and liabilities (continued)

- (xx) The geographical location of customers is based on the location at which the services were provided or goods delivered. Hong Kong is the location of principal place of business of the Company.
- (xxi) Segment assets and segment liabilities are measured in the same way as in the financial statements. Segment assets comprise fixed assets, right-of-use assets, leasehold land, telecommunications licences, brand names and other rights, goodwill, other non-current assets, liquid funds and other listed investments, cash and cash equivalents, other current assets and exclude assets classified as held for sale. Segment liabilities comprise trade payables and other current liabilities, lease liabilities and pension obligations and exclude liabilities directly associated with assets classified as held for sale. The geographical location of the specified non-current assets (other than financial instruments, deferred tax assets, post-employment benefit assets, and rights arising under insurance contracts) is based on the physical location of the asset, in the case of property, plant and equipment and other operating assets, the location of operation in which they are allocated, in the case of assets classified as held for sale, intangible assets and goodwill, and the location of operations, in the case of associated companies and interests in joint ventures. Geographical analysis of the Group's non-current assets (based on Post-HKFRS 16 basis) other than financial instruments, deferred tax assets, post-employment benefit assets, and rights arising under insurance

	2019 HK\$ million	2018 HK\$ million
Hong Kong	75,997	73,511
Mainland China Europe Canada <sup>(xxiv)</sup> Asia, Australia and Others	78,356 563,367 66,207 174,976	85,882 463,580 66,500 163,042
	882,906	779,004
	958,903	852,515

(xxii) Current and non-current borrowings comprise bank and other debts and interest bearing loans from non-controlling shareholders.

(xxiii) See note 23.

(xxiv) Include contribution from the United States for Husky Energy.

(xxv) For the purpose of segmental information analysis, expenditures incurred for leases are not regarded as capital expenditures.

#### 4 Directors' emoluments

20	19	2018
HK\$ milli	on	HK\$ million
Directors' emoluments 5	81	561

Directors' emoluments comprise payments to directors by the Company and its subsidiaries in connection with the management of the affairs of the Company and its subsidiaries. The emoluments exclude amounts received from the Company's listed subsidiaries and paid to the Company. The amounts disclosed above are the amounts recognised as directors' emolument expenses and are included in staff costs and other operating expenses in the income statement.

The Company does not have a share option scheme for the purchase of ordinary shares in the Company. None of the directors have received any share-based payments from the Company or any of its subsidiaries during the year (2018 - nil).

In 2019, the five individuals whose emoluments were the highest for the year were four directors of the Company and one director of a subsidiary of the Company. The remuneration of the director of the subsidiary company consisted of basic salary, allowances and benefitsin-kind of HK\$4.86 million; provident fund contribution of HK\$0.32 million and discretionary bonus of HK\$29.19 million. In 2018, the five individuals whose emoluments were the highest for the year were five directors of the Company.

Further details of the directors' emoluments are set out in table below:

(a) Directors' emolument expenses recognised in the Group's income statement:

	2019						
Name of directors	Director's fees HK\$ million	Basic salaries, allowances and benefits-in-kind HK\$ million	Discretionary bonuses HK\$ million	Provident fund contributions HK\$ million	Inducement or compensation fees HK\$ million	Total emoluments HK\$ million	
Victor T K LI <sup>(8)</sup>							
Paid by the Company	0.28	4.89	78.87	-	-	84.04	
Paid by CKI	0.08	-	33.24	-	-	33.32	
	0.36	4.89	112.11	-	-	117.36	
FOK Kin Ning, Canning <sup>(1)</sup>	0.22	11.56	215.09	1.04	-	227.91	
Frank John SIXT <sup>(1)</sup> IP Tak Chuen, Edmond	0.22	8.65	67.58	0.75	-	77.20	
Paid by the Company	0.22	1.62	11.21	-	-	13.05	
Paid by CKI	0.08	1.80	12.07	-	-	13.95	
	0.30	3.42	23.28	-	-	27.00	
KAM Hing Lam							
Paid by the Company	0.22	2.42	10.43	-	-	13.07	
Paid by CKI	0.08	4.20	12.07	-	-	16.35	
	0.30	6.62	22.50	-	-	29.42	
LAI Kai Ming, Dominic <sup>(1)</sup>	0.22	5.92	67.00	0.48	-	73.62	
Edith SHIH <sup>(1)</sup>	0.22	4.44	20.36	0.32	-	25.34	
CHOW Kun Chee, Roland <sup>(5)</sup>	0.22	-	-	-	-	0.22	
CHOW WOO Mo Fong, Susan <sup>(5)</sup>	0.22	-	-	-	-	0.22	
LEE Yeh Kwong, Charles <sup>(5)</sup>	0.22	-	-	-	-	0.22	
LEUNG Siu Hon <sup>(5)</sup> George Colin MAGNUS <sup>(5)</sup>	0.22	-	-	-	-	0.22	
Paid by the Company	0.22	-	-	-	-	0.22	
Paid by CKI	0.08	-	-	-	-	0.08	
	0.30	-	-	-	-	0.30	
KWOK Tun-li, Stanley <sup>(6)(7)</sup>	0.35	-	-	-	-	0.35	
CHENG Hoi Chuen, Vincent <sup>(6)</sup> <sup>(7)</sup> <sup>(8)</sup>	0.41	-	-	-	-	0.41	
Michael David KADOORIE <sup>(6)</sup>	0.22	-	-	-	-	0.22	
LEE Wai Mun, Rose <sup>(6)</sup>	0.22	-	-	-	-	0.22	
William SHURNIAK <sup>(6) (7)</sup>	0.35	-	-	-	-	0.35	
WONG Chung Hin <sup>(6) (7) (8)</sup>	0.41	-	-	-	-	0.41	
WONG Yick-ming, Rosanna (6) (8)	0.28	-	-	-	-	0.28	
Total	5.26	45.50	527.92	2.59	-	581.27	

#### 4 Directors' emoluments (continued)

(a) Directors' emolument expenses recognised in the Group's income statement (continued):

			2018				
		Basic salaries,		Provident	Inducement or		
	Director's	allowances and	Discretionary	fund	compensation	Tota	
	fees	benefits-in-kind	bonuses	contributions	fees	emoluments	
Name of directors	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
LI Ka-shing <sup>(2)(3)</sup>	-	-	-	-	-	-	
Victor T K LI <sup>(4)(8)</sup>							
Paid by the Company	0.26	4.89	73.87	-	-	79.02	
Paid by CKI	0.08	-	33.24	-	-	33.32	
	0.34	4.89	107.11	-	-	112.34	
FOK Kin Ning, Canning <sup>(1)</sup>	0.22	11.53	213.50	1.04	-	226.29	
Frank John SIXT <sup>(1)</sup>	0.22	8.54	62.55	0.75	-	72.06	
IP Tak Chuen, Edmond							
Paid by the Company	0.22	1.62	10.68	-	-	12.52	
Paid by CKI	0.08	1.80	11.70	-	-	13.58	
	0.30	3.42	22.38	-	-	26.10	
KAM Hing Lam							
Paid by the Company	0.22	2.42	10.17	-	-	12.81	
Paid by CKI	0.08	4.20	11.70	-	-	15.98	
	0.30	6.62	21.87	-	-	28.79	
LAI Kai Ming, Dominic <sup>(1)</sup>	0.22	5.85	62.00	0.84	-	68.91	
Edith SHIH <sup>(1)</sup>	0.22	4.33	18.51	0.32	-	23.38	
CHOW Kun Chee, Roland <sup>(5)</sup>	0.22	-	-	-	-	0.22	
CHOW WOO Mo Fong, Susan <sup>(5)</sup>	0.22	-	-	-	-	0.22	
LEE Yeh Kwong, Charles <sup>(5)</sup>	0.22	-	-	-	-	0.22	
LEUNG Siu Hon <sup>(5)</sup>	0.22	-	-	-	-	0.22	
George Colin MAGNUS <sup>(5)</sup>							
Paid by the Company	0.22	-	-	-	-	0.22	
Paid by CKI	0.08	-	-	-	-	0.08	
	0.30	_	-	-	_	0.30	
KWOK Tun-li, Stanley (6) (7)	0.35	-	-	-	-	0.35	
CHENG Hoi Chuen, Vincent (6) (7) (8)	0.41	-	-	-	-	0.41	
Michael David KADOORIE <sup>(6)</sup>	0.22	-	-	-	-	0.22	
LEE Wai Mun, Rose <sup>(6)</sup>	0.22	-	-	-	-	0.22	
William SHURNIAK (6) (7)	0.35	-	-	-	-	0.35	
WONG Chung Hin (6) (7) (8)	0.41	-	-	-	-	0.41	
WONG Yick-ming, Rosanna <sup>(6) (8)</sup>	0.28	-	-	-	-	0.28	
Total	5.24	45.18	507.92	2.95	-	561.29	

(1) Directors' fees received by these directors from the Company's listed subsidiaries during the period they served as directors that have been paid to the Company are not included in the amounts above.

(2) No remuneration was paid to Mr. Li Ka-shing during 2018 other than a director's fee of HK\$1,781. The amount of director's fee shown above is a result of rounding.

(3) Retired on 10 May 2018.

(4) Appointed as Member of the Remuneration Committee on 10 May 2018.

(5) Non-executive director.

(6) Independent non-executive director. The total emoluments of the independent non-executive directors of the Company are HK\$2.24 million (2018 - HK\$2.24 million).

(7) Member of the Audit Committee.

(8) Member of the Remuneration Committee.

## 5 Interest expenses and other finance costs

9 2018
n HK\$ million
7 1,971
5 172
2 8,403
262
<b>3</b> 230
<b>3</b> 11,038
5 235
l) (1,099)
2 10,174
<b>)</b> (377)
, , , ,
5 9,797
31

(a) Other non-cash interest adjustments represent amortisation of bank and other debts' fair value adjustments arising from acquisitions of HK\$1,037 million (2018 - HK\$1,522 million) net with HK\$406 million (2018 - HK\$423 million) notional adjustments to the carrying amount of certain obligations recognised in the consolidated statement of financial position to the present value of the estimated future cash flows expected to be required for their settlement in the future.

(b) Borrowing costs have been capitalised at various applicable rates ranging from 4.3% to 5.9% (2018 - 2.7% to 6.2%) per annum.

6 Tax		
	2019	2018
	HK\$ million	HK\$ million
Current tax charge		
Hong Kong	308	76
Outside Hong Kong	4,583	3,836
	4,891	3,912
Deferred tax charge (credit)		
Hong Kong	72	53
Outside Hong Kong	1,057	(1,347)
	1,129	(1,294)
	6,020	2,618

Hong Kong profits tax has been provided for at the rate of 16.5% (2018 - 16.5%) on the estimated assessable profits less estimated available tax losses. Tax outside Hong Kong has been provided for at the applicable rate on the estimated assessable profits less estimated available tax losses.

## 6 Tax (continued)

The differences between the Group's expected tax charge (credit), calculated at the domestic rates applicable to the country concerned, and the Group's tax charge (credit) for the years were as follows:

	2019	2018
	HK\$ million	HK\$ million
Tax calculated at the domestic rates applicable in the country concerned Tax effect of:	8,760	6,305
Tax losses not recognised	1,638	1,724
Income not subject to tax	(1,311)	(2,172)
Expenses not deductible for tax purposes	1,363	1,349
Recognition of previously unrecognised tax losses	(214)	(141)
Utilisation of previously unrecognised tax losses	(894)	(1,256)
Under (over) provision in prior years	19	(98)
Other temporary differences	(3,522)	(2,818)
Effect of change in tax rate	181	(275)
Total tax for the year	6,020	2,618

## 7 Earnings per share for profit attributable to ordinary shareholders

The calculation of earnings per share is based on profit attributable to ordinary shareholders of the Company of HK\$39,830 million (2018 - HK\$39,000 million) and 3,856,240,500 shares in issue in 2019 (2018 - weighted average number of shares, 3,857,216,697 shares outstanding).

The Company does not have a share option scheme. Certain of the Company's subsidiary and associated companies have employee share options outstanding as at 31 December 2019 and 31 December 2018. The employee share options of these subsidiary and associated companies outstanding as at 31 December 2019 and 2018 did not have a dilutive effect on earnings per share.

#### 8 Distributions and dividends

# (a) Distribution paid on perpetual capital securities

	2019	2018
	HK\$ million	HK\$ million
Distribution paid on perpetual capital securities	398	1,006
(b) Dividends		
	2019	2018
	HK\$ million	HK\$ million
$1 + \frac{1}{2} + $	2 255	2.250
Interim dividend, paid of HK\$0.87 per share (2018 - HK\$0.87 per share)	3,355	3,356
Final dividend, proposed of HK\$2.30 per share (2018 - HK\$2.30 per share)	8,870	8,870
	12,225	12,226

In 2019, the calculation of the interim dividend and final dividend is based on 3,856,240,500 shares (2018 - 3,857,678,500 shares) and 3,856,240,500 shares (2018 - 3,856,240,500 shares) in issue respectively.

#### 9 Fixed assets

	Land and buildings HK\$ million	Telecom- munications network assets HK\$ million	Other assets <sup>(a)</sup> HK\$ million	Total HK\$ million
Cost		IIK5 minion	пкэ шшоп	IIK5 IIIII0I
At 1 January 2018	27,249	32,953	128,150	188,352
Additions	1,983	3,691	21,866	27,540
Relating to subsidiaries acquired (see note 32(c))	16	14,905	3,248	18,169
Disposals	(10)	(551)	(1,462)	(2,023)
Relating to subsidiaries disposed (see note 32(d))	(281)	-	(125)	(406)
Transfer between categories	120	3,201	(3,086)	235
Exchange translation differences Transfer to assets classified as held for sale (see note 23)	(1,009) (1,787)	(2,830) (148)	(4,963) (79,906)	(8,802) (81,841)
At 31 December 2018, as previously reported and 1 January 2019 Effect on adoption of HKFRS 16 (see note 41)	26,281 (389)	51,221 (209)	63,722 (188)	141,224 (786)
At 1 January 2019, as adjusted	25,892	51,012	63,534	140,438
Additions	1,494	4,293	19,659	25,446
Relating to subsidiaries acquired (see note 32(c))	38	-	3	41
Disposals	(54)	(425)	(781)	(1,260)
Relating to subsidiaries disposed (see note 32(d))	(11)	-	(369)	(380)
Transfer between categories Exchange translation differences	21 127	10,798	(10,514)	305
Transfer to assets classified as held for sale (see note 23)	-	15 (55)	(455)	(313) (55)
At 31 December 2019	27,507	65,638	71,077	164,222
Accumulated depreciation and impairment				
At 1 January 2018	2,403	7,893	19,267	29,563
Charge for the year	1,069	3,796	9,649	14,514
Disposals	(7)	(384)	(1,511)	(1,902)
Relating to subsidiaries disposed (see note 32(d))	(24)	-	(43)	(67)
Transfer between categories	18	181	36	235
Exchange translation differences Transfer to assets classified as held for sale (see note 23)	8 (128)	(517)	(831) (10,256)	(1,340) (10,384)
At 31 December 2018, as previously reported and 1 January 2019	3,339	10,969	16,311	30,619
Effect on adoption of HKFRS 16 (see note 41)	-	(132)	(94)	(226)
At 1 January 2019, as adjusted	3,339	10,837	16,217	30,393
Charge for the year	1,023	7,958	6,487	15,468
Disposals	(40)	(398)	(585)	(1,023)
Relating to subsidiaries disposed (see note 32(d))	(4)	-	(106)	(110)
Transfer between categories	-	306	(1)	305
Exchange translation differences	39	64	(45)	58
At 31 December 2019	4,357	18,767	21,967	45,091
Net book value At 31 December 2019	23,150	46,871	49,110	119,131
At 31 December 2018	22,942	40,252	47,411	110,605
At 1 January 2018	24,846	25,060	108,883	158,789

(a) Cost and net book value of other assets include HK\$25,562 million (2018 - HK\$24,249 million) and HK\$18,665 million (2018 - HK\$18,765 million) respectively relate to the business of Ports and Related Services, HK\$24,264 million (2018 - HK\$20,852 million) and HK\$19,144 million (2018 - HK\$17,671 million) respectively relate to the business of Telecommunications and HK\$2,229 million (2018 - HK\$1,503 million) and HK\$1,503 million) respectively relate to the business of Infrastructure.

# 9 Fixed assets (continued)

(b) The analysis of the Group's aggregate future minimum lease receivable under non-cancellable operating leases of fixed assets is as follows:

	2019 HK\$ million	2018 HK\$ million
Within 1 year	99	111
Between 1 and 2 years	23	42
Between 2 and 3 years	6	14
Between 3 and 4 years	3	6
Between 4 and 5 years	1	2
After 5 years	3	5
	135	180

# 10 Leases

# (a) Group as a lessee - amounts recognised in the consolidated statement of financial position

	31 December	1 January
	2019	2019
	HK\$ million	HK\$ million
Right-of-use assets		
Container terminals	16,749	17,430
Retail stores	26,489	28,033
Telecommunications network	28,495	25,108
Leasehold land	7,209	7,702
Other assets	4,766	4,884
	83,708	83,157
Lease liabilities		
Current	18,079	15,713
Non-current	75,609	76,417
	93,688	92,130

On leases that commenced during the year, the Group has recognised HK\$17,918 million of right-of-use assets, and HK\$17,851 million of lease liabilities.

# 10 Leases (continued)

#### (b) Group as a lessee - amounts recognised in the consolidated income statement

	1 6	2019 HK\$ million
	Depreciation charge of right-of-use assets	
	Container terminals	1,119
	Retail stores	7,917
	Telecommunications network	6,597
	Leasehold land	374
	Other assets	1,277
		17,284
	Interest on lease liabilities (included in "Interest expenses and other finance costs")	3,642
	Expenses relating to short-term leases (included in "other operating expenses") Expense relating to leases of low-value assets that are not short term leases	1,077
	(included in "other operating expenses")	1,375
	Expense relating to variable lease payments not included in lease liabilities (included in "other operating expenses")	3,107
		9,201
	Total charges recognised in profit or loss for leases	26,485
(c)	Group as a lessee - amounts recognised in the consolidated statement of cash flows	
		2019 HK\$ million
	Within operating cash flows	9,189
	Within financing cash flows (see note 32(e))	15,969
	Total cash outflows for leases	25,158

## (d) Group as lessee - other lease disclosure

#### Variable lease payments

Some leases contain variable payment terms that are linked to sales generated from a store. For individual retail stores, lease payments are on the basis of variable payment terms and there is a wide range of sales percentages applied. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

A 1% increase in sales across all stores / operations in the companies with leases containing variable lease payment terms that are linked to sales would increase total lease payments (see note (c)) by approximately 0.1% or HK\$27 million.

#### Extension and termination options

Extension and termination options are included in a number of leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor.

As at 31 December 2019, in accordance with applicable provision in HKFRS 16, potential future cash outflows of HK\$11,471 million (undiscounted) have not been included in calculating the lease liability because it is not reasonably certain that the leases will be extended (or not terminated).

# 10 Leases (continued)

(d) Group as lessee - other lease disclosure (continued)

## Residual value guarantees

As at 31 December 2019, residual value guarantee of HK\$9 million is expected to be payable and had been included in calculating the lease liabilities.

Leases not yet commenced to which the lessee is committed

The Group is committed at 31 December 2019 to leases that are not yet commenced, and the lease payments payable under which amounted to HK\$873 million. This amount has not been included in calculating the lease liabilities as at 31 December 2019.

#### Restriction or covenants imposed by leases

The lease agreements do not impose any covenants other than the security interests in the leased assets that are held by the lessor. Leased assets may not be used as security for borrowing purposes.

(e) Group as lessor

	2019
	<b>HK\$</b> million
Income from subleasing right-of-use assets (included in "other operating expenses")	261

The analysis of the Group's aggregate future minimum lease receivable under non-cancellable operating leases from subleasing right-of-use assets is as follows:

	2019
	HK\$ million
Within 1 year	169
Between 1 and 2 years	119
Between 2 and 3 years	82
Between 3 and 4 years	63
Between 4 and 5 years	35
After 5 years	189
	657

In addition, the Group has recognised income of HK\$152 million (2018 - HK\$140 million) from leasing of fixed assets for the year ended 31 December 2019.

## 11 Leasehold land

	2019	2018
	<b>HK\$</b> million	HK\$ million
Net book value		
At 1 January	7,702	8,305
Effect on adoption of HKFRS 16 (see note 41)	(7,702)	-
At 1 January, as adjusted	-	8,305
Amortisation for the year	-	(424)
Relating to subsidiaries disposed (see note 32(d))	-	(68)
Exchange translation differences	-	(111)
At 31 December		7,702

Leasehold land are grouped as part of right-of-use assets with effect from 1 January 2019.

## 12 Telecommunications licences

	2019	2018
	HK\$ million	HK\$ million
Net book value		
At 1 January	64,221	27,271
Additions	1,286	8,527
Relating to subsidiaries acquired (see note 32(c))	-	32,802
Amortisation for the year	(1,311)	(1,222)
Disposal	(28)	-
Exchange translation differences	(781)	(1,813)
Transfer to assets classified as held for sale (see note 23)	-	(1,344)
At 31 December	63,387	64,221
Cost Accumulated amortisation and impairment	68,022 (4,635)	67,571 (3,350)
	63,387	64,221

The carrying amount of telecommunications licences primarily arises from the acquisition of Hutchison Whampoa Limited's ("HWL") businesses pursuant to the Merger Proposal in 2015 and the telecommunications business in Italy operated by Wind Tre in 2018.

The Group's telecommunications licences in the UK and Italy are considered to have an indefinite useful life and their carrying amount at 31 December 2019 are £1,720 million and €3,947 million (2018 - £1,723 million and €3,947 million) respectively.

## 13 Brand names and other rights

	Brand names HK\$ million	Other rights HK\$ million	Total HK\$ million
Net book value			
At 1 January 2018	62,785	13,200	75,985
Additions	-	1,479	1,479
Relating to subsidiaries acquired (see note 32(c))	7,652	15,327	22,979
Amortisation for the year	(12)	(2,379)	(2,391)
Exchange translation differences	(1,118)	(730)	(1,848)
Transfer to assets classified as held for sale (see note 23)	(270)	(7,173)	(7,443)
At 31 December 2018 and 1 January 2019	69,037	19,724	88,761
Additions	-	2,817	2,817
Amortisation for the year	(12)	(2,483)	(2,495)
Disposal	-	(4)	(4)
Relating to subsidiaries disposed (see note 32(d))	(2)	-	(2)
Exchange translation differences	(560)	(242)	(802)
At 31 December 2019	68,463	19,812	88,275
Cost	68,514	26,485	94,999
Accumulated amortisation	(51)	(6,673)	(6,724)
	68,463	19,812	88,275

The carrying amount of brand names and other rights primarily arises from the acquisition of HWL's businesses pursuant to the Merger Proposal in 2015 and the telecommunications business in Italy operated by Wind Tre in 2018. At 31 December 2019,

 brand names relate to Retail of approximately HK\$50 billion (2018 - HK\$50 billion) and Telecommunications of approximately HK\$18 billion (2018 - HK\$19 billion) are considered to have an indefinite useful life; and

other rights, which include rights of use of telecommunications network infrastructure sites of HK\$394 million (2018 - HK\$547 million), operating and service content rights of HK\$9,139 million (2018 - HK\$7,954 million), resource consents and customer lists of HK\$10,279 million (2018 - HK\$11,223 million) are amortised over their finite useful lives.

### 14 Goodwill

	2019	2018
	HK\$ million	HK\$ million
Cost		
At 1 January	323,160	255,334
Relating to subsidiaries acquired (see note 32(c))	-	97,602
Relating to subsidiaries disposed (see note 32(d))	(10,438)	-
Exchange translation differences	(3,736)	(4,090)
Transfer to assets classified as held for sale (see note 23)	-	(25,686)
At 31 December	308,986	323,160

Goodwill primarily arises from the acquisition of HWL's businesses pursuant to the Merger Proposal in 2015 and the telecommunications business in Italy operated by Wind Tre in 2018. As at 31 December 2019, the carrying amount of goodwill has been mainly allocated to Retail of approximately HK\$114 billion (2018 - HK\$114 billion), telecommunications of approximately HK\$123 billion (2018 - HK\$127 billion) and CKI of approximately HK\$39 billion (2018 - HK\$39 billion).

Goodwill and assets with indefinite useful lives (telecommunication licences and brand names) are allocated to business units and divisions as described in notes 12, 13 and in this note. In assessing whether these assets have suffered any impairment, the carrying value of the respective business unit or division on which these assets are allocated is compared with its recoverable amount, which is the higher of the asset's fair value less costs to dispose and value in use. The recoverable amounts are determined, where applicable, by reference to the prevailing trading prices and with consideration for premium over the Group's controlling block of shares held (Level 3 of the HKFRS 13 fair value hierarchy), or by utilising cash flow projections based on the latest approved financial budgets for 5 years discounted to present value at a pre-tax rate of 1.1% to 9.7% (2018 - 3.3% to 9.3%) and where applicable, in the calculation, the cash flows beyond the 5 year period have been extrapolated using a growth rate of 1.0% to 2.7% (2018 - 1.0% to 3.1%) per annum. The Group prepared the financial budgets reflecting current and prior year performances, market development expectations, including the expected market share and growth momentum, and where available and relevant, observable market data. There are a number of assumptions and estimates involved for the preparation of the budget, the cash flow projections for the period covered by the approved budget and the estimated terminal value at the end of the budget period. Key assumptions, where applicable, include the expected growth in revenues and gross margin, inventory level, volume and operating costs, timing of future capital expenditures, growth rates and selection of discount rates and, where applicable, for the fair value less cost of disposal calculation, the prevailing trading prices, the earning multiple and control premium that can be realised for the estimated fair value. A reasonably possible change in a key assumption would not cause the recoverable amount to fall below the carrying value of the respective business units and divisions. The results of the tests undertaken as at 31 December 2019 and 2018 indicated no impairment charge was necessary.

#### 15 Associated companies

	2019	2018
	HK\$ million	HK\$ million
	0.110	0.012
Unlisted shares	9,112	8,812
Listed shares, Hong Kong	61,070	64,408
Listed shares, outside Hong Kong	91,772	78,444
Share of undistributed post acquisition reserves	(20,893)	(19,151)
	141,061	132,513
Amounts due from (net with amounts due to) associated companies <sup>(a)</sup>	3,690	3,774
	144,751	136,287

The market value of the above listed investments at 31 December 2019 was HK\$97,118 million (2018 - HK\$91,849 million), inclusive of HK\$25,005 million (2018 - HK\$33,001 million) and HK\$43,747 million (2018 - HK\$44,054 million) for material associated companies, namely Husky Energy and Power Assets Holdings Limited ("Power Assets") respectively.

There are no material contingent liabilities relating to the Group's interests in the associated companies, save as for those disclosed in note 35.

## 15 Associated companies (continued)

(a) Amounts due from (net with amounts due to) associated companies

	2019	2018
	<b>HK\$</b> million	HK\$ million
Amounts due from associated companies <sup>(i)</sup>		
Interest free	719	639
Interest bearing at fixed rates (ii)	2,795	2,946
Interest bearing at floating rates (iii)	905	906
	4,419	4,491
Amount due to an associated company (iv)		
Interest free	729	717
Amounts due from (net with amounts due to) associated companies	3,690	3,774

 (i) At 31 December 2019 and 2018, the amounts due from associated companies are unsecured and have no fixed terms of repayment except for HK\$936 million which are repayable within one to two years (2018 - HK\$884 million which are repayable within one to three years).

(ii) At 31 December 2019, HK\$2,795 million (2018 - HK\$2,946 million) bear interests at fixed rates ranging from approximately 4.7% to 11.2% (2018 - 10.9% to 11.2%) per annum.

(iii) At 31 December 2019, HK\$905 million (2018 - HK\$906 million) bear interests at floating rates ranging from approximately 1.7% to 3.8% (2018 - 1.8% to 3.3%) per annum with reference to Euro Interbank Offered Rate and Hong Kong Interbank Offered Rate, as applicable.

(iv) At 31 December 2019 and 2018, the amount due to an associated company is unsecured and has no fixed terms of repayment.

## (b) Material associated companies

Set out below are additional information in respect of the Group's material associated companies:

	2019		2018		
	Husky	Power	Husky	Power	
	Energy	Assets	Energy	Assets	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Dividends received from associated companies	1,164	2,149	667	7,139	
Gross amount of the following items of the					
associated companies <sup>(i)</sup> :					
Total revenue	118,473	1,348	135,440	1,555	
EBITDA	8,658	18,270	30,118	19,418	
EBIT (LBIT)	(7,399)	12,995	14,285	14,108	
Other comprehensive income (losses)	1,145	804	(3,617)	(1,113)	
Total comprehensive income (losses)	(3,586)	7,935	4,963	6,523	
Current assets	29,332	5,015	34,517	5,475	
Non-current assets	231,865	126,243	229,816	123,664	
Current liabilities	27,538	4,324	29,015	4,072	
Non-current liabilities	76,074	3,755	71,294	3,808	
Net assets (net of preferred shares, perpetual capital					
securities and non-controlling interests)	152,696	123,179	159,254	121,259	
Reconciliation to the carrying amount of the Group's					
interests in associated companies:					
Group's interest	40.2%	36.0%	40.2%	38.0%	
Group's share of net assets	61,369	44,295	64,004	46,091	
Amount due from associated company	300	-	293	-	
Carrying amount	61,669	44,295	64,297	46,091	

# 15 Associated companies (continued)

### (b) Material associated companies (continued)

Set out below are additional information in respect of the Group's material associated companies (continued):

	2019				20	018		
			Other				Other	
	Husky	Power	associated		Husky	Power	associated	
	Energy	Assets	companies	Total	Energy	Assets	companies	Total
	HK\$ million							
Group's share of the								
following items of the								
associated companies (i):								
Profits less losses								
after tax	(1,902)	2,564	862	1,524	3,448	2,902	(3,462)	2,888
Other comprehensive								
income (losses)	460	289	(409)	340	(1,454)	(424)	(733)	(2,611)
Total comprehensive								
income (losses)	(1,442)	2,853	453	1,864	1,994	2,478	(4,195)	277

(i) After translation into Hong Kong dollars and consolidation adjustments.

Particulars regarding the principal associated companies are set forth on pages 124 to 126.

## 16 Interests in joint ventures

	2019 HK\$ million	2018 HK\$ million
Unlisted shares Share of undistributed post acquisition reserves	101,422 197	87,296 (823)
Amounts due from (net with amounts due to) joint ventures <sup>(a)</sup>	101,619 41,936	86,473 34,924
	143,555	121,397

There are no material contingent liabilities relating to the Group's interests in the joint ventures, save as for those disclosed in note 35.

(a) Amounts due from (net with amounts due to) joint ventures

	2019 HK\$ million	2018 HK\$ million
Amounts due from joint ventures (i)		
Interest free	2,101	2,070
Interest bearing at fixed rates (ii)	21,345	17,222
Interest bearing at floating rates (iii)	18,896	16,036
	42,342	35,328
Amounts due to joint ventures <sup>(iv)</sup>		
Interest free	353	361
Interest bearing at floating rates <sup>(v)</sup>	53	43
Amounts due from (net with amounts due to) joint ventures	41,936	34,924

### 16 Interests in joint ventures (continued)

- (a) Amounts due from (net with amounts due to) joint ventures (continued)
  - (i) At 31 December 2019 and 2018, the amounts due from joint ventures are unsecured and have no fixed terms of repayment except for HK\$448 million which are repayable within one to two years (2018 - HK\$979 million which are repayable within one to two years).
  - (ii) At 31 December 2019, HK\$21,345 million (2018 HK\$17,222 million) bear interests at fixed rates ranging from approximately 4.4% to 11.0% (2018 4.9% to 11.0%) per annum.
  - (iii) At 31 December 2019, HK\$18,896 million (2018 HK\$16,036 million) bear interests at floating rates ranging from approximately 2.0% to 14.1% (2018 - 3.7% to 7.4%) per annum with reference to Australian Bank Bill Swap Reference Rate, Euro Interbank Offered Rate, Hong Kong Interbank Offered Rate, Hong Kong Prime Rate and London Interbank Offered Rate, as applicable.
  - (iv) At 31 December 2019 and 2018, the amounts due to joint ventures are unsecured and have no fixed terms of repayment except for HK\$53 million which are repayable within one year (2018 - HK\$43 million which are repayable within one year).
  - (v) At 31 December 2019, HK\$53 million (2018 HK\$43 million) bear interests at floating rates ranging from approximately 1.2% to 1.4% (2018 - 1.5% to 2.5%) per annum with reference to Australian Bank Bill Swap Reference Rate and London Interbank Offered Rate, as applicable.
- (b) Set out below are the aggregate amount of the Group's share of the following items of joint ventures:

	2019	2018
	HK\$ million	HK\$ million
Profits less losses after tax <sup>(i)</sup>	7,404	10,220
Other comprehensive income (losses)	(68)	(4,761)
Total comprehensive income	7,336	5,459
Capital commitments	1,879	2,692

(i) During the second half of 2012, VHA underwent a shareholder-sponsored restructuring under the leadership of the other shareholder under the applicable terms of the shareholders' agreement. HTAL's share of VHA's results for the current year is a loss of HK\$552 million (2018 - HK\$61 million). This item is presented within the consolidated income statement line item titled other operating expenses.

Particulars regarding the principal joint ventures are set forth on pages 124 to 126.

#### 17 Deferred tax

	2019	2018
	HK\$ million	HK\$ million
Deferred tax assets Deferred tax liabilities	20,353 16,819	20,260 19,261
Net deferred tax assets	3,534	999

Movements in net deferred tax assets (liabilities) are summarised as follows:

	2019	2018
-	HK\$ million	HK\$ million
At 1 January	999	(5,388)
Effect on adoption of HKFRS 16 (see note 41)	2,620	-
Effect on adoption of HKFRS 9 and HKFRS 15	_,	(304)
Relating to subsidiaries acquired (see note 32(c))	-	2
Relating to subsidiaries disposed (see note 32(d))	24	7
Transfer to current tax	2	29
Net credit (charge) to other comprehensive income	136	(162)
Net credit (charge) to the income statement		(-)
Tax losses	(1,153)	669
Accelerated depreciation allowances	217	(240)
Fair value adjustments arising from acquisitions	(211)	(39)
Withholding tax on undistributed profits	41	(61)
Other temporary differences	116	965
Exchange translation differences	743	(318)
Transfer to assets classified as held for sale (see note 23)	-	(416)
Transfer to liabilities directly associated with assets classified as held for sale (see note 23)	-	6,255
At 31 December	3,534	999
Analysis of net deferred tax assets (liabilities):		
	2019	2018
-	HK\$ million	HK\$ million
Tax losses	16,778	18,459
Accelerated depreciation allowances	(4,018)	(4,127)
Fair value adjustments arising from acquisitions	(10,030)	(10,501)
Revaluation of investment properties and other investments	30	126
Withholding tax on undistributed profits	(400)	(497)
Other temporary differences	1,174	(2,461)
	3,534	999

The Group is subject to income taxes in numerous jurisdictions and significant judgement is required in determining the worldwide provision for income taxes. To the extent that dividends distributed from investments in subsidiaries, branches and associates, and interests in joint ventures are expected to result in additional taxes, appropriate amounts have been provided for. No deferred tax has been provided for the temporary differences arising from undistributed profits of these companies to the extent that the undistributed profits are considered permanently employed in their businesses and it is probable that such temporary differences will not reverse in the foreseeable future.

The deferred tax assets and liabilities are offset when there is a legally enforceable right to set off and when the deferred income taxes relate to the same fiscal authority. The amounts shown in the consolidated statement of financial position are determined after appropriate offset.

At 31 December 2019, the Group has recognised accumulated deferred tax assets amounting to HK\$20,353 million (2018 - HK\$20,260 million) of which HK\$17,535 million (2018 - HK\$18,659 million) relates to **3** Group Europe.

Note 42(e) contains information about the estimates, assumptions and judgements relating to the recognition of deferred tax assets for unutilised tax losses carried forward.

## 17 Deferred tax (continued)

The Group has not recognised deferred tax assets of HK\$27,876 million at 31 December 2019 (2018 - HK\$28,880 million) in respect of unutilised tax losses, tax credits and deductible temporary differences totalling HK\$115,009 million (2018 - HK\$99,135 million). These unutilised tax losses, tax credits and deductible temporary differences can be carried forward against future taxable income. Of this amount, HK\$101,435 million (2018 - HK\$76,257 million) can be carried forward indefinitely and the balances expire in the following years:

	2019	2018
	HK\$ million	HK\$ million
In the first year	5,015	3,896
In the second year	1,753	5,606
In the third year	2,586	2,096
In the fourth year	1,144	2,667
After the fourth year	3,076	8,613
	13,574	22,878

### 18 Liquid funds and other listed investments

	2019	2018
	<b>HK\$</b> million	HK\$ million
Financial assets at amortised cost		
Managed funds - cash and cash equivalents, outside Hong Kong	42	66
Financial assets at FVOCI (i)		
Listed equity securities, Hong Kong <sup>(ii)</sup>	2,293	2,909
Listed equity securities, outside Hong Kong <sup>(ii)</sup>	213	208
Managed funds - listed equity securities, outside Hong Kong (ii)	202	154
Managed funds - listed debt securities, outside Hong Kong	4,933	4,770
Listed / traded debt securities, outside Hong Kong <sup>(iii)</sup>	-	1,089
	7,641	9,130
Financial assets at fair value through profit or loss - listed equity securities	39	96
	7,722	9,292

- (i) The fair values are based on quoted market prices.
- (ii) These equity securities are strategic investments and not investments held for trading purpose. The Group made an irrevocable election at initial recognition to recognise these investments in this category so the Group considers this category to be the most appropriate classification.
- (iii) Included in listed / traded debt securities outside Hong Kong as at 31 December 2018 are notes issued by listed associated company, Husky Energy at a principal amount of US\$25 million which are matured in 2019.
- (a) At 31 December, liquid funds and other listed investments totalling HK\$7,722 million (2018 HK\$9,292 million) are denominated in the following currencies:

		2019			2018	
			Financial			Financial
	Financial	Financial	assets at fair	Financial	Financial	assets at fair
	assets at	assets at	value through	assets at	assets at	value through
	amortised cost	FVOCI	profit or loss	amortised cost	FVOCI	profit or loss
	Percentage	Percentage	Percentage	Percentage	Percentage	Percentage
HK dollars	-	30%	-	-	32%	-
US dollars	50%	66%	100%	26%	55%	100%
Other currencies	50%	4%	-	74%	13%	-
	100%	100%	100%	100%	100%	100%

## 18 Liquid funds and other listed investments (continued)

(b) At 31 December, listed / traded debt securities totalling HK\$4,933 million (2018 - HK\$5,859 million) presented above are analysed as follows:

	2019	2018
	Financial	Financial
	assets at	assets at
	FVOCI	FVOCI
	Percentage	Percentage
Credit ratings		
Aaa / AAA	25%	20%
Aa1 / AA+	74%	60%
Other investment grades	-	4%
Unrated	1%	16%
	100%	100%
Sectorial		
US Treasury notes	70%	56%
Government and government guaranteed notes	20%	17%
Husky Energy notes	-	4%
Financial institutions notes	1%	-
Others	9%	23%
	100%	100%
Weighted average maturity	2.3 years	2.2 years
Weighted average effective yield	1.79%	1.58%

### 19 Other non-current assets

	2019	2018
	HK\$ million	HK\$ million
Investment properties (see note 20)	398	382
Customer acquisition and retention costs <sup>(a)</sup>	2,985	1,576
Contract assets (see note 22(b))	3,482	2,726
Unlisted investments		
Financial assets at amortised costs - debt securities (b)	174	170
Financial assets at FVOCI - equity securities (c)	1,825	1,953
Financial assets at fair value through profit or loss - equity securities	3,042	641
Financial assets at fair value through profit or loss - debt securities	304	318
Pension assets (see note 28)	101	-
Derivative financial instruments		
Fair value hedges - Interest rate swaps	46	19
Cash flow hedges		
Cross currency interest rate swaps	523	317
Net investment hedges		
Forward foreign exchange contracts	498	2,021
Cross currency swaps	609	427
Other derivative financial instruments	44	167
Others (mainly lease receivables)	245	-
	14,276	10,717

(a) Customer acquisition and retention costs primarily relate to incremental commission costs incurred to obtain telecommunications contracts with customers. The amount of amortisation charged to the income statement for the year was HK\$1,571 million (2018 - HK\$1,188 million) and there was no impairment loss in relation to the cost capitalised. The Group applies the practical expedient in paragraph 94 of HKFRS 15, and recognises the incremental costs of obtaining contracts as an expense when incurred if the amortisation period of the costs that the Group otherwise would have recognised is one year or less.

## 19 Other non-current assets (continued)

- (b) The carrying value of the debt securities approximate their fair values as these investments bear floating interest rates and are repriced within one to six-month periods at the prevailing market interest rates.
- (c) Equity securities where there is a history of dividends are carried at fair values based on the discounted present value of expected future dividends. The value of the remaining equity securities are not significant to the Group.

### 20 Investment properties

Investment properties are included in "Other non-current assets" (see note 19) in the statement of financial position.

	2019	2018
	HK\$ million	HK\$ million
Valuation	202	2.00
At 1 January	382	360
Increase in fair value of investment properties	16	22
At 31 December	398	382

Investment properties have been fair valued as at 31 December 2019 and 31 December 2018 by DTZ Debenham Tie Leung Limited, professional valuers.

As at 31 December 2019 and 2018, the fair value of investment properties which reflects the highest and best use was arrived at by reference to comparable market transactions and also taking reference of capitalising the rental income derived from the existing tenancies with due provision for the reversionary income potential of the properties.

There were no transfers among Level 1, Level 2 and Level 3 during the year. The Group's policy is to recognise transfers into / out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

As at 31 December 2019 and 2018, the Group's aggregate future minimum lease receivable under non-cancellable operating leases is not material.

## 21 Cash and cash equivalents

	2019	2018
	HK\$ million	HK\$ million
Cash at bank and in hand Short term bank deposits	30,606 106,521	32,253 103,158
	137,127	135,411

The carrying amounts of cash and cash equivalents approximate their fair values.

#### 22 Trade receivables and other current assets

22 I rade receivables and other current assets		
	2019	2018
	<b>HK\$</b> million	HK\$ million
Trade receivables <sup>(a)</sup>	18,673	20,391
Less: loss allowance provision	(1,810)	(1,136)
	16,863	19,255
Other current assets		
Derivative financial instruments		
Fair value hedges - Interest rate swaps	2	-
Net investment hedges		
Forward foreign exchange contracts	1,375	567
Cross currency swaps	77	-
Contract assets <sup>(b)</sup>	3,903	4,217
Prepayments	18,353	21,105
Other receivables	15,136	18,682
	55,709	63,826

(a) Trade receivables are stated at the expected recoverable amount, net of any provision for estimated impairment losses where it is deemed that a receivable may not be fully recoverable. The carrying amounts of these assets approximate their fair values.

Trade receivables exposures are managed locally in the operating units where they arise and credit limits are set as deemed appropriate for the customer. The Group has established credit policies for customers in each of its core businesses. The average credit period granted for trade receivables ranges from 30 to 45 days. As stated above trade receivables which are past due at the end of the reporting period are stated at the expected recoverable amount, after netting of provision for estimated impairment losses. Given the profile of our customers and the Group's different types of businesses, the Group generally does not hold collateral over these balances.

The Group's five largest customers contributed less than 6% of the Group's revenue for the year ended 31 December 2019 (2018 less than 4%).

At 31 December, the ageing analysis of the trade receivables presented based on the invoice date, is as follows:

	2019 HK\$ million	2018 HK\$ million
Less than 31 days	9,948	11,830
Within 31 to 60 days	2,183	2,308
Within 61 to 90 days	753	994
Over 90 days	5,789	5,259
	18,673	20,391

### 22 Trade receivables and other current assets (continued)

Movements on the loss allowance provision for trade receivables are as follows:

	2019 HK\$ million	
At 1 January	1,136	2,586
Additions	1,587	1,569
Utilisations	(902)	(2,003)
Write back	(10)	(9)
Exchange translation differences	(1)	(178)
Transfer to assets classified as held for sale		(829)
At 31 December	1,810	1,136

The Group applies the simplified approach to provide for expected credit losses prescribed by HKFRS 9, which permits the use of the lifetime expected credit loss provision for all trade receivables. To measure the expected credit losses, trade receivables have been grouped based on the days past due. The gross carrying amount of the trade receivables and the loss allowance provision analysed by aging band are set out below.

		2019			2018	
	Gross	Loss	Expected	Gross	Loss	Expected
	carrying	allowance	loss	carrying	allowance	loss
	amount	provision	rate	amount	provision	rate
	HK\$ million	HK\$ million	Percentage	HK\$ million	HK\$ million	Percentage
Not past due	9,335	311	3%	10,206	115	1%
Past due less than 31 days	2,274	98	4%	2,993	72	2%
Past due within 31 to 60 days	725	73	10%	1,158	87	8%
Past due within 61 to 90 days	414	58	14%	604	100	17%
Past due over 90 days	5,925	1,270	21%	5,430	762	14%
			_			
	18,673	1,810	_	20,391	1,136	

(b) As at 31 December 2019, contract assets of HK\$3,903 million (2018 - HK\$4,217 million) and HK\$3,482 million (2018 - HK\$2,726 million) are included in "Trade receivables and other current assets" (see above) and "Other non-current assets" (see note 19) respectively. These amounts are net of provision for estimated impairment losses of HK\$1,052 million (2018 - HK\$493 million).

#### 23 Assets and liabilities classified as held for sale

	2019	2018
	HK\$ million	HK\$ million
Assets classified as held for sale		
Disposal group held for sale <sup>(d)</sup>	-	114,843
Non-current assets held for sale <sup>(e)</sup>	149	2,352
	149	117,195
Liabilities directly associated with assets classified as held for sale (d)		77,600

(a) In October 2018, the Group completed the divesture of an aggregated 90% economic benefits in its direct interest in six infrastructure investments co-owned with CKI comprising of interests in Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities for a cash consideration under the economic benefits agreements entered with CK Asset Holdings Limited, CKI and Power Assets. The cash consideration received is recorded as a financial liability under other non-current liabilities (see notes 29(b)).

On 20 December 2018, the board of directors of the Company approved a plan to streamline the Group's holdings of these interests. The plan was expected to be completed within a year from the reporting date and to result in de-recognition of the relevant assets and liabilities of these entities from the Group's statement of financial position. Consequently, these interests were reclassified for accounting purposes as disposal group and the associated assets and liabilities were presented as held for sale in the Group's financial statements for the year ended 31 December 2018.

- (b) During the current year, the Group completed supplementary agreements with the counter-parties to the economic agreements in respect of its direct interests in Northumbrian Water, Park'N Fly, UK Rails, Dutch Enviro Energy and Wales & West Utilities to effectively transfer to these parties the proportionate voting rights of the Group's direct interests in these co-owned investments. Upon completion of all supplementary agreements on 30 December 2019, the relevant assets and liabilities of these entities, together with the relevant amount of the financial liabilities recognised in respect of the cash consideration received under the economic benefits agreements, are de-recognised from the Group's statement of financial position. The de-recognition does not result in gain or loss in the Group's income statement for the year ended 31 December 2019. For the purpose of the Group's statement of cash flows, the de-recognition gave rise to a net cash outflow of HK\$2,429 million, representing cash and cash equivalents de-recognised. Other than this cash flow, the de-recognition is a non-cash item for the purpose of the Group's statement of cash flows, incurred HK\$9,331 million outflow in respect of investing activities (inclusive of the aforementioned HK\$2,429 million outflow), and contributed HK\$978 million in respect of financing activities.
- (c) The Group is no longer actively pursuing the plan to streamline the holdings of its direct interest in the co-owned infrastructure investment in Australian Gas Networks. At 31 December 2019, this direct interest ceased to be classified as held for sale and has been reclassified from "Assets classified as held for sale" to "Interests in joint ventures" in the Group's statement of financial position. The reclassification has no impact on the profit for the current and comparative years and the total equity as at 31 December 2019 and 2018. As required by the applicable accounting standard, the reclassification has been applied retrospectively and the Group's financial statements for the year ended 31 December 2018 has been amended accordingly.

#### 23 Assets and liabilities classified as held for sale (continued)

(d) The major classes of assets and liabilities classified as held for sale at the reporting date are as follows:

	2019 HK\$ million	2018 HK\$ million
Assets		
Fixed assets	-	71,309
Brand names and other rights	-	7,443
Goodwill	-	25,686
Interests in joint ventures	-	3,879
Deferred tax assets	-	416
Other non-current assets	-	304
Cash and cash equivalents	-	3,585
Inventories	-	56
Trade receivables and other current assets	-	2,165
Assets classified as held for sale	-	114,843
Liabilities		
Bank and other debts	-	57,707
Current tax liabilities	-	134
Trade payables and other current liabilities	-	4,453
Interest bearing loans from non-controlling shareholders	-	2,071
Deferred tax liabilities	-	6,255
Pension obligations	-	1,113
Other non-current liabilities	-	5,867
Liabilities directly associated with assets classified as held for sale	-	77,600
Net assets directly associated with disposal group	-	37,243
Non-controlling interests		3,021
Net assets and non-controlling interests directly associated with disposal group		34,222

(e) In 2018, the Group acquired the remaining 50% interest in the telecommunications businesses in Italy operated by Wind Tre and became the sole shareholder of Wind Tre. Wind Tre has a pre-existing commitment to sell certain telecommunications assets, including sites and frequencies to an external third party. The transfer was expected to be completed within a year from the reporting date and the associated assets were consequently reclassified for accounting purposes and presented as held for sale in the Company's consolidated financial statements for the year ended 31 December 2018. There was no gain or loss recognised on reclassification in the income statement for the year ended 31 December 2018.

During 2019, Wind Tre finalised the transfer of the telecommunications frequencies to the external third party. The current year balance in the table below represents the carrying amount at 31 December 2019 of the remaining sites to be transferred to the external third party in 2020.

The major classes of assets classified as held for sale at the reporting date are as follows:

	2019 HK\$ million	2018 HK\$ million
Fixed assets Telecommunications licences	149 -	477 1,875
	149	2,352

Non-current asset held for sale is presented within total assets of "3 Group Europe" segment in note 3(b)(vi) and "Europe" in note 3(b)(xii).

(f) The cumulative income or expense recognised in other comprehensive income relating to non-current assets (or disposal group) classified as held for sale as at 31 December 2019 were nil (31 December 2018 - losses of HK\$5,949 million).

### 24 Bank and other debts

	2019			2018		
	Current	Non-current		Current	Non-current	
	portion	portion	Total	portion	portion	Total
	HK\$ million					
Principal amounts						
Bank loans	32,565	96,392	128,957	5,943	111,235	117,178
Other loans	4	255	259	38	410	448
Notes and bonds	9,100	204,642	213,742	19,710	209,582	229,292
	41,669	301,289	342,958	25,691	321,227	346,918
Unamortised fair value adjustments						
arising from acquisitions	-	4,539	4,539	553	5,197	5,750
Subtotal before the following items	41,669	305,828	347,497	26,244	326,424	352,668
Unamortised loan facilities fees and						
premiums or discounts related to debts	(1,675)	(1,230)	(2,905)	(1)	(656)	(657)
Adjustments to carrying amounts pursuant to unrealised gains (losses)						
on interest rate swap contracts	1	(33)	(32)	(257)	(198)	(455)
	39,995	304,565	344,560	25,986	325,570	351,556

# 24 Bank and other debts (continued)

Details of the bank and other debts by principal amounts are as follows:

	Current	Non-current		Current	Non-current	
						_
	portion HK\$ million		Total HK\$ million	portion HK\$ million	portion HK\$ million	Tota HK\$ millio
Bank loans	32,565	96,392	128,957	5,943	111,235	117,178
Other loans	4	255	259	38	410	448
Notes and bonds						
HK\$500 million notes, 4.3% due 2020	500	-	500	-	500	500
HK\$500 million notes, 4.35% due 2020	500	-	500	-	500	50
HK\$300 million notes, 3.9% due 2020	300	-	300	-	300	30
HK\$400 million notes, 3.45% due 2021	_	400	400	-	400	40
HK\$300 million notes, 3.35% due 2021	-	300	300	-	300	30
HK\$260 million notes, 4% due 2027	_	260	260	_	260	26
US\$1,000 million notes, 5.75% due 2019	_			7,800		7,80
US\$1,500 million notes, 7.625% due 2019	_	-	-	11,700	-	11,70
US\$1,000 million notes, 2.25% due 2020	7,800	_	7,800		7,800	7,80
US\$750 million notes, 1.875% due 2021	7,000	5,850	5,850	_	5,850	5,85
US\$1,500 million notes, 4.625% due 2022	-	11,700	11,700	_	11,700	11,70
US\$1,000 million notes, 2.875% due 2022	-	7,800	7,800	-	7,800	7,80
				-		
US\$500 million notes, 3.25% due 2022	-	3,900	3,900 5 850		3,900	3,90
US\$750 million notes, 2.75% due 2023	-	5,850	5,850	-	5,850	5,85
US\$750 million notes, 3.25% due 2024	-	5,850	5,850	-	-	
US\$1,500 million notes, 3.625% due 2024	-	11,700	11,700	-	11,700	11,70
US\$500 million notes, 2.75% due 2026	-	3,900	3,900	-	3,900	3,90
US\$1,843 million notes, 5% due 2026	-	-	-	-	14,375	14,3
US\$309 million notes - Series C, 7.5% due 2027	-	2,410	2,410	-	2,410	2,4
US\$500 million notes, 3.25% due 2027	-	3,900	3,900	-	3,900	3,9
US\$800 million notes, 3.5% due 2027	-	6,240	6,240	-	6,240	6,2-
US\$500 million notes, 2.75% due 2029	-	3,900	3,900	-	-	
US\$750 million notes, 3.625% due 2029	-	5,850	5,850	-	-	
US\$1,039 million notes, 7.45% due 2033	-	8,107	8,107	-	8,107	8,10
US\$25 million notes-Series D, 6.988% due 2037	-	196	196	-	196	19
US\$750 million notes, 3.375% due 2049	-	5,850	5,850	-	-	
EUR1,500 million notes, 1.375% due 2021	-	13,005	13,005	-	13,425	13,42
EUR750 million notes, 3.625% due 2022	-	6,502	6,502	-	6,712	6,7
EUR1,350 million notes, 1.25% due 2023	-	11,705	11,705	-	12,083	12,0
EUR1,500 million notes, 0.375% due 2023	-	13,005	13,005	-	-	)-
EUR1,537 million notes, 2.625% due 2023	_			_	13,756	13,7
EUR600 million bonds, 1% due 2024	_	5,202	5,202	_	5,370	5,3
EUR1,000 million notes, 0.875% due 2024	_	8,670	8,670	_	8,950	8,9
EUR2,026 million notes, EURIBOR^ + 2.75%		0,070	0,070		0,750	0,7
due 2024	-	-	-	-	18,133	18,1
EUR750 million notes, 1.25% due 2025	-	6,503	6,503	-	6,712	6,7
EUR1,576 million notes, 3.125% due 2025	-	-	-	-	14,105	14,10
EUR1,000 million notes, 0.75% due 2026	-	8,670	8,670	-	-	
EUR650 million notes, 2% due 2028	-	5,635	5,635	-	5,818	5,8
EUR1,000 million notes, 1.125% due 2028	-	8,670	8,670	-	-	
EUR500 million notes, 2% due 2030	-	4,335	4,335	-	4,475	4,4
EUR750 million notes, 1.5% due 2031	-	6,502	6,502	-	-	
GBP303 million notes, 5.625% due 2026	-	3,078	3,078	-	3,005	3,0
GBP500 million notes, 2% due 2027	_	5,080	5,080	-	-	- ) -
GBP300 million notes, 2.625% due 2034	-	3,048	3,048	-	-	
JPY3,000 million notes, 1.75% due 2019	_	2,040		210	_	2
JPY15,000 million notes, 2.6% due 2027	_	1,069	1,069	210	1,050	1,0
51 1 15,000 million notes, 2.075 due 2027	9,100	204,642	213,742	19,710	209,582	229,29
		,=	,, 12			
	41,669	301,289	342,958	25,691	321,227	346,9

 $^{\wedge}$  EURIBOR represents the Euro Interbank Offered Rate

# 24 Bank and other debts (continued)

Further analysis of the principal amount of bank and other debts are set out below:

# (a) By year of repayment

		2019			2018	
	Current	Non-current		Current	Non-current	
	portion	portion	Total	portion	portion	Total
	HK\$ million					
Bank loans						
Within a year	32,565	-	32,565	5,943	-	5,943
After 1 year, but within 2 years	-	24,864	24,864	-	35,020	35,020
After 2 years, but within 5 years	-	71,528	71,528	-	76,215	76,215
	32,565	96,392	128,957	5,943	111,235	117,178
Other loans						
Within a year	4	-	4	38	-	38
After 1 year, but within 2 years	-	4	4	-	37	37
After 2 years, but within 5 years	-	178	178	-	273	273
After 5 years	-	73	73	-	100	100
	4	255	259	38	410	448
Notes and bonds						
Within a year	9,100	-	9,100	19,710	-	19,710
After 1 year, but within 2 years	-	19,555	19,555	-	9,100	9,100
After 2 years, but within 5 years	-	91,884	91,884	-	81,777	81,777
After 5 years	-	93,203	93,203	-	118,705	118,705
	9,100	204,642	213,742	19,710	209,582	229,292
	41,669	301,289	342,958	25,691	321,227	346,918

# (b) By secured and unsecured borrowings

		2019			2018	
	Current	Non-current		Current	Non-current	
	portion	portion	Total	portion	portion	Total
	HK\$ million					
Secured borrowings	1	1,275	1,276	1,258	87,343	88,601
Unsecured borrowings	41,668	300,014	341,682	24,433	233,884	258,317
	41,669	301,289	342,958	25,691	321,227	346,918

# (c) By borrowings at fixed and floating interest rate

		2019			2018	
	Current	Non-current		Current	Non-current	
	portion	portion	Total	portion	portion	Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Borrowings at fixed rate Borrowings at floating rate	9,112 32,557	204,897 96,392	214,009 128,949	19,748 5,943	191,859 129,368	211,607 135,311
	41,669	301,289	342,958	25,691	321,227	346,918

### 24 Bank and other debts (continued)

Further analysis of the principal amount of bank and other debts are set out below (continued):

(d) By borrowings at fixed and floating interest rate (adjusted for the effect of hedging transactions)

		2019			2018	
	Current	Non-current		Current	Non-current	
	portion	portion	Total	portion	portion	Total
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Borrowings at fixed rate Borrowings at floating rate	24,972 16,697	205,995 95,294	230,967 111,991	20,540 5,151	232,580 88,647	253,120 93,798
	41,669	301,289	342,958	25,691	321,227	346,918

Derivative financial instruments are principally utilised by the Group in the management of its foreign currency and interest rate exposures.

The Group has entered into interest rate swap agreements with banks and other financial institutions to swap fixed interest rate borrowings to floating interest rate borrowings to manage the fixed and floating interest rate mix of the Group's total debt portfolio. At 31 December 2019, the notional amount of the outstanding interest rate swap agreements amounted to HK\$6,760 million (2018 - HK\$9,100 million) (See note 43(i)(i)).

The Group has also entered into interest rate swap agreements to swap floating interest rate borrowings to fixed interest rate borrowings to mainly mitigate interest rate exposures to certain infrastructure project related borrowings. At 31 December 2019, the notional amount of the outstanding interest rate swap agreements and cross currency interest rate swap agreements amounted to HK\$6,558 million and HK\$17,160 million respectively (2018 - HK\$33,453 million and HK\$17,160 million respectively) (See note 43(i)(ii)).

#### (e) By currency

		2019			2018	
	Current portion Percentage	Non-current portion Percentage	Total Percentage	Current portion Percentage	Non-current portion Percentage	Total Percentage
US dollars	9%	32%	41%	6%	38%	44%
Euro	-	42%	42%	-	42%	42%
HK dollars	1%	3%	4%	-	3%	3%
British Pounds	2%	3%	5%	-	3%	3%
Other currencies	1%	7%	8%	1%	7%	8%
	13%	87%	100%	7%	93%	100%

### (f) By currency (adjusted for the effect of hedging transactions)

		2019			2018	
	Current portion Percentage	Non-current portion Percentage	Total Percentage	Current portion Percentage	Non-current portion Percentage	Total Percentage
US dollars Euro HK dollars British Pounds Other currencies	4% 5% 1% 2% 1%	27% 47% 3% 3% 7%	31% 52% 4% 5% 8%	6% - - 1%	27% 53% 3% 3% 7%	33% 53% 3% 3% 8%
	13%	87%	100%	7%	93%	100%

As at 31 December 2019, the Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$36,660 million (2018 - HK\$38,610 million) (see note 43(i)(ii)) to Euro principal amount of borrowings to reflect currency exposures of its underlying businesses.

# 25 Trade payables and other current liabilities

	2019	2018
	HK\$ million	HK\$ million
Trade payables <sup>(a)</sup>	27,539	29,233
Other current liabilities		
Derivative financial instruments		
Cash flow hedges		
Interest rate swaps	-	8
Cross currency interest rate swaps	318	-
Forward foreign exchange contracts	-	2
Other contracts	51	-
Net investment hedges - Forward foreign exchange contracts	345	6
Other derivative financial instruments	364	-
Interest free loans from non-controlling shareholders	380	385
Contract liabilities	6,188	5,880
Provisions (see note 26)	2,637	4,514
Other payables and accruals	61,536	76,244
	99,358	116,272
(a) At 31 December, the ageing analysis of the trade payables is as follows:		
	2019	2018
	HK\$ million	HK\$ million
Less than 31 days	19,932	19,764
Within 31 to 60 days	3,444	4,095
Within 61 to 90 days	1,742	2,392
Over 90 days	2,421	2,982
	27,539	29,233

(b) The Group's five largest suppliers accounted for less than 21% of the Group's cost of purchases for the year ended 31 December 2019 (2018 - less than 16%).

## 26 Provisions

20 110/13/01/3	Provision for commitments, onerous contracts and other guarantees HK\$ million	Closure obligation HK\$ million	Assets retirement obligation HK\$ million	Others HK\$ million	Total HK\$ million
At 1 January 2018	27,320	183	692	831	29,026
Additions	-	15	237	161	413
Interest accretion	-	6	17	-	23
Utilisations	(8,371)	(86)	(58)	(31)	(8,546)
Write back	-	(29)	-	(86)	(115)
Relating to subsidiaries acquired	12,774	-	926	601	14,301
Exchange translation differences	(535)	(10)	(40)	(14)	(599)
At 31 December 2018 and 1 January 2019	31,188	79	1,774	1,462	34,503
Additions	-	206	472	493	1,171
Interest accretion	-	1	23	-	24
Utilisations	(2,645)	(17)	(296)	(673)	(3,631)
Write back	-	(27)	-	(93)	(120)
Exchange translation differences	(485)	(16)	12	(31)	(520)
At 31 December 2019	28,058	226	1,985	1,158	31,427

Provisions are analysed as:

	2019 HK\$ million	2018 HK\$ million
Current portion (see note 25) Non-current portion (see note 29)	2,637 28,790	4,514 29,989
	31,427	34,503

The provision for commitments, onerous contracts and other guarantees represents the unavoidable costs of meeting these commitments and obligations after deducting the associated, expected future benefits and / or estimated recoverable value. The provision for closure obligations represents costs to execute integration plans and store closures. The provision for assets retirement obligations represents the present value of the estimated future costs of dismantling and removing fixed assets when they are no longer used and restoring the sites on which they are located.

#### 27 Interest bearing loans from non-controlling shareholders

	2019	2018
	HK\$ million	HK\$ million
Interest bearing loans from non-controlling shareholders	728	752

At 31 December 2019, these loans bear interest at rates at EURIBOR+2.0% (2018 - 2.3%) per annum. The carrying amounts of the borrowings approximate their fair values.

### 28 Pension plans

	2019	2018
	HK\$ million	HK\$ million
Defined benefit assets (see note 19) Defined benefit liabilities	101 3,123	2,443
Net defined benefit liabilities	3,022	2,443

The Group operates a number of defined benefit and defined contribution plans, the assets of which are held independently of the Group's assets in trustee administered funds.

## (a) Defined benefit plans

The Group's major defined benefit plans are in Hong Kong, the United Kingdom and the Netherlands. The plans are either contributory final salary pension plans or contributory career average pay plans or non-contributory guaranteed return defined contribution plans. No other post-retirement benefits are provided.

The principal actuarial assumptions used for the purpose of the actuarial valuation were as follows:

	2019	2018
Discount rates	0.58% - 2.0%	0.4% - 3.0%
Future salary increases	1.4% - 4.0%	1.0% - 4.0%
Interest credited on two principal plans in Hong Kong	5.0% - 6.0%	5.0% - 6.0%

The amount recognised in the consolidated statement of financial position is determined as follows:

The amount recognised in the consolidated statement of infancial position is determined as follows.	2019	2018
	HK\$ million	HK\$ million
Present value of defined benefit obligations	21,431	18,337
Fair value of plan assets	18,412	15,897
	3,019	2,440
Restrictions on assets recognised	3	3
Net defined benefit liabilities	3,022	2,443

# (a) Defined benefit plans (continued)

Movements in net defined benefit liabilities and its components are as follows:

	Present value of defined benefit obligations HK\$ million	Fair value of plan assets HK\$ million	Asset ceiling HK\$ million	Net defined benefit liabilities HK\$ million
At 1 January 2019	18,337	(15,897)	3	2,443
Net charge (credit) to the income statement				
Current service cost	509	25	-	534
Interest cost (income)	454	(401)	-	53
	963	(376)	-	587
Net charge (credit) to other comprehensive income Remeasurements loss (gain): Actuarial loss arising from change in demographic				
assumptions Actuarial loss arising from change in financial	71	-	-	71
assumptions	2,751	-	-	2,751
Actuarial gain arising from experience adjustment	(37)	-	-	(37)
Return on plan assets excluding interest income	-	(2,027)	-	(2,027)
Exchange translation differences	44	(39)	-	5
	2,829	(2,066)	-	763
Contributions paid by the employer	-	(779)	-	(779)
Contributions paid by the employee	106	(106)	-	-
Benefits paid	(694)	694	-	-
Relating to subsidiaries disposed (see note 32(d))	(25)	24	-	(1)
Transfer from (to) other liabilities	(85)	94	-	9
At 31 December 2019	21,431	(18,412)	3	3,022

#### (a) Defined benefit plans (continued)

,	Present value of defined benefit obligations HK\$ million	Fair value of plan assets HK\$ million	Asset ceiling HK\$ million	Net defined benefit liabilities HK\$ million
At 1 January 2018 Net charge (credit) to the income statement	31,528	(27,761)	3	3,770
Current service cost	710	51	_	761
Past service cost and gains and losses on settlements	67	-	_	67
Interest cost (income)	704	(616)	-	88
Net charge (credit) to other comprehensive income Remeasurements loss (gain):	1,481	(565)	-	916
Actuarial gain arising from change in demographic assumptions Actuarial gain arising from change in financial	(113)	-	-	(113)
assumptions	(1,514)	-	-	(1,514)
Actuarial loss arising from experience adjustment	24	-	-	24
Return on plan assets excluding interest income	-	1,002	-	1,002
Exchange translation differences	(1,350)	1,208	-	(142)
	(2,953)	2,210	-	(743)
Contributions paid by the employer	-	(993)	-	(993)
Contributions paid by the employee	111	(111)	-	-
Benefits paid	(1,371)	1,371	-	-
Relating to subsidiaries acquired (see note 32(c)) Transfer to liabilities directly associated with	594	-	-	594
assets classified as held for sale (see note 23)	(11,070)	9,957	-	(1,113)
Transfer from (to) other liabilities	17	(5)	-	12
At 31 December 2018	18,337	(15,897)	3	2,443

The net defined benefit liabilities presented above represent the deficit calculated in accordance with Hong Kong Accounting Standard 19 "Employee Benefits" ("HKAS 19") and is the difference between the present value of the defined benefit obligation and the fair value of plan assets. Management appointed actuaries to carry out a valuation of these pension plans to determine the pension obligation and the fair value of the plan assets that are required to be disclosed and accounted for in the financial statements in accordance with HKAS 19 (the "accounting actuarial valuations"). The realisation of the deficit disclosed above is contingent upon the realisation of the actuarial assumptions made which is dependent upon a number of factors including the market performance of plan assets. The accounting actuarial valuations are not used for the purposes of determining the funding contributions to the defined benefit pension plans. Contributions to fund the obligations are based upon the recommendations of independent qualified actuaries for each of the Group's pension plans to fully fund the relevant schemes on an ongoing basis. Funding requirements of the Group's major defined benefit pension plans are detailed below.

The Group operates two principal pension plans in Hong Kong. One plan, which has been closed to new entrants since 1994, provides pension benefits based on the greater of the aggregate of the employee and employer vested contributions plus a minimum interest thereon of 6% per annum, and pension benefits derived by a formula based on the final salary and years of service. An independent actuarial valuation, undertaken for funding purposes under the provision of Hong Kong's Occupational Retirement Schemes Ordinance ("ORSO"), at 30 June 2019 reported a funding level of 134% of the accrued actuarial liabilities on an ongoing basis. The valuation used the attained age valuation method and the main assumptions in the valuation are an investment return of 5% per annum, salary increases of 4% per annum and interest credited to balances of 6% per annum. The valuation was prepared by Tian Keat Aun, a Fellow of The Institute and Faculty of Actuaries, and William Chow, a Fellow of the Society of Actuaries, of Towers Watson Hong Kong Limited. The second plan provides benefits equal to the employer vested contributions plus a minimum interest thereon of 5% per annum. As at 31 December 2019, vested benefits under this plan are fully funded in accordance with the ORSO funding requirements. During the year, forfeited contributions totalling HK\$20 million (2018 - HK\$19 million) were used to reduce the current year's level of contributions and HK\$2 million forfeited contribution was available at 31 December 2019 (2018 - HK\$ 2 million) to reduce future years' contributions.

#### (a) Defined benefit plans (continued)

The Group operates three contributory defined benefit pension plans for its ports operation in the United Kingdom. The plans are all final salary in nature and they are not open to new entrants. Of the three plans, the Port of Felixstowe Pension Plan ("Felixstowe Scheme") is the principal plan. An independent actuarial valuation, undertaken for funding purposes under the provision of the Pensions Act 2004, at 31 December 2018 reported a funding level of 89% of the accrued actuarial liabilities on an ongoing basis. The sponsoring employers have since made additional contributions of GBP7.5 million in 2019 and agreed to make additional contributions of GBP8.5 million in 2020 and further aggregate additional contributions of GBP33.7 million until 31 January 2024 to eliminate the shortfall by 31 January 2024. The valuation used the projected unit credit method and the main assumptions in the valuation are a pre-retirement discount rate of 5.3% per annum; post-retirement discount rate of 2.3% per annum; pensionable earnings increases of 2.65% per annum; Retail Price Index ("RPI") inflation of 3.4% per annum; Consumer Price Index ("CPI") inflation of 2.4% per annum; and pension increases of 1.9% to 3.3% per annum. The valuation was prepared by Rhidian Williams FIA, a Fellow of the Institute and Faculty of Actuaries, of Quantum Advisory.

The Group's defined benefit pension plans for its ports and retail operations in the Netherlands are guaranteed contracts undertaken by insurance companies to provide defined benefit payable under the plans in return for actuarially determined contributions based on tariffs and conditions agreed for the term of the contracts. As the risk of providing past pension benefits is underwritten by the insurance companies, the Group does not carry funding risk relating to past service. The annual contribution to provide current year benefits varies in accordance with annual actuarial calculations.

The Group operates a defined benefit pension plan for certain of its retail operation in the United Kingdom. It is not open to new entrants. With effect from 28 February 2010, accrual of future defined benefits for all active members was ceased and the final salary linkage was also severed. An independent actuarial valuation, undertaken for funding purposes under the provision of the Pensions Act 2004, at 31 March 2018 reported a funding level of 79% of the accrued actuarial liabilities on an ongoing basis. The sponsoring employers have since made additional contributions of GBP20.5 million (included GBP2.0 million additional voluntary contribution) in 2019 (2018 - GBP16 million (included GBP5.5 million additional voluntary contribution)). A schedule of contributions was agreed with GBP18.5 million to pay in 2019 and 2020, and GBP2.7 million in 2021 to eliminate the shortfall by February 2021. The valuation used the projected unit credit method and the main assumptions in the valuation are investment returns of 1.08% to 4.44% per annum and pension increases of 1.28% to 3.68% per annum. The valuation was prepared by Paul Jayson, a Fellow of the Institute and Faculty of Actuaries, of Barnett Waddingham LLP.

### (a) Defined benefit plans (continued)

### (i) Plan assets

Fair value of the plan assets are analysed as follows:

	2019	2018
	Percentage	Percentage
Equity instruments		
Consumer markets and manufacturing	7%	7%
Energy and utilities	2%	3%
Financial institutions and insurance	6%	5%
Telecommunications and information technology	6%	5%
Units trust and equity instrument funds	6%	6%
Others	8%	7%
	35%	33%
Debt instruments		
Government and government guaranteed notes	13%	17%
Financial institutions notes	5%	1%
Others	6%	7%
	24%	25%
Qualifying insurance policies	36%	22%
Properties	3%	6%
Other assets	2%	14%
	100%	100%

The debt instruments are analysed by issuers' credit rating as follows:

	2019 Percentage	2018 Percentage
Aaa/AAA	9%	4%
Aa1/AA+	15%	3%
Aa2/AA	37%	73%
Aa3/AA-	2%	1%
A1/A+	5%	1%
A2/A	5%	6%
Other investment grades	24%	11%
No investment grades	3%	1%
	100%	100%

The fair value of the above equity instruments and debt instruments are determined based on quoted market prices.

Fair value of plan assets of HK\$18,412 million (2018 - HK\$15,897 million) includes investments in the Company's shares with a fair value of HK\$26 million (2018 - HK\$28 million).

The long term strategic asset allocations of the plans are set and reviewed from time to time by the plans' trustees taking into account the membership and liability profile, and the liquidity requirements of the plans.

#### (a) Defined benefit plans (continued)

(ii) Defined benefit obligation

The average duration of the defined benefit obligation as at 31 December 2019 is 18 years (2018 - 18 years).

The Group expects to make contributions of HK\$848 million (2018 - HK\$1,071 million) to the defined benefit plans next year.

HKAS 19 "Employee Benefits" requires disclosure of a sensitivity analysis for the significant actuarial assumptions, used to determine the present value of the defined benefit obligations, that shows the effects of a hypothetical change in the relevant actuarial assumption at the end of the reporting period on defined benefit obligations.

The effect that is disclosed in the following assumes that (a) a hypothetical change of the relevant actuarial assumption had occurred at the end of the reporting period and had applied to the relevant actuarial assumption in existence on that date; and (b) the sensitivity analysis for each type of actuarial assumption does not reflect inter-dependencies between different assumptions.

The preparation and presentation of the sensitivity analysis for significant actuarial assumptions is solely for compliance with HKAS 19 disclosure requirements in respect of defined benefit obligations. The sensitivity analysis measures changes in the defined benefit obligations from hypothetical instantaneous changes in one actuarial assumption (e.g. discount rate or future salary increase), the amount so generated from the sensitivity analysis are "what-if" forward-looking estimates. The sensitivity analyses are for illustration purposes only and it should be noted that in practice actuarial assumptions rarely change in isolation. Actual results in the future may differ materially from the sensitivity analyses due to developments in the markets which may cause fluctuations in actuarial assumptions (e.g. discount rate or future salary increase) to vary and therefore it is important to note that the hypothetical amounts so generated do not present a projection of likely future events and profits or losses.

If the discount rate is 0.25% higher or lower, the defined benefit obligation would decrease by 2.9% or increase by 3.1% respectively (2018 - decrease by 3.6% or increase by 3.8% respectively).

If the future salary increase is 0.25% higher or lower, the defined benefit obligation would increase by 0.6% or decrease by 0.5% respectively (2018 - increase by 0.3% or decrease by 0.3% respectively).

Furthermore, in presenting the above sensitivity analysis, the present value of the defined benefit obligation has been calculated using the projected unit credit method at the end of the reporting period, which is the same as that applied in calculating the defined benefit obligation liability recognised in the statement of financial position.

## (b) Defined contribution plans

The Group's cost in respect of defined contribution plans for the year amounted to HK\$1,407 million (2018 - HK\$1,363 million) which has been charged to the profit or loss for the year. Forfeited contributions of HK\$15 million (2018 - HK\$16 million) were used to reduce the current year's level of contributions and no forfeited contribution was available at 31 December 2019 (2018 - nil) to reduce future years' contributions.

# 29 Other non-current liabilities

	2019	2018
	HK\$ million	HK\$ million
Contract liabilities	<u> </u>	3
Derivative financial instruments		5
Fair value hedges - Interest rate swaps	-	116
Cash flow hedges		
Interest rate swaps	328	373
Cross currency interest rate swaps	-	928
Net investment hedges		
Forward foreign exchange contracts	24	-
Cross currency swaps	26	45
Other derivative financial instruments	171	481
Obligations for telecommunications licences and other rights	10,001	9,613
Other non-current liabilities <sup>(a)</sup>	12,362	15,610
Liabilities relating to the economic benefits agreements <sup>(b)</sup>	2,166	14,308
Provisions (see note 26)	28,790	29,989
	53,868	71,466

(a) Includes equipment purchase payables of HK\$6,149 million (2018 - HK\$10,906 million).

(b) In October 2018, the Group completed the divesture of an aggregated 90% economic benefits in its direct interest in six infrastructure investments co-owned with CKI comprising of interests in Northumbrian Water, Park'N Fly, UK Rails, Australian Gas Networks, Dutch Enviro Energy and Wales & West Utilities. As part of the arrangement, upon the occurrence of certain events, the Group is required to return the consideration. The Group recognises liabilities measured by reference to the amount of consideration it received under this arrangement from entities outside the Group. In December 2019, upon completion of supplementary agreements entered with counterparties to the economic benefits agreements, the Group is no longer required to return the consideration received from the economic benefits agreements in respect of its direct interest in five infrastructure investments co-owned with CKI including interests in Northumbrian Water, Park'N Fly, UK Rails, Dutch Enviro Energy and Wales & West Utilities.

#### 30 Share capital, share premium, perpetual capital securities and capital management

## (a) Share capital and share premium

	Number of shares	Share capital HK\$ million	Share premium HK\$ million	Total HK\$ million
Authorised:	8,000,000,000	8,000		8,000
Ordinary shares of HK\$1 each	8,000,000,000	8,000	-	8,000
Issued and fully paid:				
Ordinary shares				
At 1 January 2018	3,857,678,500	3,858	244,505	248,363
Buy-back and cancellation of issued shares ${}^{\rm (i)}$	(1,438,000)	(2)	(128)	(130)
At 31 December 2018, 1 January and 31 December 2019	3,856,240,500	3,856	244,377	248,233

(i) The Company acquired a total of 1,438,000 of its own shares through purchases on the Stock Exchange on 4, 5 and 6 September 2018. The purchased shares were subsequently cancelled. The total amount paid to acquire the shares was approximately HK\$131 million and has been deducted from share capital and share premium of HK\$130 million and retained profit of HK\$1 million.

# 30 Share capital, share premium, perpetual capital securities and capital management (continued)

#### (b) Perpetual capital securities

	2019 HK\$ million	2018 HK\$ million
US\$1,000 million issued in 2017 EUR500 million issued in 2018	7,842 4,568	7,842 4,484
	12,410	12,326

In May 2017 and December 2018, wholly owned subsidiary companies of the Group issued perpetual capital securities with nominal amount of US\$1,000 million (approximately HK\$7,800 million) and EUR500 million (approximately HK\$4,475 million) respectively for cash.

During the year ended 31 December 2018, the Group had redeemed (i) US\$425.3 million (approximately HK\$3,296 million) of the remaining outstanding US\$500 million (approximately HK\$3,875 million) nominal amount of perpetual capital securities that were originally issued in January 2013 and (ii) EUR1,750 million (approximately HK\$17,879 million) nominal amount of perpetual capital securities that were original issued in May 2013.

These securities are perpetual, subordinated and the coupon payment is optional in nature. Therefore, perpetual capital securities are classified as equity instruments and recorded in equity in the consolidated statement of financial position.

#### (c) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to continue to provide returns for shareholders and to support the Group's stability and growth. The Group regularly reviews and manages its capital structure to ensure optimal capital structure to maintain a balance between higher shareholders' returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

At 31 December 2019, total equity amounted to HK\$596,963 million (2018 - HK\$590,823 million), and consolidated net debt of the Group, excluding loans from non-controlling shareholders which are viewed as quasi equity, was HK\$202,648 million (2018 - HK\$207,965 million). The Group's net debt to net total capital ratio decreased to 25.3% from 26.0% at the end of last year.

As additional information, the following table shows the net debt to net total capital ratios calculated on the basis of including loans from non-controlling shareholders and also with the Group's investments in its listed subsidiaries and associated companies marked to market value at the end of the reporting period.

Net debt / Net total capital ratios <sup>(i)</sup> at 31 December:

	2019	2018
A1 - excluding interest-bearing loans from non-controlling shareholders from debt	25.3%	26.0%
A2 - as in A1 above and investments in listed subsidiaries and associated companies		
marked to market value	27.8%	27.8%
B1 - including interest-bearing loans from non-controlling shareholders as debt	25.4%	26.1%
B2 - as in B1 above and investments in listed subsidiaries and associated companies		
marked to market value	27.9%	27.9%

(i) Net debt is defined on the consolidated statement of cash flows. Total bank and other debts are defined, for the purpose of "Net debt" calculation, as the total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions. Net total capital is defined as total bank and other debts plus total equity and loans from non-controlling shareholders net of total cash, liquid funds and other listed investments.

# **31 Reserves**

At 31 December 2018, as previously reported, and 1 January 2019 Effect on adoption of HKFRS 16 (see note 41) At 1 January 2019, as adjusted	Retained profit	Attributable t Exchange reserve HK\$ million H (31,979) - (31,979)	Hedging reserve	Others <sup>(a)</sup>	Total IK\$ million 197,918
At 31 December 2018, as previously reported, and 1 January 2019 Effect on adoption of HKFRS 16 (see note 41)	HK\$ million 1 576,381 (11,812) 564,569	HK\$ million H (31,979) -	(K\$ million H (2,138) -	HK\$ million H	K\$ million
Effect on adoption of HKFRS 16 (see note 41)	(11,812)	-	-	(344,346)	197,918
	564,569	- (31,979)	- (2,138)	-	
At 1 January 2019, as adjusted		(31,979) -	(2,138)		(11,812)
	39,830	-		(344,346)	186,106
Profit for the year			-	-	39,830
Other comprehensive income (losses) <sup>(b)</sup> Equity securities at FVOCI					
Valuation losses recognised directly in reserves Debt securities at FVOCI	-	-	-	(228)	(228)
Valuation gains recognised directly in reserves Valuation losses previously in reserves recognised in income	-	-	-	104	104
statement Remeasurement of defined benefit obligations	-	-	-	29	29
recognised directly in reserves Cash flow hedges (forward foreign exchange contracts, cross currency interest rate swap contracts and interest	(625)	-	-	-	(625)
rate swap contracts) Losses recognised directly in reserves Losses on net investment hedges (forward foreign exchange contracts and cross currency swap contracts) recognised	-	-	(692)	-	(692)
directly in reserves Losses on translating overseas subsidiaries' net assets	-	(414)	-	-	(414)
recognised directly in reserves Losses (gains) previously in exchange and other reserves related to subsidiaries, associated companies and joint ventures disposed	-	(582)	-	-	(582)
during the year recognised in income statement Gains previously in other reserves related to subsidiaries, associated companies and joint ventures disposed	-	2,787	1,108	(45)	3,850
during the year transferred directly to retained profit Share of other comprehensive income of associated	297	-	-	(297)	-
companies	230	21	87	42	380
Share of other comprehensive income (losses) of joint ventures	433	(599)	107	(5)	(64)
Tax relating to components of other comprehensive income (losses)	130	-	88	-	218
Other comprehensive income (losses), net of tax	465	1,213	698	(400)	1,976
Hedging reserve gains transferred to the carrying value of non-financial item during the year			(72)		(73)
Dividends paid relating to 2018	(8,870)	-	(73)	-	(73) (8,870)
Dividends paid relating to 2019	(3,355)	_	-	_	(3,355)
Share option schemes and long term incentive plans of subsidiary companies	4	_	-	32	36
Transfer of gain on disposal of equity securities at FVOCI to retained profit	49	_	_	(49)	_
Unclaimed dividends write back of a subsidiary	6	-	-	-	6
Relating to purchase of non-controlling interests	-	-	-	(200)	(200)
Relating to partial disposal of subsidiary companies Gains previously in other reserves related to partial disposal of subsidiary companies during the year transferred directly to	-	6	-	590	596
retained profit	7	-	-	(7)	-
At 31 December 2019	592,705	(30,760)	(1,513)	(344,380)	216,052

# 31 Reserves (continued)

51 Reserves (continueu)			2018		
		Attributable	e to ordinary sl	hareholders	
	Retained	Exchange	Hedging		
	profit	reserve	reserve	Others (a)	Total
	1	HK\$ million	HK\$ million		HK\$ million
At 1 January 2018	547,877	(20,642)	(2,094)	(343,018)	182,123
Profit for the year	39,000	-	-	-	39,000
Other comprehensive income (losses) <sup>(b)</sup>					
Equity securities at FVOCI Valuation losses recognised directly in reserves	-	_	-	(1,490)	(1,490)
Debt securities at FVOCI					())
Valuation losses recognised directly in reserves Remeasurement of defined benefit obligations	-	-	-	(20)	(20)
recognised directly in reserves	455	-	-	-	455
Cash flow hedges (forward foreign exchange contracts,					
cross currency interest rate swap contracts and interest					
rate swap contracts) Gains recognised directly in reserves			322		322
Gains on net investment hedges (forward foreign exchange	-	-	322	-	322
contracts and cross currency swap contracts) recognised					
directly in reserves	-	2,892	-	-	2,892
Losses on translating overseas subsidiaries' net assets		,			,
recognised directly in reserves	-	(7,733)	-	-	(7,733)
Losses (gains) previously in exchange and other reserves related					
to subsidiaries and joint ventures disposed during the year					
recognised in income statement	-	(1,885)	75	-	(1,810)
Share of other comprehensive income (losses) of associated	205			(110)	(2.410)
companies	285	(2,417)	(175)	(112)	(2,419)
Share of other comprehensive income (losses) of joint ventures Tax relating to components of other comprehensive income (losses)	381 (70)	(4,145)	(186) (66)	32	(3,918) (136)
		-			
Other comprehensive income (losses), net of tax	1,051	(13,288)	(30)	(1,590)	(13,857)
Hedging reserve gains transferred to the carrying value			(14)		(1.4)
of non-financial item during the year	-	-	(14)	-	(14)
Impact of hyperinflation Dividends paid relating to 2017	(173) (7,985)	208	-	(14)	21
Dividends paid relating to 2017	(7,985) (3,356)	-	-	-	(7,985) (3,356)
Redemption of perpetual capital securities	(3,330)	1,740	-	-	(3,330)
Transaction costs in relation to issuance of		1,710			1,7 10
perpetual capital securities	(33)	-	-	-	(33)
Buy-back and cancellation of issued shares (see	( )				( )
note 30(a)(i))	(1)	-	-	-	(1)
Share option schemes and long term incentive plans of					
subsidiary companies	4	-	-	23	27
Transfer of loss on disposal of equity securities at FVOCI					
to retained profit	(16)	-	-	16	-
Unclaimed dividends write back of a subsidiary	6	-	-	-	6
Relating to purchase of non-controlling interests Relating to partial disposal of subsidiary companies	- 4	- 3	-	(28) 268	(28) 275
Gains previously in other reserves related to deemed disposed of	4	5	-	208	275
associated companies during the year transferred directly to					
retained profit	3	-	-	(3)	-
-					
At 31 December 2018	576,381	(31,979)	(2,138)	(344,346)	197,918

(a) Other reserves comprise revaluation reserve and other capital reserves. As at 31 December 2019, revaluation reserve deficit amounted to HK\$3,111 million (1 January 2019 - HK\$2,985 million and 1 January 2018 - HK\$1,452 million), and other capital reserves deficit amounted to HK\$341,269 million (1 January 2019 - HK\$341,361 million and 1 January 2018 - HK\$341,566 million). Included in the other capital reserves account is a deficit of HK\$341,336 million, relating to the fair value of shares of Cheung Kong (Holdings) Limited, the former holding company of the Group, cancelled as part of the reorganisation completed in 2015. Revaluation surplus (deficit) arising from revaluation to market value of listed debt securities and listed equity securities are included in the revaluation reserve.

# 31 Reserves (continued)

(b) Set out below are the before and after related tax effects of other comprehensive income (losses) for the years:

		2019	
	Before-		Net-of-
	tax		tax
	amount	Tax effect	amount
	<b>HK\$</b> million	HK\$ million	HK\$ million
Equity securities at FVOCI			
Valuation losses recognised directly in reserves	(323)	-	(323)
Debt securities at FVOCI			
Valuation gains recognised directly in reserves	104	-	104
Valuation losses previously in reserves recognised in income			
statement	29	-	29
Remeasurement of defined benefit obligations recognised directly in			
reserves	(899)	170	(729)
Cash flow hedges (forward foreign exchange contracts, cross currency			
interest rate swap contracts and interest rate swap contracts)			
Losses recognised directly in reserves	(808)	103	(705)
Losses on net investment hedges (forward foreign exchange contracts			
and cross currency swap contracts) recognised directly in reserves	(547)	-	(547)
Losses on translating overseas subsidiaries' net assets recognised			
directly in reserves	(813)	-	(813)
Losses previously in exchange and other reserves related to subsidiaries,			
associated companies and joint ventures disposed during the year			
recognised in income statement	4,535	-	4,535
Share of other comprehensive income of associated companies	340	-	340
Share of other comprehensive income (losses) of joint ventures	(68)	-	(68)

	,		)
		2018	
	Before-		Net-of-
	tax		tax
	amount	Tax effect	amount
	HK\$ million	HK\$ million	HK\$ million
Equity securities at FVOCI			
Valuation losses recognised directly in reserves	(1,652)	-	(1,652)
Debt securities at FVOCI			
Valuation losses recognised directly in reserves	(20)	-	(20)
Remeasurement of defined benefit obligations recognised directly in			
reserves	615	(93)	522
Cash flow hedges (forward foreign exchange contracts, cross currency			
interest rate swap contracts and interest rate swap contracts)			
Gains recognised directly in reserves	363	(69)	294
Gains on net investment hedges (forward foreign exchange contracts			
and cross currency swap contracts) recognised directly in reserves	3,735	-	3,735
Losses on translating overseas subsidiaries' net assets recognised			
directly in reserves	(9,305)	-	(9,305)
Gains previously in exchange and other reserves related to subsidiaries			
and joint ventures disposed during the year recognised in			
income statement	(2,093)	-	(2,093)
Share of other comprehensive income (losses) of associated companies	(2,611)	-	(2,611)
Share of other comprehensive income (losses) of joint ventures	(4,761)	-	(4,761)
	(15,729)	(162)	(15,891)

1,550

273

1,823

# 32 Notes to consolidated statement of cash flows

# (a) Reconciliation of profit after tax to cash generated from operating activities before interest expenses and other finance costs, tax paid and changes in working capital

tax paid and changes in working capital	2019 HK\$ million	2018 HK\$ million
Profit after tax	47,777	46,580
Less: share of profits less losses of		40,500
Associated companies	(1,524)	(2,888)
Joint ventures	(7,404)	(10,220)
	38,849	33,472
Adjustments for:		
Current tax charge	4,891	3,912
Deferred tax charge (credit)	1,129	(1,294)
Interest expenses and other finance costs	14,305	9,797
Depreciation and amortisation	38,129	19,739
Others	552	61
EBITDA of Company and subsidiaries <sup>(i)</sup>	97,855	65,687
Loss on disposal of fixed assets	170	22
Dividends received from associated companies and joint ventures	9,097	14,519
Profit on disposal of subsidiaries, associated companies and joint ventures	(7,293)	(2,641)
Other items		
Customer acquisition and retention costs capitalised in the year	(3,045)	(1,680)
Others	(1,493)	(3,317)
	95,291	72,590
(i) Reconciliation of EBITDA:		
	2019	2018
	HK\$ million	HK\$ million
EBITDA of Company and subsidiaries	97,855	65,687
Divesture of infrastructure investments	(69)	(645)
	97,786	65,042
Share of EBITDA of associated companies and joint ventures		
Share of profits less losses of		
Associated companies	1,524	2,888
Joint ventures	7,404	10,220
Adjustments for:		
Depreciation and amortisation	21,008	21,615
Interest expenses and other finance costs	7,225	8,463
Current tax charge	3,202	3,813
Deferred tax charge (credit)	(1,272)	1,652
Non-controlling interests	480	700
Others	(552)	(61)
	39,019	49,290
EBITDA (see notes 3(b)(ii) and 3(b)(xiii))	136,805	114,332
Changes in working capital		
	2019	2018
	HK\$ million	HK\$ million
Increase in inventories	(1,252)	(2,433)
Increase in trade receivables and other current assets	(202)	(2,166)
Increase (decrease) in trade payables and other current liabilities	(4,810)	5,224
Other non-cash items	687	(2,236)
	(5,577)	(1,611)
	(0,077)	(1,011)

CKHH 2019 Annual Results Financial Statements Page 78 of 134

# 32 Notes to consolidated statement of cash flows (continued)

# (c) Purchase of subsidiary companies

During the comparative year ended 31 December 2018, the Group acquired the remaining 50% interest in the telecommunications businesses in Italy operated by Wind Tre and become the sole shareholder of Wind Tre. The following table summarises the consideration paid and the amounts of the assets acquired and liabilities assumed recognised for acquisitions completed during the years.

	2019 HK\$ million	2018 HK\$ million
Purchase consideration transferred:		
Cash and cash equivalents paid	41	21,782
Deferred consideration	-	11
Non-cash consideration	16	498
Fair value of investments held by the Company prior		
to acquisition		39,620
	57	61,911
Fair value		
Fixed assets	41	18,169
Telecommunications licences	-	32,802
Brand names and other rights	-	22,979
Deferred tax assets	-	2
Other non-current assets	-	20
Cash and cash equivalents	11	7,459
Trade receivables and other current assets	9	15,141
Contract assets	-	1,863
Inventories	5	711
Assets held for sale	-	2,007
Trade payables and other current liabilities and current tax liabilities	(9)	(30,665)
Contract liabilities	-	(1,776)
Bank and other debts	-	(93,856)
Pension obligations	-	(594)
Other non-current liabilities	-	(9,909)
Net identifiable assets (liabilities) acquired	57	(35,647)
Non-controlling interests	-	(44)
Goodwill	57	(35,691) 97,602
Goodwill		97,002
Total consideration	57	61,911
Net cash outflow (inflow) arising from acquisition:		
Cash and cash equivalents paid	41	21,782
Cash and cash equivalents acquired	(11)	(7,459)
Total net cash outflow	30	14,323

The assets acquired and liabilities assumed are recognised at the acquisition date fair value and are recorded at the consolidation level.

For the year ended 31 December 2019, acquisition related costs were immaterial while for the comparative year ended 31 December 2018, acquisition related costs of HK\$145 million had been charged to income statement and included in the line item titled other operating expenses.

For the year ended 31 December 2019, the contribution to the Group's revenue and profit before tax from the subsidiaries acquired during the year since the respective date of acquisition were not material.

For the comparative year ended 31 December 2018, the subsidiaries acquired during the year contributed HK\$14,566 million to the Group's revenue and HK\$3,773 million to the Group's profit before tax since the respective date of acquisition.

# 32 Notes to consolidated statement of cash flows (continued)

# (d) Disposal of subsidiary companies

	2019 HK\$ million	2018 HK\$ million
Consideration received or receivable		
Cash and cash equivalents	223	1,628
Investments retained subsequent to disposal	13,565	-
Total disposal consideration	13,788	1,628
Carrying amount of net assets disposed	(6,254)	(644)
Cumulative exchange losses in respect of the net assets of the subsidiaries and related hedging instruments and other reserves reclassified from equity to profit or		
loss on loss of control of subsidiaries	(16)	(70)
Gain on disposal*	7,518	914
Net cash inflow (outflow) on disposal of subsidiaries	222	1 (20
Cash and cash equivalents received as consideration	223	1,628
Less: Cash and cash equivalents disposed	(1,745)	(507)
Total net cash consideration	(1,522)	1,121
Analysis of assets and liabilities over which control was lost		
Fixed assets	270	339
Right-of-use assets	743	-
Leasehold land	-	68
Goodwill	10,438	-
Brand names and other rights	2	-
Interests in joint ventures	1,129	-
Deferred tax assets	9	-
Trade receivables and other current assets	584	28
Inventories	331	11
Trade payables and other current liabilities and current tax liabilities	(1,542)	(19)
Loans from non-controlling shareholders	(5)	-
Lease liabilities	(930)	-
Deferred tax liabilities	(33)	(7)
Pension obligations	(1)	-
Non-controlling interests	(6,486)	(283)
Net assets (excluding cash and cash equivalents) disposed	4,509	137
Cash and cash equivalents disposed	1,745	507
Net assets disposed	6,254	644

\* The gains on disposal for the year ended 31 December 2019 and 2018 are recognised in the consolidated income statement and are included in the line item titled other operating expenses.

Disposal of subsidiary companies mainly comprise the disposal of former subsidiary, Chi-Med (see note 3(b)(xvi)).

The effect on the Group's results from the subsidiaries disposed during the year are not material for the years ended 31 December 2019 and 2018.

# 32 Notes to consolidated statement of cash flows (continued)

# (e) Changes in liabilities arising from financing activities

The following table sets out an analysis of the cash flows and non-cash flows changes in liabilities arising from financing activities:

	Bank and other debts HK\$ million	Lease liabilities HK\$ million	Interest bearing loans from non- controlling shareholders HK\$ million	Interest free loans from non- controlling shareholders HK\$ million	Liabilities relating to the economic benefits agreements HK\$ million	Total HK\$ million
At 1 January 2018	331,988	-	3,143	389	-	335,520
Financing cash flows						
New borrowings	55,313	-	-	-	-	55,313
Repayment of borrowings	(54,961)	-	-	-	-	(54,961)
Net loans to non-controlling shareholders	-	-	(181)	(4)	-	(185)
Consideration received from the economic						
benefits agreements (see note 29(b))	-	-	-	-	14,308	14,308
Other changes						
Amortisation of loan facilities fees and premiums						
or discounts relating to borrowings (see note 5)	235	-	-	-	-	235
Gains arising on adjustment for hedged items in a						
designated fair value hedge (see note 43(h)) Amortisation of bank and other debts' fair value adjustments arising from acquisitions	(115)	-	-	-	-	(115)
(see note 5(a))	(1,522)	-	-	-	-	(1,522)
Relating to subsidiaries acquired (see note 32(c))	93,856	-	-	-	-	93,856
Derecognition of notes and bonds *	(5,633)	-	-	-	-	(5,633)
Exchange translation differences	(9,898)	-	(139)	-	-	(10,037)
Transfer to liabilities directly associated with assets classified as held for sale (see note 23)	(57,707)	-	(2,071)	-	-	(59,778)
	(		()			(
At 31 December 2018, as previously reported, and						
1 January 2019	351,556	-	752	385	14,308	367,001
Effect on adoption of HKFRS 16 (see note 41)	(174)	92,130	-	-	-	91,956
At 1 January 2019, as adjusted	351,382	92,130	752	385	14,308	458,957
Financing cash flows						
New borrowings	207,349	-	-	-	-	207,349
Repayment of borrowings	(208,714)	-	-	-	-	(208,714)
Capital element of lease liabilities paid (see note						
10 (c))	-	(15,969)	-	-	-	(15,969)
Other changes						
Amortisation of loan facilities fees and premiums						
or discounts relating to borrowings	303	-	-	-	-	303
Losses arising on adjustment for hedged items in a	1(0					1/0
designated fair value hedge (see note 43(h))	169	-	-	-	-	169
Amortisation of bank and other debts' fair value	(052)					(052)
adjustments arising from acquisitions	(953)	-	-	-	-	(953)
Increase in lease liabilities from entering into new leases (see note 10(a))		17,851				17,851
Interest on lease liabilities (see note 5)		3,642		-		3,642
Interest element of lease liabilities paid	-	5,042	_	_	_	5,042
(included in "net cash from operating activities")	-	(3,891)	-	-	-	(3,891)
Remeasurement / write off of lease liabilities	-	939	-	-	-	939
Relating to subsidiaries disposed (see note 32(d))	-	(930)	-	(5)	-	(935)
Derecognition	-	-	-	-	(12,142)	(12,142)
Exchange translation differences	(4,976)	(84)	(24)	-	-	(5,084)
		_				
At 31 December 2019	344,560	93,688	728	380	2,166	441,522

\* via transfer from liquid funds and other listed investments

## 33 Share-based payments

The Company does not have a share option scheme but certain of the Company's subsidiary companies and associated companies have issued equity-settled and cash-settled share-based payments to certain employees. The aggregate amount of the share-based payments recognised by these companies are not material to the Group.

## 34 Pledge of assets

At 31 December 2019, assets of the Group totalling HK\$1,260 million (2018 - HK\$111,017 million) were pledged as security for bank and other debts. The decrease is mainly attributable to repayment of secured loans during the year.

## 35 Contingent liabilities and guarantees

At 31 December 2019, CK Hutchison Holdings Limited, and its subsidiaries provide guarantees in respect of bank and other borrowing facilities to its associated companies and joint ventures of HK\$6,960 million (2018 - HK\$4,138 million).

The amount utilised by its associated companies and joint ventures are as follows:

	2019 HK\$ million	2018 HK\$ million
To associated companies	3,050	2,777
To joint ventures	3,008	728

At 31 December 2019, the Group had provided performance and other guarantees of HK\$2,817 million (2018 - HK\$2,885 million).

#### 36 Commitments

The Group's outstanding commitments contracted for at 31 December 2019, where material, not provided for in the financial statements at 31 December 2019 are as follows:

#### **Capital commitments**

- (a) Ports and Related Services HK\$150 million (2018 HK\$214 million)
- (b) **3** Group Europe HK\$8,955 million (2018 HK\$6,441 million)
- (c) Telecommunications, Hong Kong and Asia HK\$4,251 million (2018 HK\$2,092 million)
- (d) Other fixed assets HK\$399 million (2018 HK\$276 million)

As at 31 December 2018, the operating lease commitments were as follows:

# Operating lease commitments - future aggregate minimum lease payments for land and buildings leases

- (a) In the first year HK\$13,517 million
- (b) In the second to fifth years inclusive HK\$23,516 million
- (c) After the fifth year HK\$45,133 million

#### Operating lease commitments - future aggregate minimum lease payments for other assets

- (a) In the first year HK\$1,850 million
- (b) In the second to fifth years inclusive HK\$3,870 million
- (c) After the fifth year HK\$698 million

From 1 January 2019, the Group has recognised right-of-use assets and lease liabilities for leases. See note 10 for further information.

#### 37 Related parties transactions

Saved as disclosed elsewhere in these financial statements, transactions between the Group and other related parties during the year are not significant to the Group. The outstanding balances with associated companies and joint ventures are disclosed in notes 15 and 16. Transactions between the Company and its subsidiaries have been eliminated on consolidation.

No transactions have been entered with the directors of the Company (being the key management personnel) during the year other than the emoluments paid to them (being the key management personnel compensation).

# 38 Legal proceedings

As at 31 December 2019, the Group is not engaged in any material litigation or arbitration proceedings, and no material litigation or claim is known by the Group to be pending or threatened against it.

# 39 Profit before tax

Profit before tax is shown after charging (crediting) the following items:

From before tax is shown after enarging (crediting) the following items.	2019 HK\$ million	2018 HK\$ million
Cost of goods sold		
included in "cost of inventories sold"	105,959	109,564
included in "expensed customer acquisition and retention costs"	11,579	11,909
Following items are included in "other operating expenses"		
Cost of providing services <sup>(a)</sup>	26,034	20,247
Office and general administrative expenses	8,523	7,375
Legal and professional fees	1,559	1,843
Divesture loss	-	3,626
Re-measurement and other gains	-	(8,600)
Gain on disposal of subsidiary companies	(7,518)	(914)
Operating leases expenses <sup>(b)</sup>		
Properties	-	18,896
Hire of plant and machinery	-	2,105
Auditors' remuneration		
Audit and audit related work - PricewaterhouseCoopers	246	201
- other auditors	23	22
Non-audit work <sup>(c)</sup> - PricewaterhouseCoopers	26	41
- other auditors	66	48

(a) Include telecommunication network related costs of HK\$14,873 million (2018 - HK\$11,957 million), repair and maintenance of HK\$5,199 million (2018 - HK\$2,289 million) and others of HK\$5,962 million (2018 - HK\$6,001 million).

(b) The Group has adopted HKFRS 16 "Leases" with effect from 1 January 2019. Please see note 10 for details of amounts recognised in the income statement relating to the right-of-use assets and lease liabilities recognised under HKFRS 16, of which HK\$5,559 million are included under "other operating expenses" for the current year. Prior to 1 January 2019, the Group accounted for leases under HKAS 17 and the operating lease expenses were included under "other operating expenses".

(c) Non-audit work include tax compliance and other tax services, and financial due diligence services.

## 40 Significant accounting policies

This note provides a list of the significant accounting policies adopted in the preparation of these financial statements to the extent they have not already been disclosed in the other notes elsewhere in these financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated.

The financial statements of the Group include the financial statements of the Company and its direct and indirect subsidiary companies and also incorporate the Group's interests in associated companies and joint arrangements on the basis set out in notes 40(b) and 40(c) below. Results of subsidiary and associated companies and joint arrangements acquired or disposed of during the year are included as from their effective dates of acquisition to 31 December 2019 or up to the dates of disposal as the case may be. The acquisition of subsidiaries is accounted for using the acquisition method.

#### (a) Subsidiary companies

Subsidiaries are entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

Non-controlling interests in the results and equity of subsidiaries are shown separately in the consolidated income statement, statement of comprehensive income, statement of changes in equity and statement of financial position respectively.

# (b) Associated companies

Associates are entities over which the Group has significant influence but not control or joint control. This is generally the case where the Group holds between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting, after initially being recognised at cost.

#### (c) Joint arrangement

A joint arrangement is an arrangement of which two or more parties have joint control and over which none of the participating parties has unilateral control.

Investments in joint arrangements are classified either as joint operations or joint ventures, depending on the contractual rights and obligations each investor has. Joint operations arise where the investors have rights to the assets and obligations for the liabilities of an arrangement. The Group recognises its direct right to the assets, liabilities, revenue and expenses of joint operations and its share of any jointly held or incurred assets, liabilities, revenues and expenses. Joint ventures arise where the investors have rights to the net assets of the arrangement. The results and net assets of joint ventures are incorporated in these financial statements using the equity method of accounting, except when the investment is classified as held for sale, in which case it is accounted for under HKFRS 5, Non-current assets held for sale and discontinued operations. The total carrying amount of such investments is reduced to recognise any identified impairment loss in the value of individual investments.

#### (d) Non-current assets (or disposal groups) held for sale and discontinued operations

Non-current assets (or disposal groups) are classified as held for sale if their carrying amount will be recovered principally through a sale transaction rather than through continuing use and a sale is considered highly probable. They are measured at the lower of their carrying amount and fair value less costs to sell, except for assets such as deferred tax assets, assets arising from employee benefits, financial assets and investment property that are carried at fair value and contractual rights under insurance contracts, which are specifically exempt from this requirement.

An impairment loss is recognised for any initial or subsequent write-down of the asset (or disposal group) to fair value less costs to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the statement of financial position.

(d) Non-current assets (or disposal groups) held for sale and discontinued operations (continued)

A discontinued operation is a component of the entity that has been disposed of or is classified as held for sale and that represents a separate major line of business or geographical area of operations, is part of a single co-ordinated plan to dispose of such a line of business or area of operations, or is a subsidiary acquired exclusively with a view to resale. The results of discontinued operations are presented separately in the income statement.

(e) Fixed assets

Fixed assets are stated at cost less depreciation and any impairment loss. Buildings are depreciated on the basis of an expected life of 50 years, or the remainder thereof, or over the remaining period of the lease of the underlying leasehold land, whichever is less. The period of the lease includes the period for which a right to renewal is attached.

Depreciation of other fixed assets is provided on the straight-line basis to write off their costs over their estimated useful lives. The principal annual rates used for these purposes are as follows:

Motor vehicles	20 - 25%
Plant, machinery and equipment	3 1/3 - 20%
Container terminal equipment	3 - 20%
Telecommunications equipment	2.5 - 20%
Rolling stock and other railway assets	2.5 - 5%
Water and sewerage infrastructure assets	0.5 - 25%
Leasehold improvements	Over the unexpired period of the lease or 15%, whichever is greater

The gain or loss on disposal or retirement of a fixed asset is the difference between the net sales proceeds and the carrying amount.

#### (f) Leases

(i) Policy applied from 1 January 2019

From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the lease liability and interest on lease liability. The interest on lease liability is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable.
- variable lease payment that are based on an index or a rate.
- · amounts expected to be payable by the lessee under residual value guarantees.
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option.
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Right-of-use assets are measured at cost comprising the following:

- · the amount of the initial measurement of lease liability.
- · lease payments made at or before the commencement date less any lease incentives received.
- initial direct costs and restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise small items of office furniture and certain IT-equipment.

Some leases contain variable payment terms that are linked to sales generated from a store. For individual retail stores, lease payments are on the basis of variable payment terms and there is a wide range of sales percentages applied. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

- (f) Leases (continued)
  - (i) Policy applied from 1 January 2019 (continued)

Extension and termination options are included in a number of leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The accounting policies applicable to the Group as a lessor are not different from those under HKAS 17. However, when the Group is an intermediate lessor the sublease are classified with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset.

(ii) Policy applied prior to 1 January 2019

Until the 2018 financial year, leases were classified as either operating leases or finance leases. Payments made under operating leases were charged to profit or loss on a straight-line basis over the period of the lease.

Assets acquired pursuant to finance leases and hire purchase contracts that transfer to the Group substantially all the rewards and risks of ownership are accounted for as if purchased.

Finance leases are capitalised at the inception of the leases at the lower of the fair value of the leased assets or the present value of the minimum lease payments. Lease payments are treated as consisting of capital and interest elements. The capital element of the leasing commitment is included as a liability and the interest element is charged to the income statement. All other leases are accounted for as operating leases and the rental payments are charged to the income statement on accrual basis.

(g) Investment properties

Investment properties are interests in land and buildings that are held to earn rentals or for capital appreciation or both. Such properties are carried in the statement of financial position at their fair value. Changes in fair values of investment properties are recorded in the income statement.

(h) Leasehold land

The acquisition costs and upfront payments made for leasehold land are presented on the face of the statement of financial position as leasehold land prior to 1 January 2019 and are grouped as part of right-of-use assets with effect from 1 January 2019. Leasehold land are expensed in the income statement on a straight-line basis over the period of the lease.

(i) Telecommunications licences, other licences, brand names, trademarks and other rights

Separately acquired telecommunications licences, other licences, brand names, trademarks and other rights are carried at historical cost. Telecommunications licences, other licences, brand names, trademarks and other rights with a finite useful life are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method to allocate the cost of these assets over their estimated useful lives:

Telecommunications licences and other licences	2 to 20 years
Brand names, trademarks and other rights	2 to 45 years

Telecommunications licences, other licences, brand names, trademarks and other rights that are considered to have indefinite useful lives to the Group are not amortised and are tested for impairment annually and when there is indication that they may be impaired.

(j) Customer acquisition and retention costs

Customer acquisition and retention costs ("CACs") comprise the net costs to acquire and retain customers, which are mainly mobile telecommunication 3G and LTE customers. CACs are expensed and recognised in the income statement in the period in which they are incurred, except (i) the costs are incremental of obtaining a contract and they are expected to be recovered; and (ii) the costs relate directly to the contract, generate resources used in satisfying the contract and are expected to be recovered, then they are capitalised and amortised over the customer contract period. Appropriate allowance are recognised if the carrying amounts of the capitalised costs exceed the remaining amount that the Group expects to receive less any directly related costs that have not been recognised as expenses.

(k) Goodwill

Goodwill is initially measured at cost, being excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the fair value of the net identifiable assets acquired and liabilities assumed. Goodwill on acquisition of a foreign operation is treated as an asset of the foreign operation.

Goodwill is subject to impairment test annually and when there is indication that the carrying value may not be recoverable.

If the cost of acquisition is less than the fair value of the Group's share of the net identifiable assets of the acquired company, the difference is recognised directly in the income statement.

The profit or loss on disposal is calculated by reference to the net assets at the date of disposal including the attributable amount of goodwill but does not include any attributable goodwill previously eliminated against reserves.

(l) Contractual customer relationships

Separately acquired contractual customer relationships are carried at historical cost. These contractual customer relationships are carried at cost less accumulated amortisation. Amortisation is calculated using the straight-line method from five to fifteen years over the expected useful life of the customer relationship.

(m) Deferred tax

Deferred tax is recognised, using the liabilities method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences and the carry forward of unused tax losses and tax credits can be utilised.

(n) Liquid funds and other listed investments and other unlisted investments and other financial assets

"Liquid funds and other listed investments" are investments in listed / traded debt securities, listed equity securities and cash and cash equivalents. "Other unlisted investments", disclosed under other non-current assets, are investments in unlisted debt securities, unlisted equity securities and other receivables. These investments are recognised and de-recognised on the date the Group commits to purchase or sell the investments or when they expire.

(i) Measurement

Debt instrument financial assets subsequent to initial recognition are measured as follows:

*Amortised cost:* Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets, impairment losses, foreign exchange gains and losses, and gain or loss arising on derecognition are recognised directly in profit or loss.

*Financial assets at fair value through other comprehensive income ("FVOCI"):* Assets that are held for collection of contractual cash flows and for selling the financial assets, where the assets' cash flows represent solely payments of principal and interest, are measured at FVOCI. Movements in the carrying amount are taken through other comprehensive income, except for the recognition of impairment losses and reversals, interest revenue and foreign exchange gains and losses which are recognised in profit or loss. When the financial asset is derecognised, the cumulative gain or loss previously recognised in other comprehensive income is reclassified from equity to, and recognised in, profit or loss.

*Financial assets at fair value through profit or loss ("FVPL"):* Assets that do not meet the criteria for amortised cost or FVOCI, or designated as FVPL using fair value option, are measured at FVPL. A gain or loss on a debt instrument that is subsequently measured at FVPL is recognised in profit or loss in the period in which it arises.

Equity instrument financial assets are measured at fair value at and subsequent to initial recognition. Changes in the fair value of these financial assets are normally recognised in profit or loss. Dividends from such investments are recognised in profit or loss when the Group's right to receive payments is established. Where an election is made to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss following the derecognition of the investment.

- (n) Liquid funds and other listed investments and other unlisted investments and other financial assets (continued)
  - (ii) Impairment

Under the expected loss approach, the Group assesses on a forward looking basis the expected credit losses associated with its financial assets. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The impairment model under HKFRS 9 applies to debt instruments measured at amortised cost and at FVOCI, contract assets under HKFRS 15, lease receivables, loan commitments and certain financial guarantee contracts. The Group applies the simplified approach to recognise lifetime expected losses for trade receivables, due from customers and contract assets. As regards lease receivables, loan commitments, financial guarantee contracts, and certain other financial assets (which are presented under Liquid funds and other listed investments, and other unlisted investments) the Group considers that they have low credit risk and hence recognises 12-month expected credit losses for such items.

(o) Derivative financial instruments and hedging activities

Derivative financial instruments are utilised by the Group in the management of its foreign currency and interest rate exposures. Derivative financial instruments are recognised at fair value. At the end of each reporting period the fair value is remeasured. The gain or loss on remeasurement to fair value is recognised immediately in profit or loss, except where the derivatives qualify for cash flow hedge accounting or hedges of net investment in a foreign operation, in which case recognition of any resultant gain or loss depends on the nature of the item being hedged.

For the purpose of hedge accounting, hedges are classified as:

- Fair value hedges when hedging the exposure to changes in the fair value of a recognised asset or liability or an unrecognised firm commitment.
- Cash flow hedges when hedging the exposure to variability in cash flows that is either attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognised firm commitment.
- Hedges of a net investment in a foreign operation (net investment hedges).

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which it wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge.

At the inception of the hedging, the Group documents the economic relationship between hedging instruments and hedged items, including whether changes in the cash flows of the hedging instruments are expected to offset changes in the cash flows of hedges items. The Group documents its risk management objective and strategy for undertaking its hedge transactions.

The fair values of derivative financial instruments designated in hedge relationships are disclosed in note 43(i). Movements in the hedging reserve in shareholders' equity are shown in note 31. The full fair value of a hedging derivative is classified as a non-current asset or liability when the remaining maturity of the hedged item is more than 12 months; it is classified as a current asset or liability when the remaining maturity of the hedged item is more than 12 months. Trading derivatives are classified as a current asset or liability.

Hedges that meet all the qualifying criteria for hedge accounting are accounted for, as described below:

#### Fair value hedges

The change in the fair value of a hedging instrument is recognised in the statement of profit or loss as other expense. The change in the fair value of the hedged item attributable to the risk hedged is recorded as part of the carrying value of the hedged item and is also recognised in the statement of profit or loss as other expense.

For fair value hedges relating to items carried at amortised cost, any adjustment to carrying value is amortised through profit or loss over the remaining term of the hedge using the effective interest rate ("EIR") method. The EIR amortisation may begin as soon as an adjustment exists and no later than when the hedged item ceases to be adjusted for changes in its fair value attributable to the risk being hedged.

If the hedged item is derecognised, the unamortised fair value is recognised immediately in profit or loss.

When an unrecognised firm commitment is designated as a hedged item, the subsequent cumulative change in the fair value of the firm commitment attributable to the hedged risk is recognised as an asset or liability with a corresponding gain or loss recognised in profit or loss.

(o) Derivative financial instruments and hedging activities (continued)

#### Cash flow hedges

Where a derivative financial instrument is designated as a hedging instrument in a cash flow hedge, the effective portion of any gain or loss on the derivative financial instrument is recognised in other comprehensive income and accumulated separately in equity in the hedging reserve. The ineffective portion of any gain or loss is recognised immediately in profit or loss.

If a hedge of a forecast transaction subsequently results in the recognition of a non-financial asset such as inventory, the associated gain or loss is reclassified from equity to be included in the initial cost of the non-financial asset. For all other hedged forecast transactions, the amount accumulated in the hedging reserve is reclassified from equity to profit or loss in the same period or periods during which the hedged cash flows affect profit or loss (such as when a forecast sale occurs or interest expense is recognised).

If a hedge no longer meets the criteria for hedge accounting (including when the hedging instrument expires or is sold, terminated or exercised), then hedge accounting is discontinued prospectively. When hedge accounting is discontinued, but the hedged forecast transaction is still expected to occur, the amount that has been accumulated in the hedging reserve remains in equity until the transaction occurs and it is recognised in accordance with the above policy. If the hedged transaction is no longer expected to take place, the amount that has been accumulated in the hedging reserve is reclassified from equity to profit or loss immediately.

#### Hedge of net investments in foreign operations

The effective portion of any foreign exchange gain or loss on the derivative financial instruments is recognised in other comprehensive income and accumulated in equity in the exchange reserve until the disposal of the foreign operation, at which time the cumulative gain or loss is reclassified from equity to profit or loss. The ineffective portion is recognised immediately in profit or loss.

(p) Trade and other receivables, and contract assets

Trade receivables are recognised when the Group's right to consideration is unconditional that only the passage of time is required before the payment is due.

Contract assets primarily relate to the Group's rights to consideration for delivered goods or services but not billed at the reporting date. The contract assets are transferred to receivables when the rights become unconditional. This usually occurs when the Group issues an invoice to the customer.

Trade and other receivables and contract assets are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less allowances for expected credit losses. The Group measured the loss allowance for its trade and other receivables and contract assets at an amount equal to the lifetime expected credit losses. Appropriate allowance for estimated irrecoverable amounts are recognised in the income statement when there is objective evidence that the asset is impaired.

#### (q) Inventories

Inventories consist mainly of retail goods. The carrying value of retail stock is mainly determined using the weighted average cost method. Inventories are stated at the lower of cost and net realisable value. Cost includes all direct expenditure and other appropriate attributable costs incurred in bringing inventories to their present location and condition.

(r) Cash and cash equivalents

Cash and cash equivalents comprise cash on hand and demand deposits, and other short-term highly liquid investments that are readily convertible to a known amount of cash and are subject to an insignificant risk of changes in value.

## (s) Borrowings and borrowing costs

Borrowings and debt instruments are initially measured at fair value, net of transaction costs, and are subsequently carried at amortised cost. Any difference between the proceeds (net of transaction costs) and the settlement or redemption amount is recognised over the period of the borrowings using the effective interest method.

Borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale. All other borrowing costs are recognised in the income statement in the period in which they are incurred.

(t) Trade and other payables, and contract liabilities

Trade and other payables and contract liabilities are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method.

The contract liabilities primarily relate to the advance consideration received from customers, where the Group has the unconditional right to considerations before the goods or services are delivered. They are released and revenues are recognised when the performance obligations are satisfied upon transferring of goods and services to customers.

#### (u) Customer loyalty credits

Customer loyalty credits are accounted for as a separate component of the sales transaction in which they are granted.

(v) Share capital

Share capital issued by the Company are recorded in equity at the proceeds received, net of direct issue costs.

#### (w) Provisions

Provisions are recognised when it is probable that an outflow of economic benefits will be required to settle a present obligation as a result of past events and a reliable estimate can be made of the amount of the obligation.

## (x) Asset impairment

Assets that have an indefinite useful life are tested for impairment annually and when there is indication that they may be impaired. Assets that are subject to depreciation and amortisation are reviewed for impairment to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of an asset's fair value less costs to dispose and value in use. Such impairment loss is recognised in the income statement except where the asset is carried at valuation and the impairment loss does not exceed the revaluation surplus for that asset, in which case it is treated as a revaluation decrease.

#### (y) Pension plans

Pension plans are classified into defined benefit and defined contribution plans. The pension plans are generally funded by the relevant Group companies taking into account the recommendations of independent qualified actuaries and by payments from employees for contributory plans.

The Group's contributions to the defined contribution plans are charged to the income statement in the year incurred.

Pension costs for defined benefit plans are assessed using the projected unit credit method. Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the future service lives of employees in accordance with the advice of the actuaries who carry out a full valuation of the plans. The liability or asset recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan assets. The present value of the defined benefit obligation is measured by discounting the estimated future cash outflows using interest rates determined by reference to market yields at the end of the reporting period based on government agency or high quality corporate bonds with currency and term similar to the estimated term of benefit obligations.

Remeasurements arising from defined benefit plans are recognised in other comprehensive income in the period in which they occur and reflected immediately in retained profit. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

Pension costs are charged to the income statement within staff costs.

## (z) Share-based payments

The Company has no share option scheme but certain of the Company's subsidiary companies and associated companies have issued equity-settled and cash-settled share-based compensation plans. Equity-settled share-based payments are measured at fair value (excluding the effect of non-market-based vesting conditions) at the date of grant. The fair value determined at the grant date of the equity-settled share-based payments is expensed on a straight-line basis over the vesting period, based on the respective group companies' estimate of their shares that will eventually vest and adjusted for the effect of non-market-based vesting conditions.

For cash-settled share-based payments, a liability equal to the portion of the goods or services received is recognised at the current fair value determined at the end of the reporting period.

#### (aa) Foreign exchange

Transactions in foreign currencies are converted at the rates of exchange ruling at the transaction dates. Monetary assets and liabilities are translated at the rates of exchange ruling at the end of the reporting period.

The financial statements of foreign operations are translated into Hong Kong dollars using the year end rates of exchange for the statement of financial position items and the average rates of exchange for the year for the income statement items. Exchange differences are recognised in other comprehensive income and accumulated under the heading of exchange reserve. Exchange differences arising from foreign currency borrowings and other currency instruments designated as hedges of such overseas investments, are recognised in other comprehensive income and accumulated under the heading of exchange reserve.

Exchange differences arising from translation of inter-company loan balances between Group entities are recognised in other comprehensive income and accumulated under the heading of exchange reserve when such loans form part of the Group's net investment in a foreign entity. On the disposal of a foreign operation (i.e. a disposal of the Group's entire interest in a foreign operation, or a disposal involving loss of control over a subsidiary that includes a foreign operation, a disposal involving loss of joint control over a joint venture that includes a foreign operation, or a disposal involving loss of significant influence over an associate that includes a foreign operation), all of the exchange gains or losses accumulated in exchange reserve in respect of that operation attributable to the owners of the Company are transferred out of the exchange reserve and are recognised in the income statement.

In addition, in relation to a partial disposal of a subsidiary that does not result in the Group losing control over the subsidiary that includes a foreign operation, the proportionate share of accumulated exchange differences are re-attributed to non-controlling interests and are not recognised in the income statement. For all other partial disposals (i.e. partial disposals of associates or joint ventures that do not result in the Group losing significant influence or joint control), the proportionate share of the accumulated exchange differences is transferred out of the exchange reserve and are recognised in the income statement.

For accounting purposes, Argentina is considered a hyper-inflationary economy for accounting periods ending after 1 July 2018. HKAS 29 "Financial Reporting in Hyperinflationary Economies" requires financial statements of these subsidiary companies whose functional currency is Argentine peso to be restated into the current purchasing power at the end of the reporting period before being included in the Group's consolidated financial statements. Under this requirement, transactions during the reporting period and non-monetary balances at the end of the reporting period of these subsidiary companies have been restated to reflect a price index that is current at the statement of financial position date, using consumer price index published by The National Institute of Statistics and Censuses of Argentina of 283 in December 2019 (2018 -183) as basis for hyperinflation adjustment calculation. All amounts, including income, expenses, assets, liabilities and equity items are then translated at the closing exchange rate into Hong Kong dollars. The differences from retranslation of opening equity are directly recognised in equity. As required by HKAS 29, comparative amounts of these subsidiary companies included in the comparative consolidated financial statements of the Group are not restated and continue to be those previously presented.

All other exchange differences are recognised in the income statement.

#### (ab) Business combinations

The Group applies the provisions of HKFRS 3, Business combinations, to transactions and other events that meet the definition of a business combination within the scope of HKFRS 3. Where the acquisition method of accounting is used to account for business combinations, the consideration transferred is the sum of the acquisition date fair values of the assets transferred, equity instruments issued or liabilities incurred by the Group to former owners of the acquiree and the amount of any non-controlling interest in the acquiree. For each business combination, the non-controlling interest in the acquiree is measured at either fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are generally recognised in profit or loss as incurred. Where the business combination is achieved in stages, the Group remeasures its previously held equity interest in the acquiree at the acquisition date fair value and the difference between the fair value and the previous carrying amount is recognised in profit or loss.

The difference between the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of any pre-existing investment in the acquiree over the acquisition date fair value of assets acquired and the liabilities assumed is recognised as goodwill. If the consideration transferred and the fair value of pre-existing investment in the acquiree is less than the fair value of the identifiable net assets acquired, being a bargain purchase to the Group, the difference is recognised as a gain directly in profit or loss by the Group on the acquisition date, but only after a reassessment of the identification and measurement of the net assets acquired, the non-controlling interest in the acquiree, if any, the consideration transferred and the Group's previously held equity interest in the acquiree.

Business combinations are initially accounted for on a provisional basis. The Group retrospectively adjusts the provisional amounts recognised and also recognises additional assets or liabilities during the measurement period, based on new information obtained about the facts and circumstances that existed as of the acquisition date. The measurement period is the period from the date the Group obtains complete information about the facts and circumstances that existed as of the acquisition date, and ends on 12 months from the date of the acquisition.

## (ac) Revenue recognition

Revenue is measured at the fair value of the consideration received and receivable and represents amounts receivable for goods and services provided in the normal course of business. Revenue from contracts with customers is measured based on the consideration specified in a contract with a customer and exclude amounts collected on behalf of third parties. The Group recognises revenue when it transfers control over a product or service to a customer.

#### Ports and Related Services

Revenue from the provision of ports and related services is recognised over time when the services are rendered and the Group's performance provides the benefits received and consumed simultaneously by the customer.

#### Retail

Revenue from the sale of retail goods is recognised at point of sale less an estimate for sales return based on past experience where goods are sold with a right to return. Retail sales are usually settled in cash or by credit card and debit card. The recorded revenue is the gross amount of sales, including credit card fees payable for the transaction.

#### Infrastructure

Operating lease income from the rental of rolling stock assets is recognised on a straight-line basis over the lease term.

Contributions related to the connection of new properties to the Group's networks, comprising infrastructure charges, new connection charges, requisitioned mains and sewers and adopted assets, are recognised as deferred income and amortised to the income statement over the expected useful life of the connection, and other contributions to capital investment, most significantly mains and sewer diversions, the contributions are recognised in full in the income statement upon completion of the investment, which are typically the point at which the associated asset is brought into use.

Revenue from the provision of waste collection, commercial refuse and recycling services together with refuse transfer station operations and landfill operations is recognised when a performance obligation is satisfied, which is recognised at a point of time, based on the timing of control of the services underlying the particular performance obligation being transferred to the customer.

#### Energy

Revenue is recognised when the performance obligations are satisfied and revenue can be reliably measured. Performance obligations associated with the sale of crude oil, crude oil equivalents, and refined products are satisfied at the point in time when the products are delivered to and title passes to the customer. Performance obligations associated with processing services, transportation, blending and storage, and marketing services are satisfied at the point in time when the services are provided.

#### (ac) Revenue recognition (continued)

#### Telecommunications services

Revenue represents amounts earned for services rendered and for the sale of mobile and related devices. The Group recognises revenue for mobile devices when it transfers the control over the device to the customer which is usually the time the customer signs up to a contract. The Group recognises revenue for mobile telecommunication services as the services are rendered. Monthly recurring charges and additional airtime used by contract customers are invoiced and recorded as part of a periodic billing cycle and recognised as revenue over the related access period. Unbilled revenue resulting from services already provided from the billing cycle date to the end of each period is accrued, and unearned monthly access charges relating to periods after each accounting period are deferred. Products and services may be sold separately or in a bundled transaction. Revenue from the sale of prepaid credit is deferred until such time as the customer uses the airtime, or the credit expires.

For bundled transactions under contract comprising the provision of telecommunications services and sale of a device (e.g. handsets), the elements are accounted for separately if they are distinct. A product or service is distinct if they are separately identifiable from other items in the bundled package and if the customer can benefit from it. The revenue is allocated to the respective element in an amount that reflects the consideration to which the Group expects to be entitled in exchange for the services and device, where device revenue is recognised at the inception of the contract upon delivery to the customer and services revenue is recognised throughout the contract period as the services are provided.

Other service income is recognised when the service is rendered. Customer service revenue is mobile telecommunications service revenue, and where a customer is invoiced for a bundled transaction under contract, the invoiced amount less amounts related to accrued device revenue and also less other service income. Total revenue arising from telecommunications services comprises of service revenue, sale of device revenue and other service income.

#### Finance and investments

Dividend income from investments in securities is recognised when the Group's right to receive payment is established.

Interest income is recognised on a time proportion basis using the effective interest method.

#### (ad) Rounding of amounts

All amounts disclosed in the financial statements and notes have been rounded off to the nearest million Hong Kong dollars unless otherwise stated.

## (ae) New standards and interpretations not yet adopted

At the date these financial statements are authorised for issue, the following standards, amendments and interpretations were in issue, and applicable to the Group's financial statements for annual accounting periods beginning on or after 1 January 2020, but not yet effective and have not been early adopted by the Group:

HKAS 1 and HKAS 8 (Amendments) <sup>(i)</sup>	Definition of Material
HKFRS 3 (Amendments) <sup>(i)</sup>	Definition of a Business
HKAS 39, HKFRS 7 and HKFRS 9 (Amendments) <sup>(i)</sup>	Interest Rate Benchmark Reform
HKFRS 10 and HKAS 28 (Amendments) <sup>(ii)</sup>	Sale or Contribution of Assets between an Investor and its Associate or
	Joint Venture

(i) Effective for the Group for annual periods beginning on or after 1 January 2020.

(ii) The original effective date of 1 January 2016 has been postponed until further announcement by the HKICPA.

The Group is continuing to assess the implications of the adoption of these new standards and amendments to standards. Based on information currently available to the Group there are no new standards or amendments to standards that have been issued but are not yet effective and upon their initial application that would be expected to have a material impact on the financial position and / or financial performance of the Group.

# 41 Changes in significant accounting policies

In the current year, the Group has adopted all of the new and revised standards, amendments and interpretations issued by the HKICPA that are relevant to the Group's operations and mandatory for annual periods beginning 1 January 2019. The Group had to change its accounting policies for leases with effect from 1 January 2019 as a result of adopting HKFRS 16. The effect on adoption of this standard is summarised below. The comparative information continues to be reported under the accounting policies prevailing prior to 1 January 2019.

# (a) HKFRS 16

The new leases standard HKFRS 16 is mandatory for the Group's financial statements for annual periods beginning on or after 1 January 2019. HKFRS 16 replaces HKAS 17 "Leases".

HKFRS 16 sets out the principles for the recognition, measurement, presentation and disclosure of leases. The new lease standard requires lessees to account for all leases in a similar way to finance leases under the principles of precedent lease accounting standard HKAS 17. At the commencement date of the lease the lessee recognises and measures a lease liability at the present value of the minimum future lease payments and recognises a corresponding "right-of-use" asset. After initial recognition of this asset and liability, the lessee recognises interest expense accrued on the outstanding balance of the lease liability and depreciation charge on the right-of-use asset.

Under the new lease standard, total interest and depreciation over the entire term of a lease equals total rental expense under HKAS 17, but total lease expense on an individual lease basis is front loaded as interest is higher in the beginning of the term where rental expense under the HKAS 17 basis is recognised on a straight-line basis.

HKFRS 16 has no impact on:

- cash.
- the Group's underlying business economics.
- how the Group operates the businesses.

HKFRS 16 has a significant impact on the Group's financial statements. Impacts include:

- statement of financial position is "grossed up", as substantially all leases are brought on balance sheet, including lease renewals where
  management is "reasonably certain".
- increase in EBITDA and EBIT (no longer operating lease expense, now interest and depreciation).
- negative net earnings and EPS impact earlier in the lease term on an individual lease basis.
- nil cumulative net earnings and EPS impact over the term of the lease.
- · change in classification of amounts on the statement of cash flows and statement of financial position.

In applying HKFRS 16 for the first time, the Group has applied the following recognition exemptions and practical expedients permitted by the standard:

- grandfather the definition of a lease for existing contracts at the date of initial application.
- the use of a single discount rate to a portfolio of leases with reasonably similar characteristics.
- reliance on previous assessments on whether leases are onerous.
- the use of recognition exemption to leases with a remaining lease term of less than 12 months at 1 January 2019.
- the use of recognition exemption to leases for which the underlying asset is of low value.
- the exclusion of initial direct costs for the measurement of the right-of-use asset at the date of initial application.
- the use of hindsight in determining lease term at the date of initial application.

#### (b) How the Group's leasing activities are accounted for

Until the 2018 financial year, leases were classified as either operating leases or finance leases. Payments made under operating leases were charged to profit or loss on a straight-line basis over the period of the lease.

From 1 January 2019, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Group. Each lease payment is allocated between the lease liability and interest on lease liability. The interest on lease liability is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the lease liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable.
- variable lease payment that are based on an index or a rate.
- amounts expected to be payable by the lessee under residual value guarantees.
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option.
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

## (b) How the Group's leasing activities are accounted for (continued)

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability.
- · lease payments made at or before the commencement date less any lease incentives received.
- initial direct costs and restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprise small items of office furniture and certain IT-equipment.

Some leases contain variable payment terms that are linked to sales generated from a store. For individual retail stores, lease payments are on the basis of variable payment terms and there is a wide range of sales percentages applied. Variable payment terms are used for a variety of reasons, including minimising the fixed costs base for newly established stores. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

Extension and termination options are included in a number of leases across the Group. These terms are used to maximise operational flexibility in terms of managing contracts. The majority of extension and termination options held are exercisable only by the Group and not by the respective lessor. In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The accounting policies applicable to the Group as a lessor are not different from those under HKAS 17. However, when the Group is an intermediate lessor the sublease are classified with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset.

# (c) Reconciliation from lease commitments to lease liabilities

Set out below is a reconciliation of the operating lease commitments disclosed at 31 December 2018 to lease liabilities recognised on 1 January 2019:

	HK\$ million
Operating lease commitments disclosed at 31 December 2018	88,584
Discounted using the Group's weighted average incremental borrowing rate of 3.7%	59,457
Add: finance lease liabilities recognised as at 31 December 2018	174
Less: leases end within 12 months from the date of initial application	(361)
Less: low-value leases recognised on a straight-line basis as expense	(94)
Less: non lease components	(1,492)
Add: adjustments as a result of a different treatment of contractual and expected	
lease periods including extension options	33,825
Add: adjustments relating to changes in the index or rate affecting variable payments	428
Others (mainly prepaid and accrued lease expenses)	193
Lease liability recognised at 1 January 2019	92,130
Of which are:	
Current lease liabilities	15,713
Non-current lease liabilities	76,417
	92,130

# (d) Effect on adoption of HKFRS 16

The Group has initially applied HKFRS 16 with effect from 1 January 2019. On adoption, the Group recognised lease liabilities in relation to leases which had previously been classified as "operating leases" under the principles of precedent lease accounting standard HKAS 17. These liabilities were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 January 2019. The weighted average incremental borrowing rate applied to the Group's lease liabilities on 1 January 2019 was 3.7%. For leases previously classified as finance leases under HKAS 17, the Group transferred the carrying amounts (immediately before transition) of the underlying assets and obligations, previously grouped for financial statements presentation purposes under Fixed assets and Other debts, to Right-of-use assets and Lease liability at 1 January 2019. In addition, leasehold land previously presented as a separate item on the statement of financial position is grouped as part of right-of-use assets with effect from 1 January 2019.

The Group has applied the modified retrospective approach to adopt HKFRS 16. The modified retrospective approach applies the requirements of the standard retrospectively with the cumulative effects of initial application recorded in opening equity at 1 January 2019, and with no restatement of the comparative period. The comparative information continues to be reported under the accounting policies prevailing prior to 1 January 2019. The adoption has resulted in a HK\$15,699 million decrease in the opening balance of total equity on 1 January 2019. The impact is mainly attributable to the recognition of Right-of-use assets and Lease liabilities of lease contracts, as explained further below.

# (d) Effect on adoption of HKFRS 16 (continued)

# (i) Opening consolidated statement of financial position on 1 January 2019

As explained above, HKFRS 16 was adopted without restating comparative information. The resulting reclassifications and adjustments arising from the new accounting policies for leases are therefore not reflected in the comparative balances, but are recognised in the opening consolidated statement of financial position on 1 January 2019.

		Effect on	
	31 December 2018	adoption of	1 January 2019
	Restated *	HKFRS 16	As adjusted
	HK\$ million	HK\$ million	HK\$ million
Non-current assets			
Fixed assets	110,605	(560)	110,045
Right-of-use assets	-	83,157	83,157
Leasehold land	7,702	(7,702)	-
Telecommunications licences	64,221	-	64,221
Brand names and other rights	88,761	-	88,761
Goodwill	323,160	-	323,160
Associated companies	136,287	(36)	136,251
Interests in joint ventures	121,397	(709)	120,688
Deferred tax assets	20,260	1,632	21,892
Liquid funds and other listed investments	9,292	-	9,292
Other non-current assets	10,717	315	11,032
	892,402	76,097	968,499
Current assets			
Cash and cash equivalents	135,411	-	135,411
Inventories	23,410	-	23,410
Trade receivables and other current assets	63,826	(2,829)	60,997
	222,647	(2,829)	219,818
Assets classified as held for sale	117,195	342	117,537
	339,842	(2,487)	337,355
Current liabilities	,		,
Bank and other debts	25,986	(34)	25,952
Current tax liabilities	2,071	-	2,071
Lease liabilities	-	15,713	15,713
Trade payables and other current liabilities	116,272	(2,027)	114,245
	144,329	13,652	157,981
Liabilities directly associated with assets classified as held for sale	77,600	368	77,968
	221,929	14,020	235,949
Net current assets	117,913	(16,507)	101,406
Total assets less current liabilities	1,010,315	59,590	1,069,905
Non-current liabilities	1,010,010	0,000	1,000,000
Bank and other debts	325,570	(140)	325,430
Interest bearing loans from non-controlling shareholders	752	(110)	752
Lease liabilities	-	76,417	76,417
Deferred tax liabilities	19,261	(988)	18,273
Pension obligations	2,443	()00)	2,443
Other non-current liabilities	71,466	_	71,466
other non-current nationales	419,492	75,289	494,781
	,	10,207	
Net assets	590,823	(15,699)	575,124
Capital and reserves			
Share capital	3,856	-	3,856
Share premium	244,377	-	244,377
Reserves	197,918	(11,812)	186,106
Total ordinary shareholders' funds	446,151	(11,812)	434,339
Perpetual capital securities	12,326	-	12,326
Non-controlling interests	132,346	(3,887)	128,459
Total equity	590,823	(15,699)	575,124
i orai cyuny	590,625	(13,099)	575,124

\* See note 23(c).

# (d) Effect on adoption of HKFRS 16 (continued)

# (ii) Consolidated income statement for the year ended 31 December 2019

	For the year ended 31 December 2019			
	As presented	As presented		
	under accounting	Effect on	under accounting	
	policies pre	adoption of	policies from	
	1 January 2019	HKFRS 16	1 January 2019	
	HK\$ million	HK\$ million	HK\$ million	
Revenue	299,021	-	299.021	
Cost of inventories sold	(105,983)	24	(105,959)	
Staff costs	(37,958)	-	(37,958)	
Expensed customer acquisition and retention costs	(18,247)	492	(17,755)	
Depreciation and amortisation	(21,256)	(16,873)	(38,129)	
Other operating expenses	(60,174)	20,128	(40,046)	
Share of profits less losses of:				
Associated companies	1,579	(55)	1,524	
Joint ventures	7,684	(280)	7,404	
	64,666	3,436	68,102	
Interest expenses and other finance costs	(10,682)	(3,623)	(14,305)	
Profit before tax	53,984	(187)	53,797	
Current tax	(4,871)	(20)	(4,891)	
Deferred tax credit (charge)	(1,194)	65	(1,129)	
Profit after tax	47,919	(142)	47,777	
Profit attributable to non-controlling interests and holders of			(= 0.15)	
perpetual capital securities	(8,031)	84	(7,947)	
Profit attributable to ordinary shareholders	39,888	(58)	39,830	
Earnings per share for profit attributable to ordinary shareholders	HK\$ 10.34	(HK\$0.01)	HK\$ 10.33	

# (d) Effect on adoption of HKFRS 16 (continued)

# (iii) Consolidated statement of comprehensive income for the year ended 31 December 2019

As presented nder accounting policies pre 1 January 2019 HK\$ million 47,919 (899)	Effect on adoption of HKFRS 16 HK\$ million (142)	As presented under accounting policies from 1 January 2019 HK\$ millior 47,777
47,919		
(899)		
(899)		
(899)		
(0, , )	-	(899
		(0))
(323)	-	(323
. ,	_	300
		564
170	-	170
(188)	-	(188
104	-	104
29	-	29
(808)	-	(808
(547)	-	(547
(663)	(150)	(813
4,534	1	4,535
40	-	40
(635)	3	(632
103	-	103
2,157	(146)	2,011
1,969	(146)	1,823
49,888	(288)	49,600
(7,941)	147	(7,794
41 947	(141)	41,806
-	(188) 104 29 (808) (547) (663) 4,534 40 (635) 103 2,157 1,969 49,888	$\begin{array}{c cccccc} 300 & - \\ 564 & - \\ 170 & - \\ \hline \\ (188) & - \\ \hline \\ (188) & - \\ \hline \\ (188) & - \\ \hline \\ (808) & - \\ (547) & - \\ (663) & (150) \\ \hline \\ (547) & - \\ (663) & (150) \\ \hline \\ (547) & - \\ (663) & (150) \\ \hline \\ (547) & - \\ (663) & (150) \\ \hline \\ (547) & - \\ (663) & (150) \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ (663) & - \\ \hline \\ (547) & - \\ \hline \\ (663) & - \\ \hline \\ (150) & - \\ \hline \\ (635) & 3 \\ \hline \\ (150) & - \\ \hline \\ (635) & 3 \\ \hline \\ (150) & - \\ \hline \\ (635) & 3 \\ \hline \\ (160) & - \\ \hline \\ (146) & - \\ \hline \\ (146) & - \\ \hline \\ (146) & - \\ \hline \\ (190) & - \\ \hline \\ (190) & - \\ \hline \\ (190) & - \\ \hline \\ (146) & - \\ \hline \\ (190) & - \\ \hline \\ (190) & - \\ \hline \\ (146) & - \\ \hline \\ (190) & - \\ \hline $

# (d) Effect on adoption of HKFRS 16 (continued)

(iv) Consolidated statement of financial position on 31 December 2019

	As at 31 December 2019			
	As presented		As presented	
	under accounting	Effect on	under accounting	
	policies pre	adoption of	policies from	
	1 January 2019	HKFRS 16	1 January 2019	
	HK\$ million	HK\$ million	HK\$ million	
Non-current assets				
Fixed assets	119,835	(704)	119,131	
Right-of-use assets	_	83,708	83,708	
Leasehold land	7,209	(7,209)	-	
Telecommunications licences	63,387		63,387	
Brand names and other rights	88,275	-	88,275	
Goodwill	308,986	-	308,986	
Associated companies	144,842	(91)	144,751	
Interests in joint ventures	144,541	(986)	143,555	
Deferred tax assets	18,640	1,713	20,353	
Liquid funds and other listed investments	7,722	-	7,722	
Other non-current assets	14,031	245	14,276	
	917,468	76,676	994,144	
Current assets	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,,,	
Cash and cash equivalents	137,127	-	137,127	
Inventories	23,847	-	23,847	
Trade receivables and other current assets	57,846	(2,137)	55,709	
	218,820	(2,137)	216,683	
Assets classified as held for sale	149	(_,,	149	
	218,969	(2,137)	216,832	
Current liabilities	· · · · · · · · · · · · · · · · · · ·		,	
Bank and other debts	40,054	(59)	39,995	
Current tax liabilities	1,870	(1)	1,869	
Lease liabilities	_	18,079	18,079	
Trade payables and other current liabilities	101,237	(1,879)	99,358	
	143,161	16,140	159,301	
Net current assets	75,808	(18,277)	57,531	
Total assets less current liabilities	993,276	58,399	1,051,675	
Non-current liabilities				
Bank and other debts	304,735	(170)	304,565	
Interest bearing loans from non-controlling shareholders	728	-	728	
Lease liabilities	-	75,609	75,609	
Deferred tax liabilities	17,872	(1,053)	16,819	
Pension obligations	3,123	-	3,123	
Other non-current liabilities	53,868	-	53,868	
	380,326	74,386	454,712	
Net assets	612,950	(15,987)	596,963	
Capital and reserves				
Share capital	3,856	-	3,856	
Share premium	244,377	-	244,377	
Reserves	228,005	(11,953)	216,052	
Total ordinary shareholders' funds	476,238	(11,953)	464,285	
Perpetual capital securities	12,410	-	12,410	
Non-controlling interests	124,302	(4,034)	120,268	
Total equity	612,950	(15,987)	596,963	

# (d) Effect on adoption of HKFRS 16 (continued)

(v) Consolidated statement of cash flows for the year ended 31 December 2019

	For the year ended 31 December 2019		
	As presented under accounting policies pre	under accounting Effect on	f policies from 6 1 January 2019
	HK\$ million	HK\$ million	
	(A)		(B
Operating activities			
Cash generated from operating activities before interest expenses			
and other finance costs, tax paid and changes in working capital	74,740	20,551	95,29
Interest expenses and other finance costs paid (net of capitalisation)	(10,998)	(3,623)	(14,62
Tax paid	(5,823)	-	(5,82
Funds from operations (Funds from operations under (B) is before			
payment of lease liabilities)	57,919	16,928	74,84
Changes in working capital	(4,583)	(994)	(5,57
Net cash from operating activities	53,336	15,934	69,27
Investing activities			
Purchase of fixed assets	(32,283)	93	(32,19
Additions to telecommunications licences	(1,286)	-	(1,28
Additions to brand names and other rights	(2,817)	-	(2,81
Purchase of subsidiary companies, net of cash acquired	(30)	-	(3
Additions to other unlisted investments	(17)	-	(1
Repayments of loans from associated companies and joint ventures	641	-	64
Purchase of and advances to associated companies			
and joint ventures	(885)	-	(88
Proceeds from disposal of fixed assets	150	-	15
Proceeds from disposal of subsidiary companies, net of cash disposed	(1,522)	-	(1,52
Cash disposed arising from de-consolidation of subsidiaries			
classified as held for sale	(2,429)	-	(2,42
Proceeds from partial disposal / disposal of associated companies and joint ventures	2,388	-	2,38
Proceeds from disposal of other unlisted investments	130	-	13
Cash flows used in investing activities before additions to /			
disposal of liquid funds and other listed investments	(37,960)	93	(37,86
Disposal of liquid funds and other listed investments	503	-	50
Additions to liquid funds and other listed investments	(55)	-	(5
Cash flows used in investing activities	(37,512)	93	(37,41
Net cash inflow before financing activities	15,824	16,027	31,85
Financing activities			
Financing activities New borrowings	211,526		211,52
Repayment of borrowings	(211,320	(58)	(211,32
Payment of lease liabilities	(211,597)	(15,969)	(15,96
Net loans to non-controlling shareholders	(2)	(15,909)	(15,90
Issue of equity securities by subsidiary companies to non-controlling	(2)	-	,
shareholders / capital redemption by non-controlling shareholders	(10)		(1
Payment to acquire additional interests in subsidiary companies	(478)	-	(47
Proceeds from partial disposal of subsidiary companies	2,201	_	2,20
Dividends paid to ordinary shareholders	(12,225)	_	(12,22
Dividends paid to ordinary shareholders	(6,910)	_	(6,91
Distribution paid on perpetual capital securities	(398)	-	(39
Cash flows used in financing activities	(17,693)	(16,027)	(33,72
	(1.9(0))		(1.0)
Decrease in cash and cash equivalents Cash and cash equivalents at 1 January	(1,869) 138,996	-	(1,86 138,99
Cash and cash equivalents at 31 December	137,127	-	130,55
1	157,127		157,12
Analysis of cash, liquid funds and other listed investments Cash and cash equivalents, as above	137,127	-	137,12
Less: cash and cash equivalents included in assets classified as held for sale	-	-	107,12
Cash and cash equivalents	137,127	-	137,12
	7,722	-	7,72
•	144,849	-	144,84
Total cash, liquid funds and other listed investments			
Total cash, liquid funds and other listed investments Total principal amount of bank and other debts and unamortised	347 726	(220)	347 10
Total cash, liquid funds and other listed investments Total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions	347,726 728	(229)	
Liquid funds and other listed investments Total cash, liquid funds and other listed investments Total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions Interest bearing loans from non-controlling shareholders Net debt	347,726 728 203,605	(229)	347,49 72 203,37
Total cash, liquid funds and other listed investments Total principal amount of bank and other debts and unamortised fair value adjustments arising from acquisitions Interest bearing loans from non-controlling shareholders	728		72

CKHH 2019 Annual Results Financial Statements Page 100 of 134

#### (e) Standards issued but not yet effective and applied by the Group

A number of new standards and amendments to standards are effective for annual periods beginning on and after 1 January 2020 and earlier application is permitted. However, the Group has not early adopted these new standards or amendments to standards in preparing these financial statements. The Group is continuing to assess the implications of the adoption of these new standards and amendments to standards. Based on information currently available to the Group there are no new standards or amendments to standards that have been issued but are not yet effective and upon their initial application that would be expected to have a material impact on the financial position and / or financial performance of the Group.

# 42 Critical accounting estimates and judgements

Note 40 includes a summary of the significant accounting policies used in the preparation of the financial statements. The preparation of financial statements often requires the use of judgements to select specific accounting methods and policies from several acceptable alternatives. Furthermore, significant estimates and assumptions concerning the future may be required in selecting and applying those methods and policies in the financial statements. The Group bases its estimates and judgements on historical experience and various other assumptions that it believes are reasonable under the circumstances. Actual results may differ from these estimates and judgements under different assumptions or conditions.

The following is a review of the more significant assumptions and estimates, as well as the accounting policies and methods used in the preparation of the financial statements.

# (a) Basis of consolidation

The determination of the Group's level of control over another entity will require exercise of judgement under certain circumstances. The Company controls an entity when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Group also considers, in particular, whether it obtains benefits, including non-financial benefits, from its power to control the entity. As such, the classification of the entity as a subsidiary, a joint venture, a joint operation, an associate or a cost investment might require the application of judgement through the analysis of various indicators, such as the percentage of ownership interest held in the entity, the representation on the entity's board of directors and various other factors including, if relevant, the existence of agreement with other shareholders, applicable statutes and regulations and their requirements, the practical ability to exercise control.

(b) Long-lived assets

Assets that have an indefinite useful life are tested for impairment annually and when there is indication that they may be impaired. Assets that are subject to depreciation and amortisation are reviewed for impairment to determine whether there is any indication that the carrying value of these assets may not be recoverable and have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss, if any. The recoverable amount is the higher of an asset's fair value less costs to dispose and value in use. Such impairment loss is recognised in the income statement except where the asset is carried at valuation and the impairment loss does not exceed the revaluation surplus for that asset, in which case it is treated as a revaluation decrease and is recognised in other comprehensive income.

Judgement is required in the area of asset impairment, particularly in assessing: (1) whether an event has occurred that may indicate that the related asset values may not be recoverable; (2) whether the carrying value of an asset can be supported by the recoverable amount, being the higher of fair value less costs to dispose or net present value of future cash flows which are estimated based upon the continued use of the asset in the business; and (3) the appropriate key assumptions to be applied in preparing cash flow projections including whether these cash flow projections are discounted using an appropriate rate. Changing the assumptions used to determine the level, if any, of impairment, including the discount rates or the growth rate assumptions in the cash flow projections, could materially affect the net present value used in the impairment test and as a result affect the Group's financial condition and results of operations. If there is a significant adverse change in the projected performance and resulting future cash flow projections, it may be necessary to take an impairment charge to the income statement.

- (c) Depreciation and amortisation
  - (i) Fixed assets

Depreciation of operating assets constitutes a substantial operating cost for the Group. The cost of fixed assets is charged as depreciation expense over the estimated useful lives of the respective assets using the straight-line method. The Group periodically reviews changes in technology and industry conditions, asset retirement activity and residual values to determine adjustments to estimated remaining useful lives and depreciation rates.

Actual economic lives may differ from estimated useful lives. Periodic reviews could result in a change in depreciable lives and therefore depreciation expense in future periods.

#### 42 Critical accounting estimates and judgements (continued)

#### (c) Depreciation and amortisation (continued)

#### (ii) Telecommunications licences, other licences, brand names, trademarks and other rights

Telecommunications licences, other licences, brand names, trademarks and other rights with a finite useful life are carried at cost less accumulated amortisation and are reviewed for impairment annually. Telecommunications licences, other licences, brand names, trademarks and other rights that are considered to have an indefinite useful life are not amortised and are tested for impairment annually and when there is indication that they may be impaired.

Certain brand names related to Retail and Telecommunications are considered to have an indefinite useful life as there is no foreseeable limit to the period over which they are expected to generate net cash inflows.

Judgement is required to determine the useful lives of the telecommunications licences, other licences, brand names, trademarks and other rights. The actual economic lives of these assets may differ from the current contracted or expected usage periods, which could impact the amount of amortisation expense charged to the income statement. In addition, governments from time to time revise the terms of licences to change, amongst other terms, the contracted or expected licence period, which could also impact the amount of amortisation expense charged to the income statement.

## (iii) Customer acquisition and retention costs

In accordance with HKFRS 15, customer acquisition and retention costs, which comprise the net costs to acquire and retain customers, are expensed and recognised in the income statement in the period in which they are incurred, where (i) the costs are incurred; (ii) the costs are incurred; (ii) the costs are incurred; obtaining a contract and they are expected to be recovered; and (iii) the costs relate directly to the contract, generate resources used in satisfying the contract and are expected to be recovered, then they are capitalised and amortised over the customer contract period. Appropriate allowance are recognised if the carrying amounts of the capitalised costs exceed the remaining amount that the Group expects to receive less any directly related costs that have not been recognised as expenses.

Judgement is required to determine the amount of the provision and the amortisation period. The actual amount to be received from the customer and customer period may differ from the expected amount and the contract periods, which could impact the amount of expense charged to the income statement.

#### (d) Goodwill

Goodwill is initially measured at cost, being excess of the aggregate of the consideration transferred, the amount recognised for non-controlling interests and any fair value of the Group's previously held equity interests in the acquiree over the fair value of the net identifiable assets acquired and liabilities assumed. Goodwill is recorded as a separate asset or, as applicable, included within investments in associated companies and joint ventures. Goodwill is also subject to the impairment test annually and when there are indications that the carrying value may not be recoverable.

# (e) Tax

The Group is subject to income taxes in numerous jurisdictions. Significant judgement is required in determining the worldwide provision for income taxes. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognises liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were previously recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

Deferred tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying values in the financial statements. Deferred tax assets are recognised to the extent it is probable that future taxable profits will be available against which the deductible temporary differences and the carry forward of unused tax losses and tax credits can be utilised, based on all available evidence. Recognition primarily involves judgement regarding the future financial performance of the particular legal entity or tax group. A variety of other factors are also evaluated in considering whether there is convincing evidence that it is probable that some portion or all of the deferred tax assets will ultimately be realised, such as the existence of taxable temporary differences, group relief, tax planning strategies and the periods in which estimated tax losses can be utilised.

#### 42 Critical accounting estimates and judgements (continued)

#### (e) Tax (continued)

The ultimate realisation of deferred tax assets recognised for certain of the Group's businesses depends principally on these businesses maintaining profitability and generating sufficient taxable profits to utilise the underlying unused tax losses. It may be necessary for some or all of the deferred tax assets recognised to be reduced and charged to the income statement if there is a significant adverse change in the projected performance and resulting projected taxable profits of these businesses. Judgement is required to determine key assumptions adopted in the taxable profit and loss projections and changes to key assumptions used can significantly affect these taxable profit and loss projections.

#### (f) Business combinations and goodwill

As disclosed in note 40(ab), the Group applies the provisions of HKFRS 3 to transactions and other events that meet the definition of a business combination within the scope of HKFRS 3. When the Group completes a business combination, the identifiable assets acquired and the liabilities assumed, including intangible assets, contingent liabilities and commitments, are recognised at their fair value. Judgement is required to determine the fair values of the assets acquired, the liabilities assumed, and the purchase consideration of the purchase consideration to the identifiable assets and liabilities. If the purchase consideration exceeds the fair value of the net assets acquired then the incremental amount paid is recognised as goodwill. If the purchase price consideration is lower than the fair value of the net assets acquired then the difference is recorded as a gain in the income statement. Allocation of the purchase consideration between finite lived assets and indefinite lived assets such as goodwill affects the subsequent results of the Group as finite lived intangible assets are amortised, whereas indefinite lived intangible assets, including goodwill, are not amortised.

#### (g) Provisions for commitments, onerous contracts and other guarantees

The Group has entered into a number of procurement, supply and other contracts related to specific assets in the ordinary course of its business and provided guarantees in respect of bank and other borrowing facilities to associated companies and joint ventures. Where the unavoidable costs of meeting the obligations under these procurement and supply contracts exceed the associated, expected future net benefits, an onerous contract provision is recognised, or where the borrowing associated companies and joint ventures are assessed to be unable to repay the indebtedness that the Group has guaranteed, a provision is recognised. The calculation of these provisions will involve the use of estimates. These onerous provisions are calculated by taking the unavoidable costs that will be incurred under the guarantee and deducting any estimated recoverable value from the investment in such associated companies and joint ventures.

#### (h) Pension costs

The Group operates several defined benefit plans. Pension costs for defined benefit plans are assessed using the projected unit credit method in accordance with HKAS 19, "Employee Benefits". Under this method, the cost of providing pensions is charged to the income statement so as to spread the regular cost over the future service lives of employees in accordance with the advice of the actuaries who carry out a full valuation of the plans. The liability or asset recognised in the consolidated statement of financial position in respect of defined benefit pension plans is the present value of the defined benefit obligation at the end of the reporting period less the fair value of the plan assets. The present value of the defined benefit obligation is measured by discounting the estimated future cash outflows using interest rates determined by reference to market yields at the end of the reporting period based on government agency or high quality corporate bonds with currency and term similar to the estimated term of benefit obligations. Remeasurements arising from defined benefit plans are recognised in other comprehensive income in the period in which they occur and reflected immediately in retained profit. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

Management appoints actuaries to carry out full valuations of these pension plans to determine the pension obligations that are required to be disclosed and accounted for in the financial statements in accordance with the HKFRS requirements.

The actuaries use assumptions and estimates in determining the fair value of the defined benefit plans and evaluate and update these assumptions on an annual basis. Judgement is required to determine the principal actuarial assumptions to determine the present value of defined benefit obligations and service costs. Changes to the principal actuarial assumptions can significantly affect the present value of plan obligations and service costs in future periods.

# 42 Critical accounting estimates and judgements (continued)

## (i) Leases

In determining the lease term, the Group considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

The following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Group is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Group is typically reasonably certain to
  extend (or not terminate).
- Otherwise, the Group considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

As at 31 December 2019, in accordance with applicable provision in HKFRS 16, potential future cash outflows of HK\$11,471 million (undiscounted) have not been included in calculating the lease liability because it is not reasonably certain that the leases will be extended (or not terminated).

The lease term is reassessed if an option is actually exercised (or not exercised) or the Group becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the lessee.

(j) Allocation of revenue for bundled telecommunications transactions with customers

The Group has bundled transactions under contract with customers including sales of both services and hardware (for example handsets). Revenue is allocated to the respective element in an amount that reflects the consideration to which the Group expects to be entitled in exchange for the services and device, where device revenue is recognised at the inception of the contract upon delivery to the customer and services revenue is recognised throughout the contract period as the services are provided. Significant judgement is required in assessing fair values of both of these elements by considering inter alia, standalone selling price, the consideration to which the Group expects to be entitled in exchange for transferring the services and hardware to the customer, and other relevant observable market data. Changes in the allocation may cause the revenue recognised for sales of services and hardware to change individually but not the total bundled revenue from a specific customer throughout its contract term. The Group periodically re-assesses the allocation of the elements as a result of changes in market conditions.

## 43 Financial risk management

The Group's major financial assets and financial liabilities include cash and cash equivalents, liquid funds and other listed investments and borrowings. Details of these financial assets and financial liabilities are disclosed in the respective notes. The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Directors, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates on the Group's overall financial position and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. It is the Group's policy not to have credit rating triggers that would accelerate the maturity dates of the Group generally does not enter into foreign currency hedges in respect of its foreign currency earnings and no derivatives instruments to hedge the Group's earnings were entered during the year or remain outstanding at the end of the year. It is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles, that have significant underlying leverage or derivative exposure.

#### (a) Cash management and funding

The Group operates a central cash management system for all of its unlisted subsidiaries. Except for listed and certain overseas entities conducting businesses in non-HK or non-US dollar currencies, the Group generally obtains long-term financing at the Group level to on-lend or contribute as equity to its subsidiaries and associated companies to meet their funding requirements and provide more cost-efficient financing. These borrowings include a range of capital market issues and bank borrowings, for which the proportions will change depending upon financial market conditions and projected interest rates. The Group regularly and closely monitors its overall debt position and reviews its funding costs and maturity profile to facilitate refinancing.

The Group continues to maintain a robust financial position. Cash, liquid funds and other listed investments ("liquid assets") amounted to HK\$144,849 million at 31 December 2019 (2018 - HK\$144,703 million), mainly reflecting cash arising from positive funds from operations from the Group's businesses and cash from new borrowings, offset by dividend payments to ordinary and non-controlling shareholders as well as distributions to perpetual capital securities holders, repayment and early repayment of certain borrowings and capital expenditure and investment spending. Liquid assets were denominated as to 21% in HK dollars, 51% in US dollars, 5% in Renminbi, 9% in Euro, 5% in British Pounds and 9% in other currencies (2018 - 25% were denominated in HK dollars, 46% in US dollars, 7% in Renminbi, 9% in Euro, 4% in British Pounds and 9% in other currencies).

Cash and cash equivalents represented 95% (2018 - 94%) of the liquid assets, US Treasury notes and listed / traded debt securities 3% (2018 - 4%) and listed equity securities 2% (2018 - 2%).

The US Treasury notes and listed / traded debt securities, including those held under managed funds, consisted of US Treasury notes of 70% (2018 - 56%), government and government guaranteed notes of 20% (2018 - 17%), notes issued by the Group's associated company, Husky Energy of nil (2018 - 4%), notes issued by financial institutions of 1% (2018 - nil), and others of 9% (2018 - 23%). Of these US Treasury notes and listed / traded debt securities, 99% (2018 - 80%) are rated at Aaa/AAA or Aa1/AA+ with an average maturity of 2.3 years (2018 - 2.2 years) on the overall portfolio. The Group has no exposure in mortgage-backed securities, collateralised debt obligations or similar asset classes.

#### (b) Interest rate exposure

The Group manages its interest rate exposure with a focus on reducing the Group's overall cost of debt and exposure to changes in interest rates. When considered appropriate, the Group uses derivatives such as interest rate swaps and forward rate agreements to manage its interest rate exposure. The Group's main interest rate exposure relates to US dollar, British Pound, Euro and HK dollar borrowings.

At 31 December 2019, approximately 38% (2018 - approximately 39%) of the Group's total principal amount of bank and other debts were at floating rates and the remaining 62% (2018 - approximately 61%) were at fixed rates. The Group has entered into various interest rate agreements with major financial institution counterparties to swap approximately HK\$6,760 million (2018 - approximately HK\$9,100 million) principal amount of fixed interest rate borrowings to effectively become floating interest rate borrowings. In addition, HK\$23,718 million (2018 - HK\$50,613 million) principal amount of floating interest rate borrowings that were used to finance long term investments have been swapped to fixed interest rate borrowings. After taking into consideration these interest rate swaps, approximately 33% (2018 - approximately 27%) of the Group's total principal amount of bank and other debts were at floating rates and the remaining 67% (2018 - approximately 73%) were at fixed rates at 31 December 2019. All of the aforementioned interest rate derivatives are designated as hedges and these hedges are considered highly effective.

#### 43 Financial risk management (continued)

#### (c) Foreign currency exposure

For overseas subsidiaries, associated companies and other investments, which consist of non-HK dollar or non-US dollar assets, the Group generally endeavours to establish a natural hedge for debt financing with an appropriate level of borrowings in those same currencies. For overseas businesses that are in the development phase, or where borrowings in local currency are not or are no longer attractive, the Group may not borrow in the local currency or may repay existing borrowings and monitor the development of the businesses' cash flow and the relevant debt markets with a view to refinance these businesses with local currency borrowings in the future when conditions are more appropriate. Exposure to movements in exchange rates for individual transactions (such as major procurement contracts) directly related to its underlying businesses is minimised by using forward foreign exchange contracts and currency swaps where active markets for the relevant currencies exist. The Group generally does not enter into foreign currency hedges in respect of its long-term equity investments in overseas subsidiaries and associated companies, except in relation to certain infrastructure investments. At 31 December 2019, the Group had foreign exchange forward contracts and cross currency swaps with banks to hedge these infrastructure investments. The total notional amount of these net investment hedges amounted to HK\$50,433 million (2018 - HK\$50,537 million).

The Group has operations in over 50 countries and conducts businesses in over 50 currencies. The Group's functional currency for reporting purposes is Hong Kong Dollars and the Group's reported results in Hong Kong Dollars are exposed to exchange translation on its foreign currency earnings.

As at 31 December 2019, the Group's total principal amount of bank and other debts are denominated as follows: 41% in US dollars, 42% in Euro, 4% in HK dollars, 5% in British Pounds and 8% in other currencies (2018 - 44% in US dollars, 42% in Euro, 3% in HK dollars, 3% in British Pounds and 8% in other currencies). The Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$36,660 million (2018 - HK\$38,610 million) to Euro principal amount of borrowings to reflect currency exposures of its underlying businesses. The Group's total principal amount of bank and other debts, after the above swaps, are denominated as follows: 31% in US dollars, 52% in Euro, 4% in HK dollars, 5% in British Pounds and 8% in other currencies (2018 - 33% in US dollars, 53% in Euro, 3% in HK dollars, 3% in British Pounds and 8% in other currencies).

# (d) Credit exposure

The Group's holdings of cash, managed funds and other liquid investments, interest rate and foreign currency swaps and forward currency contracts with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to non-performance by its counterparties through monitoring their equity share price movements and credit ratings as well as setting approved counterparty credit limits that are regularly reviewed.

The Group is also exposed to counterparties credit risk from its operating activities, particularly in its ports businesses. Such risks are continuously monitored by the local operational management.

#### (e) Market price risk

The Group's main market price risk exposures relate to listed / traded debt and equity securities as described in "liquid assets" above and the interest rate swaps as described in "interest rate exposure" above. The Group's holding of listed / traded debt and equity securities represented approximately 5% (2018 - approximately 6%) of the liquid assets. The Group controls this risk through active monitoring of price movements and changes in market conditions that may have an impact on the value of these financial assets and instruments.

#### (f) Market risks sensitivity analyses

For the presentation of financial assets and financial liabilities market risks (including interest rate risk, currency risk and other price risk) information, HKFRS 7 "Financial Instruments: Disclosures" requires disclosure of a sensitivity analysis for each type of financial market risk that shows the effects of a hypothetical change in the relevant market risk variable to which the Group is exposed at the end of the reporting period on profit for the year and on total equity.

The effect that is disclosed in the following sections assumes that (a) a hypothetical change of the relevant risk variable had occurred at the end of the reporting period and had been applied to the relevant risk variable in existence on that date; and (b) the sensitivity analysis for each type of financial market risk does not reflect inter-dependencies between risk variables, e.g. the interest rate sensitivity analysis does not take into account of the impact of changes in interest rates would have on the relative strengthening and weakening of the currency with other currencies.

#### 43 Financial risk management (continued)

#### (f) Market risks sensitivity analyses (continued)

The preparation and presentation of the sensitivity analysis on financial market risk is solely for compliance with HKFRS 7 disclosure requirements in respect of financial assets and financial liabilities. The sensitivity analysis measures changes in the fair value and / or cash flows of the Group's financial assets and financial liabilities from hypothetical instantaneous changes in one risk variable (e.g. functional currency rate or interest rate), the amount so generated from the sensitivity analysis are "what-if" forward-looking estimates. The sensitivity analyses are for illustration purposes only and it should be noted that in practice market rates rarely change in isolation. Actual results in the future may differ materially from the sensitivity analyses due to developments in the global markets which may cause fluctuations in market rates (e.g. exchange or interest rate) to vary and therefore it is important to note that the hypothetical amounts so generated do not represent a projection of likely future events and profits or losses.

#### (i) Interest rate sensitivity analysis

Interest rate risk as defined by HKFRS 7 arises on interest-bearing financial assets and financial liabilities.

The interest rate sensitivity analysis is based on the following assumptions:

In the cases of non-derivative financial assets and financial liabilities with fixed interest rates, changes in market interest rates only affect profit for the year or total equity if these financial assets and financial liabilities are measured at fair value. Accordingly, all non-derivative financial assets and financial liabilities with fixed interest rates that are carried at amortised cost are excluded from the interest rate sensitivity analysis as they are not subject to interest rate risk as defined in HKFRS 7.

In the cases of derivative financial assets and financial liabilities designated as hedging instruments for hedging interest rate risks, changes in market interest rates affect their fair values. All interest rate hedges are expected to be highly effective. Changes in the fair value of fair value interest rate hedges and changes in the fair value of the hedged items that are attributable to interest rate movements effectively balance out with each other in income statement in the same period. Accordingly, these hedging instruments and hedged items are excluded from the interest rate sensitivity analysis as they are not exposed to interest rate risk as defined in HKFRS 7. Changes in the fair value of cash flow interest rate hedges resulting from market interest rate movements affect total equity and are therefore taken into consideration in the sensitivity analysis.

In the cases of derivative financial assets and financial liabilities that are not part of an interest rate risk hedging relationship, changes in their fair values (arising from gain or loss from remeasurement of these interest rate derivatives to fair value) resulting from market interest rate movements affect profit for the year and total equity, and are therefore taken into consideration in the sensitivity analysis.

Major financial assets and financial liabilities for the purpose of the interest rate sensitivity analysis include:

- cash and cash equivalents (see note 21)
- some of the listed debt securities and managed funds (see note 18) carried at fair value that bear interest at fixed rate
- some of the listed debt securities and managed funds (see note 18) that bear interest at floating rate
- some of the bank and other debts (see note 24) that bear interest at floating rate
- interest bearing loans from non-controlling shareholders (see note 27)

Under these assumptions, the impact of a hypothetical 100 basis points (2018 - 100 basis points) increase in market interest rate at 31 December 2019, with all other variables held constant:

- profit for the year would increase by HK\$723 million due to increase in interest income (2018 HK\$398 million);
- total equity would increase by HK\$723 million due to increase in interest income (2018 HK\$398 million); and
- total equity would increase by HK\$644 million due to change in fair value of derivative financial instruments (2018 HK\$1,828 million).
- (ii) Foreign currency exchange rate sensitivity analysis

Currency risk as defined by HKFRS 7 arises on financial assets and financial liabilities being denominated in a currency that is not the functional currency and being of a monetary nature. Therefore, non-monetary financial assets and financial liabilities, monetary financial assets and financial liabilities denominated in the entity's functional currency and differences resulting from the translation of financial statements of overseas subsidiaries into the Group's presentation currency are not taken into consideration for the purpose of the sensitivity analysis for currency risk.

The foreign currency exchange rate sensitivity analysis is based on the following assumptions:

Major non-derivative monetary financial assets and financial liabilities are either directly denominated in the functional currency or are transferred to the functional currency through the use of foreign currency swaps and forward foreign exchange contracts. Exchange fluctuations of these monetary financial assets and financial liabilities therefore have no material effects on profit for the year and total equity.

#### 43 Financial risk management (continued)

#### (f) Market risks sensitivity analyses (continued)

(ii) Foreign currency exchange rate sensitivity analysis (continued)

In the cases of derivative financial assets and financial liabilities designated as hedging instruments for hedging currency risks, changes in foreign exchange rates affect their fair values. All currency hedges are expected to be highly effective. Changes in the fair value of foreign currency fair value hedges and changes in the fair value of the hedged items effectively balance out with each other in income statement in the same period. As a consequence, these hedging instruments and hedged items are excluded from the foreign currency exchange rate sensitivity analysis as they are not exposed to currency risk as defined in HKFRS 7. Changes in the fair value of foreign currency cash flow hedges resulting from market exchange rate movements affect total equity and are therefore taken into consideration in the sensitivity analysis.

Major financial assets and financial liabilities for the purpose of the foreign currency exchange rate sensitivity analysis include:

- some of the cash and cash equivalents (see note 21)
- some of the liquid funds and other listed investments (see note 18)
- some of the bank and other debts (see note 24)

Under these assumptions, the impact of a hypothetical 5% weakening of HK dollar against all exchange rates at the end of the reporting period, with all other variables held constant, on the Group's profit for the year and total equity is set out in the table below.

	2019		201	8
	Hypothetical		Hypothetical	
	increase	Hypothetical	increase	Hypothetical
	(decrease) in	increase	(decrease) in	increase
	profit	(decrease) in	profit	(decrease) in
	after tax	total equity	after tax	total equity
	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Euro	145	(377)	11	(473)
British Pounds	144	(1,009)	47	(1,106)
Australian dollars	64	(385)	63	(386)
Renminbi	14	41	14	14
US dollars	2,290	2,290	1,523	1,523
Japanese Yen	(108)	(108)	(106)	(106)

# (iii) Other price sensitivity analysis

Other price risk as defined by HKFRS 7 arises from changes in market prices (other than those arising from interest rate risk and currency risk as detailed in "interest rate exposure" and "foreign currency exposure" paragraphs above) on financial assets and financial liabilities.

The other price sensitivity analysis is based on the assumption that changes in market prices (other than those arising from interest rate risk and currency risk) of financial assets and financial liabilities only affect profit for the year or total equity if these financial assets and financial liabilities are measured at the fair values. Accordingly, all non-derivative financial assets and financial liabilities carried at amortised cost are excluded from the other price sensitivity analysis as they are not subject to other price risk as defined in HKFRS 7.

Major financial assets and financial liabilities for the purpose of the other price sensitivity analysis include:

- FVOCI (see note 18)
- financial assets at fair value through profit or loss (see note 18)

Under these assumptions, the impact of a hypothetical 5% increase in the market price of the Group's FVOCI and financial assets at fair value through profit or loss at the end of the reporting period, with all other variables held constant:

- profit for the year would increase by HK\$2 million (2018 HK\$5 million) due to increase in gains on financial assets at fair value through profit or loss;
- total equity would increase by HK\$2 million (2018 HK\$5 million) due to increase in gains on financial assets at fair value through profit or loss; and
- total equity would increase by HK\$382 million (2018 HK\$456 million) due to increase in gains on FVOCI which are recognised in other comprehensive income.

#### (g) Contractual maturities of financial liabilities

The following tables detail the remaining contractual maturities at the end of the reporting period of the Group's non-derivative financial liabilities and derivative financial liabilities, which are based on contractual undiscounted principal cash flows and the earliest date the Group can be required to pay:

#### Non-derivative financial liabilities:

	Contractual maturities					
		After 1 year,		Total	Difference	
	Within	but within	After	undiscounted t	from carrying	Carrying
	1 year	5 years	5 years	cash flows	amounts	amounts
	HK\$ million	<b>HK\$</b> million	<b>HK\$</b> million	<b>HK\$ million</b>	<b>HK\$</b> million	HK\$ million
At 31 December 2019						
Trade payables	27,539	-	-	27,539	-	27,539
Other payables and accruals	61,536	-	-	61,536	-	61,536
Interest free loans from non-controlling						
shareholders	380	-	-	380	-	380
Lease liabilities	19,950	48,082	52,573	120,605	(26,917)	93,688
Bank loans	32,565	96,392	-	128,957	(739)	128,218
Other loans	4	182	73	259	-	259
Notes and bonds	9,100	111,439	93,203	213,742	2,341	216,083
Interest bearing loans from non-controlling						
shareholders	728	-	-	728	-	728
Obligations for telecommunications licence	es					
and other rights	1,644	7,724	1,978	11,346	(1,345)	10,001
	153,446	263,819	147,827	565,092	(26,660)	538,432

The table above excludes interest accruing and payable on certain of these liabilities which are estimated to be HK\$7,368 million in "within 1 year" maturity band, HK\$19,016 million in "after 1 year, but within 5 years" maturity band, and HK\$16,558 million in "after 5 years" maturity band. These estimates are calculated assuming effect of hedging transactions and interest rates with respect to variable rate financial liabilities remain constant and there is no change in aggregate principal amount of financial liabilities other than repayment at scheduled maturity as reflected in the table.

#### **Derivative financial liabilities:**

		Contractual maturities					
		After 1 year,		Total			
	Within	but within	After	undiscounted			
	1 year	5 years	5 years	cash flows			
	HK\$ million	HK\$ million	<b>HK\$</b> million	<b>HK\$ million</b>			
At 31 December 2019							
Cash flow hedges							
Interest rate swaps							
Net outflow	(84)	(253)	(6)	(343)			
Cross currency interest rate swaps							
Net outflow	(302)	-	-	(302)			
Other contracts							
Net outflow	(43)	-	-	(43)			
Net investment hedges							
Forward foreign exchange contracts							
Inflow	15,871	630	-	16,501			
Outflow	(16,056)	(564)	-	(16,620)			
Cross currency swaps							
Inflow	-	-	5,355	5,355			
Outflow	(44)	(174)	(5,024)	(5,242)			
Other derivative financial instruments							
Net outflow	(139)	(55)	-	(194)			

#### (g) Contractual maturities of financial liabilities (continued)

Non-derivative financial liabilities:

		Contractual	maturities			
		After 1 year,		Total	Difference	
	Within	but within	After	undiscounted	from carrying	Carrying
	1 year	5 years	5 years	cash flows	amounts	amounts
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
At 31 December 2018						
Trade payables	29,233	-	-	29,233	-	29,233
Other payables and accruals	76,244	-	-	76,244	-	76,244
Interest free loans from non-controlling						
shareholders	385	-	-	385	-	385
Bank loans	5,943	111,235	-	117,178	(205)	116,973
Other loans	38	310	100	448	-	448
Notes and bonds	19,710	90,877	118,705	229,292	4,843	234,135
Interest bearing loans from non-controlling						
shareholders	752	-	-	752	-	752
Obligations for telecommunications licence	es					
and other rights	745	8,070	2,134	10,949	(1,336)	9,613
	133,050	210,492	120,939	464,481	3,302	467,783

The table above excludes interest accruing and payable on certain of these liabilities which are estimated to be HK\$9,729 million in "within 1 year" maturity band, HK\$27,399 million in "after 1 year, but within 5 years" maturity band, and HK\$13,001 million in "after 5 years" maturity band. These estimates are calculated assuming effect of hedging transactions and interest rates with respect to variable rate financial liabilities remain constant and there is no change in aggregate principal amount of financial liabilities other than repayment at scheduled maturity as reflected in the table.

#### Derivative financial liabilities:

	Contractual maturities					
		After 1 year,		Total		
	Within	but within	After	undiscounted		
	1 year	5 years	5 years	cash flows		
	HK\$ million	HK\$ million	HK\$ million	HK\$ million		
At 31 December 2018						
Fair value hedges						
Interest rate swaps						
Net inflow (outflow)	(45)	17	-	(28)		
Cash flow hedges:						
Interest rate swaps						
Net outflow	(166)	(438)	(25)	(629)		
Cross currency interest rate swaps						
Net inflow (outflow)	622	(1,386)	-	(764)		
Forward foreign exchange contracts				. ,		
Inflow	275	-	-	275		
Outflow	(277)	-	-	(277)		
Net investment hedges						
Forward foreign exchange contracts						
Inflow	1,283	-	-	1,283		
Outflow	(1,290)	-	-	(1,290)		
Cross currency swaps						
Inflow	-	-	8,289	8,289		
Outflow	(71)	(286)	(8,120)	(8,477)		
Other derivative financial instruments						
Net outflow	(82)	(350)	-	(432)		

(h) In accordance with the disclosure requirement of HKFRS 7, the group's financial instruments resulted in the following income, expenses and gains and losses recognised in the income statement:

	2019 HK\$ million	2018 HK\$ million
Dividends from equity securities at FVOCI - related to investments held at the		
end of the reporting period	523	103
Interest from debt securities at FVOCI	99	157
Interest from assets held at amortised cost	2,762	2,475
Fair value losses on equity securities at FVPL	(7)	(2)
Fair value losses on debt securities at FVPL	(6)	(17)
Net impairment expense recognised on trade receivables	(1,577)	(1,560)
Gains (losses) arising on derivatives in a designated fair value hedge	169	(115)
Gains (losses) arising on adjustment for hedged items in a designated fair value hedge	(169)	115

## (i) Hedge accounting

## (i) Fair value hedges

				2	2019			
		Pay			С	arrying amou	nt of derivativ	ves
	Receive	average	Notional			inclu	ded in	
	average	contracted	amount		Other	Other non-	Other	Other non-
	contracted	interest	in local	Notional	current	current	current	current
	interest rate	rate	currency	Amount	assets	assets	liabilities	liabilities
Hedging instruments	Percentage	Percentage	million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million
Interest rate swap - receive fixed and pay floating maturing in								
2020	4.23%	2.91%	HK\$1,300	1,300	2	-	-	-
2022	4.63%	5.28%	US\$700	5,460	-	46	-	-
				6,760	2	46	-	_
						2019		
					Accumu	lated amount		
					of fai	r value hedge		
				Carrying	adjus	tments on the		Line item in
				amount of	hedged ite	m included in		the statement
				the hedged		ing amount of		ncial position
				item		e hedged item		ch the hedged
Hedged items				HK\$ million		HK\$ million	ite	m is included
USD Fixed rate debts				5,636		46	Bank an	d other debts
HKD Fixed rate debts				1,302		2	Bank an	d other debts

## (i) Hedge accounting (continued)

(i) Fair value hedges (continued)

				2	2018				
					C	Carrying amour		s	
	Receive		Notional		included in				
	U	Pay average	amount		Other	Other non-	Other	Other non-	
		contracted	in local	Notional	current	current	current	current	
II. Join o in standard ante		interest rate	currency	Amount	assets	assets	liabilities	liabilities	
Hedging instruments	Percentage	Percentage	million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Interest rate swap - receive fixed and pay floating maturing in									
2020	4.23%	2.78%	HK\$1,300	1,300	-	19	-	-	
2022	4.63%	4.92%	US\$1,000	7,800	-	-	-	(116)	
				9,100	-	19	-	(116)	
						2018			
						ulated amount			
				с ·		ir value hedge		<b>.</b>	
				Carrying	5	stments on the		Line item in the statement	
				the hedged	hedged item i	amount of the	offing	incial position	
				item	carrying	hedged item		ich the hedged	
Hedged items				HK\$ million		HK\$ million		em is included	
USD Fixed rate debts				7,977		(116)	Bank a	nd other debts	
HKD Fixed rate debts				1,319		19	Bank a	nd other debts	

## (i) Hedge accounting (continued)

(ii) Cash flow hedges

					2019			
	Receive average	Pay average	Notional		Ca		nt of derivativ ded in	/es
Hedging instruments	0	contracted interest rate	amount in local currency	Notional Amount HK\$ million	Other current assets HK\$ million	Other non- current assets	Other current liabilities	Other non- current liabilities HK\$ million
Interest rate swaps - receive floating and pay fixed maturing in								
2022	1.31%	2.39%	GBP 300	3,048	-	_	-	(95)
2022	1.86%	2.07%	NZD 150	771	_	_	_	(4)
2025	1.71%	3.56%	AUD 509	2,739	-	-	-	(229)
			-	6,558	-	-	-	(328)
Cross currency interest rate swaps - receive floating and pay fixed maturing in								
2020 - receive fixed and pay fixed	1.41%	0.05%	US\$ 2,200	17,160	-	-	(318)	-
maturing in 2021 - 2023	2.54%	0.00%	US\$ 2,500	19,500	-	523	-	-
			-	36,660	-	523	(318)	-
					20	)19		
							hedging re	us (deficit) in eserve arising from hedging
Hedged items			used for hedge ine	nge in value calculating ffectiveness HK\$ million	hedgin	us (deficit) in ng reserve for nuing hedges HK\$ million	relationsh hedg	ips for which ge accounting onger applied HK\$ million
Interest rate risk Cross currency interest ra	ate risk			147 (1,133)		339 (100)		-

## (i) Hedge accounting (continued)

## (ii) Cash flow hedges (continued)

					2018			
	Dessire	Derr	National		C	Carrying amour		s
Hedging instruments		Pay average contracted interest rate Percentage	Notional amount in local currency million	Notional Amount HK\$ million	Other current assets HK\$ million	incluc Other non- current assets HK\$ million	Other current liabilities	Other non- current liabilities HK\$ million
Interest rate swaps - receive floating and pay fixed								
maturing in								
2019	3.72%	5.19%	NZD 150	792	-	-	(8)	-
2022	1.40%	3.26%	GBP 300	2,976	-	-	-	(80)
2022	2.00%	2.40%	EUR 3,000	26,850	-	-	-	(192)
2025	2.82%	3.57%	AUD 509	2,835	-	-	-	(101)
				33,453	-	-	(8)	(373)
Cross currency interest rate swaps - receive floating and pay fixed								
maturing in 2020 - receive fixed and pay fixed	1.73%	0.05%	US\$ 2,200	17,160	-	-	-	(821)
maturing in 2021 - 2022	4.15%	1.98%	US\$ 2,750	21,450	-	317	-	(107)
				38,610	-	317	-	(928)
					2018			
			Notional		C	Carrying amour incluc		s
			amount		Other	Other non-	Other	Other non-
		Average	in local	Notional	current	current	current	current
Hedging instruments		exchange rate	currency million	Amount HK\$ million	assets HK\$ million	assets HK\$ million	liabilities HK\$ million	liabilities HK\$ million
Forward foreign exchang maturing in	e contracts							
2019		8.89	EUR 30	268	-	-	(2)	-
		-			20	018	Sum	lus (deficit) in
								reserve arising from hedging
			Ch	ange in value	Surpl	lus (deficit) in	relations	nips for which
				or calculating		ng reserve for		ge accounting
Hedged items			hedge ir	effectiveness HK\$ million	cont	inuing hedges HK\$ million	is no l	onger applied HK\$ million
Interest rate risk				2		220		-
Cross currency interest ra Foreign exchange risk	te risk			(1,485) (1)		567 1		-

## (i) Hedge accounting (continued)

(iii) Net investment hedges

				2019					
		Notional		Carrying amount of derivatives included in					
Hedging instruments	Average exchange rate	amount in local currency million	Notional Amount HK\$ million	Other current assets HK\$ million	Other non- current assets HK\$ million	Other current liabilities HK\$ million	Other non- current liabilities HK\$ million		
Treaging instruments	Tate	minon	IIK\$ mmon	TIX\$ IIIII0I	IIK\$ IIIII0I	THX\$ IIIII0I			
Forward foreign exchange contracts									
maturing in 2020	5.96	CAD 177	1,049			(3)			
2020	5.34	AUD 159	857	-	-	(3)	-		
2020	5.09	NZD 280	1,439	_	_	(46)	_		
2020-2022	10.97	GBP 2,337	23,748	1,344	498	(274)	-		
2020-2022	9.53	EUR 135	1,170	31	-	-	(24)		
		_	28,263	1,375	498	(345)	(24)		
Cross currency swaps									
maturing in	0.00	FUD 1 000	0.020		4.40				
2020-2024	9.23	EUR 1,030	8,930 5 (28	64 12	448	-	-		
2020-2025 2027	6.12 5.86	CAD 947 AUD 1,415	5,628 7,612	13 -	159 2	-	(26)		
			22,170	77	609	-	(26)		
		-			2019				
						hedging rese	plus (deficit) in erve / exchange		
			Change in value used for calculating hedge ineffectiveness HK\$ million		Surplus (deficit) in hedging reserve / exchange reserve for continuing hedges HK\$ million		reserve arising from hedging relationships for which hedge accounting is no longer applied HK\$ million		
Hedged items									
Foreign investments			547		(5,695)		(716)		

## (i) Hedge accounting (continued)

(iii) Net investment hedges (continued)

				2018			
		Notional				int of derivatives ided in	3
Hedging instruments	Average exchange rate	amount in local currency million	Notional Amount HK\$ million	Other current assets HK\$ million	Other non- current assets HK\$ million	Other current liabilities HK\$ million	Other non- current liabilities HK\$ million
Forward foreign exchange contracts maturing in							
2019	5.80	CAD 184	1,070	14	_	_	_
2019	5.55	AUD 159	887	5	_	_	-
2019	5.39	NZD 280	1,478	41	-	-	-
2019-2022	11.17	GBP 2,348	23,290	507	1,977	(6)	-
2020-2022	9.53	EUR 135	1,208	-	44	-	-
		_	27,933	567	2,021	(6)	-
Cross currency swaps maturing in							
2020-2024	9.23	EUR 1,030	9,219	-	112	-	-
2020-2025	6.12	CAD 947	5,505	-	315	-	-
2027	5.86	AUD 1,415	7,880	-	-	-	(45)
		_	22,604	-	427	-	(45)
					2018		
					hedging res	plus (deficit) in erve / exchange	
					olus (deficit) in		ve arising from
			Change in value		dging reserve /		elationships for
			for calculating	exchange reserve for			edge accounting
Hedged items		hedge	ineffectiveness HK\$ million				longer applied HK\$ million
Foreign investments			(3,735)		(5,602)		(2,841)

## (j) Carrying amounts and fair values of financial assets and financial liabilities

The fair value of financial assets and financial liabilities, together with the carrying amounts in the consolidated statement of financial position, are as follows:

			20		2018		
			Carrying	Fair	Carrying	Fair	
	Note	Classification under HKFRS 9 *	amount	values HK\$ million	amount	t values n HK\$ million	
	Note	TIKI K3 9	шқа шшоп	IIK5 IIIII0I	TIK\$ IIIII0I	тікә шшоп	
Financial assets Liquid funds and other listed investments							
Cash and cash equivalents (included in							
Managed funds)	18	Amortised cost	42	42	66	66	
Listed equity securities, Hong Kong	18	FVOCI	2,293	2,293	2,909	2,909	
Listed equity securities, outside							
Hong Kong	18	FVOCI	213	213	208	208	
Listed equity securities							
(included in Managed funds)	18	FVOCI	202	202	154	154	
Listed debt securities (included in Managed funds)	18	FVOCI	4,933	4,933	4,770	4,770	
Listed / traded debt securities,	10	rvoci	4,955	4,955	4,770	4,770	
outside Hong Kong	18	FVOCI	-	-	1,089	1,089	
Financial assets at fair value through	10	1,001			1,005	1,009	
profit or loss	18	FVPL	39	39	96	96	
Unlisted investments							
Unlisted debt securities	19	Amortised cost	174	174	170	170	
Unlisted equity securities	19	FVOCI	1,825	1,825	1,953	1,953	
Unlisted equity securities	19	FVPL	3,042	3,042	641	641	
Unlisted debt securities	19	FVPL	304	304	318	318	
Derivative financial instruments	10 0 22	<b>F</b> ' 1 1 1	40	40	10	10	
Fair value hedges - Interest rate swaps	19 & 22	Fair value - hedges	48	48	19	19	
Cash flow hedges Cross currency interest rate swaps	19	Fair value - hedges	523	523	317	317	
Net investment hedges	19	Fair value - neuges	323	525	517	517	
Forward foreign exchange contracts	19 & 22	Fair value - hedges	1,873	1,873	2,588	2,588	
Cross currency swaps	19 & 22	Fair value - hedges	686	686	427	427	
Other derivative financial instruments	19	FVPL	44	44	167	167	
Cash and cash equivalents	21	Amortised cost	137,127	137,127	135,411	135,411	
Trade receivables	22	Amortised cost	16,863	16,863	19,255	19,255	
Other receivables	22	Amortised cost	15,136	15,136	18,682	18,682	
			185,367	185,367	189,240	189,240	
Financial liabilities							
Bank and other debts <sup>(i)</sup>	24	A	244.500	250 125	251 550	242 527	
Trade payables	24 25	Amortised cost Amortised cost	344,560 27,539	350,125 27,539	351,556 29,233	343,527 29,233	
Derivative financial instruments	23	Amortised cost	27,339	21,339	29,235	29,233	
Fair value hedges - Interest rate swaps	29	Fair value - hedges	-	-	116	116	
Cash flow hedges		run value neuges			110	110	
Interest rate swaps	25 & 29	Fair value - hedges	328	328	381	381	
Cross currency interest rate swaps	25 & 29	Fair value - hedges	318	318	928	928	
Forward foreign exchange contracts	25	Fair value - hedges	-	-	2	2	
Other contracts	25	Fair value - hedges	51	51	-	-	
Net investment hedges			2.60				
Forward foreign exchange contracts	25 & 29	Fair value - hedges	369	369	6	6	
Cross currency swaps	29	Fair value - hedges	26 535	26 535	45	45	
Other derivative financial instruments Interest free loans from non-controlling	25 & 29	FVPL	535	535	481	481	
shareholders	25	Amortised cost	380	380	385	385	
Other payables and accruals	25	Amortised cost	61,536	61,536	76,244	76,244	
Interest bearing loans from	25	i mortised cost	01,550	01,550	70,244	70,244	
non-controlling shareholders	27	Amortised cost	728	728	752	752	
Obligations for telecommunications licences	_,						
and other rights	29	Amortised cost	10,001	10,001	9,613	9,613	
Liabilities relating to the economic benefits			,	,		, -	
agreements	29	Amortised cost	2,166	2,166	14,308	14,308	
			448,537	454,102	484,050	476,021	

\* see note 40(n).

(i) The fair value of the bank and other debts are based on market quotes or estimated using discounted cash flow calculations based upon the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

## (j) Carrying amounts and fair values of financial assets and financial liabilities (continued)

	201	19	2018		
	Carrying	Fair	Carrying	Fair	
	amount	values	amount	values	
	HK\$ million	HK\$ million	HK\$ million	HK\$ million	
Representing:					
Financial assets measured at					
Amortised cost	169,342	169,342	173,584	173,584	
FVOCI	9,466	9,466	11,083	11,083	
FVPL	3,429	3,429	1,222	1,222	
Fair value - hedges	3,130	3,130	3,351	3,351	
	185,367	185,367	189,240	189,240	
Financial liabilities measured at					
Amortised cost	446,910	452,475	482,091	474,062	
FVPL	535	535	481	481	
Fair value - hedges	1,092	1,092	1,478	1,478	
	448,537	454,102	484,050	476,021	

#### (k) Fair value measurements

(i) Financial assets and financial liabilities measured at fair value

#### Fair value hierarchy

The table below analyses recurring fair value measurements for financial assets and financial liabilities. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to valuation techniques used. The different levels are defined as follows:

#### Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities;

Level 2: Inputs other than quoted prices included within Level 1 that are observable for the assets or liabilities, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: Inputs for the assets or liabilities that are not based on observable market data (i.e. unobservable inputs).

		2019			20	18	3		
		Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
	Note	HK\$ million							
Financial assets									
Liquid funds and other listed investments									
Listed equity securities, Hong Kong	18	2,293	-	-	2,293	2,909	-	-	2,909
Listed equity securities, outside		_,			_,	_,, .,			_,
Hong Kong	18	213	-	-	213	208	-	-	208
Listed equity securities									
(included in Managed funds)	18	202	-	-	202	154	-	-	154
Listed debt securities									
(included in Managed funds)	18	4,933	-	-	4,933	4,770	-	-	4,770
Listed / traded debt securities,		-,			-,	-,, , , ,			.,
outside Hong Kong	18	-	-	-	-	201	888	-	1,089
Financial assets at fair value through	10					201	000		1,000
profit or loss	18	39	_	_	39	96	-	-	96
Unlisted investments	10	•			•	20			20
Unlisted equity securities - FVOCI	19	_	_	1,825	1,825	-	-	1,953	1,953
Unlisted equity securities - FVPL	19	-	2,387	655	3,042	-	46	595	641
Unlisted debt securities	19	_	137	167	304	-	143	175	318
Derivative financial instruments	17		107	107	504		115	175	510
Fair value hedges - Interest rate swaps	19 & 22	_	48	_	48	_	19	-	19
Cash flow hedges		-		-		-			
Cross currency interest rate swaps	19	-	523	-	523	-	317	-	317
Net investment hedges									
Forward foreign exchange contracts	19 & 22	-	1,873	-	1,873	-	2,588	-	2,588
Cross currency swaps	19 & 22	-	686	-	686	-	427	-	427
Other derivative financial instruments	19		44	-	44	-	167	-	167
		7,680	5,698	2,647	16,025	8,338	4,595	2,723	15,656
Financial liabilities									
Derivative financial instruments									
Fair value hedges - Interest rate swaps	29	_	_	_	_	_	116	-	116
Cash flow hedges	2)	-	-	-	-	_	110	_	110
Interest rate swaps	25 & 29	_	328	_	328		381		381
Cross currency interest rate swaps	25 & 29	-	318		328	-	928		928
Forward foreign exchange contracts	25 & 29	-	518	-	518	-	2		2
Other contracts	25	-	51	-	51	-	-	-	-
Net investment hedges	23	-	51	-	51	-	-	-	-
ē	25 & 29		369		369		6		6
Forward foreign exchange contracts Cross currency swaps	25 & 29	-	26	-	26	-	6 45	-	6 45
Other derivative financial instruments	29	_	535	-	535	-	43	-	43
Oner derivative infancial instruments	25 & 29		333	-	333	-	401	-	401
		-	1,627	-	1,627	-	1,959	-	1,959

The fair value of financial assets and financial liabilities that are not traded in active market is determined by using valuation techniques. Specific valuation techniques used to value financial assets and financial liabilities include discounted cash flow analysis, are used to determine fair value for the financial assets and financial liabilities.

During the year ended 31 December 2019 and 2018, there were no transfers between the Level 1 and Level 2 fair value measurements, and no transfers into or out of Level 3 from or to Level 1 or Level 2 fair value measurements.

#### (k) Fair value measurements (continued)

#### (i) Financial assets and financial liabilities measured at fair value (continued)

#### Level 3 fair values

The movements of the balance of financial assets and financial liabilities measured at fair value based on Level 3 are as follows:

	2019 HK\$ million	2018 HK\$ million
At 1 January	2,723	2,649
Total gains (losses) recognised in Income statement	49	29
Other comprehensive income	(16)	(510)
Additions	17	598
Relating to subsidiaries acquired	-	20
Disposals	(130)	(22)
Exchange translation differences	4	(41)
At 31 December	2,647	2,723
Total gains recognised in income statement relating to those financial assets and financial liabilities held at the end of the reporting period	49	29

The fair value of financial assets and financial liabilities that are grouped under Level 3 is determined by using valuation techniques including discounted cash flow analysis. In determining fair value, specific valuation techniques are used with reference to inputs such as dividend stream and other specific input relevant to those particular financial assets and financial liabilities.

Changing unobservable inputs used in Level 3 valuation to reasonable alternative assumptions would not have significant impact on the Group's profit or loss.

(ii) Financial assets and financial liabilities that are not measured at fair value but fair value disclosures are required

Except for bank and other debts as detailed in the table 43(j) above, the carrying amounts of the financial assets and financial liabilities recognised in the consolidated statement of financial position approximate their fair values.

#### Fair value hierarchy

The table below analyses the fair value measurements disclosures for bank and other debts. These fair value measurements are categorised into different levels in the fair value hierarchy based on the inputs to valuation techniques used.

	Level 1 HK\$ million	Level 2 HK\$ million	Level 3 HK\$ million	Total HK\$ million
At 31 December 2019 Bank and other debts	214,284	135,841	-	350,125
At 31 December 2018 Bank and other debts	217,197	126,330	-	343,527

The fair value of the bank and other debts included in level 2 category above are estimated using discounted cash flow calculations based upon the Group's current incremental borrowing rates for similar types of borrowings with maturities consistent with those remaining for the debt being valued.

#### (1) Financial assets and financial liabilities subject to offsetting, enforceable master netting arrangements or similar agreements

The following tables set out the carrying amounts of recognised financial assets and recognised financial liabilities that:

(1) are offset in the Group's consolidated statement of financial position; or

(2) are subject to an enforceable master netting arrangements or similar agreements that covers similar financial instruments,

irrespective of whether they are offset in the Group's consolidated statement of financial position.

	Gross amounts of	Gross amounts offset in the	Net amounts presented in the	offset i consolidated	Related amounts not offset in the consolidated statement of financial position	
	recognised financial assets (liabilities) HK\$ million	consolidated statement of financial position HK\$ million	consolidated statement of financial position HK\$ million	Financial assets (liabilities) HK\$ million	Cash collateral pledged (received) HK\$ million	Net amounts HK\$ million
At 31 December 2019 Financial assets Trade receivables Derivative financial instruments Net investment hedges	264	(71)	193	(19)	-	174
Forward foreign exchange contracts Cross currency swaps Other derivative financial instruments Other receivables and prepayments	1,793 337 26 536	- - (187)	1,793 337 26 349	(211) (26) (3)	-	1,582 311 23 349
	2,956	(258)	2,698	(259)	-	2,439
<b>Financial liabilities</b> Trade payables Derivative financial instruments	(453)	71	(382)	-	-	(382)
Net investment hedges Forward foreign exchange contracts Cross currency swaps Other derivative financial instruments Other payables and accruals	(211) (26) (3) (206)		(211) (26) (3) (19)	211 26 3 19	- - -	- - -
	(899)	258	(641)	259	_	(382)
At 31 December 2018 Financial assets Trade receivables Derivative financial instruments	172	(127)	45	(25)	-	20
Net investment hedges Forward foreign exchange contracts Other derivative financial instruments Other receivables and prepayments	965 159 602	(406)	965 159 196	(6) (4)	- -	959 155 196
	1,898	(533)	1,365	(35)	-	1,330
<b>Financial liabilities</b> Trade payables Derivative financial instruments Net investment hedges	(1,165)	278	(887)	-	-	(887)
Forward foreign exchange contracts Other derivative financial instruments Other payables and accruals	(6) (4) (3,471)	255	(6) (4) (3,216)	6 4 25	-	(3,191)
	(4,646)	533	(4,113)	35	_	(4,078)

## 44 Statement of financial position of the Company, as at 31 December 2019

	2019 HK\$ million	2018 HK\$ million
Non-current assets	· · ·	· · · ·
Subsidiary companies - Unlisted shares (a)	355,164	355,164
Current assets		
Amounts due from subsidiary companies <sup>(b)</sup>	8,960	9,382
Other receivables	432	20
Cash	7	7
Current liabilities		
Other payables and accruals	71	60
Net current assets	9,328	9,349
Net assets	364,492	364,513
Capital and reserves		
Share capital (see note 30(a))	3,856	3,856
Share premium (see note 30(a))	244,377	244,377
Reserves - Retained profit <sup>(c)</sup>	116,259	116,280
Shareholders' funds	364,492	364,513

Fok Kin Ning, Canning Director

Frank John Sixt Director

#### 44 Statement of financial position of the Company, as at 31 December 2019 (continued)

- (a) Particulars regarding the principal subsidiary companies are set forth on pages 124 to 126.
- (b) Amounts due from subsidiary companies are interest-free, unsecured and repayable on demand.

#### (c) Reserves - Retained profit

· ·	HK\$ million
At 1 January 2018	116,228
Profit for the year	11,394
Buy-back and cancellation of issued shares (see note $30(a)(i)$ )	(1)
Dividends paid relating to 2017	(7,985)
Dividends paid relating to 2018	(3,356)
At 31 December 2018	116,280
Profit for the year	12,204
Dividends paid relating to 2018	(8,870)
Dividends paid relating to 2019	(3,355)
At 31 December 2019	116,259

(d) The Company does not have an option scheme for the purchase of ordinary shares in the Company.

- (e) The net profit of the Company is HK\$12,204 million (2018 HK\$11,394 million) and is included in determining the profit attributable to ordinary shareholders of the Company in the consolidated income statement.
- (f) At 31 December 2019, the Company's share premium and retained profit amounted to HK\$244,377 million (2018 HK\$244,377 million) and HK\$116,259 million (2018 HK\$116,280 million) respectively, and subject to a solvency test, they are available for distribution to shareholders.

#### 45 Subsequent events

After the COVID-19 outbreak in early 2020, a series of precautionary and control measures have been and continued to be implemented across the globe. The Group is paying close attention to the development of, and the disruption to business and economic activities caused by, the COVID-19 outbreak and evaluate its impact on the financial position, cash flows and operating results of the Group. Given the dynamic nature of the COVID-19 outbreak, it is not practicable to provide a reasonable estimate of its impacts on the Group's financial position, cash flows and operating results at the date on which these financial statements are authorised for issue.

#### 46 US dollar equivalents

Amounts in these financial statements are stated in Hong Kong dollars (HK\$), the functional currency of the Company. The translation into US dollars (US\$) of these financial statements as of, and for the year ended, 31 December 2019, is for convenience only and has been made at the rate of HK\$7.8 to US\$1. This translation should not be construed as a representation that the Hong Kong dollar amounts actually represented have been, or could be, converted into US dollars at this or any other rate.

### 47 Approval of financial statements

The financial statements set out on pages 17 to 126 were approved and authorised for issue by the Board of Directors on 19 March 2020.

# **CK Hutchison Holdings Limited** Principal Subsidiary and Associated Companies and Joint Ventures at 31 December 2019

Subsidiary and associated companies and joint ventures	Place of incorporation / principal place of operations	Nominal value o issued ordinary share capital **/ registered capita	f att	ercentage of equity ributable to the Group	Principal activities
Ports and related services	operations	registereu capita		Group	T Thepar activities
Alexandria International Container Terminals Company S.A.E.	Egypt	USD	30,000,000	64	Container terminal operating
Amsterdam Container Terminals B.V.	Netherlands	EUR	18,400	80	Container terminal operating
Brisbane Container Terminals Pty Limited	Australia	AUD	34,100,000	80	Container terminal operating
Buenos Aires Container Terminal Services S.A.	Argentina	ARS	648,385,014	80	Container terminal operating
ECT Delta Terminal B.V.	Netherlands	EUR	18,000	71	Container terminal operating
Ensenada Cruiseport Village, S.A. de C.V.	Mexico	MXP	145,695,000	80	Cruise terminal operating
Ensenada International Terminal, S.A. de C.V.	Mexico	MXP	160,195,000	80	Container terminal operating
Europe Container Terminals B.V.	Netherlands	EUR	45,000,000	75	Holding company
Euromax Terminal Rotterdam B.V.	Netherlands	EUR	100,000	49	Container terminal operating
Freeport Container Port Limited	Bahamas	BSD	2,000	41	Container terminal operating
Gdynia Container Terminal S.A.	Poland	PLN	11,379,300	80	Container terminal operating
		670 B			and rental of port real estate
Harwich International Port Limited	United Kingdom	GBP	16,812,002	80	Container terminal operating
☆ Hongkong United Dockyards Limited	Hong Kong	HKD	76,000,000	50	Ship repairing, general engineeri
✿ 惠州港業股份有限公司	China	RMB	300,000,000	27	and tug operations Container terminal operating
				27	
♥ ₩ Huizhou Quanwan Port Development Co., Ltd.	China	RMB	359,300,000	40	Port related land development
Hutchison Ajman International Terminals Limited – F.Z.E		AED	60,000,000	80	Container terminal operating
Hutchison Port Holdings Limited	British Virgin Islands / Hong Kong	USD	26,000,000	80	Operation, management and development of ports and container terminals, and investment holding
Hutchison Korea Terminals Limited	South Korea	WON	4,107,500,000	80	Container terminal operating
Hutchison Laemchabang Terminal Limited	Thailand	THB	1,000,000,000	64	Container terminal operating
* # Hutchison Port Holdings Trust	Singapore / China	USD	8,797,780,935	30	Container port business trust
Hutchison Port Investments Limited	Cayman Islands / Hong Kong	USD	74,870,807	80	Holding company
Hutchison Ports Investments S.à r.l.	Luxembourg	EUR	12,750	80	Operation, management and development of ports and container terminals, and investment holding
Hutchison Ports RAK Limited	British Virgin Islands / United Arab Emirates	USD	10,000	48	Container terminal operating
Hutchison Ports UAQ Limited	British Virgin Islands/ United Arab Emirates	USD	36,320	48	Container terminal operating
Internacional de Contenedores Asociados de Veracruz, S.A. de C.V.	Mexico	MXP	138,623,200	80	Container terminal operating
International Ports Services Co. Ltd.	Saudi Arabia	SAR	2,000,000	41	Container terminal operating
✿ ¥ Jiangmen International Container Terminals Limited	China	USD	14,461,665	40	Container terminal operating
Karachi International Container Terminal Limited	Pakistan	PKR	1,109,384,220	80	Container terminal operating
Korea International Terminals Limited	South Korea	WON	45,005,000,000	71	Container terminal operating
L.C. Terminal Portuaria de Contenedores, S.A. de C.V.	Mexico	MXP	78,560,628	80	Container terminal operating
Maritime Transport Services Limited	United Kingdom	GBP	13,921,323	64	Container terminal operating
✿ ¥ Nanhai International Container Terminals Limited	China	USD	42,800,000	40	Container terminal operating
NAWAH for Ports Management LLC	Iraq	IQD	10,000,000	41	Container terminal operating
◆ ₩ 寧波北侖國際集裝箱碼頭有限公司	China	RMB	700,000,000	39	Container terminal operating
Oman International Container Terminal L.L.C.	Oman	OMR	4,000,000	52	Container terminal operating
Panama Ports Company, S.A.	Panama	USD	10,000,000	72	Container terminal operating
Port of Felixstowe Limited	United Kingdom	GBP	100,002	80	Container terminal operating
<ul> <li>+ PT Jakarta International Container Terminal</li> <li>River Trade Terminal Co. Ltd.</li> </ul>	Indonesia British Virgin Islands / Hong Kong	IDR 22 USD	21,450,406,000 1	39 40	Container terminal operating River trade terminal operation
Saigon International Terminals Vietnam Limited	Vietnam	USD	80,084,000	56	Container terminal operating
<b>#</b> + 上海明東集裝箱碼頭有限公司	China	RMB	4,000,000,000	40	Container terminal operating
South Asia Pakistan Terminals Limited	Pakistan	PKR	5,763,773,300	72	Container terminal operating
Star Classic Investments Limited	British Virgin Islands / Hong Kong	USD	2	80	Operation, management and development of ports and container terminals, and

# **CK Hutchison Holdings Limited** Principal Subsidiary and Associated Companies and Joint Ventures at 31 December 2019

	Subsidiary and associated companies and joint ventures	Place of incorporation / principal place of operations	Nominal value issued ordinar share capital * registered capi	of y attr */	ercentage of equity ributable to the Group	Principal activities
	Ports and related services (continued)					
	Sydney International Container Terminals Pty Ltd	Australia	AUD	49,000,001	80	Container terminal operating
	Talleres Navales del Golfo, S.A. de C.V.	Mexico	MXP	143,700,000	80	Marine construction and ship repair yard
	Tanzania International Container Terminal Services Limited	Tanzania	TZS	2,208,492,000	53	Container terminal operating
	Terminal Catalunya, S.A.	Spain	EUR	2,342,800	80	Container terminal operating
	Thai Laemchabang Terminal Co., Ltd.	Thailand	THB	680,000,000	70	Container terminal operating
	Thamesport (London) Limited	United Kingdom	GBP	2	64	Container terminal operating
* #	+ Westports Holdings Berhad	Malaysia	MYR	341,000,000	19	Holding company
# <b>H</b>	+ Xiamen Haicang International Container Terminals Limited	China	RMB	555,515,000	39	Container terminal operating
# <b>H</b>		China	RMB	1,148,700,000	39	Container terminal operating
	Retail					
	A.S. Watson Holdings Limited	Cayman Islands / Hong Kong	HKD	1,000,000	75	Holding company
	A.S. Watson (Europe) Retail Holdings B.V.	Netherlands	EUR	18,001	75	Investment holding in retail businesse
	A. S. Watson Retail (HK) Limited	Hong Kong	HKD	100,000,000	75	Retailing
\$	+ Dirk Rossmann GmbH	Germany	EUR	12,000,000	30	Retailing
	86 廣州屈臣氏個人用品商店有限公司	China	HKD	71,600,000	71	Retailing
	PARKnSHOP (HK) Limited	Hong Kong	HKD	100,000,000	75	Supermarket operating
	* PT Duta Intidaya Tbk	Indonesia		242,054,702,500	55	Retailing
	✿ Rossmann Supermarkety Drogeryjne Polska sp. z o.o.	Poland	PLN	26,442,892	53	Retailing
	Superdrug Stores plc	United Kingdom	GBP	22,000,000	75	Retailing
	◆ 武漢屈臣氏個人用品商店有限公司	China	RMB	55,930,000	75	Retailing
	Infrastructure and energy					
	Infrastructure and energy Australian Gas Networks Limited	Australia	AUD	879,082,753	62	Natural gas distribution
		Australia Netherlands	AUD EUR	879,082,753 1	62 38	Natural gas distribution Producing energy from waste
\$	✿ Australian Gas Networks Limited					-
¢ ∗	<ul> <li>Australian Gas Networks Limited</li> <li>+ AVR-Afvalverwerking B.V.</li> </ul>	Netherlands	EUR	1	38	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and
¢ * ¢	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> </ul>	Netherlands Bermuda / Hong Kong	EUR HKD	1 2,650,676,042	38 76 30	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning)
☆ * ¢	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>+ CKP (Canada) Holdings Limited</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada	EUR HKD GBP CAD	1 2,650,676,042 2,049,000,000 1,143,862,830	38 76 30 19	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services
☆ * ☆	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand	EUR HKD GBP CAD NZD	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736	38 76 30 19 76	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services
<ul> <li>↓</li> <li>↓</li></ul>	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> <li>Husky Energy Inc.</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand Canada	EUR HKD GBP CAD NZD CAD	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736 7,293,334,286	38 76 30 19 76 40	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services Integrated energy businesses
<ul> <li>↓</li> <li>↓</li></ul>	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> <li>Husky Energy Inc.</li> <li>Northern Gas Networks Holdings Limited</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand Canada United Kingdom	EUR HKD GBP CAD NZD CAD GBP	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736 7,293,334,286 71,670,980	38 76 30 19 76 40 36	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services Integrated energy businesses Gas distribution
* * * *	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> <li>Husky Energy Inc.</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand Canada	EUR HKD GBP CAD NZD CAD	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736 7,293,334,286	38 76 30 19 76 40	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services Integrated energy businesses Gas distribution Water & sewerage businesses Investment holding in energy and
<ul> <li> ★ </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★  </li> <li> ★   ★  ★  ★ ★  ★  ★ ★ ★ ★ ★  ★</li></ul>	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> <li>Husky Energy Inc.</li> <li>Northern Gas Networks Holdings Limited</li> <li>Northumbrian Water Group Limited</li> <li>Power Assets Holdings Limited</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand Canada United Kingdom United Kingdom Hong Kong	EUR HKD GBP CAD NZD CAD GBP GBP HKD	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736 7,293,334,286 71,670,980 161 6,610,008,417	38 76 30 19 76 40 36 43 27	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services Integrated energy businesses Gas distribution Water & sewerage businesses Investment holding in energy and utility-related businesses
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* * * * * *	<ul> <li>Australian Gas Networks Limited</li> <li>AVR-Afvalverwerking B.V.</li> <li>CK Infrastructure Holdings Limited</li> <li>CK William UK Holdings Limited</li> <li>CKP (Canada) Holdings Limited</li> <li>Enviro Waste Services Limited</li> <li>Husky Energy Inc.</li> <li>Northern Gas Networks Holdings Limited</li> <li>Power Assets Holdings Limited</li> <li>Trionista TopCo GmbH</li> <li>UK Power Networks Holdings Limited</li> <li>Eversholt UK Rails Limited</li> <li>Wales &amp; West Gas Networks (Holdings) Limited</li> <li>CK Hutchison Group Telecom Holdings Limited</li> <li>Hi3G Access AB Hi3G Denmark ApS</li> </ul>	Netherlands Bermuda / Hong Kong United Kingdom Canada New Zealand Canada United Kingdom United Kingdom United Kingdom United Kingdom United Kingdom United Kingdom Cayman Islands / Hong Kong Sweden Denmark	EUR HKD GBP CAD NZD CAD GBP GBP HKD EUR GBP GBP GBP GBP	1 2,650,676,042 2,049,000,000 1,143,862,830 84,768,736 7,293,334,286 71,670,980 161 6,610,008,417 25,000 10,000,000 102 29,027 64 10,000,000 64,375,000	38 76 30 19 76 40 36 43 27 26 30 54 33 100 60 60	Producing energy from waste Holding company Investment holding in electricity distribution and generation, and gas transmissions and distribution Water heater and HVAC (heating, ventilation and air conditioning) rentals, sales and services Waste management services Integrated energy businesses Gas distribution Water & sewerage businesses Investment holding in energy and utility-related businesses Sub-metering and related services Electricity distribution Holding company in leasing of rolling stock Gas distribution Holding company Mobile telecommunications services
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## CK Hutchison Holdings Limited Principal Subsidiary and Associated Companies and Joint Ventures

at 31 December 2019

	Subsidiary and associated companies and joint ventures	Place of incorporation / principal place of operations	Nominal issued or share caj registere	value of rdinary at pital **/	ercentage of equity tributable to the Group	Principal activities
	Telecommunications (continued)					
	Hutchison Telephone Company Limited	Hong Kong	HKD	2,730,684,340	66	Mobile telecommunications services
	PT. Hutchison 3 Indonesia	Indonesia	IDR	55,310,965,000,000	67	Mobile telecommunications services
	Three Ireland (Hutchison) Limited	Ireland	EUR	780,000,002	100	Mobile telecommunications services
	Vietnamobile Telecommunications Joint Stock Company	Vietnam	VND	9,348,000,000,000	49	Mobile telecommunications services
	Wind Tre S.p.A.	Italy	EUR	474,303,795	100	Mobile telecommunications services
	Finance & investments and others					
	Cheung Kong (Holdings) Limited	Hong Kong	HKD	10,488,733,666	100	Holding company
	CK Hutchison Global Investments Limited	British Virgin Islands / Hong Kong	USD	2	100	Holding company
*	<sup>4</sup> Hutchison Telecommunications (Australia) Limited	Australia	AUD	4,204,487,847	88	Holding company
☆ ⊣	<ul> <li>Vodafone Hutchison Australia Pty Limited</li> </ul>	Australia	AUD	6,046,889,713	44	Telecommunications services
* # +	- CK Life Sciences Int'l., (Holdings) Inc.	Cayman Islands / Hong Kong	HKD	961,107,240	45	Holding company of nutraceuticals, pharmaceuticals and agriculture-related businesses
* ‡	# Hutchison China MediTech Limited	Cayman Islands / China	USD	66,690,645	49.9	Holding company of healthcare business
	Hutchison International Limited	Hong Kong	HKD	727,966,526	100	Holding company & corporate
	Hutchison Whampoa (China) Limited	Hong Kong	HKD	15,100,000	100	Investment holding & China businesses
	Hutchison Whampoa Limited	Hong Kong	HKD	29,424,795,590	100	Holding company
	Marionnaud Parfumeries S.A.S.	France	EUR	351,575,833	100	Investment holding in perfume retailing businesses
#	Metro Broadcast Corporation Limited	Hong Kong	HKD	1,000,452	24	Radio broadcasting
* #	F TOM Group Limited	Cayman Islands / Hong Kong	HKD	395,851,056	36	Technology and media

The above table lists the principal subsidiary and associated companies and joint ventures of the Group which, in the opinion of the directors, principally affect the results and net assets of the Group. To give full details of subsidiary and associated companies and joint ventures would, in the opinion of the directors, result in particulars of excessive length.

Unless otherwise stated, the principal place of operation of each company is the same as its place of incorporation.

Except Cheung Kong (Holdings) Limited and CK Hutchison Global Investments Limited which are 100% directly held by the Company, the interests in the remaining subsidiary and associated companies and joint ventures are held indirectly.

\* Company listed on The Stock Exchange of Hong Kong Limited except Hutchison Port Holdings Trust which is listed on the Singapore Stock Exchange, Westports Holdings Berhad which is listed on the Bursa Malaysia Securities Berhad, PT Duta Intidaya Tbk which is listed on the Indonesia Stock Exchange, Husky Energy Inc. which is listed on the Toronto Stock Exchange, Hutchison Telecommunications (Australia) Limited which is listed on the Australian Securities Exchange and Hutchison China MediTech Limited which is listed on AIM market of the London Stock Exchange and in the form of American Depositary Shares on the NASDAQ Global Select Market.

\*\* For Hong Kong incorporated companies, this represents issued ordinary share capital.

- # Associated companies
- # Equity joint venture registered under PRC law
- Wholly owned foreign enterprise (WOFE) registered under PRC law
- $\diamond$  The share capital of Hutchison Port Holdings Trust is in a form of trust units.
- Power Assets Holdings Limited indirectly holds 33.37% equity interest in HK Electric Investments and HK Electric Investments Limited, which are listed on The Stock Exchange of Hong Kong Limited.
- + The accounts of these subsidiary and associated companies and joint ventures have been audited by firms other than PricewaterhouseCoopers. The aggregate revenue (excluding share of associated companies and joint ventures) attributable to shareholders and net assets (excluding share of net assets of associated companies and joint ventures) of these companies not audited by PricewaterhouseCoopers amounted to approximately 8% and 21% of the Group's respective items.

# Group Capital Resources and Liquidity

# **Treasury Management**

The Group's treasury function sets financial risk management policies in accordance with policies and procedures that are approved by the Executive Directors, and which are also subject to periodic review by the Group's internal audit function. The Group's treasury policies are designed to mitigate the impact of fluctuations in interest rates and exchange rates on the Group's overall financial position and to minimise the Group's financial risks. The Group's treasury function operates as a centralised service for managing financial risks, including interest rate and foreign exchange risks, and for providing cost-efficient funding to the Group and its companies. It manages the majority of the Group's funding needs, interest rate, foreign currency and credit risk exposures. It is the Group's policy not to have credit rating triggers that would accelerate the maturity dates of the Group's borrowings. The Group uses interest rate and foreign currency swaps and forward contracts as appropriate for risk management purposes only, for hedging transactions and for managing the Group's exposure to interest rate and foreign exchange rate fluctuations. The Group generally does not enter into foreign currency hedges in respect of its foreign currency earnings and no derivative instruments to hedge the Group's earnings were entered during the year or remain outstanding at the end of the year. It is the Group's policy not to enter into derivative transactions for speculative purposes. It is also the Group's policy not to invest liquidity in financial products, including hedge funds or similar vehicles, that have significant underlying leverage or derivative exposure.

## **Cash Management and Funding**

The Group operates a central cash management system for all of its unlisted subsidiaries. Except for listed and certain overseas entities conducting businesses in non-HK or non-US dollar currencies, the Group generally obtains long-term financing at the Group level to on-lend or contribute as equity to its subsidiaries and associated companies to meet their funding requirements and provide more cost-efficient financing. These borrowings include a range of capital market issues and bank borrowings, for which the proportions will change depending upon financial market conditions and projected interest rates. The Group regularly and closely monitors its overall debt position and reviews its funding costs and maturity profile to facilitate refinancing.

## **Interest Rate Exposure**

The Group manages its interest rate exposure with a focus on reducing the Group's overall cost of debt and exposure to changes in interest rates. When considered appropriate, the Group uses derivatives such as interest rate swaps and forward rate agreements to manage its interest rate exposure. The Group's main interest rate exposure relates to US dollar, British Pound, Euro and HK dollar borrowings.

At 31 December 2019, approximately 38% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 62% were at fixed rates (31 December 2018: 39% floating; 61% fixed). The Group has entered into various interest rate agreements with major financial institution counterparties to swap approximately HK\$6,760 million principal amount of fixed interest rate borrowings to effectively become floating interest rate borrowings. In addition, HK\$23,718 million principal amount of floating interest rate borrowings that were used to finance long term investments have been swapped to fixed interest rate borrowings. After taking into consideration these interest rate swaps, approximately 33% of the Group's total principal amount of bank and other debts were at floating rates and the remaining 67% were at fixed rates at 31 December 2019 (31 December 2018: 27% floating; 73% fixed). All of the aforementioned interest rate derivatives are designated as hedges and these hedges are considered highly effective.

## Foreign Currency Exposure

For overseas subsidiaries, associated companies and other investments, which consist of non-HK dollar or non-US dollar assets, the Group generally endeavours to establish a natural hedge for debt financing with an appropriate level of borrowings in those same currencies. For overseas businesses that are in the development phase, or where borrowings in local currency are not or are no longer attractive, the Group may not borrow in the local currency or may repay existing borrowings and monitor the development of the businesses' cash flow and the relevant debt markets with a view to refinance these businesses with local currency borrowings in the future when conditions are more appropriate. Exposure to movements in exchange rates for individual transactions (such as major procurement contracts) directly related to its underlying businesses is minimised by using forward foreign exchange contracts and currency swaps where active markets for the relevant currencies exist. The Group generally does not enter into foreign currency hedges in respect of its long-term equity investments in overseas subsidiaries and associated companies, except in relation to certain infrastructure investments.

The Group has operations in over 50 countries and conducts businesses in over 50 currencies. The Group's functional currency for reporting purposes is Hong Kong Dollars and the Group's reported results in Hong Kong Dollars are exposed to exchange translation on its foreign currency earnings, net debt and net assets, in particular for Euro and British Pounds. EBITDA<sup>(1)</sup> for 2019 was HK\$112,068 million, of which 55% was derived from European operations, including 22% from the UK. At 31 December 2019, of the Group's total principal amount of bank and other debts after currency swap arrangements, 52% and 5% were denominated in Euro and British Pounds respectively, whilst liquid assets comprised 9% Euro and 5% British Pounds denominated cash and cash equivalents. As a result, 82 % and 6% of the Group's consolidated net debt<sup>(2)</sup> of HK\$202,877 million were denominated in Euro and British Pounds respectively. Net assets<sup>(3)</sup> was HK\$612,950 million, with 15% and 22% attributable to Continental Europe and UK operations respectively.

Note 3: Under Post-IFRS 16 basis, net assets was HK\$596,963 million.

Note 1: Under Post-IFRS 16 basis, EBITDA was HK\$136,049 million.

Note 2: Under Post-IFRS 16 basis, consolidated net debt was HK\$202,648 million.

At 31 December 2019, the Group's total principal amount of bank and other debts were denominated as follows: 42% in Euro, 41% in US dollars, 4% in HK dollars, 5% in British Pounds and 8% in other currencies. The Group had currency swap arrangements with banks to swap US dollar principal amount of borrowings equivalent to HK\$36,660 million to Euro principal amount of borrowings to reflect currency exposures of its underlying businesses. The Group's total principal amount of borrowings to reflect states are follows: 52% in Euro, 31% in US dollars, 4% in HK dollars, 5% in British Pounds and 8% in other currences.

For purposes of illustrating the Group's currency sensitivity, based on the results for 2019, a 10% depreciation of British Pounds would result in a HK\$2.5 billion decrease in EBITDA, a HK\$0.9 billion decrease in NPAT, HK\$1.2 billion decrease in net debt and 0.3%-point increase on net debt to net total capital ratio. Similarly, a 10% depreciation of Euro would result in a HK\$3.2 billion decrease in EBITDA, a HK\$1.2 billion decrease in NPAT, HK\$1.2 billion decrease in the total capital ratio. Similarly, a 10% depreciation of Euro would result in a HK\$3.2 billion decrease in EBITDA, a HK\$1.2 billion decrease in NPAT, HK\$16.7 billion decrease in net debt and 1.3%-point decrease on net debt to net total capital ratio. Actual sensitivity will depend on actual results and cash flows for the period under consideration.

## **Credit Exposure**

The Group's holdings of cash, managed funds and other liquid investments, interest rate and foreign currency swaps and forward currency contracts with financial institutions expose the Group to credit risk of counterparties. The Group controls its credit risk to non-performance by its counterparties through monitoring their equity share price movements and credit ratings as well as setting approved counterparty credit limits that are regularly reviewed.

The Group is also exposed to counterparties credit risk from its operating activities, particularly in its ports businesses. Such risks are continuously monitored by the local operational management.

## **Credit Profile**

Our long term credit rating from Moody's, S&P and Fitch remained at A2 (stable outlook), A (stable outlook) and A- (stable outlook) respectively. The Group aims to maintain a capital structure that is appropriate for long-term investment grade ratings of A2 on the Moody's Investor Service scale, A on the S&P Rating Services scale and A- on the Fitch Ratings scale. Actual credit ratings may depart from these levels from time to time due to economic circumstances. During 2019, CK Hutchison Group Telecom Holdings ("CKH Group Telecom"), a newly established wholly-owned subsidiary of the Group, obtained its first long term credit rating from Moody's, S&P and Fitch at Baa1 (stable outlook), A- (stable outlook) and BBB+ (stable outlook) respectively. CKH Group Telecom will seek to maintain its ratings by applying the same financial disciplines as the Group.

## **Market Price Risk**

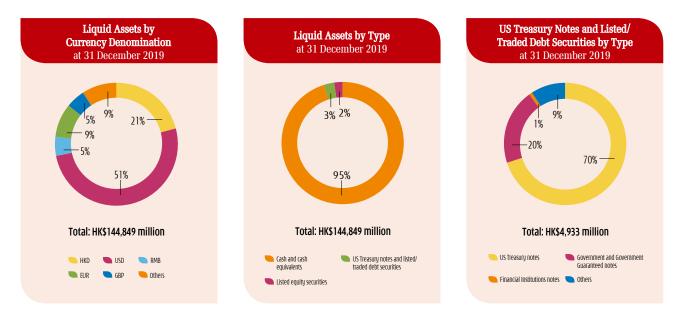
The Group's main market price risk exposures relate to listed/traded debt and equity securities described in "Liquid Assets" below and the interest rate swaps described in "Interest Rate Exposure" above. The Group's holding of listed/traded debt and equity securities represented approximately 5% (31 December 2018 – approximately 6%) of the cash, liquid funds and other listed investments ("liquid assets"). The Group controls this risk through active monitoring of price movements and changes in market conditions that may have an impact on the value of these financial assets and instruments.

# Liquid Assets

The Group continues to maintain a robust financial position. Liquid assets amounted to HK\$144,849 million at 31 December 2019, flat against the balance of HK\$144,703 million at 31 December 2018, mainly reflecting cash arising from positive funds from operations from the Group's businesses and cash from new borrowings, offset by dividend payments to ordinary and non-controlling shareholders as well as distributions to perpetual capital securities holders, repayment and early repayment of certain borrowings and capital expenditure and investment spending. Liquid assets were denominated as to 21% in HK dollars, 51% in US dollars, 5% in Renminbi, 9% in Euro, 5% in British Pounds and 9% in other currencies.

Cash and cash equivalents represented 95% (31 December 2018 - 94%) of the liquid assets, US Treasury notes and listed/traded debt securities 3% (31 December 2018 - 4%) and listed equity securities 2% (31 December 2018 - 2%). The US Treasury notes and listed/traded debt securities, including those held under managed funds, consisted of US Treasury notes of 70%, government and government guaranteed notes of 20%, notes issued by financial institutions of 1% and others of 9%. Of these US Treasury notes and listed/traded debt securities, 99% are rated at Aaa/AAA or Aa1/AA+ with an average maturity of 2.3 years on the overall portfolio. The Group has no exposure in mortgage-backed securities, collateralised debt obligations or similar asset classes.

# Liquid Assets (continued)



# Cash Flow

EBITDA in 2019 was HK\$112,068 million, a decrease of 1% compared to HK\$113,580 million last year. Consolidated funds from operations<sup>(4)</sup> ("FFO") before cash profits from disposals, capital expenditures, investments and changes in working capital was HK\$57,919 million for the year, an increase of 1% against last year.

The Group's capital expenditures (including licences, brand name and other rights, but excluding capital expenditures of assets classified as held for sale) for 2019 amounted to HK\$29,642 million (31 December 2018 – HK\$37,546 million). Capital expenditures (including licences, brand name and other rights, but excluding capital expenditures of assets classified as held for sale) for the ports and related services division amounted to HK\$3,037 million (31 December 2018 – HK\$3,910 million); for the retail division HK\$3,072 million (31 December 2018 – HK\$3,454 million); for the infrastructure division HK\$438 million (31 December 2018 – HK\$6,060 million); for CKH Group Telecom HK\$19,871 million (31 December 2018 – HK\$19,229 million); for HAT HK\$2,902 million (31 December 2018 – HK\$327 million); for the finance and investments and others segment HK\$322 million (31 December 2018 – HK\$277 million).

The Group's dividends received from associated companies and joint ventures for 2019 amounted to HK\$9,097 million (31 December 2018 – HK\$14,519 million). Dividends received from associated companies and joint ventures for the ports and related services division amounted to HK\$1,613 million (31 December 2018 – HK\$1,946 million); for the retail division HK\$1,291 million (31 December 2018 – HK\$1,255 million); for the infrastructure division HK\$4,659 million (31 December 2018 – HK\$10,043 million); for Husky HK\$1,164 million (31 December 2018 – HK\$667 million); and for the finance and investments and others segment HK\$370 million (31 December 2018 – HK\$608 million).

The Group's purchases of and advances to associated companies and joint ventures amounted to HK\$885 million (31 December 2018 - HK\$2,446 million). Purchases of and advances to associated companies and joint ventures for the ports and related services divisions was nil (31 December 2018 - HK\$3 million), for the retail division HK\$82 million (31 December 2018 - Nil); for the infrastructure division HK\$396 million (31 December 2018 - HK\$1,444 million); for CKH Group Telecom HK\$104 million (31 December 2018 - HK\$72 million); and for the finance and investments and others segment HK\$303 million (31 December 2018 - HK\$927 million).

The capital expenditures and investments of the Group are primarily funded by cash generated from operations, cash on hand and to the extent appropriate, by external borrowings.

For further information of the Group's capital expenditures by division and cash flow, please see Note 3(b)(v) and the "Consolidated Statement of Cash Flows" section of this Announcement.

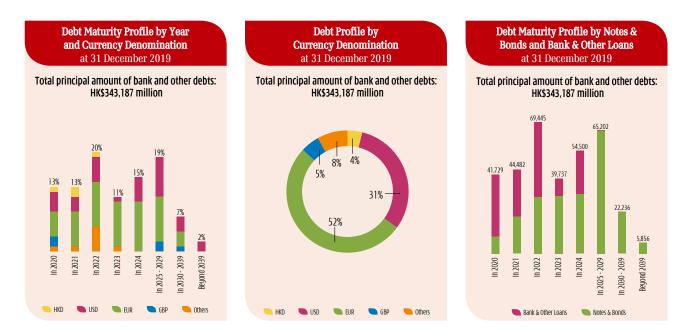
# Debt Maturity and Currency Profile

The Group's total bank and other debts, including unamortised fair value adjustments from acquisitions, at 31 December 2019 amounted to HK\$347,726 million (31 December 2018 - HK\$352,668 million) which comprises principal amount of bank and other debts of HK\$343,187 million (31 December 2018 - HK\$346,918 million) and unamortised fair value adjustments arising from acquisitions of HK\$4,539 million (31 December 2018 - HK\$5,750 million). The Group's total principal amount of bank and other debts at 31 December 2019 consist of 62% notes and bonds (31 December 2018 - 66%) and 38% bank and other loans (31 December 2018 - 34%). The Group's weighted average cost of debt for the year ended 31 December 2019 is 2.1% (31 December 2018 - 2.4%). Interest bearing loans from non-controlling shareholders, which are viewed as quasi-equity, totalled HK\$728 million as at 31 December 2019 (31 December 2018 - HK\$752 million).

The maturity profile of the Group's total principal amount of bank and other debts at 31 December 2019 is set out below:

	HK\$	US\$	Euro	GBP	Others	Total
In 2020	1%	4%	5%	2%	1%	13%
In 2021	2%	3%	7%	-	1%	13%
In 2022	1%	5%	9%	-	5%	20%
In 2023	-	1%	9%	-	1%	11%
In 2024	-	5%	10%	-	_	15%
In 2025 - 2029	-	8%	9%	2%	-	19%
In 2030 - 2039	-	3%	3%	1%	_	7%
Beyond 2039	-	2%	-	-	_	2%
Total	4%	31%	52%	5%	8%	100%

The non-HK dollar and non-US dollar denominated loans are either directly related to the Group's businesses in the countries of the currencies concerned, or the loans are balanced by assets in the same currencies. None of the Group's consolidated borrowings have credit rating triggers that would accelerate the maturity dates of any outstanding consolidated Group's debt.



# Group Capital Resources and Liquidity

# Changes in Debt Financing and Perpetual Capital Securities

The significant financing activities for the Group in 2019 were as follows:

- In February, partially prepaid EUR450 million (approximately HK\$4,010 million) of a floating rate loan facility of EUR3,000 million maturing in November 2022;
- In April, repaid USD1,500 million (approximately HK\$11,700 million) principal amount of fixed rate notes on maturity;
- In April, repaid a floating rate loan facility of SEK1,786 million (approximately HK\$1,500 million) on maturity;
- In April, issued USD750 million (approximately HK\$5,850 million) guaranteed notes due 2024 and USD750 million (approximately HK\$5,850 million) guaranteed notes due 2029;
- In July, prepaid GBP165 million (approximately HK\$1,605 million) of a floating rate loan facility maturing in October 2021;
- In July, obtained a bridging loan facility of EUR10,400 million (approximately HK\$90,584 million);
- In August, prepaid the remaining EUR2,550 million (approximately HK\$22,210 million) of a floating rate loan facility of EUR3,000 million maturing in November 2022;
- In August, early redeemed EUR5,139 million (approximately HK\$44,684 million) of guaranteed notes due 2023 to 2025;
- In August, early redeemed USD1,843 million (approximately HK\$14,266 million) of guaranteed notes due 2026;
- In September, repaid USD1,000 million (approximately HK\$7,800 million) principal amount of fixed rate notes on maturity;
- In September, issued USD500 million (approximately HK\$3,900 million) guaranteed notes due 2029 and USD750 million (approximately HK\$5,850 million) guaranteed notes due 2049;
- In October, obtained a two year floating rate term loan facility of EUR2,100 million (approximately HK\$18,123 million), a four year floating rate term loan facility of EUR2,100 million (approximately HK\$18,123 million) and a two year revolving credit facility of EUR360 million (approximately HK\$3,107 million);
- In October, issued EUR1,500 million (approximately HK\$13,080 million) guaranteed notes due 2023; EUR1,000 million (approximately HK\$8,720 million) guaranteed notes due 2026; EUR1,000 million (approximately HK\$8,720 million) guaranteed notes due 2028 and EUR750 million (approximately HK\$6,540 million) guaranteed notes due 2031; and
- In October, issued GBP500 million (approximately HK\$5,055 million) guarantee notes due 2027 and GBP300 million (approximately HK\$3,033 million) guarantee notes due 2034.

Furthermore, the significant debt financing activities undertaken by the Group subsequent to the year ended 31 December 2019 were as follows:

- In January 2020, repaid two HK\$500 million fixed rate notes on maturity; and
- In February 2020, obtained a three year floating rate term loan facility of USD1,300 million (approximately HK\$10,140 million).

# Capital, Net Debt and Interest Coverage Ratios

The Group's total ordinary shareholders' funds and perpetual capital securities<sup>(5)</sup> increased to HK\$488,648 million as at 31 December 2019, compared to HK\$458,477 million as at 31 December 2018, reflecting profit for 2019, partly offset by the Group's 2018 final and 2019 interim dividends and distributions paid and other items recognised directly in reserves.

As at 31 December 2019, the consolidated net debt of the Group, excluding interest bearing loans from non-controlling shareholders which are viewed as quasi-equity, was HK\$202,877 million (31 December 2018 – HK\$207,965 million), a 2% decrease compared to the net debt at the beginning of the year primarily due to the positive funds from operations, partly offset by dividend payments, capital expenditure and investment spending. The Group's consolidated net debt to net total capital ratio <sup>(6)</sup> was 24.8% as at 31 December 2019 (31 December 2018 – 26.0%). The Group's consolidated cash and liquid investments as at 31 December 2019 were sufficient to repay all outstanding consolidated Group's principal amount of debt maturing before 2022.

Note 6: Under Post-IFRS 16 basis, net debt to net total capital ratio was 25.3%.

The Group's consolidated cash interest expenses and other finance costs of subsidiaries, before capitalisation and net of interest income of HK\$5,916 million (31 December 2018: HK\$5,948 million) in 2019 was HK\$4,985 million (31 December 2018: HK\$4,226 million). EBITDA of HK\$112,068 million (31 December 2018: HK\$113,580 million) and FFO excluding net interest (7) of HK\$63,001 million (31 December 2018: HK\$62,063 million) for the year covered consolidated net interest expenses and other finance costs 21.3 times (31 December 2018 - 25.5 times) and 12.6 times (31 December 2018 - 14.7 times) respectively.

# **Secured Financing**

At 31 December 2019, assets of the Group totalling HK\$1,260 million (31 December 2018 - HK\$111,017 million) were pledged as security for bank loans.

# **Borrowing Facilities Available**

Committed borrowing facilities available to Group companies but not drawn at 31 December 2019 amounted to the equivalent of HK\$7,528 million (31 December 2018 - HK\$14,402 million).

# **Contingent Liabilities**

At 31 December 2019, the Group provided guarantees in respect of bank and other borrowing facilities to its associated companies and joint ventures totalling HK\$6,960 million (31 December 2018 – HK\$4,138 million), of which HK\$6,058 million (31 December 2018 – HK\$3,505 million) has been drawn down as at 31 December 2019 and also provided performance and other guarantees of HK\$2,817 million (31 December 2018 – HK\$2,885 million).

# **Share Options Schemes**

During the year ended 31 December 2019, the Company does not have any operating share option schemes but certain of the Company's subsidiary companies have adopted share option schemes for their employees.

# Purchase, Sale or Redemption of Listed Securities

During the year ended 31 December 2019, neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the listed securities of the Company.

# Compliance with the Corporate Governance Code

The Company strives to attain and maintain high standards of corporate governance best suited to the needs and interests of the Group as it believes that an effective corporate governance framework is fundamental to promoting and safeguarding interests of shareholders and other stakeholders and enhancing shareholder value.

The Company had complied throughout the year ended 31 December 2019 with all code provisions of the Corporate Governance Code contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules"), other than those set out below.

The position of Chief Executive of the Company has been jointly held by Mr Victor T K Li and Mr Fok Kin Ning, Canning as Group Co-Managing Directors since June 2015. Following the appointment of Mr Li as Chairman of the Company in May 2018, he continued to hold the position of Group Co-Managing Director. Accordingly, with Mr Fok acting as Group Co-Managing Director, the day-to-day management of the Company is led and shared between Mr Li and Mr Fok with no single individual having unfettered management decision-making power. Further, the Board of Directors (the "Board") which comprises experienced and seasoned professionals continues to monitor the management of the Company to ensure that joint management is effectively and properly exercised. Hence, the current arrangements provide checks and balances and do not jeopardise the independent exercise of powers of the Chairman and the Group Co-Managing Directors.

# Group Capital Resources and Liquidity

The Board established the Nomination Committee chaired by the Chairman of the Board with all Directors as members. An ad hoc sub-committee, chaired by the Chairman comprising members in compliance with the code provision requirements under the Listing Rules for a nomination committee, will be established as and when required to facilitate the Nomination Committee in the selection and nomination process. The Board is of the view that the ultimate responsibilities of the Nomination Committee rest with the Board as a whole and it is in the best interests of the Company that the Board collectively reviews and determines the structure, size and composition of the Board as well as the succession plan for Directors, as and when appropriate.

# Compliance with the Model Code for Securities Transactions by Directors

The Board has adopted the Model Code for Securities Transactions by Directors of Listed Issuers set out in Appendix 10 of the Listing Rules as the code of conduct regulating Directors' dealings in securities of the Company. In response to specific enquiries made, all Directors confirmed that they had complied with the required standards set out in such code regarding their securities transactions throughout their tenure during the year ended 31 December 2019.

# Audit Report on the Annual Financial Statements

The consolidated financial statements of the Company and its subsidiary companies for the year ended 31 December 2019 have been audited by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standards on Auditing issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). The unqualified auditor's report is set out on pages 12 to 16 of this Announcement. The consolidated financial statements of the Company and its subsidiary companies for the year ended 31 December 2019 have also been reviewed by the Audit Committee of the Company.

# **Closure of Register of Members**

The register of members of the Company will be closed from Monday, 11 May 2020 to Thursday, 14 May 2020, both days inclusive, during which period no transfer of shares will be effected, to determine shareholders' entitlement to attend and vote at the 2020 Annual General Meeting (or at any adjournment thereof). All transfers, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong Share Registrar (Computershare Hong Kong Investor Services Limited at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong) for registration no later than 4:30 pm on Friday, 8 May 2020.

# **Record Date for Proposed Final Dividend**

The record date for the purpose of determining shareholders' entitlement to the proposed final dividend is Wednesday, 20 May 2020. In order to qualify for the proposed final dividend payable on Friday, 29 May 2020, all transfers, accompanied by the relevant share certificates, must be lodged with the Company's Hong Kong Share Registrar (Computershare Hong Kong Investor Services Limited at Rooms 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong) for registration no later than 4:30 pm on Wednesday, 20 May 2020.

# **Annual General Meeting**

The Annual General Meeting of the Company will be held on Thursday, 14 May 2020. Notice of the 2020 Annual General Meeting will be published and issued to shareholders in due course.

# **Corporate Strategy**

The principal objective of the Company is to enhance long-term total return for its shareholders. To achieve this objective, the Group focuses on achieving recurring and sustainable earnings, cash flow and dividend growth without compromising the Group's financial strength and stability. The Group executes disciplined management of revenue growth, margin and costs, capital and investments to return ratio targets, earnings and cash flow accretive merger and acquisition activities, as well as organic growth in sectors or geographies where the Group has strong management experience and resources. Technology transformation also remains a key initiative of the Group to capture new cost and revenue opportunities in all businesses. At the same time, the Group is committed to maintaining long-term investment grade ratings, preserving strong liquidity and flexibility, sustaining a long and balanced debt maturity profile and actively managing cash flow and working capital. The Group explores opportunities to enhance shareholders' returns, which include potential telecom infrastructure divestures and solidifying strategic alliances with global technology partners. The Chairman's Statement and the Operations Review contained in this Announcement and the Operations Analysis which are posted on the Group generates and preserves value in the longer term and delivers the Group's objectives.

# Past Performance and Forward Looking Statements

The performance and the results of the operations of the Group contained in the 2019 annual results announcement are historical in nature, and past performance is no guarantee of the future results of the Group. Any forward-looking statements and opinions contained within the 2019 annual results announcement are based on current plans, estimates and projections, and therefore involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements and opinions. The Group, the Directors, employees and agents of the Group assume (a) no obligation to correct or update the forward-looking statements or opinions contained in the 2019 annual results announcement; and (b) no liability in the event that any of the forward-looking statements or opinions do not materialise or turn out to be incorrect.

As at the date of this announcement, the Directors of the Company are:

## **Executive Directors:**

Mr LI Tzar Kuoi, Victor *(Chairman and Group Co-Managing Director)* Mr FOK Kin Ning, Canning *(Group Co-Managing Director)* Mr Frank John SIXT *(Group Finance Director and Deputy Managing Director)* Mr IP Tak Chuen, Edmond *(Deputy Managing Director)* Mr KAM Hing Lam *(Deputy Managing Director)* Mr LAI Kai Ming, Dominic *(Deputy Managing Director)* Ms Edith SHIH

### Non-executive Directors:

Mr CHOW Kun Chee, Roland Mrs CHOW WOO Mo Fong, Susan Mr LEE Yeh Kwong, Charles Mr LEUNG Siu Hon Mr George Colin MAGNUS

### Independent Non-executive Directors:

Mr KWOK Tun-li, Stanley Mr CHENG Hoi Chuen, Vincent The Hon Sir Michael David KADOORIE Ms LEE Wai Mun, Rose Mr William Elkin MOCATTA *(Alternate to The Hon Sir Michael David Kadoorie)* Mr William SHURNIAK Mr WONG Chung Hin Dr WONG Yick-ming, Rosanna

# **Operations Review**



# Ports and Related Services

Terminal D at Laem Chabang Port is the latest facility at Hutchison Ports Thailand, which is fully equipped with remote control technology for all of its quay cranes and yard side rubber-tyred gantry cranes.

> CKHH 2019 Annual Results Operations Review Page 1 of 44









- 1. The expansion of West Port Berths 4 to 6 at Hutchison Ports Yantian is equipped with shore power supply for container vessels.
- 2. Hutchison Ports Dammam achieves new milestone, having handled over 23 million TEU since operation.
- 3. Two new remote-controlled quay cranes and six automated rubber-tyred gantry cranes arrive at Hutchison Ports Sohar to boost operational efficiency.
- 4. Hutchison Ports BEST is the first semi-automated terminal in the Hutchison Ports Group and the biggest on-dock railway terminal of any port in the Mediterranean, connecting traffic to Southern Europe.
- 5. Hutchison Ports HIT continues to upgrade its facilities to cope with the mega vessels' needs.

his division is the world's leading port network, and has interests in 52 ports comprising 290 operational berths in 27 countries.

# **Group Performance**

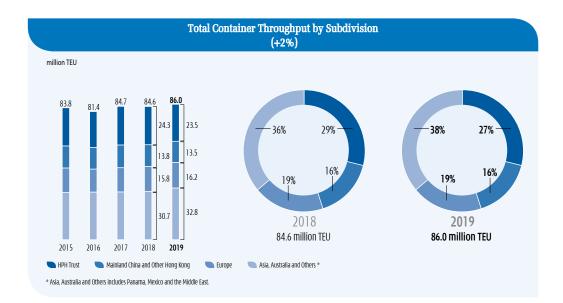
The Group operates container terminals in six of the 10 busiest container ports in the world. The division comprises the Group's 80% interest in the Hutchison Ports group of companies and its 30.07% interest in the HPH Trust, which together handled a total of 86.0 million twenty-foot equivalent units ("TEU") in 2019.

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue <sup>(1)</sup>	35,375	35,175	+1%	+5%
EBITDA <sup>(1)(2)</sup>	13,405	13,392	+0.1%	+3%
EBIT <sup>(1) (2)</sup>	9,061	8,726	+4%	+7%
Throughput (million TEU)	86.0	84.6	+2%	_
Number of berths	290	288	+2 berths	

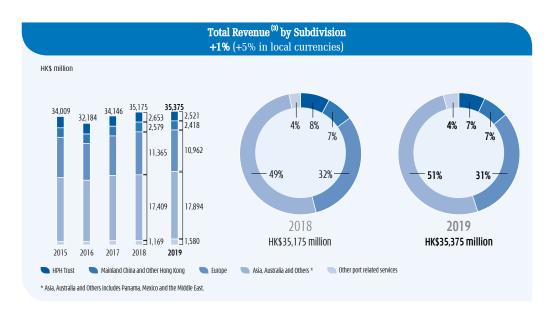
Note 1: Total revenue, EBITDA and EBIT have been adjusted to exclude non-controlling interests' share of results of HPH Trust.

Note 2: Under Post-IFRS 16 basis, EBITDA was HK\$16,092 million; EBIT was HK\$10,216 million.

Overall throughput increased 2% to 86.0 million TEU in 2019, with growth in Europe (mainly Rotterdam in the Netherlands) and Asia, Australia and others (mainly Klang in Malaysia, Laem Chabang in Thailand, Dammam in Saudi Arabia and resumption of trade volumes at Freeport in Bahamas, partly offset by Panama's intense competition), being partly offset by lower throughput in the Mainland (mainly due to disposal of Shantou International Container Terminals at the end of 2018) and in HPH Trust which has been affected by the decrease in outbound cargoes to the US, partly offset by growth in outbound European cargoes.

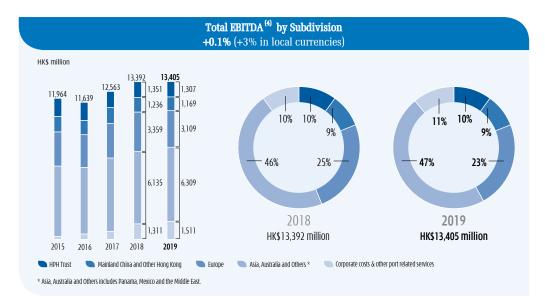


Total reported revenue increased 1% to HK\$35,375 million in 2019 driven primarily by throughput growth in Thailand and Dammam and better performances in Pakistan and Mexico, partly offset by weaker performances in Shanghai from keen competition and Ajman from adverse product mix driven by local demand, reduced throughput in Panama and Kwai Tsing of HPH Trust as mentioned earlier and loss of contribution from Shantou International Container Terminals.



Note 3: Total revenue has been adjusted to exclude non-controlling interests' share of revenue of HPH Trust.

In reported currency, EBITDA increased 0.1% to HK\$13,405 million and EBIT increased 4% to HK\$9,061 million against 2018, mainly due to higher revenue, disciplined cost controls across all business units and lower depreciation due to a concession extension as well as higher income from certain strategic investments. These improvements were partly offset by adverse foreign currency translation impacts. 2018 results also included a pre-tax gain of approximately HK\$914 million from the division's disposal of its 70% interest in Shantou International Container Terminals.



Note 4: Total EBITDA has been adjusted to exclude non-controlling interests' share of EBITDA of HPH Trust.

As at 31 December 2019, the division had 290 operating berths<sup>(5)</sup>, two berths more than 2018, with new berths commencing operations in Laem Chabang.

Note 5: Based on 300 metres per berth and is computed by dividing the total berth length by 300 metres.

# Segment Performance

## HPH Trust

2019 HK\$ million	2018 HK\$ million	Change
2,521	2,653	-5%
1,307	1,351	-3%
589	627	-6%
23.5	24.3	-3%
52	52	-
	HK\$ million 2,521 1,307 589 23.5	HK\$ million         HK\$ million           2,521         2,653           1,307         1,351           589         627           23.5         24.3

Note 6: Total revenue, EBITDA and EBIT have been adjusted to exclude non-controlling interests' share of results of HPH Trust.

Overall throughput decreased 3% and total revenue of the ports operated by HPH Trust decreased 5%. This was mainly attributable to lower intra-Asia cargoes and transhipment volume in Hong Kong together with decrease in US cargoes as a result of trade tensions, partly offset by growth in empty and transhipment cargoes at Yantian. The Group's share of EBITDA and EBIT were 3% and 6% lower respectively due to the decrease in revenue, partly offset by the impact of cost control initiatives and synergies arising from the Hong Kong Seaport Joint Operating Alliance arrangement implemented in 2019.

# Mainland China and Other Hong Kong

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	2,418	2,579	-6%	-3%
EBITDA	1,169	1,236	-5%	-2%
EBIT	908	966	-6%	-2%
Throughput (million TEU)	13.5	13.8	-2%	
Number of berths	42	42	_	

The Mainland China and other Hong Kong segment's revenue, EBITDA and EBIT decline was mainly attributable to the loss of throughput from Shantou International Container Terminals and weaker performance in Shanghai from intense competition with higher margin cargoes diverted to neighbouring terminals.

# Europe

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	10,962	11,365	-4%	+2%
EBITDA	3,109	3,359	-7%	-3%
EBIT	2,098	2,319	-10%	-5%
Throughput (million TEU)	16.2	15.8	+2%	
Number of berths	61	61	-	

Adverse exchange rate movements resulted in a decline in the contribution from the European segment during 2019. In local currencies, total revenue increased by 2% primarily due to the higher throughput in the region. EBITDA and EBIT decreased by 3% and 5% respectively in local currencies mainly due to higher mix of low margin throughput and higher depreciation charge from ongoing capital investments, partly offset by better performance in Rotterdam from organic growth and in the UK from improved operational efficiency.

# Asia, Australia and Others

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	17,894	17,409	+3%	+7%
EBITDA	6,309	6,135	+3%	+6%
EBIT	4,117	3,714	+11%	+15%
Throughput (million TEU)	32.8	30.7	+7%	
Number of berths	135	133	+2 berths	

The growth in total revenue, EBITDA and EBIT was mainly driven by throughput growth in Dammam and Mexico, recovery of handling capacity from hurricane damage at the Bahamas, improved performances in Pakistan and Alexandria and lower depreciation from a concession extension. This is partly offset by fierce competition in Panama and Ajman and adverse foreign exchange impacts.







# Retail

Watsons operates more than 3,900 stores in Mainland China

CKHH 2019 Annual Results Operations Review Page 7 of 44











- 1. Watsons launches in Vietnam, opening its first flagship store in Ho Chi Minh City.
- The new concept store of Kruidvat in Rijswijk, the Netherland provides a worldwide selection of health and beauty products and convenient selfcheckout counters to enhance customers' shopping experience.
- Drogas has opened in Riga, Latvia a new concept store equipped with easy-tonavigate zones and extra services to help customer locate the right products.
- With approximately 800 stores in the UK and Ireland, Superdrug is a fashion-led retailer providing a wide range of health and beauty products.
- 5. Rossmann operates over 4,000 stores in Germany, Poland, Hungary, Czech Republic, Turkey and Albania.

he Retail division consists of the A.S. Watson ("ASW") group of companies, the world's largest international Health and Beauty retailer with a 138 million loyalty member base.

# **Group Performance**

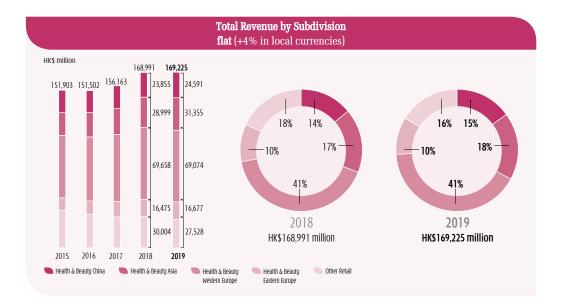
ASW operated 12 retail brands with 15,794 stores in 25 markets worldwide in 2019, providing high quality personal care, health and beauty products; food and fine wines; as well as consumer electronics and electrical appliances. ASW also manufactures and distributes bottled water and other beverages in Hong Kong and the Mainland.

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	169,225	168,991	-	+4%
EBITDA <sup>(1)</sup>	16,891	16,164	+4%	+8%
EBIT <sup>(1)</sup>	13,671	13,078	+5%	+8%
Store Numbers	15,794	14,976	+5%	

Note 1: Under Post-IFRS 16 basis, EBITDA was HK\$27,023 million; EBIT was HK\$14,705 million.

Total reported revenue was flat against last year, mainly due to a 5% increase in store numbers, primarily in Health and Beauty China and Asia, as well as an overall 1.2% comparable stores sales growth, offset by the challenging trading environment in Hong Kong in the second half of 2019, and the adverse foreign currency translation impacts. In local currencies, total revenue increased by 4% against last year.

Health & Beauty Loyalty members' participation & Exclusives sales contribution	2019	2018
Total loyalty members in Health & Beauty division (million)	137	132
Loyalty members' sale participation (%)	62%	62%
Exclusives sales contribution to total H&B sales (%)	35%	34%



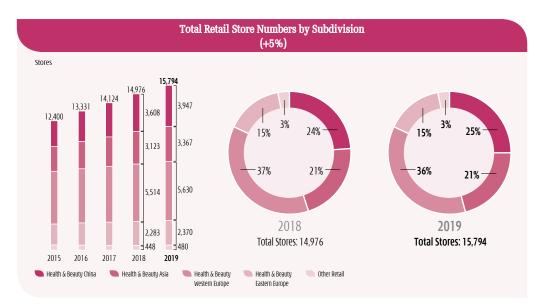
The Health and Beauty subdivision currently has 137 million loyalty members with 62% of total revenue being generated by these loyalty members during 2019. Higher margin own brand and exclusives sales contributed 35% of total Health and Beauty sales (2018: 34%).

Total Revenue	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Health & Beauty China	24,591	23,855	+3%	+7%
Health & Beauty Asia	31,355	28,999	+8%	+9%
Health & Beauty China & Asia Subtotal	55,946	52,854	+6%	+8%
Health & Beauty Western Europe	69,074	69,658	-1%	+4%
Health & Beauty Eastern Europe	16,677	16,475	+1%	+7%
Health & Beauty Europe Subtotal	85,751	86,133	-	+5%
Health & Beauty Subtotal	141,697	138,987	+2%	+6%
Other Retail <sup>(2)</sup>	27,528	30,004	-8%	-8%
Total Retail	169,225	168,991	-	+4%

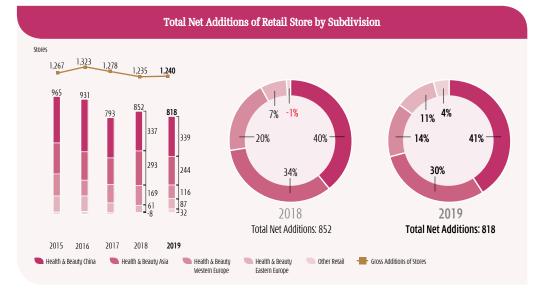
Comparable Stores Sales Growth (%) (3)	2019	2018
Health & Beauty China	+2.0%	-1.6%
Health & Beauty China (adjusted to include loyalty members' sales recovered in proximate new stores)	+5.5%	+2.1%
Health & Beauty Asia	+4.0%	+7.1%
Health & Beauty China & Asia Subtotal	+3.1%	+3.1%
Health & Beauty Western Europe	+1.9%	+1.3%
Health & Beauty Eastern Europe	+2.9%	+2.9%
Health & Beauty Europe Subtotal	+2.1%	+1.6%
Health & Beauty Subtotal	+2.4%	+2.1%
Other Retail <sup>(2)</sup>	-6.7%	+1.4%
Total Retail	+1.2%	+2.0%

Note 2: Other Retail includes PARKnSHOP, PARKnSHOP Yonghui, Fortress, Watson's Wine and manufacturing operations for water and beverage businesses.

Note 3: Comparable stores sales growth represents the percentage change in revenue contributed by stores which, as at the first day of the relevant financial year (a) have been operating for over 12 months and (b) have not undergone major resizing within the previous 12 months.



## Group Performance (continued)

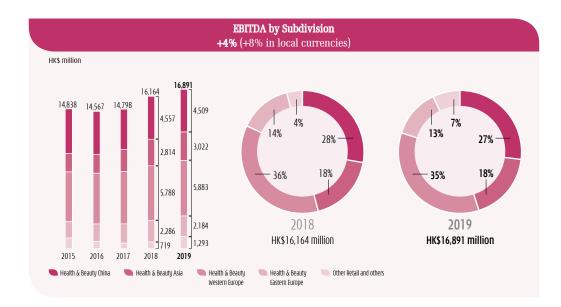


Store Numbers	2019	2018	Change
Health & Beauty China	3,947	3,608	+9%
Health & Beauty Asia	3,367	3,123	+8%
Health & Beauty China & Asia Subtotal	7,314	6,731	+9%
Health & Beauty Western Europe	5,630	5,514	+2%
Health & Beauty Eastern Europe	2,370	2,283	+4%
Health & Beauty Europe Subtotal	8,000	7,797	+3%
Health & Beauty Subtotal	15,314	14,528	+5%
Other Retail <sup>(4)</sup>	480	448	+7%
Total Retail	15,794	14,976	+5%

Note 4: Other Retail includes PARKnSHOP, PARKnSHOP Yonghui, Fortress, Watson's Wine and manufacturing operations for water and beverage businesses.

The Retail division's EBITDA and EBIT increased by 4% and 5% respectively in reported currency against 2018 due to a one-off gain of approximately HK\$633 million arising from the formation of the joint venture with Yonghui and Tencent for the division's China supermarket business, partly offset by the challenging trading environment in Hong Kong in the second half of 2019, as well as the adverse foreign currency translation impacts. Excluding the one-off gain, EBITDA and EBIT increased by 4% and 3% respectively in local currencies, primarily reflecting steady growth in the Health and Beauty subdivision.

Although the second half of 2019 was particularly challenging for operations in Hong Kong, these only represented 2.6% of the Retail division's EBITDA in 2019. Excluding the Hong Kong contribution and the aforementioned one-off gain, the underlying EBITDA and EBIT performance of the division in local currencies were 6% and 5% higher than last year.



EBITDA	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Health & Beauty China	4,509	4,557	-1%	+3%
Health & Beauty Asia	3,022	2,814	+7%	+7%
Health & Beauty China & Asia Subtotal	7,531	7,371	+2%	+5%
Health & Beauty Western Europe	5,883	5,788	+2%	+6%
Health & Beauty Eastern Europe	2,184	2,286	-4%	+1%
Health & Beauty Europe Subtotal	8,067	8,074	-	+5%
Health & Beauty Subtotal	15,598	15,445	+1%	+5%
Other Retail <sup>(5)</sup> and others	1,293	719	+80%	+79%
Total Retail	16,891	16,164	+4%	+8%

Note 5: Other Retail includes PARKnSHOP, PARKnSHOP Yonghui, Fortress, Watson's Wine and manufacturing operations for water and beverage businesses.

The Health and Beauty subdivision, which represented 84% and 92% of the division's revenue and EBITDA respectively, grew revenue and EBITDA by 6% and 5% respectively in local currencies. The Health and Beauty subdivision continued to expand its portfolio with 786 net addition of stores. The quality of new store openings remains high with an average new store cash payback period within 13 months. The average capex per new store for the Health and Beauty subdivision was HK\$1.0 million (2018: HK\$0.9 million). The division opened its first flagship store in Ho Chi Minh City, Vietnam, in January 2019 which is the 25th operating market of the division.

#### Segment Performance

### Health and Beauty China

	2019 HK\$ million	2018 HK\$ million	Change	Local currency change
Total Revenue	24,591	23,855	+3%	+7%
EBITDA EBITDA Margin %	<b>4,509</b> 18%	4,557 <i>19%</i>	-1%	+3%
EBIT EBIT Margin %	<b>3,736</b> <i>15%</i>	3,846 <i>16%</i>	-3%	+1%
Store Numbers	3,947	3,608	+9%	
Comparable Stores Sales Growth (%)	+2.0%	-1.6%		
Comparable Stores Sales Growth (%) (adjusted to include loyalty members' sales recovered in proximate new stores) <sup>(6)</sup>	+5.5%	+2.1%		

Note 6: Recovery of sales is measured by tracking the operation's extensive CRM customer base sales performances.

The Watsons business continued to be the leading health and beauty retail chain in the Mainland. Total revenue increased by 7% in local currency arising from a 9% increase in store numbers, as well as the turnaround of comparable stores sales in mature stores from a decline of negative 1.6% for 2018 to a positive growth of 2.0% for 2019, following the on-going integration of the online and offline platforms and enhanced operational strategies. Taking into account the CRM sales recovery of new stores opened in the proximity of mature stores, the comparable stores sales was a positive growth of 5.5% for 2019.

EBITDA and EBIT increased by 3% and 1% in local currency respectively in 2019. The growth was primarily driven by favourable revenue performances partly offset by higher overall store operating cost base from inflation. EBITDA margin remained strong at 18%.

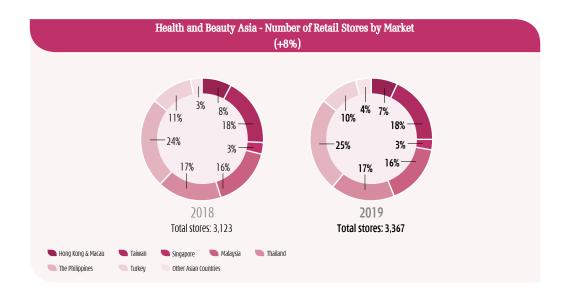
Health and Beauty China increased its total net number of stores by 339 during the year and had more than 3,900 stores operating in 483 cities in the Mainland as at year end.

#### Health and Beauty Asia

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	31,355	28,999	+8%	+9%
EBITDA EBITDA Margin %	<b>3,022</b> <i>10%</i>	2,814 <i>10%</i>	+7%	+7%
EBIT EBIT Margin %	2,505 <i>8%</i>	2,364 <i>8%</i>	+6%	+6%
Store Numbers	3,367	3,123	+8%	
Comparable Stores Sales Growth (%)	+4.0%	+7.1%		

Watsons is the leading health and beauty retail chain in Asia with strong brand name recognition and extensive geographical coverage. The majority of its businesses in this region reported strong performances in 2019 with EBITDA and EBIT increased by 7% and 6% in local currencies respectively. Excluding the adverse year-on-year performance of Watsons Hong Kong, which is included in this segment, EBITDA and EBIT both increased by 14% in local currencies arising from an 8% increase in store numbers and a comparable stores sales uplift of 8.8%, primarily in Malaysia, Philippines and Thailand.

Health and Beauty Asia increased its total net number of stores by 244 during the year. The segment had more than 3,300 stores operating in 10 markets in 2019.

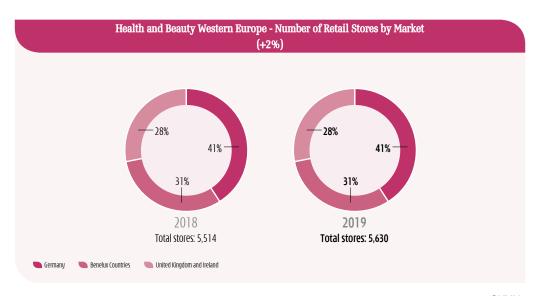


## Health and Beauty Western Europe

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	69,074	69,658	-1%	+4%
EBITDA EBITDA Margin %	<b>5,883</b> <i>9%</i>	5,788 <i>8%</i>	+2%	+6%
EBIT EBIT Margin %	<b>4,685</b> <i>7%</i>	4,634 <i>7%</i>	+1%	+5%
Store Numbers	5,630	5,514	+2%	
Comparable Stores Sales Growth (%)	+1.9%	+1.3%		

Despite generally weaker consumer sentiment, Health and Beauty Western Europe reported a strong EBITDA and EBIT growth of 6% and 5% in local currencies respectively during the year, arising from a 2% increase in store numbers and a robust comparable stores sales growth rate of 1.9%, primarily in Germany, as well as improved margin from higher own brand and exclusives sales participation in the UK.

Health and Beauty Western Europe added net 116 stores and operated more than 5,600 stores in 2019.



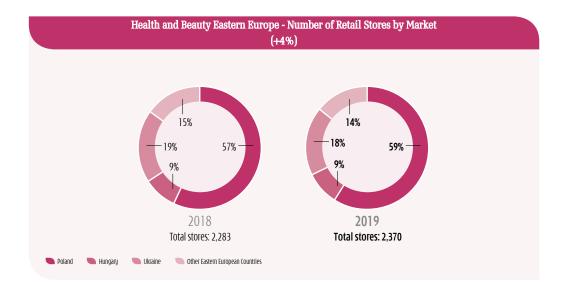
## Segment Performance (continued)

## Health and Beauty Eastern Europe

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	16,677	16,475	+1%	+7%
EBITDA EBITDA Margin %	<b>2,184</b> <i>13%</i>	2,286 <i>14%</i>	-4%	+1%
EBIT EBIT Margin %	<b>1,886</b> <i>11%</i>	1,968 <i>12%</i>	-4%	+1%
Store Numbers	2,370	2,283	+4%	
Comparable Stores Sales Growth (%)	+2.9%	+2.9%		

Excluding the adverse foreign currency translation impacts, Health and Beauty Eastern Europe continued to report steady growth during the year. The growth in both EBITDA and EBIT was mainly attributable to strong sales, partly offset by reduced margin from active promotion strategy to maintain the competitive position of the Rossmann joint venture in Poland.

Health and Beauty Eastern Europe added net 87 stores and operated more than 2,300 stores in 7 markets in 2019.



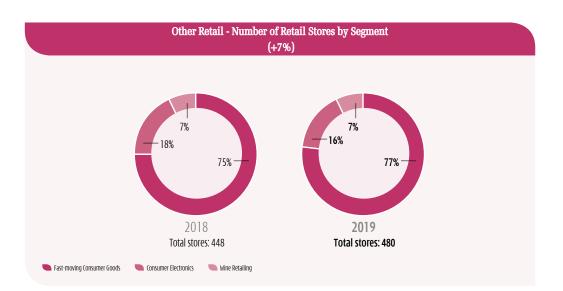
## Other Retail

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue	27,528	30,004	-8%	-8%
EBITDA EBITDA Margin %	1,293 <i>5%</i>	719 <i>2%</i>	+80%	+79%
EBIT EBIT Margin %	859 <i>3%</i>	266 <i>1%</i>	+223%	+221%
Store Numbers	480	448	+7%	
Comparable Stores Sales Growth (%)	-6.7%	+1.4%		

During the year, ASW's China supermarket business completed a joint venture with Yonghui and Tencent to create the largest grocery retail business in Guangdong, China, in which ASW holds a 40% interest. The joint venture has combined the PARKnSHOP China supermarket asset with Yonghui's portfolio in Guangdong, operating over 90 stores by the end of 2019. The Other Retail subdivision's EBITDA and EBIT in 2019 include a one-off gain of approximately HK\$633 million as a result of the formation of the joint venture.

Excluding the one-off gain, Other Retail subdivision reported a decline in total revenue, EBITDA and EBIT of (8)%, (8)% and (15)% respectively, mainly due to the challenging trading environment in Hong Kong in the second half of 2019.

Other Retail operated 480 retail stores in 3 markets in 2019, as well as manufactures and distributes bottled water and other beverages in Hong Kong and the Mainland.





# Infrastructure

UK Power Networks wins the industry acclaimed 2019 Edison Electric Institute International Edison Award for its innovative approach to facilitate Britain's low carbon transition.

CKHH 2019 Annual Results Operations Review Page 17 of 44









- UK Rails completes the delivery of a number of new trains equipped with new features like Wi-Fi, air-conditioning, at-seat power sockets, customer information screens with real-time information, and larger luggage space.
- Energy Developments of CK William Group completes the acquisition of Broadrock Renewables, a company which owns and operates two landfill-gasto-energy plants in California and Rhode Island in the US.
- 3. Australian Gas Networks completes the construction of a new 1.84 kilometre cross-river Brisbane Gas Pipeline, providing long-term natural gas supply to more than 80,000 North Brisbane customers.
- 4. HK Electric's L10 gas-fired generating unit is synchronised in October 2019 and commissioned in February 2020.

he infrastructure division comprises the Group's 75.67%<sup>(1)</sup> interest in CK Infrastructure Holdings Limited ("CKI") and 10% of the economic benefits deriving from the Group's direct holdings in six co-owned infrastructure investments with CKI.

	2019 HK\$ million	2018 HK\$ million	Change	Local currencies change
Total Revenue <sup>(2)</sup>	51,191	64,724	-21%	-17%
- CKI	49,818	53,274	-6%	-2%
- Co-owned infrastructure investments	1,373	11,450	-88%	-87%
EBITDA <sup>(2)(3)</sup>	28,488	35,422	-20%	-15%
- CKI	27,855	29,406	-5%	-
- Co-owned infrastructure investments	633	6,016	-89%	-89%
EBIT <sup>(2)(3)</sup>	19,220	24,038	-20%	-16%
- CKI	18,829	20,076	-6%	-1%
- Co-owned infrastructure investments	391	3,962	-90%	-90%
CKI Reported Net Profit (under Post-IFRS 16 basis)	10.506	10.443	+1%	

Note 1: In January 2015, CKI completed a share placement and share subscription transaction that resulted in the Group's interest in CKI reducing from 78.16% to 75.67%. On 1 March 2016, CKI issued new shares in connection with an issue of perpetual capital securities. Subsequent to this transaction, the Group holds a 71.93% interest. As these new shares are disregarded for the purpose of determining the number of shares held by the public, the Group's profit sharing in CKI continues to be 75.67%.

Note 2: Total revenue, EBITDA and EBIT reflect the Group's share of results on the remaining 10% direct interest in the co-owned infrastructure investments with CKI after the divestment of 90% of the direct economic benefits in October 2018.

Note 3: Under Post-IFRS 16 basis, EBITDA for CKI was HK\$28,118 million and co-owned infrastructure investments was HK\$633 million; EBIT for CKI was HK\$18,868 million and co-owned infrastructure investments was HK\$391 million.

#### CKI

CKI is the largest publicly listed infrastructure company on the SEHK, with diversified investments in energy, transportation and water infrastructure, waste management, waste-to-energy, household infrastructure and infrastructure-related businesses. CKI operates in Hong Kong, the Mainland, the UK, Continental Europe, Australia, New Zealand and Canada.

CKI announced net profit attributable to shareholders under Post-IFRS 16 basis of HK\$10,506 million, an increase of 1% from last year. If exchange currency movements on translation are removed, net profit attributable to shareholders increased 6%. The Group's share of CKI's EBITDA and EBIT of HK\$27,855 million and HK\$18,829 million respectively were 5% and 6% lower than last year in reported currency, reflecting adverse foreign currency translation impact, the loss on partial disposal of 2.05% interest in Power Assets ("PAH") in January 2019 of HK\$302 million and lower contribution from UK Power Networks due to a change in revenue recognition which had no impact on cash earnings or distributions.

As the Group rebased PAH's assets to their fair values in the 2015 Reorganisation, after consolidation adjustment, the disposal gain recognised by CKI resulted in a loss on disposal in the Group's reported results.

Profit contribution from PAH, a company listed on the SEHK and in which CKI holds a 35.96% interest as of 31 December 2019, was HK\$2,566 million as compared to HK\$2,903 million in 2018, mainly from adverse foreign currency translation impact, the lower share of PAH from the partial disposal, lower contribution from UK Power Networks and the reduced allowed returns to HK Electric under the new Scheme of Control effective from January 2019. Although the new Scheme of Control allows a lower rate of return than in prior years, this framework provides predictable and steady returns on investment as well as asset-based growth opportunities during the regulatory period.

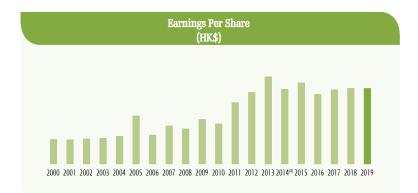
A number of CKI's regulated businesses will go through tariff resets during the period between 2020 and 2023, including Northumbrian Water in the UK and SA Power Networks in Australia, which are scheduled to enter new regulatory regime from April and July 2020 respectively. Lower allowable returns given the current low interest rate environment and the stringent stance taken by regulators are expected to pose challenges to CKI's businesses and will inevitably result in lower revenues. The priority of CKI is to continue to preserve an optimal balance between continued earnings growth and a comfortable gearing position with strict investments discipline.

CKI has always been committed to prudent financial management and the risk management approach is conservative with the underlying financial position closely monitored. CKI's financial strength continues to be robust, with over HK\$12 billion cash on hand and a net debt to net total capital ratio of 13.5% as at 31 December 2019, a 3%-point improvement against 31 December 2018. Following the credit rating upgrade by Standard & Poor's from "A-/Positive" to "A/ Stable" in September 2018, CKI's "A/ Stable" rating was reaffirmed during 2019.

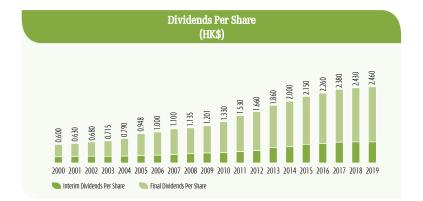
#### Co-owned infrastructure investments

The Group's direct interests in six co-owned infrastructure investments include Northumbrian Water, Park'N Fly, Australian Gas Networks, Dutch Enviro Energy, Wales & West Utilities and UK Rails and have contributed revenue, EBITDA and EBIT of HK\$1,373 million, HK\$633 million and HK\$391 million respectively in the year. The lower contribution from the co-owned infrastructure investments reflected the full year impact of the divesture of 90% of the Group's economic benefits from its interest in the six co-owned infrastructure investments under the Economic Benefits Agreements entered with CK Asset Holdings Limited ("CKAH"), CKI and PAH in October 2018.

The Group completed supplemental arrangements with CKAH, CKI and PAH during the year to effectively transfer to the respective parties their proportionate voting rights in relation to the co-owned infrastructure investments in Europe and Canada. Accordingly, the co-owned subsidiaries ceased to be consolidated by the Group by the end of 2019 with no gain or loss recognised on deconsolidation.



Note 4: Excludes share of one-off gains arising from the spin-off of HK Electric by PAH and privatisation of Envestra.



# **Operations Review**



Husky completes the drilling and completion operations of the Liuhua 29-1 field at the Liwan Gas project in South China Sea, anticipating first gas by the end of 2020.

CKHH 2019 Annual Results Operations Review Page 21 of 44









- 1. Husky commences production at its Dee Valley thermal project in Saskatchewan, Canada.
- 2. Progress on Husky's West White Rose Project, located offshore Newfoundland and Labrador, sees the completion of full four quadrants of the concrete gravity base in October 2019.
- 3. The SeaRose floating production, storage and offloading (FPSO) vessel is a key component of Husky's ongoing development of the White Rose field in the Atlantic region of Canada.
- 4. A diluent reduction technology pilot project at the Sunrise Energy Project could reduce costs and lower greenhouse gas emissions.

he energy division comprises the Group's 40.19% interest in Husky Energy ("Husky"), an integrated energy company listed on the Toronto Stock Exchange.

	2019 HK\$ million	2018 HK\$ million	Change	Local currency change
Total Revenue	47,618	54,251	-12%	-10%
EBITDA <sup>(1)</sup>	3,139	12,106	-74%	-72%
- Underlying	9,122	12,106	-25%	-23%
- One-off impairment and other charges $^{\scriptscriptstyle (2)}$	(5,983)	_		
EBIT <sup>(1)</sup>	(3,004)	5,742	-152%	-151%
- Underlying	2,979	5,742	-48%	-47%
- One-off impairment and other charges $^{\scriptscriptstyle (2)}$	(5,983)	_		
Production (mboe/day)	290.0	299.2	-3%	
	C\$ million	C\$ million		
Husky's reported net earnings (3)	(1,370)	1,457	-194%	
- Underlying	976	1,457	-33%	
- One-off impairment and other charges $^{\scriptscriptstyle (4)}$	(2,346)	_		

Note 1: Under Post-IFRS 16 basis and before the Group's share of impairment and other charges after consolidation adjustments, the Group's share of EBITDA was HK\$9,463 million; EBIT was HK\$3,009 million.

Note 2: Represents the Group's share of one-time non-cash impairment and other charges (before-tax) after consolidation adjustments.

Note 3: Net earnings for the year ended 31 December 2019 are under Post-IFRS 16 basis, whereas net earnings for the year ended 31 December 2018 are under Pre-IFRS 16 basis.

Note 4: Represents one-time non-cash impairment and other charges (after-tax) recognised in Q4 2019.

Husky Post-IFRS 16 net losses of C\$1,370 million in 2019, which included recognition of one-time non-cash asset impairment and other charges (after-tax) in Q4 2019 of C\$2,346 million. Net earnings excluding this one-off item was C\$976 million, 33% below net earnings of C\$1,457 million in 2018, primarily due to:

- Lower Upstream earnings due to tightening location differentials between Canada and the US despite the higher crude and natural gas liquids ("NGL") realised prices,
- Lower realised Upgrading margins,
- Lower Canadian Refining operation earnings due to planned turnaround in 2019 and lower commodity prices, and
- Lower US Refining operation earnings due to extended shutdown of the Lima Refinery to implement a crude oil flexibility project in the fourth quarter of 2019, as well as planned turnaround in Toledo Refinery.

In Q4 2019, Husky recognised C\$3.1 billion (before-tax) or C\$2.3 billion (after-tax) of non-cash asset impairment and other charges, primarily related to Husky's upstream assets in North America which was largely due to lower long-term commodity price assumptions and reductions in planned future capital spending. Other charges included exploration-related write-downs and asset derecognition at the Lima Refinery due to the crude oil flexibility project mentioned above. As the Group rebased certain of these assets to their fair values in the 2015 Reorganisation, the Group's share of these charges, after consolidation adjustments, was HK\$5,983 million and was included under the Group's EBITDA and EBIT results.

Excluding the one-off item, after translation into Hong Kong dollars and including consolidation adjustments based on Pre-IFRS 16, the Group's share of EBITDA and EBIT were HK\$9,122 million and HK\$2,979 million respectively, decreased by 25% and 48% respectively, reflecting the aforementioned adverse underlying performance during 2019.

Cash flow from operating activities was C\$2,971 million for the year ended 31 December 2019, 28% lower than C\$4,134 million in 2018, primarily attributed to the same factors noted above for the net earnings.

## **Production and Reserves**

Husky reported a 3% decrease of average production in 2019, from 299,200 barrels of oil equivalent per day ("boe/day") in 2018 to 290,000 boe/day in 2019.

#### Crude oil and NGL production

Crude oil and NGL production decreased by 8.2 thousand barrels per day ("mbbls/day"), or 4%, in 2019 compared to 2018. The decrease was primarily due to a reduction of heavy crude oil production as a result of government-mandated production curtailments in Alberta and natural declines, combined with lower production from Atlantic due to the suspension of production from the White Rose field. The decreases were partially offset by increased bitumen production from Husky's thermal projects in Saskatchewan.

#### Natural gas production

Natural gas production decreased by 6.1 million cubic feet per day ("mmcf/day"), or 1%, in 2019 compared to 2018, primarily due to lower production from Liwan Gas Project. The decrease was partially offset by the higher production at the Rainbow Lake development in Western Canada.

#### **Oil and Gas Reserves**

At 31 December 2019, Husky's proved oil and gas reserves were 1,431 million barrels of oil equivalent ("mmboe"), compared to 1,471 mmboe at the end of 2018. Probable reserves were 674 mmboe compared to 1,070 mmboe at the end of 2018. The overall proved and probable reserves of 2,105 mmboe at the end of 2019 were 17% below 2,541 mmboe at the end of 2018, reflecting the reduced future capital spending expected at the Sunrise Energy Project and the Ansell natural gas resource play in Western Canada in Husky's current long term plan.

Husky's 2019 reserves replacement ratio was 67% excluding economic revisions (62% including economic revisions).

## **Operation milestones**

#### Integrated corridor (Integrated Canada-US Upstream and Downstream Corridor)

- Annual average production from Lloydminster thermal bitumen projects, Sunrise and Tucker of 128,800 barrels
  per day ("bbls/day") (Husky's working interest), compared to annual average production of 124,200 bbls/day in
  2018 (Husky's working interest); takes into account impacts from the government-mandated production quotas
  in Alberta
- Successful startup of the 10,000 barrel-per-day Dee Valley thermal bitumen project ahead of schedule
- Advanced construction of the 10,000 barrel-per-day Spruce Lake Central and Spruce Lake North thermal bitumen projects towards first production in 2020; continued construction progress on three additional 10,000 bbls/day projects
- Commenced Superior Refinery rebuild project; full operations expected to resume in 2021
- Safe and orderly execution of the Lima Refinery crude oil flexibility project
- Completed the sale of the Prince George Refinery for C\$215 million in cash plus a closing adjustment of approximately C\$53.5 million in November 2019

#### Offshore (Atlantic and Asia Pacific)

- Average gross natural gas and liquids production at the Liwan Gas Project of 73,200 boe/day (35,900 boe/day Husky working interest)
- Total average oil production of 16,400 bbls/day (Husky working interest) in the Atlantic region
- Advanced construction of the Liuhua 29-1 field at the Liwan Gas Project; first gas expected by the end of 2020
- Completed fourth quadrant of concrete gravity base at the West White Rose Project ahead of schedule, with first oil planned for around the end of 2022





CKHH 2019 Annual Results Operations Review Page 24 of 44



# Telecommunications

CKH Group Telecom is formed to consolidate the European telecom operations and HTHKH.

CKHH 2019 Annual Results Operations Review Page 25 of 44







- 1. Wind Tre and Fastweb announce a strategic agreement for the deployment of a nationwide state-of-the-art 5G network in Italy.
- 2 & 3. CKH Group Telecom's tower assets in Europe will be held by CK Hutchison Networks.
- HTHKH wins bids of spectra in the 3.3 and 3.5GHz bands, and is fully committed to deploying a 5G network and developing more innovative services in Hong Kong.



### **Operations Review – Telecommunications**

The Group's telecommunications division consists of CK Hutchison Group Telecom ("CKH Group Telecom" or "CKHGT") which consolidates the **3** Group businesses in Europe ("**3** Group Europe") and 66.09% interest in Hutchison Telecommunications Hong Kong Holdings ("HTHKH"), which is listed on the SEHK. This division also includes Hutchison Asia Telecommunications ("HAT"). **3** Group Europe is a pioneer of mobile data communication technologies and an operator and innovator of converged telecommunication and digital services with businesses in six countries across Europe. HTHKH holds the Group's interests in mobile operations in Hong Kong and Macau. HAT holds the Group's interests in the mobile operations in Indonesia, Vietnam and Sri Lanka.

### **CKH Group Telecom**

In July 2019, the Group formed CKH Group Telecom, providing a diversified telecommunication asset platform across eight geographical locations. In August 2019, the investment grade-rated CKH Group Telecom refinanced all external debt of Wind Tre of approximately €10 billion, which is expected to generate significant interest cost savings from 2020 onwards. EBITDA and EBIT of CKH Group Telecom of HK\$35,341 million and HK\$21,131 million respectively were 16% and 15% higher than 2018 respectively in reported currency, and were 21% and 19% higher respectively in local currencies, driven by the higher contribution from **3** Group Europe in 2019 and stable performance of HTHKH.

In million	2019 HK\$	2018 HK\$	Change	Local currencies change	2019 <sup>(3)</sup> EURO	2018 <sup>(3)</sup> EURO
Total Revenue	93,517	86,733	+8%	+12%	10,786	10,004
Total Margin Total CACs Less: Handset revenue	63,844 (18,054) 14,233	57,139 (16,772) 12,949	+12% -8% +10%	+16%	7,364 (2,082) 1,641	6,590 (1,935) 1,494
Total CACs (net of handset revenue)	(3,821)	(3,823)	-		(441)	(441)
Operating Expenses Opex as a % of total margin	(24,682) <i>39%</i>	(22,959) <i>40%</i>	-8%		(2,847) <i>39%</i>	(2,648) <i>40%</i>
EBITDA <sup>(2)</sup> EBITDA Margin % <sup>(1)</sup>	35,341 <i>45%</i>	30,357 <i>41%</i>	+16%	+21%	4,076 <i>45%</i>	3,501 <i>41%</i>
Depreciation & Amortisation	(14,210)	(11,948)	-19%		(1,639)	(1,378)
EBIT <sup>(2)</sup>	21,131	18,409	+15%	+19%	2,437	2,123

Note 1: EBITDA margin % represents EBITDA as a percentage of total revenue (excluding handset revenue).

Note 2: Under Post-IFRS 16 basis, EBITDA was HK\$42,417 million; EBIT was HK\$21,987 million.

Note 3: The translation of HK\$ into Euro is for illustrative purpose only and was made at the rate of HK\$8.67 to €1.

#### **3** Group Europe

In million	2019 HK\$	2018 HK\$	Change	Local currencies change
Total Revenue	87,516	78,411	+12%	+17%
Total Margin Total CACs Less: Handset revenue	60,229 (17,257) 13,761	53,461 (15,813) 12,282	+13% -9% +12%	+18%
Total CACs (net of handset revenue) Operating Expenses <i>Opex as a % of total margin</i>	(3,496) (23,222) <i>39%</i>	(3,531) (21,169) <i>40%</i>	+1% -10%	
EBITDA <sup>(5)</sup> EBITDA Margin % <sup>(4)</sup>	33,511 <i>45%</i>	28,761 <i>43%</i>	+17%	+21%
Depreciation & Amortisation	(13,399)	(11,098)	-21%	
EBIT <sup>(5)</sup>	20,112	17,663	+14%	+18%

Note 4: EBITDA margin % represents EBITDA as a percentage of total revenue (excluding handset revenue).

Note 5: Under Post-IFRS 16 basis, EBITDA was HK\$40,126 million; EBIT was HK\$20,952 million.

Total revenue and total margin in local currencies for **3** Group Europe increased by 17% and 18% respectively compared to last year, primarily reflecting the full year impact of the additional 50% share in Wind Tre which reported solid results in the second half of 2019. Wind Tre completed its network consolidation and modernisation in the second half of 2019, and is already benefiting from higher than planned synergy realisations, churn reduction and stabilising ARPU. Active customer base as at 31 December 2019 of 40.6 million is 5% lower against 2018 mainly from a lower Wind Tre base impacted by the aggressive competition in Italy, partly offset by net additions in other operations in Europe. Management continues to focus on managing churn and the average monthly customer churn rate of the contract customer base improved from 1.4% in 2018 to 1.3% for the year.

**3** Group Europe's net ARPU and net AMPU decreased by 8% and 7% to  $\leq 12.94$  and  $\leq 11.04$  respectively compared to 2018, primarily due to the increased proportion of Wind Tre customers which have a lower net ARPU and net AMPU, as well as keen competition in all markets and certain EU regulatory adverse impacts on intra-EU calls and SMS chargeable rates.

Total data usage increased 35% compared to last year to approximately 4,054 petabytes in 2019. Data usage per active customer was approximately 102.3 gigabytes per user in 2019 compared to 71.9 gigabytes per user in 2018.

Total CACs, net of handset revenue in contract bundled plans, of HK\$3,496 million in 2019 are 1% lower than 2018 from disciplined cost control in most operations to cope with the keen competition, while operating expenses increased 10% to HK\$23,222 million primarily due to the additional 50% share in Wind Tre.

The EBITDA and EBIT growth primarily reflects the full year impact of the additional 50% share of Wind Tre, as well as disciplined spending on customer acquisition costs. **3** Group Europe continued to report a healthy EBITDA margin of 45%, a 2%-point growth compared to 2018. Higher depreciation and amortisation against last year is driven by the enlarged asset base, resulting in lower EBIT growth year on year.

Except for Sweden and Denmark, all the **3** Group Europe operations have sufficient 5G spectrum, with the operation in the UK progressively rolling out 5G in London and 65 other locations starting from 2019, and the operations in Austria and Ireland launching 5G / fixed wireless access offers in 2019 and 2020 respectively.

The structural separation to form a new telecommunication infrastructure company, CK Hutchison Networks, which will group the 28,500 tower asset interests <sup>(6)</sup> into a separately managed wholly-owned subsidiary of CKH Group Telecom is progressing well and expected to be completed by mid-2020. CK Hutchison Networks will start with an expected tenancy ratio of 1.2x across the six European markets with a projected EBITDA of approximately €300 million on a full year extrapolated basis.

Note 6: CK Hutchison Networks site count includes European sites only (includes shared sites of joint venture interests in the UK and Sweden), with an option to include a further 9,300 sites in Asia.



CKHH 2019 Annual Results Operations Review Page 28 of 44

## **Operations Review – Telecommunications**

## CKHGT - Results by operations

In million	UK GBP			Italy <sup>(7)</sup> EURO		Swed SEM		Denma DKK		Aust EUR		<b>Irelar</b> EURC		3 Group E HK		HTHK HK\$		Corporate an HK\$	d Others	CKH0 Hk		CKHG Fur	<b>gt</b> <sup>(10)</sup> Jro
	2019	2018	2019 Wind Tre (100%)	2018 Wind Tre	2018 Wind Tre 50%/100%)	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	
<b>Total Revenue</b> % change	2,384 <i>-2%</i>	2,439	4,854 -1%	4,926	3,271	6,757 -5%	7,113	2,182	2,186	867 -2%	881	603 +2% Local currencie	591 <b>s growth %</b>	87,516 <i>+12%</i> <i>+17%</i>	78,411	5,582 <i>-29%</i>	7,912	419 <i>+2%</i>	410	93,517 <i>+8%</i> <i>+12%</i>	86,733	10,786 <i>+8%</i>	10,004
Total margin	1,441	1,491	3,548	3,654	2,416	3,909	4,091	1,720	1,700	622	619	454	440	60,229	53,461	3,551	3,654	64	24	63,844	57,139	7,364	6,590
% change	-3%		-3%			-4%		+1%		-		+3% Local currencie	s growth %	+13% +18%		-3%		+167%		+12% +16%		+12%	
TOTAL CACS	(882)	(840)	(464)	(341)	(227)	(2,563)	(2,745)	(244)	(285)	(136)	(141)	(87)	(90)	(17,257)	(15,813)	(797)	(959)	-	-	(18,054)	(16,772)	(2,082)	(1,935
Less: Handset Revenue	680	675	382	195	137	2,045	2,198	100	120	121	125	82	77	13,761	12,282	472	667	-	-	14,233	12,949	1,641	1,494
Total CACs (net of handset revenue)	(202)	(165)	(82)	(146)	(90)	(518)	(547)	(144)	(165)	(15)	(16)	(5)	(13)	(3,496)	(3,531)	(325)	(292)	-	-	(3,821)	(3,823)	(441)	) (441
Operating Expenses	(526)	(574)	(1,366)	(1,500)	(954)	(1,212)	(1,263)	(732)	(807)	(234)	(228)	(238)	(227)	(23,222)	(21,169)	(1,837)	(1,991)	377	201	(24,682)	(22,959)	(2,847)	) (2,648
Opex as a % of total margin	37%	38%	39%	41%	39%	31%	31%	43%	47%	38%	37%	52%	52%	<i>39</i> %	40%	52%	54%	N/A	N/A	<i>39%</i>	40%	<i>39%</i>	40%
EBITDA	713	752	2,100	2,008	1,372	2,179	2,281	844	728	373	375	211	200	33,511	28,761	1,389	1,371	441	225	35,341	30,357	4,076	3,501
% change	-5%		+5%			-4%		+16%		-1%		+6% Local currencie	s growth %	+17% +21%		+1%		<b>+9</b> 6%		+16% +21%		+16%	
EBITDA margin % <sup>(8)</sup>	42%	43%	47%	42%	44%	46%	46%	41%	35%	50%	50%	40%	39%	45%	43%	27%	19%	105%	55%	45%	41%	45%	41%
Depreciation & Amortisation	(334)	(311)	(743)	(729)	(472)	(962)	(843)	(373)	(318)	(140)	(146)	(122)	(105)	(13,399)	(11,098)	(808)	(818)	(3)	(32)	(14,210)	(11,948)	(1,639)	) (1,378
EBIT	379	441	1,357	1,279	900	1,217	1,438	471	410	233	229	89	95	20,112	17,663	581	553	438	193	21,131	18,409	2,437	2,123
% change	-14%		+6%			-15%		+15%		+2%		-6% Local currencie	s growth %	+14% +18%		+5%		+127%		+15% +19%		+15%	
Capex (excluding licence)	(426)	(462)	(1,190)	(968)		(1,170)	(1,254)	(215)	(225)	(129)	(123)	(133)	(118)	(18,132)		(503)	(513)	(7)	(1)	(18,642)		(2,150)	,
EBITDA less Capex	287	290	910	1,040		1,009	1,027	629	503	244	252	78	82	15,379		886	858	434	224	16,699		1,926	
Licence <sup>(9)</sup>	-	(166)	-	(517)		-	_	(485)	-	(52)	-	(1)	(1)	(1,026)		(203)	-	_	_	(1,229)		(142)	j
HK dollar equivalents of EBITDA and EBIT are summarised as follows:																							
EBITDA-pre IFRS 16 basis (HK\$)	7,164	7,860	18,426	18,575	12,601	1,806	2,066	990	906	3,268	3,475	1,857	1,853	33,511	28,761	1,389	1,371	441	225	35,341	30,357	€4,076	€3,501
EBITDA-post IFRS 16 basis in 2019 (HK\$)	7,984	7,860	22,994	18,575	12,601	2,083	2,066	1,165	906	3,698	3,475	2,202	1,853	40,126	28,761	1,850	1,371	441	225	42,417	30,357	€4,892	
EBIT-pre IFRS 16 basis (HK\$)	3,815	4,594	11,914	11,812	8,246	1,008	1,305	552	511	2,043	2,125	780	882	20,112	17,663	581	553	438	193	21,131	18,409	€2,437	€2,123
EBIT-post IFRS 16 basis in 2019 (HK\$)	<i>3,988</i>	4,594	12,349	11,812	8,246	1,040	1,305	577	511	2,123	2,125	875	882	20,952	17,663	597	553	438	193	21,987	18,409	€2,536	€2,123

Note 7: CKHGT and 3 Group Europe 2019 includes 100% share of Wind Tre's results, of which fixed line business revenue was €967 million and EBITDA was €320 million, while 2018 included 50% share of Wind Tre's results from January to August 2018 and 100% share from September to December 2018, of which fixed line business revenue was €675 million and EBITDA was €226 million. For comparability purposes in the Italy section above, 100% Wind Tre results in 2018 have also been presented and the % changes are calculated based on the 100% Wind Tre numbers.

Note 8: EBITDA margin % represents EBITDA as a percentage of total revenue (excluding handset revenue).

	UK		Italy <sup>(11)</sup>		Sweden		Denmark	
	2019	2018	2019	2018	2019	2018	2019	2018
Total registered customer base (million)	13.7	13.2	23.8	27.1	2.1	2.0	1.5	1.4
Total active customer base (million)	10.3	10.0	21.5	24.5	2.0	2.0	1.4	1.3
Contract customers as a % of the total registered customer base	53%	53%	44%	27%	70%	75%	58%	60%
Average monthly churn rate of the total contract registered customer base (%)	1.3%	1.2%	1.5%	2.0%	1.6%	1.8%	1.8%	1.9%
Active contract customers as a % of the total contract registered customer base	98%	98%	93%	92%	100%	100%	100%	100%
Active customers as a % of the total registered customer base	75%	76%	90%	90%	97%	96%	97%	97%
LTE coverage by population (%)	94%	94%	100%	97%	88%	86%	100%	98%

Full year data usage per active customer (Gigabyte)

Note 11: Italy KBIs were calculated based on 100% of Wind Tre's figures. The contract customer base of Wind and corresponding KBIs have been adjusted in 2019 to conform with the definition of 3, the comparative KBIs have not been restated due to limitations of the data tracking system.

Note 9: 2019 licence cost for Austria represents investment for 10x10 MHz of 3500 MHz spectrum acquired in March 2019, the licence cost for Denmark represents investment for 2x10 MHz of 700 MHz spectrum and 2x10 MHz of 900MHz spectrum acquired in March 2019, and the licence cost for Hong Kong mainly represents investment for 30 MHz of 3300 MHz spectrum acquired in November 2019. 2018 licence cost for UK represents investment for 4x5 MHz of 3400 MHz spectrum acquired in April 2018 and the licence cost for Wind Tre represents investment for 20 MHz of 3600 - 3800 MHz and 200 MHz of 26.5 - 27.5 GHz spectrums in October 2018.

Note 10: The translation of HK\$ into Euro is for illustrative purpose only and was made at the rate of HK\$8.67 to €1.

ŀ	Austria	Irel	and	3 Group	Europe	HT	нкн
2019	2018	2019	2018	2019	2018	2019	
3.7	3.7	3.9	3.6	48.7	51.0	4.3	
3.0	2.9	2.4	2.2	40.6	42.9	3.7	
71%	69%	38%	38%	50%	40%	35%	
0.2%	0.2%	1.0%	1.1%	1.3%	1.4%	1.2%	
100%	100%	99%	98%	96%	97%	100%	
80%	80%	60%	62%	83%	84%	86%	
98%	98% <sup>(12)</sup>	98%	98%	_	_	90%	
				102.3	71.9	4.9	

Note 12: 2018 LTE coverage by population for Austria is restated to conform with current year presentation.

#### нкн

ΝП	
2018	
3.5	
3.3	
43%	
1.3%	
100%	
95%	
90%	
3.3	

## Operations Review – Telecommunications

#### **Key Business Indicators**

	Registered Customer Base								
	Registered Customers at 31 December 2019 ('000)		Registered Customer Growth (%) from 30 June 2019 to 31 December 2019			Registered Customer Growth (%) from 31 December 2018 to 31 December 2019			
	Non-contract	Contract	Total	Non-contract	Contract	Total	Non-contract	Contract	Total
United Kingdom	6,428	7,267	13,695	+3%	+2%	+3%	+3%	+4%	+3%
Italy <sup>(14)</sup>	13,348	10,467	23,815	-10%	-3%	-7%	-33%	+44%	-12%
Sweden	620	1,470	2,090	+8%	_	+2%	+19%	-3%	+3%
Denmark	615	853	1,468	+5%	+1%	+3%	+12%	+4%	+7%
Austria	1,089	2,608	3,697	-2%	+2%	+1%	-3%	+2%	+1%
Ireland	2,431	1,492	3,923	+4%	+5%	+5%	+9%	+11%	+10%
<b>3</b> Group Europe Total	24,531	24,157	48,688	-5%	-	-2%	-19%	+18%	-4%
нтнкн	2,795	1,475	4,270	+24%	-1%	+14%	+42%	-2%	+23%

#### Registered Customer Bas

#### Active<sup>(13)</sup> Customer Base

	Active Customers at 31 December 2019 ('000)			Active Customer Growth (%) from 30 June 2019 to 31 December 2019			Active Customer Growth (%) from 31 December 2018 to 31 December 2019		
	Non-contract	Contract	Total	Non-contract	Contract	Total	Non-contract	Contract	Total
United Kingdom	3,146	7,153	10,299	-3%	+2%	+1%	+1%	+4%	+3%
Italy (14)	11,815	9,711	21,526	-8%	-3%	-6%	-33%	+45%	-12%
Sweden	550	1,470	2,020	+9%	_	+2%	+26%	-3%	+3%
Denmark	570	853	1,423	+5%	+1%	+3%	+12%	+4%	+7%
Austria	356	2,603	2,959	-3%	+2%	+1%	-8%	+2%	+1%
Ireland	870	1,481	2,351	-1%	+6%	+3%	-1%	+12%	+7%
<b>3</b> Group Europe Total	17,307	23,271	40,578	-6%	_	-3%	-25%	+18%	-5%
нтнкн	2,180	1,475	3,655	+19%	-1%	+10%	+23%	-2%	+12%

Note 13: An active customer is one that generated revenue from an outgoing call, incoming call or data/content service in the preceding three months.

Note 14: Italy's KBIs were calculated based on 100% Wind Tre's figures. In addition to the above, Wind Tre's has 2.7 million fixed line customers. The contract customer base of Wind and corresponding KBIs have been adjusted in 2019 to conform with the definition of **3**, the comparative KBIs have not been restated due to limitations of the data tracking system.

#### 12-month Trailing Average Revenue per Active User <sup>(15)</sup> ("ARPU") to 31 December 2019

	Non-Contract	Contract	Blended Total	% Variance compared to 31 December 2018
United Kingdom	£4.77	£23.73	£17.79	-2%
Italy	€9.90	€11.78	€10.72	-6%
Sweden	SEK117.54	SEK339.52	SEK283.22	-6%
Denmark	DKK88.01	DKK147.95	DKK124.43	-3%
Austria	€10.86	€22.05	€20.62	-2%
Ireland	€15.16	€21.88	€19.28	-4%
<b>3</b> Group Europe Average <sup>(18)</sup>	€9.49	€19.72	€15.19	-8%
НТНКН	HK\$13.66	HK\$205.43	HK\$100.17	-3%

#### 12-month Trailing Net Average Revenue per Active User <sup>(16)</sup> ("Net ARPU") to 31 December 2019

	Non-Contract	Contract	Blended Total	% Variance compared to 31 December 2018
United Kingdom	£4.77	£16.36	£12.73	-6%
Italy	€9.90	€11.78	€10.72	-6%
Sweden	SEK117.54	SEK213.86	SEK189.43	-7%
Denmark	DKK88.01	DKK137.22	DKK117.91	-2%
Austria	€10.86	€18.14	€17.21	-2%
Ireland	€15.16	€17.35	€16.51	-5%
<b>3</b> Group Europe Average <sup>(18)</sup>	€9.49	€15.67	€12.94	-8%
НТНКН	HK\$13.66	HK\$176.07	HK\$86.93	-1%

#### 12-month Trailing Net Average Margin per Active User <sup>(17)</sup> ("Net AMPU") to 31 December 2019

	Non-Contract	Contract	Blended Total	% Variance compared to 31 December 2018
United Kingdom	£4.12	£14.17	£11.02	-7%
Italy	€8.13	€10.00	€8.94	-4%
Sweden	SEK93.80	SEK181.86	SEK159.52	-7%
Denmark	DKK74.70	DKK116.20	DKK99.91	_
Austria	€9.51	€16.27	€15.41	_
Ireland	€13.83	€15.24	€14.70	-4%
<b>3</b> Group Europe Average <sup>(18)</sup>	€7.92	€13.53	€11.04	-7%
НТНКН	HK\$10.80	HK\$160.69	HK\$78.42	-1%

Note 15: ARPU equals total monthly revenue, including incoming mobile termination revenue and contributions for a handset/device in contract bundled plans, divided by the average number of active customers during the year.

Note 16: Net ARPU equals total monthly revenue, including incoming mobile termination revenue but excluding contributions for a handset/device in contract bundled plans, divided by the average number of active customers during the year.

Note 17: Net AMPU equals total monthly revenue, including incoming mobile termination revenue but excluding contributions for a handset/device in contract bundled plans, less direct variable costs (including interconnection charges and roaming costs) (i.e. net customer service margin), divided by the average number of active customers during the year.

Note 18: **3** Group Europe ARPU, Net ARPU and Net AMPU in 2019 were calculated based on 100% contribution from Wind Tre, whereas 2018 were calculated based on 50% contribution from Wind Tre from January to August 2018 and 100% contribution from September 2018 onwards.

#### United Kingdom

EBITDA and EBIT decreased by 5% and 14% in local currency compared to 2018 respectively mainly due to lower margin driven by regulatory changes in the UK and within EU in 2019, increased annual spectrum licence fee imposed by Ofcom, as well as increased network & IT transformation spend, partly offset by improvements in other margins from MVNOs and various initiatives as well as more stringent operating costs control.

#### Italy

EBITDA and EBIT in local currency grew by 53% and 51% respectively over 2018, reflecting the full year accretive contribution from the acquisition of the additional 50% share in Wind Tre since September 2018.

On a comparable basis, Wind Tre's EBITDA and EBIT increased 5% and 6% respectively against last year mainly driven by disciplined cost control, further realisation of synergies, and more efficient network through consolidation and modernisation substantially completed in 2019. The decrease in operating expenses more than mitigates the margin shortfall due to intense competition.

#### Sweden

Sweden, where the Group has a 60% interest, reported 4% and 15% decrease in EBITDA and EBIT in local currency respectively compared to last year, mainly due to lower total margin as VAT reclaim was not recognised from December 2018 onwards. Underlying EBITDA, without the VAT reclaim benefits would be 6% higher than last year primarily driven by higher customer base and lower operating costs from stringent cost control. Underlying EBIT would be 1% higher than last year primarily due to the higher depreciation and amortisation from an enlarged asset base, particularly the ongoing LTE network rollout since 2018.

#### Denmark

The operation in Denmark, where the Group has a 60% interest, reported 16% and 15% growth in EBITDA and EBIT in local currency respectively compared to last year, mainly due to 1% growth in total margin and lower operating costs from good cost controls. The EBITDA growth was partly offset by higher depreciation and amortisation from an enlarged asset base.

#### Austria

Austria reported a 1% decrease in EBITDA in local currency compared to 2018, mainly due to higher network and IT costs to cope with network capacity expansion. EBIT in local currency was 2% higher from last year primarily due to lower amortisation from capitalised customer value from Orange acquisition being fully amortised at the end of 2018, partly offset by higher depreciation from an enlarged asset base.

#### Ireland

EBITDA in local currency increased by 6% compared to 2018 driven by improved margin of 3% from a higher customer base, as well as stringent control on total CACs, partly offset by higher operating cost due to inclusion of certain provision releases in 2018 which did not recur in 2019. EBIT in local currency decreased by 6% from last year due to higher depreciation and amortisation from an enlarged asset base. **3** Ireland continued to realise synergies during the year and have substantially achieved the operating expense synergy run rate of  $\leq 103$  million targeted at the time of the acquisition of O<sub>2</sub> Ireland in 2014.

#### Hutchison Telecommunications Hong Kong Holdings

HTHKH announced its 2019 Post-IFRS 16 profit attributable to shareholders of HK\$429 million. On Pre-IFRS 16 basis, EBITDA was 1% higher as compared to last year mainly due to tight cost controls to improve operational efficiency. In addition to the improved EBITDA performance, lower amortisation of acquisition and retention costs from contract customers resulted in a 5% improvement in EBIT.

## Hutchison Asia Telecommunications

	2019 HK\$ million	2018 HK\$ million	Change	Change in Local Currencies
Total Revenue	8,984	8,220	+9%	+9%
- Indonesia	7,804	7,314	+7%	+6%
- Vietnam	690	561	+23%	+24%
- Sri Lanka	490	345	+42%	+57%
EBITDA <sup>(19)</sup>	2,167	1,028	+111%	+108%
- Indonesia	2,581	1,636	+58%	+56%
- Vietnam	(282)	(494)	+43%	+43%
- Sri Lanka	1	36	-97%	-100%
- Corporate costs	(133)	(150)	+11%	+11%
EBIT <sup>(19)</sup>	1,055	321	+229%	+218%
- Indonesia	1,800	1,067	+69%	+66%
- Vietnam	(511)	(613)	+17%	+17%
- Sri Lanka	(101)	18	-661%	-717%
- Corporate costs	(133)	(151)	+12%	+12%
Total active customer base ('000)	45,527	49,827	-9%	

Note 19: Under Post-IFRS 16 basis, EBITDA was HK\$4,328 million; EBIT was HK\$2,032 million.

HAT had an active customer accounts of approximately 45.5 million at the end of 2019, representing 9% decrease compared to last year. Indonesia and Vietnam represent 67% and 23% of the total active customer account numbers respectively.

Despite reporting a 5% full year decline in active customer accounts due to the government imposed subscriber registration requirements since May 2018, the Indonesian operation turnaround the declining trend and reported a 2% growth in active customer accounts in the second half of 2019. This was achieved through acceleration of network expansion to new areas and targeted network enhancement to improve customer satisfaction. As at 31 December 2019, the Indonesian operation had a 4G network of 24,170 base transceiver stations ("BTS") covering over 33,000 villages. The Indonesian operation reported a full year EBITDA and EBIT growth of 56% and 66% respectively in local currency, primarily reflecting revenue and margin growth from improvement of distribution structures and strategies during the year. In 2020, the operation plans to continue its network expansion rollout and network enhancement strategies, providing coverage to an additional 4,500 villages.

The Vietnamese operation reported 12% decline in active customer accounts compared to last year, reflecting the strategic churn of lower value customers during 2019. Despite reporting LBITDA and LBIT for 2019, the results represent 43% and 17% improvement respectively in local currency when compared to 2018. The operation reported solid margin growth during the year, and is expected to continue in 2020.

In Sri Lanka, the operation faced challenges in stabilising its customer base during the year following the Easter terrorist's attacks and ongoing network integration, which resulted in increased customer churn rates. Consequently, active customer accounts decreased 22% compared to 2018. Through realisation of cost synergies after the acquisition of Etisalat Lanka in late 2018 and focus on gradually completing network integration and 4G network rollout, the Sri Lankan operation reported EBITDA positive in the second half of 2019. The growth momentum is expected to continue in 2020.

# **Operations** Review

# Finance & Investments and Others

**CKHH 2019 Annual Results Operations Review** Page 34 of 44 The finance & investments and others segment includes returns earned on the Group's holdings of cash and liquid investments, Hutchison Whampoa (China) Limited ("HWCL"), listed associate TOM Group ("TOM"), the Marionnaud businesses, listed associate CK Life Sciences Group ("CKLS") and listed subsidiary, HTAL, which has a 50% interest in VHA.

	2019 HK\$ million	2018 <sup>(1)</sup> HK\$ million	Change	Local currencies change
Total Revenue	33,946	35,136	-3%	+1%
EBITDA <sup>(2)</sup>	12,637	5,111	+147%	+152%
EBIT <sup>(2)</sup>	9,974	2,571	+288%	+289%

Note 1: Revenue of HK\$410 million, EBITDA of HK\$225 million and EBIT of HK\$193 million in 2018 were reclassified from finance & investments and others segment to CKH Group Telecom segment to conform with the 2019 presentation.

Note 2: Under Post-IFRS 16 basis, EBITDA was HK\$13,958 million; EBIT was HK\$10,119 million.

## Finance and Investments

Finance and investments mainly represents returns earned on the Group's holdings of cash and liquid investments, which totalled HK\$144,849 million at 31 December 2019. Further information on the Group's treasury function can be found in the "Group Capital Resources and Liquidity" section of the 2019 annual results announcement.

During 2019, the Group partially disposed of its interest in Hutchison China MediTech Limited ("Chi-Med") for cash proceeds totalling US\$310 million (approximately HK\$2,400 million), reducing the Group's shareholding from 60.15% to 49.86%. This resulted in a one-off disposal gain of approximately HK\$6,885 million recognised within this segment arising from the derecognition of Chi-Med as a subsidiary to an associated company. Chi-Med raised additional equity through an offering of ADS in early 2020. Correspondingly, the Group's shareholding was further diluted to 48.15%.

## **Other Operations**

### Hutchison Whampoa (China) Limited

HWCL operates various manufacturing, service and distribution joint ventures in the Mainland, Hong Kong and the United Kingdom, and also has 48.15% interest in Chi-Med, which is dual-listed on the AIM market of the London Stock Exchange in the UK and the Nasdaq Global Select Market ("Nasdaq") in the US. Chi-Med is an innovative biopharmaceutical company committed to the discovery and global development of targeted therapies and immunotherapies for the treatment of cancer and immunological diseases, as well as manufactures and sells pharmaceuticals and healthcare products.

#### **TOM Group**

TOM, a 36.1% associate, is a technology and media company listed on SEHK. TOM has technology operations in e-commerce, social network and mobile internet, and investments in fintech and advanced data analytics sectors. In addition, its media businesses cover both publishing and advertising segments.

#### Marionnaud

Marionnaud operated approximately 900 stores in 11 European markets in 2019, providing luxury perfumery and cosmetic products.

#### **CK Life Sciences Group**

The Group has an approximate 45.32% interest in CKLS, a company listed on SEHK. CKLS is engaged in the business of research and development, manufacturing, commercialisation, marketing, sale of, and investment in, products and assets which are nutraceuticals, pharmaceuticals and agriculture-related.

#### HTAL, share of VHA

HTAL, an 87.87% owned subsidiary listed on the Australian Securities Exchange, has 50% interest of VHA, a mobile telecommunication joint venture with Vodafone Group Plc in Australia. VHA's active customer base decreased 4.6% to approximately 5.7 million (including MVNOs) at 31 December 2019 due to intense competition in the market. VHA's EBITDA<sup>(3)</sup> decreased 5.9% to A\$1,036.6 million for the year and its loss attributable to shareholders<sup>(3)</sup> increased from A\$124.4 million in 2018 to A\$231.3 million in 2019 due to decline in revenue and higher depreciation and amortisation charges from an enlarged asset base, partly mitigated by continued focus on managing costs.

In August 2018, VHA entered into an agreement with TPG Telecom Limited ("TPG") for a proposed merger of equals to establish a fully integrated telecommunications operator in Australia (the "Merged Group"). In February 2020, the Australian Federal Court has ruled to approve the merger and rejected the opposition from the Australian Competition and Consumer Commission ("ACCC"). The ACCC has not appealed the court's decision and the merger is now expected to complete in mid-2020, subject to the remaining regulatory approvals. Following completion, VHA shareholders will own 50.1% of the equity of the Merged Group and TPG shareholders will own the remaining 49.9%. In addition, VHA and TPG have signed a separate joint venture agreement, whereby the joint venture has acquired 60 MHz of 3600 MHz spectrum for a total of A\$263 million in December 2018.

## Interest Expense, Finance Costs and Tax

The Group's consolidated interest expenses and other finance costs for the year, including its share of associated companies' and joint ventures' interest expenses, amortisation of finance costs and after deducting interest capitalised on assets under development, amounted to HK\$15,657 million, decreased by 13% when compared to last year. The Group's weighted average cost of debt for 2019 was 2.1%, decreased from 2.4% in 2018, mainly due to the deconsolidation of the co-owned infrastructure subsidiaries, the refinancing of Wind Tre external debt with CKH Group Telecom debt in August 2019, as well as interest costs savings from loan refinancing at lower interest rates.

The Group recorded current and deferred tax charges of HK\$7,701 million in 2019, a decrease of 5% compared to 2018.

Note 3: Under Post-IFRS 16 basis, EBITDA was A\$1,178.7 million; net loss attributable to shareholders was A\$279.3 million.

## **Operations Review**

## Summary

In light of the increasingly volatile and uncertain conditions in financial markets, and the significant disruptions to the movement of people, goods and supply chains resulting from the COVID-19 outbreak, as well as the significant drop and volatility of crude oil prices, the Group will adopt strongly prudential measures and will prioritise financial strength over investment and growth.

The COVID-19 pandemic is expected to mostly impact the Group's retail operations in the Mainland and Europe. Encouragingly, the Group has experienced strong recovery in retail operations in the Mainland and key European Health and Beauty operations. In Mainland, we are very well placed to manage and deliver a strong bounce-back in performance when the COVID-19 situation normalises. Our 3,900+ stores are already re-opened with only less than 5% closed. Market footfall reduction improved from 90% to 50% and Watsons sales reduction is significantly better than market at -25% due to our early years investment digital capabilities to serve customers via click & deliver within one hour across our 3,900+ distribution points. In Europe, COVID-19 has thus far not disrupted our operations. In the past few weeks, our major operations experienced double-digit sales growth in the Netherlands, Poland, Germany and the UK as we are in "mass essential" business selling high demand products, such as hand sanitisers, personal wash, vitamins and other health lines and also household cleaning. As the Group's stores are in the pharmacy and drugstore format, stores in the main markets will remain open.

The Ports division will experience some slowness in throughput due to factory closure in the Mainland, which is now gradually resuming production in early March 2020 with only single-digit decline in throughput for 2020 thus far. The Infrastructure division is expected to have minimal impact from the COVID-19 pandemic.

The Telecommunications division in Europe is currently not affected and is experiencing much reduced churn and much higher voice and data usage. The operations will focus on maintaining network quality and services for customers, and at the same time keeping employees safe.

The Group will prioritise maintenance of the health and safety of our personnel and staff, as well as on customers around the world and will take all available precautionary steps available to us to achieve these objectives.

Fok Kin Ning, Canning

Group Co-Managing Director

Hong Kong, 19 March 2020

## **Additional Information**

#### Ports and Related Services

The following tables summarise the port operations for the four segments of the division.

2019 Throughput (100% basis)	The Group's Effective Interest	Location	Name
(million TEU)			
			HPH Trust
10.0	30.07% / 15.03% / 12.03%	Hong Kong	Hongkong International Terminals/ COSCO-HIT Terminals/ Asia Container Terminals
	16.96% /		Phase I and II/
13.1	15.53% /	Mainland China	Phase III/
	15.53%		West Port
0.2	12.42%	Mainland China	Huizhou International Container Terminals
			Ancillary Services –
0.2	30.07% /	Hong Kong and	Asia Port Services/
	30.07% /	Mainland China	Hutchison Logistics (HK)/
	24.58%		Shenzhen Hutchison Inland Container Depots
2019			
Throughput	Hutchison Ports'		
(100% basis)		Location	Name 
(million TEU)			
			Mainland China and Other Hong Kong
9.0	50% /	Mainland China	Shanghai Mingdong Container Terminals/
	30%		Shanghai Pudong International Container Terminals
2.1	49%	Mainland China	Ningbo Beilun International Container Terminals
0.8	50%	Hong Kong	River Trade Terminal
			Ports in Southern China –
	Effective Interest <sup>(1)</sup> 50% / 30% 49%	Mainland China	Shanghai Pudong International Container Terminals Ningbo Beilun International Container Terminals River Trade Terminal

Ports in Southern China -<br/>Nanhai International Container Terminals <sup>(2)</sup>/<br/>Jiangmen International Container Terminals <sup>(2)</sup>/<br/>Huizhou Port Industrial Corporation/<br/>Xiamen International Container Terminals/<br/>Xiamen Haicang International Container Terminals50% /<br/>50% /<br/>1.6Xiamen Haicang International Container Terminals49% /

Note 1: The Group holds an 80% interest in Hutchison Ports Holdings Group ("Hutchison Ports").

Note 2: Although HPH Trust holds the economic interest in the two River Ports in Nanhai and Jiangmen in Southern China, the legal interests in these operations are retained by this division.

## Ports and Related Services (continued)

Name	Location	Hutchison Ports' Effective Interest <sup>(1)</sup>	2019 Throughput (100% basis)
Furence			(million TEU)
Europe Europe Container Terminals (ECT)/ Delta Terminal, ECT/Euromax Terminal, ECT Amsterdam Container Terminals/TMA logistics	Belgium, Germany and The Netherlands	93.5% / 89.37% / 60.78% 100% / 50%	9.4
Hutchison Ports (UK) – Port of Felixstowe/ Harwich International Port/ London Thamesport	United Kingdom	100% / 100% / 80%	3.9
Barcelona Europe South Terminal	Spain	100%	2.4
Gdynia Container Terminal	Poland	100%	0.4
Container Terminal Frihamnen <sup>(3)</sup>	Sweden	100%	0.1
<ul> <li>Note 3: The Group holds the right to operate Container Terminal Frihamnen in Sweet operational in mid-2020.</li> <li>Asia, Australia and Others</li> </ul>	den and is currently building a nev	v facility at Stockholm Norvik Port,	with the new port being
Westports Malaysia	Malaysia	23.55%	10.9
Jakarta International Container Terminal/Koja Terminal	Indonesia	49% / 45.09%	3.0
Hutchison Korea Terminals/Korea International Terminals	South Korea	100% / 88.9%	2.7
Hutchison Laemchabang Terminal/Thai Laemchabang Terminal	Thailand	80% / 87.5%	3.3
Karachi International Container Terminal/South Asia Pakistan Terminals	Pakistan	100% / 90%	1.5
Saigon International Terminals Vietnam	Vietnam	70%	_
Myanmar International Terminals Thilawa	Myanmar	100%	0.2
Brisbane Container Terminals	Australia	100%	0.2
Sydney International Container Terminals	Australia	100%	0.3
International Ports Services	Saudi Arabia	51%	1.4
Alexandria International Container Terminals	Egypt	80.33%	0.9
Oman International Container Terminal	Oman	65%	0.8
Hutchison Ajman International Terminals	United Arab Emirates	100%	0.2
Hutchison Ports RAK	United Arab Emirates	60%	0.1
Hutchison Ports UAQ	United Arab Emirates	60%	-
Hutchison Ports Basra	Iraq	51%	-
Internacional de Contenedores Asociados de Veracruz/ Lazaro Cardenas Terminal Portuaria de Contenedores/ Lazaro Cardenas Multipurpose Terminal/ Ensenada International Terminal/ Terminal Internacional de Manzanillo	Mexico	100%	2.1
Buenos Aires Container Terminal Services	Argentina	100%	0.2
Freeport Container Port	The Bahamas	51%	1.4
Panama Ports Company	Panama	90%	3.0
Tanzania International Container Terminal Services	Tanzania	66.5%	0.6

## Retail

## Brand list by Market

Market	Brand
Albania	Rossmann
Belgium	ICI PARIS XL, Kruidvat
Czech Republic	Rossmann
Germany	Rossmann
Hong Kong	Watsons, PARKnSHOP, Fortress, Watson's Wine, Watsons Water, Mr Juicy
Hungary	Rossmann
Indonesia	Watsons
Ireland	The Perfume Shop, Superdrug
Latvia	Drogas
Lithuania	Drogas
Luxembourg	ICI PARIS XL
Macau	Watsons, PARKnSHOP, Fortress, Watson's Wine
Mainland China	Watsons, PARKnSHOP Yonghui, Watson's Wine, Watsons Water, Mr Juicy
Malaysia	Watsons
The Netherlands	ICI PARIS XL, Kruidvat, Trekpleister
The Philippines	Watsons
Poland	Rossmann
Russia	Watsons
Singapore	Watsons
Taiwan	Watsons
Thailand	Watsons
Turkey	Watsons, Rossmann
United Kingdom	The Perfume Shop, Superdrug, Savers
Ukraine	Watsons
Vietnam	Watsons (1)

Note 1: ASW opened its first flagship store in Ho Chi Minh City, Vietnam on 17 January 2019.

## Additional Information

#### Infrastructure

## CKI Project Profile by Geographical Location

Geographical Location	Company/Project	Type of Business	Shareholding Interest within CKHH Group
Australia	SA Power Networks Powercor Australia Limited CitiPower I Pty Ltd. Australian Gas Networks Limited	Electricity Distribution Electricity Distribution Electricity Distribution Gas Distribution	CKI: 23.07%; Power Assets: 27.93% CKI: 23.07%; Power Assets: 27.93% CKI: 23.07%; Power Assets: 27.93% CKI: 23.07%; Power Assets: 27.93% CKHH: 27.51% <sup>(1)</sup> ; CKI: 44.97%; Power Assets: 27.51%
	Transmission Operations (Australia) Pty Ltd CK William Group (formerly known as DUET Group)	Electricity Transmission Electricity distribution, gas transmission and distribution, and provision of electricity generation solutions	CKI: 50%; Power Assets: 50% CKI: 40%; Power Assets: 20%
Canada	Canadian Power Holdings Inc. Park'N Fly	Electricity Generation Off-airport Parking	CKI: 50%; Power Assets: 50% CKHH: 5% <sup>(1)</sup> ; CKI: 65%; Power Assets: 10%
	Husky Midstream Limited Partnership Reliance	Oil pipelines and storage Building Equipment Services	CKI: 16.25%; Power Assets: 48.75% CKI: 25%
Germany	ista	Energy Management Services	CKI: 35%
Hong Kong	Power Assets Holdings Limited ("Power Assets")	Holding company of a 33.37% interest in HKEI, a listed electricity generation and transmission business in HK, and power and utility-related businesses overseas	СКІ: 35.96%
	Alliance Construction Materials Limited Green Island Cement Company, Limited Anderson Asphalt Limited	Infrastructure Materials Infrastructure Materials Infrastructure Materials	CKI: 50% CKI: 100% CKI: 100%
Mainland China	Green Island Cement (Yunfu) Company Limited Guangdong GITIC Green Island Cement Co. Ltd. Shen-Shan Highway (Eastern Section) Shantou Bay Bridge Tangshan Tangle Road Jiangmen Chaolian Bridge Panyu Beidou Bridge	Infrastructure Materials Infrastructure Materials Toll Road Toll Bridge Toll Road Toll Bridge Toll Bridge Toll Bridge	CKI: 100% CKI: 66.5% CKI: 33.5% CKI: 30% CKI: 51% CKI: 50% CKI: 40%
The Netherlands	Dutch Enviro Energy Holdings B.V.	Energy-from-Waste	CKHH: 3.5% <sup>(1)</sup> ; CKI: 45.5%; Power Assets: 27%
New Zealand	Wellington Electricity Lines Limited Enviro (NZ) Limited	Electricity Distribution Waste Management	CKI: 50%; Power Assets: 50% CKI: 100%
The Philippines	Siquijor Limestone Quarry	Infrastructure Materials	CKI: 40%
Portugal	Portugal Renewable Energy	Generation and Sale of Wind Energy	CKI: 50%; Power Assets: 50%
United Kingdom	UK Power Networks Holdings Limited Northumbrian Water Group Limited Northern Gas Networks Limited Wales & West Utilities Limited	Electricity Distribution Water Supply, Sewerage and Waste Water businesses Gas Distribution Gas Distribution	CKI: 40%; Power Assets: 40% CKHH: 4% <sup>(1)</sup> ; CKI: 52%, Power Assets: 8% CKI: 47.06%; Power Assets: 41.29% CKHH: 3% <sup>(1)</sup> ; CKI: 39%;
	Seabank Power Limited Southern Water Services Limited UK Rails S.à r.l.	Electricity Generation Water and Wastewater Services Leasing of Rolling Stock	Power Assets: 36% CKI: 25%; Power Assets: 25% CKI: 4.75% CKHH: 5% <sup>(1)</sup> ; CKI: 65%, Power Assets: 10%

Note 1: Represents CKHH's direct interest.

## Energy

Husky Energy is one of Canada's largest integrated energy companies with a diverse oil and gas portfolio in Canada and Asia Pacific. Western Canada production is connected to upgrading and transportation infrastructure in Western Canada, plus refining operations in the United States. The table below summarises the major projects and activities of the division.

Operations	Project	Status/Production Timeline	Husky Energy's Working Interest
UPSTREAM			
Western Canada			
– Oil Resource Plays	Cardium, Wapiti, Alberta	In production	Varies
	Montney, Karr, Alberta	First Oil in October 2017	100%
– Liquids-Rich Gas Resource Plays	Ansell Multi-zone, Alberta	In production	Varies
	Duvernay, Kaybob, Alberta	In production	Varies
	Montney, Wembley, Alberta	First Gas in August 2017	100%
	Kakwa Multi-zone, Alberta	In production	Varies
	Montney, Sinclair, Alberta	Under evaluation	100%
	Viking, North Blackstone, Alberta	2019	55%
– Heavy Oil Thermal Projects	Bolney/Celtic	In production	100%
	Paradise Hill	In production	100%
	Pikes Peak South	In production	100%
	Sandall	In production	100%
	Rush Lake	In production	100%
	Vawn	In production	100%
	Edam West	In production	100%
	Edam East	In production	100%
	Rush Lake II	In production	100%
	Dee Valley	In production	100%
	Spruce Lake Central	Mid-Year 2020	100%
	Spruce Lake North	Around the end of 2020	100%
	Spruce Lake East	End of 2021	100%
	Edam Central	2022	100%
	Dee Valley II	2023	100%
	Westhazel	Reprioritised	100%
- Other	Rainbow Lake Gas Processing Plant	In operation	100%
		Πορειαιοπ	100%
Atlantic Region	Terra Nova	In production	13%
	South Avalon	In production	72.5%
	North Amethyst	In production	68.875%
	South White Rose Extension	In production	68.875%
	West White Rose	Around the end of 2022	68.875%
	Flemish Pass Basin	Under evaluation	35%
	Northwest White Rose	Under evaluation	93.232%
Dil Sands	Tucker, Alberta	In production	100%
	Sunrise (Phase 1), Alberta	In production	50%
Asia Pacific	Liwan 3-1, Block 29/26, South China Sea	In production	49%
	Liuhua 34-2, Block 29/26, South China Sea	In production	49%
	Liuhua 29-1, Block 29/26, South China Sea	By the end of 2020	75%
	Block 15/33, South China Sea	Under evaluation	100%
	Block 16/25, South China Sea	Production Sharing Contract	100/0
	block 10/29, South china Sca	signed in 2017	100%
	Madura Strait, BD, Indonesia	In production	40%
	Madura Strait, MDA, MBH & MDK, Indonesia	2021 timeframe	40%
	Madura Strait, MAC, MAX & MBJ, Indonesia Madura Strait, MAC, MAX & MBJ, Indonesia	Under evaluation	40%
	Madura Strait, MAC, MAX & MBS, Indonesia Madura Strait, MBF, Indonesia	Under evaluation	40% 50%
	Offshore Taiwan	Joint Venture Contract	75%
		signed in 2012	0/1/1
		Escility upgrade in 04 2010 and evented	100%
DOWNSTREAM	Lima Refinery, Ohio, USA	Facility upgrade in Q4 2019 and expected full production in Q1 2020	100%
	Toledo Refinery, Ohio, USA	In production	50%
	Superior Refinery, Wisconsin, USA	Rebuilt commenced in 2019 and expected	50%
	Superior Rennerg, Wisconsin, OSR	to resume full production in 2021	100%
	Llovdminster Upgrader. Saskatchewan	In production	100%
	Lloydminster Opgrader, Saskatchewan	In production	100%
		Disposed of in November 2019	100%
	Prince George Refinery, British Columbia		
	Lloydminster Ethanol Plant, Saskatchewan	In production	100%
	Minnedosa Ethanol Plant, Manitoba	In production	100%
	Cold Lake Pipeline System, Alberta	In operation	35%
	Saskatchewan Gathering System	In operation	35%
	Mainline Pipeline System, Alberta	In operation	35%
	Hardisty Terminal	In operation	35%
	LLB Pipeline	In operation	35%

## Additional Information

## Telecommunications

## Summary of licence investments

Operation	Licence	Spectrum Lot	Blocks	Paired/Unpaired	Available Spectrum
United Kingdom	800 MHz	5 MHz	1	Paired	10 MHz
	1400 MHz	5 MHz	4	Unpaired	20 MHz
	1800 MHz	5 MHz	3	Paired	30 MHz
	2100 MHz	5 MHz	3	Paired	30 MHz
	2100 MHz	5 MHz	1	Unpaired	5 MHz
	3400 MHz	5 MHz	4	Unpaired	20 MH2
	3500 MHz	40 MHz	1	Unpaired	40 MHz
	3600 MHz	80 MHz	1	Unpaired	80 MH2
	3900 MHz	84 MHz	1	Unpaired	84 MH2
	28 GHz (National)	112 MHz	2	Unpaired	224 MH2
	28 GHz (Regional)	112 MHz	2	Unpaired	224 MHz
	40 GHz	1000 MHz	2	Unpaired	2000 MHz
Italy	800 MHz	5 MHz	2	Paired	20 MHz
	900 MHz	5 MHz	2	Paired	20 MHz
	1800 MHz	5 MHz	4	Paired	40 MHz
	2000 MHz	5 MHz	2	Unpaired	10 MH2
	2100 MHz	5 MHz	4	Paired	40 MHz
	2600 MHz	5 MHz	4	Paired	40 MHz
	2600 MHz	15 MHz	2	Unpaired	30 MHz
	3600 MHz	20 MHz	1	Unpaired	20 MHz
	27 GHz	200 MHz	1	Unpaired	200 MHz
Austria	900 MHz	5 MHz	1	Paired	10 MHz
hastna	1800 MHz	5 MHz	4	Paired	40 MHz
	2100 MHz	5 MHz	5	Paired	50 MHz
	2100 MHz	5 MHz	1	Unpaired	5 MH2
	2600 MHz	5 MHz	5	Paired	50 MH2
	2600 MHz	25 MHz	1	Unpaired	25 MHz
	3500 MHz	10 MHz	10	Unpaired	100 MHz
Sweden	800 MHz	10 MHz	1	Paired	20 MHz
Sweden	900 MHz	5 MHz	1	Paired	10 MHz
	1800 MHz	5 MHz	1	Paired	10 MHz
	2100 MHz	20 MHz	1	Paired	40 MHz
	2100 MHz	5 MHz	1	Unpaired	40 MHZ 5 MHZ
	2600 MHz	10 MHz	1	Paired	20 MHz
	2600 MHz	50 MHz	1	Unpaired	50 MHz
Denmark	700 MHz	10MHz	1	Paired	20 MHz
	900 MHz	10MHz	1	Paired	20 MHz 20 MHz
	900 MHz	5 MHz	1	Paired	
					10 MHz
	1800 MHz	5 MHz	2	Paired	20 MHz
	1800 MHz	10 MHz	2	Paired	40 MHz
	2100 MHz	15 MHz	1	Paired	30 MH2
	2100 MHz	5 MHz		Unpaired	5 MHz
	2600 MHz	10 MHz		Paired	20 MHz
	2600 MHz	5 MHz	5	Unpaired	25 MHz
Ireland	800 MHz	5 MHz	2	Paired	20 MHz
	900 MHz	5 MHz	3	Paired	30 MHz
	1800 MHz	5 MHz	7	Paired	70 MHz
	2100 MHz	5 MHz	6	Paired	60 MHz
	2100 MHz	5 MHz	1	Unpaired	5 MHz
	3600 MHz	5 MHz	20	Unpaired	100MHz

Operation	Licence	Spectrum Lot	Blocks	Paired/Unpaired	Available Spectrum
Hong Kong <sup>(3)</sup>	900 MHz	5 MHz	1	Paired	10 MHz
	900 MHz <sup>(1)</sup>	8.3 MHz	1	Paired	16.6 MHz
	1800 MHz <sup>(1)</sup>	11.6 MHz	1	Paired	23.2 MHz
	2100 MHz	14.8 MHz	1	Paired	29.6 MHz
	2300 MHz	30 MHz	1	Unpaired	30 MHz
	2600 MHz <sup>(2)</sup>	5 MHz	1	Paired	10 MHz
	2600 MHz (2)	15 MHz	1	Paired	30 MHz
	3300 MHz	30 MHz	1	Unpaired	30 MHz
Macau	900 MHz	5 MHz	1	Paired	10 MHz
	1800 MHz	10 MHz	1	Paired	20 MHz
	2100 MHz	5 MHz	1	Paired	10 MHz
Indonesia	1800 MHz	10 MHz	1	Paired	20 MHz
	2100 MHz	5 MHz	3	Paired	30 MHz
Sri Lanka	900 MHz	5 MHz	2	Paired	20 MHz
	1800 MHz	7.5 MHz	2	Paired	30 MHz
	2100 MHz	5 MHz	4	Paired	40 MHz
Vietnam	900 MHz	10 MHz	1	Paired	20 MHz
	2100 MHz <sup>(4)</sup>	15 MHz	1	Paired	30 MHz
Australia <sup>(5)</sup>	700 MHz	5 MHz	1	Paired	10 MHz
	850 MHz	5 MHz	2	Paired	20 MHz
	900 MHz	8.2 MHz	1	Paired	16.4 MHz
	1800 MHz	5 MHz	6	Paired	60 MHz
	2100 MHz	5 MHz	5	Paired	50 MHz
	3600 MHz <sup>(6)</sup>	5 MHz	12	Unpaired	60 MHz

Note 1: After the spectrum auction and licence renewal in 2018, HTHKH will hold 10 MHz in 900 MHz band and 30 MHz in 1800 MHz band from 2021 to 2036 upon expiry of the existing licences.

Note 2: Spectrum held by 50/50 joint venture with PCCW.

Note 3: After the spectrum auction in 2019, HTHKH will hold 40 MHz in 3500 MHz band from 2020 to 2035.

Note 4: Spectrum shared with Viettel Mobile.

Note 5: VHA's spectrum holdings vary across different locations, hence the above reflects spectrum allocated in Sydney and Melbourne only.

Note 6: Spectrum held by VHA's 50/50 joint venture with TPG.