



# 2011 Annual Results Presentation

China Power International Development Limited

( code: 2380 )

23 March 2012



- **2011 Annual Results Highlights**
- **Business Review**
- **Future Development and Prospects**
- **Appendices**





# Section 1 2011 Annual Results Highlights

# Operating Highlights



	<u>2011</u>	<u>2010</u>	<u>% of change</u>
<b>Attributable capacity (MW)</b>	<b>11,510</b>	<b>11,585</b>	<b>-0.65%</b>
<b>Consolidated capacity (MW)</b>	<b>12,346</b>	<b>11,146</b>	<b>11%</b>
—coal-fired	<b>7,660</b>	<b>7,060</b>	<b>8%</b>
—hydro	<b>4,686</b>	<b>4,086</b>	<b>15%</b>
<b>Net generation (MWh)</b>	<b>47,391,185</b>	<b>46,002,897</b>	<b>3.02%</b>
—coal-fired	<b>38,801,015</b>	<b>35,181,309</b>	<b>10.29%</b>
—hydro	<b>8,590,170</b>	<b>10,821,588</b>	<b>-20.62%</b>
<b>Average utilization hours</b>			
—coal-fired	<b>5,783</b>	<b>5,329</b>	<b>8.52%</b>
—hydro	<b>2,502</b>	<b>3,190</b>	<b>-21.56%</b>
<b>Average realized tariffs (RMB/MWh)</b>			
—coal-fired	<b>348.39</b>	<b>328.25</b>	<b>6.14%</b>
—hydro	<b>281.84</b>	<b>258.71</b>	<b>8.94%</b>
<b>Net coal consumption rate(g/KWh)</b>	<b>319.40</b>	<b>324.51</b>	<b>-1.57%</b>



# Financial Highlights

<i>(RMB '000)</i>	<u>2011</u>	<u>2010</u>	<u>% of change</u>
Turnover and other income	16,316,504	14,621,862	11.59%
Fuel costs	(9,940,476)	(8,292,780)	19.87%
Other operating costs (net)	(4,102,599)	(3,766,486)	8.92%
Operating profit	2,273,429	2,562,596	-11.28%
Finance income	108,903	104,018	4.70%
Finance costs	(1,572,016)	(1,514,064)	3.83%
Share of profit/loss from associates	(4,073)	112,327	-103.63%
Share of losses of jointly-controlled entities	(24,024)	(18,395)	30.60%
Pre-tax profit	782,219	1,246,482	-37.25%
Taxation	(193,849)	(380,227)	-49.02%
Profit attributable to equity holders	505,202	666,892	-24.25%
<b>EPS (RMB)</b>	<b>0.1</b>	<b>0.13</b>	<b>-23.08%</b>



# Balance Sheet and Capital Structure

	2011	2010 (Restated)	Change
<b>Total Assets (RMB Million)</b>	<b>63,392</b>	<b>56,790</b>	<b>11.73%</b>
<b>Total Liabilities( RMB Million)</b>	<b>46,903</b>	<b>41,896</b>	<b>12.12%</b>
——long-term debts	32,564	28,973	12.39%
——short-term debts	9,352	9,097	2.8%
<b>Total Equity(RMB Million) (including minority interest)</b>	<b>16,489</b>	<b>14,894</b>	<b>10.71%</b>
<b>Net Debt to Equity</b>	<b>310.37%</b>	<b>303.08%</b>	<b>7.29</b>



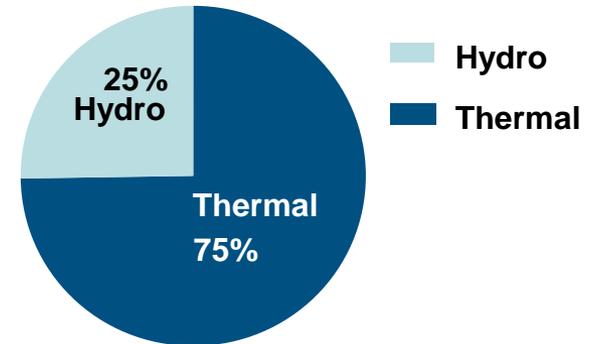
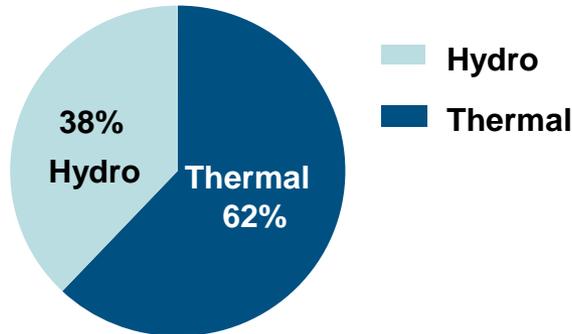
## Section 2 Business Review



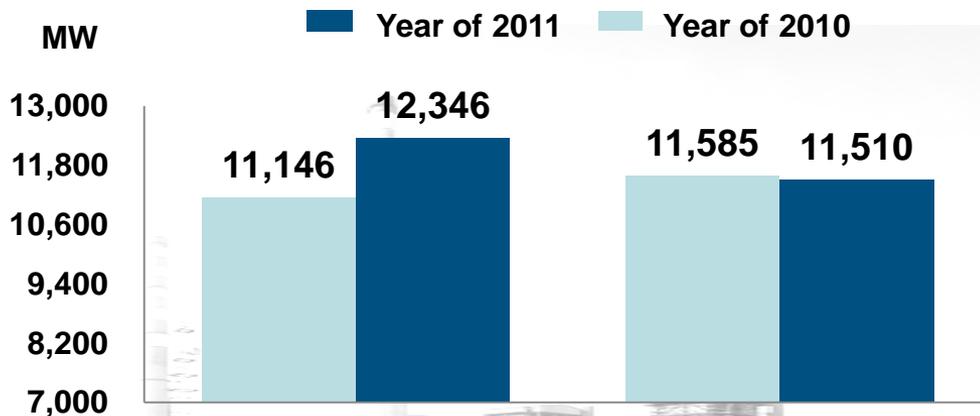
# Installed Capacity

Consolidated Capacity :12,346MW

Attributable Capacity : 11,510MW



## Capacity Change



Consolidated capacity    Attributable capacity

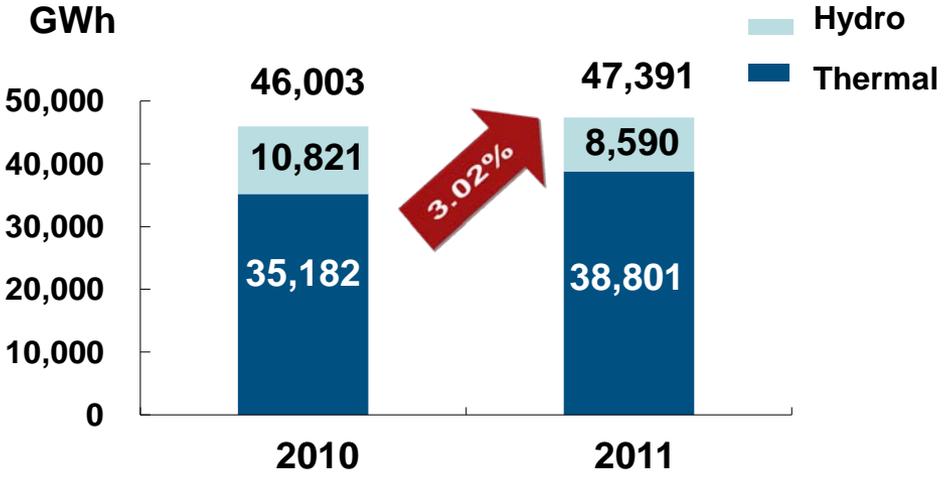
Capacity Addition (MW)		
Fuxi :	600 x 51%	Coal-fired
Heimifeng:	2x 300x 63%	pump-storage
<b>Total:</b>	<b>684 MW</b>	

Capacity Reduction (MW)		
Pingwei II:	1,280x 25%	Coal-fired
Dabieshan:	1,280x42%	Coal-fired
<b>Total:</b>	<b>858 MW</b>	



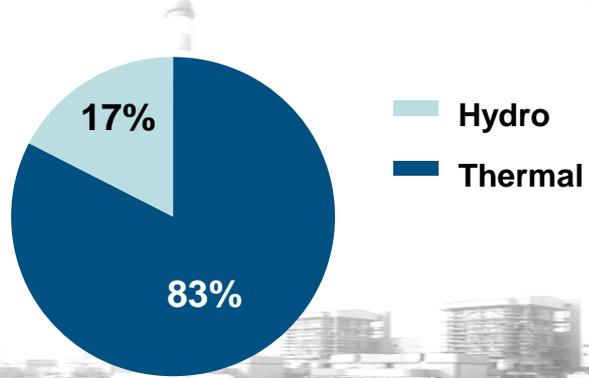
# Power Generation and Utilization Hours

## Net Power Generation

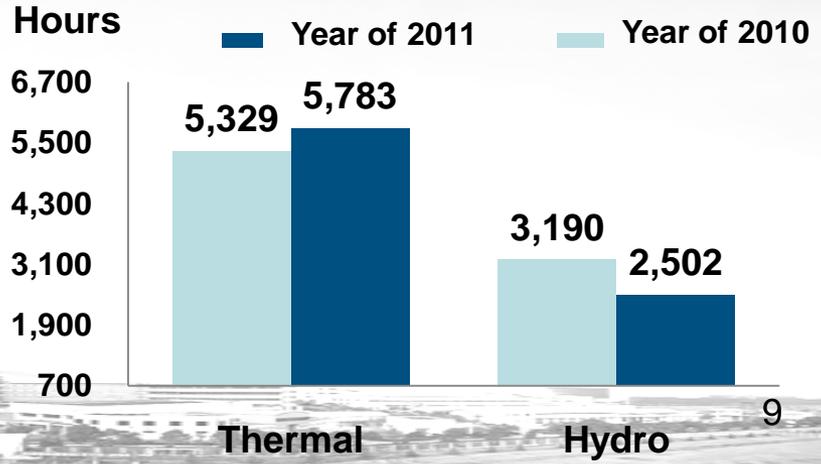


➤ Although the hydro power generation decreased due to drought, total net generation increased mainly due to much better thermal power generation.

## Gross Power Generation: 50,132 Gwh



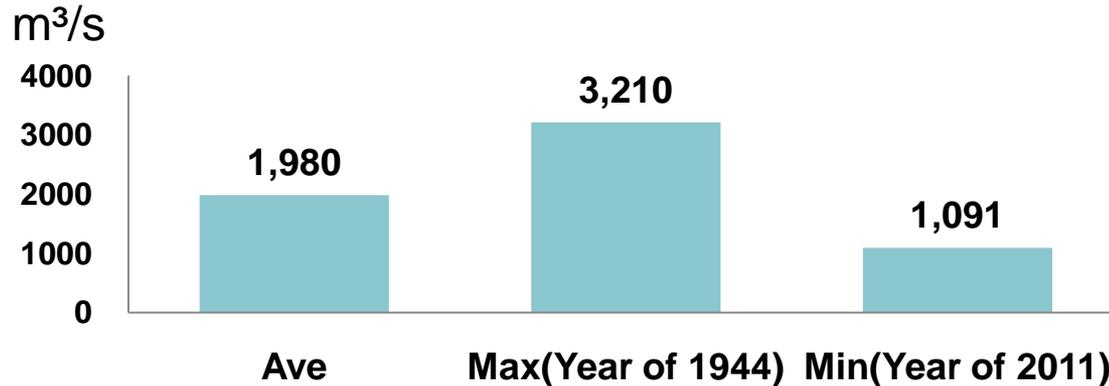
## Utilization Hours





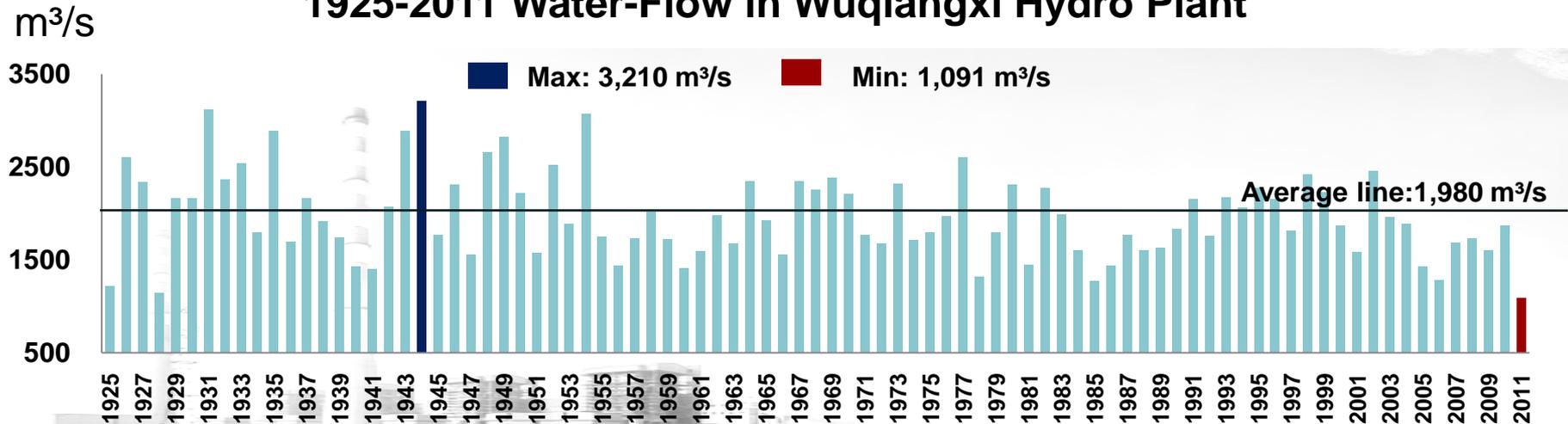
# Hydrologic Data of Yuanjiang River

## Statistics of Water-Flow in Wuqiangxi Hydro Plant



- The lowest water-flow since 1925.
- Periodicity in water-flow

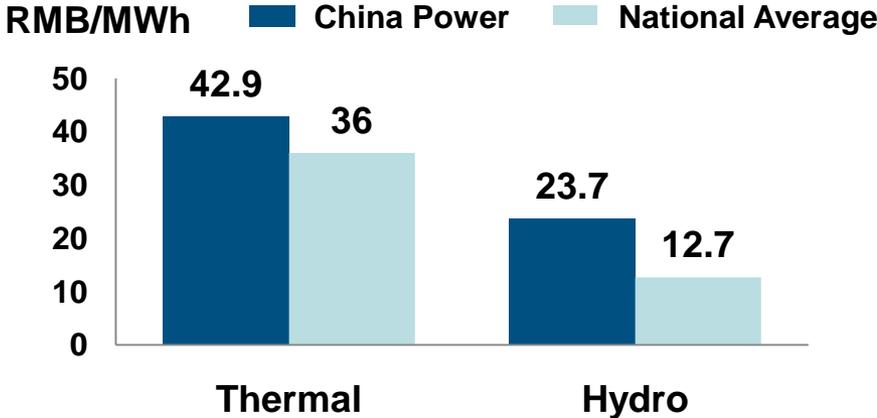
## 1925-2011 Water-Flow in Wuqiangxi Hydro Plant





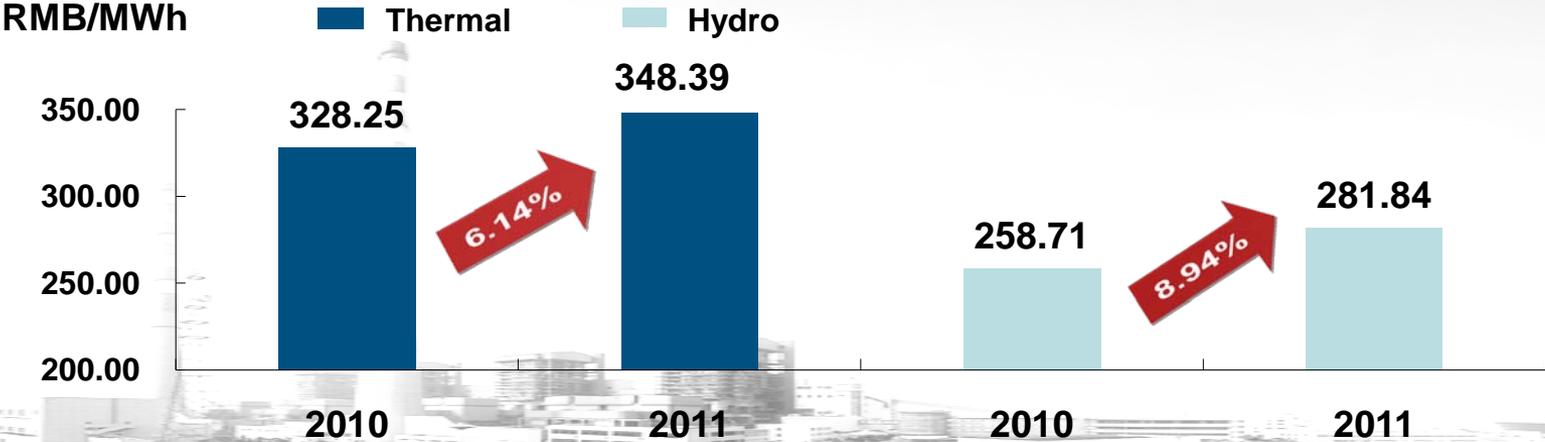
# Tariff Hikes and Average Realized Tariffs

## Tariff Hikes (VAT inclusive)



- The first tariff hike consisted of three adjustments which were effective from 1<sup>st</sup> January 2010, 10<sup>th</sup> April and 1<sup>st</sup> June 2011 respectively.
- The second tariff hike was effective from 1<sup>st</sup> December 2011.

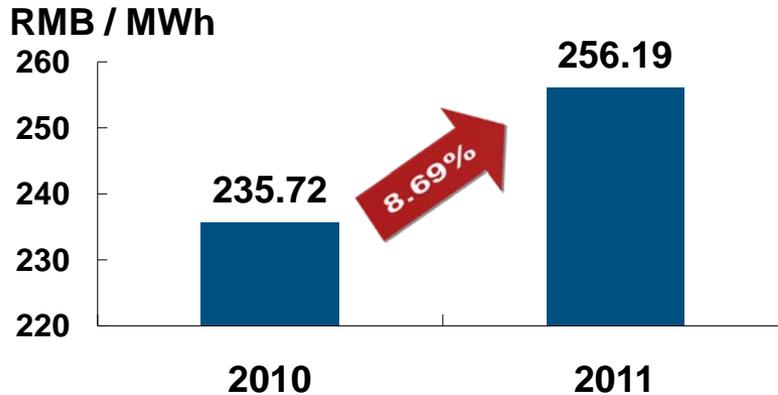
## Average Realized Tariffs (VAT exclusive)



# Unit Fuel Cost and Coal Consumption Rate



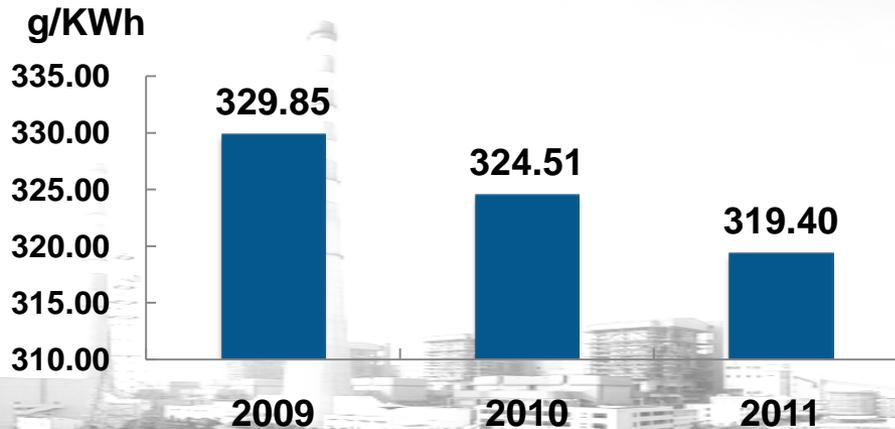
## Unit Fuel Cost



➤ The unit fuel cost increased by 8.69% yoy in 2011.

➤ Continue to improve coal consumption rate through introducing more efficient units, optimizing units operations and technical upgrades.

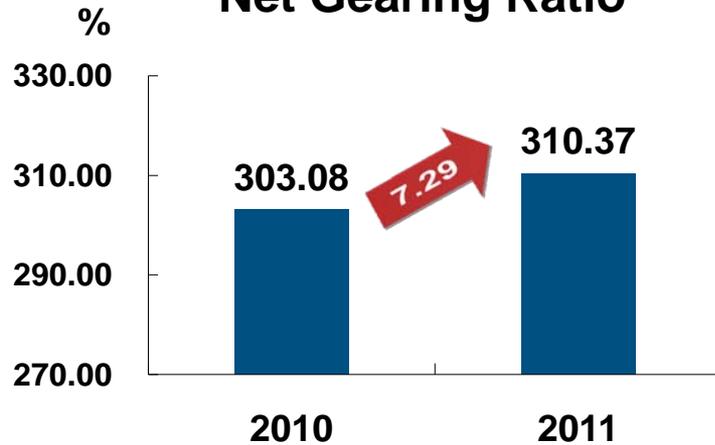
## Net Coal Consumption Rate



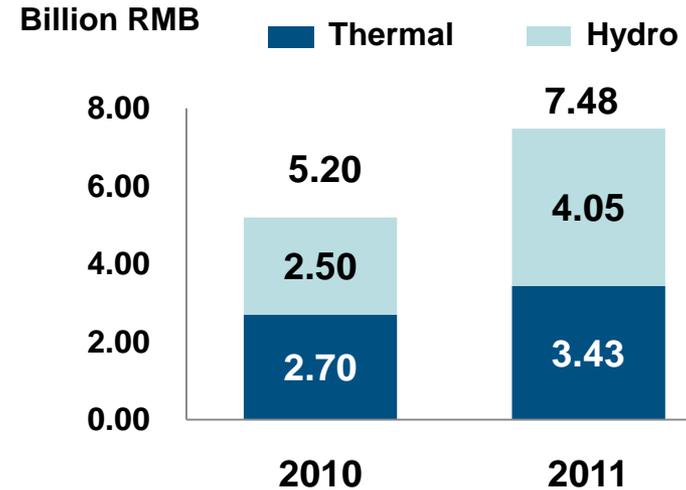
# Financial Control



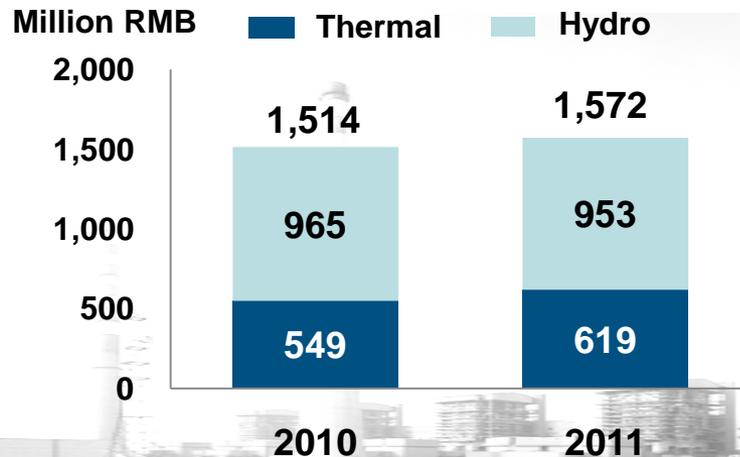
## Net Gearing Ratio



## Capital Expenditures



## Finance Costs



Although interest bearing debts increased more than 4 billion RMB YOY, the finance costs increased only 58 million RMB or 3.8%.



## **Section 3 Future Development and Prospects**

# Policy Change Expected



## Policy

Based on the 2012 work reports, the government will: 1) deepen energy price reform and stably proceed with power tariff reform, 2) optimize tariff-setting mechanisms for hydro, 3) gradually straighten out of relationship between coal and power.

## Potentials

- 1) Tariff gap between thermal and hydro may be reduced step by step;
- 2) Market-oriented tariff-setting mechanism will be introduced;
- 3) Electricity trade market will be promoted, including direct sales.

## Pilot Reform

In Guizhou province, the government had been promoting tariff reform: 1) explore the direct sales; 2) straighten out the relations between coal and power; 3) increase tariff at appropriate time.

## Our Strategy

Enhance core competency by improve our hydro and thermal asset portfolio in order to be better positioned in future competition.



# Enhance Hydro Power Asset Portfolio



**Key Areas of Hydro Power Development**

- 1 Focus on expanding hydro capacity in Northwest and Southwest China;
- 2 Further develop hydro power resources;
- 3 Try to improve profitability of the existing assets by increasing hydro power tariff step by step.

Important Hydro Power Projects		
Location	Power Plants Under China Power	Capacity
Guizhou	Baishi	3×140MW
Hunan	Tuokou	4×200MW+2×15MW
Sichuan	Suoluogou I	10MW
Sichuan	Jiesigou	24MW

# Improve Thermal Power Asset Portfolio



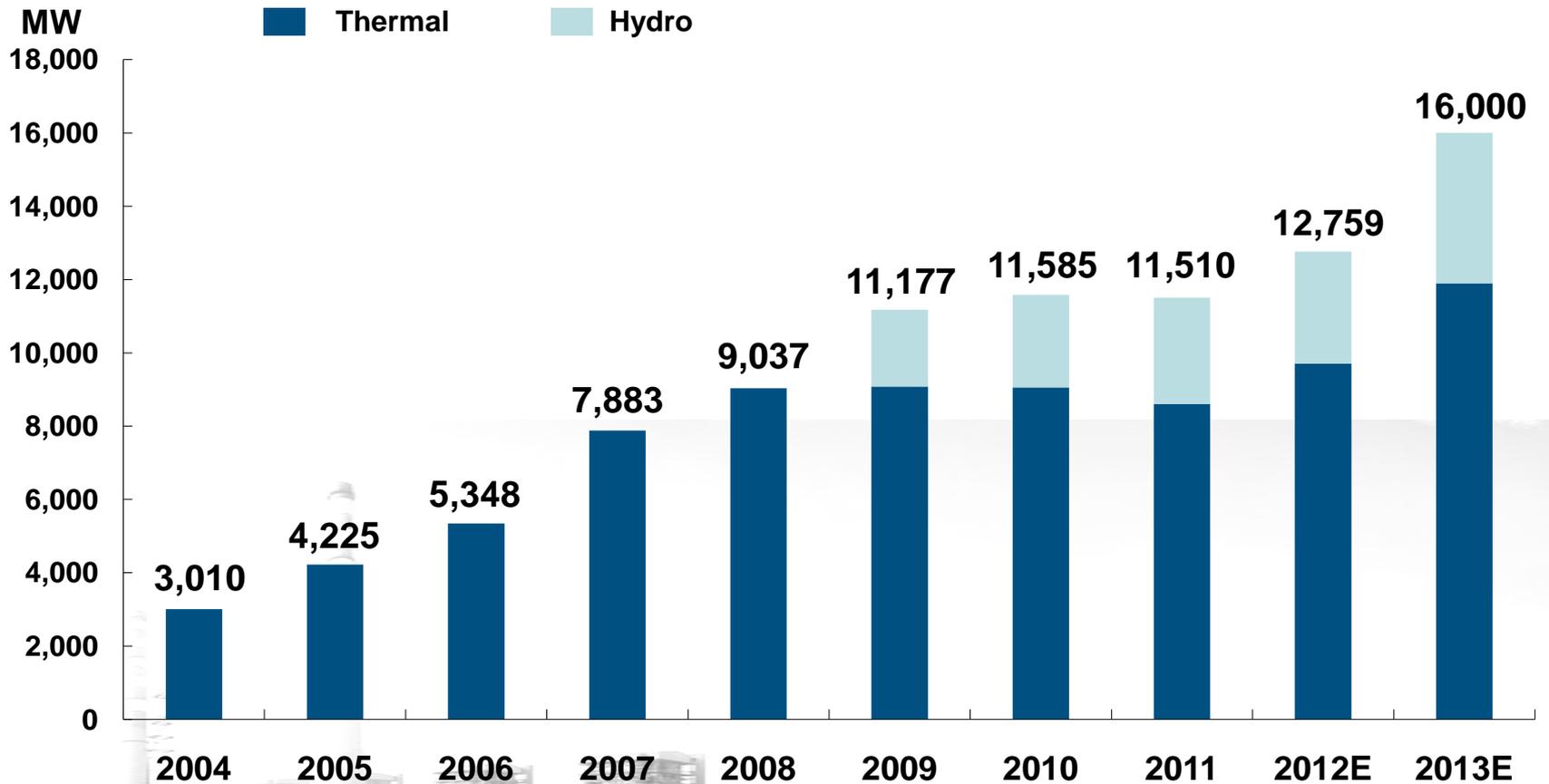
**Key Areas of Coal-fired plant Development**

- 1 Expand coal-fired capacity in Yangtze River Delta, Pearl River Delta and Bohai Rim Region;
- 2 Promote the construction of 1000MW and 600MW thermal power units;
- 3 Upgrade 300MW thermal units into cogeneration units;
- 4 Replace the 200MW thermal units.

## Important Coal-fired Power Projects

Location	Power Plants Under China Power	Capacity
Guangdong	Xintang	2×300MW
Shanxi	Shentou I	2×600MW
Jiangsu	Changshu	2×1000MW
Anhui	Pingwei III	2×1000MW

# Attributable Capacity Growth





## Positive Opportunities

- **Benefits from last year's tariff hikes**
- **Stabilized coal price**
- **Possibly better water-flow in Yuanjiang River**

## Operating Challenge

- **Slowing down power demand growth**





## Section 4 Appendices

# Corporate Structure



**CPI Group  
(PRC)**

100%

**CPI Holding  
(HK)**

69.11%

**Public**

**China Power  
(2380.HK)**

63%

**Attributable Capacity  
of Thermal Power:  
8,604MW**

**Attributable Capacity of  
Wuling's Hydro Power:  
4,613MW**

- One of the 5 national Gencos with over 76GW total installed capacity by the end of 2011.
- Open pit coal mines with more than 60mt output in 2011.
- Well balanced asset portfolio , 30% of clean energy capacity .
- The second largest aluminum producer in China.
- One of the three approved nuclear power developers in China.

- Investment holding company.
- New project Incubator company.

- Flagship of CPI Group, platform for overseas financing.
- Only Hong Kong based among 5 national Gencos.
- Highest percentage of hydropower capacity among the Chinese IPPs listed in the Stock Exchange.

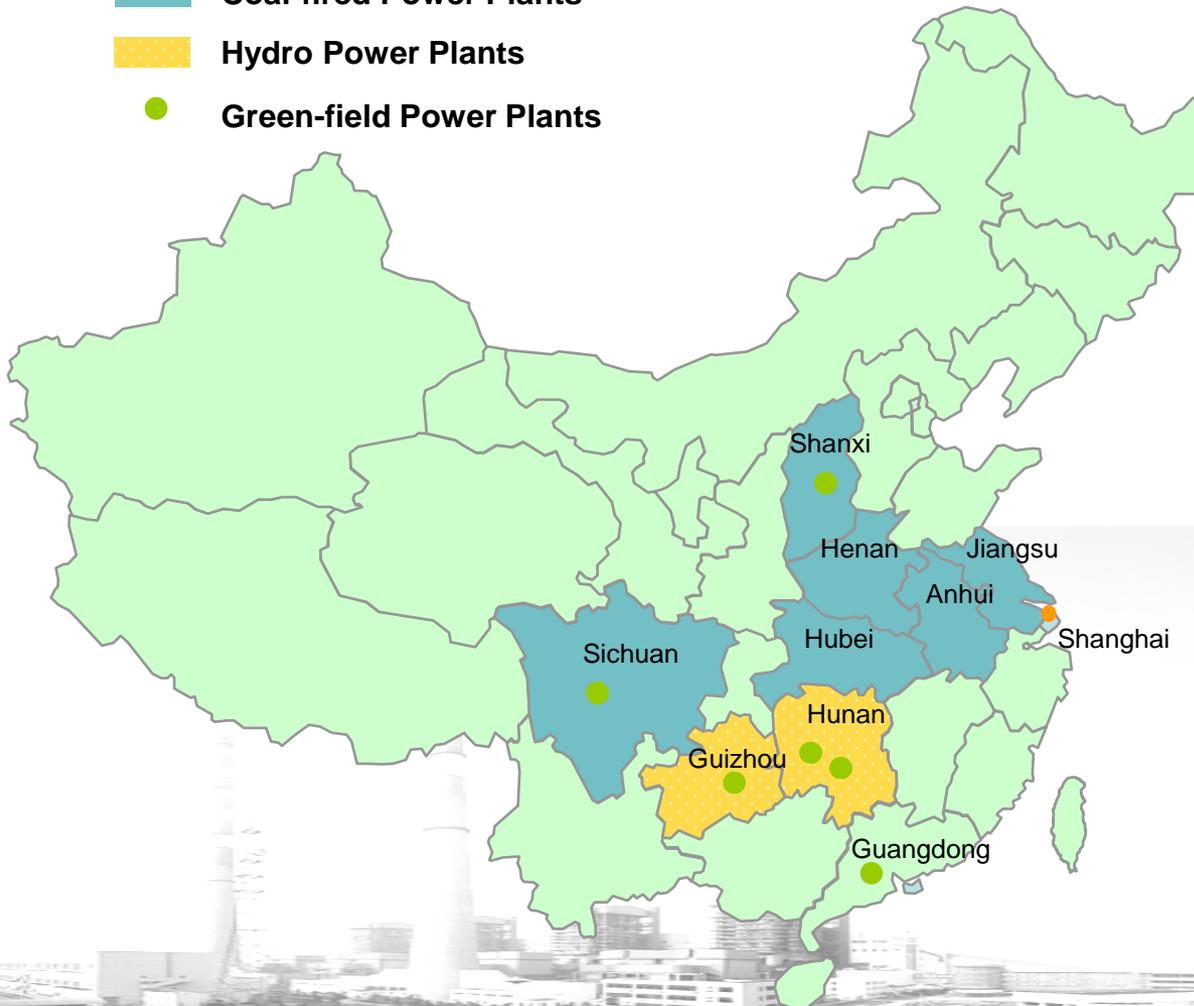
## Wuling Power

- A leading hydro power company in China.
- Operation in Hunan, Guizhou and Sichuan province.
- Power plants in operation with total consolidated capacity of 4,686MW,.
- The attributable hydro capacity of China Power is 3,435MW.



# China Power's Quality Asset Portfolio

- Coal-fired Power Plants
- Hydro Power Plants
- Green-field Power Plants



Operational Power Plants(coal-fired)		
Pingwei:	1,230 * 100%	1,230 MW
Pingwei II:	1,280 * 75%	960 MW
Yaomeng:	1,210 * 100%	1,210 MW
Yaomeng II:	1,260 * 100%	1,260 MW
Shentou I:	800 * 100%	800 MW
Changshu:	1,320 * 50%	660 MW
Dabieshan:	1,280 * 51%	653 MW
Fuxi :	600 * 51%	306 MW
<b>Total:</b>		<b>7,079 MW</b>
<b>63% Equity Interest in Wuling Hydro</b>		
Wuling Power :	4,853* 63%	3,057MW
<b>Green-field Power Plants</b>		
Baishi (hydro):	420 * 95%*63%	251MW
Tuokou (hydro):	830 * 95% *63%	497 MW
Fuxi (coal-fired):	600 * 51%	306MW
Xintang (co-generation):	600 * 50%	300 MW
Shentou I (coal-fired):	1,200 * 80%	960 MW
<b>Total:</b>		<b>2,314 MW</b>
<b>18.86% Stake in SEP</b>		
SEP:	7,284* 18.86%	1,374MW



# Thank you!

**China Power International Development Limited**

**( code: 2380 )**

**23 March 2012**